Second Quarter 2026 Results

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Public

Safe Harbor Statement

During this presentation we will make forward-looking statements which are predictions, projections, or other statements about future events. These statements are based on current expectations, forecasts, and assumptions that are subject to risks and uncertainties that could cause actual results and outcomes to materially differ. Additional information regarding these risks and uncertainties may be found in our filings with the Securities and Exchange Commission, including but not limited to the risk factors section of SAP's 2025 Annual Report on Form 20-F.

Christian Klein

CEO

Our Growth Momentum Remains Strong in Q2

Current cloud backlog
€ millions

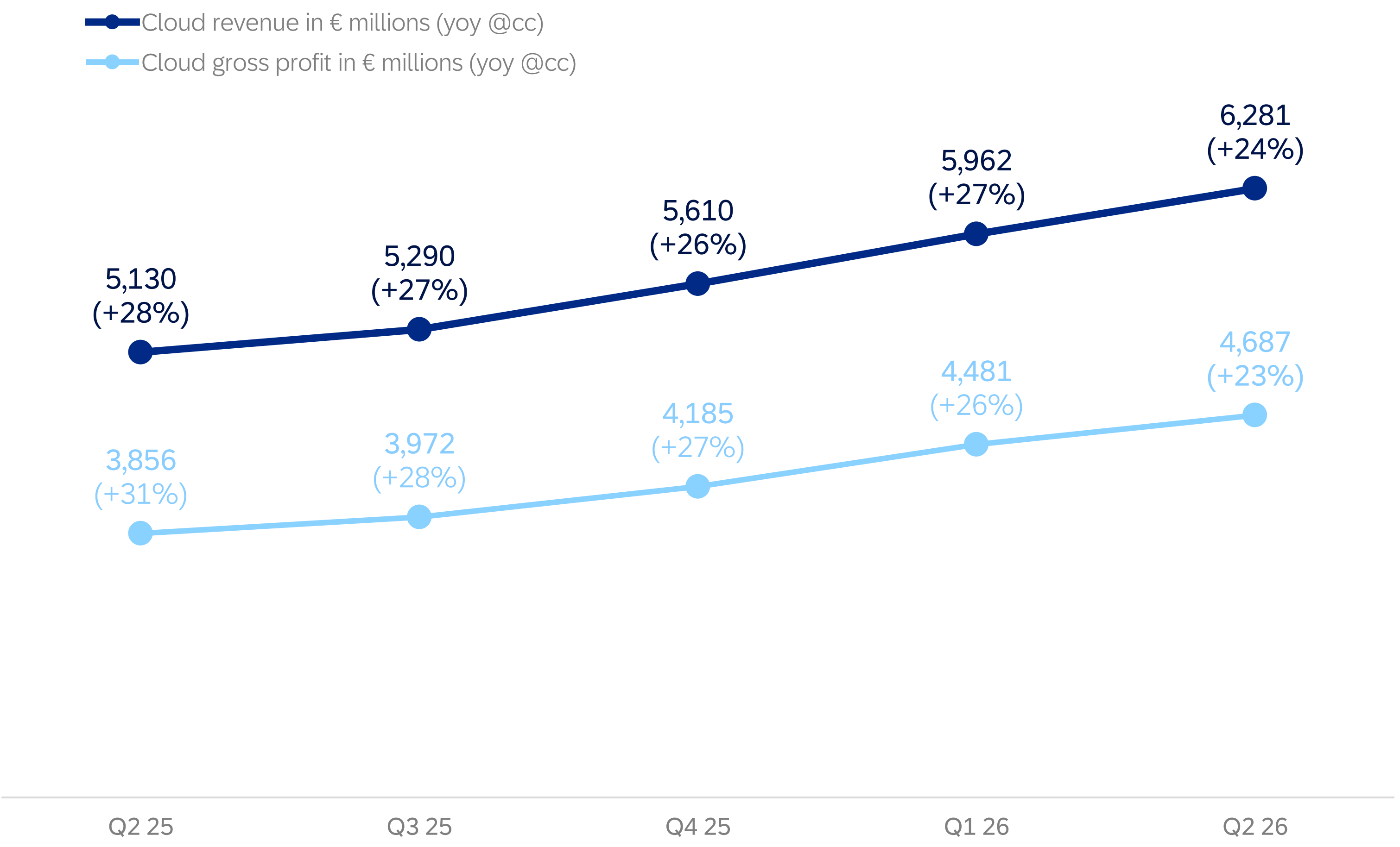
22,929
▲ +27% (+26% @cc)

Cloud revenue
€ millions

6,281
▲ +22% (+24% @cc)

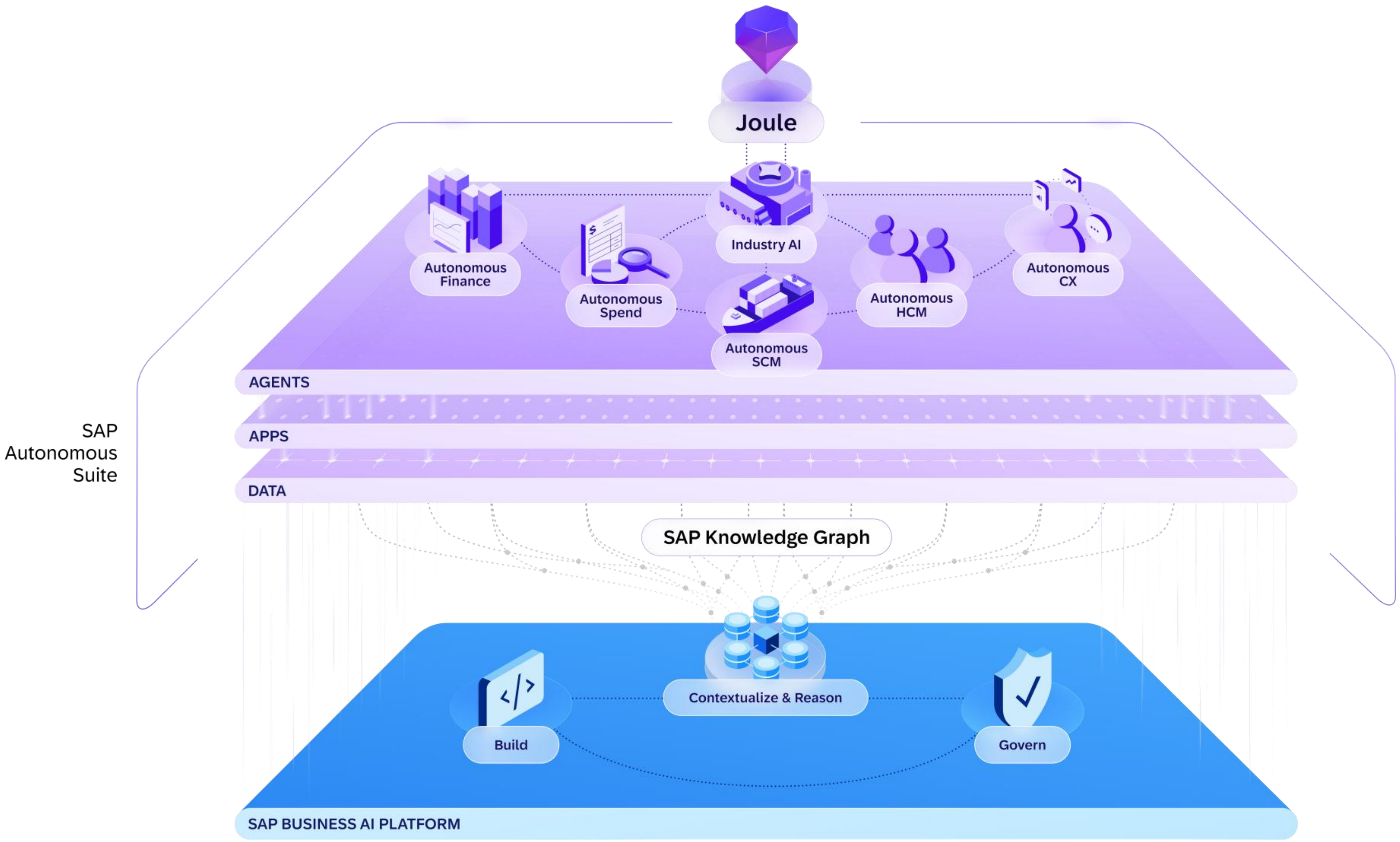
Cloud ERP Suite revenue
€ millions

5,525
▲ +25% (+27% @cc)

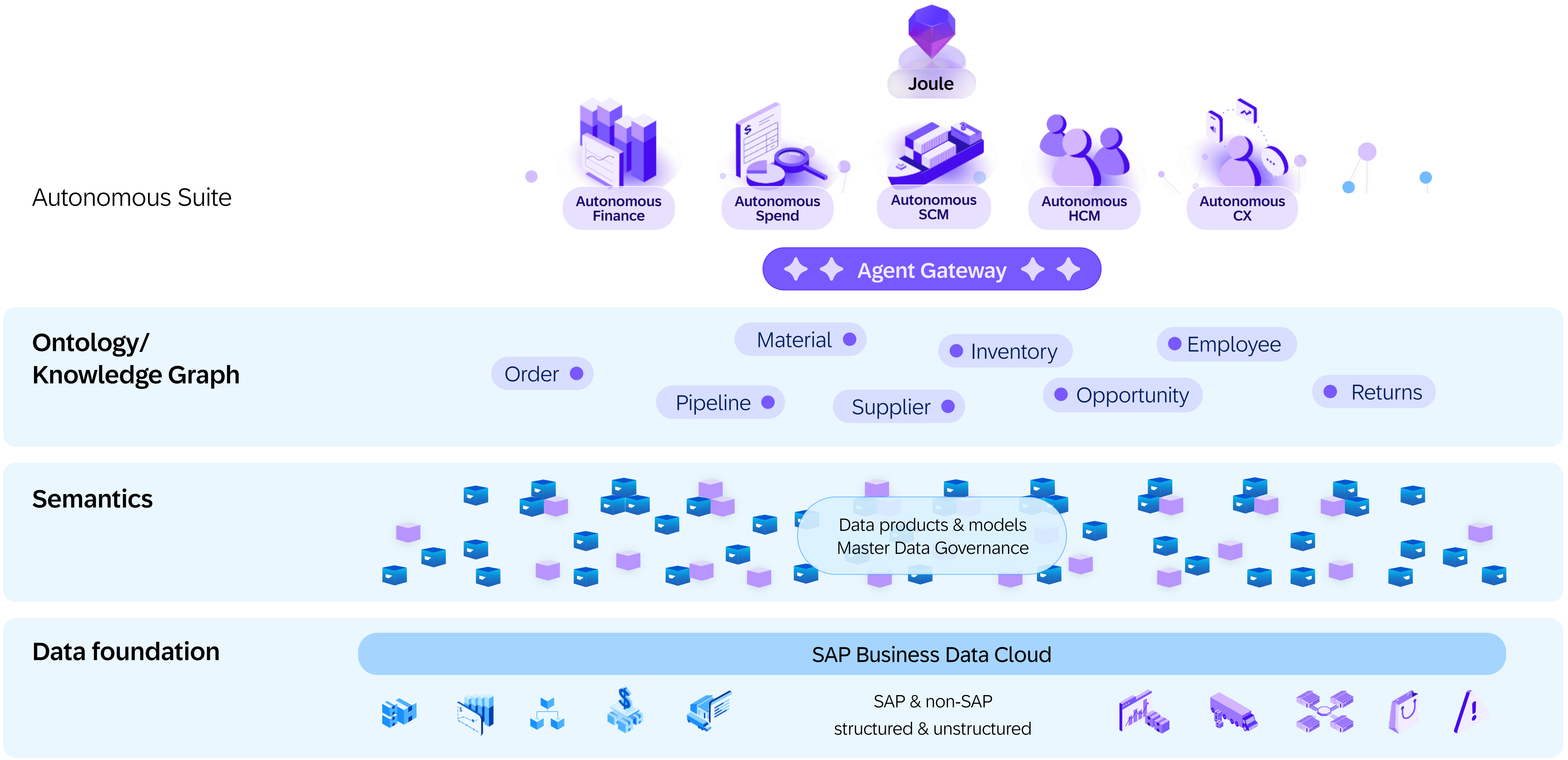


All numbers are non-IFRS.

Powering the Autonomous Enterprise



Grounding AI in Data & Ontology



Driving Real-World Results with SAP Business AI

Autonomous Suite

~40k

Incorrect transactions cleared

amadeus

Business AI Platform

~75%

Reduction of BI solution build time

Hydro

Industry AI

>90%

Touchless verification of purchasing orders

LEMVIGH-MÜLLER

Integrated Toolchain

~97%

Elimination of legacy customizations

Dexco

acciona
BUSINESS AS UNUSUAL

AIRBUS

amadeus

birlasoft

Booking.com

Capgemini

DÖHLER

Electrolux

GILEAD

GOL

Haier

HARTING

ITOCHU

JET

KaDeWe

natura

OKI

Ørsted

OSNA BRÜCK

Parloa

pwc

Samsonite Group

San Pablo FARMACIA

SIGNAL IDUNA

SPAR

SUN PHARMA

techem

VALE

VEOLIA

VIESSMANN GENERATIONS GROUP

VONOVIA

Turning SAP into an Autonomous Enterprise

Engineering & Technology

Up to 30%
Developer productivity uplift with AI tools

<3 weeks
Agent delivery

Go-to-Market

Consulting AI Factory
>3,000
Consultants

>2,000
Customers

2
Hours/week focused learning

>90%
Of employees at code camps and AI trainings

>110k
Joule Work Desktop users

>€2bn
Efficiency run rate by end of 2028

Dominik Asam

CFO

SAP Q2 2026 Financial Results

Current cloud backlog	Total revenue	Cloud & software revenue	Cloud revenue	Cloud ERP Suite revenue
€ millions	€ millions	€ millions	€ millions	€ millions
22,929	**9,878**	**8,851**	**6,281**	**5,525**
▲ +27% (+26% @cc)	▲ +9% (+11% @cc)	▲ +11% (+13% @cc)	▲ +22% (+24% @cc)	▲ +25% (+27% @cc)

Cloud gross profit
(Cloud gross margin in %)
€ millions

IFRS	Non-IFRS
4,664	**4,687**
74.3%	**74.6%**
▲ +22%	▲ +22% (+23% @cc)

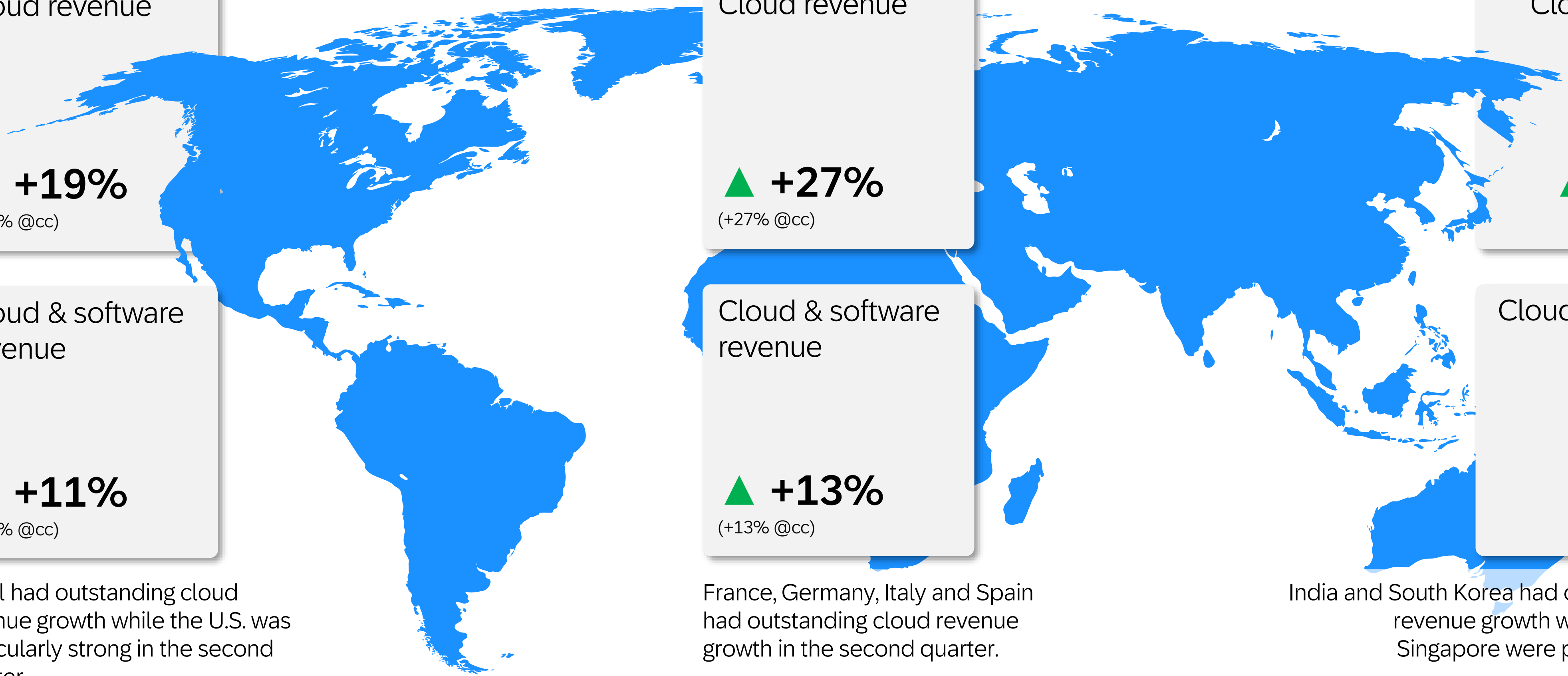
Gross profit
(Gross margin in %)
€ millions

IFRS	Non-IFRS
7,228	**7,250**
73.2%	**73.4%**
▲ +9%	▲ +9% (+11% @cc)

Operating profit
€ millions

IFRS	Non-IFRS
2,643	**2,743**
▲ +8%	▲ +7% (+9% @cc)

Regional Revenue Performance



AMERICAS

Cloud revenue

▲ **+19%**

(+21% @cc)

Cloud & software revenue

▲ **+11%**

(+13% @cc)

Brazil had outstanding cloud revenue growth while the U.S. was particularly strong in the second quarter.

EMEA

Cloud revenue

▲ **+27%**

(+27% @cc)

Cloud & software revenue

▲ **+13%**

(+13% @cc)

France, Germany, Italy and Spain had outstanding cloud revenue growth in the second quarter.

APJ

Cloud revenue

▲ **+21%**

(+28% @cc)

Cloud & software revenue

▲ **+7%**

(+12% @cc)

India and South Korea had outstanding cloud revenue growth while Australia and Singapore were particularly strong.

Revenues calculated based on customer location; Individual country highlights are based on Non-IFRS at constant currencies

Revenue and Gross Profit Development

Non-IFRS in € millions, unless otherwise stated	Revenue			Gross profit (Gross margin %)		
	Q2 2026	Δ in %	Δ in % @cc	**Q2 2026**	Δ in %	Δ in % @cc
Cloud	**6,281**	22	24	**4,687** (74.6)	22	23
SaaS/PaaS	**6,216**	23	25			
IaaS	**65**	-23	-22			
Software licenses and support	**2,570**	-9	-8	**2,306** (89.8)	-9	-8
Cloud and software	**8,851**	11	13	**6,993** (79.0)	10	11
Services	**1,027**	-3	-2	**257** (25.1)	-3	0
Total	**9,878**	9	11	**7,250** (73.4)	9	11

Tax Rate, Cash Flow, and Earnings per Share

Effective tax rate
Q2 | percent

IFRS	Non-IFRS
26.5	**30.8**
▼ -3.6pp	▲ 0.1pp

Operating cash flow
Q2 | € millions

3,153

▲ +22%

Free cash flow
Q2 | € millions

3,002

▲ +27%

Earnings per share
Q2 | €

IFRS		Non-IFRS
Basic	Diluted	Basic
1.89	**1.88**	**1.59**
▲ +30%	▲ +30%	▲ +6%

2026 Financial Outlook[1]

2026 Non-Financial Outlook

Cloud revenue	Cloud & software revenue	Current cloud backlog	Employee Engagement Index	Cloud Customer Satisfaction
€ billions @cc	€ billions @cc	percent @cc	percent	percent
25.8 – 26.2	**36.3 – 36.8**	**slightly decelerate**	**74 – 78**	**75 – 76**
▲ +23% – 25% (2025: 21.02)	▲ +12% – 13% (2025: 32.54)	(2025: 25%)	(2025: 76%)	(2025: 75%)

Operating profit	Free cash flow	Effective tax rate	Carbon emissions	Business Health Culture Index
€ billions @cc Non-IFRS	€ billions	percent Non-IFRS	megatons	percent
11.8 – 12.2	**approx. 10**	**approx. 29**	**steadily decrease**	**80 – 82**
▲ +13% – 17% (2025: 10.42)	(2025: 8.24)	(2025: 30.5)	(2025: 3.6)	(2025: 81%)

SAP further expects:
- Constant currencies total revenue growth in 2026 to remain at similar levels as in 2025 (10.6%) and to accelerate in 2027.
- Total operating expenses to grow at 80% to 90% of total revenue growth in 2027.
- Constant currencies software support revenue decline rate to accelerate in the coming years as a consequence of an acceleration of customers transforming to the cloud.

1) 2026 financial outlook is based on constant currencies assumptions, including an exchange rate of 1.13 US Dollar per Euro. SAP's financial outlook for the full-year 2026 is based on the assumption of a near-term de-escalation of the conflict in the Middle East. Other impacts due to the evolving situation in the Middle East are currently unknown and could potentially subject our business to materially adverse consequences should the situation continue or even further escalate beyond its current scope.

Q&A

Appendix

Income Statement: Second Quarter 2026

€ millions, unless otherwise stated	IFRS Q2 26	IFRS Q2 25	IFRS Δ %	Non-IFRS Q2 26	Non-IFRS Q2 25	Non-IFRS Δ %	Non-IFRS Δ % @cc
Cloud	**6,281**	5,130	22	**6,281**	5,130	22	24
Software licenses	131	194	-32	131	194	-32	-32
Software support	2,439	2,642	-8	2,439	2,642	-8	-7
Software licenses and support	2,570	2,835	-9	2,570	2,835	-9	-8
Cloud and software	**8,851**	7,966	11	**8,851**	7,966	11	13
Services	1,027	1,061	-3	1,027	1,061	-3	-2
Total revenue	**9,878**	9,027	9	**9,878**	9,027	9	11
Total operating expenses	-7,235	-6,571	10	-7,135	-6,459	10	12
Operating profit (loss)	**2,643**	2,456	8	**2,743**	2,568	7	9
Other non-operating income/expense, net	-39	-3	>100	-39	-3	>100	
Financial income, net	403	49	>100	-60	-42	45	
Profit (loss) before tax	**3,006**	2,502	20	**2,643**	2,524	5	
Income tax expense	-797	-753	6	-815	-776	5	
Profit (loss) after tax	**2,209**	1,749	26	**1,828**	1,747	5	
Operating margin (in %)	26.8	27.2	-0.5pp	27.8	28.5	-0.7pp	-0.4pp
Earnings per share, basic (in €)	1.89	1.45	30	1.59	1.50	6	

Income Statement: First Six Months 2026

€ millions, unless otherwise stated	IFRS Q1-Q2 26	IFRS Q1-Q2 25	IFRS Δ %	Non-IFRS Q1-Q2 26	Non-IFRS Q1-Q2 25	Non-IFRS Δ %	Non-IFRS Δ % @cc
Cloud	**12,244**	10,124	21	**12,244**	10,124	21	26
Software licenses	247	377	-34	247	377	-34	-33
Software support	4,908	5,403	-9	4,908	5,403	-9	-6
Software licenses and support	5,155	5,780	-11	5,155	5,780	-11	-8
Cloud and software	**17,399**	15,904	9	**17,399**	15,904	9	13
Services	2,033	2,136	-5	2,033	2,136	-5	-2
Total revenue	**19,432**	18,040	8	**19,432**	18,040	8	11
Total operating expenses	-14,049	-13,251	6	-13,823	-13,016	6	10
Operating profit (loss)	**5,383**	4,789	12	**5,609**	5,024	12	16
Other non-operating income/expense, net	-16	7	N/A	-16	7	N/A	
Financial income, net	385	175	>100	-119	-125	-5	
Profit (loss) before tax	**5,753**	4,970	16	**5,475**	4,906	12	
Income tax expense	-1,597	-1,425	12	-1,645	-1,478	11	
Profit (loss) after tax	**4,155**	3,545	17	**3,830**	3,428	12	
Operating margin (in %)	27.7	26.5	1.2pp	28.9	27.8	1.0pp	1.2pp
Earnings per share, basic (in €)	3.55	2.98	19	3.31	2.94	12	

Gross Margin Development

Non-IFRS, in percent	**FY 24**	Q1 25	Q2 25	Q3 25	Q4 25	**FY 25**	Q1 26	**Q2 26**
Cloud	**73.3**	75.0	75.2	75.1	74.6	**75.0**	75.2	74.6
Software licenses & support	**90.1**	90.1	89.0	88.9	90.4	**89.6**	88.9	89.8
Cloud & software	**80.4**	80.6	80.1	79.8	80.1	**80.1**	79.3	79.0
Services	**23.6**	21.8	24.9	28.4	25.3	**25.1**	23.1	25.1
Total gross margin	**73.2**	73.6	73.6	73.8	74.1	**73.8**	73.4	73.4

Cost Ratios: Second Quarter 2026 | Total Revenue: €9.9bn

Non-IFRS as percent of total revenue

Research & development

18.7% **€1.8bn**

+0.8pp | +0.7pp @cc

Sales & marketing

22.9% **€2.3bn**

-0.3pp | -0.4pp @cc

General administration

4.0% **€0.4bn**

-0.0pp | -0.1pp @cc

Cost Ratios: First Six Months 2026 | Total Revenue: €19.4bn

Non-IFRS as percent of total revenue

Research & development

18.2% **€3.5bn**

+0.0pp | -0.1pp @cc

Sales & marketing

22.3% **€4.3bn**

-1.1pp | -1.2pp @cc

General administration

3.8% **€0.7bn**

-0.2pp | -0.3pp @cc

Balance Sheet Condensed: June 30, 2026 – IFRS

Due to rounding, numbers may not add up precisely

Assets

€ millions	06/30/26	12/31/25
Cash, cash equivalents and other financial assets	11,625	9,771
Trade and other receivables	7,076	6,675
Other current assets	3,947	3,809
Total current assets	**22,649**	**20,256**
Goodwill	30,408	29,014
Intangible assets	2,638	2,282
Property, plant, and equipment	4,504	4,497
Other non-current assets	15,411	14,313
Total non-current assets	**52,960**	**50,106**
Total assets	**75,609**	**70,362**

Equity and liabilities

€ millions	06/30/26	12/31/25
Trade and other payables	2,747	2,431
Provisions	119	537
Contract liabilities, current	9,843	6,581
Other liabilities	7,025	7,867
Total current liabilities	**19,734**	**17,416**
Financial liabilities	8,542	6,022
Provisions	611	550
Contract liabilities, non-current	136	144
Other non-current liabilities	1,338	1,157
Total non-current liabilities	**10,627**	**7,873**
Total liabilities	**30,361**	**25,288**
Total equity	**45,248**	**45,073**
Total equity and liabilities	**75,609**	**70,362**

Cash Flow Development

Due to rounding, numbers may not add up precisely

€ millions, unless otherwise stated	Q1-Q2 2026	Q1-Q2 2025	Δ in %
Operating cash flow	**6,666**	**6,357**	5
– Purchase of PPE & intangibles	-354	-358	-1
– Proceeds from sales of PPE & intangibles	55	78	-29
– Payments of lease liabilities	-117	-138	-15
Free cash flow	**6,250**	**5,939**	5
Free cash flow in percent of profit after tax (IFRS)	150	168	-17pp
Free cash flow in percent of total revenue	32	33	-1pp

Net Debt

Due to rounding, numbers may not add up precisely

€ millions, unless otherwise stated	**2026**	2025
Net liquidity (+)/Net Debt (-) | 12/31/2025 | PY: 12/31/2024	**3,381**	1,695
Net cash flows from operating activities	6,666	6,357
Capital expenditure	-354	-358
Proceeds from sales of PPE & intangibles	55	78
Payments of lease liabilities	-117	-138
Business combinations	-991	-5
Dividends	-2,883	-2,743
Treasury shares	-2,600	-1,633
Interest payments, net	-141	-192
Other	-160	-763
Net liquidity (+)/Net Debt (-) | 06/30/2026 | PY: 06/30/2025	**2,856**	2,297

Additional Outlook Information and Non-IFRS Adjustments

Due to rounding, numbers may not add up precisely

The Company expects a full-year 2026 effective tax rate (Non-IFRS) of approximately 29% (2025: 30.5%).

Non-IFRS adjustments	Actual Amounts Q2 2025	Actual Amounts Q2 2026	Est. Amounts FY 2026
Acquisition-related charges	€94m	€92m	€340m to €420m
Restructuring charges	€18m	€7m	€0m to €20m
Teradata litigation expenses	€0m	€0m	€29m
Gains and losses from equity securities, net	-€91m	-€463m	N/A[1]

[1] Due to the uncertainty and potential variability of gains and losses from equity securities, we cannot provide an estimate for the full year without unreasonable efforts. This item could however have a material impact on our non-IFRS measures below operating profit

Expected Currency Impact

Expected currency impact based on June 30, 2026 Level applied for 2026

While SAP's 2026 financial outlook for the income statement parameters is at constant currencies (including an average exchange rate of 1.13 USD per EUR), actual currency reported figures are expected to be impacted by currency exchange rate fluctuations as the company progresses through the year, as reflected in the table below.

in percentage points	Q3 26	FY 2026
Cloud revenue growth	1.5pp	-1.5pp
Cloud and software revenue growth	1.0pp	-1.5pp
Operating profit growth (non-IFRS)	0.0pp	-2.0pp

This includes an exchange rate of 1.14 USD per EUR.