

August 28th, 2025

EDAG ENGINEERING GROUP AG

ANALYST CALL FINANCIAL YEAR 2025 H1

YOUR GLOBAL MOBILITY AND
INDUSTRY ENGINEERING EXPERTS



WELCOME TO TODAY'S ANALYST CALL



Harald Keller

CEO



Holger Merz

CFO

EDAG GROUP FINANCIAL YEAR 2025 – H1

KEY FIGURES



366.7

m. EUR
Revenues



-7.5 | -7.6

m. EUR
EBIT I adj. EBIT



-2.0 | -2.1

%
EBIT margin I adj. EBIT margin

8,698

Employees



-9.4

m. EUR
Operating Cash-Flow



only

5.2

m. EUR
Investments



MARKET ENVIRONMENT

KEY FIGURES

OUTLOOK

Q & A

AGENDA



MARKET ENVIRONMENT

GLOBAL ECONOMIC TRENDS 2025



- IMF rises global economic growth for 2025 to 3.0 % and for Germany to 0.1%.⁽¹⁾
- Rising protectionism and tariff risks lead to uncertainty for global trade. Tax cuts, deregulation and support of governments for investments on the other hand create opportunities.
- Demand for cars remained uneven due to geopolitical tensions and inflation resulting in low consumer spendings in Germany and other countries.
- OEMs face dual pressure: regulatory compliance and the need to accelerate EV transformation, while EV adoption varies widely by region.
- Outlook for 2025 for the industry depends on macroeconomic stabilization, customer sentiment towards e-mobility and OEM's ability to differentiate in a competitive landscape.

Notes:

1. IMF World Economic Outlook, July 29, 2025.

MARKET ENVIRONMENT

FINANCIAL YEAR 2025 – H1

- Ongoing challenging market with slight signs of recovery in some regions and markets despite persistent uncertainties while customers remain cautious
- Revenues at 366.7 m€, down by 62.4 m€ YoY
- Order book at 410.8 m€, down by 60.6 m€ YoY, up by 49.4 m€ compared to 31.12.24
- First Smart Industry Summit in India as well as opening of fourth location in India underlines our growth strategy for India
- Named as strategic supplier of Volvo
- Cooperation and strategic partner with AIR to develop AIR ONE, an eVTOL aircraft



STRATEGIC POSITION (I/II) DEFENCE

- EDAG brings years of experience and proven expertise to the defence industry
- Key figures H1 2025
 - Order intake in defence at 11.4 m€, up by 8.2 m€ yoy
 - Revenue up by more than 50 percent yoy
 - Further orders already in discussion with clients
- Investments in and preparation organization for
 - Internationally recognized quality management system standards
 - Further secret protection
 - Qualification of employees

STRATEGIC POSITION (II/II)

DEFENCE

- More external and internal focus on our defence activities
 - Engineering solutions, like verification from system-to component-level by simulation and testing
 - Software development and electrical engineering
 - Development and engineering of unmanned systems
 - Re-Engineering and supply of obsolescence management and parts
 - Production engineering and low volume production
- Cooperation with AIR includes the use for defence customers
- Participation at defence fair and conference (RÜ.NET) September 2025



EDAG PRESENTATION AGENDA



MARKET ENVIRONMENT

KEY FIGURES

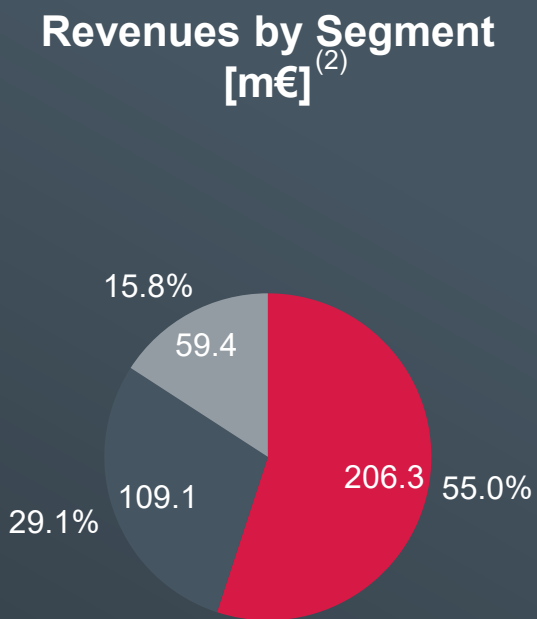
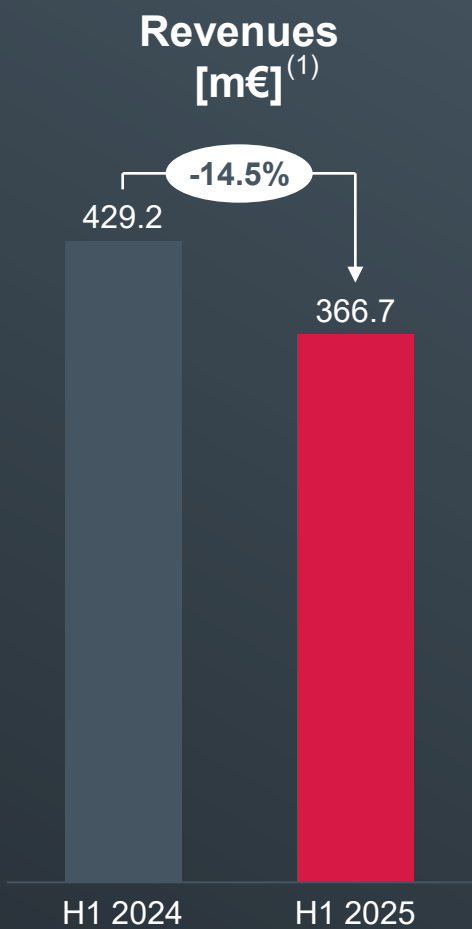
OUTLOOK

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FINANCIAL YEAR 2025 – H1 REVENUES



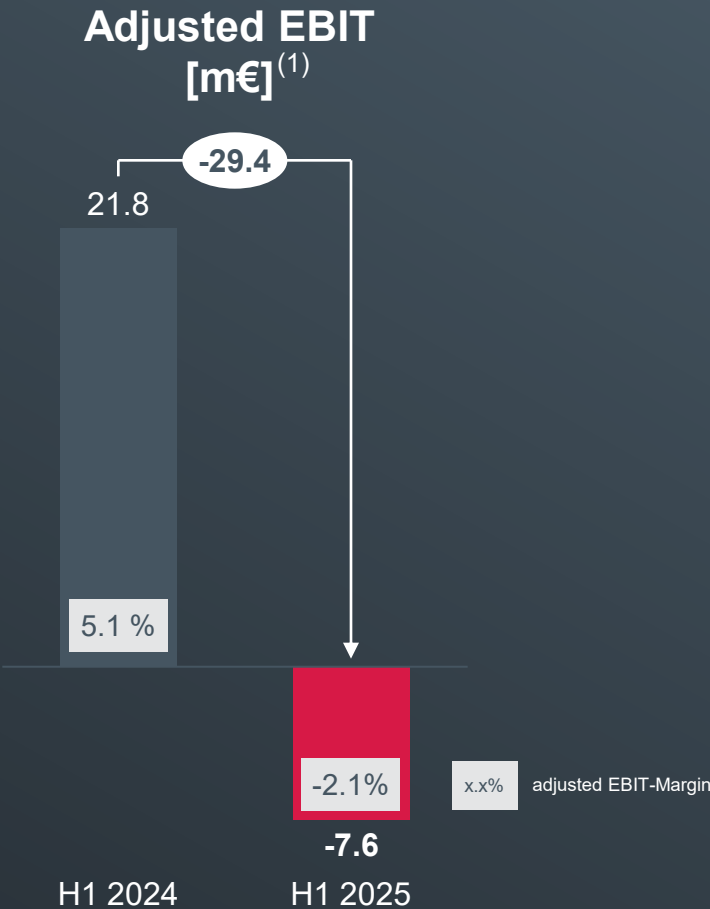
Change to H1 2024

Vehicle Engineering	-15.7 %
Electrics / Electronics	-14.2 %
Production Solutions	-12.4 %

Notes: 1. Revenue defined as sales revenue plus change in inventories 2. Figures include sales revenue with other segments

FINANCIAL YEAR 2025 – H1

ADJUSTED EBIT



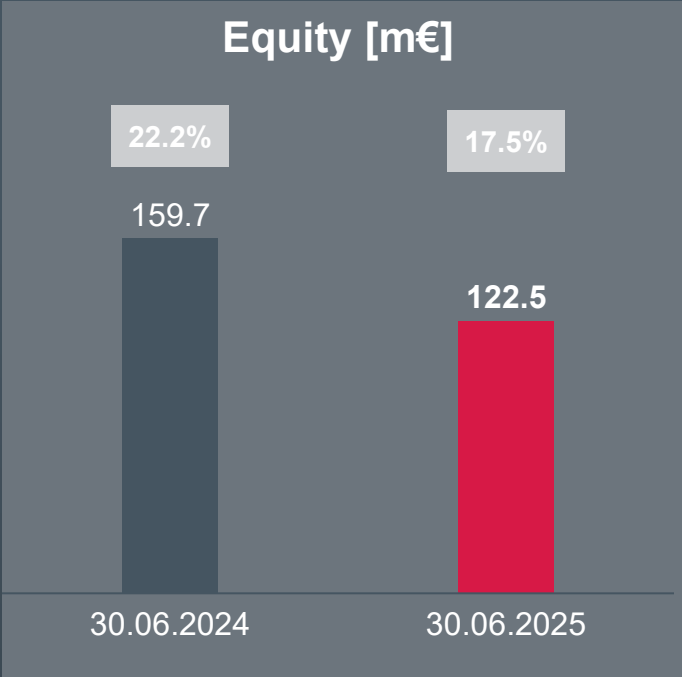
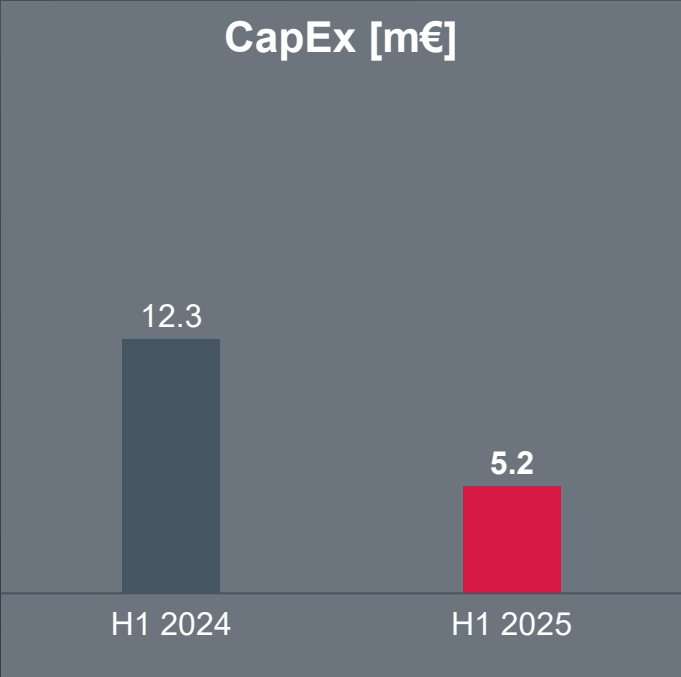
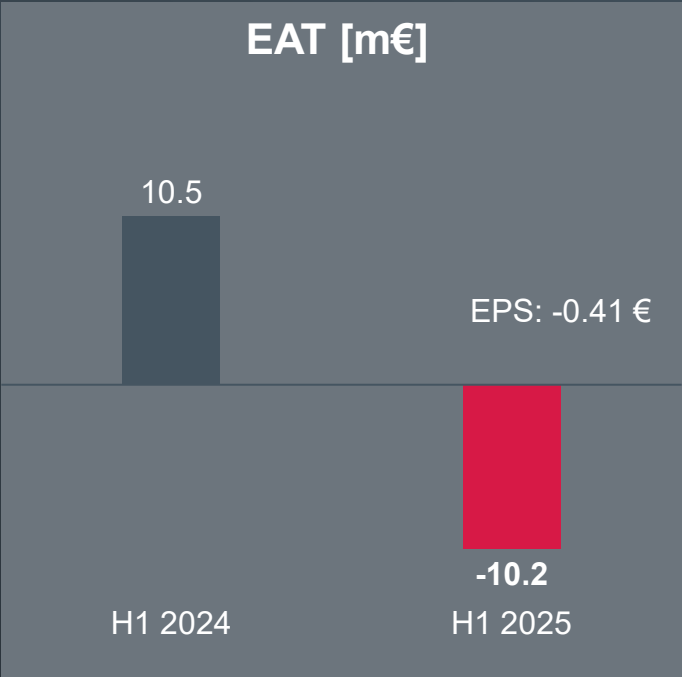
Adjusted EBIT by Segment [m€]

	H1 2024	margin	H1 2025	margin
Vehicle Engineering	15.4	6.3 %	-1.4	-0.7 %
Electrics / Electronics	3.8	3.0 %	-2.6	-2.4 %
Production Solutions	2.6	3.9 %	-3.6	-6.0 %

Notes: 1. Adj. for one-offs (purchase price allocation, cyber security insurance refunds and restructuring costs)

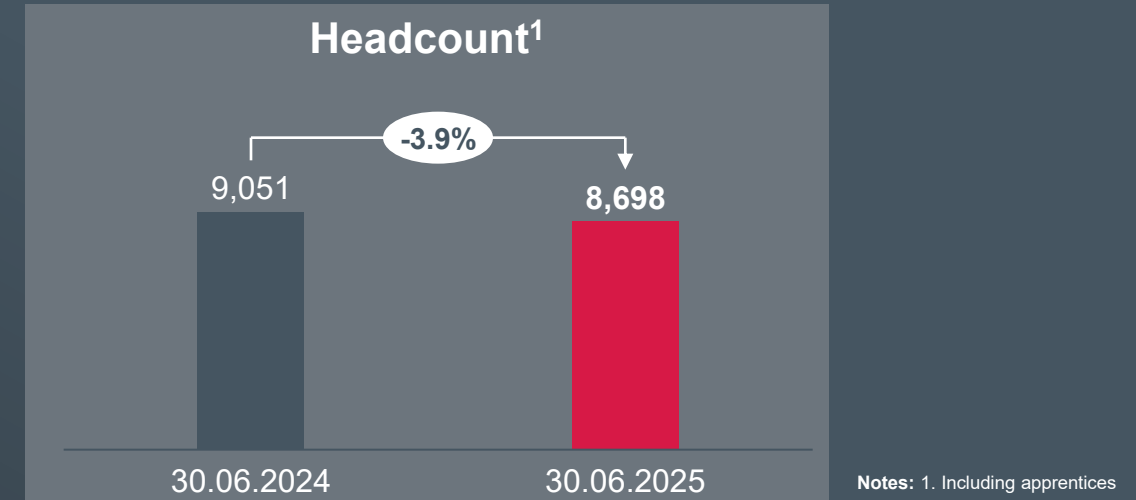
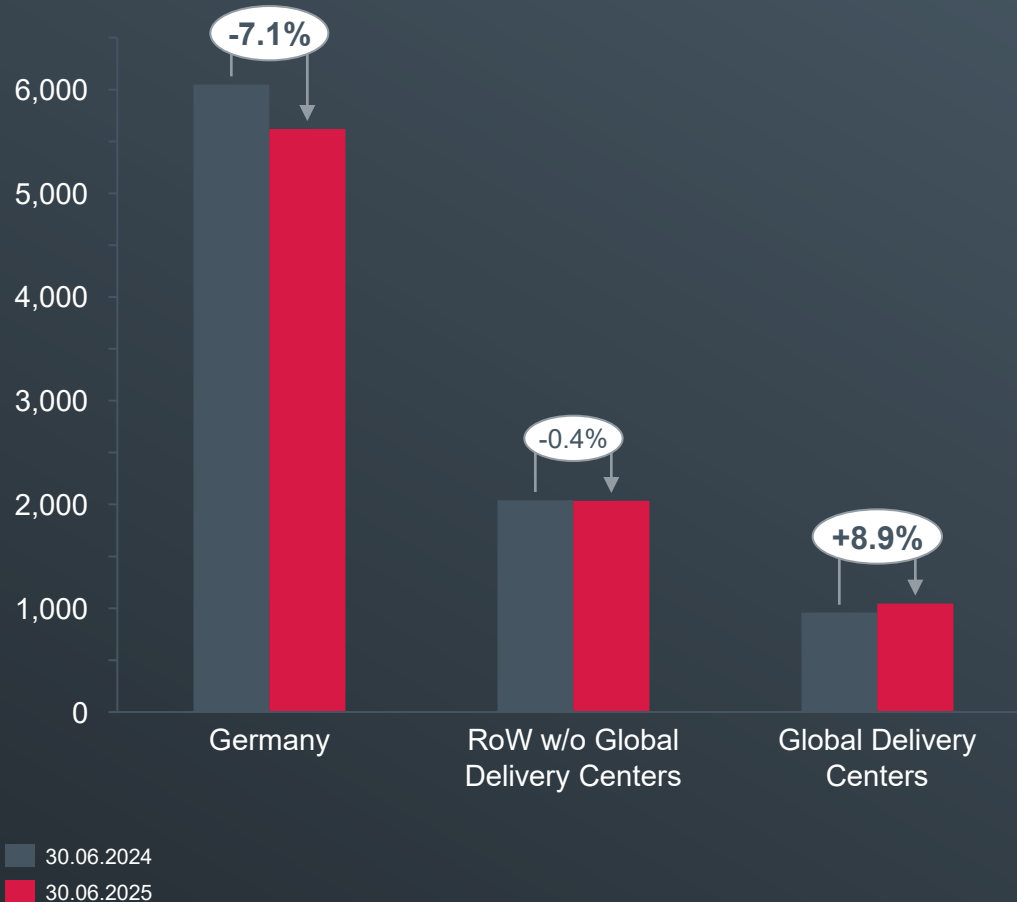
FINANCIAL YEAR 2025 – H1

EAT, CAPEX, EQUITY



x.x% Equity / Balance Sheet total

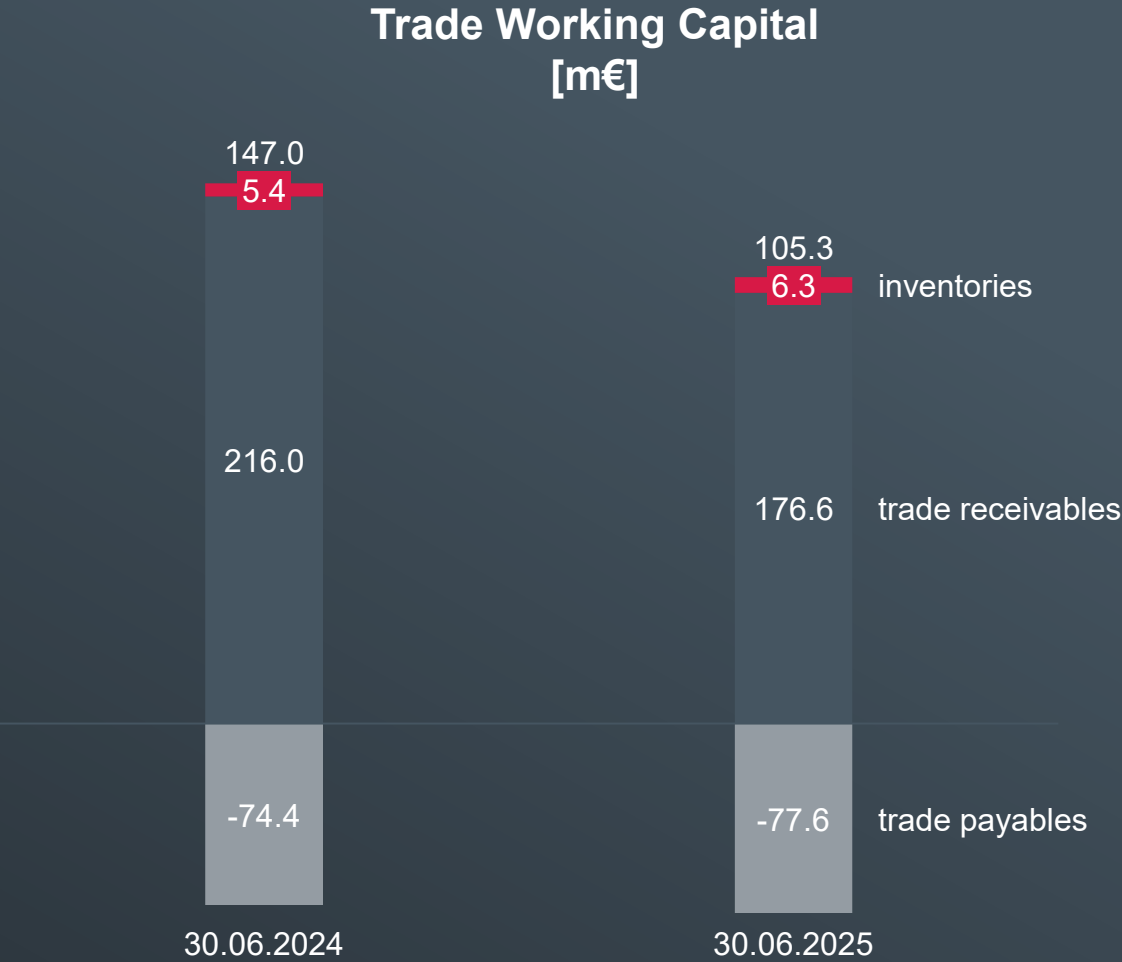
HEADCOUNT DEVELOPMENT IN GERMANY, ROW AND GDC



- Reduction of workforce in Germany by 7 percent yoy as a result of our initiated restructuring program
- Strong growth of capacities in our Global Delivery Centers by 9 percent yoy following our announced strategic agenda to build up headcount in GDC

FINANCIAL YEAR 2025 – H1

TRADE WORKING CAPITAL

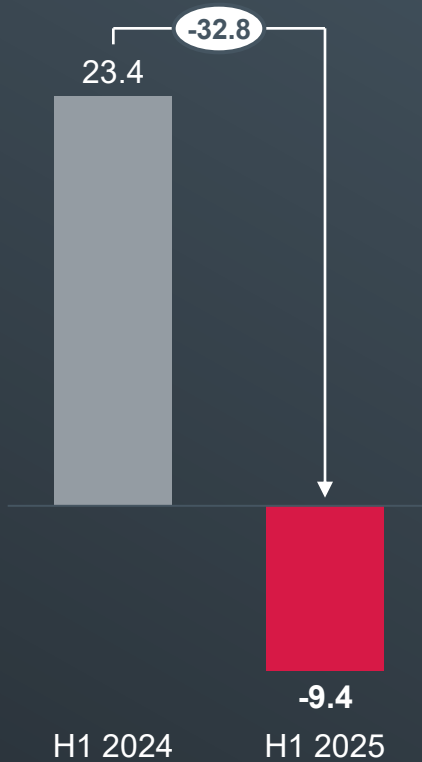


FINANCIAL YEAR 2025 – H1

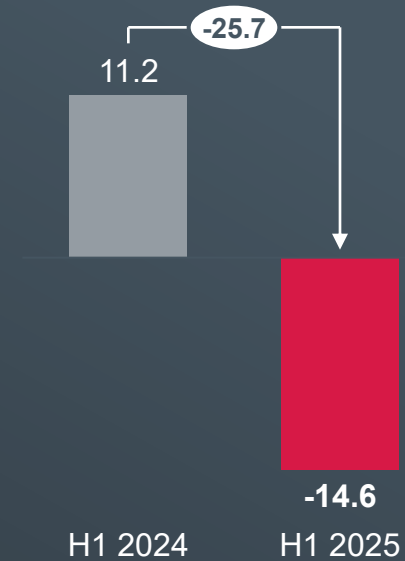
CASH FLOWS



Operating Cash Flow
[m€]



Free Cash Flow
[m€]



FINANCIAL YEAR 2025 – H1

NET FINANCIAL DEBT



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OUTLOOK FINANCIAL YEAR 2025

For the fiscal year 2025, the EDAG Group faces an ongoing challenging and tight market situation with project postponements and further reduced capacity utilization. The management had to revise the financial outlook for 2025 and initiated additional restructuring measures.



Revenue is expected to **decrease** up to **around 15 percent**



The **adjusted EBIT** margin is expected to be **up to around -3 percent**



The **investment rate** is expected in a range of **around 3 percent**

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MARKET ENVIRONMENT

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INVESTOR RELATIONS FINANCIAL CALENDER



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THANK YOU

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