

# LEG Immobilien SE Q1-2025 Results

13 May 2025





3

# Q1-2025 Results - Agenda



Highlights Q1-2025



Financial Performance



4 Outlook

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# 1 Highlights **Q1-2025**

----- Highlights

### **Financial Summary** Q1-2025



Operating results		Q1-2025	Q1-2024	change
Net cold rent	€m	229.5	214.1	+7.2%
NOI (recurring)	€m	186.0	171.1	+8.7%
EBITDA (adjusted)	€m	173.4	157.6	+10.0%
FFO I <sup>1</sup>	€m	114.3	98.8	+15.7%
AFFO	€m	62.3	48.6	+28.2%
AFFO per share	€	0.84	0.66	+27.3%
Operating cashflow	€	110.3	134.4	-17.9%
NOI margin (recurring)	%	81.0	79.9	+110bps
EBITDA margin (adjusted)	%	75.6	73.6	+200bps
FFO I margin	%	49.8	46.1	+370bps
AFFO margin	%	27.2	22.7	+450bps
Portfolio		31.03.2025	31.03.2024	change
Residential units	number	171,734	165,953	+3.5%
In-place rent (I-f-I)	€/sqm	6.87	6.67	+3.0%
Investments (adj.) <sup>2</sup>	€/sqm	7.51	7.58	-0.8%
EPRA vacancy rate (I-f-I)	%	2.4%	2.6%	–20bps

Balance sheet		31.03.2025	31.12.2024	change
Investment properties	€m	18,892.4	17,853.3	+5.8%
Cash and cash equivalents <sup>3</sup>	€m	831.6	914.3	-9.0%
Equity	€m	7,726.6	7,396.5	+4.5%
Total financing liabilities	€m	10,122.5	9,718.6	+4.2%
Net debt <sup>4</sup>	€m	9,245.2	8,756.9	+5.6%
LTV	%	48.4	47.9	+50bps
Average debt maturity	years	5.6	5.7	-0.1 years
Average debt interest cost	%	1.55	1.49	+6ps
Equity ratio	%	37.8	37.8	+/-0%
EPRA NTA, diluted	€m	9,565.1	9,375.4	+2.0%
EPRA NTA per share, diluted	€	128.44	125.90	+2.0%

1 No steering KPI – for information purpose only. 2 Excl. new construction activities on own land, own work capitalised, consolidation effects and after subsidies. 3 Including short-term deposits of €354.3m as of QI-2025 (FY-2024: €607.4m). 4 Excl. lease liabilities according to IFRS 16 and incl. short-term deposits.

#### Highlights

## Strong start into the year

Guidance fully confirmed as capex going to increase throughout the year – pointing to >7% AFFO growth<sup>1</sup>



- AFFO + 28.2% to €62.3m
- FFO I + 15.7% to €114.3m
- Adj. EBITDA-Margin 75.6%
- LTV 48.4%
- Debt @ 1.55% for Ø 5.6y
- Equity ratio at **37.8%**
- NTA p.s. €**128.44**



- Net cold rent +7.2%
- I-f-I rental growth +3.0%, thereof free-financed +3.5%
- I-f-I vacancy **2.4**% (-20bps)



- Publication of ESG Strategy 2030 as well as a very comprehensive ESG factbook
- Political intention to adjust German efficiency classes to that of European neighbour countries
- Cancellation of contracting agreement with EGC (local contractor) and by that insourcing and decarbonization of around 500 heating systems

#### **BCP fully integrated**

Squeeze out of minorities and delisting completed

Valuations stabilize further as portfolio offers attractive gross yield of 5.0% H1 25 valuation effects of +0.5% to +1.0% expected

#### Sales process for Eastern Germany portfolio started

Increasing disposal programme to c. 5,000 units

#### Guidance 2025 fully confirmed as capex increases €205 – 225m AFFO point to >7%<sup>1</sup> growth in 2025

#### Q1-2025 Results – LEG Immobilien SE 6

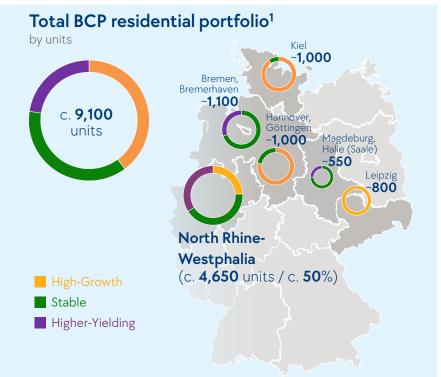




#### - Highlights

# Seamless integration of BCP

Delisted late April – simplification of corporate structure in focus



#### 9,100 units integrated

- Operational and IT integration completed
- 34 BCP employees onboarded
- Selective refinancing: Expensive Shekel denominated bonds and loans refinanced – attractive loans continued
- Real estate transfer tax blockers established
- Simplification of corporate structure ongoing
- Sales process for Eastern German portfolio (Leipzig/ Halle/ Magdeburg) with c. 1,350 units started

# Tender offer, squeeze out of minorities and delisting from Israelian stock exchange (TASE) completed

#### Selective Q1 effects

- €12.3m net cold rent volume effect
- Investment spent only to ramp up from Q2 onwards
- Profit recognition from lucky buy/ badwill of €129m (adjusted within FFOI/AFFO calculation, but accretive to equity position)
- Effect on LTV due to full consolidation

#### Earnings/ AFFO effect 2025

• Higher capex level to offset positive earnings effect, neutral on an AFFO level

7



# 2 Portfolio & Operating **Performance**

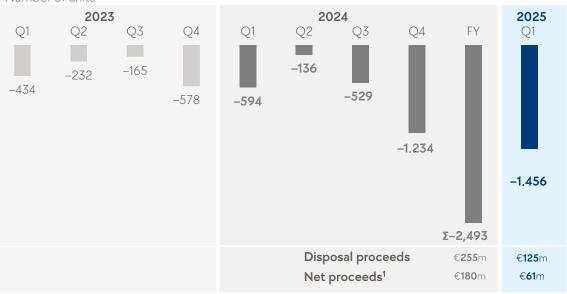
Portfolio & Operating Performance

# Larger portfolio disposals finalised in Q1

Disposal programme increased to almost 5,000 units – ramping up our disposal activities in volatile markets

#### Portfolio development – Divestments

Number of units



 In 2024 c. 2,500 units transferred for c. €255m with net proceeds of €180m

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- Transfer of ownership for already c. 1,500 units in Q1 for disposal proceeds of €125m
- So far c. **50%** of previous year volume already transferred
- Increased disposal programme includes now additionally c. 1,350 units in Eastern Germany and adds up to a total disposal programme of c. 5,000 units
- Disposals of non-core assets at low end as well as high end of quality spectrum (new built/ new development projects)
- Rigorous price discipline continued in total disposals transacted above book values
- Buyers range from HNWIs, pension funds to smaller domestic and international institutionals

9

Portfolio & Operating Performance

# Rent growth momentum in Q1 driven by seasonality effect

Overall on track for guidance range as Q2 - Q4 to be fueled by stronger ramp-up



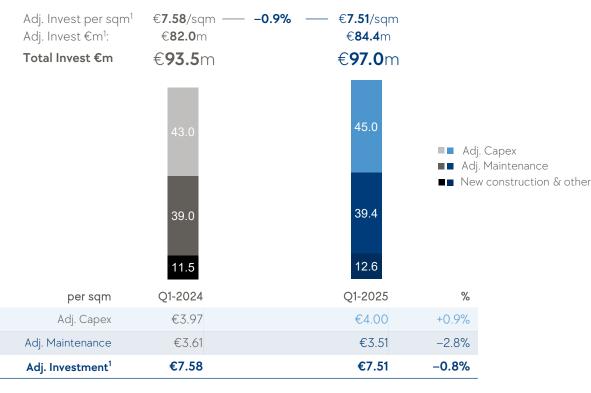
- Free-financed part increased by 3.5% higher rent increases expected for Q2-4 supporting group guidance range of 3.4% 3.6%
- No cost rent adjustment in 2025; next increase will be in 2026
- Tenant fluctuation stays at low level of 9.3% yoy
- Rent table publications show underlying market dynamics, e.g. in our biggest location Dortmund +6%, Münster +5%, Braunschweig +10%

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# **Capex and Maintenance**



Investments below the proportionate run-rate as BCP investments start after full integration



 Adjusted investments per sqm declined by 0.9% yoy to €7.51/sqm. Increase in quarterly run rate of investments in the course of the year towards guidance (€35/sqm)

- BCP projects gradually added to the capex pipeline
- On track for >**35**€/sqm investment guidance
- Capitalisation rate<sup>2</sup> of 53% (+90 bps yoy) continues to reflect cash-focused steering
- Investments into construction on own land of €1.0m – completion of last new development project is in sight

1 Excl. new construction activities on own land, own work capitalised and consolidation effects. 2 Relates to adjusted investments.



# 3 Financial **Performance**

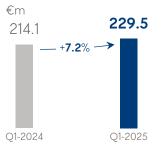
#### - Financial Performance

# Financial highlights Q1-2025



Rent growth fully converted into NOI, EBITDA and AFFO – Q1 AFFO level influenced by lower investments

#### Net cold rent



EBITDA (adjusted)



#### **Net operating income** (recurring)



**AFFO** 

€m



#### Net cold rent

- €15.4m net cold rent growth driven by the acquisition of BCP (€12.3m) and the 3.0% I-f-I rent growth
- Disposals had a negative impact of €4.0m

### Net operating income (recurring)

Similar increase by 8.7% due to stable operating expenses

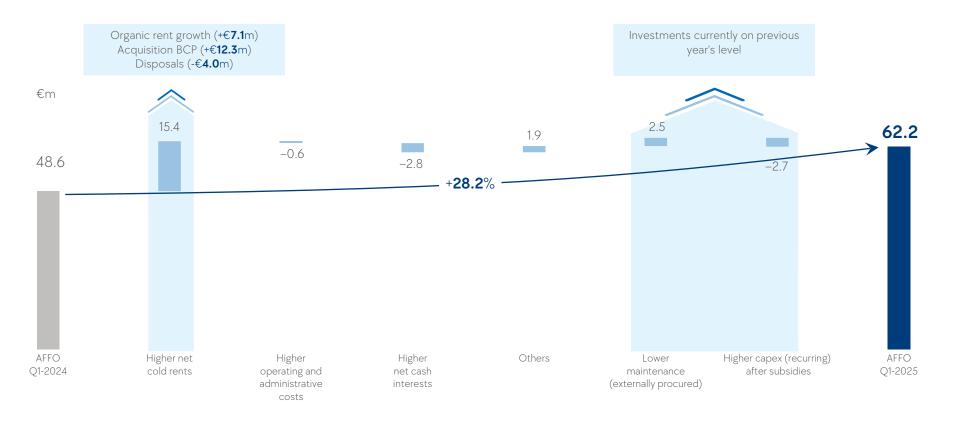
### EBITDA (adjusted) and AFFO

- Increase in EBITDA by 10.0% driven by stable operating expenses and additionally also stable administrative expenses – despite consolidation of BCP
- Evidence of strict cost focus
- Strong AFFO increase of 28.2% supported by flat investments

- Financial Performance

# AFFO Bridge Q1-2025

AFFO benefits from strong rent growth while investments remain at low levels



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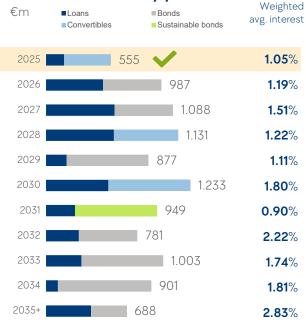
Financial Performance

## **Financial profile**



BCP debt book refinanced – 2025 maturities fully addressed – interest costs remain low – cash rich

#### Pro forma maturity profile<sup>1</sup>



#### Average debt maturity

/	
Q1-2025	5.6
FY-2024	5.7

#### Average interest cost

%

vears

Q1-2025	1.55%
FY-2024	1.49%

#### Loan-to-Value



#### Highlights

- All 2025 maturities addressed opportunistic refinancing, in particular focus on 2026 maturities
- Return to the bond market in Jan 2025 with a Sub-Benchmark-Bond issuance in the amount of €300m (10-year tenor, 3.875% coupon)
- In Q1 2025, support for the BCP Group in the repayment of significant financings in the amount of >€350m (including Shekel denominated bonds)
- Undrawn RCFs amounting to €750m as of the reporting date, along with an unused commercial paper program of €600m
- Solid liquidity position of > €800m as of 31 March 2025<sup>2</sup>
- Average interest hedging rate of c. 97.4%
- LTV ratio of 48.4%
- Interest Coverage Ratio (ICR) at 4.4x

1 Pro forma as of March 2025 after already signed refinancing agreements. 2 Cash and cash equivalents.



# 4 Outlook

---- Outlook

# Guidance 2025 confirmed: AFFO increase of >7% expected<sup>1</sup>

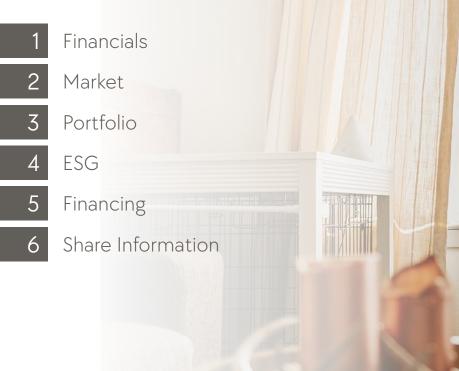
Resilience in times of volatility and profitability upheld

		Guidance 2025 <sup>2</sup>
AFFO		€ <b>205</b> m – <b>225</b> m
Adj. EBITDA margin		с. <b>76</b> %
l-f-l rent growth		3.4% - 3.6%
Investments		> <b>35</b> €/sqm
LTV		Medium-term target level max. <b>45</b> %
Dividend		<b>100</b> % AFFO as well as a part of the net proceeds from disposals
Disposals		Not reflected <sup>2</sup>
Environment	2025–2028	€ <b>20</b> m of profit and disposal results of Green Ventures <sup>3</sup>
	2025	<b>6,000</b> tonnes $CO_2$ reduction from modernisation projects and customer behaviour change

1 Based on mid-point 2025 guidance. 2 Based on 172k units. 3 Mid-point of range. For more details see remuneration report .

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# FFO I/ AFFO calculation

€m	Q1-2025	Q1-2024
Net cold rent	229.5	214.1
Profit from operating expenses	-7.3	-5.6
Personnel expenses (rental and lease)	-28.9	-30.4
Allowances on rent receivables	-5.9	-5.1
Other income (rental and lease)	-3.2	-5.4
Non-recurring special effects (rental and lease)	1.8	3.5
Net operating income (recurring)	186.0	171.1
Net income from other services (recurring)	1.4	0.6
Personnel expenses (admin.)	-10.8	-10.0
Non-personnel operating costs	-5.8	-6.1
Non-recurring special effects (admin.)	2.4	2.0
Administrative expenses (recurring)	-14.2	-14.1
Other income (admin.)	0,2	0.0
EBITDA (adjusted)	173.4	157.6
Net cash interest expenses and income FFO I	-37.3	-34.5
Net cash income taxes FFO I	-0.8	-0.1
Maintenance (externally-procured services)	-27.9	-30.4
Subsidies recognised in profit or loss	3.0	3.9
Own work capitalised	4.4	2.7
FFO I (including non-controlling interests)	114.8	99.2
Non-controlling interests	-0.5	-0.4
FFO I (excluding non-controlling interests)	114.3	98.8
FFO II (including disposal of investment property)	112.4	98.0
Capex (recurring)	-52.0	-50.2
AFFO (capex-adjusted FFO I)	62.3	48.6

New line item from 2025 for the AFFO calculation from 2025 onwards: Profit from Green Ventures which will capture the pro rata profits and disposal results of the Green Ventures and contribute to FFO I and accordingly to AFFO.

#### Net cold rent

- +€15.4m or +7.2% driven by the acquisition of BCP (+€12.3m) and residential rent increases (+3.0% I-f-I or +€7.1m)
- Disposals had a negative impact of €4.0m

#### Personnel expenses (rental and lease)

 Decline despite BCP-acquisition due to disposal of LEG Nord FM at year-end 2024 and inflation adjustment paid last year

#### Net cash interest expenses and income

 Moderate increase (-€2.8m) as debt financings benefit from ongoing low interest expenses and benefit from interest income of strong cash position

#### Subsidies & Investm. (maintenance and capex)

- Overall stable spending in Q1 on maintenance & capex overall, mainly driven by disproportionate low spending pattern on the BCP portfolio as capex measures ramp up from Q2 onwards
- Subsidies for 2025 expected to be in the range of €20 – 25m

# EPRA NRV – NTA – NDV



€m	EPRA NRV – diluted	<b>31.03.2025</b> EPRA NTA – diluted	EPRA NDV – diluted	EPRA NRV – diluted	<b>31.12.2024</b> EPRA NTA – diluted	EPRA NDV – diluted
IFRS equity attributable to shareholders (before minorities)	7,599.1	7,599.1	7,599.1	7,371.5	7,371.5	7,371.5
Hybrid instruments	29.2	29.2	29.2	29.2	29.2	29.2
Diluted NAV (at Fair Value)	7,628.3	7,628.3	7,628.3	7,400.7	7,400.7	7,400.7
Deferred tax in relation to fair value gains of IP and deferred tax on subsidised loans and financial derivatives	2,043.6	2,034.9	-	2,034.8	2,025.7	_
Fair value of financial instruments	-92.9	-92.9	-	-44.8	-44.8	_
Intangibles as per the IFRS balance sheet	-	-5.2	-	-	-6.2	-
Fair value of fixed interest rate debt	-	-	410.0	-	-	383.7
Deferred taxes of fixed interest rate debt	-	-	-93.7	-	_	-168.6
Estimated ancillary acquisition costs (real estate transfer tax)	1,819.5	-	-	1,721.4	-	_
NAV	11,398.5	9,565.1	7,944.6	11,112.1	9,375.4	7,615.8
Fully diluted number of shares	74,469,665	74,469,665	74,469,665	74,469,665	74,469,665	74,469,665
NAV per share (€)	153.06	128.44	106.68	149.22	125.90	102.27

# **Balance sheet**

# LEG

€m	31.03.2025	31.12.2024
Investment property	18,892.4	17,853.3
Other non-current assets	435.7	529.9
Non-current assets	19,328.1	18,383.2
Receivables and other assets	595.7	754.1
Cash and cash equivalents	477.3	306.9
Current assets	1,073.0	1,061.0
Assets held for sale	37.8	141.0
Total Assets	20,438.9	19,585.2
Equity	7,726.6	7,396.5
Non-current financing liabilities	7,445.5	7,796.6
Other non-current liabilities	2,188.7	2,115.0
Non-current liabilities	9,634.2	9,911.6
Current financing liabilities	2,677.0	1,922.0
Other current liabilities	401.1	355.1
Current liabilities	3,078.1	2,277.1
Total Equity and Liabilities	20,438.9	19,585.2

#### Equity ratio: 37.8% (FY-2024: 37.8%)

#### Investment property

- BCP: +€**997.7**m
- Capex: +€**48.7**m

#### Receivables and other assets

■ Mainly release of short-term deposits (-€253.1m)

#### Cash and cash equivalents

- Operating activities: +€110.3m
- Investing activities: +€222.9m
- Investments into the portfolio: –€56.6m
- BCP shares (net of cash): –€**108.6**m
- Disposals: +€**122.9**m
- Release short-term deposits: +€**253.0**m
- Financing activities: –€**162.8**m

#### **Financing liabilities**

- Bond issuance (+€**295.8**m)
- BCP financings (+€**177.3**m)
- Repayments (-€**70.1**m)

# Loan to Value

# LEG

oan to Value (LTV) in %	48.4	47.9
Property values	19,104.8	18,293.0
Participation in other residential companies	174.6	298.7
Properties held for sale	37.8	141.0
Investment properties	18,892.4	17,853.3
Net Debt	9,245.2	8,756.9
Cash & cash equivalents <sup>1</sup>	831.6	914.3
Excluding lease liabilities (IFRS 16)	45.7	47.4
Financial liabilities	10,122.5	9,718.6
m	31.03.2025	31.12.202

#### Loan to Value

- Increase by 50bps to 48.4% effects from the acquisition/consolidation of BCP
- Ongoing high level of cash and cash equivalents in the amount of €831.6m leave room for pay back of maturing financial instruments. Decline vs.
   31.12.2024 driven by the payment of the acquisition price for BCP (€184.0m less BCP's cash position of €75.4m).

# Participation in other residential companies

 Decline due to full consolidation of BCP stake. As of 31.12.2024 a stake of 35.7% with a market value of €124.1m was recognised.

# Evaluation of the new coalition agreement of CDU, CSU and SPD

Торіс	Explanation	Evaluation LEG
Abolition of the Building Energy Act (GEG); greater openness to technology and innovation	Reduction of detailed specifications and expensive insulation standards, reliance on the steering effect of the CO2 price, consideration of innovative, green and efficient solutions	Enabling of cost-efficient decarbonisation of existing buildings and support for LEG green ventures. Right shift from energy efficiency to emission efficiency when it comes to decarbonization
Flexible and practical implementation of the EU Energy Performance of Buildings Directive (EPBD)	Planned alignment of German building efficiency classes with those of neighbouring European countries. Rapid implementation of EU ETS II. Use of all leeway in national implementation	Creating a level playing for German Buildings and their efficiency on EU level; enabling of EU-wide cost-efficient decarbonisation of existing buildings
Extension of the rental brake until 2029	New rentals in so-called 'tight markets' may still only exceed the local comparative rent by a maximum of 10%. Fines for non- compliance with the rent brake. An expert group is to develop proposals for the concrete implementation of these measures by the end of 2026	Imbalance between supply and demand remains. Originally introduced in 2015 as a temporary measure to dampen rent increases in tight markets without having significant effects on the supply. Both the renewed extension as well as interference in property rights raise concern on constitutionality in general.
Additional restrictions for specific types of use or rental contracts	Disadvantage for furnished/temporary rentals/index-linked rents (a rent that is linked to inflation). An expert group is to develop proposals for the concrete implementation of these measures by the end of 2026	LEG not affected as it does not offer those rent types.
Introduction of a "residential construction turbo"	Significant simplification of building regulations. Reduction of standards. Promotion of new construction as part of the infrastructure package	Influence at federal level limited; funding volume not significantly increased; cost reductions not sufficient to increase profitability of new development product and therefore no significant incentives to support construction activity

#### – Appendix – Market

## German residential market

A highly fragmented market – dominated by private owners



### Professional owners

**34**%

## 66% Private owners



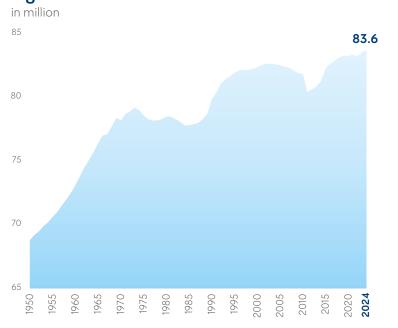
- Appendix – Market

# Demand – supply imbalance will persist

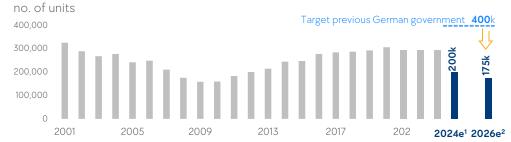
New supply continues to erode while population will remain at high level



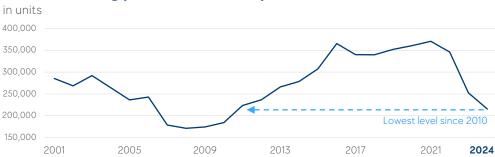
# German population at highest level ever in 2024



#### New apartments completed



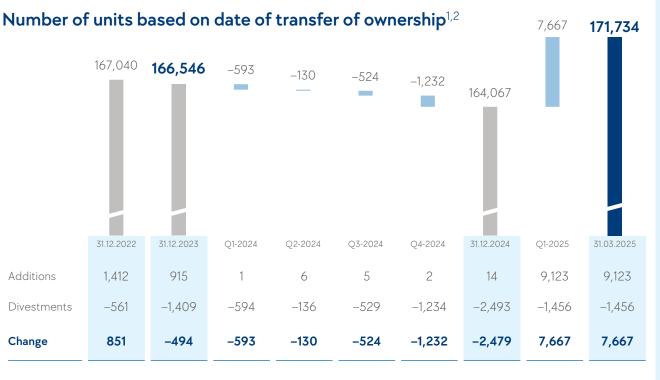
#### No. of building permissions for apartments



- Appendix – Portfolio

# Portfolio growth to >170k units driven by BCP integration

BCP-units onboarded – disposal program ongoing



1 Residential units. 2 Note: The date of the transaction announcement and the transfer of ownership are usually several months apart. The number of units may therefore differ from other disclosures, depending on the data basis.

Portfolio changes

~9,100 additions from BCP-acquisition

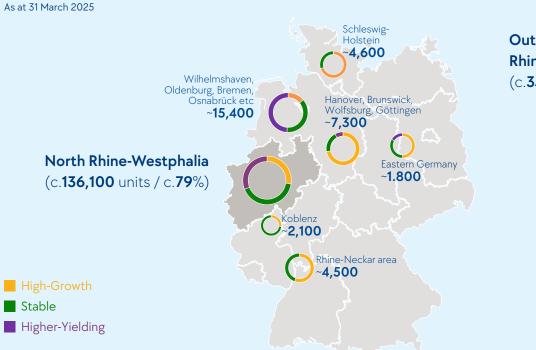
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- Disposal program ongoing transfer of ownership for 1,456 units translating into proceeds of €125m
- Further disposals envisaged
- In total sold above book value

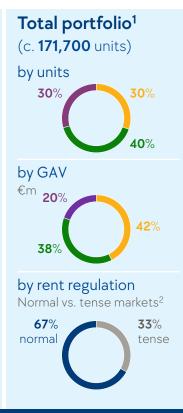
- Appendix – Portfolio

### **LEG's portfolio comprises of c. 171,700 units** Well balanced portfolio





Outside North Rhine-Westphalia (c.35,700 units / c.21%)



1 Residential units. 2 Tense markets only allow for 15% rent increase on sitting tenants within three year while normal markets allow for 20% and rental break regulations for re-lettings applies.

----- Appendix – Portfolio

# Portfolio values Q1-2025: Gross yields rise to 5.0% after BCP integration LEG

H1 2025 valuation effects expected to be in the order of +0.5% to +1.0%

Total Portfolio	171,734	17,724	1,628	5.0%	20.2x	721	18,445	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
Higher- Yielding Markets	50,608	3,462	1,131	6.4%	15.7x	105	3,567	<ul> <li>3%</li> <li>2% — High-Growth</li> <li>— Stable</li> </ul>
Stable Markets	69,248	6,714	1,520	5.2%	19.4x	268	6,981	4%
High- Growth Markets	51,878	7,549	2,305	4.1%	24.2x	348	7,897	6%
Market segment	Residential Units <sup>1</sup>	GAV Residential Assets (€m)	GAV/ sqm (€)	Gross yield		GAV Commercial/ Other (€m)	Total GAV (€m)	Gross yields 7%

1 Including residential units categorised as "assets held for sale (IFRS 5)" or "owner-occupied property (IAS 16)".

— Appendix – Portfolio

# **Portfolio KPIs**

Rent increases alongside vacancy reduction

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### Market split (GAV)

%

# High-growth 42 Stable 38 Higher-yielding 20

### In-place rent, I-f-I €/m<sup>2</sup>



### Vacancy, I-f-I



#### Markets

	Total portfolio		High-growth		Stable		Higher-yielding	
	Q1-2025	▲ (YOY)	Q1-2025	▲ (YOY)	Q1-2025	▲ (YOY)	Q1-2025	▲ (YOY)
# of units	171,734	+3.5%	51,878	+4.1%	69,248	+3.9%	50,608	+2.4%
GAV residential assets (€m)	17,724	+3.7%	7,549	+3.6%	6,714	+2.2%	3,462	+3.4%
In-place rent (m²), l-f-l	€6.87	+3.0%	€7.71	+2.7%	€6.63	+3.5%	€6.27	+2.7%
EPRA vacancy, I-f-I	2.4%	-20bps	1.3%	–10bps	2.3%	-50bps	4.3%	+10bps

# Rent regulation in Germany

Only one third of units subject to stricter regulation

#### Free-financed units (~142,000)

# LEG

#### Rent restricted units (~30,000)

	83%	17%			
	49%	33%	17%		
	Non-tense markets	Tense markets <sup>2</sup>	Cost rent adjustment		
	~85,000 units	~57,000 units	<ul> <li>Every third year (i.e. last was in 2023,</li> </ul>		
	Rent increase	Rent increase	next will be in 2026)		
Existing	<ul> <li>Max. 20% within 3 years</li> <li>Max. increase to local reference rent<sup>1</sup></li> </ul>	<ul> <li>Max. 15% within 3 years (Kappungsgrenze)</li> <li>Max. increase to local reference rent<sup>1</sup></li> </ul>	<ul> <li>After full repayment of the underlying subsidised loan, the residential unit gets out of rent restriction and regular code applies</li> <li>In the case of early repayment, rent restriction continues for another 10 years (tenant protection); then regular code for free-financed units applies</li> </ul>		
Existing Contracts	<ul> <li>(+)</li> <li>Modernisation levy</li> <li>Annual rent can be increased by 8% of modernisation costs</li> <li>Limit: €3 per sqm (rent/sqm/month &gt; €7) or €2 per sqm (rent/sqm/month &gt; €7)</li> </ul>	( <b>+</b> ) qm/month < € <b>7</b> ) over <b>6</b> years			
New contracts	No regulations	<ul> <li>Rental brake (<i>Mietpreisbremse</i>)</li> <li>Increase of max. 10% on local reference rent<sup>1</sup></li> </ul>			

1 Based on rent table (Mietspiegel). 2 In NRW, 57 cities were identified as tense markets (from 1 March 2025 onwards), especially Düsseldorf, Cologne and Greater Cologne area, Bonn, Münster. Outside NRW and relevant for LEG are cities such as Brunswick, Hanover, Oldenburg, Osnabrück. ----- Appendix – Portfolio

# **Top locations upcoming rent tables** (MSP – Mietspiegel)

LEG

Offering the basis for further growth

Location	# Residents	LEG market segment	# LEG free financed units	Current MSP type	Current MSP valid since	New MSP expected type	New MSP expected time of update
Herten	> 50,000	Higher-yielding	1,204	Simple	01/2023	Qualified	01/2025 <sup>1</sup>
Neuss	>100,000	High-growth	668	Simple	01/2023	Qualified	01/2025 <sup>1</sup>
Siegen	>100,000	Stable	1,360	Simple	01/2023	Simple	01/2025 <sup>1</sup>
Göttingen	>100,000	Stable	1,146	Simple	05/2023	Simple	05/2025
Leipzig	>100,000	High-growth	899	Qualified	06/2023	Qualified	06/2025
Hamm	>100,000	Higher-yielding	3,796	Qualified	07/2023	Qualified	07/2025
Krefeld	>100,000	Higher-yielding	1,110	Simple	08/2023	Qualified	08/2025
Oldenburg	>100,000	High-growth	1,377	Qualified	10/2023	Qualified	10/2025
Hagen	>100,000	Higher-yielding	1,429	Qualified	11/2023	Qualified	11/2025
Iserlohn	> 50,000	Higher-yielding	1,668	Simple	12/2023	Simple	12/2025
Leverkusen	>100,000	High-growth	1,046	Qualified	12/2023	Qualified	12/2025

1 Publication delayed.

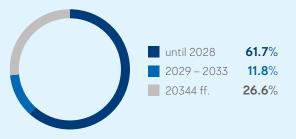
# Subsidised units account for around 17% of the portfolio

Reversionary potential amounts to 55% on average

### Rent potential subsidised units

- Until 2028, around 18,400 units will come off rent restriction
- Units show significant upside to market rents
- The economic upside can theoretically be realised the year after restrictions expire subject to general legal and other restrictions<sup>3</sup>

# Around 60% of units to come off restriction until 2028



### Number of units coming off restriction and rent upside



### Spread to market rent



1 Average rent value that could theoretically be achieved, not implying that an adjustment of the in-place rent to the market rent is feasible, as stringent legal and contractual restrictions regarding rent increases exist.

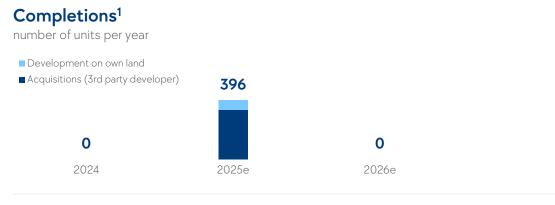
2 Rent upside is defined as the difference between LEG in-place rent and market. 3 For example rent increase cap of 15% (tense markets) or 20% for three years.

**IFC** 

— Appendix – Portfolio

# New construction – finishing the last projects – small in volume

Small size of projects and investment volume, cash potential from built to sell



### Investment volume per year<sup>1</sup>

€m





**0** 2026e Remaining completions in 2025



Remaining investment volume in 2025

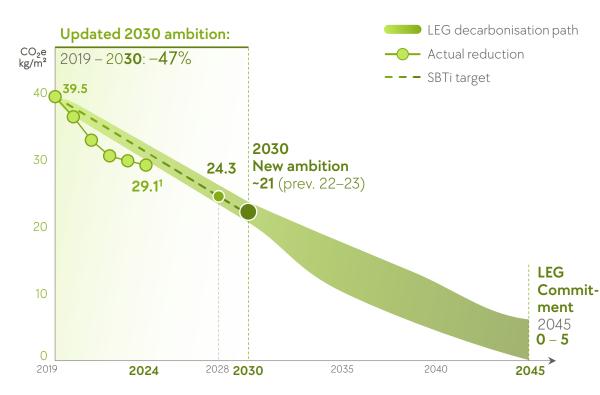
€**22**m

LEG

- Appendix – ESG

# On track for our target towards climate neutrality

Aiming for a reduction of 47% of our carbon footprint until 2030



- LEG fully committed to German Climate Change Act to achieve climate neutrality by 2045
- Aligned with strategy via STI/ LTI-component of compensation scheme

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- CO<sub>2</sub> reduction in 2024 by 2% to 29.1kg (market based)
- Key driver:
  - 6,639t CO<sub>2</sub> savings of which
  - 1,088t from nudging-effects
  - **5,551**t from energetic refurbishments
- 2025 STI component: 6,000 tons CO<sub>2</sub> reduction from modernisation projects and customer behavior change

# Transition roadmap towards climate neutrality by levers

Energy transition remains the key driver as focus on emission efficiency puts less focus on expensive refurbishments



#### Focus is on

• Emission efficiency and not so much on energy efficiency

LEG

- Costs per ton of CO<sub>2</sub> savings to also keep focus on affordability
- Energy transition will have the biggest lever on the decarbonisation of the portfolio
- Own solutions to the decarbonisation of the portfolio via the LEG Green ventures,

**RENOWATE** termios **dekarbo**° – Appendix – ESG

### Among the best in class

Reflecting LEG's strong sustainability commitment



LEG



# **Comprehensive ESG update**



# Published on the LEG webpage at ESG-Strategy - Factbook 2030



# Financing-KPIs as of Q1 2025

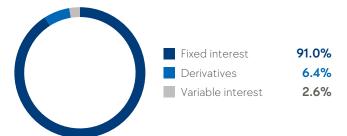
#### Unsecured financing covenants

Covenant	Threshold	Q1-2025
Consolidated Adjusted EBITDA / Net Cash Interest	≥1.8x	4.4x <sup>1</sup>
Unencumbered Assets / Unsecured Financial Indebtedness	≥125%	187.8%
Net Financial Indebtedness / Total Assets	≤60%	47.2%
Secured Financial Indebtedness / Total Assets	≤45%	16.0%

### Ratings (Moody's)

Туре	Rating	Outlook
Long Term Rating	Baa2	Stable
Short Term Rating	P-2	Stable

# Financing mix



#### Key financial ratios

	Q1-2025	FY-2024
Net debt / adj. EBITDA <sup>2</sup>	13.6x	13.8x
LTV	48.4%	47.9%
Secured Debt / Total Debt	34.0%	33.8%
Unencumbered Assets / Total Assets	47.8%	47.7%
Equity ratio	37.8%	37.8%

1 Based on the adjusted EBITDA definition effective until business year 2022. Based on the adjusted EBITDA definition effective since business year 2023, i.e., excluding maintenance (externally-procured services) and own work capitalized, KPI is 4.9x. 2 Average net debt last four quarters / adjusted EBITDA LTM.

----- Appendix – Financing

### Capital market financing Corporate bonds

LEG

Duration	Issue Size	Maturity Date	Coupon	Issue Price	ISIN	WKN
2019/2027	€ <b>500</b> m	28 Nov 2027	0.875% p.a.	99.356%	DE000A254P51	A254P5
2019/2034	€ <b>300</b> m	28 Nov 2034	1.625% p.a.	98.649%	DE000A254P69	A254P6
2021/2033	€ <b>700</b> m	30 Mar 2033	0.875% p.a.	99.232%	DE000A3H3JU7	A3H3JU
2021/2031	€ <b>700</b> m	30 Jun 2031	0.750% p.a.	99.502%	DE000A3E5VK1	A3E5VK
2021/2032	€ <b>500</b> m	19 Nov 2032	1.000% p.a.	98.642%	DE000A3MQMD2	A3MQMD
2022/2026	€ <b>500</b> m	17 Jan 2026	0.375% p.a.	99.435%	DE000A3MQNN9	A3MQNN
2022/2029	€ <b>700</b> m	17 Jan 2029	0.875% p.a.	99.045%	DE000A3MQNP4	A3MQNP
2022/2034	€ <b>500</b> m	17 Jan 2034	1.500% p.a.	99.175%	DE000A3MQNQ2	A3MQNQ
2025/2035	€ <b>300</b> m	20 Jan 2035	3.875% p.a.	98.248%	DE000A383YA0	A383YA

Financial Covenants

Adj. EBITDA∕ net cash interest **≥ 1.8x** 

Unencumbered assets/ unsecured financial debt ≥ 125%

Net financial debt/ total assets ≤ 60%

Secured financial debt/ total assets ≤ 45%

Appendix – Financing

### Capital market financing Convertible bonds

Issue Size

Term / Maturity Date

Coupon

# of shares

**Redemption Price** 

Initial Conversion Price

Adjusted Conversion Price<sup>1</sup>

Issuer Call

ISIN

WKN

#### 2017/2025

€**400**m

8 years/ 1 September 2025

0.875% p.a. (semi-annual payment: 1 March, 1 September)

3,531,959

100.00%

€118.4692

€113.2516 (since 2 June 2022) From 22 September 2022, if LEG

share price >130% of the then applicable conversion price DE000A2GSDH2 A2GSDH

#### 2020/2028 €**550**m

8 years/ 30 June 2028

0.400% p.a. (semi-annual payment: 15 January, 15 July) 3,580,370 100.00% €155.2500 €153.6154 (since 7 June 2022) From 5 August 2025, i share price >130% of t applicable conversion

From 5 August 2025, if LEG share price >130% of the then applicable conversion price DE000A289T23 A289T2

#### 2024/2030

€**700**m

6 years/ 4 September 2030

1.000% p.a. (semi-annual payment: 4 March, 4 September)

5,958,725

106.34%

€117.4748 (effective: €124.9227)

No adjustment so far

From 25 September 2028, if LEG share price >130% of the then applicable conversion price DE000A3L21D1 A3L21D

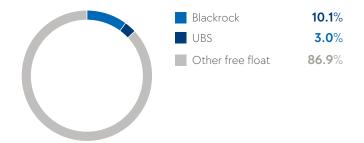
1 Dividend-protection: The conversion price will not be adjusted until the dividend exceeds €2.63 (2017/2025 convertible) and €3.562 (2020/2028 convertible). Full dividend protection of the 2024/2030 convertible.

# LEG share information

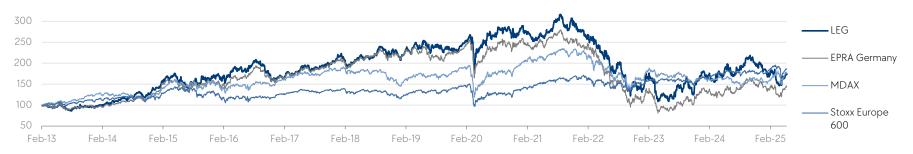
#### Basic data

Market segment	Prime Standard
Stock Exchange	Frankfurt
Total no. of shares	74,469,665
Ticker symbol	LEG
ISIN	DE000LEG1110
Indices	MDAX, FTSE EPRA/NAREIT, GPR 250, Stoxx Europe 600, DAX 50 ESG, i.a. MSCI Europe ex UK, MSCI World ex USA, MSCI World Custom ESG Climate Series

#### Shareholder structure<sup>1</sup>



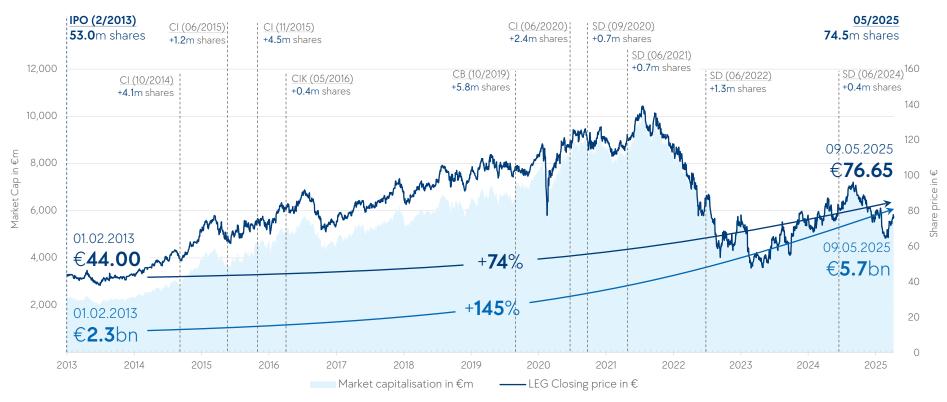
#### **Share** (09.05.2025; indexed; in %; 01.02.2013 = 100)



1 Shareholdings according to latest voting rights notifications.

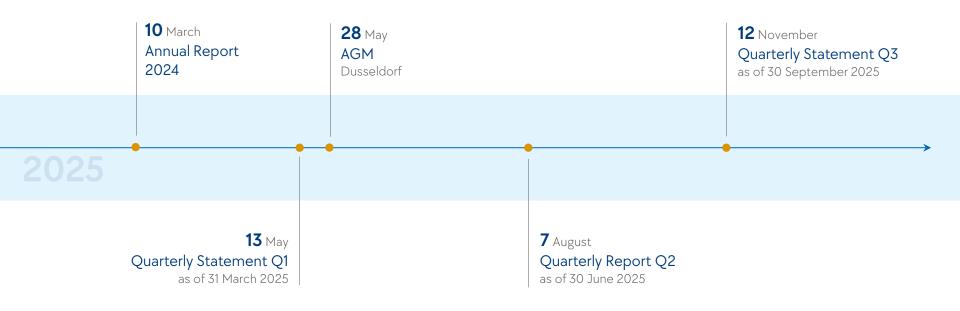
# Share price and market capitalisation since IPO





IPO = Initial Public Offering; CI = capital increase; CIK = capital increase in kind; CB = convertible bond; SD = stock dividend.

# Financial calendar



For our detailed financial calendar, please visit https://ir.leg-se.com/en/investor-relations/financial-calendar

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