

#### First Quarter 2015 Financial Presentation Materials

#### Safe Harbor

Certain statements in this document regarding anticipated financial, business, legal or other outcomes including business and market conditions, outlook and other similar statements relating to Rayonier Advanced Materials' future events, developments or financial or operational performance or results, are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These forward-looking statements are identified by the use of words such as "may," "will," "should," "expect," "estimate," "believe," "intend," "anticipate" and other similar language. However, the absence of these or similar words or expressions does not mean that a statement is not forward-looking. While we believe that these forward-looking statements are reasonable when made, forward-looking statements are not guarantees of future performance or events and undue reliance should not be placed on these statements. Although we believe that the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that these expectations will be attained and it is possible that actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties.

Such risks and uncertainties include, but are not limited to: competitive pressures in the markets in which we operate; customer concentration; changes in cellulose specialties product prices; changes in raw material and energy prices; international operations; changes in global economic conditions, including currency; the Chinese dumping duties currently in effect for commodity viscose pulps; litigation with the Altamaha Riverkeeper relating to our permitted Jesup, Georgia effluent discharge; the effect of current and future environmental laws and regulations; the potential impact of future tobacco-related restrictions; potential for additional pension contributions; labor relations with the unions representing our hourly employees; the effect of weather and other natural conditions; changes in transportation-related costs and availability; the failure to attract and retain key personnel; the failure to develop new ideas and protect our intellectual property; uncertainties related to the availability of additional financing to us in the future and the terms of such financing; our inability to make or effectively integrate future acquisitions and engage in certain other corporate transactions; any failure to realize expected benefits from our separation from Rayonier Inc.; our debt obligations; and uncertainties relating to general economic, political, business, industry, regulatory and market conditions.

Other important factors that could cause actual results or events to differ materially from those expressed in forward-looking statements that may have been made in this document are described or will be described in our filings with the U.S. Securities and Exchange Commission, including our Annual Report on Form 10-K. Rayonier Advanced Materials assumes no obligation to update these statements except as is required by law.



## **Financial Highlights**

(\$ Millions – Except EPS)

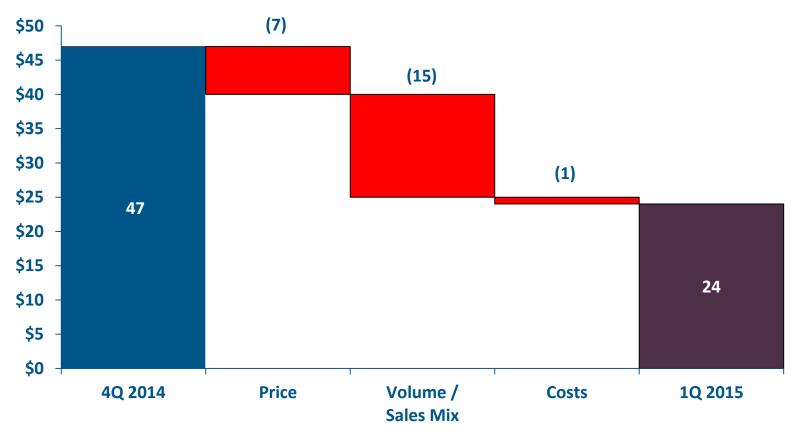
	Quarter Ended					
<u>Profitability</u>	1Q 2015		4Q 2014		1Q 2014	
Sales	\$	221	\$	248	\$	243
<b>Operating income (loss)</b>		24		(28)		43
Pro forma operating income*		24		47		46
Net income (loss)		11		(23)		31
Pro forma net income*		11		26		33

\* Non-GAAP measures (see Appendix for definitions and reconciliations).



# Pro Forma Operating Income 4Q 2014 to 1Q 2015

(\$ Millions)

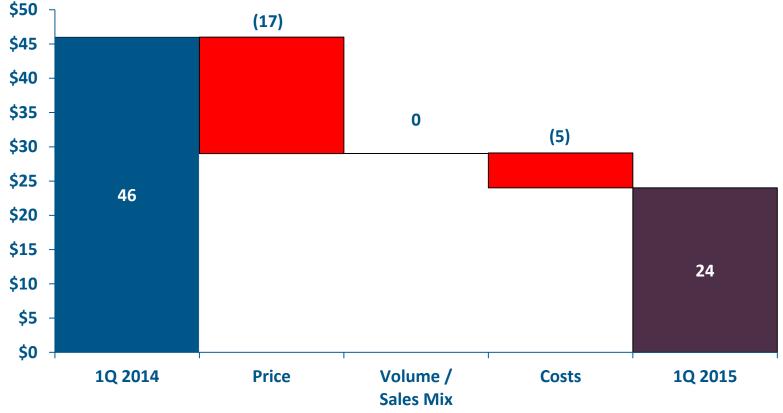


Price variance is calculated for all products. Volume variance is calculated on a contribution margin basis.



# Pro Forma Operating Income 1Q 2014 to 1Q 2015

(\$ Millions)



Price variance is calculated for all products. Volume variance is calculated on a contribution margin basis.



#### **Raising 2015 Full Year Guidance**

- CS volumes comparable with 2014 / 2013 levels
- CS prices 7-8% below 2014 average prices
- Commodity sales volumes higher than 2014
- Increasing EBITDA guidance to \$210 \$225 million (from \$200 - \$220 million)



# **Capital Resources and Liquidity**

(\$ Millions)

	Three Months Ended							
	3/28	8/2015	3/31/2014					
Cash Provided by Operating Activities	\$	56	\$	55				
Cash Used for Investing Activities		(24)		(21)				
Cash Used for Financing Activities		(20)		(34)				
EBITDA*		46		64				
Pro forma EBITDA*		46		67				
Adjusted Free Cash Flow *		32		33				
Debt	\$	925	\$	-				
Cash		78		-				
Net Debt		847		-				
Available liquidity *		300		-				

\* Non-GAAP measures (see Appendix for definitions and reconciliations).



## **2015 Capital Allocation Strategies**

- Reduce debt / increase financial flexibility
- Invest in our business
- Fund modest dividend



#### **2015 Focus and Initiatives**

- Reduce costs and enhance profitability
  - Efficient and reliable operations
  - Discipline of continuous improvement
  - Focus on working capital
- Asset optimization
  - Review and match assets to market conditions
  - Drive incremental sales and profits from our assets, specifically co-products
- Protect and grow our business
  - Drive products and services that provide customer value
  - Grow business in underserved segments
  - Re-invigorate culture of new product innovation







#### **Definitions of Non-GAAP Measures**

**EBITDA** is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is a non-GAAP measure used by our Chief Operating Decision Maker, existing stockholders and potential stockholders to measure how the Company is performing relative to the assets under management.

**Pro Forma EBITDA** is defined as EBITDA (as defined above) before one-time separation and legal costs.

**Adjusted Free Cash Flow** is defined as cash provided by operating activities adjusted for capital expenditures excluding strategic capital. Adjusted Free Cash Flow is a non-GAAP measure of cash generated during a period that is available for dividend distribution, repurchase of the Company's common shares, debt reduction and strategic acquisitions. Adjusted Cash Flow is not necessarily indicative of the Adjusted Free Cash Flow that may be generated in future periods.

**Pro Forma Operating Income** is defined as operating income adjusted for one-time separation and legal costs, environmental reserve and impairment adjustments and insurance settlement.

**Pro Forma Net Income** is defined as net income adjusted (net of tax) for one-time separation and legal costs, environmental reserve and impairment adjustments and insurance settlement.

**Available liquidity** is defined as the funds available under the revolving credit facility and term loans, adjusted for cash on hand and outstanding letters of credit.



#### **Reconciliation of Non-GAAP Measures**

	Three Months Ended							
	3/28	/2015	3/31/2014					
EBITDA Reconciliation								
Net Income	\$	11	\$	31				
Depreciation & amortization		22		21				
Interest, net		9		-				
Income tax expense		4		12				
EBITDA	\$	46	\$	64				
One-time separation and legal costs		-		3				
Pro Forma EBITDA	\$	46	\$	67				
Adjusted Free Cash Flow Reconciliation								
Cash flow from operations	\$	56	\$	55				
Capital expenditures*		(24)		(22)				
Adjusted Free Cash Flow	\$	32	\$	33				



\* Capital expenditures exclude strategic capital.

#### **Reconciliation of Reported to Pro Forma Earnings**

(\$ Millions, except per share amounts)

	Three Months Ended							
	December 31, 2014			2014	March 31, 2014			)14
	\$		EPS			\$		EPS
Operating income (loss)	\$	(28)			\$	43		
One-time separation and legal costs		2				3		
Environmental reserve and impairment adjustments		76				-		
Insurance settlement		(3)				-		
Pro forma operating income	\$	47			\$	46		
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Net income (loss)	\$	(23)	\$	(0.55)	\$	31	Ş	0.73
One-time separation and legal costs		2		0.04		2		0.05
Environmental reserve and impairment adjustments		49		1.17		-		-
Insurance settlement		(2)		(0.05)				-
Pro forma net income	\$	26	\$	0.61	\$	33	\$	0.78

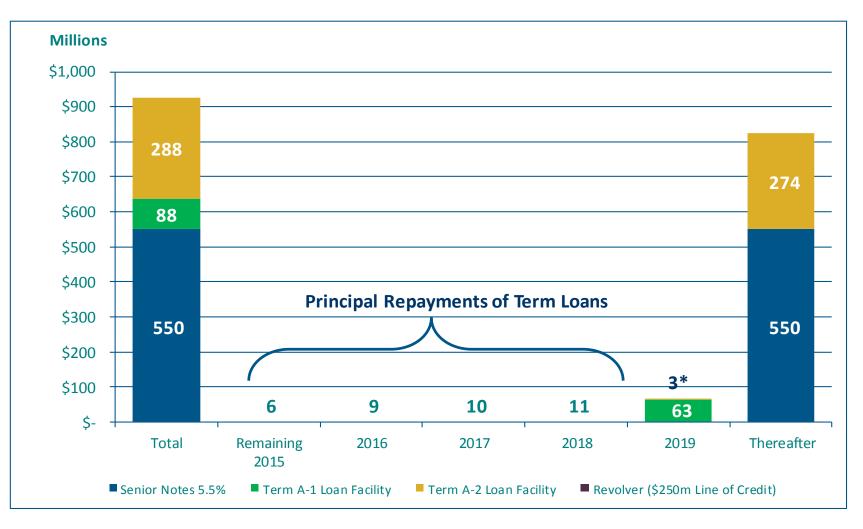


## **Selected Financial and Operating Information**

	Three Months Ended							
	March 28, December 31,		M	arch 31,				
	2015 2014		2014					
Sales Volume, thousands of metric tons								
Cellulose specialties		107		123		113		
Commodity products		58		46		50		
Total		165		169		163		
Sales Price, \$ per metric ton								
Cellulose specialties	\$	1,667	\$	1,735	\$	1,823		
Commodity products	\$	686	\$	691	\$	689		



#### **Debt Maturity Schedule**



\* \$3 million of Term A-2 paid in 2019

