The Platform Group AG Germany - Consumer Goods



HAUCK AUFHÄUSER Investment banking

13-June-24

Christian Salis

03/24

05/24

Buy (old: Buy)

Price target: EUR 17.00 (old: EUR 17.00)

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Price:	EUR 10.00	Next result:	Q2 24 23.08.24	
Bloomberg:	TPG GY	Market cap:	EUR 204.7 m	christian.salis@ha-ib.de
Reuters:	TPGG.DE	Enterprise Value:	EUR 245.6 m	Tel.: +49 40 414 3885 96

Promising CMD and upgrade of mid-term targets, chg.

TPG hosted an insightful CMD where management elaborated on its M&A approach, operational progress and software development. TPG pursues a **disciplined M&A strategy** with a tight focus on profitable niche markets. Being approached by 3-10 potential targets per month, TPG only selects companies that offer a solid track record in terms of growth, profitability and cash generation. Secondly, management must be committed to stay on-board and be open to adopt fresh ideas / cultural fit. Generally, TPG aims to pay below 7x EV/EBIT and is expected to close further deals in FY 24E (not included in eHAIB). Following an acquisition, partners get connected to TPG's IT infrastructure and are go live on >50 channels, including Zalando, amazon. TPG creates an interface to integrate partner assortments and takes care of the content (product photos & description). For most platforms, shipping is facilitated directly by the partner while TPG has own delivery teams for larger products such as furniture / industrial machines.

fashionette's platform transition seems well on track. In FY 23, 284 stores were on-boarded, outperforming the initial target of 200 and management has started to establish direct access to the own retail stores of luxury brands. In FY 24E, >400 partners should be connected to the platform in total and management should now increasingly focus on executing sales synergies with portfolio companies. For instance, ads of TPG's luxury home & living platform Möbelfirst will be displayed on fashionette's website, which should lure existing luxury customers across TPG's platforms at little incremental marketing costs. Hence, fashionette's adj. EBITDA margin is expected to recover by 1.5pp yoy to 5% in FY 24E.

All of this was well reflected in **strong Q1 results** (18% GMV growth, 25% adj. EBITDA growth yoy). Consequently, TPG raised its financial outlook, now expecting € 840-870m GMV, € 480-500m net sales, € 26-30m adj. EBITDA in FY 24E and € 1.1bn GMV, € >550m net sales as well as 7-10% adj. EBITDA margin in FY 25E.

Action: Sales estimates are lifted to reflect better-than-expected Q1 results and recent M&A (OEGE Group, Wehrmann GmbH). EBIT estimates are raised overproportionately while the PT remains unchanged due to a higher share count (Mister Spex transaction). **BUY**, **PT € 17.00**, **based on DCF**.

Y/E 31.12 (EUR m)	2021	2022	2023	2024E	2025E	2026E
Sales	240.7	333.2	440.8	497.0	570.0	627.0
Sales growth	n/a	38 %	32 %	13 %	15 %	10 %
Adj. EBITDA	10.5	13.8	22.6	29.8	42.8	48.9
EBIT (inc revaluation net)	2.3	1.1	38.5	15.8	26.7	31.3
Net income	1.8	-0.1	8.4	9.8	17.4	20.6
Net debt	34.9	31.2	60.0	40.9	20.3	-5.9
Net gearing	43.7 %	31.2 %	81.3 %	44.1 %	14.3 %	-3.1 %
Net debt/adj. EBITDA	3.3	2.3	2.7	1.4	0.5	0.0
EPS pro forma	0.11	-0.01	0.48	0.49	0.88	1.04
CPS	0.00	-0.08	3.66	1.97	0.96	1.25
DPS	0.00	0.00	0.00	0.00	0.00	0.00
Dividend yield	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Gross profit margin	33.5 %	32.1 %	33.6 %	32.9 %	33.3 %	33.4 %
Adj. EBITDA margin	4.4 %	4.1 %	5.1 %	6.0 %	7.5 %	7.8 %
EBIT margin	0.9 %	0.3 %	8.7 %	3.2 %	4.7 %	5.0 %
ROCE	1.8 %	0.8 %	26.5 %	10.7 %	15.3 %	14.0 %
EV/sales	2.4	1.5	0.5	0.5	0.4	0.3
EV/adj. EBITDA	56.0	37.3	10.5	8.2	5.3	4.1
EV/EBIT	260.9	480.7	6.2	15.5	8.4	6.4
PER	300.7	n/a	21.3	20.8	11.8	9.9
Adjusted FCF yield	0.2 %	0.5 %	14.4 %	4.6 %	8.9 %	12.1 %

Source: Company data, Hauck Aufhäuser Investment Banking Close price as of: 12.06.2024

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07/23 09/23 11/23 01/24 Source: Company data, HAIB

5.50

5.00

4.50

High/low 52 weeks:	10.20 / 4.43
Price/Book Ratio:	2.2
Relative performance (SDA	AX):
3 months	55.4 %
6 months	52.4 %
12 months	113.4 %

Changes in estimates

		Sales	EBIT	EPS
2024	old:	470.0	15.9	0.57
2024	Δ	5.7%	-0.5%	-13.7%
2025	old:	518.0	20.3	0.75
2025	Δ	10.0%	31.4%	16.7%
2026	old:	569.8	24.1	0.90
2020	Δ	10.0%	29.9%	14.9%

Key share data:

Number of shares: (in m pcs)	19.9
Authorised capital: (in € m)	3.1
Book value per share: (in €)	4.7
Ø trading volume: (12 months)	22,889

Major shareholders:

Benner Holding	70.0 %
Free Float	20.1 %
Paladin Asset	9.9 %
Management	

Company description:

Leading software specialist enabling eCommerce for small and medium sized partners

Company guidance 2024E:

€ 480-500m sales, € 26-30m adj. EBITDA

Company in a Nutshell

The Platform Group is a leading software specialist enabling eCommerce for small and medium sized partners. It operates online platforms across >17 verticals, serving B2C (e.g. fashion, home & living) and B2B markets (e.g. industrial machines, dental equipment) in DACH. Its proprietary software allows to quickly connect new partners / platforms and TPG takes care of the platform integration, putting the dealers' products live on more than 50 channels including Zalando, amazon and eBay.

Upcoming Catalysts

- Potential M&A activities could yield upside to our estimates
- Recovery in consumer sentiment could lead to accelerating organic growth in H2 24

Investment Case

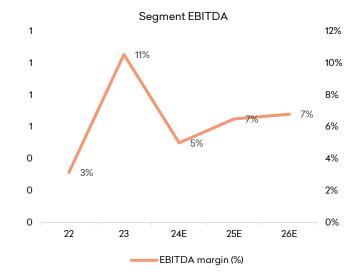
- Organic top-line growth of 13% p.a. should be driven by the structural shift towards eCommerce, disproportionate growth of platforms as well as crossselling opportunities within its ecosystem.
- The Platform Group is seen to reach € >1bn GMV and € 627m sales by 2026E while profitability looks set to improve at the same time.
- On the back of its scalable platform business, The Platform Group is looking to expand into new verticals and international markets. To this end, the business combination with premium & luxury eCom pure-play fashionette should provide cross-selling opportunities, ultimately creating a true luxury fashion platform – an attractive vertical, offering structural growth opportunities at sound margins thanks to healthy unit economics, i.e. high order values.
- We estimate 13% sales CAGR and 29% EPS CAGR 23-26E
- Valuation looks appealing as the stock is trading at 5x EV/EBITDA 25E.: BUY, PT € 17,00, based on DCF.



Source: Company data, Hauck Aufhäuser Investment Banking

Cash flow summary	2023	2024E	2025E	2026E	2027E
Operating cash flow	71.2	47.2	27.4	33.7	32.8
Capex	6.2	6.0	6.8	7.5	8.2
FCF	65.1	41.2	20.6	26.1	24.6
FCF per share	3.8	2.1	1.0	1.3	1.2
FCF yield	14.4 %	4.6 %	8.9 %	12.1 %	15.1 %
Net debt/adj. EBITDA	2.7	1.4	0.5	0.0	0.0

Source: Company data, Hauck Aufhäuser Investment Banking



Source: Company data, Hauck Aufhäuser Investment Banking

Key ratios summary	2023	2024E	2025E	2026E	2027E
EPS growth	n/a	2.2 %	77.2 %	18.2 %	14.7 %
Capital Turnover	3.0	3.3	2.9	2.5	2.5
Avg. working capital / sales	21.0 %	15.3 %	14.7 %	14.1 %	14.1 %
Cash conversion cycle (days)	98.0	66.6	63.8	61.0	61.0
FCF / Net profit	n/m	419.0 %	118.1 %	127.0 %	104.1 %
Interest cover	51.4	18.7	27.6	29.3	30.7

Source: Company data, Hauck Aufhäuser Investment Banking

Key Performance Indicators

Financials

Profit and loss (EUR m)	2021	2022	2023	2024E	2025E	2026E
Net sales	240.7	333.2	440.8	497.0	570.0	627.0
Sales growth	n/a	38.4 %	32.3 %	12.8 %	14.7 %	10.0 %
Increase/decrease in finished goods and work-in-process	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	240.7	333.2	440.8	497.0	570.0	627.0
Other operating income	2.0	3.5	32.8	5.5	6.8	7.5
Material expenses	160.1	226.1	292.7	333.5	380.2	417.6
Personnel expenses	16.4	24.0	28.5	33.8	37.6	40.8
Other operating expenses	58.8	76.0	105.9	110.3	122.0	133.6
Total operating expenses	233.3	322.7	394.3	472.2	533.0	584.4
EBITDA	7.4	10.4	46.5	24.9	37.1	42.6
Depreciation	5.1	9.4	8.0	9.0	10.3	11.4
EBITA	2.3	1.1	38.5	15.8	26.7	31.3
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	2.3	1.1	38.5	15.8	26.7	31.3
Interest income	0.2	0.4	0.6	0.6	0.7	0.8
Interest expenses	0.5	0.6	0.7	0.8	1.0	1.1
Other financial result	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-0.3	-0.1	-0.2	-0.2	-0.2	-0.3
Recurring pretax income from continuing operations	1.9	0.9	38.3	15.6	26.5	31.0
Extraordinary income/loss	0.0	0.0	-25.0	0.0	0.0	0.0
Earnings before taxes	1.9	0.9	13.3	15.6	26.5	31.0
Taxes	0.1	-1.0	3.9	4.7	7.9	9.3
Net income from continuing operations	1.8	1.9	9.5	10.9	18.5	21.7
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	1.8	1.9	9.5	10.9	18.5	21.7
Minority interest	0.0	2.0	1.1	1.1	1.1	1.1
Net profit (reported)	1.8	-0.1	8.4	9.8	17.4	20.6
Average number of shares	17.3	17.3	17.3	19.9	19.9	19.9
EPS reported	0.11	-0.01	0.48	0.49	0.88	1.04

Profit and loss (common size)	2021	2022	2023	2024E	2025E	2026E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Total sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Other operating income	0.8 %	1.0 %	7.5 %	1.1 %	1.2 %	1.2 %
Material expenses	66.5 %	67.9 %	66.4 %	67.1 %	66.7 %	66.6 %
Personnel expenses	6.8 %	7.2 %	6.5 %	6.8 %	6.6 %	6.5 %
Other operating expenses	24.4 %	22.8 %	24.0 %	22.2 %	21.4 %	21.3 %
Total operating expenses	96.9 %	96.9 %	89.4 %	95.0 %	93.5 %	93.2 %
EBITDA	3.1 %	3.1 %	10.6 %	5.0 %	6.5 %	6.8 %
Depreciation	2.1 %	2.8 %	1.8 %	1.8 %	1.8 %	1.8 %
EBITA	0.9 %	0.3 %	8.7 %	3.2 %	4.7 %	5.0 %
Amortisation of goodwill	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Impairment charges	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT (inc revaluation net)	0.9 %	0.3 %	8.7 %	3.2 %	4.7 %	5.0 %
Interest income	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %
Interest expenses	0.2 %	0.2 %	0.2 %	0.2 %	0.2 %	0.2 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	neg.	neg.	neg.	neg.	neg.	neg.
Recurring pretax income from continuing operations	0.8 %	0.3 %	8.7 %	3.1 %	4.6 %	4.9 %
Extraordinary income/loss	0.0 %	0.0 %	neg.	0.0 %	0.0 %	0.0 %
Earnings before taxes	0.8 %	0.3 %	3.0 %	3.1 %	4.6 %	4.9 %
Tax rate	5.3 %	-104.2 %	29.0 %	30.0 %	30.0 %	30.0 %
Net income from continuing operations	0.8 %	0.6 %	2.1 %	2.2 %	3.2 %	3.5 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	0.8 %	0.6 %	2.1 %	2.2 %	3.2 %	3.5 %
Minority interest	0.0 %	0.6 %	0.2 %	0.2 %	0.2 %	0.2 %
Net profit (reported)	0.8 %	neg.	1.9 %	2.0 %	3.1 %	3.3 %

Source: Company data, Hauck Aufhäuser Investment Banking

Balance sheet (EUR m)	2021	2022	2023	2024E	2025E	2026E
Intangible assets	62.0	72.3	101.8	114.7	131.6	144.8
Property, plant and equipment	5.2	5.5	9.7	11.0	12.6	13.8
Financial assets	4.5	12.0	4.6	4.6	4.6	4.6
FIXED ASSETS	71.7	89.8	116.1	130.3	148.8	163.2
Inventories	54.8	50.1	92.3	76.5	85.1	90.9
Accounts receivable	24.6	25.3	41.2	45.8	51.7	56.0
Other current assets	12.0	10.7	18.5	20.8	23.9	26.3
Liquid assets	7.5	9.2	7.6	11.8	32.4	58.5
Deferred taxes	0.4	1.6	2.6	2.6	2.6	2.6
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	99.3	96.9	162.2	157.4	195.6	234.3
TOTAL ASSETS	171.0	186.7	278.3	287.7	344.4	397.4
SHAREHOLDERS EQUITY	79.9	100.0	73.8	92.7	142.0	189.4
MINORITY INTEREST	1.5	1.8	1.1	1.1	1.1	1.1
Long-term debt	34.6	27.5	32.3	27.3	27.3	27.3
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions	1.7	2.5	3.0	3.4	3.9	4.3
Non-current liabilities	36.3	29.9	35.3	30.7	31.2	31.6
short-term liabilities to banks	7.8	13.0	35.3	25.3	25.3	25.3
Accounts payable	34.1	29.2	41.1	46.3	53.1	58.4
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	3.0	4.4	77.0	77.0	77.0	77.0
Deferred taxes	8.4	8.4	14.7	14.7	14.7	14.7
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	53.3	55.0	168.0	163.3	170.1	175.4
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	170.9	186.7	278.3	287.8	344.4	397.5

Balance sheet (common size)	2021	2022	2023	2024E	2025E	2026E
Intangible assets	36.3 %	38.7 %	36.6 %	39.9 %	38.2 %	36.4 %
Property, plant and equipment	3.1 %	3.0 %	3.5 %	3.8 %	3.6 %	3.5 %
Financial assets	2.6 %	6.4 %	1.7 %	1.6 %	1.3 %	1.2 %
FIXED ASSETS	41.9 %	48.1 %	41.7 %	45.3 %	43.2 %	41.1 %
Inventories	32.0 %	26.8 %	33.2 %	26.6 %	24.7 %	22.9 %
Accounts receivable	14.4 %	13.6 %	14.8 %	15.9 %	15.0 %	14.1 %
Other current assets	7.0 %	5.7 %	6.6 %	7.2 %	6.9 %	6.6 %
Liquid assets	4.4 %	4.9 %	2.7 %	4.1 %	9.4 %	14.7 %
Deferred taxes	0.2 %	0.8 %	0.9 %	0.9 %	0.8 %	0.7 %
Deferred charges and prepaid expenses	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
CURRENT ASSETS	58.1 %	51.9 %	58.3 %	54.7 %	56.8 %	58.9 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	46.7 %	53.6 %	26.5 %	32.2 %	41.2 %	47.6 %
MINORITY INTEREST	0.9 %	1.0 %	0.4 %	0.4 %	0.3 %	0.3 %
Long-term debt	20.3 %	14.7 %	11.6 %	9.5 %	7.9 %	6.9 %
Provisions for pensions and similar obligations	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other provisions	1.0 %	1.3 %	1.1 %	1.2 %	1.1 %	1.1 %
Non-current liabilities	21.2 %	16.0 %	12.7 %	10.7 %	9.1 %	8.0 %
short-term liabilities to banks	4.6 %	6.9 %	12.7 %	8.8 %	7.4 %	6.4 %
Accounts payable	20.0 %	15.6 %	14.8 %	16.1 %	15.4 %	14.7 %
Advance payments received on orders	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other liabilities (incl. from lease and rental contracts)	1.8 %	2.4 %	27.7 %	26.8 %	22.4 %	19.4 %
Deferred taxes	4.9 %	4.5 %	5.3 %	5.1 %	4.3 %	3.7 %
Deferred income	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Current liabilities	31.2 %	29.4 %	60.4 %	56.7 %	49.4 %	44.1 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck Aufhäuser Investment Banking

Cash flow statement (EUR m)	2021	2022	2023	2024E	2025E	2026E
Net profit/loss	1.8	1.9	9.5	10.9	18.5	21.7
Depreciation of fixed assets (incl. leases)	5.1	9.4	8.0	9.0	10.3	11.4
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Others	-1.0	-4.7	100.0	10.7	6.3	5.4
Cash flow from operations before changes in w/c	8.2	9.6	117.5	30.6	35.2	38.5
Increase/decrease in inventory	0.0	4.7	-42.2	15.9	-8.6	-5.8
Increase/decrease in accounts receivable	0.0	-0.7	-15.9	-4.6	-5.9	-4.3
Increase/decrease in accounts payable	0.0	-4.9	11.8	5.2	6.8	5.3
Increase/decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in working capital	0.0	-0.9	-46.3	16.5	-7.8	-4.8
Cash flow from operating activities	6.0	5.7	71.2	47.2	27.4	33.7
CAPEX	3.8	4.0	6.2	6.0	6.8	7.5
Payments for acquisitions	0.0	0.0	58.9	22.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	-12.3	0.0	0.0	0.0
Cash flow from investing activities	-3.8	-4.0	-77.4	-28.0	-6.8	-7.5
Cash flow before financing	2.2	1.7	-6.2	19.2	20.6	26.1
Increase/decrease in debt position	0.0	0.0	1.7	-15.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	0.0	0.0	1.7	-15.0	0.0	0.0
Increase/decrease in liquid assets	2.2	1.7	-4.5	4.2	20.6	26.1
Liquid assets at end of period	7.5	9.2	7.6	11.8	32.4	58.5

The Platform Group AG

Key ratios (EUR m)	2021	2022	2023	2024E	2025E	2026E
P&L growth analysis						
Sales growth	n/a	38.4 %	32.3 %	12.8 %	14.7 %	10.0 %
EBITDA growth	n/a	41.6 %	345.5 %	-46.6 %	49.1 %	15.1 %
EBIT growth	n/a	-52.4 %	3496.4 %	-58.9 %	68.7 %	17.0 %
EPS growth	n/a	-105.7 %		2.2 %	77.2 %	18.2 %
	n/u	100.7 70		2.2 /0	77.2 70	10.2 /0
Efficiency						
Total operating costs / sales	96.9 %	96.9 %	89.4 %	95.0 %	93.5 %	93.2 %
Sales per employee	n/a	n/a	n/a	n/a	n/a	n/a
EBITDA per employee	n/a	n/a	n/a	n/a	n/a	n/a
Balance sheet analysis						
Avg. working capital / sales	n/a	13.7 %	15.7 %	16.9 %	14.0 %	13.7 %
Inventory turnover (sales/inventory)	4.4	6.7	4.8	6.5	6.7	6.9
Trade debtors in days of sales	37.4	27.7	34.1	33.6	33.1	32.6
A/P turnover [(A/P*365)/sales]	51.7	32.0	34.0	34.0	34.0	34.0
Cash conversion cycle (days)	84.4	61.4	98.0	66.6	63.8	61.0
Cash flow analysis Free cash flow	2.2	1.7	65.1	41.2	20.6	26.1
Free cash flow/sales	0.9 %	0.5 %	14.8 %	8.3 %	3.6 %	4.2 %
FCF / net profit	119.7 %		777.9 %	419.0 %	118.1 %	127.0 %
Capex / depn	74.2 %	neg. 42.7 %	77.1%	66.1%	66.1 %	66.1%
	0.0 %	42.7 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / maintenance capex Capex / sales	0.0 % n/a	0.0 % n/a	0.0 % n/a	0.0 % n/a	0.0 % n/a	
Capex / sales	nyu	n/u	n/u	n/u	n/u	n/o
Security						
Net debt	34.9	31.2	60.0	40.9	20.3	-5.9
Net Debt/EBITDA	4.7	3.0	1.3	1.6	0.5	0.0
Net debt / equity	0.4	0.3	0.8	0.4	0.1	neg
Interest cover	4.3	1.9	51.4	18.7	27.6	29.3
Dividend payout ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Asset utilisation						
Capital employed turnover	1.9	2.3	3.0	3.3	2.9	2.5
Operating assets turnover	4.8	6.4	4.3	5.7	5.9	6.1
Plant turnover	4.0	60.4	4.3 45.4	45.4	45.4	45.4
Inventory turnover (sales/inventory)	40.1	6.7	4.8	45.4	43.4 6.7	45.4
Returns ROCE	1.8 %	0.8 %	26.5 %	10.7 %	15.3 %	14.0 %
ROE	2.3 %	-0.1 %	20.5 % 11.3 %	10.7 %	12.3 %	14.0 %
NOL	2.5 /0	-0.1 /6	11.5 76	10.0 %	12.3 /0	10.7 /6
Other						
Interest paid / avg. debt	1.2 %	1.4 %	1.4 %	1.4 %	1.8 %	2.0 %
No. employees (average)	0	0	0	0	0	C
Number of shares	17.3	17.3	17.3	19.9	19.9	19.9
DPS	0.0	0.0	0.0	0.0	0.0	0.0
EPS reported	0.11	-0.01	0.48	0.49	0.88	1.04
Valuation ratios						
P/BV	6.9	4.8	2.4	2.2	1.4	1.1
EV/sales	2.4	1.5	0.5	0.5	0.4	0.3
EV/EBITDA	79.7	49.3	5.1	9.9	6.1	4.7
EV/EBITA	260.9	480.7	6.2	15.5	8.4	6.4
	260.9	480.7	6.2	15.5	8.4	6.4
	200.9	400./	0.2			
		2020	27	40	10.0	7.
EV/FCF	267.1	302.9 0 5 %	3.7	6.0	10.9	
		302.9 0.5 % 0.0 %	3.7 14.4 % 0.0 %	6.0 4.6 % 0.0 %	10.9 8.9 % 0.0 %	7.6 12.1 % 0.0 %

Source: Company data, Hauck Aufhäuser Investment Banking

The Platform Group AG

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Company	Disclosure
The Platform Group AG	1, 2, 3, 6, 8

Historical target price and rating changes for The Platform Group AG in the last 12 months



Hauck Aufhäuser Investment Banking

The Platform Group AG

The Platform Group AG	08.04.2024	Salis, Christian	Buy	EUR 17,00	EUR 6,94
	06.02.2024	Salis, Christian	Buy	EUR 17,00	EUR 6,24
	16.11.2023	Salis, Christian	Buy	EUR 18,00	EUR 5,40
	06.11.2023	Salis, Christian	Buy	EUR 18,00	EUR 5,22
	06.11.2023	Salis, Christian	Buy	EUR 18,00	EUR 5,22

Hauck Aufhäuser Investment Banking distribution of ratings and in proportion to investment banking services					
Buy	73.44 %	83.33 %			
Sell	4.69 %	0.00 %			
Hold	21.88 %	16.67 %			

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