

Third Quarter 2023 Earnings Presentation

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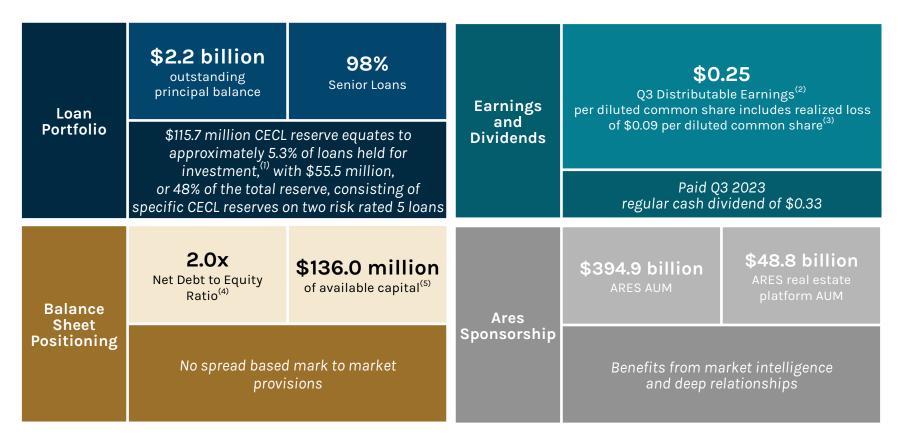
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### Company Highlights



As of September 30, 2023, unless otherwise noted. Past performance is not indicative of future results. There is no guarantee or assurance investment objectives will be achieved. Diversification does not ensure profit or protection against market loss.

- Based on outstanding principal balance.
- 2. Distributable Earnings is a non-GAAP financial measure. See page 18 for Distributable Earnings definition and page 17 for the Reconciliation of Net Income to Non-GAAP Distributable Earnings.
- 3. Realized loss relates to the repayment of a defaulted senior loan.
- 4. Net debt to equity ratio is calculated as (i) \$1.6 billion of outstanding principal of borrowings less \$61.0 million of cash, (ii) divided by total stockholders' equity of \$683.0 million plus CECL reserve of \$115.7 million at September 30, 2023. Net debt to equity ratio including the CECL reserve is 2.3x. Total debt to equity ratio excluding the CECL reserve is 2.1x and including the CECL reserve is 2.4x.
- 5. As of September 30, 2023, includes \$61.0 million of unrestricted cash and \$75.0 million of available financing proceeds under the secured revolving funding agreement with City National Bank ("CNB Facility").



## Summary of Q3 2023 Results and Activity

Earnings Results	<ul> <li>GAAP net income of \$0.17 per diluted common share<sup>(1)</sup></li> <li>Distributable Earnings of \$0.25 per diluted common share<sup>(2)</sup> includes realized loss of \$0.09 per diluted common share</li> <li>Book value per common share of \$12.62 or \$14.75 per common share excluding the CECL reserve<sup>(3)</sup></li> <li>Cash dividend of \$0.33 per common share paid on October 17, 2023</li> </ul>
Portfolio Activity	<ul> <li>Closed \$69.3 million in new senior loan commitments on multifamily and self storage properties; \$89.7 million in outstanding principal funded<sup>(4)</sup>, including \$67.5 million in outstanding principal funded on new senior loan commitments</li> <li>\$48.3 million of cash proceeds in loan exits</li> <li>\$82.9 million defaulted senior loan related to a mixed-use property was transferred to real estate owned ("REO") at the prior period loan amount</li> </ul>
Balance Sheet Positioning	<ul> <li>Available capital of \$136.0 million<sup>(5)</sup> plus \$150.4 million of unlevered assets that may be financed to further increase available capital</li> <li>Moderate leverage with net debt to equity ratio of 2.0x<sup>(6)</sup></li> <li>Nearest final maturity on current borrowings will be in 2026<sup>(7)</sup></li> </ul>
Recent Developments	On November 3, 2023, declared a cash dividend for the fourth quarter 2023 of \$0.33 per common share

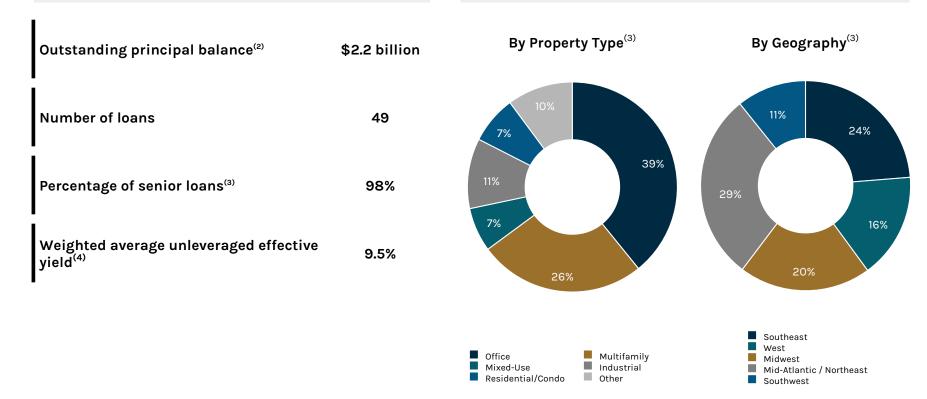
Note: As of September 30, 2023, unless otherwise noted.

- 1. Inclusive of \$0.06 per diluted common share provision for CECL and \$0.09 per diluted common share realized loss on the repayment of a defaulted senior loan.
- 2. Distributable Earnings is a non-GAAP financial measure. See page 18 for Distributable Earnings definition and page 17 for the Reconciliation of Net Income to Non-GAAP Distributable Earnings.
- 3. Book value per common share excluding the CECL reserve is calculated as (i) total stockholders' equity of \$683.0 million plus CECL reserve of \$115.7 million divided by (ii) total outstanding shares of 54,136,273 as of September 30, 2023.
- 4. Outstanding principal funded includes fundings on previously closed loans.
- 5. As of September 30, 2023, includes \$61.0 million of unrestricted cash and \$75.0 million of available financing proceeds under the secured revolving funding agreement with City National Bank ("CNB Facility").
- 6. Net debt to equity ratio is calculated as (i) \$1.6 billion of outstanding principal of borrowings less \$61.0 million of cash, (ii) divided by total stockholders' equity of \$683.0 million plus CECL reserve of \$115.7 million at September 30, 2023. Net debt to equity ratio including the CECL reserve is 2.3x. Total debt to equity ratio excluding the CECL reserve is 2.4x.
- 7. Includes secured funding facilities (excludes funding facilities where outstanding principal balance is zero as of September 30, 2023), notes payable and secured term loan as of September 30, 2023. The final maturities assume exercise of all available extension options by the Company, which may be subject to the satisfaction of certain conditions, including no existing defaults and payment of extension fees.

### Loan Portfolio Positioning and Performance

Loans Held for Investment Portfolio Metrics<sup>(1)</sup>

#### Diverse Loans Held for Investment Portfolio



Note: As of September 30, 2023, unless otherwise noted. Past performance is not indicative of future results. Diversification does not ensure profit or protection against market loss.

<sup>4.</sup> Excludes impact of five loans on non-accrual status. Including the five non-accrual loans, total weighted average unleveraged effective yield for total loans held for investment is 8.6%.



Unless otherwise noted, includes only loans held for investment and excludes \$28.0 million of AAA rated CRE debt securities purchased in 2022 and the mixed-use property recognized as REO that was acquired in September 2023.

Weighted average unpaid principal balance of loan portfolio of \$2.267 billion during Q3 2023.

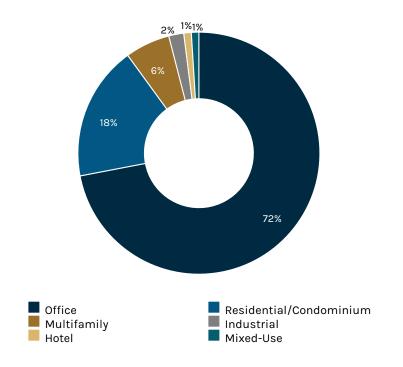
<sup>3.</sup> Based on outstanding principal balance of loans held for investment.

## **Current Expected Credit Losses**

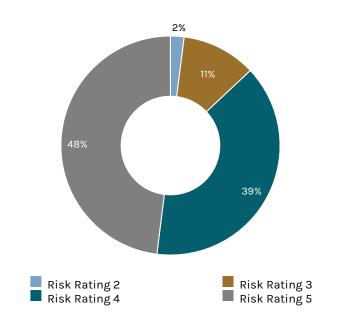
(\$ in thousands)	
Balance at 6/30/2023	\$ 112,454
Provision for CECL	3,227
Balance at 9/30/2023	\$ 115,681

- Increase in total CECL reserve of \$3.2 million vs. 2Q-2023
- As of September 30, 2023, the total CECL reserve includes specific reserves of \$55.5 million on two senior office loans or 48% of the total CECL reserve

#### Current Expected Credit Loss Reserve by Property Type



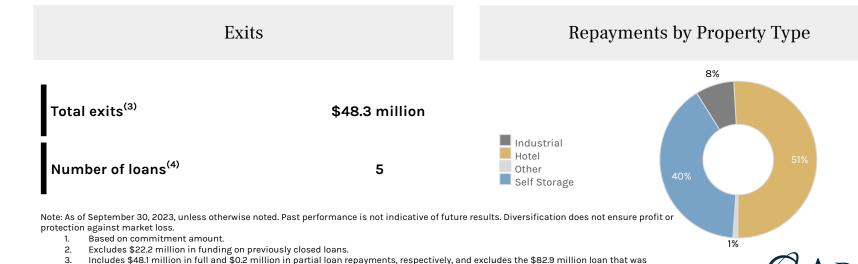
#### Current Expected Credit Loss Reserve by Risk Rating





## Q3 2023 Loan Activity

# New Investments Investment Composition Forcent senior Weighted average unleveraged effective yield Investment Composition Self Storage Multifamily Weighted average unleveraged 8.9%



4. Includes full loan repayments.

transferred from held for investment to REO during the quarter.

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#### Well-Positioned Balance Sheet

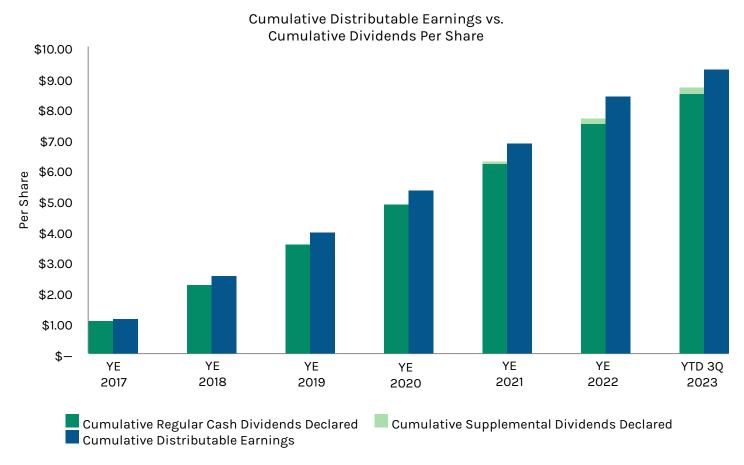
#### Diversified Sources of Financing<sup>(3)</sup> **Financing Metrics** Total capacity across all financings(1) \$2.3 billion Sources of financing(2) 8 **Outstanding principal borrowings** \$1.6 billion Percentage of non-recourse financing(3) 45% Secured Funding Agreements Notes Payable Secured Term Loan Net debt to equity ratio(4) **CLO Securitizations** 2.0x Spread based mark to market provisions(5) 0%

Note: As of September 30, 2023, unless otherwise noted. Diversification does not ensure profit or protection against market loss.

- 1. Weighted average unpaid principal balance of \$1.650 billion across all financings for Q3 2023.
- 2. Excludes Notes Payable. See page 10 for additional details on sources of financing.
- 3. Based on outstanding principal balance.
- 4. Net debt to equity ratio is calculated as (i) \$1.6 billion of outstanding principal of borrowings less \$61.0 million of cash, (ii) divided by total stockholders' equity of \$683.0 million plus CECL reserve of \$115.7 million at September 30, 2023. Net debt to equity ratio including the CECL reserve is 2.3x. Total debt to equity ratio excluding the CECL reserve is 2.1x and including the CECL reserve is 2.4x.
- 5. Secured funding agreements are not subject to mark-to-market provisions based on changes in market borrowing spreads but are subject to remargining provisions based on the credit performance of our loans.

# Full Dividend Coverage from Distributable Earnings<sup>(1)</sup>

ACRE has generated cumulative Distributable Earnings in excess of our dividends declared (2)(3)



Note: As of September 30, 2023, unless otherwise stated. There can be no assurance that dividends will continue to be declared at historic levels or at all. Past performance is not indicative of future results.

- 1. Distributable Earnings is a non-GAAP financial measure. See page 18 for Distributable Earnings definition and page 17 for the Reconciliation of Net Income to Non-GAAP Distributable Earnings.
- 2. The regular cash dividend is a quarterly cash dividend not specified as a supplemental dividend. From 2021 through Q2 2023, ACRE paid a supplemental quarterly dividend of \$0.02 per share.
- 3. 2017 reflects the first full year subsequent to the sale of ACRE Capital, ACRE's legacy GSE-oriented Mortgage Banking business.







# Additional Details on Sources of Funding

(\$ in millions)				
Financing Sources	Outstanding Total Commitments Principal		Pricing Range	Mark-to-Market
Secured Funding Agreements				
Wells Fargo Facility	\$450.0	\$208.2	SOFR+1.50 to 3.75%	Credit
Citibank Facility	325.0	236.6	SOFR+1.50 to 2.10%	Credit
CNB Facility	75.0	_	SOFR+2.65%	Credit
Morgan Stanley Facility	250.0	209.7	SOFR+1.60 to 3.10%	Credit
MetLife Facility	180.0	_	SOFR+2.50%	Credit
Subtotal	\$1,280.0	\$654.5		
Asset Level Financing				
Notes Payable	\$105.0	\$105.0	SOFR + 2.00%	Credit
Capital Markets				
Secured Term Loan	\$150.0	\$150.0	4.50% (Fixed)	Credit
2017-FL3 Securitization	445.6	445.6	SOFR+ 1.82%	None
2021-FL4 Securitization	290.3	290.3	SOFR+ 1.57%	None
Subtotal	\$885.9	\$885.9		
Total Debt	\$2,270.9	\$1,645.4		



(\$ ir	n millions)										
#	Loan Type	Location	Origination Date	Current Loan Commitment	Outstanding Principal	Carrying Value	Interest Rate	SOFR Floor	Unleveraged Effective Yield	Maturity Date	Payment Terms <sup>(1)</sup>
Offi	ce Loans:										
1	Senior	IL	Nov 2020	\$157.9	\$157.9	\$154.0	(2)	1.5%	7.6% <sup>(2)</sup>	Mar 2025	1/0
2	Senior	Diversified	Jan 2020	122.1	122.0	122.0	S+3.75%	1.6%	9.3%	Jan 2024	P/I
3	Senior	AZ	Sep 2021	115.7	80.0	79.7	S+3.61%	0.1%	9.3%	Oct 2024	1/0
4	Senior	NY	Jul 2021	81.0	73.1	72.6	S+3.95%	-%	9.6%	Aug 2025	1/0
5	Senior	NC	Mar 2019	68.8	68.8	68.7	S+4.35%	2.3%	10.0%	Mar 2024	P/I
6	Senior	NC	Aug 2021	85.0	68.5	68.3	S+3.65%	0.2%	9.4%	Aug 2024	1/0
7	Senior	IL	May 2018	59.0	56.9	51.2	S+3.95%	2.0%	-% <sup>(3)</sup>	Dec 2023	1/0
8	Senior	IL	Dec 2022	56.0	56.0	55.6	S+4.25%	3.0%	10.1%	Jan 2025	1/0
9	Senior	GA	Nov 2019	48.6	48.6	48.5	S+3.15%	1.9%	8.8%	Dec 2023	P/I
10	Senior	MA	Apr 2022	82.2	45.5	44.9	S+3.75%	-%	9.8%	Apr 2025	1/0
11	Senior	CA	Oct 2019	33.2	33.2	31.4	S+3.45%	1.9%	-% <sup>(3)</sup>	Nov 2023	1/0
12	Senior	CA	Nov 2018	22.8	22.8	22.8	S+3.50%	2.3%	9.1%	Nov 2023	1/0
13	Subordinated	NJ	Mar 2016	18.5	18.5	16.4	12.00%	-%	-% <sup>(3)</sup>	Jan 2026	1/0
Tota	al Office			\$950.8	\$851.8	\$836.1					

- 1. I/O = interest only, P/I = principal and interest.
- 2. The Illinois loan is structured as both a senior and mezzanine loan with the Company holding both positions. The senior position has a per annum interest rate of S + 2.25% and the mezzanine position has a fixed per annum interest rate of 10.00%. The mezzanine position of this loan, which had an outstanding principal balance of \$43.9 million as of September 30, 2023, was on non-accrual status as of September 30, 2023 and therefore, the Unleveraged Effective Yield presented is for the senior position only as the mezzanine position is non-interest accruing.
- 3. Loan was on non-accrual status as of September 30, 2023 and the Unleveraged Effective Yield is not applicable.



(\$ in	millions)										
#	Loan Type	Location	Origination Date	Current Loan Commitment	Outstanding Principal	Carrying Value	Interest Rate	SOFR Floor	Unleveraged Effective Yield	Maturity Date	Payment Terms <sup>(1)</sup>
Mul	tifamily Loans:										
14	Senior	NY	May 2022	\$133.0	\$132.2	\$131.2	S+3.90%	0.2%	9.7%	Jun 2025	1/0
15	Senior	TX	Jun 2022	100.0	100.0	99.4	S+3.50%	1.5%	9.7%	Jul 2025	1/0
16	Senior	TX	Nov 2021	68.8	68.2	67.9	S+2.95%	-%	8.6%	Dec 2024	1/0
17	Senior <sup>(2)</sup>	SC	Dec 2021	67.0	67.0	66.9	S+3.00%	-%	8.6%	Nov 2024	1/0
18	Senior	ОН	Sep 2023	57.8	57.0	56.4	S+3.05%	2.5%	8.7%	Oct 2026	1/0
19	Senior	CA	Nov 2021	31.7	31.7	31.5	S+3.00%	-%	8.6%	Dec 2025	1/0
20	Senior	PA	Dec 2018	29.2	29.2	29.2	S+4.00%	1.3%	9.6%	Dec 2023	P/I
21	Senior	WA	Dec 2021	23.1	23.1	23.0	S+3.00%	-%	8.5%	Nov 2025	1/0
22	Senior	TX	Oct 2021	23.1	22.8	22.7	S+2.60%	-%	8.3%	Oct 2024	1/0
23	Subordinated	SC	Aug 2022	20.6	20.6	20.5	S+9.53%	1.5%	15.3%	Sep 2025	1/0
24	Senior	WA	Feb 2020	18.8	18.8	18.8	S+3.10%	1.6%	8.4%	Sep 2023 <sup>(3)</sup>	1/0
Tota	l Multifamily			\$573.1	\$570.6	\$567.5					
Mix	ed-Use Loans:										
25	Senior	NY	Jul 2021	\$78.3	\$75.7	\$75.5	S+3.75%	-%	9.4%	Jul 2024	1/0
26	Senior	CA	Feb 2020	37.9	37.9	37.9	S+4.10%	1.7%	9.4%	Mar 2023 <sup>(4)</sup>	1/0
27	Senior	TX	Sep 2019	35.3	35.3	35.3	S+3.85%	0.7%	9.4%	Sep 2024	1/0
Tota	l Mixed-Use			\$151.5	\$148.9	\$148.7					

- 1. I/O = interest only, P/I = principal and interest.
- 2. Loan commitment is allocated between a multifamily property (\$60.5 million) and an office property (\$6.5 million).
- 3. As of September 30, 2023, the senior Washington loan, which is collateralized by a multifamily property, is in maturity default due to the failure of the borrower to repay the outstanding principal balance of the loan by the September 2023 maturity date.
- 4. As of September 30, 2023, the senior California loan, which is collateralized by a mixed-use property, is in maturity default due to the failure of the borrower to repay the outstanding principal balance of the loan by the March 2023 maturity date.



(\$ in	millions)										
#	Loan Type	Location	Origination Date	Current Loan Commitment	Outstanding Principal	Carrying Value	Interest Rate	SOFR Floor	Unleveraged Effective Yield	Maturity Date	Payment Terms <sup>(1)</sup>
Indu	strial Loans:										
28	Senior	IL	May 2021	\$100.7	\$100.7	\$100.5	S+4.65%	0.1%	10.4%	May 2024	1/0
29	Senior	MA	Jun 2023	49.0	47.0	46.8	S+2.90%	-%	8.3%	Jun 2028	1/0
30	Senior	NJ	Jun 2021	28.3	27.8	27.7	S+3.85%	0.2%	9.8%	May 2024	1/0
31	Senior	FL	Dec 2021	25.5	25.5	25.4	S+3.00%	-%	8.6%	Dec 2025	1/0
32	Senior	CA	Aug 2019	19.6	19.6	19.5	S+3.85%	2.0%	9.4%	Sep 2024	1/0
33	Senior	TX	Nov 2021	10.0	10.0	10.0	S+5.35%	0.2%	11.1%	Dec 2024	1/0
34	Senior	TN	Oct 2021	6.4	6.4	6.4	S+5.60%	0.2%	11.3%	Nov 2024	1/0
Tota	Industrial			\$239.5	\$237.0	\$236.3					
Resi	dential/Condo	minium Loar	ns:								
35	Senior	NY	Mar 2022	\$91.1	\$86.3	\$84.6	S+8.95%	0.4%	16.1% <sup>(2)</sup>	Apr 2024	1/0
36	Senior	FL	Jul 2021	75.0	75.0	75.0	S+5.35%	-%	10.7%	Jul 2024	1/0
Tota	Residential/0	Condominiun	n	\$166.1	\$161.3	\$159.6					
Hote	l Loans:										
37	Senior	NY	Mar 2022	\$55.7	\$45.6	\$45.3	S+4.40%	0.1%	10.1%	Mar 2026	1/0
38	Senior	CA	Mar 2022	60.8	44.1	43.7	S+4.20%	-%	10.0%	Mar 2025	1/0
Tota	Hotel			\$116.5	\$89.7	\$89.0					

- 1. I/O = interest only, P/I = principal and interest.
- 2. The New York loan is structured as both a senior and mezzanine loan with the Company holding both positions. The senior and mezzanine positions each have a per annum interest rate of S + 8.95%. The mezzanine position of this loan, which had an outstanding principal balance of \$50.9 million as of September 30, 2023, was on non-accrual status as of September 30, 2023 and therefore, the Unleveraged Effective Yield presented is for the senior position only as the mezzanine position is non-interest accruing.



(\$ in	millions)										
#	Loan Type	Location	Origination Date	Current Loan Commitment	Outstanding Principal	Carrying Value	Interest Rate	SOFR Floor	Unleveraged Effective Yield	Maturity Date	Payment Terms <sup>(1)</sup>
Self	Storage Loans	s:									
39	Senior	PA	Mar 2022	\$18.2	\$18.2	\$18.1	S+3.00%	1.0%	8.6%	Dec 2025	1/0
40	Senior	NJ	Aug 2022	17.6	17.6	17.4	S+2.90%	1.0%	9.0%	Apr 2025	1/0
41	Senior	WA	Aug 2022	11.5	11.5	11.4	S+2.90%	1.0%	8.9%	Mar 2025	1/0
42	Senior	IN	Sep 2023	11.4	10.5	10.4	S+3.60%	0.9%	9.6%	Jun 2026	1/0
43	Senior	MA	Apr 2022	7.7	7.7	7.7	S+3.00%	0.8%	8.5%	Nov 2024	1/0
44	Senior	MA	Apr 2022	6.8	6.8	6.7	S+3.00%	0.8%	8.5%	Oct 2024	1/0
45	Senior	МО	Jan 2021	6.5	6.5	6.5	S+3.10%	1.2%	8.5%	Dec 2023	1/0
46	Senior	NJ	Mar 2022	5.9	5.9	5.9	S+3.00%	0.8%	8.8%	Jul 2024	1/0
47	Senior	IL	Jan 2021	5.6	5.6	5.6	S+3.10%	0.9%	8.8%	Dec 2023	1/0
Tota	l Self Storage			\$91.2	\$90.3	\$89.7					
Stud	dent Housing l	oans:									
48	Senior	CA	Jun 2017	\$34.0	\$34.0	\$34.0	S+3.95%	0.5%	9.3%	Jan 2024	1/0
49	Senior	AL	Apr 2021	19.5	19.5	19.5	S+3.95%	0.1%	9.6%	May 2024	1/0
Tota	l Student Hou	sing		\$53.5	\$53.5	\$53.5					
Loar	n Portfolio Tota	al/Weighted	Average	\$2,342.2	\$2,203.1	\$2,180.4		1.1% <sup>(2)</sup>	8.6%		

Note: As of September 30, 2023.

1. I/O = interest only, P/I = principal and interest.

2. The weighted average floor is calculated based on loans with SOFR floors.



## **Consolidated Balance Sheets**

		As	of	
(\$ in thousands, except share and per share data)	9	/30/2023		12/31/2022
ASSETS				
Cash and cash equivalents	\$	61,017	\$	141,278
Loans held for investment (\$874,719 and \$887,662 related to consolidated VIEs, respectively)		2,180,412		2,264,008
Current expected credit loss reserve		(112,432)		(65,969)
Loans held for investment, net of current expected credit loss reserve		2,067,980		2,198,039
Investment in available-for-sale debt securities, at fair value		28,136		27,936
Real estate owned, net		84,094		_
Other assets (\$5,705 and \$2,980 of interest receivable related to consolidated VIEs, respectively; \$99,418 and \$129,495 of other receivables related to consolidated VIEs, respectively)		121,949		155,749
Total assets	\$	2,363,176	\$	2,523,002
LIABILITIES AND STOCKHOLDERS' EQUITY				
LIABILITIES				
Secured funding agreements	\$	654,507	\$	705,231
Notes payable		104,611		104,460
Secured term loan		149,344		149,200
Collateralized loan obligation securitization debt (consolidated VIEs)		735,136		777,675
Due to affiliate		4,092		5,580
Dividends payable		18,082		19,347
Other liabilities (\$2,139 and \$1,913 of interest payable related to consolidated VIEs, respectively)		14,446		13,969
Total liabilities		1,680,218		1,775,462
Commitments and contingencies				
STOCKHOLDERS' EQUITY				
Common stock, par value \$0.01 per share, 450,000,000 shares authorized at September 30, 2023 and December 31, 2022 and 54,136,273 and 54,443,983 shares issued and outstanding at September 30, 2023 and December				
31, 2022, respectively		532		537
Additional paid-in capital  Accumulated other comprehensive income		811,147 666		812,788 7,541
Accumulated earnings (deficit)		(129.387)		(73.326)
Total stockholders' equity		682,958		747,540
Total liabilities and stockholders' equity	\$	2,363,176	\$	2,523,002



# **Consolidated Statements of Operations**

	For the Three Months Ended									
(\$ in thousands, except share and per share data)	٤	/30/2023	(	6/30/2023	;	3/31/2023	12/31/2022		9	9/30/2022
Revenue:										
Interest income	\$	52,819	\$	51,941	\$	49,500	\$	52,552	\$	45,633
Interest expense		(29,745)		(26,951)		(22,999)		(22,144)		(18,362)
Net interest margin		23,074		24,990		26,501		30,408		27,271
Revenue from real estate owned		809		_		-		_		_
Total revenue		23,883		24,990		26,501		30,408		27,271
Expenses:										
Management and incentive fees to affiliate		2,974		3,334		3,010		4,290		3,868
Professional fees		682		626		771		630		842
General and administrative expenses		1,691		2,038		1,685		1,777		1,416
General and administrative expenses reimbursed to affiliate		775		1,109		732		1,136		1,011
Expenses from real estate owned		480		_		_		_		_
Total expenses		6,602		7,107		6,198		7,833		7,137
Provision for current expected credit losses		3,227		20,127		21,019		19,402		19,485
Realized losses on loans		4,886		_		5,613		_		_
Income (loss) before income taxes		9,168		(2,244)		(6,329)		3,173		649
Income tax expense (benefit), including excise tax		(16)		(46)		110		264		5
Net income (loss) attributable to common stockholders	\$	9,184	\$	(2,198)	\$	(6,439)	\$	2,909	\$	644
Earnings per common share:										
Basic earnings (loss) per common share	\$	0.17	\$	(0.04)	\$	(0.12)	\$	0.05	\$	0.01
Diluted earnings (loss) per common share	\$	0.17	\$	(0.04)	\$	(0.12)	\$	0.05	\$	0.01
Weighted average number of common shares outstanding:										
Basic weighted average shares of common stock outstanding		54,085,035		54,347,204		54,591,650		54,427,041		54,415,545
Diluted weighted average shares of common stock outstanding		54,796,413		54,347,204		54,591,650		54,894,888		54,846,756
Dividends declared per share of common stock <sup>(1)</sup>	\$	0.33	\$	0.35	\$	0.35	\$	0.35	\$	0.35



<sup>1.</sup> There is no assurance dividends will continue at these levels or at all.

# Reconciliation of Net Income to Non-GAAP Distributable Earnings

	For the Three Months Ended										
(\$ in thousands, except per share data)	9/3	0/2023		6/30/2023	3/3	31/2023	12/31/2022	9/30/20	22		
Net income (loss) attributable to common stockholders	\$	9,184	\$	(2,198)	\$	(6,439) \$	2,909	\$	644		
Stock-based compensation		986		1,004		960	738		673		
Incentive fees to affiliate		_		334		_	1,264		855		
Depreciation and amortization of real estate owned		206		_		_	_		_		
Provision for current expected credit losses		3,227		20,127		21,019	19,402	19	,485		
Realized gain on termination of interest rate cap derivative <sup>(1)</sup>		(93)		(266)		(457)	(422)		(354)		
Distributable Earnings	\$	13,510	\$	19,001	\$	15,083 \$	23,891	\$ 21	,303		
Net income (loss) attributable to common stockholders	\$	0.17	\$	(0.04)	\$	(0.12) \$	0.05	\$	0.01		
Stock-based compensation		0.02		0.02		0.02	0.01		0.01		
Incentive fees to affiliate		_		0.01		_	0.02		0.02		
Depreciation and amortization of real estate owned		_		_		_	_		-		
Provision for current expected credit losses		0.06		0.37		0.39	0.36		0.36		
Realized gain on termination of interest rate cap derivative <sup>(1)</sup>		_		_		(0.01)	(0.01)	(	(0.01)		
Basic Distributable Earnings per common share	\$	0.25	\$	0.35	\$	0.28 \$	0.44	\$	0.39		
Net income (loss) attributable to common stockholders	\$	0.17	\$	(0.04)	\$	(0.12) \$	0.05	\$	0.01		
Stock-based compensation		0.02		0.02		0.02	0.01		0.01		
Incentive fees to affiliate		_		0.01		_	0.02		0.02		
Depreciation and amortization of real estate owned		_		_		_	_		-		
Provision for current expected credit losses		0.06		0.37		0.38	0.35		0.36		
Realized gain on termination of interest rate cap derivative <sup>(1)</sup>		_		_		(0.01)	(0.01)		(0.01)		
Diluted Distributable Earnings per common share	\$	0.25	\$	0.35	\$	0.27 \$	0.44	\$	0.39		

<sup>1.</sup> For the three months ended September 30, 2023, June 30, 2023, March 31, 2023, December 31, 2022, and September 30, 2022, Distributable Earnings includes \$0.1 million, \$0.5 million, \$0.5 million, \$0.4 million, and \$0.4 million, respectively, adjustment to reverse the impact of the \$2.0 million realized gain from the termination of the interest rate cap derivative that was amortized into GAAP net income.



## Glossary

#### Distributable Earnings

Distributable Earnings is a non-GAAP financial measure that helps the Company evaluate its financial performance excluding the effects of certain transactions and GAAP adjustments that it believes are not necessarily indicative of its current loan origination portfolio and operations. To maintain the Company's REIT status, the Company is generally required to annually distribute to its stockholders substantially all of its taxable income. The Company believes the disclosure of Distributable Earnings provides useful information to investors regarding the Company's ability to pay dividends, which the Company believes is one of the principal reasons investors invest in the Company. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. Distributable Earnings is defined as net income (loss) computed in accordance with GAAP, excluding non-cash equity compensation expense, the incentive fees the Company pays to its Manager, depreciation and amortization (to the extent that any of the Company's target investments are structured as debt and the Company forecloses on any properties underlying such debt), any unrealized gains, losses or other non-cash items recorded in net income (loss) for the period, regardless of whether such items are included in other comprehensive income or loss, or in net income (loss), one-time events pursuant to changes in GAAP and certain non-cash charges after discussions between the Company's manager and the Company's independent directors and after approval by a majority of the Company's independent directors. Loan balances that are deemed to be uncollectible are written off as a realized loss and are included in Distributable Earnings. Distributable Earnings is aligned with the calculation of "Core Earnings," which is defined in the Management Agreement and is used to calculate the incentive fees the Company pays to its Manager.

#### Unleveraged Effective Yield

Unleveraged effective yield is the compounded effective rate of return that would be earned over the life of the investment based on the contractual interest rate (adjusted for any deferred loan fees, costs, premiums or discounts) and assumes no dispositions, early prepayments or defaults.

#### Weighted Average Unleveraged Effective Yield

Weighted average unleveraged effective yield is calculated based on the average of unleveraged effective yield of all loans held by the Company as weighted by the outstanding principal balance of each loan.

