

BeiGene



BeiGene

January 7, 2018

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BeiGene Company Overview

- **Founded in 2010 in Beijing as an R&D organization focused on developing best-in-class oncology therapeutics**
 - Three proprietary programs: zanubrutinib (BTK inhibitor), tislelizumab (PD-1 antibody) and pamiparib (PARB inhibitor) have initially come from these efforts
- **In the past few years, BeiGene has evolved into a fully integrated, global biotechnology company**
 - Integrated, global team with over 850 employees and a deep presence in both US and China
 - Full capabilities from R&D to manufacturing, with a commercial presence in China
- **Poised to realize two significant, program-based opportunities**
 - Globally commercialize zanubrutinib, a potentially best-in-class BTK inhibitor
 - Data to date supportive of BIC activity, supporting broad registrational program, including head-to-head comparisons with ibrutinib ongoing or planned in WM and CLL
 - Global development team with deep expertise in lymphoid malignancies
 - Develop and successfully commercialize a PD-1 inhibitor in a rapidly and favorably evolving China market
 - Experienced and dedicated China-based development team
 - Established commercial team (via Celgene deal)
 - Only China developed PD-1 undertaking broad global development and likely to have global label
 - Large-scale biologics manufacturing capabilities under construction
- **Significant regulatory reforms in China provide access to over twice the cancer patients accessible for global development in EU and US**
 - Few multinational pharmaceutical companies have the ability to operate effectively in China
 - We believe BeiGene is well-positioned to take advantage of the opportunity
- **Celgene collaboration on tislelizumab leverages this China opportunity and BeiGene's strong China presence by integrating global and China development**
 - Nine global Phase 3 studies planned (including US and China), with additional studies ongoing
 - Potential NDA filing in China in 2018
 - Collaboration provides commercial infrastructure and marketed product portfolio in China, positioning BeiGene well for planned launch of internally developed products

Broad Capabilities in China and Globally

850+ person global biotech company poised in the near-term to potentially:

- Bring a potentially best-in-class BTK inhibitor to the global market
- Develop and successfully commercialize a PD-1 inhibitor in a rapidly and favorably evolving China market
- Drive continued development and commercialization of novel cancer therapeutics for the global market over time

Research

- Proprietary cancer biology platform
- World-renowned scientific advisory board
- Working relationships with key Chinese cancer centers
- Experienced leadership team driving R&D innovation engine
- 150+ research team

Development

- Over 40 ongoing clinical trials with over 2,000 patients dosed (including 650+ in China)
- Global clinical team: US (150+), China (140+), AU (10+)
- Strong relationships with leading KOLs in China and globally
- Single clinical trials designed for both global and China registration




























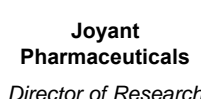






Manufacturing

- Commercial-scale small molecule and pilot-scale biologics manufacturing facility in Suzhou
- Building 24,000 L state of the art GE commercial-scale biologics manufacturing facility in Guangzhou

Commercial

- Integration of Celgene's China commercial organization that markets ABRAXANE®, REVLIMID®, and VIDAZA®
- Growing team to bolster commercial infrastructure
- Commercial organization supports potential launch of pipeline products in China

Experienced Leadership Team

| | | | | | | |
|---|---|--|---|---|---|--|
|  | John V. Oyler Founder, CEO, and Chairman |  BIODURO Founder & CEO |  Genta Co-CEO |  TELEPHIR Founder & President |  GALENEA Co-CEO |  McKinsey & Company Management Consultant |
|  | Xiaodong Wang, Ph.D. Founder & Chairman SAB |  NIBS 北京生命科学研究所 National Institute of Biological Sciences, Beijing Founding Director & Architect |  SOUTHWESTERN MEDICAL CENTER Professor in Biomedical Sciences |  hhmi Howard Hughes Medical Institute Investigator |  NATIONAL ACADEMY OF SCIENCES Member | |
|  | Howard Liang, Ph.D. CFO and Chief Strategy Officer |  LEERINK Managing Director and Head of Biotechnology Equity Research |  Abbott Senior Scientist | | | |
|  | Eric Hedrick, M.D. Chief Advisor |  Epizyme Chief Medical Officer |  pharmacyclics VP of Oncology Development |  Genentech Group Medical Director | | |
|  | Amy Peterson, M.D. Chief Medical Officer, Immuno-oncology |  MEDIVATION Vice President of Clinical Development |  Genentech Associate Group Medical Director |  THE UNIVERSITY OF CHICAGO Instructor | | |
|  | Jane Huang, M.D. Chief Medical Officer, Hematology |  Acerta Vice President and Head of Clinical Development |  Genentech Group Medical Director, Product Development-oncology |  Stanford University Adjunct Clinical Faculty | | |
|  | Lai Wang, Ph.D. Head of China Development |  Joyant Pharmaceuticals Director of Research | | | | |
|  | June Yan SVP & GM of Commercial Operations, China |  Celgene General Manager, Celgene China |  Lilly VP, Bio-medicines Business Unit Lilly China | | | |
|  | Ji Li, Ph.D. Global Head of Business Development |  MSD Vice President of Business Development and Licensing |  AMGEN Executive Licensing Director, External R&D | | | |

CFDA Reforms Expected to Make China Integral to Global Oncology Development and Commercialization

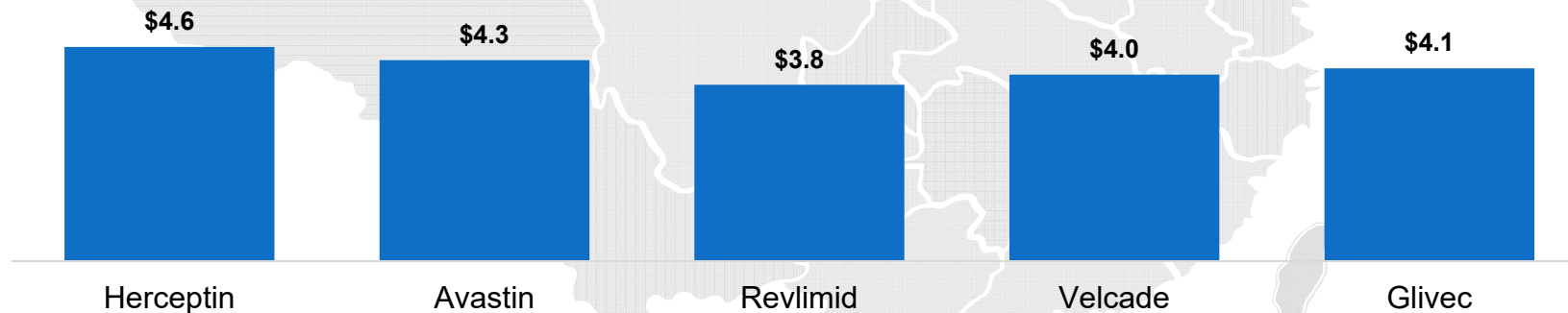
- **CFDA reforms expand China's role in global development**
 - Reforms expand patient access to clinical trials and encourage China centers to be part of global early phase studies by addressing application backlogs and potentially accelerating CTA approval time under CFDA proposed changes
 - CFDA joined ICH in June 2017 and set international quality standards for China trials, further facilitating China data to contribute to global clinical development
- **Ability to effectively operate in China can significantly enhance global development**
 - With patient access often a key limiting factor in oncology development, adding China could significantly accelerate enrollment of global clinical trials (greater than EU and US combined)
 - KOL relationships critical to successfully incorporating China
 - Few global biopharmaceutical companies have the ability to leverage this opportunity
 - May substantially reduce overall cost
- **China's commitment to national reimbursement makes China an increasingly critical market for leading oncology assets**
 - Fundamental shift from a niche, high-priced market to a volume market due to reimbursement
 - Change implies a need for large-scale, truly national distribution with medical expertise
- **We believe BeiGene's combination of a world class clinical development and operations team and an experienced commercial team in China is unique and differentiates us from others**
 - Over 300 development professionals support assets from clinical trial design to regulatory approval in China and globally, with strong KOL relationships
 - Over 170 commercial professionals (and growing) currently supporting oncology drug sales nationwide in China
 - Emphasis on quality has long been the focus for BeiGene
 - BeiGene is already a first mover in a new paradigm as it initiates with Celgene nine trials designed for both China and global approval



China Commercial Opportunity Expected to Expand Significantly

- **China is the second largest pharmaceutical market as measured by patients and drug revenue, and growing dramatically**
 - Total drug sales of \$115bn in 2015, historic oncology growth >20%, prior to recent reforms
- **Expanding reimbursement coverage could significantly increase commercial opportunity**
 - The latest National Reimbursed Drug List (updated July 2017) includes premium, innovative drugs
 - Patient out-of-pocket pay has been reduced (~40-80%)
 - Provincial-level reimbursement is also expanding, e.g. Zhejiang just added a list of premium drugs to its critical illness program, such as Tasigna, Sutent, Abraxane, and Zelboraf

Selected Examples of Monthly NRDL Pricing for Oncology Drugs (\$ in Thousands)



Near-Term Opportunities Through Celgene Collaboration

- **Broad development strategy leverages BeiGene's China capabilities, while addressing the market opportunity for PD-1, both in China and globally**
- **Nine pivotal, global clinical trials planned to run in conjunction with Celgene**
 - Focus on four highest incidence solid tumors in Asia (NSCLC, Gastric, Esophageal, HCC)
 - Two BeiGene-led trials already in-progress: 1L HCC (vs. sorafenib) and 2L NSCLC (vs. docetaxel)
 - Potential for first NDA filing for tislelizumab in China in 2018
- **BeiGene is leading six of the nine global trials, Celgene is funding some and can opt-in to others**
 - Upon an opt-in, BeiGene will be reimbursed for agreed-upon development costs based on an attractive multiple that varies according to the stage of development
 - These 6 trials are first wave of dual purpose (China and Global) designed trials to be initiated
 - Strong economic and strategic synergy that makes this broad of a program attractive
- **BeiGene has begun marketing in-licensed products in China already, and is preparing for potential additional China product launches to form a commercial organization with critical mass to succeed**
 - Sales in China of in-licensed products in 2017 and expectation of additional sales in 2018 (ABRAXANE®, REVLIMID®, and VIDAZA®)
 - Integration of Celgene's China commercial team, combined with additional hires to form an expanding commercial organization in China

Overview of Zanubrutinib (BGB-3111)

Potentially Best-in-Class BTK Inhibitor

| | |
|---------------------------------------|--|
| Overview | <ul style="list-style-type: none">■ Potential pharmacologic advantages of zanubrutinib could allow for complete, sustained, and selective BTK inhibition in all tissue compartments<ul style="list-style-type: none">— Development hypothesis: This may translate into higher quality responses and tolerability advantages over ibrutinib |
| Clinical Data | <ul style="list-style-type: none">■ Clinical experience to date supports best-in-class hypothesis<ul style="list-style-type: none">— Strong suggestion of deeper responses in WM— Favorable response rate, depth and durability in CLL— Potentially differentiated activity in combination with CD20 antibodies – high overall and complete response rates in FL with obinutuzumab combination■ Paucity of treatment discontinuations for adverse events or progression in CLL and WM |
| Development Plan | <ul style="list-style-type: none">■ Broad global registrational trial plan in multiple indications, including CLL, WM, and FL (potential for global first in class approval)■ Accelerated approval trials in China for CLL, MCL, and WM■ Head-to-head Phase 3 trial versus ibrutinib in WM ongoing, head-to-head Phase 3 trial in relapsed/refractory CLL planned |
| Key Expected Catalysts in 2018 | <ul style="list-style-type: none">■ Present updated Phase I monotherapy or combination data at a medical conference■ Present China pivotal trial data■ Initiate head-to-head Phase 3 trial versus ibrutinib in R/R CLL■ NDA submission in China■ Completion of global WM registrational trial enrollment (Q3) |

Zanubrutinib Clinical Program



| Program (Target) | Commercial Rights | Preclinical | Dose Escalation | | Dose Expansion* | | Pivotal** | |
|---|----------------------|--|-----------------|----------|-----------------|---------|-----------|--|
| | | | Phase 1a | Phase 1b | Phase 2 | Phase 2 | Phase 3 | |
| Zanubrutinib (BGB-3111) (BTK) | Worldwide | Waldenstrom's macroglobulinemia (WM) | | | | | | |
| | | WM | | | | | | |
| | | Treatment-naïve chronic lymphocytic leukemia (CLL) | | | | | | |
| | | Relapsed / Refractory (R/R) CLL | | | | | | |
| | | R/R mantle cell lymphoma | | | | | | |
| | | R/R diffuse large B-cell lymphoma | | | | | | |
| | | B-cell malignancies | | | | | | |
| Zanubrutinib + Gazyva® (BTK + CD20) | Worldwide | R/R follicular lymphoma | | | | | | |
| | | B-cell malignancies | | | | | | |

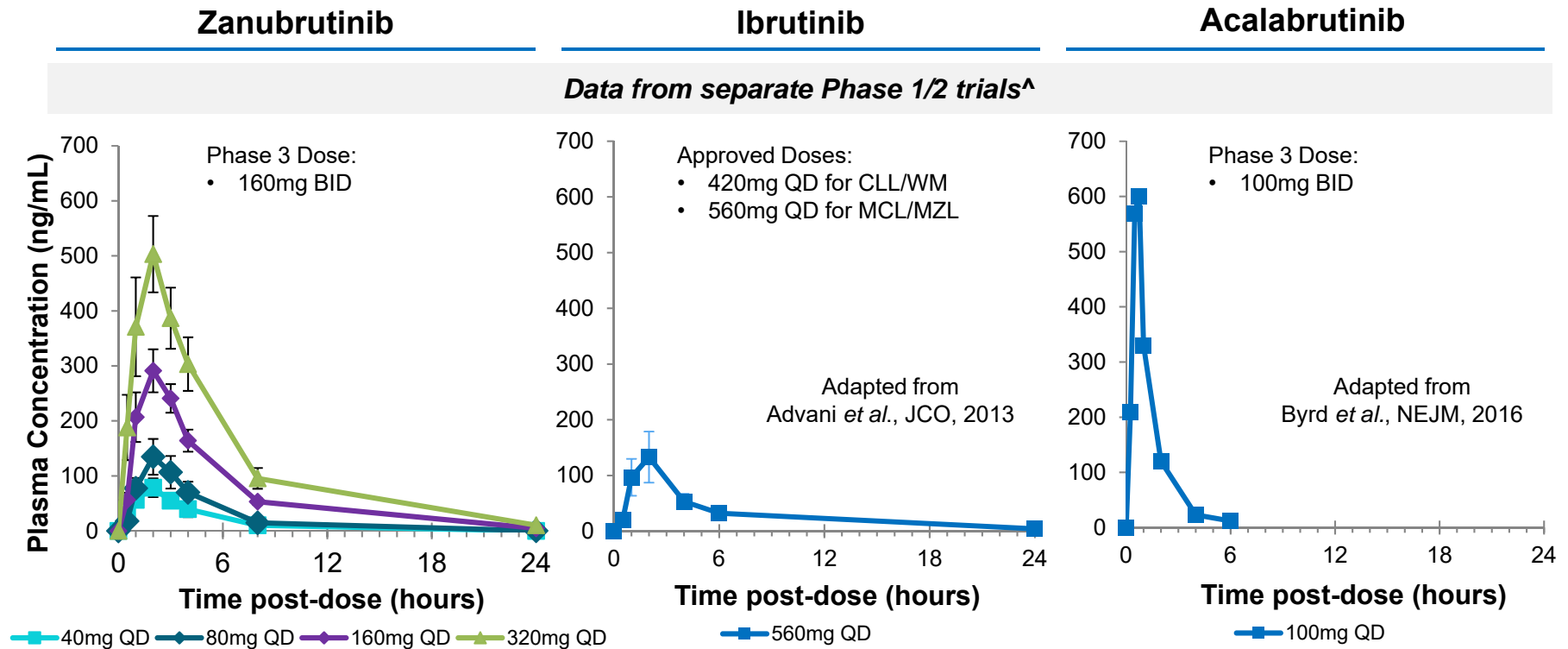
■ Over 800 patients and healthy adults¹ enrolled across zanubrutinib program, including combination trials



*Some indications will not require a non-pivotal Phase 2 clinical trial prior to beginning pivotal Phase 2 or 3 clinical trials. **Confirmatory clinical trials post approval are required for accelerated approvals. ¹As of December 1, 2017.

Zanubrutinib

Pharmacokinetics Profile



- C_{max} and AUC of zanubrutinib at 80mg QD appear to be similar to those of ibrutinib at 560mg
- Free drug exposure of zanubrutinib at 40mg QD appears to be comparable to that of ibrutinib at 560mg
- Distinct profile compared to acalabrutinib which has a short half-life (1 hour)² and lower in vitro BTK inhibition IC_{50} ¹⁻⁴
- In vitro BTK inhibition IC_{50} relative to ibrutinib: 1.1¹ (zanubrutinib) and 3.4²–7.2³ (acalabrutinib)



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[^]Cross-trial comparison

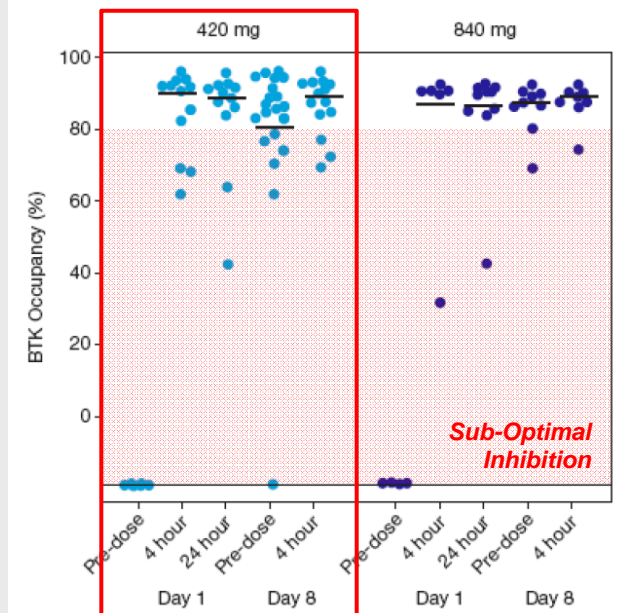
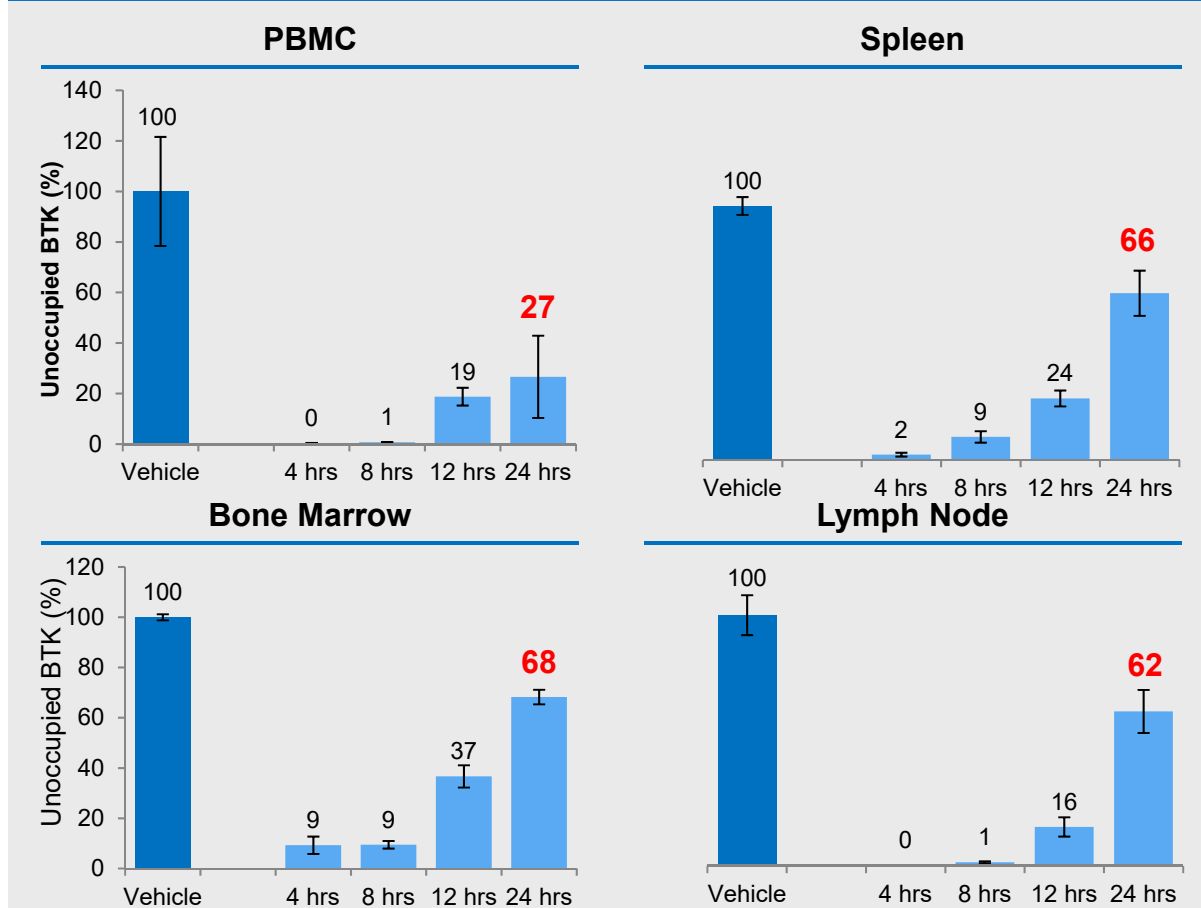
Source: ¹Tam *et al.*, ASH, 2015; ²Byrd *et al.*, NEJM, 2016; ³Lannutti *et al.*, AACR, 2015, ⁴BeiGene data

BTK Occupancy Is Not Sustained With Ibrutinib

Preclinical models* show significant recovery of target occupancy in disease relevant tissues for ibrutinib

Clinical data show borderline target inhibition by ibrutinib in the blood at approved dose

Ibrutinib Clinical Data in Blood



Approved Ibrutinib Doses:
420mg for CLL and WM; 560mg for MCL

Byrd et al., NEJM, 2013

Potentially better bioavailability and higher exposure of zanubrutinib may allow deeper target suppression in disease-relevant tissues



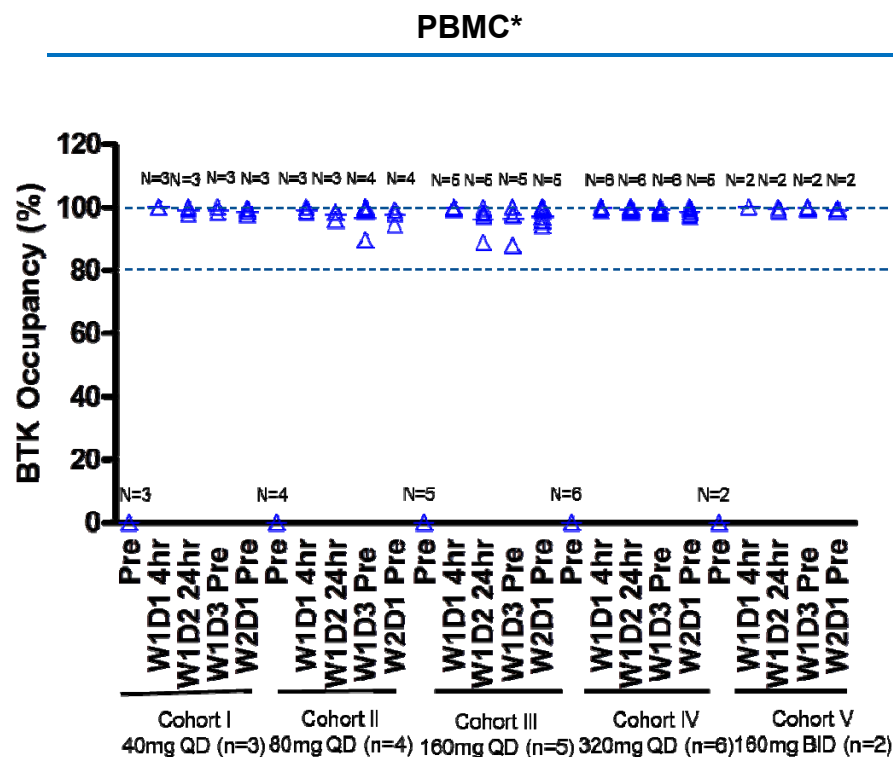
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*Animal studies

Note: PBMC = Peripheral Blood Mononuclear Cell; Source: BeiGene data and Byrd et al, NEJM, 2013

Zanubrutinib

Complete and Sustained BTK Occupancy to Date in Blood and Lymph Nodes



- Complete BTK inhibition in PBMCs at the starting dose (40mg)

- Paired lymph node biopsies were collected during screening or pre-dose on day 3
- Median trough occupancy: 100% (160mg BID) vs 94% (320mg QD), $p=0.002$
- Proportion $\geq 90\%$ trough occupancy: 94% (160mg BID) vs 58% (320mg QD), $p=0.027$



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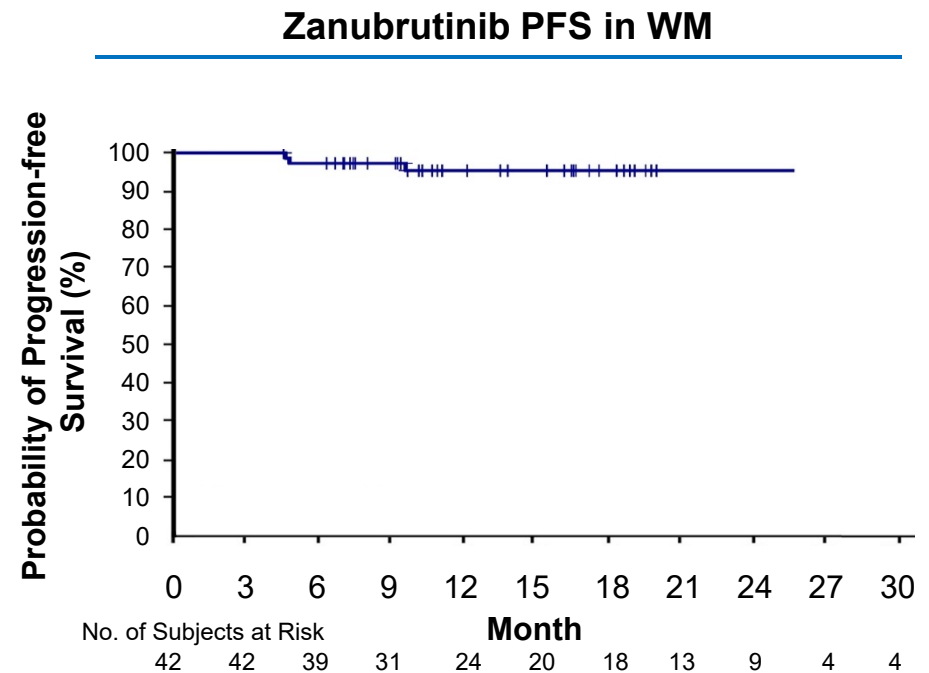
* Data from 20 patients

Note: PBMC = Peripheral Blood Mononuclear Cell; Source: Tam *et al.* ASH 2016 (abstracts 642 and 1216)

Zanubrutinib In WM

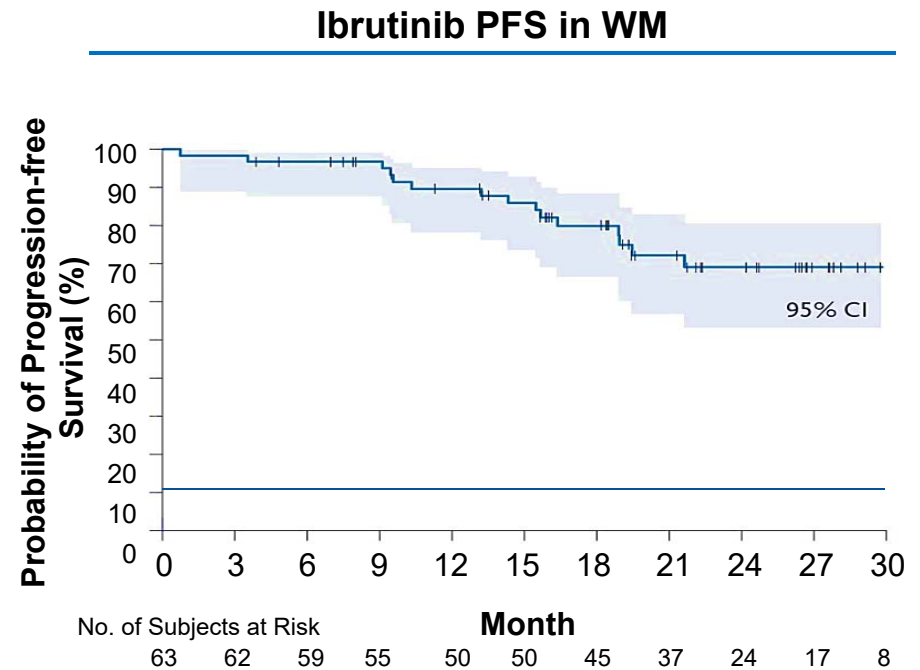
Favorable Response to Date in Depth and Durability

| Zanubrutinib | WM |
|----------------------------|---------------------------|
| n | 42 |
| Median time-on-treatment | 12.3 months |
| Best Response | |
| CR | 0 |
| VGPR | 18 (43%) |
| PR | 14 (33%) |
| MR | 6 (14%) |
| SD/PD | 4 (10%) |
| IgM reduction (median, %) | 32.7 g/L to 6.1 g/L (81%) |
| Hemoglobin change (median) | 104.5 g/L to 142 g/L |



Ibrutinib In WM

| Ibrutinib | WM |
|----------------------------|---------------------------|
| n | 63 |
| Median time-on-treatment | 19.1 months |
| Best Response | |
| CR | 0 |
| VGPR | 10 (16%) |
| PR | 36 (57%) |
| MR | 11 (17%) |
| SD/PD | 6 (10%) |
| IgM reduction (median, %) | 35.2 g/L to 8.8 g/L (75%) |
| Hemoglobin change (median) | 105 g/L to 138 g/L |



Zanubrutinib in CLL

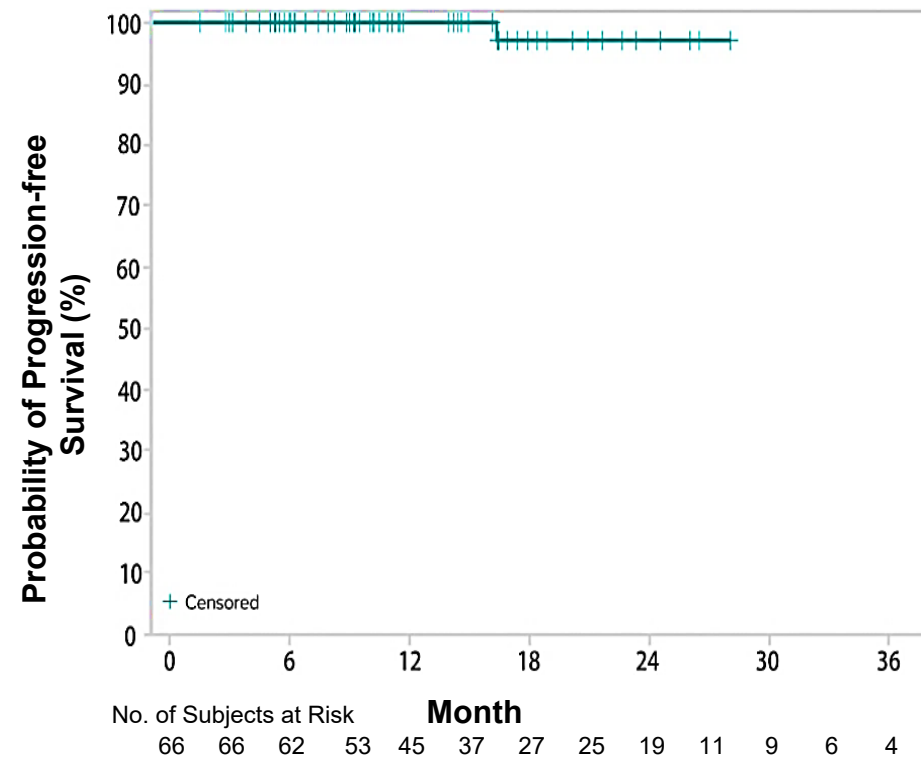
Highly Active With Encouraging Response Durability

Response

| Zanubrutinib | TN CLL | R/R CLL | Total CLL |
|-----------------------|------------------|-----------------|-----------------|
| n | 16 | 50 | 66 |
| Median follow-up (mo) | 7.6 | 14.0 | 10.5 |
| Best Response | | | |
| ORR | 16 (100%) | 46 (92%) | 62 (94%) |
| CR | 1 (6%) | 1 (2%) | 2 (3%) |
| PR | 13 (81%) | 41 (82%) | 54 (82%) |
| PR-L | 2 (13%) | 4 (8%) | 6 (9%) |
| SD | 0 | 3 (6%) | 3 (5%) |
| Non-evaluable* | 0 | 1 (2%) | 1 (2%) |

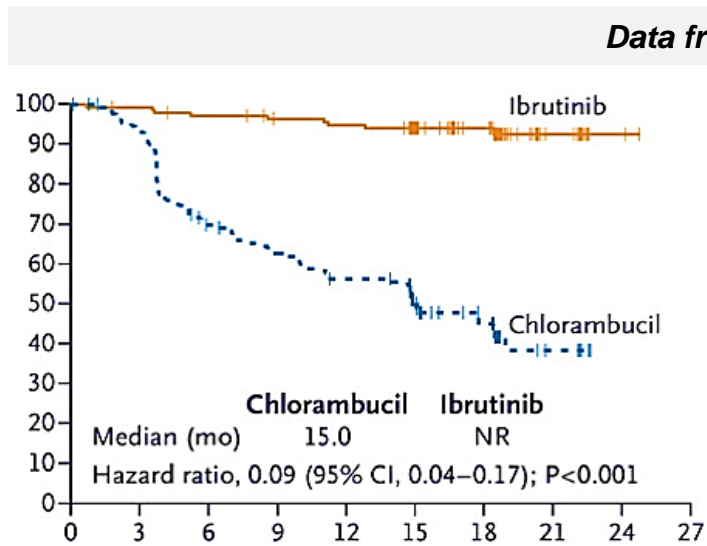
* D/C prior to first assessment

PFS



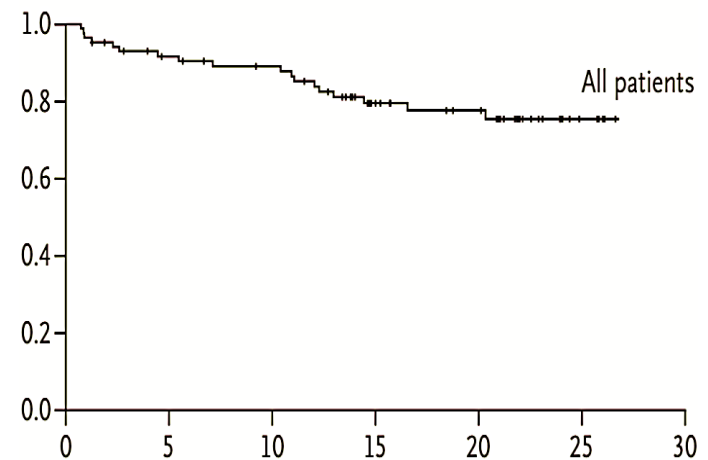
Ibrutinib in CLL

Ibrutinib PFS in TN CLL



| Ibrutinib | TN CLL |
|----------------|------------------|
| n | 136 |
| Median FU (mo) | 18.4 |
| Best Response | |
| ORR | 117 (86%) |
| CR | 5 (4%) |
| PR | 107 (79%) |
| PR-L | 5 (4%) |
| SD | NR |
| PD | NR |

Ibrutinib PFS in R/R CLL



| Ibrutinib | R/R CLL |
|----------------|-----------------|
| n | 85 |
| Median FU (mo) | 20.9 |
| Best Response | |
| ORR | 75 (88%) |
| CR | 2 (2%) |
| PR | 58 (68%) |
| PR-L | 15 (18%) |
| SD | NR |
| PD | NR |

Ibrutinib

Discontinuation for Toxicity or Progression in CLL

| | Treatment-Naïve (n=80) | Relapsed/ Refractory (n=536) |
|----------------------------------|---------------------------|------------------------------------|
| Median Follow up | 14.5 months | |
| Total Treatment D/C | 19 (24%) | 231 (43%) |
| <i>Toxicity/ Tolerability</i> | <i>12 (15%)</i> | <i>117 (22%)</i> |
| <i>CLL Progression</i> | <i>3 (4%)</i> | <i>49 (9%)</i> |
| <i>Transformation (RT or HD)</i> | <i>0 (0%)</i> | <i>10 (2%)</i> |
| Death Unrelated to Treatment | 1 (1%) | 28 (5%) |
| Physician or Patient Decision | 2 (2%) | 15 (3%) |
| Transplant | 0 (0%) | 8 (1.5%) |
| Financial Concerns | 0 (0%) | 1 (0.2%) |
| Secondary Malignancy | 1 (1%) | 2 (0.5%) |

Zanubrutinib

Discontinuation for Toxicity or Progression in CLL Is Uncommon

| | Treatment-Naïve (n=18) | Relapsed/ Refractory (n=51) |
|----------------------------------|------------------------|-----------------------------|
| Median Follow up | 10.3 months | |
| Total Treatment D/C | 0 (0%) | 2 (4%) |
| <i>Toxicity/ Tolerability</i> | <i>0 (0%)</i> | <i>1 (2%)</i> |
| <i>CLL Progression</i> | <i>0 (0%)</i> | <i>0 (0%)</i> |
| <i>Transformation (RT or HD)</i> | <i>0 (0%)</i> | <i>1 (2%)</i> |



Zanubrutinib

Tolerability in Over 600 Patients to Date

Adverse Events of Interest for BTK Inhibitors in Patients Treated with Zanubrutinib

| AE of Interest (All Causes) | Zanubrutinib (Including Patients Enrolled in Combo Studies) | AE of Interest (All Causes) | Zanubrutinib (Single Agent Only) |
|-----------------------------|---|-----------------------------|-------------------------------------|
| Patient Number | N = 641 | Patient Number | N = 424 |
| Mean Exposure Time | 7.7 mo | Mean Exposure Time | 8.1 mo |
| Atrial Fibrillation | 1.7% | Diarrhea (All Gr) | 14.2% |
| Serious Hemorrhage | 1.9% | Diarrhea (Gr 3-5) | 0.7% |

- No new safety or tolerability signals observed, such as headache and hypertension
- Concomitant use of vitamin K antagonists was allowed in these zanubrutinib trials
- Paucity of treatment discontinuations for adverse events



Zanubrutinib Plus Obinutuzumab Combination in Follicular Lymphoma

- Overall response rate and complete responses to date compare favorably to those achieved with respective single-agents and recently approved therapies

| FL [^] | Zanubrutinib + Obinutuzumab ¹ | Zanubrutinib ² | Ibrutinib ³ | Obinutuzumab ⁴ | Idelalisib ⁵ |
|-----------------|---|--|--|---|--|
| Source | ASH17 | ASH17 | ASH16 | JCO2013 | NEJM2014 |
| n | 21 | 17 | 110 | 40 | 72 |
| Population | Prior alkylator and CD20, mixed Rituxan-sensitive and -refractory | Median 2 prior lines of therapy, range 1-8 | Prior alkylator and CD20, last response <12 months | Mixed Rituxan-sensitive and -refractory | Alkylator and Rituxan-refractory relapse |
| Follow-up (med) | 12.1 mo | 7.8 mo | 27.7 mo | 33.7 mo | NR |
| ORR | 76% | 41% | 21% | 50% | 54% |
| CR | 38% | 18% | 11% | 18% | 6% |

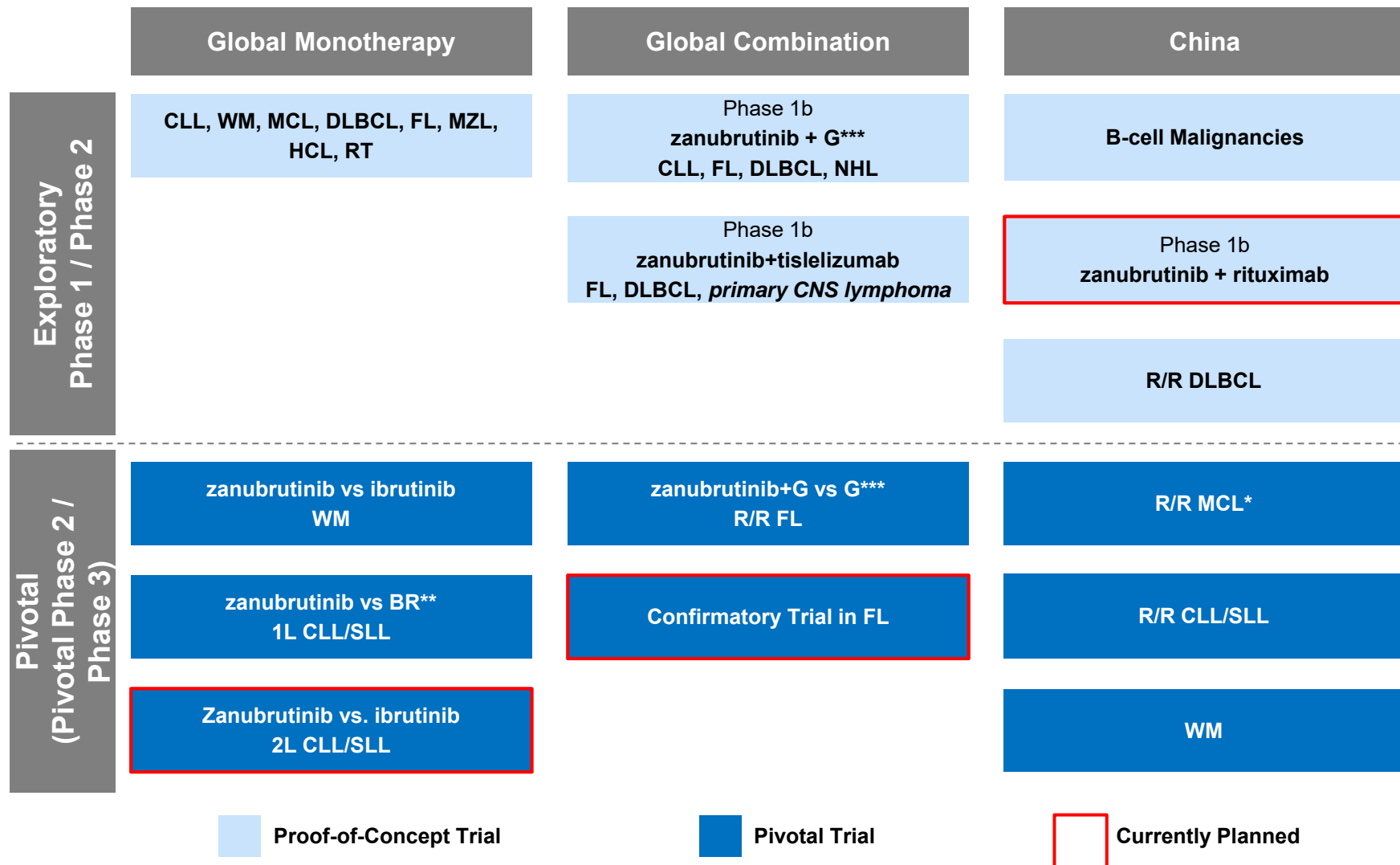
Zanubrutinib Responses Across Multiple B-Cell Malignancies

- Data on a total of 192 patients presented at 14-ICML and ASH 2017
- Despite relatively early follow-up, responses observed in multiple B-cell malignancies
- Consistency across tumor types suggests that zanubrutinib is a highly active BTK inhibitor

| Zanubrutinib | TN CLL | R/R CLL | WM | MZL | MCL | FL | DLBCL |
|-------------------|-------------|------------|------------|------------|------------|------------|------------|
| Source | 14-ICML | 14-ICML | 14-ICML | ASH17 | ASH17 | ASH17 | ASH17 |
| n | 16 | 50 | 42 | 9 | 32 | 17 | 26 |
| Follow-up (med) | 7.6 mo | 14.0 mo | 12.3 mo | 7.0 mo | 9.5 mo | 7.8 mo | 4.2 mo |
| Prior Lines (med) | 0 | 2 (1-7) | 1 (1-8) | 2 (1-8) | 2 (1-10) | 2 (1-8) | 2 (1-10) |
| ORR | 100% | 92% | 90% | 78% | 88% | 41% | 31% |
| CR | 6% | 2% | 0 | 0 | 25% | 18% | 15% |
| VGPR | -- | -- | 43% | -- | -- | -- | -- |
| PR/PR-L | 94% | 90% | 33% | 78% | 63% | 24% | 15% |
| MR | -- | -- | 14% | -- | -- | -- | -- |

Broad Clinical Development Plan for Zanubrutinib

First NDA Filing in China Expected in 2018



Tislelizumab (BGB-A317)

Broad Global and China-Focused Development Program

| | |
|--------------------------------|---|
| Overview | <ul style="list-style-type: none">■ Tislelizumab is a PD-1 checkpoint inhibitor currently under development in a wide range of solid tumor indications<ul style="list-style-type: none">— Potential differentiation from currently approved PD-1 antibodies in an engineered Fc region, which is believed to minimize potentially negative interactions with other immune cells¹■ Anti-PD-1/PD-L1 antibody therapies represent a large commercial opportunity in China/ Asia<ul style="list-style-type: none">— BeiGene retains Asia ex-Japan rights plus hematological malignancies globally |
| Development Plan | <ul style="list-style-type: none">■ Broad development program designed to capture worldwide commercial opportunity<ul style="list-style-type: none">— Nine global pivotal studies across four indications in partnership with Celgene (NSCLC, gastric, esophageal, HCC)— Two potential fast-to-market pivotal trials are ongoing in China— Additional China-focused Phase 3 trials planned— Combinations with BTK, PARP, chemo underway |
| Clinical Data | <ul style="list-style-type: none">■ Clinical experience in more than 800 patients has demonstrated proof-of-principle and encouraging clinical activity |
| Expected 2018 Catalysts | <ul style="list-style-type: none">■ Present updated Phase I monotherapy or combination data at a medical conference■ Present China pivotal trial data■ NDA submission in China■ Initiate additional Phase 3 trials |

Tislelizumab Clinical Program

| Program (Target) | Commercial Rights | Preclinical | Dose Escalation | | Dose Expansion* | | Pivotal** | |
|--|--|-------------------------------|-----------------|----------|-----------------|---------|-----------|--|
| | | | Phase 1a | Phase 1b | Phase 2 | Phase 2 | Phase 3 | |
| Tislelizumab (BGB-A317) (PD-1) | Worldwide (Heme Malignancies); Asia ex-Japan (Solid Tumors) ¹ | 2L non-small cell lung cancer | | | | | | |
| | | 1L hepatocellular carcinoma | | | | | | |
| | | R/R Hodgkin's lymphoma | | | | | | |
| | | 2L+ urothelial carcinoma | | | | | | |
| | | Solid tumors | | | | | | |
| Tislelizumab + Pamiparib (PD-1 + PARP) | Worldwide | Solid tumors | | | | | | |
| Tislelizumab + Zanubrutinib (PD-1 + BTK) | Worldwide | Hematological tumors | | | | | | |

■ China ■ Global (ex-China)

■ Over 800 patients² enrolled across tislelizumab program, including combination trials

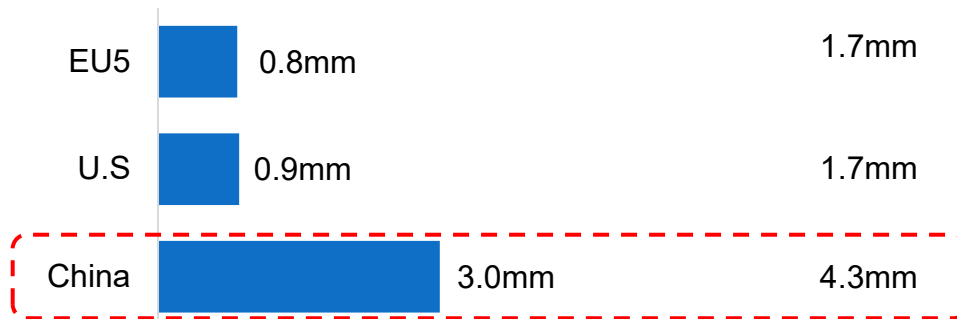


*Some indications will not require a non-pivotal Phase 2 clinical trial prior to beginning pivotal Phase 2 or 3 clinical trials. **Confirmatory clinical trials post approval are required for accelerated approvals. ¹ Celgene has the right to develop and commercialize tislelizumab in solid tumors in the United States, European Union, Japan and the rest-of-world outside of Asia. ² As of December 1, 2017.

Anti-PD-1 Antibody Therapies Represent a Large Market Opportunity, Particularly in China

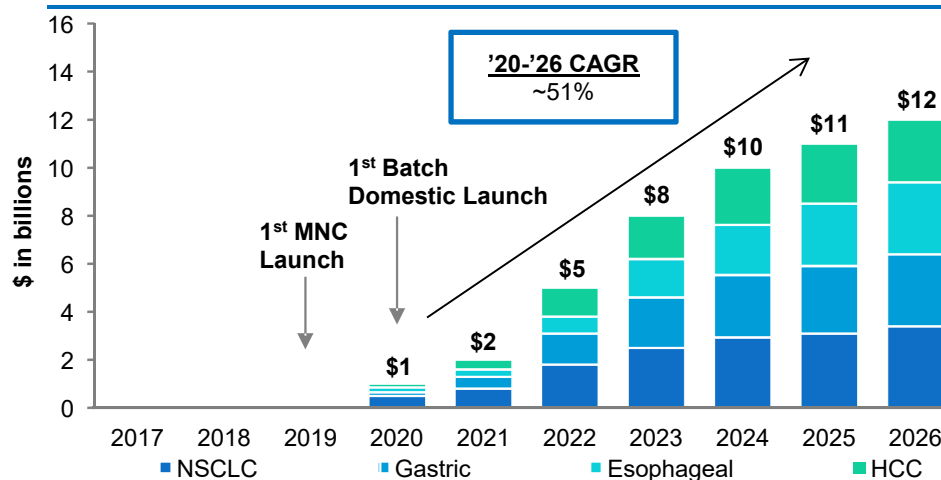
Incidence of Top-10 PD-1 Responsive Solid Tumors, by Region¹

Total Solid Tumor Incidence, by Region¹



- China has a higher proportion of PD-1 responsive tumors vs US or EU
- Inclusive of PD-L1 and MSI-h selected tumors, China incidence could be as high as ~3.5mm

Projected Sales in China's Top-4 Cancer Types of PD-1/ PD-L1 Antibodies



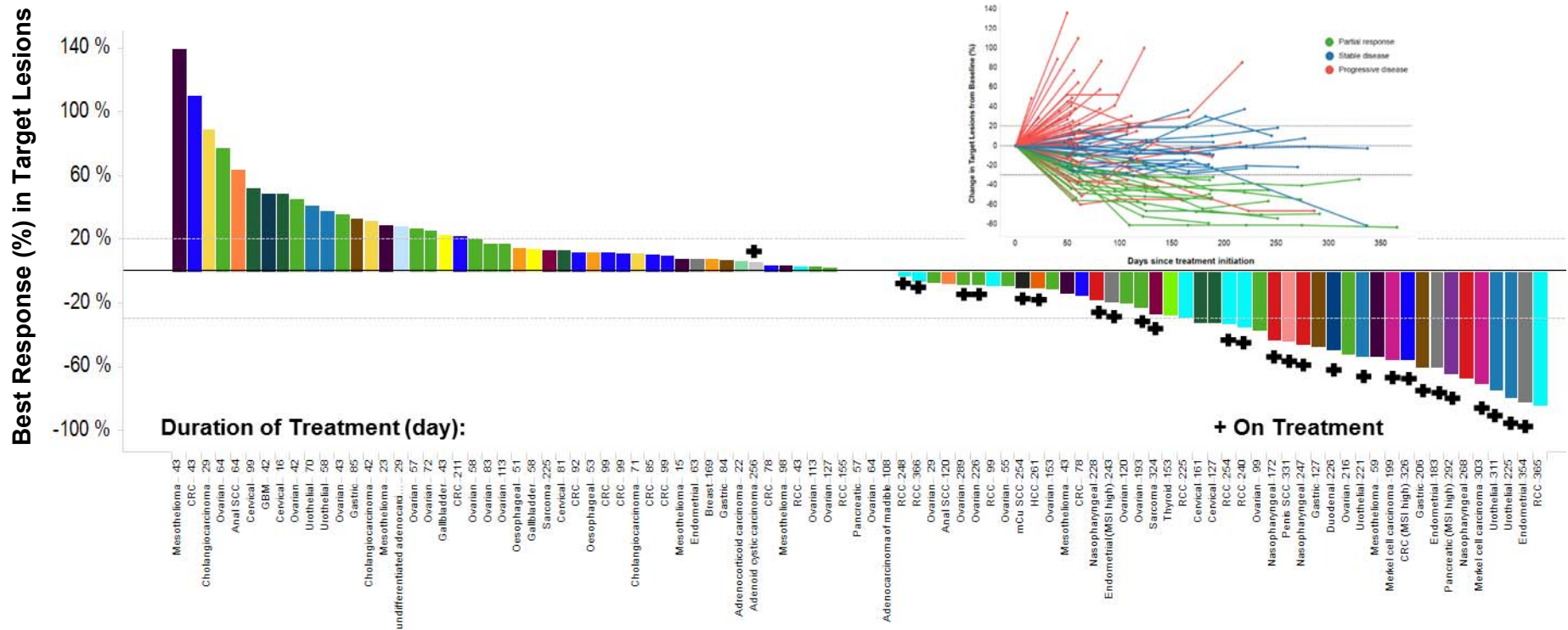
- 2015 incidence of top four PD-1 responsive solid tumor types was 2.4m
- Additional upside when other PD-1 responsive tumor types included



Tislelizumab

Phase 1 Data Demonstrated Proof of Principle and Clinical Activity

Phase 1 Data at SITC 2016¹



- The dose escalation data presented at SITC₁ represented a mixed population with 27 tumor types which excluded melanoma, NSCLC or head and neck cancer; nearly 15% of the enrolled patients had RCC or urothelial carcinoma (UC)
- In the SITC¹ analysis, 99 patients were evaluable for efficacy as of September 30, 2016, and 15 patients achieved confirmed PRs including 3/9 RCC, 3/6 urothelial carcinoma, 2/4 gastric cancer, 2/2 Merkel cell carcinoma, 1/4 NPC, 1/1 penis squamous cell carcinoma, 1/1 duodenal carcinoma, 1/1 evaluable MSI-h CRC, and 1/1 MSI-h pancreatic cancer patients
- In early data presented at ESMO WCGI 2017² from hepatocellular carcinoma patients enrolled in dose-escalation and dose-expansion portions of the Phase I trial, there were 3 PRs (1 confirmed, 2 unconfirmed) and 9 cases of SD in 27 efficacy-evaluable patients
- In early data presented from the China Phase 1 trial at CSCO 2017³, the PK profile in Chinese patients was consistent with global trials. In 12 evaluable patients, there were 2 PRs (1 confirmed, 1 unconfirmed) and 3 cases of SD.

Note: 93 pts included in the chart, the remaining 6 pts were not evaluable for target lesion response based on imaging assessment at the cutoff time

Source: ¹ Phase 1 data as of September 30, 2016, presented at the Society for Immunotherapy of Cancer (SITC) Annual Meeting, 2016 (Desai *et al*) ² Phase 1 data as of April 28, 2017, presented at the ESMO World Congress on Gastrointestinal Cancer (WCGI), 2017 (Yen *et al*) ³Phase 1 data as of June 16, 2017 presented at the Chinese Society of Clinical Oncology (CSCO) Annual Meeting, 2017 (Shen *et al*)

Tislelizumab Response Data

- Data on a total of 159 patients presented at ESMO 2017 and ESMO WCGI 2017
- Objective responses observed with limited follow-up in multiple disease-specific Phase 1 expansion cohorts

| Tumor Type | Gastric Cancer | Esophageal Cancer | Head & Neck SCC | Ovarian Cancer | Hepatocellular Carcinoma |
|-----------------------------|------------------------|------------------------|------------------------|------------------------|--------------------------|
| Median Treatment Duration | 45 days (4-457) | 50 days (1-246) | 104 days (30-339) | 71 days (29-540) | 64 days (1-471) |
| Evaluable Patients | N=34 | N=31 | N=17 | N=50 | N=27 |
| PR | | | | | |
| Confirmed | 4 | 2 | 3 | 2 | 1 |
| Unconfirmed | -- | 3 | -- | -- | 2 |
| SD | 3 | 6 | 6 | 20 | 9 |
| Pts Remaining on Treatment* | 18 | 9 | 3 | 6 | 24 |
| Source | ESMO 2017 ¹ | ESMO 2017 ¹ | ESMO 2017 ² | ESMO 2017 ³ | WCGI 2017 ⁴ |

Note: For additional safety and efficacy data, see the BeiGene press releases issued June 29, 2017 and September 11, 2017

*At the time of the data cutoff.

Sources:¹Phase 1 data as of June 8, 2017, presented at the ESMO 2017 Congress (Desai *et al*, Abstract 387P) ²Phase 1 data as of June 8, 2017, presented at the ESMO 2017 Congress (Horvath *et al*, Abstract 388P) ³Phase 1 data as of June 8, 2017, presented at the ESMO 2017 Congress (Meniawy *et al*, Abstract 389P) ⁴Phase 1 data as of April 28, 2017, presented at the ESMO World Congress on Gastrointestinal Cancer (WCGI), 2017 (Yen *et al*).

Tislelizumab – Broad, Global Clinical Trial Plan in Collaboration With Celgene for Multiple Solid Tumors

| | NSCLC | Gastric | Esophageal | HCC |
|----------------------------------|---|----------------------------------|------------------------|------------------------------|
| 1L Setting / Early Stage Disease | Stage III CRT combination options | | | |
| | 1L+biomarker Selection Chemo ± tislelizumab | 1L setting | 1L setting | 1L tislelizumab vs sorafenib |
| 2L/3L Setting | 2L tislelizumab vs docetaxel | 2L tislelizumab ± Chemo vs Chemo | 2L tislelizumab vs SOC | 2L/3L tislelizumab |

■ Celgene-led trials (planned)

■ BeiGene-led trials (planned)

□ Ongoing trials

- In pivotal trials in China for R/R Hodgkin's lymphoma and R/R PDL1+ urothelial carcinoma. Potential filing in China in 2018. Additional China-focused registration studies planned.
- Leveraging China prevalent cancers in the global clinical development, NSCLC, gastric cancer, esophageal, and HCC

Pamiparib (BGB-290)

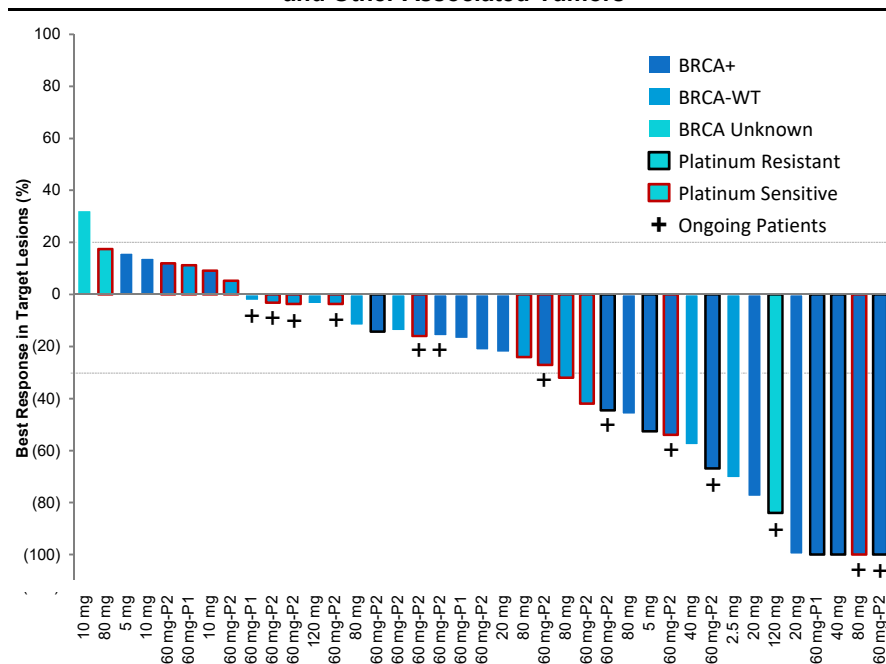
Selective Inhibitor of PARP1 and PARP2

| | |
|--------------------------------|---|
| Overview | <ul style="list-style-type: none">■ Highly selective PARP1 and PARP2 inhibitor with significant brain penetration and strong PARP trapping activity in preclinical studies |
| Development Plan | <ul style="list-style-type: none">■ Two ongoing global Phase 1b/2 trials with chemotherapy: combination with radiation therapy and temozolomide (TMZ) in glioblastoma or combination with TMZ in advanced solid tumors■ Initiated China pivotal Phase 2 trial in patients with gBRCA+ ovarian cancer■ Expect to enter late-stage development globally■ Internal combination with tislelizumab: Preliminary anti-tumor activity observed in multiple solid tumors |
| Clinical Data | <ul style="list-style-type: none">■ Phase 1/2 data demonstrated pamiparib was well-tolerated and showed promising anti-tumor activity in ovarian cancer<ul style="list-style-type: none">— Low incidence of hematological toxicities (e.g. thrombocytopenia), no liver toxicity signal |
| Expected 2018 Catalysts | <ul style="list-style-type: none">■ Present additional monotherapy and combination data■ Initiate global pivotal trial (1H) |

Pamiparib Monotherapy Phase 1/2 Data

Promising Activity and Generally Well-Tolerated to Date

Best Change from Baseline in Target Lesions in Epithelial Ovarian Cancer and Other Associated Tumors



P1, Phase 1; P2, Phase 2.

| Best Overall Response, n (%) | Total (N=39) |
|--|-------------------|
| Overall Response rate per RECIST v1.1 (CR+PR) | 13 (33.3%) |
| Complete Response (CR) | 3 (7.7%) |
| Partial Response (PR) | 10 (25.6%) |
| Stable Disease (SD) | 21 (53.8%) |
| Clinical Benefit Rate (CR+PR+SD with ≥ 24 Weeks Duration) | 18 (46.2%) |

- Overall response rates by BRCA status were 43.5% (n=10/23; BRCA+), 15.4% (n=2/13; BRCA-WT), and 33.3% (n=1/3; BRCA unknown)

Summary of Adverse Events from Across the Phase 1/2 Trial

| | Phase 1 (n=45) | Phase 1 (n=23) | Total (N=68) |
|---|---------------------|----------------------------------|--------------|
| Patient Reporting ≥ 1 TEAE | 45 (100%) | 22 (95.7%) | 67 (98.5%) |
| Patients Reporting ≥ 1 Treatment-Related TEAE | 34 (75.6%) | 19 (82.6%) | 53 (77.9%) |
| Patients Reporting ≥ 1 Serious TEAE | 25 (55.6%) | 6 (26.1%) | 31 (45.6%) |
| Patients who Experienced ≥ 1 DLT | 4 (8.9%) | NA | 4 (5.9%) |
| TEAEs Leading to Discontinuation | 4 (8.9%) | 0 | 4 (5.9%) |
| TRAEs Occurring in $\geq 10\%$ of All Patients (N=68) | Grade 1 or 2 | Grade ≥ 3 | Total |
| Nausea | 36 (52.9%) | 2 (2.9%) | 38 (55.9%) |
| Vomiting | 13 (9.1%) | 1 (1.5%) | 14 (20.6%) |
| Diarrhea | 12 (17.6%) | 2 (2.9%) | 14 (20.6%) |
| Fatigue | 25 (36.8%) | 2 (2.9%) | 27 (39.7%) |
| Anemia | 10 (14.7%) | 7 (10.3%) | 17 (25.0%) |
| Neutropenia/Neutrophil Count Decrease | 2 (2.9%) | 6 (8.8%) | 8 (11.8%) |
| Decreased Appetite | 10 (14.7%) | 0 | 10 (14.7%) |

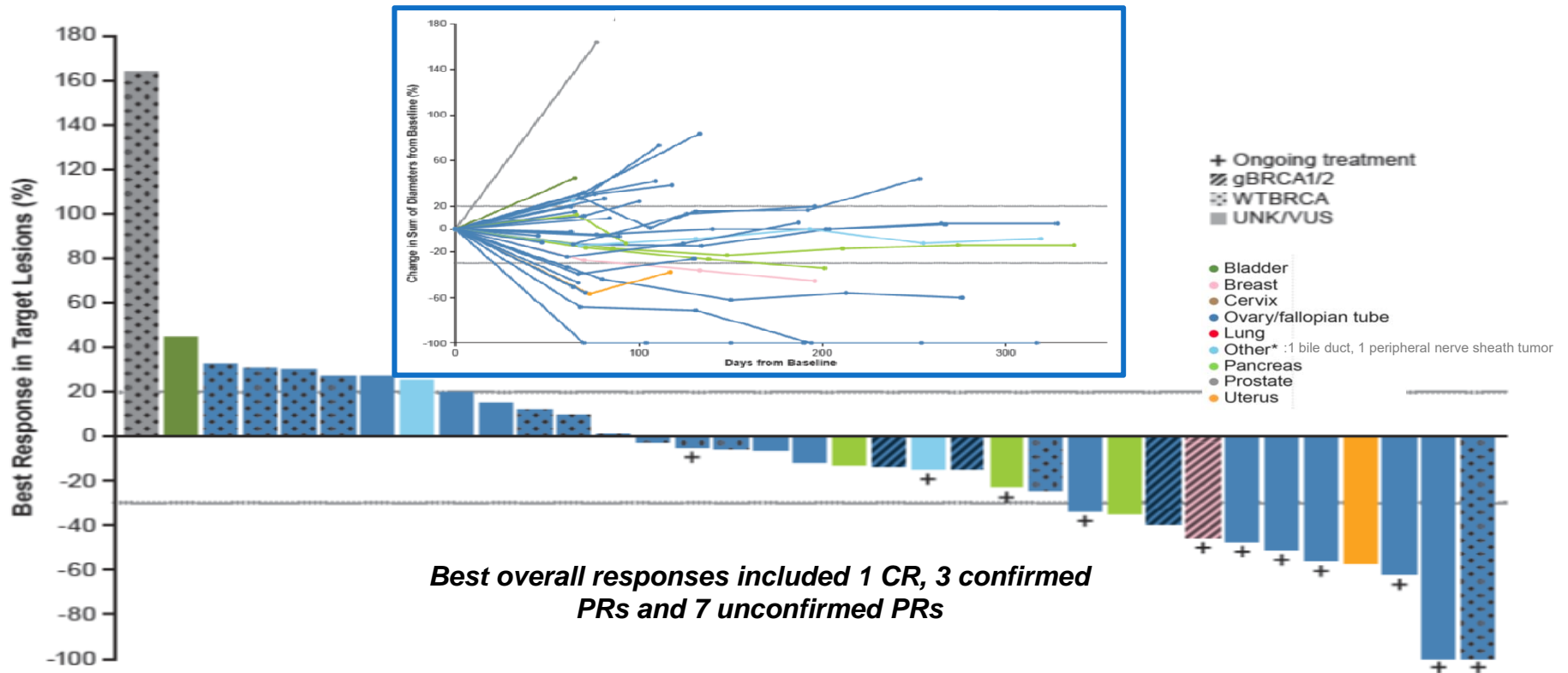
All data are presented as n (%).

Abbreviations: DLT, dose-limiting toxicity; NA, not applicable; TEAE, treatment-emergent adverse event; TRAE, treatment-related adverse event.



Tislelizumab/Pamiparib Combination Escalation Data

Generally Well-Tolerated With Preliminary Anti-Tumor Activity In Multiple Tumor Types



- Ovarian or fallopian tube cancer pts (n=29) had best responses of CR (1), PR (2 confirmed, 5 unconfirmed), and SD (7). Breast cancer pts (n=2) had 1 confirmed PR. Pancreatic cancer pts (n=3) had best responses of PR (1 unconfirmed) and SD (2). Uterine cancer pt (n=1) had an unconfirmed PR. SD was observed in 1 of 3 pts with prostate cancer and the 1 pt with bile duct cancer. Additional tumor types enrolled included bladder, cervical, lung, and peripheral nerve sheath cancer (n=1 each)
- Gr. 3-4 AEs related to tislelizumab in >1 pt were AI hepatitis / hepatitis (12%) and ALT inc. (5%); related to pamiparib in >1 pt were anemia (14%), and ALT inc., AST inc., fatigue, and nausea (5% each)
- Liver-related AEs regardless of causality occurred in 12 pts (gr. 3-4 in 8 pts: 5 hepatitis, 3 inc. ALT and/or AST); all reversible with/without corticosteroids
- Treatment-related hepatic AEs have been reported in 1 of 300 patients treated with tislelizumab monotherapy and 0 of 65 patients treated with pamiparib monotherapy in separate ongoing trials



Summary Financial Position And Near-Term Milestones

Cash, Cash Equivalents, and Short-term Investments (9/30/2017)

\$757M

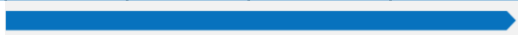

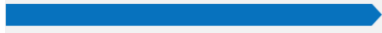
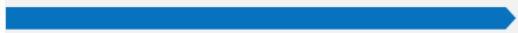

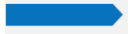
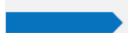


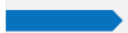
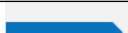






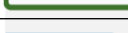
Including \$142M held by the Guangzhou JV

(Unaudited)

Additional \$171M Celgene upfront payment received in 4Q17

| Event | Expected Timing |
|---|-----------------|
| Zanubrutinib (BTK Inhibitor) | |
| ■ Present updated Phase I monotherapy or combination data at a medical conference | ■ 2018 |
| ■ Present China pivotal trial data | ■ 2018 |
| ■ Initiate head-to-head Phase 3 trial versus ibrutinib in R/R CLL | ■ 2018 |
| ■ NDA submission in China | ■ 2018 |
| ■ Completion of global WM registrational trial enrollment | ■ Q3 2018 |
| Tislelizumab (PD-1 Antibody) | |
| ■ Present updated Phase I monotherapy or combination data at a medical conference | ■ 2018 |
| ■ Present China pivotal trial data | ■ 2018 |
| ■ NDA submission in China | ■ 2018 |
| ■ Initiate additional Phase 3 trials | ■ 2018 |
| Pamiparib (PARP inhibitor) | |
| ■ Present updated Phase 1 monotherapy or combination data at a medical conference | ■ 2018 |
| ■ Initiate global Phase 3 trial | ■ 1H 2018 |
| In-licensed Products | |
| ■ Vidaza launch in China | ■ 1Q 2018 |
| ■ Revlimid NDMM approval and launch in China | ■ 1Q 2018 |
| ■ Abraxane provincial reimbursement expansion | ■ 2018 |

Summary of BeiGene Product Portfolio

| Program (Target) | Commercial Rights | Current Phase | | | | Lead Indications |
|---|---|--|--|-------------------|---------|--|
| | | Phase 1 | Phase 2* | Pivotal Phase 2** | Phase 3 | |
| Zanubrutinib (BGB-3111, BTK) | Worldwide |  |  | | | <ul style="list-style-type: none"> WM, 1L CLL R/R MCL, R/R TN CLL, WM, R/R DLBCL (Phase 2) |
| Zanubrutinib + Gazyva® (BTK + CD20) | Worldwide |  | | | | <ul style="list-style-type: none"> R/R FL |
| Tislelizumab (BGB-A317, PD-1) | Worldwide for hem malignancy, Asia ex-Japan for solid tumors ¹ |  |  | | | <ul style="list-style-type: none"> 2L NSCLC, 1L HCC 2L NSCLC, 1L HCC, R/R HL (Pivotal phase 2), 2L+ UC (Pivotal phase 2) |
| Tislelizumab + Pamiparib (PD-1 + PARP) | Worldwide |  | | | | <ul style="list-style-type: none"> Solid tumors |
| Tislelizumab + Zanubrutinib (PD-1 + BTK) | Worldwide |  | | | | <ul style="list-style-type: none"> B-cell malignancies |
| Pamiparib (BGB-290, PARP) | Worldwide ² |  |  | | | <ul style="list-style-type: none"> 3L gBRCA+ ovarian cancer |
| Pamiparib + Temozolomide (PARP + Chemo) | Worldwide ² |  | | | | <ul style="list-style-type: none"> Solid tumors |
| Pamiparib+RT/Temozolomide (PARP + RT/Chemo) | Worldwide ² |  | | | | <ul style="list-style-type: none"> Glioblastoma |
| Lifirafenib (BGB-283, RAF Dimer) | Worldwide ² |  |  | | | <ul style="list-style-type: none"> B-Raf- or K-RAS/N-RAS-mutated solid tumors B-Raf- or K-RAS/N-RAS-mutated solid tumors |
| BGB-A333 +/- Tislelizumab (PD-L1, PD-1) | Worldwide |  | | | | <ul style="list-style-type: none"> Solid tumors |
| Revlimid® (IMiD) | China |  | | | | <ul style="list-style-type: none"> R/R MM (marketed), ND MM (NDA submitted), R/R NHL (Phase 3) |
| Abraxane® (Albumin-bound paclitaxel) | China |  | | | | <ul style="list-style-type: none"> Breast cancer |
| Vidaza® (hypomethylating agent) | China |  | | | | <ul style="list-style-type: none"> MDS (Approved), AML (Approved), CMMoL (Approved) |
| CC-122 (CELMoD) | China |  | | | | <ul style="list-style-type: none"> R/R DLBCL and NHL |

Abbreviations: WM=Waldenström's macroglobulinemia; CLL=chronic lymphocytic leukemia; MCL=mantle cell lymphocytic leukemia, FL=follicular lymphoma, NSCLC=non-small lung cancer, HCC=hepatocellular carcinoma, MM=multiple myeloma, HL=Hodgkin lymphoma, NHL=non-Hodgkin lymphoma, DLBCL=diffuse large B-cell lymphoma MDS=Myelodysplastic syndrome, AML=acute myeloid leukemia, UC=urothelial carcinoma, CMMoL=chronic myelomonocytic leukemia; 1L/2L/3L=first, second or third line, R/R=relapsed/refractory, ND=newly diagnosed

*Some indications will not require a non-pivotal Phase 2 clinical trial prior to beginning pivotal Phase 2 or 3 clinical trials.

**Confirmatory clinical trials post approval are required for accelerated approvals. ¹ Celgene has the right to develop and commercialize tislelizumab in solid tumors in the United States, European Union, Japan and the rest-of-world outside of Asia. ² Limited collaboration with Merck KGaA.



Conclusion – BeiGene Company Highlights

- 850+ person, global biotech company rooted in China with research, development, manufacturing, and commercial capabilities
- Ability to leverage regulatory changes in China as the country becomes an integral component of novel drug development and the oncology drug market continues to grow
- Plans to globally market potentially best-in-class BTK inhibitor zanubrutinib, with an expectation to file for marketing approval in China in 2018
- Collaborating with Celgene in the development and potential commercialization of PD-1 inhibitor tislelizumab globally and in China
- Continued development of proprietary pipeline assets
- Potential to further expand internal portfolio through future strategic relationships (as evidenced by the Celgene collaboration)