

# Third Quarter 2021

Earnings Presentation

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# Financial and Portfolio Highlights

## Financial Highlights

(all per share amounts, excluding net asset value per share, are basic and diluted)	Q3-21	Q2-21	Q3-20
Core EPS*(1)	\$ 0.47	\$ 0.53	\$ 0.39
Net Investment Income Per Share	\$ 0.40	\$ 0.39	\$ 0.39
Net Realized Gains (Losses) Per Share	\$ 0.33	\$ 0.14	\$ (0.06)
Net Unrealized Gains Per Share	\$ -	\$ 0.56	\$ 0.71
GAAP Net Income Per Share	\$ 0.73	\$ 1.09	\$ 1.04
Net Asset Value Per Share	\$ 18.52	\$ 18.16	\$ 16.48

## Portfolio Highlights

(dollar amounts in millions)	Q3-21	Q2-21	Q3-20
Gross Commitments <sup>(2)</sup>	\$ 3,110	\$ 4,847	\$ 706
Exits of Commitments <sup>(3)</sup>	\$2,263	\$2,925	\$ 352
Total Fair Value of Investments	\$17,677	\$17,136	\$14,358
Weighted Average Yield of Debt & Other Income Producing Securities at Amortized Cost <sup>(4)</sup>	8.6 %	8.8 %	9.1 %
Weighted Average Yield on Total Investments at Amortized Cost <sup>(5)</sup>	7.7 %	7.7 %	7.8 %





# Selected Historical Financial Information

			As of and	for th	e Three Moi	nths Er	nded					
(dollar amounts in millions, except per share data and stock prices)	 9/30/21	(	6/30/21		3/31/21	1	2/31/20	 0/30/20				
Core EPS – Basic and Diluted* <sup>(1)</sup>	\$ 0.47	\$	0.53	\$	0.43	\$	0.54	\$ 0.39				
Net Investment Income Per Share – Basic and Diluted	\$ 0.40	\$	0.39	\$	0.33	\$	0.54	\$ 0.39				
Net Realized and Unrealized Gains Per Share – Basic and Diluted	\$ 0.33	\$	0.70	\$	0.54	\$	0.35	\$ 0.65				
GAAP Net Income Per Share – Basic and Diluted	\$ 0.73	\$	1.09	\$	0.87	\$	0.89	\$ 1.04				
Dividend Declared and Payable Per Share	\$ 0.41	\$	0.40	\$	0.40	\$	0.40	\$ 0.40				
Stockholders' Equity	\$ 8,537	\$	8,078	\$	7,632	\$	7,176	\$ 6,963				
Net Asset Value Per Share	\$ 18.52	\$	18.16	\$	17.45	\$	16.97	\$ 16.48				
Debt/Equity Ratio	1.17x		1.16x		1.06x		1.20x	1.10x				
Debt/Equity Ratio, Net of Available Cash <sup>(6)</sup>	1.04x		1.12x		1.02x		1.17x	1.07x				
Unsecured Debt to Total Debt	83.5 %		85.1 %		81.1 %		67.2 %	75.5 %				
Weighted Average Stated Interest on Debt <sup>(7)</sup>	3.2 %		3.3 %		3.3 %		3.4 %	3.5 %				
Net Interest and Dividend Margin <sup>(8)</sup>	6.5 %		6.5 %		6.5 %		6.5 %	6.7 %				
Ratio of Earnings to Fixed Charges <sup>(9)</sup>	3.3		3.8		3.2		3.9	3.2				
Market Capitalization												
Principal Debt	\$ 9,928	\$	9,278	\$	8,061	\$	8,582	\$ 7,646				
Equity	9,367		8,715		8,183		7,142	5,896				
Total Market Capitalization	\$ 19,295	\$	17,993	\$	16,244	\$	15,724	\$ 13,542				
Common Stock Data:												
High Price during the period	\$ 20.43	\$	19.97	\$	19.23	\$	17.28	\$ 15.02				
Low Price during the period	\$ 19.52	\$	18.29	\$	16.51	\$	13.82	\$ 13.27				
Closing Price	\$ 20.33	\$	19.59	\$	18.71	\$	16.89	\$ 13.95				



# Selected Historical Financial Information (cont'd)

			As of		
(dollar amounts in millions)	9/30/21	6/30/21	3/31/21	12/31/20	9/30/20
Investments at Fair Value	17,677	\$ 17,136	\$ 15,429	\$ 15,515	\$ 14,358
Number of Portfolio Companies <sup>(10)</sup>	371	365	350	350	347
Asset Class (at fair value):					
First Lien Senior Secured Loans <sup>(11)</sup>	49 %	47 %	47 %	46 %	45 %
Second Lien Senior Secured Loans	23 %	24 %	25 %	26 %	28 %
Senior Direct Lending Program <sup>(12)</sup>	5 %	6 %	7 %	7 %	7 %
Senior Subordinated Loans	6 %	6 %	6 %	6 %	7 %
Preferred Equity	7 %	7 %	6 %	6 %	5 %
Other Equity	10 %	10 %	9 %	9 %	8 %
Interest Rate Type (at fair value)					
% Floating Rate <sup>(13)</sup>	80 %	79 %	82 %	84 %	83 %
% Fixed Rate	9 %	8 %	6 %	5 %	5 %
% Equity and Other Non-Interest Earning	11 %	13 %	12 %	11 %	12 %
Yields:					
Weighted Avg. Yield on Debt and Other Income Producing Securities at Amortized Cost <sup>(4)</sup>	8.6 %	8.8 %	8.9 %	9.1 %	9.1 %
Weighted Avg. Yield on Debt and Other Income Producing Securities at Fair Value <sup>(4)</sup>	8.6 %	8.8 %	9.1 %	9.2 %	9.4 %
Weighted Average Yield on Total Investments at Amortized Cost <sup>(5)</sup>	7.7 %	7.7 %	7.9 %	8.0 %	7.8 %
Weighted Average Yield on Total Investments at Fair Value <sup>(5)</sup>	7.6 %	7.7 %	8.0 %	8.2 %	8.2 %



# Selected Historical Financial Information (cont'd)

		For	r the '	Three Months End	led		
(dollar amounts in millions)	9/30/21	6/30/21		3/31/21	rea	12/31/20	9/30/20
Commitments:							
Gross Commitments <sup>(2)</sup>	\$ 3,110	\$ 4,847	\$	1,750	\$	3,858	\$ 706
Exits of Commitments <sup>(3)</sup>	(2,263)	(2,925)		(2,138)		(3,032)	(352)
Net Commitments <sup>(14)</sup>	\$ 847	\$ 1,922	\$	(388)	\$	826	\$ 354
Gross Commitments Information:							
Number of Transactions	47	70		39		59	24
Weighted Average Commitment Term in Months	77	75		69		78	58
Average Commitment in Period	\$ 66	\$ 69	\$	45	\$	65	\$ 29
Fundings:							
Gross Fundings	\$ 2,531	\$ 4,123	\$	1,551	\$	3,396	\$ 632
Net Fundings <sup>(14)</sup>	\$ 454	\$ 1,425	\$	(366)	\$	683	\$ 151
Portfolio Turnover	0.12	0.17		0.10		0.18	0.03



# **Quarterly Operating Results**

		For t	the T	hree Months E	nded		
(amounts in millions, except per share data)	9/30/21	6/30/21		3/31/21		12/31/20	9/30/20
Investment income	\$ 442	\$ 459	\$	390	\$	440	\$ 352
Expenses	253	277		241		204	182
Net investment income before income taxes	189	182		149		236	170
Income tax expense, including excise tax	5	11		5		7	4
Net investment income	184	171		144		229	166
Net realized and unrealized gains	150	307		229		149	275
Net Income	\$ 334	\$ 478	\$	373	\$	378	\$ 441
Per Share:							
Core EPS - Basic and Diluted* <sup>(1)</sup>	\$ 0.47	\$ 0.53	\$	0.43	\$	0.54	\$ 0.39
Net Income - Basic and Diluted	\$ 0.73	\$ 1.09	\$	0.87	\$	0.89	\$ 1.04
Dividends Declared and Payable	\$ 0.41	\$ 0.40	\$	0.40	\$	0.40	\$ 0.40
Weighted average shares of common stock outstanding - Basic and Diluted	453	440		429		423	423
Common shares outstanding at end of period	461	445		437		423	423

	For the Nine I	Mon	ths Ended
(amounts in millions, except per share data)	9/30/21		9/30/20
Investment income	\$ 1,291	\$	1,071
Expenses	771		494
Net investment income before income taxes	520		577
Income tax expense, including excise tax	21		12
Net investment income	499		565
Net realized and unrealized gains (losses)	686		(459)
Net Income	\$ 1,185	\$	106
Per Share:			
Core EPS - Basic and Diluted* <sup>(1)</sup>	\$ 1.43	\$	1.19
Net Income - Basic and Diluted	\$ 2.68	\$	0.25
Dividends Declared and Payable	\$ 1.21	\$	1.20
Weighted average shares of common stock outstanding - Basic and Diluted	441		425
Common shares outstanding at end of period	461		423



<sup>\*</sup> See slide 23 hereof for reconciliations of basic and diluted Core EPS to GAAP net income per share, the most directly comparable GAAP financial measure 7

# **Quarterly Operating Results Detail**

	For the Three Months Ended								
(amounts in millions)		9/30/21		6/30/21	3/31/	21	12/31/20	9/30/	/20
Net Investment Income Before Income Taxes:									
Investment Income:									
Interest income from investments	\$	317	\$	305	\$ 28	9	\$ 294	\$ 2	280
Capital structuring service fees		59		93	3	8	93		12
Dividend income		54		52	5	2	40		37
Other income		12		9		11	13		23
Total investment income		442		459	39	0	440	3	352
Expenses:									
Interest and credit facility fees		94		87	8	6	82		77
Base management fees		65		61	5	8	56		53
Income based fees		53		59	2	6	57		42
Capital gains incentive fees*		30		61	2	2	_		_
Administrative fees		4		3		4	3		3
Other general and administrative		7		6		5	6		7
Total operating expenses		253		277	2	11	204	1	182
Net investment income before income taxes		189		182	14	9	236	•	170
Income tax expense, including excise tax		5		11		5	7		4
Net Investment Income	\$	184	\$	171	\$ 14	4	\$ 229	\$ 1	166



<sup>\*</sup> Accrued in accordance with GAAP. As of September 30, 2021, Ares Capital had no incentive fees payable related to capital gains under GAAP. The actual amount of any capital gains incentive fee due under Ares Capital's investment advisory and management agreement (the "Investment Advisory and Management Agreement") with its investment adviser, Ares Capital Management, is only determined annually at the end of each calendar year and may be different from the amount accrued under GAAP. No capital gains incentive fee were actually payable under the Investment Advisory and Management Agreement for any periods presented.

# Quarterly Gain/Loss Detail

			For	the T	Three Months En	nded	
(amounts in millions)	9/	30/21	6/30/21		3/31/21	12/31/20	9/30/20
Net Realized and Unrealized Gains (Losses):							
Realized gains (losses) on investments:							
Gains	\$	233	\$ 79	\$	80	\$ 38	\$ 9
Losses		(110)	(11)		(13)	(208)	(32
Net realized gains (losses) on investments		123	68		67	(170)	(23
Unrealized gains (losses) on investments:							
Unrealized appreciation		230	358		292	275	375
Unrealized depreciation		(127)	(78)		(48)	(138)	(104
Net unrealized gains on investments		103	280		244	137	271
Net unrealized (appreciation) depreciation reversed related to net realized gains or losses on investments		(91)	(40)		(39)	195	35
Total net unrealized gains on investments		12	240		205	332	306
Net realized and unrealized gains (losses) on foreign currency and other transactions		15	(1)		_	(13)	(8
Realized loss on extinguishment of debt		_	_		(43)	-	_
Net realized and unrealized gains	\$	150	\$ 307	\$	229	\$ 149	\$ 275



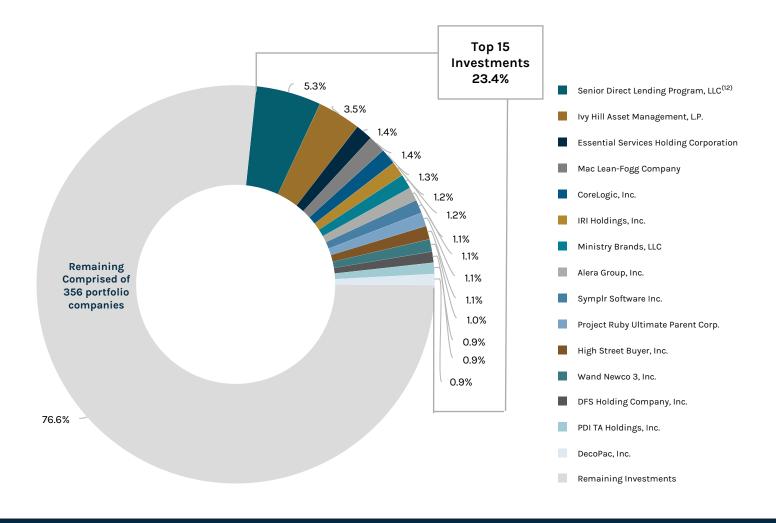
# **Quarterly Balance Sheets**

						As of		
(amounts in millions, except per share data)		9/30/21		6/30/21		3/31/21	12/31/20	9/30/20
ASSETS								
Investments at fair value	\$	17,677	\$	17,136	\$	15,429	\$ 15,515	\$ 14,358
Cash and cash equivalents		1,193		377		337	254	233
Restricted cash		20		57		19	72	43
Interest receivable		111		110		98	112	124
Receivable from participants		_		30		_	38	_
Receivable for open trades		24		172		2	73	12
Other assets		98		110		100	94	95
Operating lease right-of-use asset		31		34		36	38	85
Total assets	\$	19,154	\$	18,026	\$	16,021	\$ 16,196	\$ 14,950
LIABILITIES								
Debt	\$	9.895	\$	9.233	\$	8.005	\$ 8.491	\$ 7.550
Base management fees payable	<b>-</b>	65	•	61	· ·	58	56	 53
Income based fees payable		53		59		46	140	83
Capital gains incentive fees payable*		133		103		42		_
Interest and facility fees payable		66		97		47	83	48
Payable to participants		20		57		19	72	43
Payable for open trades		153		109		19	6	1
Accounts payable and other liabilities		87		77		73	90	77
Secured borrowings		97		99		24	23	24
Operating lease liabilities		48		53		56	59	108
Total liabilities		10,617		9,948		8,389	9,020	7,987
STOCKHOLDERS' EQUITY								
Common stock		_		_		_	_	_
Capital in excess of par value		8,373		8,059		7,914	7,656	7,660
Accumulated undistributed (overdistributed) earnings		164		19		(282)	(480)	(697)
Total stockholders' equity		8,537	_	8,078		7,632	7,176	6,963
Total liabilities and stockholders' equity	\$	19,154	\$	18,026	\$	16,021	\$ 16,196	\$ 14,950
NET ASSETS PER SHARE	\$	18.52	\$	18.16	\$	17.45	\$ 16.97	\$ 16.48

Accrued in accordance with GAAP. No capital gains incentive fees were actually payable under the Ares Capital's Investment Advisory and Management Agreement for any periods presented.



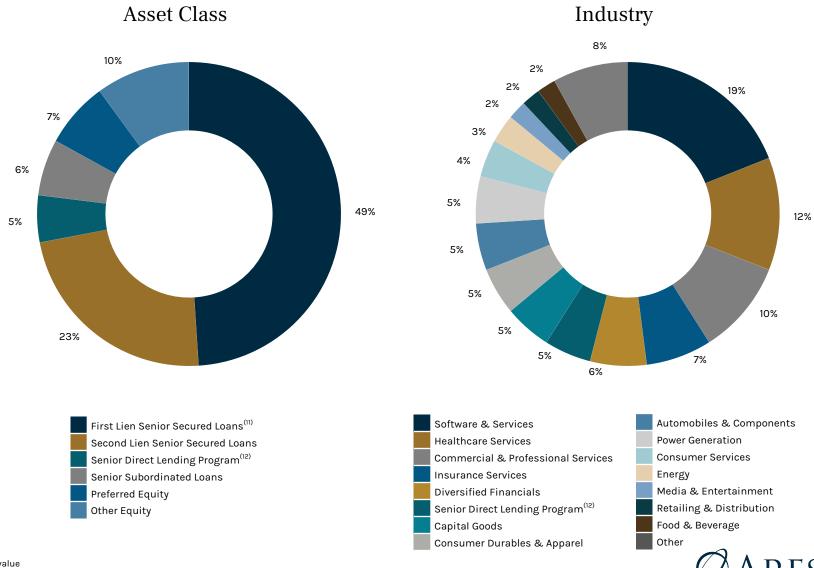
# Investment Portfolio by Issuer as of September 30, 2021\*



Diversified \$17.7 billion portfolio with 371 portfolio companies



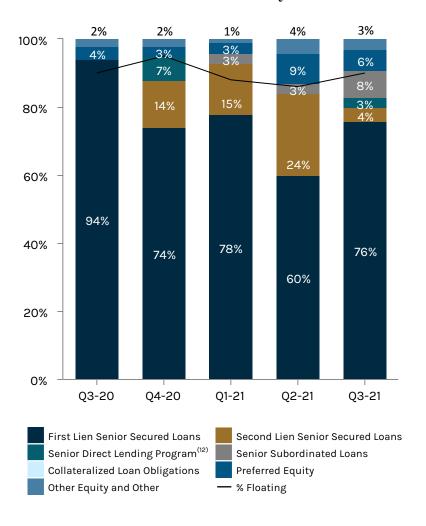
## Investment Portfolio as of September 30, 2021\*



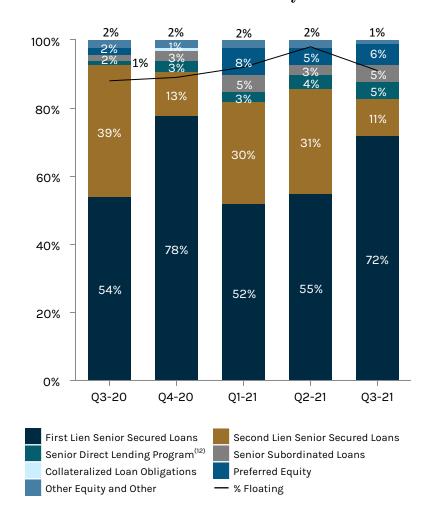


## Portfolio Activity

## Gross Commitments by Asset Class

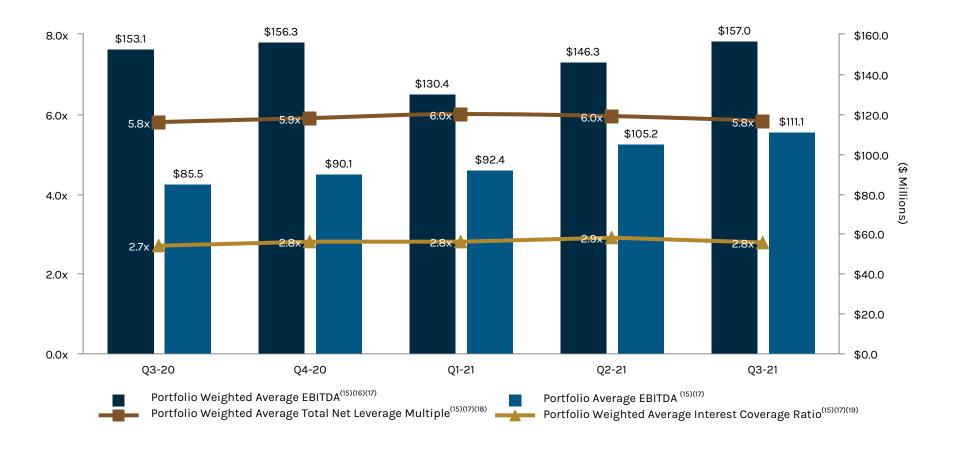


## Exits of Commitments by Asset Class





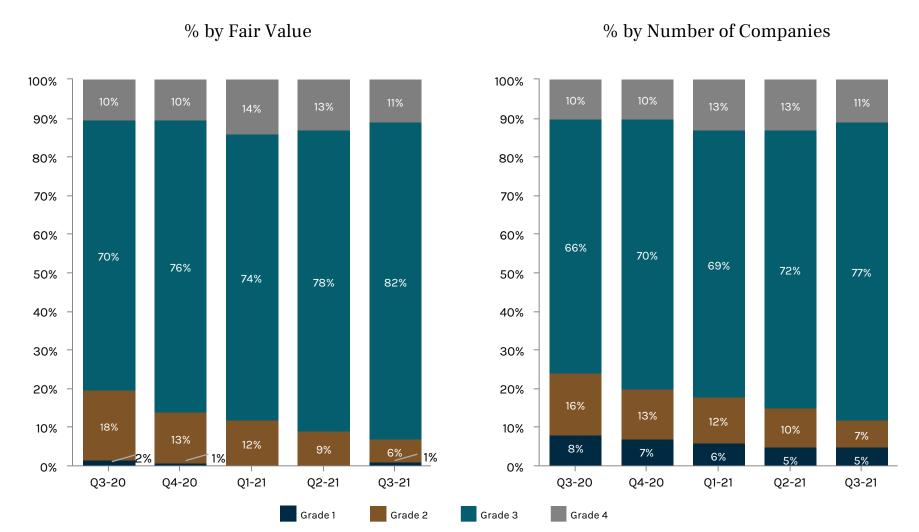
## Portfolio Company EBITDA and Credit Statistics



<sup>\*</sup> For the portfolio companies included in the portfolio weighted average EBITDA data above (subject to additional exclusions described in the following sentence), the weighted average EBITDA growth rate as of Q3-21 was approximately 13% on a comparable basis for the most recently reported LTM period versus prior year LTM period. In addition to those portfolio companies excluded as noted, this calculation excludes 46 companies where prior year comparable data was not available. (20)

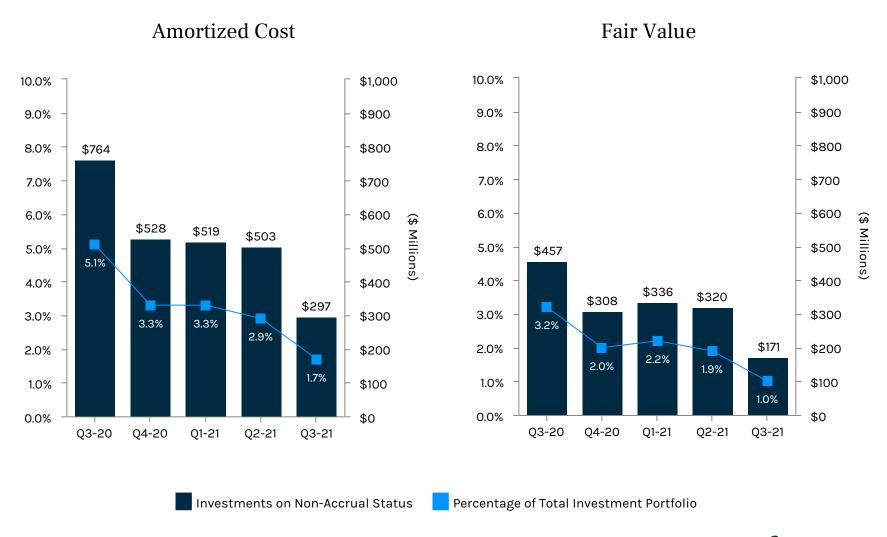


# Portfolio By Grade<sup>(21)</sup>





## Loans on Non-Accrual Status





## Investment Activity from October 1, 2021 through October 20, 2021

## Ares Capital made approximately \$1.5 billion of new investment commitments

- 48% were in first lien senior secured loans, 30% were in second lien senior secured loans, 14% were in preferred equity and 8% were in other equity
- 82% were floating rate, 10% were fixed rate and 8% were non-income producing
- Weighted average yield of debt and other income producing securities funded at amortized cost of 7.5%
- Weighted average yield on total investments funded at amortized cost was 6.9%

## Ares Capital exited approximately \$415 million of investment commitments

- 63% were first lien senior secured loans, 33% were second lien senior secured loans and 4% were subordinated certificates of the SDLP
- 100% were floating rate
- Weighted average yield of debt and other income producing securities exited or repaid at amortized cost was 8.1%
- Weighted average yield on total investments exited or repaid at amortized cost was 8.1%
- Total net realized gains of approximately \$5 million



## Backlog and Pipeline

**Asset Class** 

First Lien Senior Secured Loans (11)

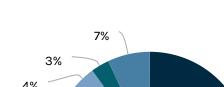
Second Lien Senior Secured Loans

Senior Direct Lending Program<sup>(12)</sup>

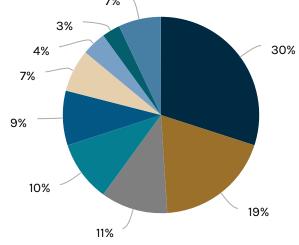
Other Equity

- As of October 20, 2021, Ares Capital had a backlog and pipeline of approximately \$1.9 billion and \$149 million, respectively (22)
- The following is a breakdown of the backlog and pipeline by asset class and by industry

# 12% 3% 16% 69%



Industry









# **Debt Summary**

		As of 6/30/21						А	s of 9/30/21				
(dollar amounts in millions)	Aggregate Principal Amount Committed/ Outstanding <sup>(24)</sup>	Principal Amount Outstanding	Carrying Value of Outstanding Debt	0	Aggregate Principal Amount Committed/ utstanding <sup>(24)</sup>	Principal Amount Outstandin	g	Carrying Value of Outstanding Debt	Weighted Average Stated Interest Rate <sup>(28)</sup>	Interest Rate		Maturity Date	
Secured Revolving Facilitie	es <sup>(23)</sup> :												
Revolving Credit Facility	\$ 4,232	\$ 875	\$ 875	\$	4,232	\$ 8	74	\$ 874	1.875 %	LIBOR + 1.75%	(27)	March 2026	(27)
Revolving Funding Facility	1,525	512	512		1,525	7	63	763	3 2.080 %	LIBOR + 2.00%	(28)	January 2025	(28)
SMBC Funding Facility	800	_	_		800		_	_	- 0.750 %	LIBOR + 1.75%	(29)	May 2026	(29)
BNP Funding Facility	300	_	_		300		_	_	- 0.788 %	LIBOR + 1.80%	(30)	June 2025	(30)
Subtotal	6,857	1,387	1,387		6,857	1,6	37	1,637	7 1.971 %				
Unsecured Notes Payable:													
2022 Notes	600	600	599	(25)	600	6	00	600	3.625 %			January 2022	
2022 Convertible Notes	388	388	385	(25)	388	3:	88	386	3.750 %			February 2022	
2023 Notes	750	750	749	(25)	750	7	50	748	3.500 %			February 2023	
2024 Convertible Notes	403	403	393	(25)	403	4	03	394	4.625 %			March 2024	
2024 Notes	900	900	896	(25)	900	9	00	897	7 (25) 4.200 %			June 2024	
March 2025 Notes	600	600	596	(25)	600	6	00	596	3 <sup>(25)</sup> 4.250 %			March 2025	
July 2025 Notes	1,250	1,250	1,262	(25)	1,250	1,2	50	1,26	1 (25) 3.250 %			July 2025	
January 2026 Notes	1,150	1,150	1,142	(25)	1,150	1,1	50	1,142	2 (25) 3.875 %			January 2026	
July 2026 Notes	1,000	1,000	986	(25)	1,000	1,0	00	988	3 <sup>(25)</sup> 2.150 %			July 2026	
2028 Notes	850	850	838	(25)	1,250	1,2	50	1,246	3 <sup>(25)</sup> 2.875 %			June 2028	
Subtotal	7,891	7,891	7,846		8,291	8,2	91	8,258	3.463 %				
Total Debt	\$ 14,748	\$ 9,278	\$ 9,233	\$	15,148	\$ 9,98	28	\$ 9,895	3.217 %				

#### Floating and Fixed rate debt as of September 30, 2021

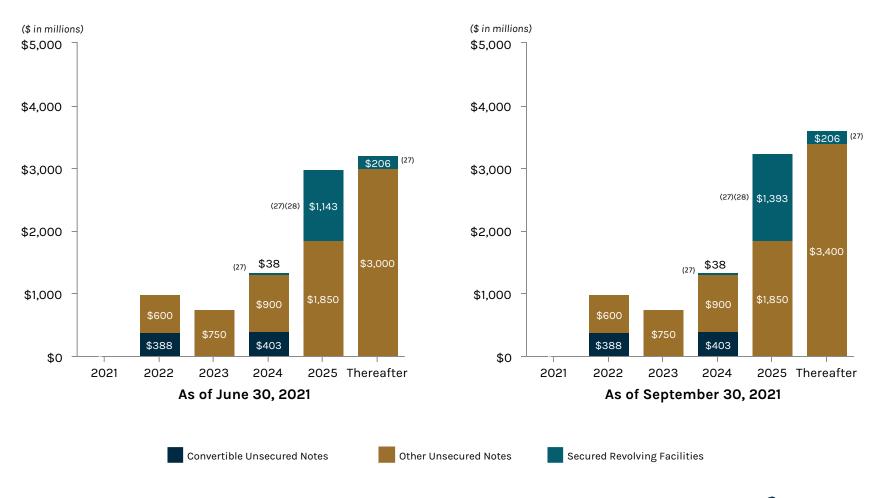
<b>Debt</b> (dollar amounts in millions)	cipal Amount utstanding	Weighted Average Stated Interest Rate <sup>(26)</sup>	Weighted Average Remaining Maturity* (in years)
Floating	\$ 1,637	1.97 %	3.34
Fixed	8,291	3.46 %	3.66
Total	\$ 9,928	3.22 %	3.64





## **Debt Summary**

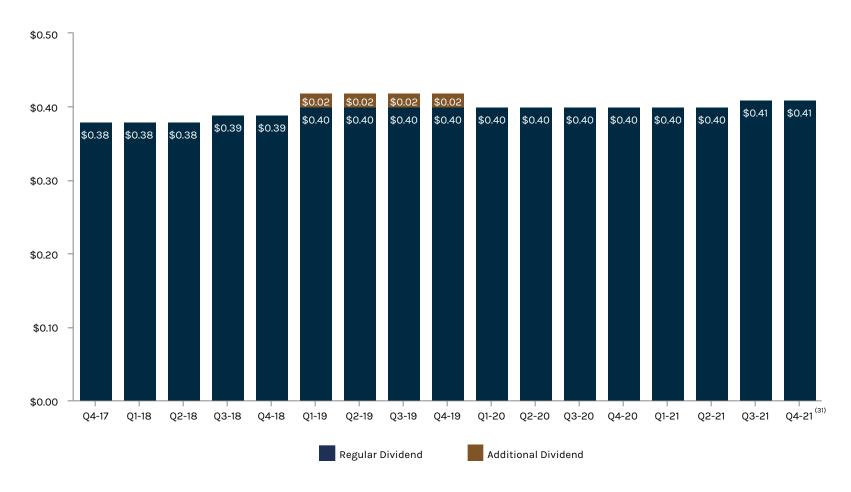
## Debt Maturities\*



<sup>\*</sup> Represents the total aggregate principal amount outstanding due on the stated maturity date



# **Quarterly Dividends**



 ARCC carried forward excess taxable income of approximately \$471 million or \$1.06 per share from 2020 for distribution to stockholders in 2021



## Corporate Data

#### **Board of Directors**

MICHAEL AROUGHETI Co-Chairman and Executive Vice President of Ares Capital Corporation Co-Founder, Chief Executive Officer and President of Ares

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Former Executive Vice President, Chief Financial Officer and Treasurer of NHP, Inc.

#### KIPP DEVEER

Director and Chief Executive Officer of Ares Capital Corporation Partner, Head of Credit Group

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Retired Partner of Davis Polk &
Wardwell LLP

#### STEVEN MCKEEVER

Founder and Chief Executive Officer of Hidden Beach Recordings

#### MICHAEL PARKS

Chief Executive Officer and President of FlyawayHomes

#### ROBERT ROSEN

Strategic Adviser to Ares Private Equity Group

#### BENNETT ROSENTHAL

Co-Chairman of Ares Capital Corporation Co-Founder and Partner of Ares Co-Chairman of Ares Private Equity Group

#### FRIC SIEGEL

Retired Partner of Apollo Advisors, L.P. Special Advisor to the Chairman of the Milwaukee Brewers Baseball Club and a member of the Club's Board of Advisors

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Partner, Co-Head of U.S. Direct Lending

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Co-Chairman and Executive Vice President of Ares Capital Corporation Co-Founder, Chief Executive Officer and President of Ares

#### KIPP DEVEER

Director and Chief Executive Officer of Ares Capital Corporation Partner. Head of Credit Group

#### MICHAEL DIEBER

Partner, Co-Head of Portfolio Management

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Co-President of Ares Capital Corporation Partner and Co-Head of Ares Credit Group

#### JIM MILLER

Partner, Co-Head of U.S. Direct Lending

#### KORT SCHNABEL

Partner, Co-Head of U.S. Direct Lending

#### DAVID SCHWARTZ

Partner, Co-Head of U.S. Direct Lending

#### MICHAEL SMITH

Co-President of Ares Capital Corporation Partner and Co-Head of Ares Credit Group

#### **Corporate Officers**

#### MICHAEL AROUGHETI

Co-Chairman and Executive Vice President of Ares Capital Corporation Co-Founder, Chief Executive Officer and President of Ares

#### JOSHUA BLOOMSTEIN

Vice President, General Counsel and Secretary

#### KIPP DEVEER

Director and Chief Executive Officer of Ares Capital Corporation Partner, Head of Credit Group

## MITCHELL GOLDSTEIN Co-President

#### MIRIAM KRIEGER Vice President

#### SCOTT LEM

Chief Accounting Officer, Vice President and Treasurer

#### LISA MORGAN Chief Compliance Officer

#### PENNI ROLL Chief Financial Officer

#### NASEEM SAGATI AGHILI Vice President

#### MICHAEL SMITH Co-President

#### Research Coverage

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## Reconciliations of Core EPS

The following are reconciliations of basic and diluted net income per share computed in accordance with GAAP to basic and diluted core earnings per share:

	For the Three Months Ended									
	9/30/21		6/30/21		3/31/21		12/31/20		9/30/20	
Basic and Diluted Core EPS <sup>(1)</sup>	\$	0.47	\$	0.53	\$	0.43	\$	0.54	\$	0.39
Net realized and unrealized gains		0.33		0.70		0.54		0.35		0.65
Capital gains incentive fees attributable to net realized and unrealized gains and losses		(0.07)		(0.14)		(0.10)		_		_
Income tax expense related to net realized gains and losses		_		_		_		_		_
Basic and Diluted GAAP net income per share	\$	0.73	\$	1.09	\$	0.87	\$	0.89	\$	1.04

	For the Nine M 9/30/21			Months Ended 9/30/20		
Basic and Diluted Core EPS <sup>(1)</sup>	\$	1.43	\$	1.19		
Net realized and unrealized gains (losses)		1.55		(1.08)		
Capital gains incentive fees attributable to net realized and unrealized gains and losses		(0.30)		0.14		
Income tax expense related to net realized gains and losses		_		_		
Basic and Diluted GAAP net income per share	\$	2.68	\$	0.25		



## **Endnotes**

- Basic and diluted Core EPS is a non-GAAP financial measure. Core EPS is the net per share increase (decrease) in stockholders' equity resulting from operations less net realized and unrealized gains and losses, any capital gains incentive fees attributable to such net realized and unrealized gains and losses, and any income taxes related to such net realized gains and losses. Basic and diluted GAAP net income (loss) per share is the most directly comparable GAAP financial measure. Ares Capital believes that Core EPS provides useful information to investors regarding financial performance because it is one method Ares Capital uses to measure its financial condition and results of operations. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. Reconciliations of basic and diluted Core EPS to the most directly comparable GAAP financial measure are set forth on slide 23 hereof.
- 2) Includes investment commitments to Ivy Hill Asset Management, L.P. ("IHAM"), a wholly-owned portfolio company of Ares Capital, or vehicles managed by IHAM. Q2-21 includes investment commitments to IHAM or vehicles managed by IHAM of \$52 million, respectively.
- 3) Includes sales to IHAM or vehicles managed by IHAM. Q3-21, Q2-21, Q1-21, Q4-20 and Q3-20 include sales of loans to IHAM or vehicles managed by IHAM of \$201 million, \$566 million, \$283 million, \$141 million and \$19 million, respectively. Q4-20 also includes investment commitments repaid by IHAM of \$78 million.
- 4) The weighted average yield on debt and other income producing securities is computed as (a) annual stated interest rate or yield earned plus the net annual amortization of original issue discount and market discount or premium earned on accruing debt and other income producing securities, divided by (b) total accruing debt and other income producing securities at amortized cost or at fair value, as applicable.
- 5) The weighted average yield on the total investment portfolio is computed as (a) annual stated interest rate or yield earned plus the net annual amortization of original issue discount and market discount or premium earned on accruing debt and other income producing securities, divided by (b) total investments at amortized cost or at fair value, as applicable.
- 6) Computed as total principal debt outstanding less available cash divided by stockholders' equity. Available cash excludes restricted cash as well as cash held for dividends payable and for uses specifically designated for paying interest and expenses on certain debt.
- 7) Computed as (a) the annual stated interest expense on our debt obligations divided by (b) total debt obligations at principal amount outstanding. Stated interest expense on debt excludes facility and other fees and the amortization of original issue discount or premium, market discounts and debt issuance costs.
- 8) Net interest and dividend margin represents the difference between interest and dividend income and interest and credit facility fees expense for the last twelve month period divided by average total investments at amortized cost during the same period.
- 9) Excludes realized and unrealized gains (losses) and incentive fees attributable to net realized and unrealized gains (losses).
- 10) Includes portfolio companies for which there are outstanding commitments, but for which no amounts were funded at the end of the period.
- 11) First lien senior secured loans include certain loans that Ares Capital classifies as "unitranche" loans, which are loans that combine both senior and subordinated debt, generally in a first lien position. As of September 30, 2021, the total amortized cost and fair value of loans that Ares Capital classified as "unitranche" loans were \$4,439 million and \$4,389 million, respectively.
- 12) Represents Ares Capital's portion of co-investments with Varagon Capital Partners and its clients in first lien senior secured loans, including certain loans that the SDLP classifies as "unitranche" loans, to U.S. middle-market companies. As of September 30, 2021, the Senior Direct Lending Program LLC's (the "SDLP") loan portfolio totaled approximately \$3.7 billion in aggregate principal amount and had loans to 17 different borrowers. As of September 30, 2021, the SDLP's largest loan to a single borrower was \$343 million in aggregate principal amount and the five largest loans to borrowers totaled \$1.5 billion in aggregate principal amount. As of September 30, 2021, the total principal amount of loans in the SDLP portfolio that the SDLP classified as "unitranche" loans was \$2.8 billion. The portfolio companies in the SDLP are in industries similar to companies in Ares Capital's portfolio. See Note 4 to Ares Capital's consolidated financial statements included in the quarterly report on Form 10-Q for the quarter ended September 30, 2021 for information regarding the SDLP.



## Endnotes (cont'd)

- 13) As of September 30, 2021, excluding Ares Capital's investment in the subordinated certificates of the SDLP, 91% of the floating rate investments at fair value contained interest rate floor features.
- 14) Represents gross commitments or fundings less commitments or investments exited, respectively.
- The portfolio weighted average EBITDA and average EBITDA for the underlying borrowers includes information solely in respect of corporate investments in Ares Capital's portfolio and the weighted average total net leverage multiple and interest coverage ratio data includes information solely in respect of corporate portfolio companies in which Ares Capital has a debt investment (in each case, subject to the exclusions described in the following sentence). Excluded from the data above is information in respect of the following: (i) the SDLP (and the underlying borrowers in the SDLP), (ii) portfolio companies that do not report EBITDA, including IHAM, (iii) portfolio companies with negative or de minimis EBITDA, (iv) investment funds/vehicles, (v) discrete projects in the project finance/power generation sector, (vi) certain oil and gas companies, (vii) venture capital backed companies and (viii) commercial real estate finance companies. The portfolio weighted average EBITDA for the underlying borrowers in the SDLP was \$56.5 million, \$62.2 million, \$63.2 million and \$83.5 million as of 9/30/20, 12/31/20, 3/31/21, 6/30/21 and 9/30/21, respectively. The portfolio average EBITDA for the underlying borrowers in the SDLP was \$45.1 million, \$51.0 million, \$53.0 million, \$64.7 million and \$71.5 million as of 9/30/20, 12/31/20, 3/31/21, 6/30/21 and 9/30/21, respectively.
- 16) Weighted average EBITDA amounts are weighted based on the fair value of the portfolio company investments. EBITDA amounts are estimated from the most recent portfolio company financial statements, have not been independently verified by Ares Capital and may reflect a normalized or adjusted amount. Accordingly, Ares Capital makes no representation or warranty in respect of this information.
- 17) EBITDA is a non-GAAP financial measure. For a particular portfolio company, EBITDA is generally defined as net income before net interest expense, income tax expense, depreciation and amortization. EBITDA amounts are estimated from the most recent portfolio company financial statements, have not been independently verified by Ares Capital and may reflect a normalized or adjusted amount. Accordingly, Ares Capital makes no representation or warranty in respect of this information.
- Portfolio weighted average total net leverage multiples represent Ares Capital's last dollar of invested debt capital (net of cash) as a multiple of EBITDA. Portfolio weighted average total net leverage multiples for borrowers in the SDLP represent the SDLP's last dollar of invested debt capital (net of cash) as a multiple of EBITDA. The weighted average total net leverage multiple for the underlying borrowers in the SDLP was 6.6x, 6.2x, 6.2x, 5.8x and 5.8x as of 9/30/20, 12/31/20, 3/31/21, 6/30/21 and 9/30/21, respectively, which excludes certain portfolio companies with negative or de minimis EBITDA. Weighted average total net leverage multiples are weighted based on the fair value of the portfolio company investments. Portfolio company credit statistics for Ares Capital and the SDLP are derived from the most recently available portfolio company financial statements, have not been independently verified by Ares Capital and may reflect a normalized or adjusted amount. Accordingly, Ares Capital makes no representation or warranty in respect of this information.
- 19) Portfolio weighted average interest coverage ratio represents the portfolio company's EBITDA as a multiple of cash interest expense. The weighted average interest coverage ratio for the underlying borrowers in the SDLP was 2.5x, 2.3x, 2.3x, 2.6x and 2.7x as of 9/30/20, 12/31/20, 3/31/21, 6/30/21 and 9/30/21, respectively, which excludes certain portfolio companies with negative or de minimis EBITDA. Weighted average interest coverage ratios are weighted based on the fair value of the portfolio company investments. Portfolio company credit statistics for Ares Capital and the SDLP are derived from the most recently available portfolio company financial statements, have not been independently verified by Ares Capital and may reflect a normalized or adjusted amount. Accordingly, Ares Capital makes no representation or warranty in respect of this information.
- 20) The EBITDA growth rate for each included portfolio company is calculated as the percentage change for the most recently reported fiscal year to date comparable periods and is weighted based on the fair value of the portfolio company investments to calculate the portfolio weighted average EBITDA growth rate. For a particular portfolio company, EBITDA is generally defined as net income before net interest expense, income tax expense, depreciation and amortization. EBITDA amounts used in the calculation are estimated from the most recent portfolio company financial statements, have not been independently verified by Ares Capital and may reflect a normalized or adjusted amount. Accordingly, Ares Capital makes no representation or warranty in respect of this information.



## Endnotes (cont'd)

- Based on our investment adviser's internal investment rating system scale from 1 to 4. Investments with a grade of 4 involve the least amount of risk to our initial cost basis and the trends and risk factors for these investments since origination or acquisition are generally favorable, which may include the performance of the portfolio company or a potential exit. Investments with a grade of 3 involve a level of risk to our initial cost basis that is similar to the risk to our initial cost basis at the time of origination or acquisition. This portfolio company is generally performing as expected and the risk factors to our ability to ultimately recoup the cost of our investment are neutral to favorable. Investments with a grade of 2 indicate that the risk to our ability to recoup the initial cost basis of such investment has increased materially since origination or acquisition, including as a result of factors such as declining performance and non-compliance with debt covenants; however, payments are generally not more than 120 days past due. Investments with a grade of 1 indicate that the risk to our ability to recoup the initial cost basis of such investment has substantially increased since origination or acquisition and our investment adviser does not anticipate that we will recoup our initial cost basis and we may realize a substantial loss on our initial cost basis upon exit. All investments or acquired investments in new portfolio companies are initially assessed a grade of 3.
- 22) Investment backlog includes transactions approved by our investment adviser's investment committee and/or for which a formal mandate, letter of intent or a signed commitment has been issued, and therefore we believe are likely to close. Investment pipeline includes transactions where due diligence and analysis are in process, but no formal mandate, letter of intent or signed commitment has been issued. The consummation of any of the investments in this backlog and pipeline depends upon, among other things, one or more of the following: satisfactory completion of our due diligence investigation of the prospective portfolio company, our acceptance of the terms and structure of such investment and the execution and delivery of satisfactory transaction documentation. In addition, Ares Capital may sell all or a portion of these investments and certain of these investments may result in the repayment of existing investments. Ares Capital cannot assure you that we will make any of these investments or that we will sell all or any portion of these investments.
- 23) Requires periodic payments of interest and may require repayments of a portion of the outstanding principal once their respective reinvestment periods end but prior to the applicable stated maturity.
- 24) Subject to borrowing base and other restrictions. Represents total aggregate amount committed or outstanding, as applicable, under such instrument.
- 25) Represents the aggregate principal amount of the notes outstanding adjusted for the unaccreted discount or premium initially recorded at the time of issuance.
- 26) Effective stated rate as of September 30, 2021.
- The interest rate charged on the Revolving Credit Facility is based on an applicable spread of either 1.75% or 1.875% over LIBOR or 0.75% or 0.875% over an "alternate base rate" (as defined in the agreements governing the Revolving Credit Facility), in each case, determined monthly based on the total amount of borrowing base relative to the total commitments of the Revolving Credit Facility and other debt, if any, secured by the same collateral as the Revolving Credit Facility. As of September 30, 2021, the interest rate in effect was LIBOR plus 1.75%. The Revolving Credit Facility consists of a \$874 million term loan tranche and a \$3,358 million revolving tranche. For \$824 million of the term loan tranche, the stated maturity date is March 31, 2026. For the remaining \$50 million of the term loan tranche, the stated maturity date is March 30, 2025. For \$3,208 million of the revolving tranche, the end of the revolving period and the stated maturity date are March 30, 2024 and March 30, 2025, respectively. Subsequent to the end of the respective revolving periods and prior to the respective stated maturity dates, Ares Capital is required to repay the relevant outstanding principal amounts under both the term loan tranche and revolving tranche on a monthly basis in an amount equal to 1/12th of the outstanding principal amount at the end of the respective revolving period.



## Endnotes (cont'd)

- 28) The interest rate charged on the Revolving Funding Facility is based on LIBOR plus 2.00% per annum or a "base rate" (as defined in the agreements governing the Revolving Funding Facility) plus 1.00% per annum. As of September 30, 2021, the interest rate in effect was LIBOR plus 2.00%. The end of the reinvestment period and the stated maturity date for the Revolving Funding Facility are January 31, 2023 and January 31, 2025, respectively. Subsequent to the end of this reinvestment period and prior to the stated maturity date of January 31, 2025, any principal proceeds from sales and repayments of loan assets held by Ares Capital CP Funding LLC will be used to repay the aggregate principal amount outstanding.
- The interest rate charged on the SMBC Funding Facility is based on an applicable spread of either 1.75% or 2.00% per annum over LIBOR or 0.75% or 1.00% per annum over a "base rate" (as defined in the agreements governing the SMBC Funding Facility), in each case, determined monthly based on the amount of the average borrowings outstanding under the SMBC Funding Facility. As of September 30, 2021, the interest rate in effect was LIBOR plus 1.75%. The end of the reinvestment period and the stated maturity date for the SMBC Funding Facility are May 28, 2024 and May 28, 2026, respectively. Subsequent to the end of this reinvestment period and prior to the stated maturity date of May 28, 2026, any principal proceeds from sales and repayments of loan assets held by our consolidated subsidiary, Ares Capital JB Funding LLC, will be used to repay the aggregate principal amount outstanding.
- 30) The interest rate charged on the BNP Funding Facility is based on LIBOR (subject to a floor of 0.00%), or a "base rate" (as defined in the agreements governing the BNP Funding Facility) plus a margin of (i) 1.80% during the reinvestment period and (ii) 2.30% following the reinvestment period. The end of the reinvestment period and the stated maturity date for the BNP Funding Facility are June 11, 2023 and June 11, 2025, respectively. Subsequent to the end of this reinvestment period and prior to the stated maturity date of June 11, 2025, any principal proceeds from sales and repayments of loan assets held by our consolidated subsidiary, ARCC FB Funding LLC will be used to repay the aggregate principal amount outstanding.
- 31) Declared. The fourth quarter 2021 dividend of \$0.41 per share to be paid on December 30, 2021 to stockholders of record on December 15, 2021.



