



*Small Enough To Know You.
Large Enough To Help You.®*

The Stockbroker Club Presentation

June 18, 2021

Safe Harbor Statement

“Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995: Statements in this Presentation relating to plans, strategies, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, risk factors discussed in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and in other documents filed by the Company with the Securities and Exchange Commission from time to time. Forward-looking statements may be identified by terms such as “may”, “will”, “should”, “could”, “expects”, “plans”, “intends”, “anticipates”, “believes”, “estimates”, “predicts”, “forecasts”, “goals”, “potential” or “continue” or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. The Company has no obligation to update these forward-looking statements.

Flushing Savings Bank Opened on June 1, 1929



Celebrating 20 years as Public Company in 2015



We Have Adapted to Change



**Today: Flushing
Financial's
Headquarters in
Uniondale, NY**



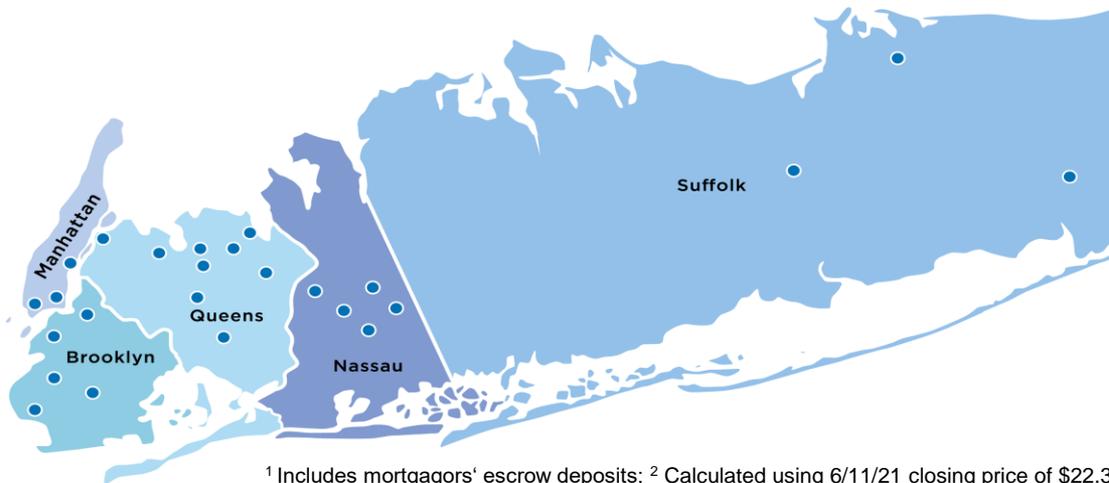
Flushing Financial Snapshot (NASDAQ: FFIC)

1Q21 Key Statistics

Balance Sheet		Performance	
Assets	\$8.2B	Core ROAA	0.83%
Loans	\$6.7B	Core ROAE	10.96%
Deposits	\$6.4B¹	Core Efficiency Ratio	58.6%
Equity	\$0.6B	Tangible Book Value	\$19.99
		Dividend Yield	3.8%²

Footprint

Deposits primarily from 25 branches in multi-cultural neighborhoods and our online division, consisting of iGObanking.com® and BankPurely®



Competitive Advantages

Strong Franchise and Diverse Business Mix

- **Diversified loan portfolio** with focus on commercial business loans, multi-family mortgages, and commercial real estate
- Current/historical **strong credit** and capital positions

Track Record of Outperformance

- Of the 69 publicly traded banks in Flushing's markets in 1995, only 9 remain, with **FFIC ranked 4th overall with a total return of 959%** compared to 739% for the peer median³ and 969% for the S&P 500 Total Return³
- Relative to peers⁴, FFIC has outperformed since its IPO date of 11/21/95 or the IPO of its peers by 438 percentage points and the BKX Index⁵ by 459 percentage points

Strategic Opportunities

- Increase customer usage of **mobile and online banking technology platform**
- **Optimizing funding mix** through internet banks and Asian initiatives
- Proactively managing balance sheet to **enhance net interest income**

¹ Includes mortgagors' escrow deposits; ² Calculated using 6/11/21 closing price of \$22.35; ³ Performance calculated from 11/21/1995 to 3/31/21; Banks include: CARV, CNOB, DCOM, FLIC, LBAI, NYCB, UNTY, VLY. ⁴ Peers include BCBP, DCOM, FLIC, ISBC, KRNY, LBAO, NFBK, OCFC, PFS, PGC, SBNY, STL. ⁵ KBW Bank Index is designed to track the performance of the leading banks and thrifts that are publicly-traded in the U.S. The Index includes 24 banking stocks representing the large U.S. national money centers, regional banks and thrift institutions.

Experienced Executive Leadership Team



John Buran
President
and CEO

FFIC: 20 years
Industry: 44 years



Maria Grasso
SEVP, COO,
Corporate Secretary

14 years
34 years



Susan Cullen
SEVP, CFO,
Treasurer

5 years
30 years



Francis Korzekwinski
SEVP, Chief of
Real Estate

27 years
31 years



Michael Bingold
SEVP, Chief Retail and
Client Development Officer

7 years
37 years



Allen Brewer
SEVP, Chief Information
Officer

12 years
47 years



Tom Buonaiuto
SEVP, Chief of Staff,
Deposit Channel Executive

12 years¹
29 years



Vincent Giovinco
EVP, Commercial Real
Estate Lending

1 year
23 years



Jeoung Jin
EVP, Residential
and Banking

22 years
24 years



Theresa Kelly
EVP, Business
Banking

14 years
36 years

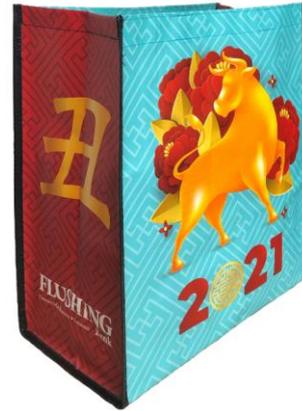


Patricia Mezeul
EVP, Director of
Government Banking

13 years
41 years

Executive Compensation and Insider Stock Ownership (5.7%²) Aligned with Shareholder Interests

Deep History of Giving Back to the Communities In Which We Live and Work



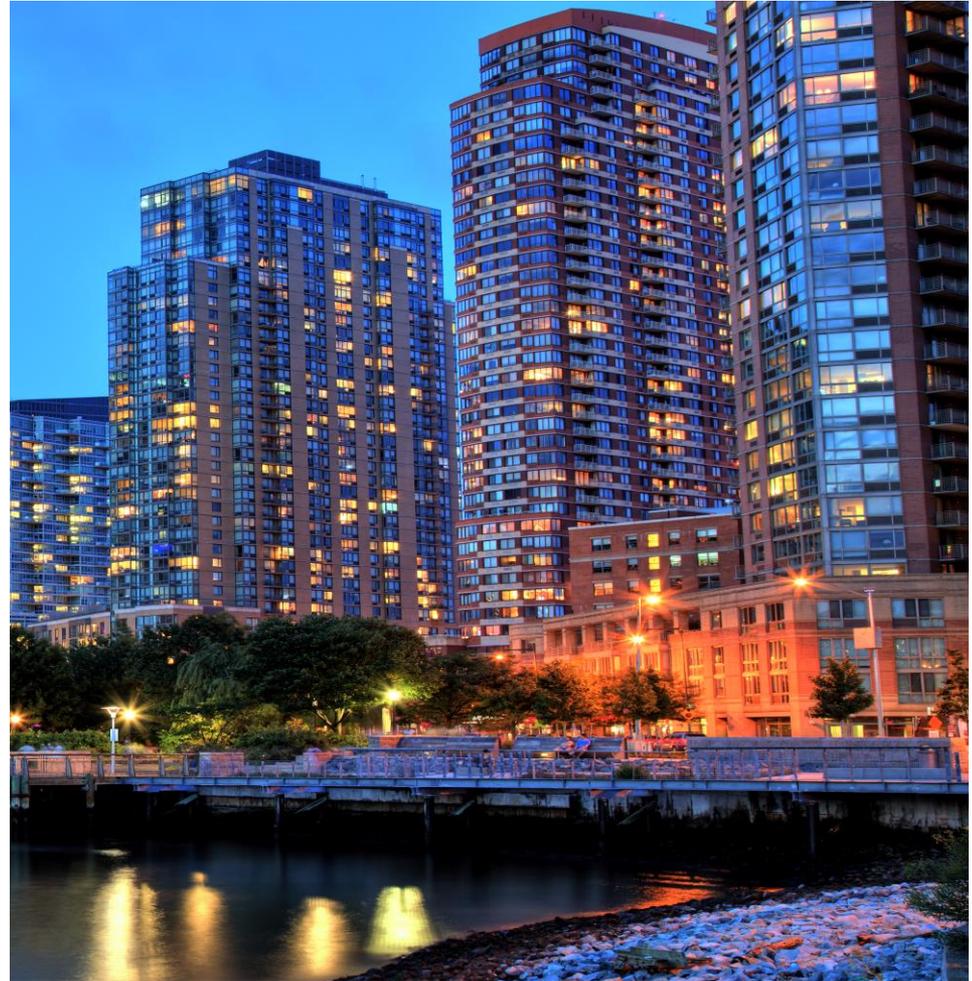
Our Asian Bank Niche Supports Business Growth

Multi-Family Lending – Rent Stabilized, Niche Player

Our Lending Looks More Like This



Generally Not Like This



Our Conservative Lending Standards Lead to Minimal Losses

Non-Owner Occupied Commercial Real Estate – Strong Equity on Local Properties



Community Properties with an Average Loan Size of \$2.2 MM

Residential Mixed Use – Higher Yields, Less Exposed to Internet Disruption

Typical Building



Not Typical



These Businesses are Vital to the Community

Business Banking – Supporting Customers through the Pandemic



“There’s a lot to be said for working with a personal banker who sees your relationship as a partnership, not a transaction.”
-John P. Amalfe, President, AutoPartSource

Small Enough To Know You. Large Enough to Help You. ®

Our Branches Have Evolved and Expanded with the Community



25 Branches In Our Footprint

Scaling through Digital Banking Growth

64%

Increase in Monthly
Mobile Active Users
YoY



~3,600

Monthly Mobile Deposit
Items Processed

310%

YoY Growth



\$6M+

Monthly Mobile Deposit
Volume Processed

850%

YoY Growth



~18,000

Active Online
Banking Users

120%

YoY Growth



24%

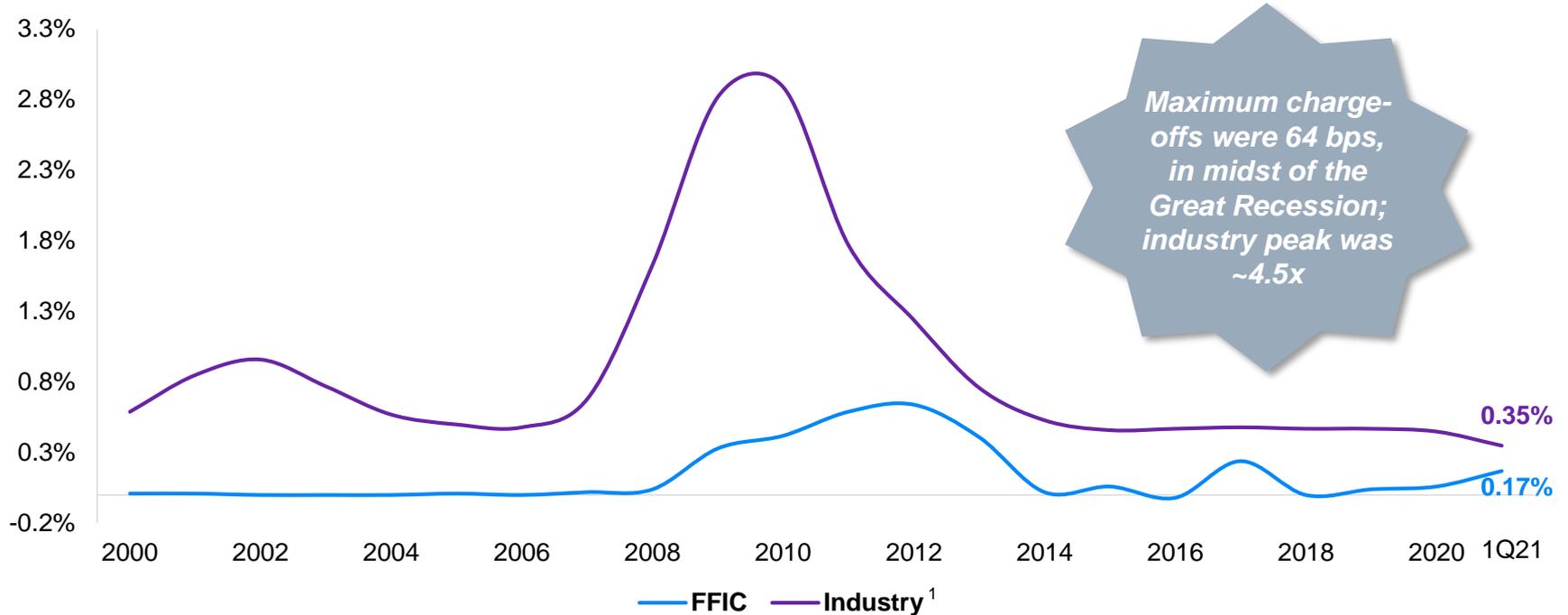
Digital Banking
Enrollment Growth
Since 2Q20



More Technology Enhancements Planned

Low Historical Net Charge-Offs

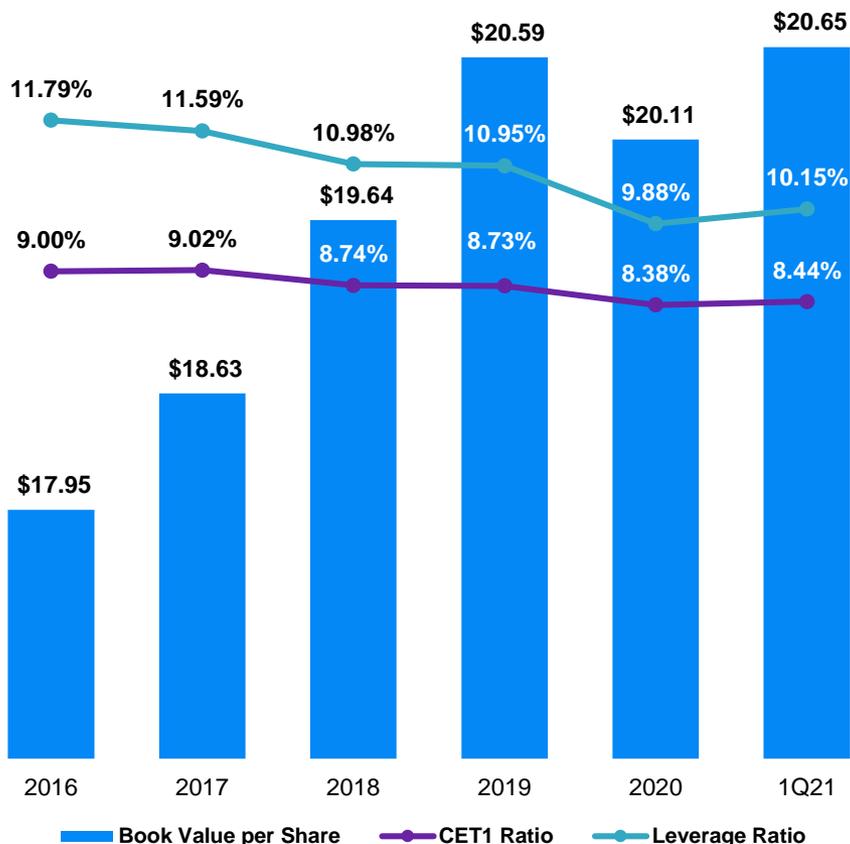
NCOs / Average Loans



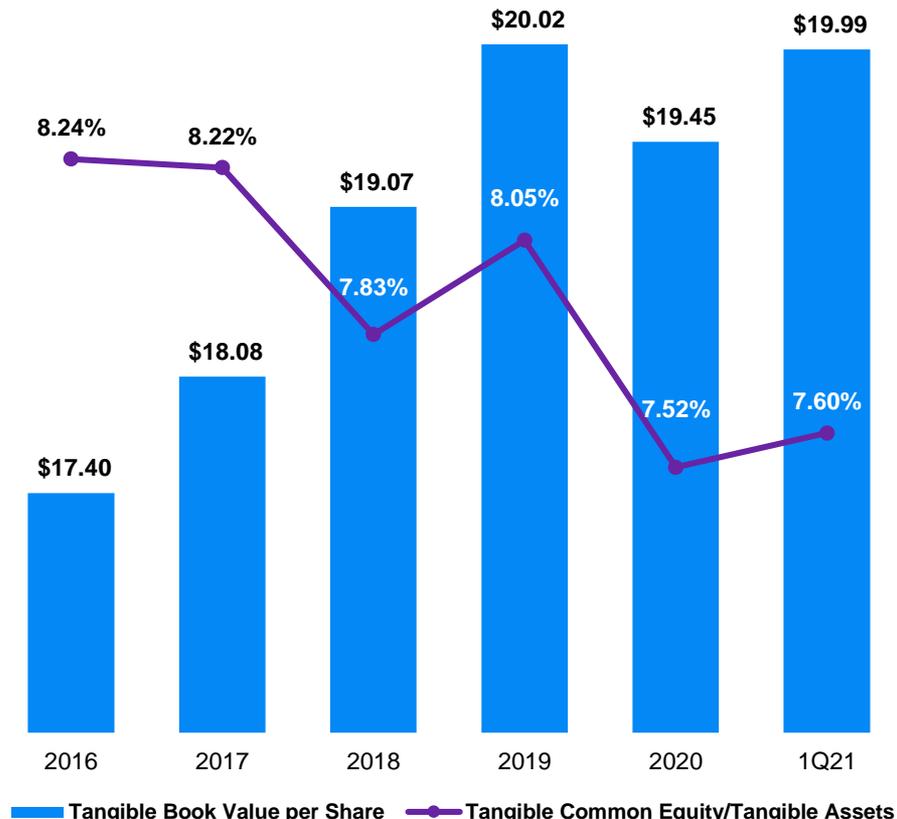
- Over two decades and multiple credit cycles, Flushing has a history of better-than-industry credit quality
- Weighted average LTV on the real estate portfolio is 38%
 - Only \$24.2MM of real estate loans with an LTV of 75% or more

Solid Capital Ratios with Growing Book and Tangible Book Value

**Book Value of \$20.65,
Build Capital Ratios in 2021**



**Tangible Book Value of \$19.99
with 3.8%¹ Dividend Yield**



Tangible Common Equity/Tangible Assets Approaching 8% by Year End 2021

Outlook

- ✓ **Benefitting from steeper yield curve; positioning for higher rates**
 - Steeper yield curve helps asset repricing and keeps funding pressures low
 - Continue to build out Commercial lending portfolio and shorten asset duration
- ✓ **More optimistic about operating environment**
 - Accelerated vaccine roll out to have a positive impact on the economy
 - New York City is starting to fully re-open
 - Asian franchise to become more active as pandemic recedes; more outreach and community events planned
 - Digital enhancements are planned with new offerings and business opportunities
- ✓ **Loan pipelines are solid and should translate to better non-PPP loan growth**
- ✓ **Empire synergies are underway; cost-savings targets on track; working on revenue enhancements; confident in 20% EPS accretion in 2021**
- ✓ **Remain very comfortable with our credit profile**

Concluding Messages

- **Leading Community Bank** in the Greater NYC Area
- **Experienced Management Team**
- **Serving All Communities; Including Asian Banking Niche**
- **Well Diversified Loan Portfolio**
- **Enhancing Digital and Mobile Capabilities**
- **History of Low Credit Losses**
- **3.8%¹ Dividend Yield**

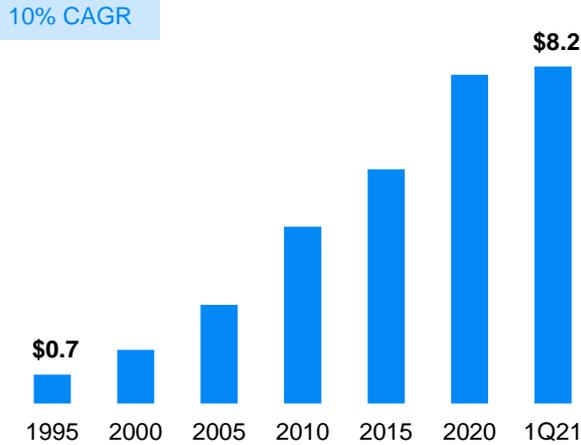
Leveraged to Re-Opening of Metro New York City Economy



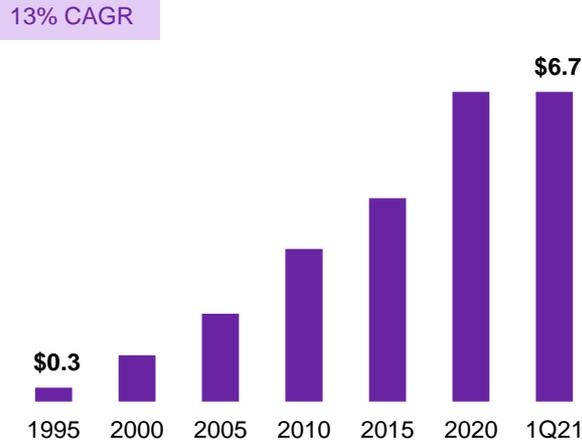
Appendix

25 Year Track Record of Steady Growth

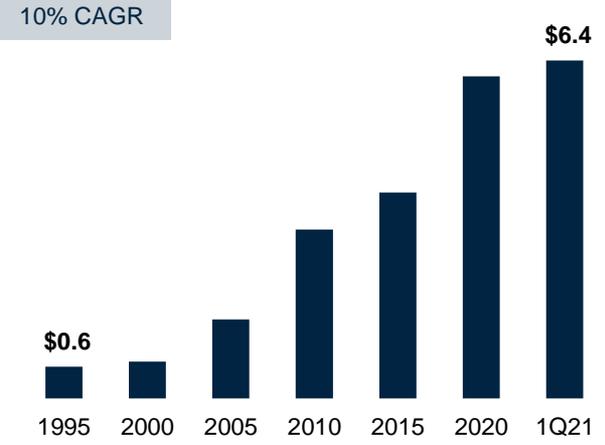
Assets (\$B)



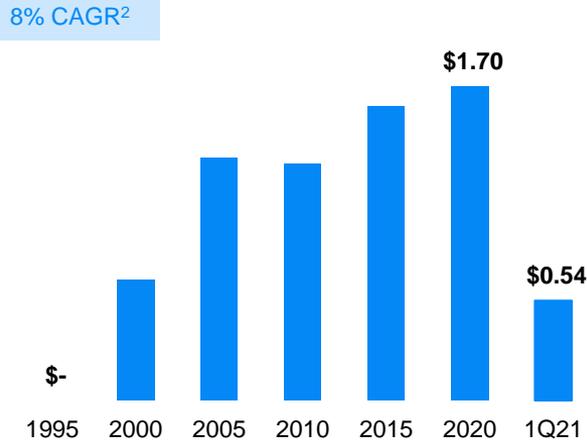
Total Gross Loans (\$B)



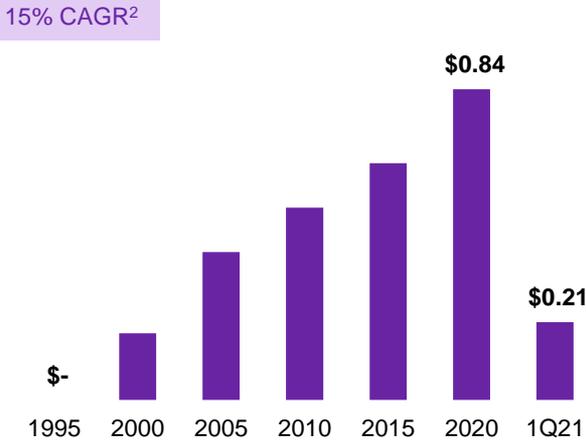
Total Deposits (\$B)¹



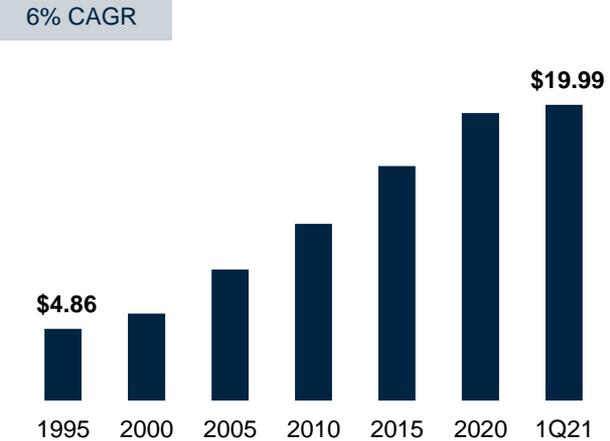
Core EPS (\$)



Dividends per Share (\$)



Tangible Book Value per Share (\$)

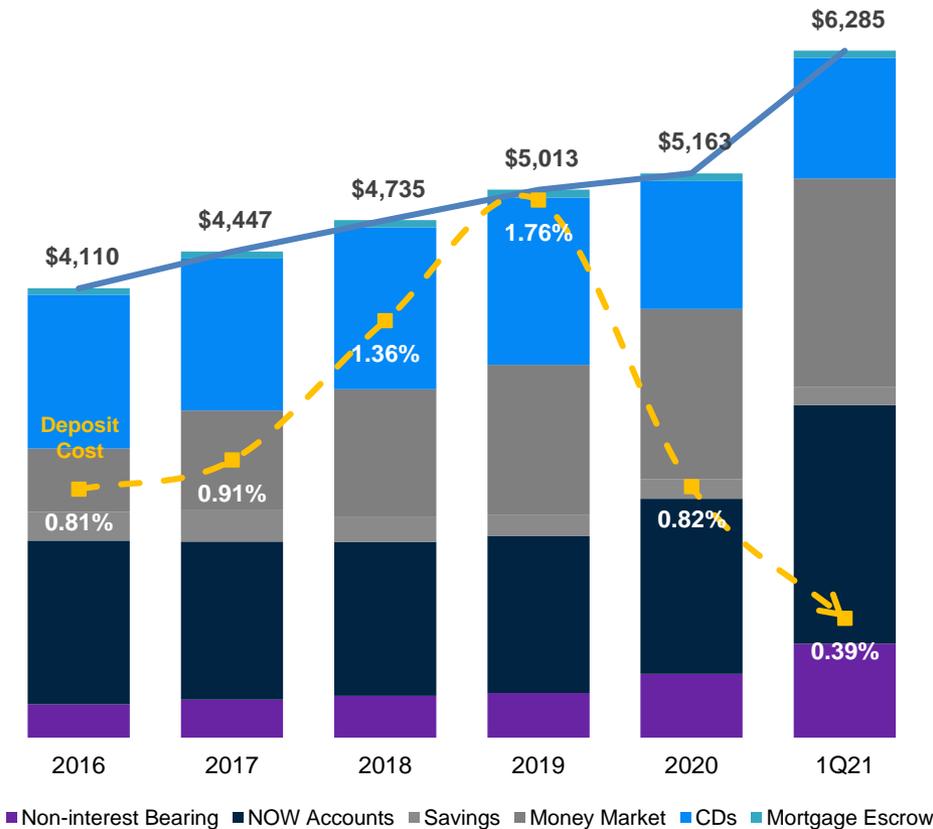


Note: Acquisition of Empire Bancorp in 2020 (loans and deposits acquired of \$685MM and \$854MM, respectively; assets acquired of \$982MM);

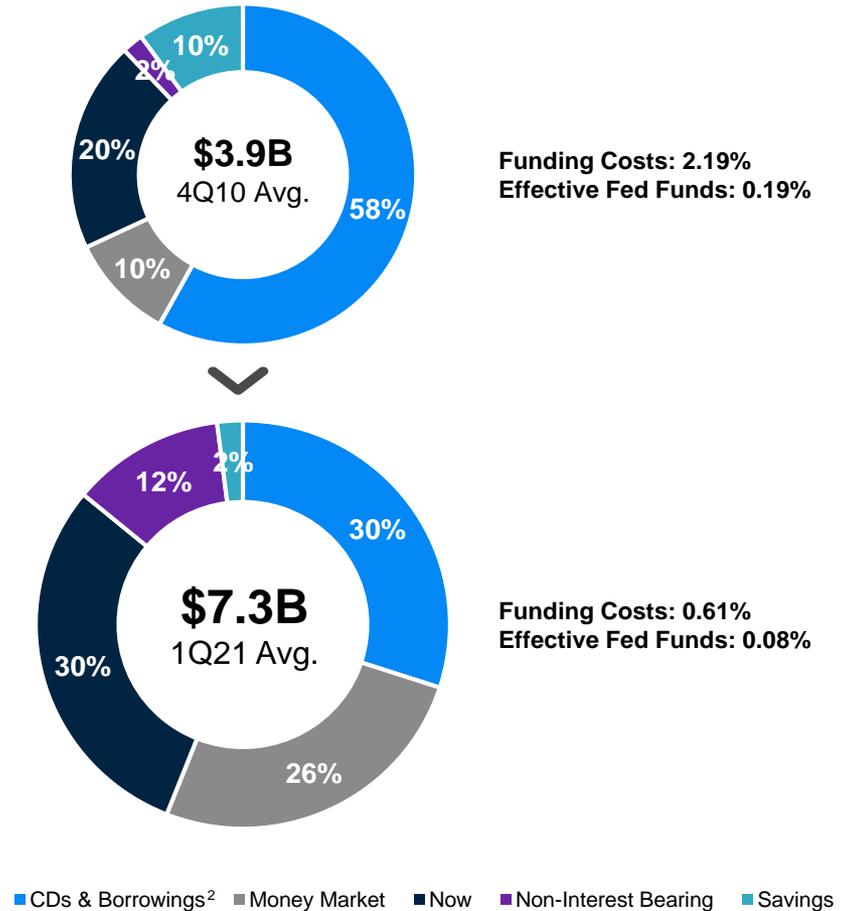
¹ Includes mortgagors' escrow deposits. ² Through 2020

Improving Funding Mix

Average Deposits Rise While Costs Fall¹ (\$MM)



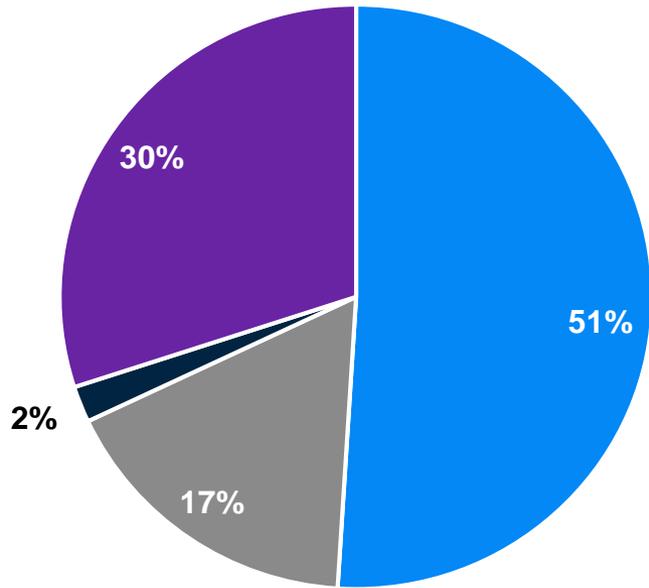
Improved Funding Mix



Reduced Reliance on CDs & Borrowings; Increased Non-interest Bearing Deposits

Commercial Business Exposures and Underwriting Standards

Commercial Business Loans of \$3.4B



- Non-Owner Occupied CRE
- Owner Occupied CRE
- Construction
- C&I

Commercial Business

- Businesses in the New York City metro area with sales of up to \$250MM
- Offering lines of credit, term loans including owner occupied mortgages
- Loans are secured by business assets, generally require personal guarantees
- Origination range of \$100,000 to \$10MM
- ARMs with adjustment periods of 5 years for owner occupied mortgages
- Lines of credit are generally floating rates with month adjustment period and have floors

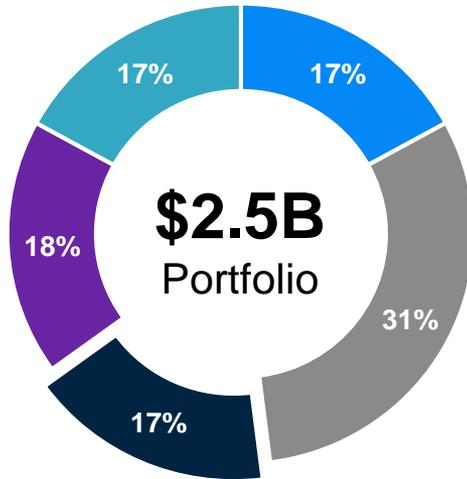
PPP Loans

- \$251 MM balance at 1Q21
- \$5 MM of remaining fees
- ~\$50 MM of forgiveness processed through end of 1Q21

(\$MM)	2Q20	3Q20	4Q20	1Q21
PPP Avg. Bal	\$70.5	\$102.8	\$144.3	\$209.3
Yield	1.80%	1.93%	1.99%	1.98%

Well-Secured Multi-Family and CRE Portfolios

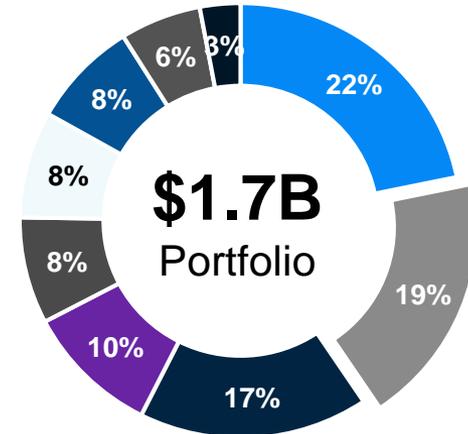
Multi-Family Geography



■ Bronx ■ Kings ■ Manhattan ■ Queens ■ Other

- Average loan size: \$1.1MM
- Average monthly rent of \$1,245 vs \$2,737¹ for the market
- Weighted average LTV is <34%, only \$24 million of loans with an LTV above 75% LTV
- Weighted average DCR is ~1.8x²
- Borrowers typically do not sell properties, but refinance to buy more properties

Non-Owner Occupied CRE Geography



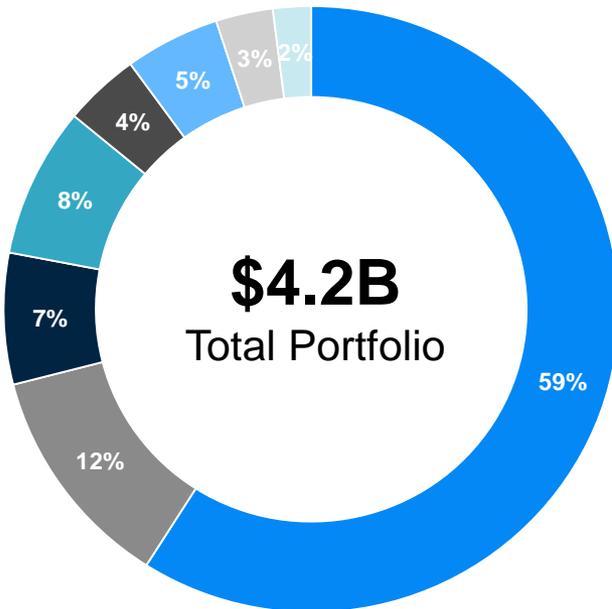
■ Queens ■ Manhattan ■ Kings ■ Suffolk ■ Bronx
 ■ Nassau ■ Other NY ■ CT/Other ■ NJ

- Average loan size: \$2.2MM
- Weighted average LTV is <51%, only \$2.3 million of loans with and LTV above 75%
- Weighted average DCR is ~1.8x²
- Borrowers have >49% equity
- New originations include about 6 months of P&I in a reserve account

NYC Outer Boroughs Performing Better than Manhattan;

Underwrite Real Estate Loans with a Cap Rate in Mid-5s and Stress Test Each Loan

Multi-Family and CRE Property Type and Portfolio Highlights



- Multifamily - 59%
- CRE - Shopping Center - 7%
- CRE - Single Tenant - 4%
- Industrial - 3%
- General Commercial - 12%
- CRE - Strip Mall - 8%
- Office - 5%
- Commercial Special Use - 2%

Multi-Family

- In-market lending
- Review net operating income and collateral plus the financial resources and income level of the borrower (including experience in managing or owning similar properties)
- ARMs adjust each 5-year period with terms up to 30 years and comprise 81% of the portfolio; prepayment penalties are received for every five year reset period

Commercial Real Estate

- Secured by in-market office buildings, hotels/motels, small business facilities, strip shopping centers, and warehouses
- Similar underwriting standards as multi-family
- ARMs adjust each 5-year period with terms up to 30 years and comprise 80% of the portfolio

Loans Secured by Real Estate Have an LTV of 38%

Reconciliation of GAAP Earnings and Core Earnings

Non-cash Fair Value Adjustments to GAAP Earnings

The variance in GAAP and core earnings is partly driven by the impact of non-cash net gains and losses from fair value adjustments. These fair value adjustments relate primarily to swaps designated to protect against rising rates and borrowing carried at fair value under the fair value option. As the swaps get closer to maturity, the volatility in fair value adjustments will dissipate. In a declining interest rate environment, the movement in the curve exaggerates our mark-to-market loss position. In a rising interest rate environment or a steepening of the yield curve, the loss position would experience an improvement.

Core Net Income, Core Diluted EPS, Core ROAE, Core ROAA, Pre-provision Pre-tax Net Revenue, Core Net Interest Income FTE, Core Net Interest Margin FTE, Base Net Interest Income FTE, Base Net Interest Margin FTE, Core Interest Income and Yield on Total Loans, Base Interest Income and Yield on Total Loans, Core Non-interest Income, Core Non-interest Expense and tangible book value per common share are each non-GAAP measures used in this presentation. A reconciliation to the most directly comparable GAAP financial measures appears below in tabular form. The Company believes that these measures are useful for both investors and management to understand the effects of certain interest and non-interest items and provide an alternative view of the Company's performance over time and in comparison to the Company's competitors. These measures should not be viewed as a substitute for net income. The Company believes that tangible book value per common share is useful for both investors and management as these are measures commonly used by financial institutions, regulators and investors to measure the capital adequacy of financial institutions. The Company believes these measures facilitate comparison of the quality and composition of the Company's capital over time and in comparison to its competitors. These measures should not be viewed as a substitute for total shareholders' equity.

These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for analysis of results reported under GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.

Reconciliation of GAAP Earnings and Core Earnings

	Years Ended					Three Months Ended	
	December 31,	March 31,	March 31,				
	2016	2017	2018	2019	2020	2020	2021
<i>(Dollars in thousands, except per share data)</i>							
GAAP income (loss) before income taxes	\$ 106,019	\$ 66,134	\$ 65,485	\$ 53,331	\$ 45,182	\$ (1,596)	\$ 26,224
Day 1, Provision for Credit Losses - Empire transaction	—	—	—	—	1,818	—	—
Net (gain) loss from fair value adjustments	3,434	3,465	4,122	5,353	2,142	5,993	(982)
Net (gain) loss on sale of securities	(1,524)	186	1,920	15	701	37	—
Life insurance proceeds	(460)	(1,405)	(2,998)	(462)	(659)	—	—
Net gain on disposition of assets	(48,018)	—	(1,141)	(770)	—	—	(621)
Net (gain) loss from fair value adjustments on qualifying hedges	—	—	—	1,678	1,185	2,073	(1,427)
Accelerated employee benefits upon Officer's death	—	—	149	455	—	—	—
Prepayment penalty on borrowings	10,356	—	—	—	7,834	—	—
Net amortization of purchase accounting adjustments	—	—	—	—	80	—	(789)
Merger expense	—	—	—	1,590	6,894	929	973
Core income before taxes	69,807	68,380	67,537	61,190	65,177	7,436	23,378
Provision for income taxes for core income	25,855	22,613	11,960	13,957	15,428	1,936	6,405
Core net income	\$ 43,952	\$ 45,767	\$ 55,577	\$ 47,233	\$ 49,749	\$ 5,500	\$ 16,973
GAAP diluted earnings (loss) per common share	\$ 2.24	\$ 1.41	\$ 1.92	\$ 1.44	\$ 1.18	\$ (0.05)	\$ 0.60
Day 1, Provision for Credit Losses - Empire transaction, net of tax	—	—	—	—	0.05	—	—
Net (gain) loss from fair value adjustments, net of tax	0.07	0.07	0.10	0.14	0.06	0.15	(0.02)
Net (gain) loss on sale of securities, net of tax	(0.03)	—	0.05	—	0.02	—	—
Life insurance proceeds	(0.02)	(0.05)	(0.10)	(0.02)	(0.02)	—	—
Net gain on disposition of assets, net of tax	(0.95)	—	(0.03)	(0.02)	—	—	(0.01)
Net (gain) loss from fair value adjustments on qualifying hedges, net of tax	—	—	—	0.05	0.03	0.05	(0.03)
Accelerated employee benefits upon Officer's death, net of tax	—	—	—	0.01	—	—	—
Federal tax reform 2017	—	0.13	—	—	—	—	—
Prepayment penalty on borrowings, net of tax	0.21	—	—	—	0.20	—	—
Net amortization of purchase accounting adjustments, net of tax	—	—	—	—	—	—	(0.02)
Merger expense, net of tax	—	—	—	0.04	0.18	0.02	0.02
Core diluted earnings per common share ⁽¹⁾	\$ 1.52	\$ 1.57	\$ 1.94	\$ 1.65	\$ 1.70	\$ 0.19	\$ 0.54
Core net income, as calculated above	\$ 43,952	\$ 45,767	\$ 55,577	\$ 47,233	\$ 49,749	\$ 5,500	\$ 16,973
Average assets	5,913,534	6,217,746	6,504,598	6,947,881	7,276,022	7,106,998	8,147,714
Average equity	496,820	530,300	534,735	561,289	580,067	576,597	619,647
Core return on average assets ⁽²⁾	0.74 %	0.74 %	0.85 %	0.68 %	0.68 %	0.31 %	0.83 %
Core return on average equity ⁽²⁾	8.85 %	8.63 %	10.39 %	8.42 %	8.58 %	3.82 %	10.96 %

¹ Core diluted earnings per common share may not foot due to rounding; ² Ratios are calculated on an annualized basis.

Reconciliation of GAAP Revenue & Pre-Provision Pre-Tax Net Revenue

<i>(Dollars In thousands)</i>	Years Ended					Three Months Ended	
	December 31, 2016	December 31, 2017	December 31, 2018	December 31, 2019	December 31, 2020	March 31, 2020	March 31, 2021
GAAP Net interest income	\$ 167,086	\$ 173,107	\$ 167,406	\$ 161,940	\$ 195,199	\$ 40,826	\$ 60,892
Net (gain) loss from fair value adjustments on qualifying hedges	—	—	—	1,678	1,185	2,073	(1,427)
Net amortization of purchase accounting adjustments	—	—	—	—	(11)	—	(922)
Core Net interest income	<u>\$ 167,086</u>	<u>\$ 173,107</u>	<u>\$ 167,406</u>	<u>\$ 163,618</u>	<u>\$ 196,373</u>	<u>\$ 42,899</u>	<u>\$ 58,543</u>
GAAP Non-interest income (loss)	\$ 57,536	\$ 10,362	\$ 10,337	\$ 9,471	\$ 11,043	\$ (2,864)	\$ 6,311
Net (gain) loss from fair value adjustments	3,434	3,465	4,122	5,353	2,142	5,993	(982)
Net (gain) loss on sale of securities	(1,524)	186	1,920	15	701	37	—
Life insurance proceeds	(460)	(1,405)	(2,998)	(462)	(659)	—	—
Net gain on disposition of assets	(48,018)	—	(1,141)	(770)	—	—	(621)
Core Non-interest income	<u>\$ 10,968</u>	<u>\$ 12,608</u>	<u>\$ 12,240</u>	<u>\$ 13,607</u>	<u>\$ 13,227</u>	<u>\$ 3,166</u>	<u>\$ 4,708</u>
GAAP Non-interest expense	\$ 118,603	\$ 107,474	\$ 111,683	\$ 115,269	\$ 137,931	\$ 32,380	\$ 38,159
Prepayment penalty on borrowings	(10,356)	—	—	—	(7,834)	—	—
Accelerated employee benefits upon Officer's death	—	—	(149)	(455)	—	—	—
Net amortization of purchase accounting adjustments	—	—	—	—	(91)	—	(133)
Merger expense	—	—	—	(1,591)	(6,894)	(929)	(973)
Core Non-interest expense	<u>\$ 108,247</u>	<u>\$ 107,474</u>	<u>\$ 111,534</u>	<u>\$ 113,223</u>	<u>\$ 123,112</u>	<u>\$ 31,451</u>	<u>\$ 37,053</u>
GAAP:							
Net interest income	\$ 167,086	\$ 173,107	\$ 167,406	\$ 161,940	\$ 195,199	\$ 40,826	\$ 60,892
Non-interest income (loss)	57,536	10,362	10,337	9,471	11,043	(2,864)	6,311
Non-interest expense	(118,603)	(107,474)	(111,683)	(115,269)	(137,931)	(32,380)	(38,159)
Pre-provision pre-tax net revenue	<u>\$ 106,019</u>	<u>\$ 75,995</u>	<u>\$ 66,060</u>	<u>\$ 56,142</u>	<u>\$ 68,311</u>	<u>\$ 5,582</u>	<u>\$ 29,044</u>
Core:							
Net interest income	\$ 167,086	\$ 173,107	\$ 167,406	\$ 163,618	\$ 196,373	\$ 42,899	\$ 58,543
Non-interest income	10,968	12,608	12,240	13,607	13,227	3,166	4,708
Non-interest expense	(108,247)	(107,474)	(111,534)	(113,223)	(123,112)	(31,451)	(37,053)
Pre-provision pre-tax net revenue	<u>\$ 69,807</u>	<u>\$ 78,241</u>	<u>\$ 68,112</u>	<u>\$ 64,002</u>	<u>\$ 86,488</u>	<u>\$ 14,614</u>	<u>\$ 26,198</u>
Efficiency Ratio	59.6 %	57.9 %	62.1 %	63.9 %	58.7 %	68.2 %	58.6 %

Reconciliation of GAAP NII & NIM to CORE and Base NII & NIM

	Years Ended					Three Months Ended	
	December 31, 2016	December 31, 2017	December 31, 2018	December 31, 2019	December 31, 2020	March 31, 2020	March 31, 2021
<i>(Dollars In thousands)</i>							
GAAP net interest income	\$ 167,086	\$ 173,107	\$ 167,406	\$ 161,940	\$ 195,199	\$ 40,826	\$ 60,892
Net (gain) loss from fair value adjustments on qualifying hedges	—	—	—	1,678	1,185	2,073	(1,427)
Net amortization of purchase accounting adjustments	—	—	—	—	(11)	—	(922)
Tax equivalent adjustment	—	—	895	542	508	142	111
Core net interest income FTE	<u>\$ 167,086</u>	<u>\$ 173,107</u>	<u>\$ 168,301</u>	<u>\$ 164,160</u>	<u>\$ 196,881</u>	<u>\$ 43,041</u>	<u>\$ 58,654</u>
Prepayment penalties received on loans and securities, net of reversals and recoveries of interest from non-accrual loans	(7,723)	(7,050)	(7,058)	(6,501)	(4,576)	(1,189)	(947)
Base net interest income FTE	<u>\$ 159,363</u>	<u>\$ 166,057</u>	<u>\$ 161,243</u>	<u>\$ 157,659</u>	<u>\$ 192,305</u>	<u>\$ 41,852</u>	<u>\$ 57,707</u>
Total average interest-earning assets ⁽¹⁾	\$ 5,626,748	\$ 5,916,073	\$ 6,194,247	\$ 6,582,473	\$ 6,863,219	\$ 6,719,857	\$ 7,676,833
Core net interest margin FTE	2.97 %	2.93 %	2.72 %	2.49 %	2.87 %	2.56 %	3.06 %
Base net interest margin FTE	2.83 %	2.81 %	2.60 %	2.40 %	2.80 %	2.49 %	3.01 %
GAAP interest income on total loans, net	\$ 195,125	\$ 209,283	\$ 232,719	\$ 251,744	\$ 248,153	\$ 61,109	\$ 69,021
Net (gain) loss from fair value adjustments on qualifying hedges	—	—	—	1,678	1,185	2,073	(1,427)
Net amortization of purchase accounting adjustments	—	—	—	—	(356)	—	(728)
Core interest income on total loans, net	<u>\$ 195,125</u>	<u>\$ 209,283</u>	<u>\$ 232,719</u>	<u>\$ 253,422</u>	<u>\$ 248,982</u>	<u>\$ 63,182</u>	<u>\$ 66,866</u>
Prepayment penalties received on loans and securities, net of reversals and recoveries of interest from non-accrual loans	(7,687)	(6,221)	(6,956)	(6,501)	(4,501)	(1,189)	(947)
Base interest income on total loans, net	<u>\$ 187,438</u>	<u>\$ 203,062</u>	<u>\$ 225,763</u>	<u>\$ 246,921</u>	<u>\$ 244,481</u>	<u>\$ 61,993</u>	<u>\$ 65,919</u>
Average total loans, net ⁽¹⁾	\$ 4,600,682	\$ 4,988,613	\$ 5,316,968	\$ 5,621,033	\$ 6,007,857	\$ 5,794,866	\$ 6,711,446
Core yield on total loans	4.24 %	4.20 %	4.38 %	4.51 %	4.14 %	4.36 %	3.99 %
Base yield on total loans	4.07 %	4.07 %	4.25 %	4.39 %	4.07 %	4.28 %	3.93 %

¹ Excludes purchase accounting average balances for the quarter ended March, 31, 2021, and December 31, 2020.

Calculation of Tangible Stockholders' Common Equity to Tangible Assets

<i>(Dollars in thousands)</i>	December 31, 2016	December 31, 2017	December 31, 2018	December 31, 2019	March 31, 2020	December 31, 2020	March 31, 2021
Total Equity	\$ 513,853	\$ 532,608	\$ 549,464	\$ 579,672	\$ 549,683	\$ 618,997	\$ 639,201
Less:							
Goodwill	(16,127)	(16,127)	(16,127)	(16,127)	(16,127)	(17,636)	(17,636)
Core deposit Intangibles	—	—	—	—	—	(3,172)	(3,013)
Intangible deferred tax liabilities	389	291	290	292	292	287	287
Tangible Stockholders' Common Equity	<u>\$ 498,115</u>	<u>\$ 516,772</u>	<u>\$ 533,627</u>	<u>\$ 563,837</u>	<u>\$ 533,848</u>	<u>\$ 598,476</u>	<u>\$ 618,839</u>
Total Assets	\$ 6,058,487	\$ 6,299,274	\$ 6,834,176	\$ 7,017,776	\$ 7,245,410	\$ 7,976,394	\$ 8,159,184
Less:							
Goodwill	(16,127)	(16,127)	(16,127)	(16,127)	(16,127)	(17,636)	(17,636)
Core deposit Intangibles	—	—	—	—	—	(3,172)	(3,013)
Intangible deferred tax liabilities	287	291	290	292	292	287	287
Tangible Assets	<u>\$ 6,042,647</u>	<u>\$ 6,283,438</u>	<u>\$ 6,818,339</u>	<u>\$ 7,001,941</u>	<u>\$ 7,229,575</u>	<u>\$ 7,955,873</u>	<u>\$ 8,138,822</u>
Tangible Stockholders' Common Equity to Tangible Assets	<u>8.24 %</u>	<u>8.22 %</u>	<u>7.83 %</u>	<u>8.05 %</u>	<u>7.38 %</u>	<u>7.52 %</u>	<u>7.60 %</u>

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