The Platform Group AG Germany - Consumer Goods



Buy (old: Buy)

Bloomberg:

Reuters:

Price:

Price target: EUR 17.00 (old: EUR 17.00)

EUR 7.48 TPG GY TPGG.DE

Next result: Market cap: Enterprise Value: Q4 24 tbc EUR 148.7 m EUR 195.9 m 25-November-24

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FY 24 guidance looks conservative following strong Q3, chg.

The Platform Group released sound Q3 results showing dynamic organic and inorganic growth across all segments. At the same time, a sound adj. EBITDA margin showed the success of TPG's capital-light platform approach, further improving versus prior year on the back of tight cost control and successful integration of acquired companies into TPG's operating setup.

Sales increased by 30% to € 371m in 9M 24 mostly driven by M&A while also showing solid organic growth yoy (eHAIB: 6% yoy). Additionally, TPG generated c. € 20m in revenues through the sale of rental cars year-to-date. In Q3, this implies 44% sales growth yoy (6% organic) including the latest acquisitions of OEGE Group, Winkelstraat and Aplanta (6 acquisitions reported in 9M 24). Non-financial KPIs also look reassuring with the number of partners up 11% yoy to 12.9k in Q3 and the number of active customers growing by 18% yoy to 4.5m.

Adj. EBITDA improved by 70% yoy to € 24.6m in 9M 24 with the margin up by 1.5pp yoy to 6.6%. In Q3, this implies an adj. EBITDA of €7m, reflecting a significant margin improvement of 3.7pp yoy to 5.0% against an easy comparable base, supported by efficiency measures as well as less discounts. Net income was supported by income from purchase price allocation to the tune of € 12m in 9M (net profit from continuing operations +47% yoy to € 39.8m in 9M).

TPG reiterated its upgraded FY 24 guidance of € 880-900m GMV, € 500-520m revenue (eHAIB: € 520m, eCons: € 515m) and € 29-32m adj. EBITDA (eHAIB: € 32m, eCons: € 31m). The divestment of unprofitable business lines at fashionette (i.e. smartwatches and beauty) should be compensated for by recent acquisitions. After revenue of € 371m in 9M, even the upper end of the FY 24 guidance looks conservative, implying a flattish top-line and adj. EBITDA margin development yoy in Q4. Hence, another guidance upgrade could serve as a share price catalyst, in our view, especially considering the stock's attractive valuation of only 4x EV/EBITDA 25E.

Action: Sales and EBIT estimates are lifted to reflect the recent acquisitions.

BUY, PT € 17.00, based on DCF.

Y/E 31.12 (EUR m)	2021	2022	2023	2024E	2025E	2026E
Sales	240.7	333.2	440.8	520.0	596.4	656.0
Sales growth	n/a	38 %	32 %	18 %	15 %	10 %
Adj. EBITDA	10.5	13.8	22.6	32.0	44.7	51.2
Adj. EBIT	5.4	4.4	14.6	22.5	33.9	39.3
Net income	1.8	-0.1	25.8	28.8	19.3	16.4
Net debt	34.9	31.2	60.0	47.3	28.3	9.5
Net gearing	43.7 %	31.2 %	74.5 %	50.2 %	19.8 %	5.2 %
Net debt/adj. EBITDA	3.3	2.3	2.7	1.5	0.6	0.2
EPS pro forma	0.11	-0.01	1.86	1.77	0.97	0.82
CPS	0.00	-0.08	3.66	2.63	1.04	1.04
DPS	0.00	0.00	0.00	0.00	0.00	0.00
Dividend yield	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Gross profit margin	33.5 %	32.1 %	33.6 %	33.1 %	33.3 %	33.4 %
Adj. EBITDA margin	4.4 %	4.1 %	5.1 %	6.1 %	7.5 %	7.8 %
Adj. EBIT margin	2.2 %	1.3 %	3.3 %	4.3 %	5.7 %	6.0 %
ROCE	1.8 %	0.8 %	26.5 %	25.1 %	13.0 %	12.6 %
EV/sales	2.4	1.5	0.4	0.4	0.3	0.2
EV/adj. EBITDA	56.0	37.3	8.4	6.1	4.0	3.1
EV/adj. EBIT	109.3	116.2	13.0	8.7	5.2	4.0
PER	300.7	n.m.	4.0	4.2	7.7	9.1
Adjusted FCF yield	0.2 %	0.5 %	7.5 %	12.1 %	17.1 %	17.7 %

Source: Company data, Hauck Aufhäuser Investment Banking Close price as of: 22.11.2024



Source: Company data, HAIB

High/low 52 weeks:	10.20 / 5.70
Price/Book Ratio:	1.6
Relative performance (SDA	AX):
3 months	-11.1 %
6 months	-1.7 %
12 months	35.5 %

Changes in estimates

		<u>Sales</u>	EBIT	EPS
2024	old:	497.0	41.2	1.68
2024	Δ	4.6%	4.2%	5.3%
2025	old:	570.0	26.7	0.91
2025	Δ	4.6%	4.6%	6.9%
2026	old:	627.0	31.3	0.77
2020	Δ	4.6%	4.6%	6.6%

Key share data:

Number of shares: (in m pcs)	19.9
Authorised capital: (in € m)	3.1
Book value per share: (in €)	4.7
Ø tradina volume: (12 months)	22.889

Major shareholders:

Benner Holding	70.0 %
Free Float	20.1 %
Paladin Asset	9.9 %
Management	

Company description:

Leading software specialist enabling eCommerce for small and medium sized partners

Company guidance 2024E:

Net sales € 500-520m Adj. EBITDA € 29-32m

Company in a Nutshell

The Platform Group is a leading software specialist enabling eCommerce for small and medium sized partners. It operates online platforms across >17 verticals, serving B2C (e.g. fashion, home & living) and B2B markets (e.g. industrial machines, dental equipment) in DACH. Its proprietary software allows to quickly connect new partners / platforms and TPG takes care of the platform integration, putting the dealers' products live on more than 50 channels including Zalando, amazon and eBay.

Upcoming Catalysts

- Potential M&A activities could yield upside to our estimates
- FY 24 guidance looks conservative

Investment Case

- Organic top-line growth of 13% p.a. should be driven by a recovery of the structural shift towards eCommerce, disproportionate growth of platforms as well as crossselling opportunities within its ecosystem.
- The Platform Group is seen to reach € >1bn GMV and € 656m sales by 2026E while profitability looks set to improve at the same time.
- On the back of its scalable platform business, The Platform Group is looking to expand into new verticals and international markets. The business combination with premium & luxury eCom pure-play fashionette should provide cross-selling opportunities, ultimately creating a true luxury fashion platform – an attractive vertical, offering structural growth opportunities at sound margins thanks to healthy unit economics, i.e. high order values.
- We estimate a 13% sales CAGR and 30% adj. EBITDA CAGR 23-26E
- Valuation looks appealing as the stock is trading at 4x EV/EBITDA 25E. BUY, PT € 17,00, based on DCF.

Sales 45% 40% 35% 30% 25% 20% 15% 10% 10% O 5% 0 0% 22 23 24E 25E 26E

Sales growth



Cash flow summary	2023	2024E	2025E	2026E	2027E
Operating cash flow	71.2	60.3	29.0	29.5	24.1
Сарех	7.0	8.3	9.2	9.8	10.7
FCF	64.2	52.0	19.8	19.6	13.4
FCF per share	3.7	2.6	1.0	1.0	0.7
FCF yield	7.5 %	12.1 %	17.1 %	17.7 %	19.8 %
Net debt/adj. EBITDA	2.7	1.5	0.6	0.2	0.0

Source: Company data, Hauck Aufhäuser Investment Banking

		Adj	., EBITDA			
1						9%
1				8%	8%	8%
•				076		7%
1			6%			6%
1		5%				5%
ı	4%					4%
0						3%
0						2%
0						1%
0 —	1		1			0%
	22	23	24E	25E	26E	
		A	.dj. EBITDA n	nargin (%)		

Source: Company data, Hauck Aufhäuser Investment Banking

Key ratios summary	2023	2024E	2025E	2026E	2027E
EPS growth	- 24686.7 %	-3.0 %	-33.0 %	-15.2 %	-7.6 %
Capital Turnover	2.9	2.7	2.5	2.3	2.4
Avg. working capital / sales	21.0 %	15.8 %	15.2 %	14.7 %	14.7 %
Cash conversion cycle (days)	98.0	69.7	66.8	64.0	64.0
FCF / Net profit	199.5 %	147.8 %	102.4 %	119.7 %	88.6 %
Interest cover	6.1	6.1	3.6	4.2	3.2

Source: Company data, Hauck Aufhäuser Investment Banking

Key Performance Indicators

Financials

Profit and loss (EUR m)	2021	2022	2023	2024E	2025E	2026E
Net sales	240.7	333.2	440.8	520.0	596.4	656.0
Sales growth	n/a	38.4 %	32.3 %	18.0 %	14.7 %	10.0 %
Increase/decrease in finished goods and work-in-process	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	240.7	333.2	440.8	520.0	596.4	656.0
Other operating income	2.0	3.5	32.8	36.2	11.9	11.2
Material expenses	160.1	226.1	292.7	347.9	397.8	436.9
Personnel expenses	16.4	24.0	28.5	32.8	39.4	42.6
Other operating expenses	58.8	76.0	105.0	123.2	132.4	143.0
Total operating expenses	233.3	322.7	393.4	467.6	557.6	611.4
EBITDA	7.4	10.4	47.4	52.4	38.8	44.6
Depreciation	5.1	9.4	8.0	9.4	10.8	11.9
EBITA	2.3	1.1	39.4	42.9	27.9	32.7
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	2.3	1.1	39.4	42.9	27.9	32.7
Interest income	0.2	0.4	0.0	0.0	0.0	0.0
Interest expenses	0.5	0.6	6.5	7.0	7.7	7.7
Other financial result	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-0.3	-0.1	-6.4	-7.0	-7.7	-7.7
Recurring pretax income from continuing operations	1.9	0.9	33.0	35.9	20.2	25.0
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	1.9	0.9	33.0	35.9	20.2	25.0
Taxes	0.1	-1.0	-0.3	-0.4	-0.2	7.5
Net income from continuing operations	1.8	1.9	33.3	36.3	20.4	17.5
Result from discontinued operations (net of tax)	0.0	0.0	6.4	6.4	0.0	0.0
Net income	1.8	1.9	26.9	29.9	20.4	17.5
Minority interest	0.0	2.0	1.1	1.1	1.1	1.1
Net profit (reported)	1.8	-0.1	25.8	28.8	19.3	16.4
Average number of shares	17.3	17.3	17.3	19.9	19.9	19.9
EPS reported	0.11	-0.01	1.49	1.45	0.97	0.82

Profit and loss (common size)	2021	2022	2023	2024E	2025E	2026E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Total sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Other operating income	0.8 %	1.0 %	7.5 %	7.0 %	2.0 %	1.7 %
Material expenses	66.5 %	67.9 %	66.4 %	66.9 %	66.7 %	66.6 %
Personnel expenses	6.8 %	7.2 %	6.5 %	6.3 %	6.6 %	6.5 %
Other operating expenses	24.4 %	22.8 %	23.8 %	23.7 %	22.2 %	21.8 %
Total operating expenses	96.9 %	96.9 %	89.2 %	89.9 %	93.5 %	93.2 %
EBITDA	3.1 %	3.1 %	10.8 %	10.1 %	6.5 %	6.8 %
Depreciation	2.1 %	2.8 %	1.8 %	1.8 %	1.8 %	1.8 %
EBITA	0.9 %	0.3 %	8.9 %	8.3 %	4.7 %	5.0 %
Amortisation of goodwill	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Impairment charges	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT (inc revaluation net)	0.9 %	0.3 %	8.9 %	8.3 %	4.7 %	5.0 %
Interest income	0.1 %	0.1 %	0.0 %	0.0 %	0.0 %	0.0 %
Interest expenses	0.2 %	0.2 %	1.5 %	1.3 %	1.3 %	1.2 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	neg.	neg.	neg.	neg.	neg.	neg.
Recurring pretax income from continuing operations	0.8 %	0.3 %	7.5 %	6.9 %	3.4 %	3.8 %
Extraordinary income/loss	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	0.8 %	0.3 %	7.5 %	6.9 %	3.4 %	3.8 %
Tax rate	5.3 %	-104.2 %	-1.0 %	-1.0 %	-1.0 %	30.0 %
Net income from continuing operations	0.8 %	0.6 %	7.6 %	7.0 %	3.4 %	2.7 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	1.4 %	1.2 %	0.0 %	0.0 %
Net income	0.8 %	0.6 %	6.1 %	5.8 %	3.4 %	2.7 %
Minority interest	0.0 %	0.6 %	0.2 %	0.2 %	0.2 %	0.2 %
Net profit (reported)	0.8 %	neg.	5.9 %	5.5 %	3.2 %	2.5 %

Source: Company data, Hauck Aufhäuser Investment Banking

Balance sheet (EUR m)	2021	2022	2023	2024E	2025E	2026E
Intangible assets	62.0	72.3	107.8	114.6	131.4	144.6
Property, plant and equipment	5.2	5.5	9.7	11.5	13.1	14.5
Financial assets	4.5	12.0	4.6	4.6	4.6	4.6
FIXED ASSETS	71.7	89.8	122.1	130.7	149.2	163.7
Inventories	54.8	50.1	92.3	80.0	89.0	95.1
Accounts receivable	24.6	25.3	41.2	47.9	54.1	58.6
Other current assets	12.0	10.7	18.5	21.8	25.0	27.5
Liquid assets	7.5	9.2	7.6	43.7	62.7	81.5
Deferred taxes	0.4	1.6	2.6	2.6	2.6	2.6
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	99.3	96.9	162.2	196.0	233.4	265.3
TOTAL ASSETS	171.0	186.7	284.3	326.7	382.6	429.0
SHAREHOLDERS EQUITY	79.9	100.0	80.6	94.1	142.8	183.5
MINORITY INTEREST	1.5	1.8	1.1	1.5	1.5	1.5
Long-term debt	34.6	27.5	32.3	63.1	63.1	63.1
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions	1.7	2.5	3.0	3.6	4.1	4.5
Non-current liabilities	36.3	29.9	35.3	66.7	67.2	67.6
short-term liabilities to banks	7.8	13.0	35.3	27.9	27.9	27.9
Accounts payable	34.1	29.2	41.1	45.6	52.3	57.5
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	3.0	4.4	76.3	76.3	76.3	76.3
Deferred taxes	8.4	8.4	14.7	14.7	14.7	14.7
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	53.3	55.0	167.3	164.5	171.1	176.4
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	170.9	186.7	284.3	326.7	382.6	429.0

Balance sheet (common size)	2021	2022	2023	2024E	2025E	2026E
Intangible assets	36.3 %	38.7 %	37.9 %	35.1 %	34.4 %	33.7 %
Property, plant and equipment	3.1 %	3.0 %	3.4 %	3.5 %	3.4 %	3.4 %
Financial assets	2.6 %	6.4 %	1.6 %	1.4 %	1.2 %	1.1 %
FIXED ASSETS	41.9 %	48.1 %	42.9 %	40.0 %	39.0 %	38.2 %
Inventories	32.0 %	26.8 %	32.5 %	24.5 %	23.3 %	22.2 %
Accounts receivable	14.4 %	13.6 %	14.5 %	14.7 %	14.1 %	13.7 %
Other current assets	7.0 %	5.7 %	6.5 %	6.7 %	6.5 %	6.4 %
Liquid assets	4.4 %	4.9 %	2.7 %	13.4 %	16.4 %	19.0 %
Deferred taxes	0.2 %	0.8 %	0.9 %	0.8 %	0.7 %	0.6 %
Deferred charges and prepaid expenses	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
CURRENT ASSETS	58.1 %	51.9 %	57.0 %	60.0 %	61.0 %	61.8 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	46.7 %	53.6 %	28.3 %	28.8 %	37.3 %	42.8 %
MINORITY INTEREST	0.9 %	1.0 %	0.4 %	0.5 %	0.4 %	0.4 %
Long-term debt	20.3 %	14.7 %	11.4 %	19.3 %	16.5 %	14.7 %
Provisions for pensions and similar obligations	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other provisions	1.0 %	1.3 %	1.1 %	1.1 %	1.1 %	1.0 %
Non-current liabilities	21.2 %	16.0 %	12.4 %	20.4 %	17.6 %	15.8 %
short-term liabilities to banks	4.6 %	6.9 %	12.4 %	8.5 %	7.3 %	6.5 %
Accounts payable	20.0 %	15.6 %	14.4 %	14.0 %	13.7 %	13.4 %
Advance payments received on orders	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other liabilities (incl. from lease and rental contracts)	1.8 %	2.4 %	26.8 %	23.4 %	19.9 %	17.8 %
Deferred taxes	4.9 %	4.5 %	5.2 %	4.5 %	3.8 %	3.4 %
Deferred income	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Current liabilities	31.2 %	29.4 %	58.9 %	50.3 %	44.7 %	41.1 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck Aufhäuser Investment Banking

Out floor the count (FUR as)	2021	2022	2023	2024E	2025E	2026E
Cash flow statement (EUR m)						
Net profit/loss	1.8	1.9	26.9	29.9	20.4	17.5
Depreciation of fixed assets (incl. leases)	5.1	9.4	8.0	9.4	10.8	11.9
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Others	-1.0	-4.7	82.6	10.8	6.3	5.4
Cash flow from operations before changes in w/c	8.2	9.6	117.5	50.2	37.6	34.8
Increase/decrease in inventory	0.0	4.7	-42.2	12.3	-9.0	-6.1
Increase/decrease in accounts receivable	0.0	-0.7	-15.9	-6.7	-6.2	-4.5
Increase/decrease in accounts payable	0.0	-4.9	11.8	4.5	6.7	5.2
Increase/decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in working capital	0.0	-0.9	-46.3	10.2	-8.5	-5.3
Cash flow from operating activities	6.0	5.7	71.2	60.3	29.0	29.5
CAPEX	3.8	4.0	7.0	8.3	9.2	9.8
Payments for acquisitions	0.0	0.0	58.9	35.0	0.0	0.0
Financial investments	0.0	0.0	11.5	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from investing activities	-3.8	-4.0	-77.4	-43.3	-9.2	-9.8
Cash flow before financing	2.2	1.7	-6.2	17.0	19.8	19.6
Increase/decrease in debt position	0.0	0.0	-0.9	23.4	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	-0.8	-0.8	-0.8	-0.8
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	0.0	0.0	-1.7	22.6	-0.8	-0.8
Increase/decrease in liquid assets	2.2	1.7	-7.9	39.6	19.0	18.8
Liquid assets at end of period	7.5	9.2	4.1	43.7	62.7	81.5

Key ratios (EUR m)	2021	2022	2023	2024E	2025E	2026E
P&L growth analysis						
Sales growth	n/a	38.4 %	32.3 %	18.0 %	14.7 %	10.0 %
EBITDA growth	n/a	41.6 %	354.1 %	10.4 %	-26.0 %	15.1 %
EBIT growth	n/a	-52.4 %	3580.4 %	8.9 %	-34.9 %	17.0 %
EPS growth	n/a	-105.7 %	-	-3.0 %	-33.0 %	-15.2 %
Li o giowai	11,4	100.7 70		0.0 70	00.0 70	10.2
Efficiency						
Total operating costs / sales	96.9 %	96.9 %	89.2 %	89.9 %	93.5 %	93.2 %
Sales per employee	n/a	n/a	n/a	n/a	n/a	n/c
EBITDA per employee	n/a	n/a	n/a	n/a	n/a	n/d
Balance sheet analysis						
Avg. working capital / sales	n/a	13.7 %	15.7 %	16.8 %	14.5 %	14.3 %
Inventory turnover (sales/inventory)	4.4	6.7	4.8	6.5	6.7	6.9
Trade debtors in days of sales	37.4	27.7	34.1	33.6	33.1	32.0
A/P turnover [(A/P*365)/sales]	51.7	32.0	34.0	32.0	32.0	32.0
Cash conversion cycle (days)	84.4	61.4	98.0	69.7	66.8	64.0
Cash flow analysis Free cash flow	2.2	1.7	64.2	52.0	19.8	19.0
Free cash flow/sales	0.9 %	0.5 %	14.6 %	10.0 %	3.3 %	3.0 %
FCF / net profit	119.7 %	neg.	248.8 %	180.6 %	102.4 %	119.7 %
Capex / depn	74.2 %	42.7 %	231.3 %	88.2 %	85.4 %	82.6 %
Capex / maintenance capex	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / maintenance capex Capex / sales	0.0 % n/a	0.0 / n/c				
Cupex / sules	11/u	11/4	11/u	11/U	11/u	11/0
Security						
Net debt	34.9	31.2	60.0	47.3	28.3	9.
Net Debt/EBITDA	4.7	3.0	1.3	0.9	0.7	0.3
Net debt / equity	0.4	0.3	0.7	0.5	0.2	0.
Interest cover	4.3	1.9	6.1	6.1	3.6	4.1
Dividend payout ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Asset utilisation						
Capital employed turnover	1.9	2.3	2.9	2.7	2.5	2.3
Operating assets turnover	4.8	6.4	4.3	5.5	5.7	5.9
Plant turnover	46.1	60.4	45.4	45.4	45.4	45.4
Inventory turnover (sales/inventory)	4.4	6.7	4.8	6.5	6.7	6.9
Returns ROCE	1.8 %	0.8 %	26.5 %	25.1 %	13.0 %	12.6 %
ROE	2.3 %	-0.1 %	32.0 %	30.6 %	13.5 %	8.9 %
Other						
Interest paid / avg. debt	1.2 %	1.4 %	11.9 %	8.8 %	8.5 %	8.5 %
No. employees (average)	0	0	0	0	0	0.0 /
Number of shares	17.3	17.3	17.3	19.9	19.9	19.
DPS	0.0	0.0	0.0	0.0	0.0	0.0
EPS reported	0.11	-0.01	1.49	1.45	0.97	0.8
/aluation ratios P/BV	6.9	4.8	1.6	1.6	1.0	0.8
P/BV EV/sales	6.9 2.4	4.8 1.5	1.6 0.4	0.4	0.3	0.0
• • • • • • • • • • • • • • • • • • • •						
EV/EBITDA	79.7	49.3	4.0	3.7	4.6	3.
EV/EBITA	260.9	480.7	4.8	4.6	6.3	4.
EV/EBIT	260.9	480.7	4.8	4.6	6.3	4.
EV/FCF	267.1	302.9	2.9	3.8	8.9	8.
Adjusted FCF yield	0.2 %	0.5 %	7.5 %	12.1 %	17.1 %	17.7 %
Dividend yield	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

Source: Company data, Hauck Aufhäuser Investment Banking

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Historical target price and rating changes for The Platform Group AG in the last 12 months

Analyst

Date

Company

Company	Disclosure
The Platform Group AG	1, 2, 3, 6

Initiation coverage Price and Rating History 11-January-21 The Platform Group AG as of 25/11/24 18.00 17.00 16.00 15.00 14.00 13.00 12.00 11.00 10.00 9.00 8.00 7.00 6.00 12.23 01.24 02.24 03.24 04.24 05.24 06.24 07.24 08.24 09.24 10.24 11.24 Close (22/11/24) Target price

Rating

Close

The Platform Group AG	26.08.2024	Salis, Christian	Buy	EUR 17,00	EUR 8,60
	13.06.2024	Salis, Christian	Buy	EUR 17,00	EUR 10,00
	08.04.2024	Salis, Christian	Buy	EUR 17,00	EUR 6,94
	06.02.2024	Salis, Christian	Buy	EUR 17,00	EUR 6,24

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Buy	68.18 %	80.65 %
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