RBC Conference Investor Presentation









March 8, 2023



Safe Harbor Statement

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Statements in this Presentation relating to plans, strategies, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, risk factors discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021 and in other documents filed by the Company with the Securities and Exchange Commission from time to time. Forward-looking statements may be identified by terms such as "may", "will", "should", "could", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "forecasts", "goals", "potential" or "continue" or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. The Company has no obligation to update these forward-looking statements.



Flushing Financial Snapshot (NASDAQ: FFIC)

2022 Key Statistics

Balance Sheet		Performance							
Assets	\$8.4B	GAAP/Core ROAA	0.93%/0.92% ²						
Loans, net	\$6.9B	GAAP/Core ROAE	11.44%/11.42% ²						
,	•	GAAP/Core Exp/Avg Assets	1.73%/1.72% ²						
Deposits	\$6.5B ¹	Tangible Book Value	\$22.31						
Equity	\$0.7B	Dividend Yield	4.5% ³						

Footprint

Deposits primarily from 25 branches (+2 in process) in multicultural neighborhoods and our online division, consisting of iGObanking® and BankPurely®



Key Messages

- Leading Community Bank in the Attractive Greater NYC Area
- Well Diversified and Low Risk Loan Portfolio
- History of Sound Credit Quality
- Asian Banking Niche
- Strong Capital Return and Dividend Yield >4%

Brand Promise



Nurturing Relationships and Rewarding Customers, Employees, and Shareholders



¹ Includes mortgagors' escrow deposits

² See Reconciliation of GAAP Revenue & Pre-Provision Pre-Tax Net Revenue and Reconciliation of GAAP Revenue and Pre-Provision Pre-Tax Net Revenue for calculation

³ Calculated using 2/28/23 closing price of \$19.46

Strong Asian Banking Market Focus

Asian Communities – Total Loans \$801MM and Deposits \$1.1B

Multilingual Branch Staff Serves Diverse Customer Base in NYC Metro Area

Growth Aided by the Asian Advisory Board

Sponsorships of Cultural Activities Support New and Existing Opportunities

Expanding into Bensonhurst (Brooklyn) in 2023

17% of Total Deposits1

\$36B

Deposit Market Potential (~3% Market Share²)

7.6%

FFIC 5 Year Asian Market CAGR vs 3.7%² for the Comparable Asian Markets

Annual Financial Highlights

	2022	2021		2020		2019		2018		2017		
Reported Results												
EPS	\$2.50	\$2.59		\$1.18		\$1.44		\$1.92		\$1.41		
ROAA	0.93	% 1.00	%	0.48	%	0.59	%	0.85	%	0.66	%	
ROAE	11.44	12.60		5.98		7.35		10.30		7.74		
NIM FTE	3.11	3.24		2.85		2.47		2.70		2.93		
Core ¹ Results												
EPS	\$2.49	\$2.81		\$1.70		\$1.65		\$1.94		\$1.57		
ROAA	0.92	% 1.09	%	0.68	%	0.68	%	0.85	%	0.74	%	
ROAE	11.42	13.68		8.58		8.42		10.39		8.63		
NIM FTE	3.07	3.17		2.87		2.49		2.72		2.93		
Credit Quality												
NPAs/Loans & REO	0.77	% 0.23	%	0.31	%	0.24	%	0.29	%	0.35	%	
LLR/Loans	0.58	0.56		0.67		0.38		0.38		0.39		
LLR/NPLs	124.89	248.66		214.27		164.05		128.87		112.23		
NCOs/Avg Loans	0.02	0.05		0.06		0.04		-		0.24		
Criticized&Classifieds/Loans	0.98	0.87		1.07		0.66		0.96		1.21		
Capital Ratios												
CET1	10.52	% 10.86	%	9.88	%	10.95	%	10.98	%	11.59	%	
Tier 1	11.25	11.75		10.54		11.77		11.79		12.38		
Total Risk-based Capital	14.69	14.32		12.63		13.62		13.72		14.48		
Leverage Ratio	8.61	8.98		8.38		8.73		8.74		9.02		
TCE/TA	7.82	8.22		7.52		8.05		7.83		8.22		
Balance Sheet												
Book Value/Share	\$22.97	\$22.26		\$20.11		\$20.59		\$19.64		\$18.63		
Tangible Book Value/Share	22.31	21.61		19.45		20.02		19.07		18.08		
Dividends/Share	0.88	0.84		0.84		0.84		0.80		0.72		
Average Assets (\$B)	8.3			7.3		7.0		6.5		6.2		
Average Loans (\$B)	6.7			6.0		5.6		5.3		5.0		
Average Deposits (\$B)	6.5	6.4		5.2		5.0		4.7		4.5		

Key Events During 4Q22



- Signed Lease for Bensonhurst Branch Expanding our Asian Banking Footprint
- Maintained Investment Grade Rating by Kroll Bond Rating Agency, Inc.
- Presented Sponsorship Check to Queens Borough President Tech + Innovation Challenge
 - Assisting to help transform Queens into a leading hub of innovation and technology
- Attended Ribbon Cutting Ceremony for Charles B. Wang Community Health Center
 - Flushing Bank was a significant participant in the financing of the health center



Balance Sheet is Prepared for the Macro Environment

Credit Quality

- Conservatively underwritten loan portfolio with a history of low losses
- Average LTV of <37% for all real estate based loans
- 1.7x Debt Service Coverage Ratios on Multifamily and Non Owner Occupied CRE; enough capacity to withstand higher rates

Liquidity

- \$3.1B of unused lines of credit available
- 43% liquidity to assets
- 14.0% Borrowings to total funding

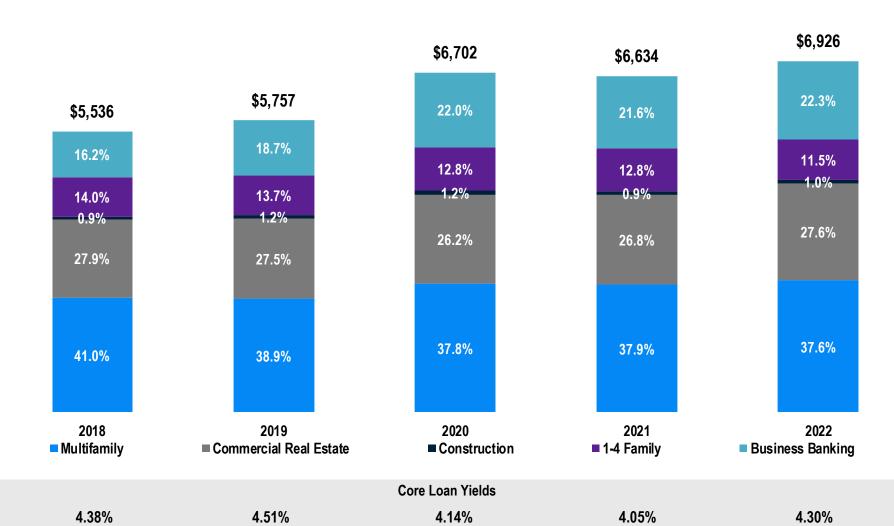
Interest Rates

- NIM under pressure until Fed stops raising rates; then after a lag, expect NIM to expand from contractual loan repricing
- Disciplined on new originations to make sure risk-adjusted returns are achieved
- Expected to move to more Neutral rate positioning over time

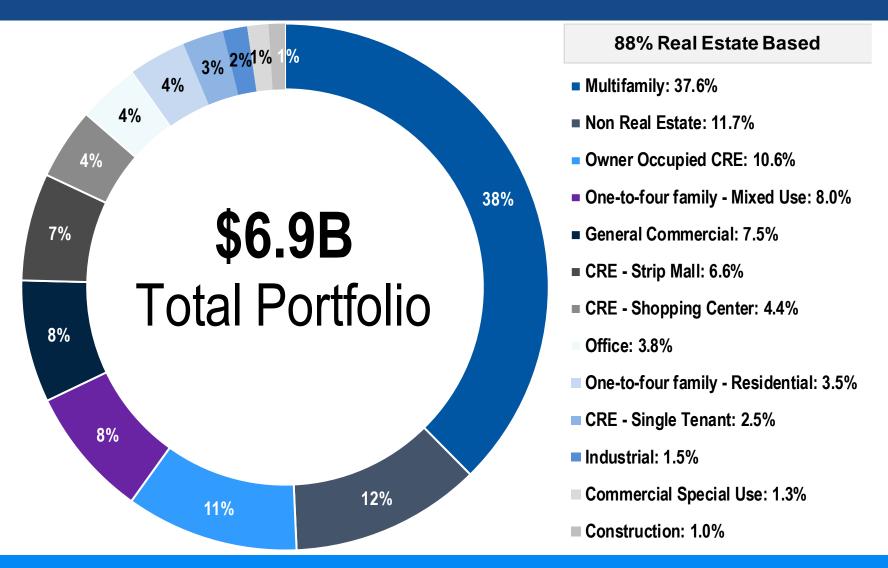
Loans Continue to Increase; Yields Improve



Period End Loans (\$MM)



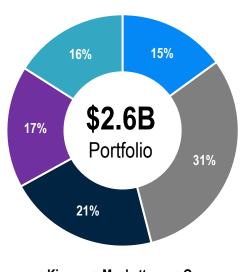
Loans Secured by Real Estate Have an Average LTV of <37%



Well Secured and Diversified Real Estate Portfolio

Well-Secured Multifamily and CRE Portfolios



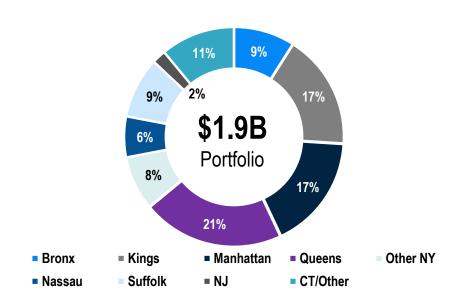


- Bronx Kings Manhattan Queens Other
 - Average monthly rent of **\$1,567 vs** \$2,975¹ for the market
- Weighted average LTV² is 45% with no loans having an LTV above 75%
- Weighted average DCR is ~1.7x³

Average loan size: \$1.1MM

- Borrowers typically do not sell properties, but refinance to buy more properties
- ARMs adjust each 5-year period with terms up to 30 years and comprise 81% of the portfolio; prepayment penalties are reset for each 5-year period

Non-Owner Occupied CRE Geography



- Average loan size: \$1.9MM
- Weighted average LTV² is 50% with \$1.0MM of loans having an LTV above 75%
- Weighted average DCR is ~1.8x³
- Require primary operating accounts
- ARMs adjust each 5-year period with terms up to 30 years and comprise 83% of the portfolio

Underwrite Real Estate Loans with a Cap Rate in Mid-5s and Stress Test Each Loan

² LTVs are based on value at origination.

³ Based on most recent Annual Loan Review

Well-Diversified Commercial Business Portfolio



Food Services: 1%

Schools/Daycare Centers: 1%

Commercial Business

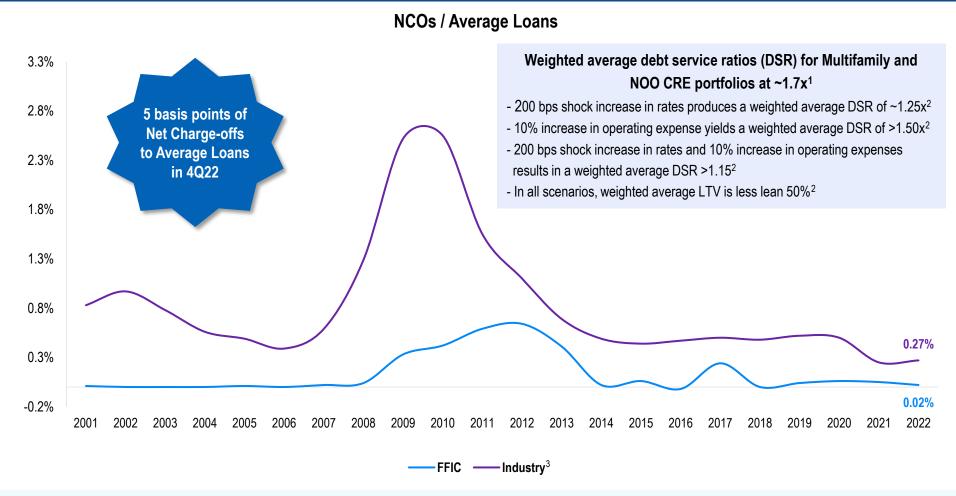
- Primarily in market lending
- Annual sales up to \$250MM
- Lines of credit and term loans, including owner occupied mortgages
- Loans secured by business assets, including account receivables, inventory, equipment, and real estate
- Personal guarantees are generally required
- Originations are generally \$100,000 to \$10MM
- Adjustable rate loans with adjustment periods of five years for owner-occupied mortgages and for lines of credit the adjustment period is generally monthly
- Generally not subject to limitations on interest rate increases but have interest rate floors

Average loan size of \$1.2MM

■ Fitness and Recreational Sports Centers: 1%

SBA: 2%

Net Charge-offs Significantly Better Than the Industry; Strong DSR



- Over two decades and multiple credit cycles, Flushing Financial has a history of better than industry credit quality
- Average LTVs on the Real Estate portfolio is <37%⁴
 - Only \$23.4MM of real estate loans (0.3% of gross loans) with an LTV of 75% or more⁴



¹ Based on most recent Annual Loan Review

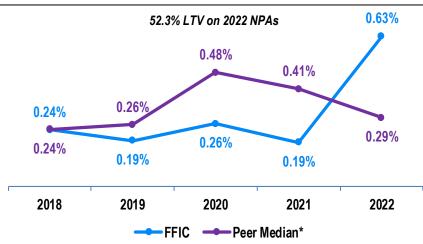
² Based upon a sample size of 89% of loans adjusting between 2022 and 2024 with no increase in rents or total income.

^{3 &}quot;Industry" includes FDIC insured institutions from "FDIC Statistics At A Glance" through September 30, 2022

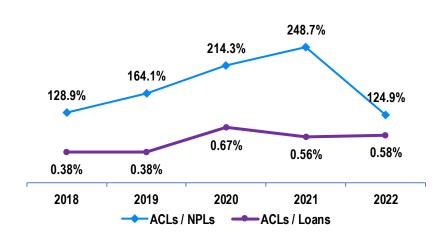
⁴ Based on appraised value at origination

Continued Strong Credit Quality

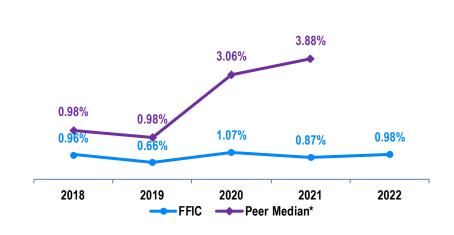
NPAs / Assets



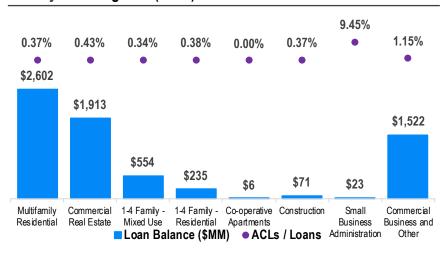
Reserves / Gross Loans & Reserves / NPLs



Criticized and Classified Loans / Gross Loans



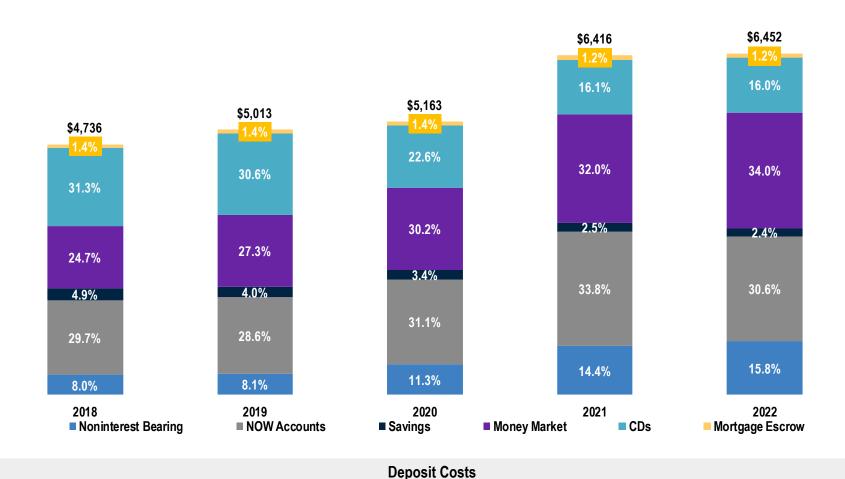
ACL by Loan Segment (4Q22)





Deposit Mix Shift

Average Deposits Composition(\$MM)



0.82%

0.32%



1.36%

1.76%

0.73%

Digital Banking Usage Continues to Increase

24%

Increase in Monthly Mobile Deposit Active Users
Dec 2022 YoY



~27,700

Users with Active Online Banking Status

20%

Dec 2022 YoY Growth



11%

Digital Banking
Enrollment
Dec 2022 YoY Growth



Internet Banks

iGObanking and BankPurely national deposit gathering platforms

~2% of Average Deposits in Dec 2022





Small Business Lending Platform

\$22.5MM of Commitments in 2022



~6,500

Zelle® Transactions

~\$2.2MM

Zelle Dollar Transactions in Dec 2022

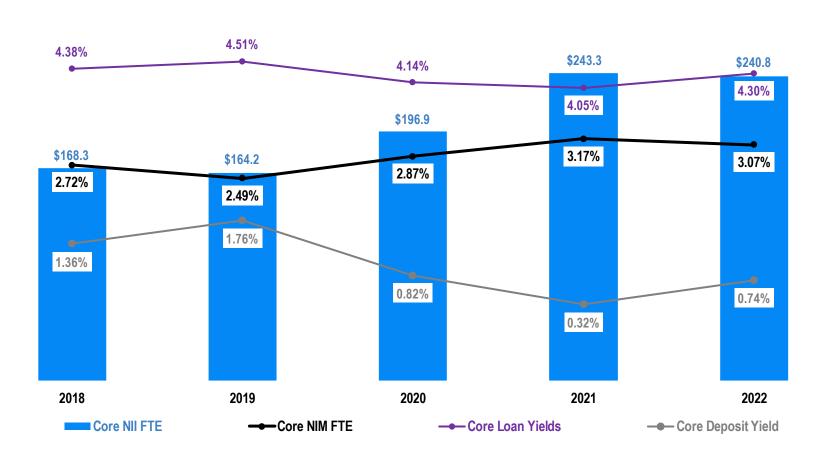


Technology Enhancements Remain a Priority



NIM Compression in 2022 Expected to Continue into 2023

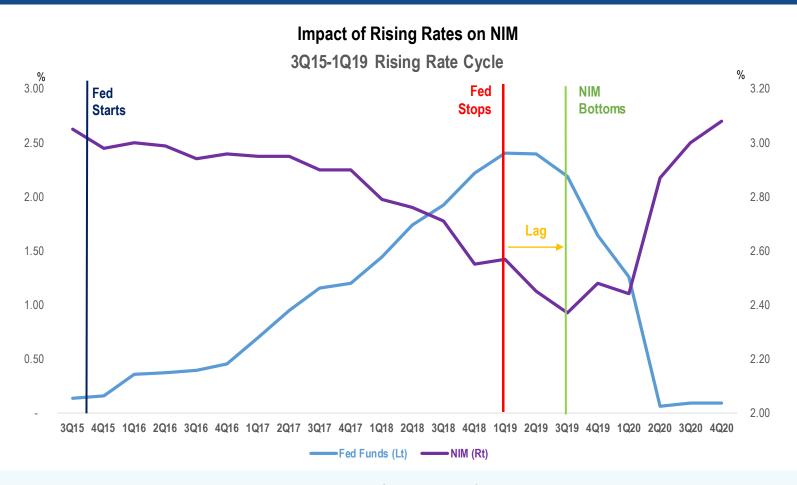






2.70% 2.47% 2.85% 3.11% 3.24%

NIM Should Start to Rebound ~2 Qtrs After Fed Stops Raising Rates

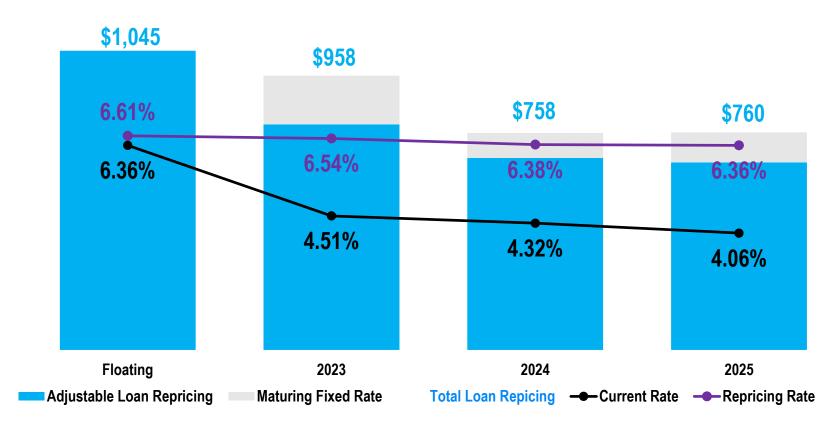


- Last rising rate cycle, the NIM started to recover about 2 quarters after the Fed stopped raising rates
- While this rising rate cycle has seen faster and greater Fed moves, the NIM is expected to follow a similar path
- The key drivers will be loan growth and the competitive environment for incremental funding



40% of the Loan Portfolio to Reprice Through 2024

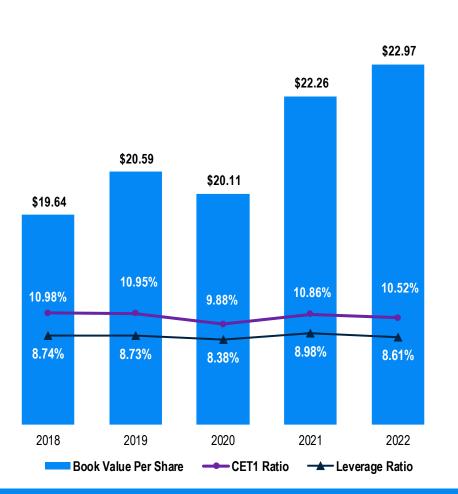




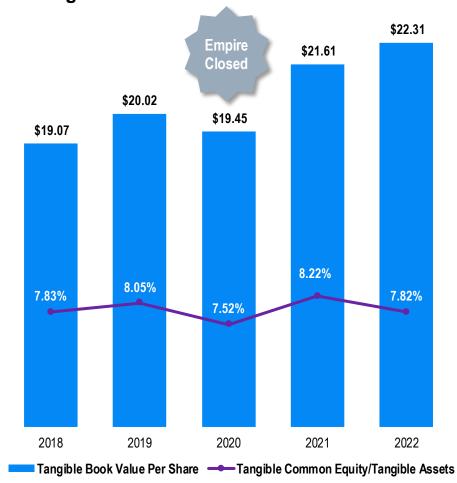
- Floating rate loans include any loans (including swaps) tied to an index that reprices within 90 days
- Through 2025, loans to reprice ~200+ bps higher assuming index values as of December 31, 2022
- ~15% of loans reprice with every Fed move and an additional 10-15% reprice annually

Book Value and Tangible Book Value Per Share Grow in 2022





Tangible Book Value Per Share 4% 2018-2022



71% of Earnings Returned in 2022; 45% in 2021



Key Messages

- 2022 was the second highest core earnings year ever; despite challenging rate environment
- Solid credit quality with a history of low losses
 - Average real estate LTVs <37%; Over 88% of the loan portfolio is real estate secured
 - Weighted average Debt Service Coverage Ratio of 1.7x for multifamily and non-owner occupied commercial real estate
- Managing through rate increases
 - After a lag, NIM should begin to recover once the Fed stops raising rates
- Remaining selective with loans
 - Focus on maintaining conservative underwriting standards, full relationships, and appropriate risk-adjusted returns
- Opportunistic capital return with strong dividend yield of 4.5%¹
 - Repurchased 374,862 shares in 4Q22 at an average price of \$20.16
 - Balancing additional share repurchases with 8% TCE target

Appendix









Experienced Executive Leadership Team



John Buran President and CFO

FFIC: 22 years Industry: 46 years



Maria Grasso SEVP, COO. Corporate Secretary

17 years 37 years



Susan Cullen SEVP, CFO, Treasurer

7 years 33 years



Francis Korzekwinski SEVP. Chief of Real Estate

29 years 34 years



Michael Bingold SEVP. Chief Retail and Client Development Officer

10 years 40 years



Douglas McClintock SEVP. General Counsel

1 year 47 years



Allen Brewer SEVP, Chief Information Officer

14 years 49 years



Tom Buonaiuto SEVP, Chief of Staff, Deposit Channel Executive

15 years¹ 31 years



Vincent Giovinco EVP, Commercial Real Estate Lending

3 years 25 years



Alan Jin **FVP**. Residential and Mixed Use

24 years 30 years



Theresa Kelly EVP, Business Banking

17 years 39 years



Patricia Mezeul EVP, Director of Government Banking

15 years 43 years

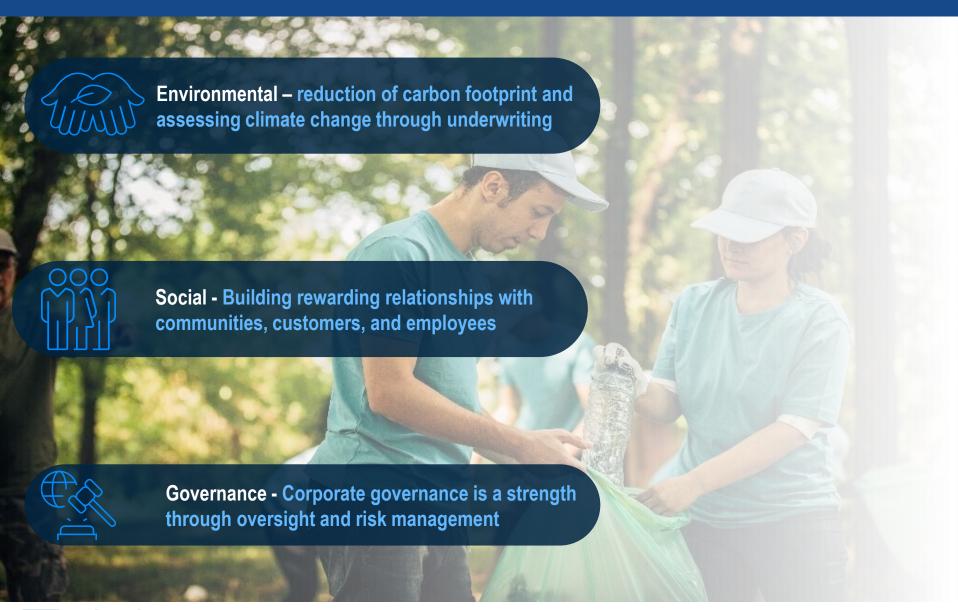
Executive Compensation and Insider Stock Ownership (6.2%²) Aligned with Shareholder Interests

27 Year Track Record of Steady Growth





Environmental, Social, and Governance



Reconciliation of GAAP Earnings and Core Earnings

Non-cash Fair Value Adjustments to GAAP Earnings

The variance in GAAP and core earnings is partly driven by the impact of non-cash net gains and losses from fair value adjustments. These fair value adjustments relate primarily to borrowing carried at fair value under the fair value option and swaps designated to protect against rising rates. As the swaps get closer to maturity, the volatility in fair value adjustments will dissipate. In a rising interest rate environment or a steepening of the yield curve, the loss position would experience an improvement. In a declining interest rate environment, the movement in the curve exaggerates our mark-to-market loss position.

Core Net Income, Core Diluted EPS, Core ROAE, Core ROAA, Pre-provision, Pre-tax Net Revenue, Core Net Interest Income FTE, Core Net Interest Income and Yield on Total Loans, Core Noninterest Income, Core Noninterest Expense and Tangible Book Value per common share are each non-GAAP measures used in this presentation. A reconciliation to the most directly comparable GAAP financial measures appears below in tabular form. The Company believes that these measures are useful for both investors and management to understand the effects of certain interest and noninterest items and provide an alternative view of the Company's performance over time and in comparison to the Company's competitors. These measures should not be viewed as a substitute for net income. The Company believes that tangible book value per common share is useful for both investors and management as these are measures commonly used by financial institutions, regulators and investors to measure the capital adequacy of financial institutions. The Company believes these measures facilitate comparison of the quality and composition of the Company's capital over time and in comparison to its competitors. These measures should not be viewed as a substitute for total shareholders' equity.

These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for analysis of results reported under GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.



Reconciliation of GAAP Earnings and Core Earnings

Possible		Years Ended									
CAAP Become from before become reases: \$ 194,582 \$ 109,278 \$ 45,582 \$ 53,331 \$ 65,865 \$ 66,184 Day 1, Provision for Cloud Lensors - Despire tumaction Day 1, Provision for Cloud Lensors - Despire tumaction Day 1, Provision for Cloud Lensors - Despire tumaction		December 31, December 31,		December 31,	December 31,	December 31,	December 31,				
Post	(Dollars In thousands, except per share data)	2022	2021	2020	2019	2018	2017				
Post											
Note (quin) bose from fair when adjustments	GAAP income (loss) before income taxes	\$ 104,852	\$ 109,278	\$ 45,182	\$ 53,331	\$ 65,485	\$ 66,134				
Note that the second content of second content	Day 1, Provision for Credit Losses - Empire transaction	_	_	1,818	_	_	_				
Comment Comm	Net (gain) loss from fair value adjustments	(5,728)	12,995	2,142	5,353	4,122	3,465				
Net gain on sale or disposation of ascets Net (rigan i) isse final washe adjustments on qualifying hedges (75) Rel (rigan) isse formit avalue adjustments on qualifying hedges (75) Rel (rigan) isse formit avalue adjustments (77) (78) Rel (rigan) isse formit avalue adjustments (78) Rel (rigan) isse formit avalue adjustments (78) (78) Rel (rigan) isse formit avalue adjustments (78) Rel (rigan) isse formit avalue adjustments (78) (78) Rel (rigan) isse formit avalue adjustments (78) (Net (gain) loss on sale of securities	10,948	(113)	701	15	1,920	186				
Note Seal price Seal pric	Life insurance proceeds	(1,822)	_	(659)	(462)	(2,998)	(1,405)				
Acceptance demployee benefits upon Officer's death	*	(104)	(621)	_	(770)	(1,141)	_				
Accelerated employee benefits upon Officer's death		(77.5)	(2.070)	1.105	1.670						
Pepsyment penally on bornowing C.080	-	(7/5)	(2,079)			140	_				
Net sample and second part of purchase accounting adjustments 1,2,000 1,2,480 380 1,500 1,		_	_		455	149	_				
Purpose Purp					_	_	_				
Conc income before taxes	* * *	(2,030)				_	_				
Provision for core income taxes 28,502 30,769 15,428 13,957 11,960 22,613 Core net income \$ 76,839 \$ 88,764 \$ 49,749 \$ 47,233 \$ 55,577 \$ 45,767 Core net income \$ 2,50 \$ 2,59 \$ 1,18 \$ 1,44 \$ 1,92 \$ 1,41 Day 1, Provision for Credit Losses - Engine transaction, net of tax \$ 2,50 \$ 2,59 \$ 1,18 \$ 1,44 \$ 1,92 \$ 1,41 Day 1, Provision for Credit Losses - Engine transaction, net of tax \$ 2,50 \$ 2,59 \$ 1,18 \$ 1,44 \$ 1,92 \$ 1,41 Day 1, Provision for Credit Losses - Engine transaction, net of tax \$ 2,50 \$ 2,59 \$ 1,18 \$ 1,44 \$ 1,92 \$ 1,41 Day 1, Provision for Credit Losses - Engine transaction, net of tax \$ 2,50 \$ 2,50 \$ 2,50 \$ 1,50 \$ 2,50 \$ 1,50 Net (gain) loss from fair value adjustments, net of tax \$ 2,65 \$ - \$ 2,00 \$ 2,0	•	105 241									
Core net income S 76,839 S 88,764 S 49,749 S 47,233 S 55,777 S 45,767											
GAAP diluted earnings (loss) per common shane Day 1, Provision for Credit Losses - Empire transaction, net of tax ———————————————————————————————————											
Day Provision for Credit Losses - Empire transaction, net of tax	Cole liet meonic	\$ /6,839	\$ 88,764	\$ 49,749	\$ 47,233	\$ 55,5//	\$ 45,767				
Day Provision for Credit Losses - Empire transaction, net of tax	GAAP diluted earnings (loss) per common share	\$ 250	¢ 2.50	¢ 110	£ 1.44	£ 102	¢ 1.41				
Table	- · · · ·	\$ 2.50	\$ 2.39	\$ 1.18	\$ 1.44	\$ 1.92	\$ 1.41				
Net (gain) loss on sale of securities, net of tax 0.26 — 0.02 — 0.05 — Life insurance proceeds (0.06) — (0.01) — (0.02) (0.03) 0.035 Net gain on sale or disposition of assets, net of tax — (0.01) — (0.02) (0.03) 0.13 Net gain jons from fair value adjustments on qualifying hedges, net of tax —		_	_	0.05	_	_	_				
Life insurance proceeds (0.06) — (0.02) (0.02) (0.03) (0.05) Net gain on sale or disposition of assets, net of tax — (0.01) — (0.02) (0.03) 0.13 Net gain on sale or disposition of assets, net of tax — (0.02) (0.05) 0.03 0.05 — — — Accelerated employee benefits upon Officer's death, net of tax — — (0.02) — 0.01 — — — Accelerated employee benefits upon Officer's death, net of tax — — 0.20 — — 0.01 — — — Net amortization of purchase accounting adjustments, net of tax — — 0.20 — — — — — — — — — — — — — — — — — — —	Net (gain) loss from fair value adjustments, net of tax	(0.14)	0.31	0.06	0.14	0.10	0.07				
Net gain on sale or disposition of assets, net of tax Come diluted earnings per common share (1) South Per age assets South Per age age assets South Per age age age assets South Per age	Net (gain) loss on sale of securities, net of tax	0.26	_	0.02	_	0.05	_				
Net (gain) loss from fair value adjustments on qualifying hedges, net of tax (0.02) (0.05) 0.03 0.05	Life insurance proceeds	(0.06)	_	(0.02)	(0.02)	(0.10)	(0.05)				
Accelerated employee benefits upon Officer's death, net of tax	Net gain on sale or disposition of assets, net of tax	_	(0.01)	_	(0.02)	(0.03)	0.13				
Accelerated employee benefits upon Officer's death, net of tax ———————————————————————————————————											
Prepayment penalty on borrowings, net of tax — — 0.20 — — — Net amortization of purchase accounting adjustments, net of tax (0.05) (0.06) — — — — Merger expense, net of tax — 0.06 0.18 0.04 — — NYS tax change — (0.02) — — — — Core diluted earnings per common share ⁽¹⁾ \$ 2.49 \$ 2.81 \$ 1.70 \$ 1.65 \$ 1.94 \$ 1.57 Core net income, as calculated above \$ 76,839 \$ 88,764 \$ 49,749 \$ 47,233 \$ 55,577 \$ 45,767 Average assets 8,307,137 8,143,372 7,276,022 6,947,881 6,504,598 6,217,746 Average equity 672,742 648,946 580,667 561,289 534,735 530,300 Core return on average assets ⁽²⁾ 0.92 % 1.09 % 0.68 % 0.68 % 0.88 % 0.85 % 0.74 %	hedges, net of tax	(0.02)	(0.05)	0.03	0.05	_	_				
Net amortization of purchase accounting adjustments, net of tax (0.05) (0.06) — — — — — — — — — — — — — — — — — — —	Accelerated employee benefits upon Officer's death, net of tax	_	_	_	0.01	_	_				
tax (0.05) (0.06) — — — — — — — — — — — — — — — — — — —	Prepayment penalty on borrowings, net of tax	_	_	0.20	_	_	_				
Merger expense, net of tax — 0.06 0.18 0.04 — — NYS tax change — (0.02) — — — — Core diluted earnings per common share ⁽¹⁾ \$ 2.49 \$ 2.81 \$ 1.70 \$ 1.65 \$ 1.94 \$ 1.57 Core net income, as calculated above \$ 76,839 \$ 88,764 \$ 49,749 \$ 47,233 \$ 55,577 \$ 45,767 Average assets 8,307,137 8,143,372 7,276,022 6,947,881 6,504,598 6,217,746 Average equity 672,742 648,946 580,067 561,289 534,735 530,300 Core retum on average assets ⁽²⁾ 0,92 % 1.09 % 0,68 % 0,68 % 0,85 % 0,74 %	* * *										
NYS tax change — (0.02) — — — — — — — — — — — — — — — — — — —		(0.05)			_	_	_				
Core diluted earnings per common share ⁽¹⁾ \$ 2.49 \$ 2.81 \$ 1.70 \$ 1.65 \$ 1.94 \$ 1.57 Core net income, as calculated above \$ 76,839 \$ 88,764 \$ 49,749 \$ 47,233 \$ 55,577 \$ 45,767 Average assets \$ 8,307,137 \$ 8,143,372 \$ 7,276,022 \$ 6,947,881 \$ 6,504,598 \$ 6,217,746 Average equity Core retum on average assets ⁽²⁾ \$ 0,92 % \$ 1.09 % \$ 0,68 % \$ 0,68 % \$ 0,85 % \$ 0,74 %		_		0.18	0.04	_	_				
Core net income, as calculated above \$ 76,839 \$ 88,764 \$ 49,749 \$ 47,233 \$ 55,577 \$ 45,767 A verage assets 8,307,137 8,143,372 7,276,022 6,947,881 6,504,598 6,217,746 A verage equity 672,742 648,946 580,067 561,289 534,735 530,300 Core return on average assets ⁽²⁾ 0,92 % 1.09 % 0.68 % 0.68 % 0.85 % 0.74 %	NYS tax change		(0.02)								
Core net income, as calculated above \$ 76,839 \$ 88,764 \$ 49,749 \$ 47,233 \$ 55,577 \$ 45,767 A verage assets 8,307,137 8,143,372 7,276,022 6,947,881 6,504,598 6,217,746 A verage equity 672,742 648,946 580,067 561,289 534,735 530,300 Core return on average assets ⁽²⁾ 0,92 % 1.09 % 0.68 % 0.68 % 0.85 % 0.74 %	Core diluted comings personness shore(1)			4 450							
Average assets 8,307,137 8,143,372 7,276,022 6,947,881 6,504,598 6,217,746 A verage equity 672,742 648,946 580,067 561,289 534,735 530,300 Core return on average assets ⁽²⁾ 0,92 % 1.09 % 0.68 % 0.68 % 0.85 % 0.74 %	Core diluted earnings per common snare	\$ 2.49	\$ 2.81	\$ 1.70	\$ 1.65	\$ 1.94	\$ 1.57				
Average assets 8,307,137 8,143,372 7,276,022 6,947,881 6,504,598 6,217,746 A verage equity 672,742 648,946 580,067 561,289 534,735 530,300 Core return on average assets ⁽²⁾ 0,92 % 1.09 % 0,68 % 0,68 % 0,85 % 0.74 %	Core net income, as calculated above	\$ 76.839	\$ 88.764	\$ 49.749	\$ 47.233	\$ 55.577	\$ 45,767				
Average equity 672,742 648,946 580,067 561,289 534,735 530,300 Core return on average assets (2) 0.92 % 1.09 % 0.68 % 0.68 % 0.85 % 0.74 %				7	, , , , , , , , , , , , , , , , , , , ,						
Core retum on average assets ⁽²⁾ 0.92 % 1.09 % 0.68 % 0.68 % 0.85 % 0.74 %	-										
Core return on average equity ⁽²⁾ 11.42 % 13.68 % 8.58 % 8.42 % 10.39 % 8.63 %	Core retum on average equity ⁽²⁾										

FFIC FLUSHING

Core diluted earnings per common share may not foot due to rounding

² Ratios are calculated on an annualized basis

Reconciliation of GAAP Revenue & Pre-Provision Pre-Tax Net Revenue

(Dollars In thousands)	Years Ended												
	De	December 31, 2022		December 31, 2021		cember 31, 2020	December 31, 2019		December 31, 2018		December 31, 2017		
GAAP Net interest income	\$	243,616	\$	247,969	\$	195,199	\$	161,940	\$	167,406	\$	173,107	
Net (gain) loss from fair value adjustments													
on qualifying hedges		(775)		(2,079)		1,185		1,678		_		_	
Net amortization of purchase accounting adjustments		(2,542)		(3,049)		(11)							
Core Net interest income	\$		\$		\$	196,373	\$	163,618	\$	167,406	\$	173,107	
Core Net interest income	2	240,299	2	242,841	<u> </u>	190,373	3	103,018	<u> </u>	167,406	2	1/3,10/	
GAAP Noninterest income	\$	10,009	\$	3,687	\$	11,043	\$	9,471	\$	10,337	\$	10,362	
Net (gain) loss from fair value adjustments		(5,728)		12,995		2,142		5,353		4,122		3,465	
Net (gain) loss on sale of securities		10,948		(113)		701		15		1,920		186	
Life insurance proceeds		(1,822)		_		(659)		(462)		(2,998)		(1,405)	
Net gain on disposition of assets		(104)		(621)				(770)		(1,141)			
Core Noninterest income	\$	13,303	\$	15,948	\$	13,227	\$	13,607	\$	12,240	\$	12,608	
GAAP Noninterest expense	\$	143,692	\$	147,322	\$	137,931	\$	115,269	\$	111,683	\$	107,474	
Prepayment penalty on borrowings		_		_		(7,834)		_		_		_	
Accelerated employee benefits upon													
Officer's death		_		_		_		(455)		(149)		_	
Net amortization of purchase accounting													
adjustments		(578)		(560)		(91)		_		_		_	
Merger expense				(2,562)		(6,894)		(1,590)					
Core Noninterest expense	\$	143,114	\$	144,200	\$	123,112	\$	113,224	\$	111,534	\$	107,474	
GAAP:													
Net interest income	\$	243,616	\$	247,969	\$	195,199	\$	161,940	\$	167,406	\$	173,107	
Noninterest income		10,009		3,687		11,043		9,471		10,337		10,362	
Noninterest expense		(143,692)		(147,322)		(137,931)		(115,269)		(111,683)		(107,474)	
Pre-provision pre-tax net revenue	\$	109,933	\$	104,334	\$	68,311	\$	56,142	\$	66,060	\$	75,995	
Core:													
Net interest income	\$	240,299	\$	242,841	\$	196,373	\$	163,618	\$	167,406	\$	173,107	
Noninterest income		13,303		15,948		13,227		13,607		12,240		12,608	
Noninterest expense		(143,114)		(144,200)		(123,112)		(113,224)		(111,534)		(107,474)	
Pre-provision pre-tax net revenue	\$	110,488	\$	114,589	\$	86,488	\$	64,001	\$	68,112	\$	78,241	
Efficiency Ratio		56.4 %	,	55.7 %	, 	58.7 %	, 	63.9 %	·	62.1 %	, 	57.9	



Reconciliation of GAAP and Core Net Interest Income and NIM

	Years Ended												
	December 31,		December 31,		December 31,			December 31,		December 31,		December 31,	
(Dollars In thousands)		2022		2021		2020		2019		2018		2017	
GAAP net interest income	\$	243,616	\$	247,969	\$	195,199	\$	161,940	\$	167,406	\$	173,107	
Net (gain) loss from fair value adjustments on qualifying hedges		(775)		(2,079)		1,185		1,678		_		_	
Net amortization of purchase accounting adjustments		(2,542)		(3,049)		(11)		_		_		_	
Tax equivalent adjustment		461		450		508	_	542		895		<u> </u>	
Core net interest income FTE	\$	240,760	\$	243,291	\$	196,881	\$	164,160	\$	168,301	\$	173,107	
Total average interest-earning assets (1)	\$	7,841,407	\$	7,681,441	\$	6,863,219	\$	6,582,473	\$	6,194,248	\$	5,916,073	
Core net interest margin FTE		3.07 %	6	3.17 %		% 2.87 9		% 2.49		2.72	%	2.93 %	
GAAP interest income on total loans, net Net (gain) loss from fair value adjustments on	\$	293,287	\$	274,331	\$	248,153	\$	251,744	\$	232,719	\$	209,283	
qualifying hedges Net amortization of purchase accounting		(775)		(2,079)		1,185		1,678		_		_	
adjustments		(2,628)		(3,013)		(356)							
Core interest income on total loans, net	\$	289,884	\$	269,239	\$	248,982	\$	253,422	\$	232,719	\$	209,283	
Average total loans, net (1)	\$	6,748,165	\$	6,653,980	\$	6,006,931	\$	5,621,033	\$	5,316,968	\$	4,988,613	
Core yield on total loans		4.30 %		4.05 %	6	4.14 %		4.51	%	4.38	% 4.20 %		

Calculation of Tangible Stockholders' Common Equity to Tangible Assets

	December 31, 2022		December 31, 2021		December 31,	Ι	December 31,	I	December 31,	December 31,	
(Dollars in thousands)					 2020		2019	2018		2017	
Total Equity	\$	677,157	\$	679,628	\$ 618,997	\$	579,672	\$	549,464	\$	532,608
Less:											
Goodwill		(17,636)		(17,636)	(17,636)		(16,127)		(16,127)		(16,127)
Core deposit Intangibles		(2,017)		(2,562)	(3,172)		_		_		_
Intangible deferred tax liabilities				328	 287		292		290		291
Tangible Stockholders' Common Equity	\$	657,504	\$	659,758	\$ 598,476	\$	563,837	\$	533,627	\$	516,772
Total Assets	\$	8,422,946	\$	8,045,911	\$ 7,976,394	\$	7,017,776	\$	6,834,176	\$	6,299,274
Less:											
Goodwill		(17,636)		(17,636)	(17,636)		(16,127)		(16,127)		(16,127)
Core deposit Intangibles		(2,017)		(2,562)	(3,172)		_		_		_
Intangible deferred tax liabilities				328	 287		292		290		291
Tangible Assets	\$	8,403,293	\$	8,026,041	\$ 7,955,873	\$	7,001,941	\$	6,818,339	\$	6,283,438
Tangible Stockholders' Common Equity to Tangible											
Assets		7.82 %	_	8.22 %	 7.52 %		8.05 %		7.83 %		8.22 %



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FILL Financial Corporation