STRÖER

PRESS RELEASE

Ströer: Successful sale of the Turkish business

Strategic sale to Turkish co-shareholder

Cologne, 9 October 2018 Ströer successfully sold its Turkish out-of-home media business. The former co-shareholder Murat Ilbak acquired the 90% shareholding in Ströer Kentvizyon for a transaction value of around EUR 15m.

The Turkish business has not been part of Ströer's core business since the termination of the contract for the City of Istanbul last year. The sale signals the end of the Colognebased media company's activities along the Bosporus.

By focusing on the German core business and future growth fields, the significance of the Turkish out-of-home business faded into the background. At the time of the sale, the Turkish business accounted for around 2% of revenue and just under 2% of the Ströer Group's EBITDA. The deconsolidation will bolster the Company's profitability in the long term with a view to the planned portfolio optimizations and further sharpen its financial profile. The transaction is slightly accretive for Ströer in terms of earnings and cash.

"The macroeconomic situation in Turkey is looking increasingly gloomy. Due to this and in light of the upcoming tender, we consider a continuation of our by far most significant contract in Ankara unlikely. This is why we decided to take the final step and sell our Turkish company," said Udo Müller, founder and Co-CEO of Ströer SE und Co. KGaA.

Following the write-downs of around EUR 20m already charged on the Turkish business in fiscal years 2016 and 2017, Ströer expects the upcoming deconsolidation to result in an additional expense of EUR 10m to EUR 20m.

In addition, since the company's full consolidation in the Ströer Group in 2010, exchange losses have reached around EUR 100m. They have already been deducted from Ströer's equity directly and must now be recognized through profit and loss as of the date of the company's disposal. The resulting effects are reported in "Result from discontinued operations."



About Ströer

Ströer is a leading digital multi-channel media company and offers its customers end-to-end solutions along the entire marketing and sales value chain. Ströer's objective is to be the most customer-centric media company. The addition of dialog marketing enables Ströer to offer customers holistic performance-based solutions ranging from location or content-specific reach and interaction across the entire spectrum of dialog marketing through to transactions. Furthermore, in digital publishing, the Company publishes premium content across all digital channels, offering one of Germany's widest reaching networks with its t-online.de and special interest sites.

The Ströer Group commercializes and operates several thousand websites in German-speaking countries in particular and operates approximately 230,000 advertising media in the out-of-home segment. It has approximately 13,000 employees at over 100 locations. In fiscal year 2017, Ströer generated revenue of EUR 1.33b. Ströer SE & Co. KGaA is listed in Deutsche Börse's SDAX.

For more information on the Company, please visit www.stroeer.com.

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