



# EVEREST MEDICINES

**FY 2021 Earnings Presentation**

**March 2022**

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# EVEREST MEDICINES: A BIOPHARMACEUTICAL COMPANY COMMITTED TO ADDRESS CRITICAL UNMET MEDICAL NEEDS WITH GLOBALLY FIRST-IN-CLASS OR BEST-IN-CLASS THERAPEUTICS AND VACCINES

## 4 anchor products to launch in 2022 and 2023

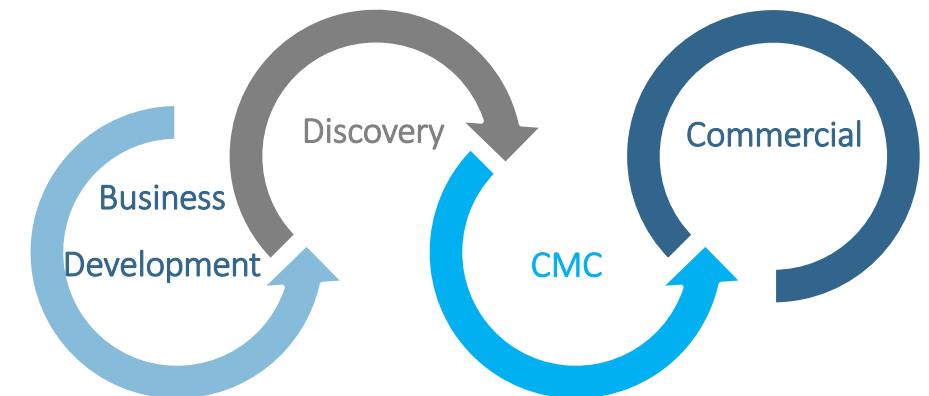
Oncology	Renal	Infectious Disease	mRNA
 <p><b>TRODELVY™</b> sacituzumab govitecan-hziy 180 mg for injection</p>	 <p><b>TARPEYO™</b> (budesonide) delayed release capsules - 4 mg</p>	 <p><b>XERAVA™</b> (eravacycline) for injection</p>	 <p><b>PTX-COVID19-B</b></p>
> <b>3.5</b> million incidence of cancers with TROP-2 overexpression in 2019	~ <b>5</b> million prevalence in China in 2019	~ <b>2.9</b> million cIAI patients in China	License covers 30% of global population (~ <b>2.4bn</b> )

## Pipeline in development

- **11** clinical stage assets under development
- **14** trials ongoing
- Other 7 assets expecting approval in **2-6** years



## Fully integrated biopharmaceutical platform



- Top-tier BD team continues to bring BIC/FIC products to Everest and bring Everest products to the world
- Multiple discovery programs under development, and strong pipeline to follow
- In-house GMP/GSP manufacturing facility in Jiashan, China for mRNA COVID-19 vaccines and other molecules production
- Industry-leading commercial team, to be further expanded approaching the approval time of our anchor products

Source: The prevalence data are from Frost & Sullivan research, KOL and company internal estimate, WHO website as of December 2021.

# MAJOR ACCOMPLISHMENTS IN 2021 AND YTD 2022

1

NDA approval



NDA approval in Singapore

6

BLA/NDAs submitted

- **Trodelvy**
  - Singapore
  - Mainland China
  - Taiwan
  - South Korea
- **Xerava**
  - Mainland China
  - Hong Kong

4

Topline data readouts of clinical trials

- **Trodelvy** Phase 2b bridging trial in mTNBC
- **Trodelvy** Phase 3 TROPiCS-02 (HR+/HER2-mBC) topline result
- **Taniborbactam** Phase 3 CERTAIN-1 in cUTI
- **Etrasimod** Phase 3 ELEVATE 12 in UC patients

4

IND approvals

- **Trodelvy** Phase 3 mUC trial
- **Trodelvy** Phase 2 basket trial
- **Xerava** Phase 3 CABP trial
- **SPR206** Phase 1 trial

3

Newly in-licensed assets



1

Discovery Collaboration



## Organization

- ✓ 400+ employees
- ✓ 1700m<sup>2</sup> research lab fully operational
- ✓ Manufacturing site topped out

Commercialization Strategic Collaboration



Tencent 腾讯





# SACITUZUMAB GOVITECAN IS A FDA-APPROVED, FIRST-IN-CLASS TROP-2-TARGETED ADC

- Trodelvy is the **first FDA-approved** antibody-drug conjugate (ADC) that targets the **Trop-2** antigen, and the **first ADC approved by FDA** specifically for the treatment of **2L+ metastatic TNBC** and FDA also granted **accelerated approval** for the treatment of **metastatic urothelial cancer**.
- Gilead and Everest are conducting an **extensive set of clinical trials** for Trodelvy across solid tumors.



Indication	Phase 1	Phase 2	Phase 3	Filed
2L mTNBC (ASCENT)	Approved in US, EU, Australia, Canada, UK, and Switzerland			
HR+/HER2- mBC (TROPiCS-02)	Phase 3			
2L mUC (TROPiCS-04)	Phase 3			
1L NSCLC	Phase 3			
Basket Trial (TROPiCS-03)	Phase 2			
1L mTNBC (PD-L1-) (ASCENT-03)	Phase 3			
2-3L NSCLC	Phase 3			
1L mTNBC (PD-L1+) (ASCENT-04)	Phase 3			



Indication	Phase 1	Phase 2	Phase 3	Filed
2L mTNBC	Approved in Singapore, filed in China, Taiwan, South Korea			
HR+/HER2- mBC	Phase 3			
2L mUC	Phase 3			
1L NSCLC	Phase 3			
Asia basket trial (Cervical, Esophagus, Gastric)	Phase 2			

 Active trial

 Planned trial

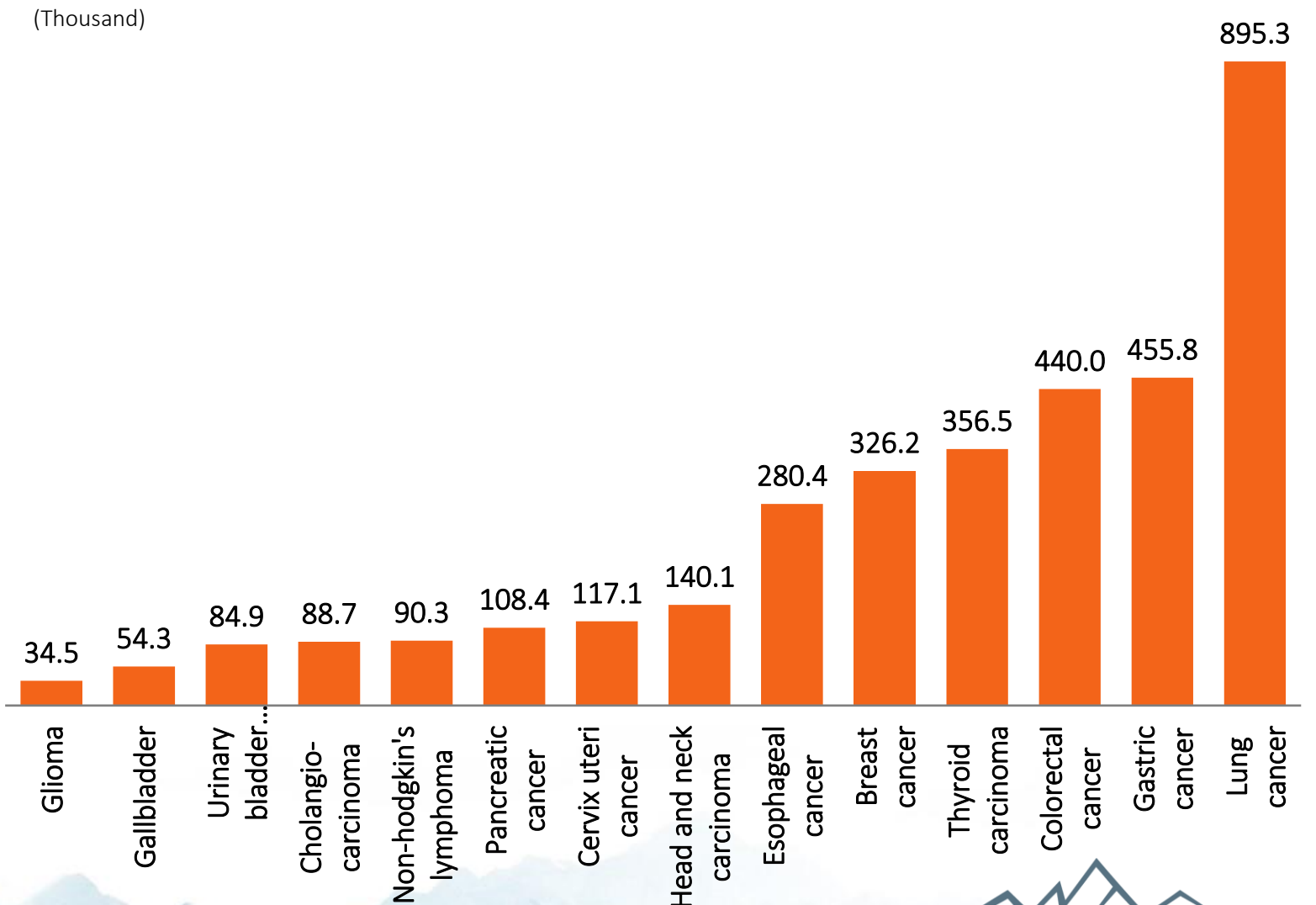


# LARGE MARKET OPPORTUNITY IN OUR INITIAL INDICATIONS OF FOCUS, SUBSTANTIAL UPSIDE POTENTIAL IN BROAD RANGE OF TUMOR TYPES THAT EXPRESS TROP-2

➤ Incidences of TNBC, UC, HR+/HER2- BC, NSCLC, esophagus, gastric and cervical in China in 2019

TNBC ASCENT / Ever 132-001	48.9k
UC TROPiCS-04	76.4k
HR+/HER2- BC TROiCS-02 / Ever 132-002	195.7k
NSCLC Phase 3 Planned	761.0k
Esophagus, Gastric, Cervical Phase 2 basket trial	853.3k

➤ Incidences of cancer with TROP-2 overexpression is over 3.5 million, accounting for ~ 80% of all cancer incidences in China in 2019



<sup>1</sup> Source: Frost & Sullivan.

# PIVOTAL STUDY RESULTS OF SACITUZUMAB GOVITECAN IN METASTATIC TNBC

The ASCENT study is a global, open-label, randomized **Phase 3** study that enrolled more than **500 patients across 230 study locations**. The study evaluated the efficacy and safety of Trodelvy compared with a single-agent chemotherapy of the physician's choice in patients with unresectable, locally advanced or metastatic TNBC who had received at least two prior systemic treatments.



## ASCENT result highlight<sup>2</sup>

### Median Progression-Free Survival (HR=0.41, p<0.0001)



### Median Overall Survival (HR=0.48, p<0.0001)



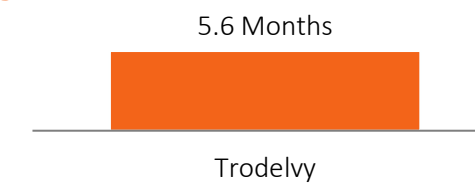
### Overall Response Rate



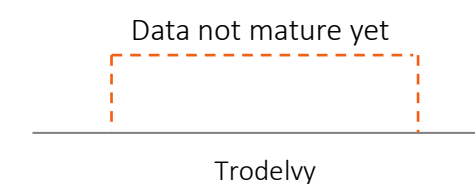
EVER-132-001 is a single-arm, multi-center **Phase 2b** registrational study evaluating sacituzumab govitecan in **80 patients** enrolled in **China** for the treatment of mTNBC. The results demonstrated an **ORR numerically higher than** the global ASCENT trial. The safety profile was similar to that reported in prior studies, and **no new safety signals were identified**.

## EVER-132-001 result highlight

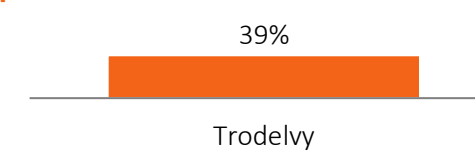
### Median Progression-Free Survival



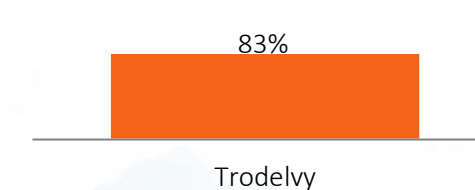
### Median Overall Survival



### Overall Response Rate



### Disease Control Rate



Source: Immunomedics investor presentation, Frost & Sullivan.

<sup>1</sup> Treatment of physician's choice: eribulin, capecitabine, gemcitabine, and vinorelbine.

<sup>2</sup> Overall population excluded brain metastatic patients.



# TARPEYO: FIRST-IN-DISEASE THERAPY TARGETING IGA WITH SUBSTANTIAL UNMET NEEDS

## Tarpeyo (Nefecon)

MoA

Oral formulation of budesonide (First-in-class)

Positioning

First-in-disease

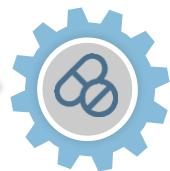
Indication

IgA nephropathy  
(~5 million prevalence in China in 2019)

Clinical status

- Global: NDA approved in the US and filed in Europe
- China: Phase 3 ongoing

Current Treatment



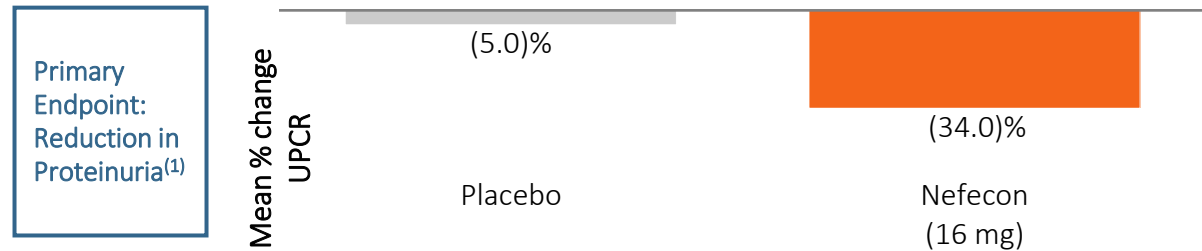
No approved treatments. Off label use of renin-angiotensin system inhibitors, systemic steroids and other immunosuppressants has limitations

Treatment Limitations

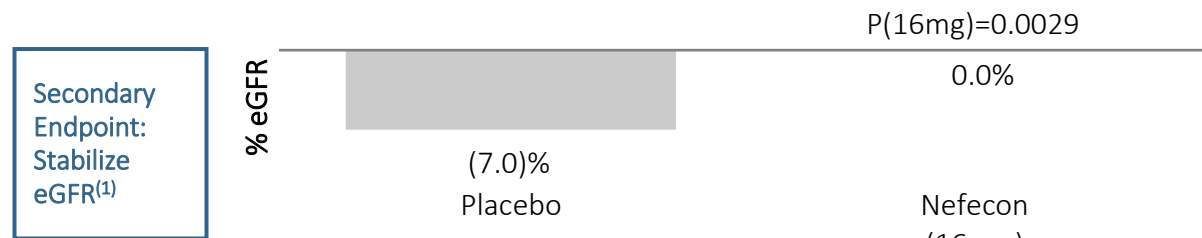


Serious side effect - serious infections from systemic steroids.  
Contradictory and inconclusive efficacy for other immunosuppressants

### Phase 3 NeflgArd Trial Part A Results



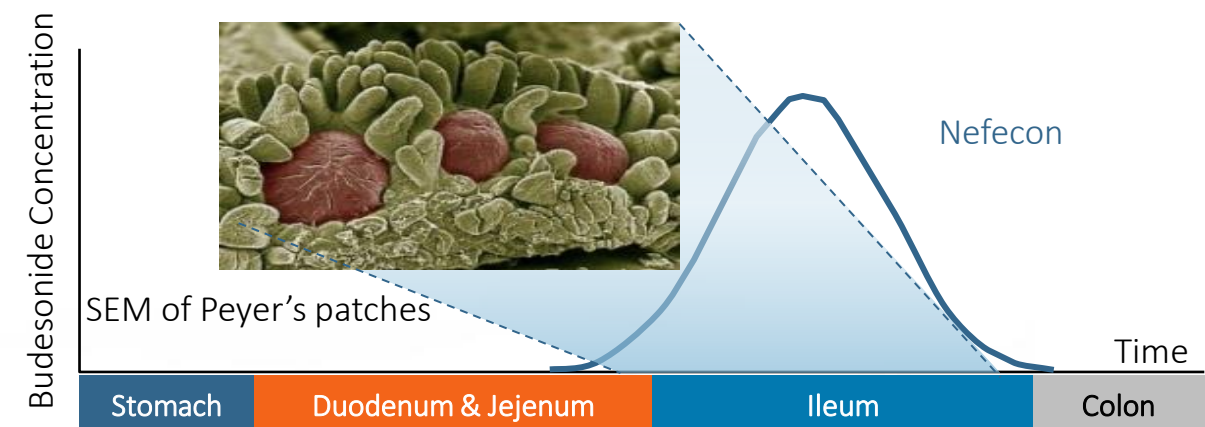
Nefecon was associated with a stabilization of eGFR in NeflgArd



Absolute Difference: **-0.17 ml/min/1.73m<sup>2</sup>**

**-4.04 ml/min/1.73m<sup>2</sup>**

### Unique Targeted Release Profile



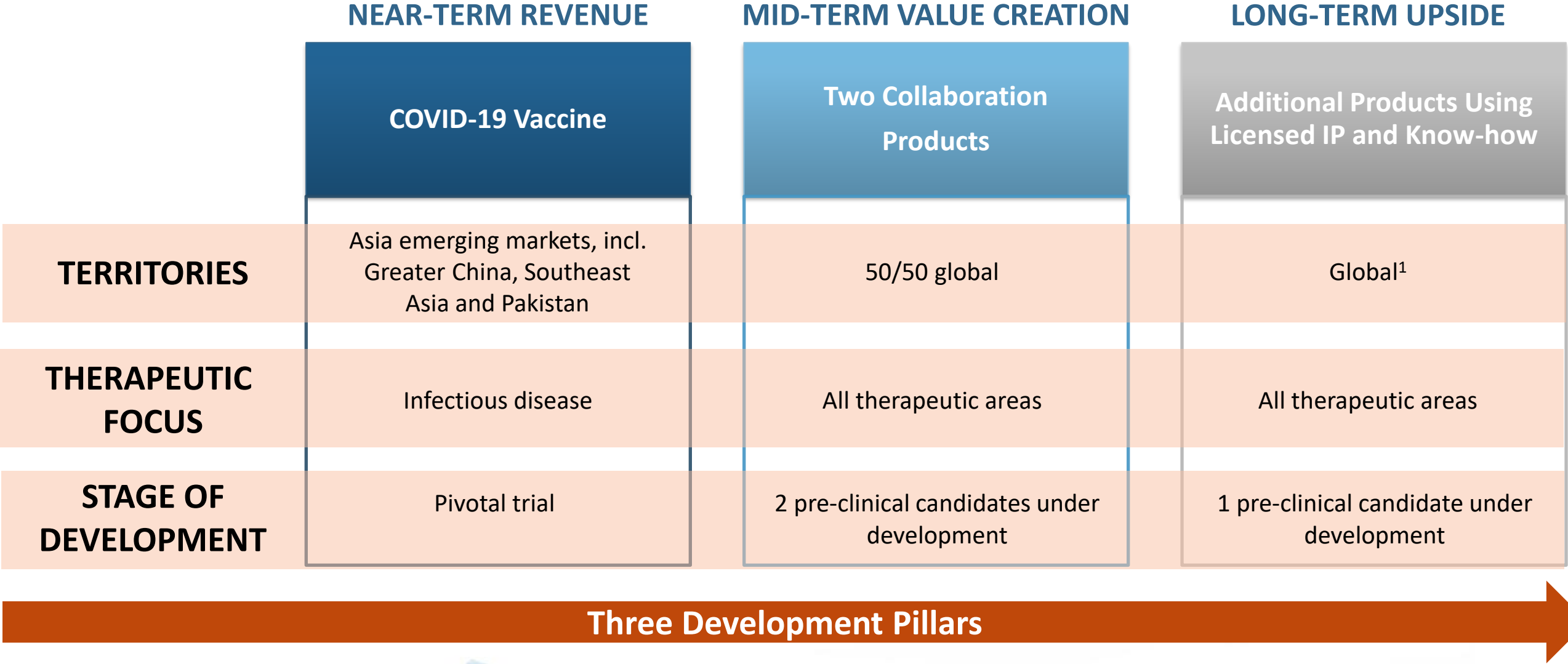
Source for prevalence: KOL and company internal estimate. (1) Calliditas Phase 2b study data

# OUR ANTIBIOTIC PORTFOLIO OF BEST-IN-CLASS THERAPIES FOR MDR GRAM- INFECTIONS

	Eravacycline	Taniborbactam	SPR206	
<b>MoA</b>	<ul style="list-style-type: none"> <li>A novel, fully-synthetic tetracycline that binds the bacterial 30S ribosomal subunit and inhibits protein synthesis</li> </ul>	<ul style="list-style-type: none"> <li>A novel combo with cefepime, <math>\beta</math>-lactamase inhibitor with potent and selective inhibitory activity against both serine and metallo-<math>\beta</math>-lactamases</li> </ul>	<ul style="list-style-type: none"> <li>A novel polymyxin derivative with significantly reduced renal toxicity</li> </ul>	
<b>Positioning</b>	Best-in-class <sup>1</sup>	Best-in-class <sup>1</sup>	Best-in-class <sup>1</sup>	
<b>Spectrum Coverage</b>	Class A (ESBL, KPC)	✓		
	Class B (NDM,VIM)	✓		
	Class C (AMPC)	✓		
	Class D (OXA)	✓		
	Enterobacteriaceae	✓	✓	✓
		✓	✓	✓
	✓	✓	✓	
	✓	✓	✓	
	✓	✓	✓	
<b>Clinical Status</b>	Global: Approved China: NDA Submitted	Global: + Phase 3 China: Phase 3	Global: Phase 1 China: Phase 1 Planning	

<sup>1</sup> With the potential.

# CUTTING EDGE MRNA PLATFORM WITH COVID-19 VACCINE AND OTHER MRNA VACCINES UNDER DEVELOPMENT



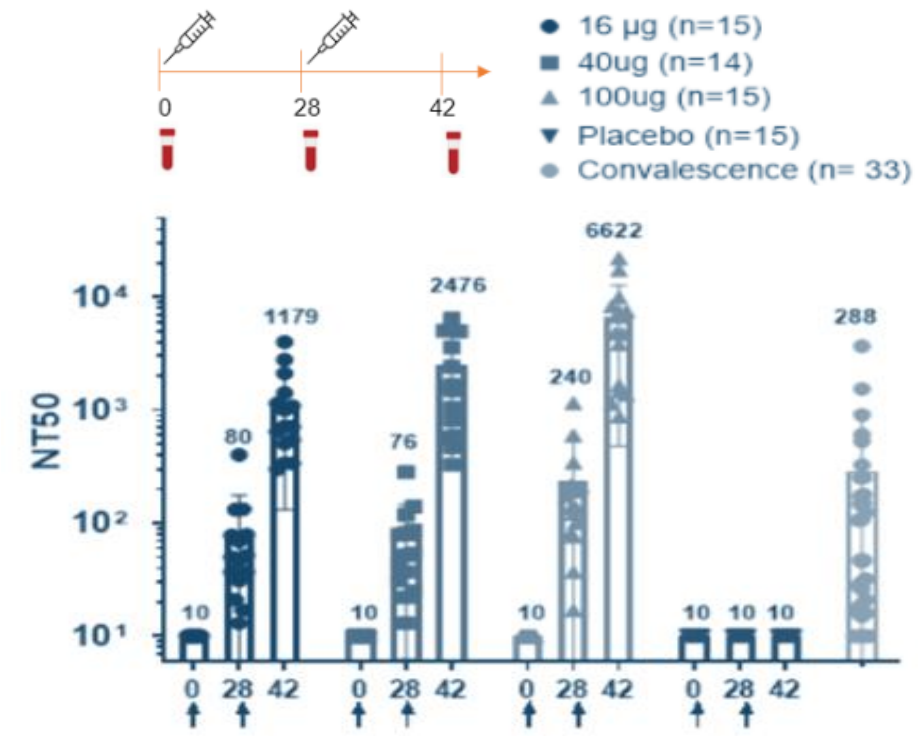
Note: 1. Providence and Everest have mutual ROFN

# PTX-COVID19-B: POTENTIALLY BEST-IN-CLASS MRNA COVID-19 VACCINE

## PTX-COVID19-B Profile

Indication	Prophylaxis of COVID-19 with or without previous COVID-19 vaccines
MOA	LNP containing mRNA that encodes for the full-length S protein of SARS-CoV-2 G614
Regimen	Two doses (Day 1 and Day 28)
Administration	IM
Safety	Similar with approved mRNA vaccines, some mild to moderate AEs, such as injection site reaction, pyrexia
Efficacy	Potentially best-in-class profile, and coverage of VOC
Storage	-20°C

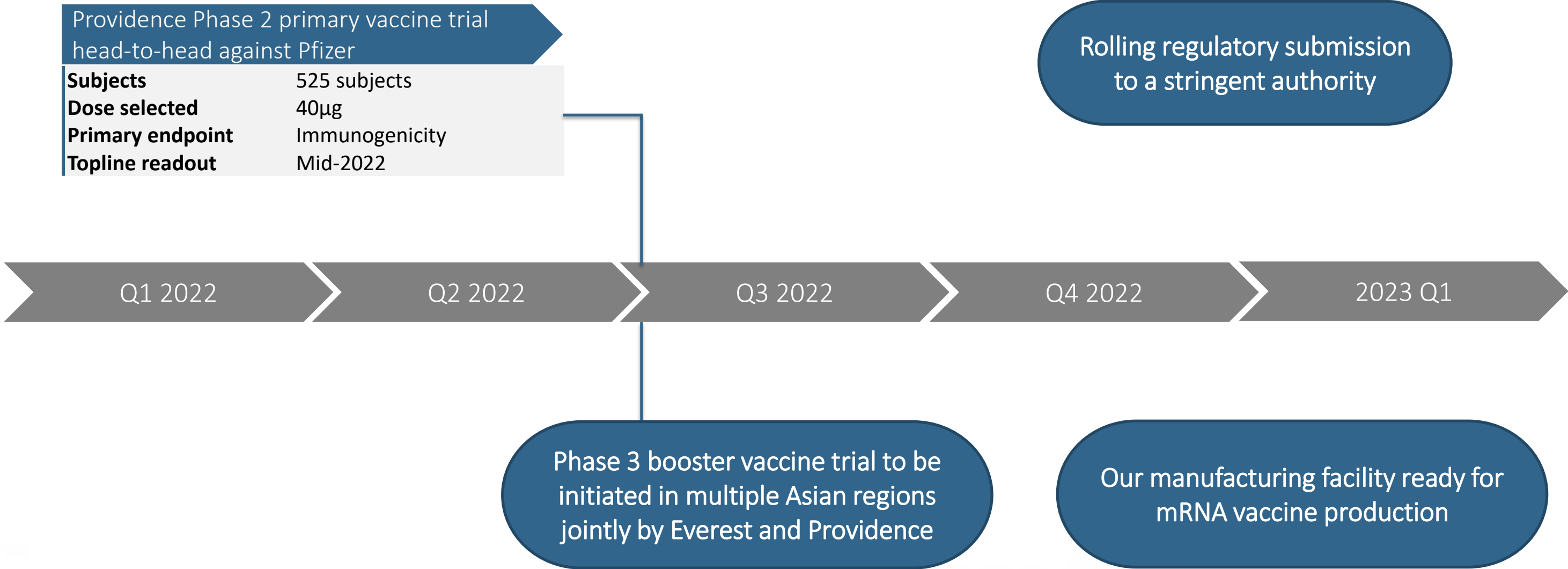
## PTX-COVID19-B phase 1 (pseudovirus) neutralization results



Neutralizing antibody levels compare favorably with approved mRNA vaccines.

\*Day 28 Neutralization results are prior to administration of the 2nd dose.  
 Source: N Engl J Med. 2020 Dec 17;383(25):2439-2450.; N Engl J Med. 2020 Dec 17;383(25):2427-2438.

# POTENTIAL LAUNCH OF PTX-COVID19-B IN 2023



# STATE-OF-THE-ART FACILITY FOR R&D AND MANUFACTURING



- Manufacturing site was topped out in December 2021.
- Phase 1 of the plant is designed for **mRNA vaccine production** and was designed for an annual capacity of ~800m doses.



- **1700m<sup>2</sup>** state-of-the-art facility
- Fully operational in **Q1 2022**

# INDUSTRY-LEADING EXPERIENCED COMMERCIAL TEAM WITH SUCCESSFUL TRACK RECORD IN OUR THERAPEUTICAL AREAS

120+ commercial team to support upcoming product launches



Kevin Guo  
CCO



3 Molecules in launch phase

TRODELVY™  
sacituzumab govitecan-hzxy  
180 mg for injection

- Building internal team to cover 80% of breast cancer market at launch
- >90 symposiums already conducted with about 400 expert speakers and >300,000 attendances from HCP

XERAVA™  
(eravacycline) for injection











- Developing an agile promotion model for the launch of Xerava
- Leveraging internal and external resources to access hospitals

TARPEYO™  
(budesonide) delayed release capsules - 4 mg  
(Nefecon)

- Committing resources to educate and build the market
- Accelerating pre-launch activities as we get closer to approval

# TOP TIER BUSINESS DEVELOPMENT TEAM AND TRUSTED GLOBAL PARTNERS ACROSS MULTIPLE THERAPEUTIC AREAS

## Proven Track Record in Asset Selection

Asset	Acquiree/Licenser	Acquirer/Licensee	Deal Size
Etrasimod			\$6.7 bn
SPR206			\$40 mn equity \$80mn milestones
Trodelvy			\$21 bn
Xerava			\$43 mn upfront \$16mn milestones
Ralinepag			\$800 mn upfront \$400mn milestones

## Our Partners

Asia





Europe




North America












# INCOME STATEMENT AND CASH POSITION

RMB'000	Years ended 31 December	
	2021	2020
Revenue	54	-
Cost of revenue	(23)	-
<b>Gross profit</b>	<b>31</b>	<b>-</b>
General and administrative expenses	(242,676)	(277,833)
Research and development expenses	(613,433)	(377,411)
Distribution and selling expenses	(199,150)	(33,246)
Other income	4,956	1,084
Other gain/(loss) - net	22,940	(1,051)
<b>Operating loss</b>	<b>(1,026,332)</b>	<b>(688,457)</b>
Finance income/(cost) - net	24,065	(31,725)
Fair value change in financial instruments issued to investors	(6,452)	(4,937,983)
<b>Loss for the year (IFRS Measure)</b>	<b>(1,008,719)</b>	<b>(5,658,165)</b>
Adjustments to Non-IFRS measure	231,432	5,055,253
<b>Loss for the year (Non-IFRS Measure)</b>	<b>(777,287)</b>	<b>(602,912)</b>



## Revenue

- For the year ended 31 December 2021, we generated revenue of RMB54 thousand from sales of eravacycline in Singapore.















## Expenses

- R&D expenses increased **+63% to RMB613.4 million**
  - *Clinical expenses increased due to additional trials we initiated in 2021*
  - *Employee benefit expenses increased as R&D and discovery headcount increased by 84% from 2020 to 2021*
- Distribution and selling expenses increased due to expansion of commercial organization and pre-launch and launch activities carried out for product commercialization.

## Cash Balance

- **RMB2,640.1 million** cash/cash equivalents, as at 31 December 2021. As well as equivalent to RMB798.5 million I-Mab shares as at 31 December 2021.

## 2022 AND 2023 ONCOLOGY CATALYSTS

	Molecule	Trial	Everest Medicines	Milestone	Status
1H 2022	Trodelvy	/		Commercial launch of Trodelvy in Singapore	<input type="radio"/>
	Trodelvy	/		Phase 2 Asia basket trial initiation	<input type="radio"/>
	FGF401	/		Phase 2 trial initiation in FGF19 amplified HCC patients	<input type="radio"/>
	Trodelvy	Ever 132-002		Phase 3 HR+/HER2- mBC regional trial enrollment completion	<input type="radio"/>
	Trodelvy	/		BLA approval in 2L+ mTNBC in China	<input type="radio"/>
2H 2022	Trodelvy	/		Commercial launch of Trodelvy in China	<input type="radio"/>
	Trodelvy	/		NDA approval in 2L+ mTNBC in Taiwan	<input type="radio"/>
	Trodelvy	/		Commercial launch of Trodelvy in Taiwan	<input type="radio"/>
	Trodelvy	TROPiCS-04		Trodelvy mUC trial enrollment complete	<input type="radio"/>
2023	Trodelvy	/		NDA approval in 2L+ mTNBC in South Korea	<input type="radio"/>
	Trodelvy	/		Commercial launch of Trodelvy in South Korea	<input type="radio"/>
	Trodelvy	Ever 132-002		Phase 3 HR+/HER2- mBC regional trial data readout	<input type="radio"/>
	Trodelvy	Ever 132-002		Trodelvy BLA filing in HR+/HER2- mBC in China	<input type="radio"/>
	Trodelvy	TROPiCS-04		Trodelvy Phase 3 TROPiCS-04 trial in mUC data readout	<input type="radio"/>

Completed  On track

## 2022 AND 2023 INTERNAL MEDICINE AND INFECTIOUS DISEASE CATALYSTS

	Molecule	Trial		Milestone	Status
1H 2022	Xerava	/		NDA approval in cIAI in China	<input type="radio"/>
	Nefecon	NeflgArd – Part B		Chinese patients' Part A data from global Ph 3 NeflgArd Study	<input type="radio"/>
	Etrasimod	ELEVATE UC 12 & 52		Phase 3 trials topline data readout	<input type="radio"/>
	Etrasimod	CULTIVATE sub-study A		Phase 2/3 dose-ranging data for Cohn's disease	<input type="radio"/>
	EVER-001	/		Phase 2 trial initiation	<input type="radio"/>
2H 2022	Nefecon	/		NDA filing in IgAN in China	<input type="radio"/>
	EDDC-2214	/		Phase 1 trial initiation	<input type="radio"/>
	PTX-COVID19-B	/		Jiashan manufacturing site ready for production	<input type="radio"/>
	PTX-COVID19-B	/		Phase 2 trial immunogenicity data readout	<input type="radio"/>
2023	Nefecon	/		NDA approval in IgAN in China	<input type="radio"/>
	Nefecon	/		Commercial launch of Nefecon in China	<input type="radio"/>
	Etrasimod	/		Phase 3 UC trial enrollment completion	<input type="radio"/>

Completed  On track



# Q&A





**EVEREST MEDICINES**