

FACT SHEET



COMPANY PROFILE

About Redcare Pharmacy

Originally founded in 2001, Redcare Pharmacy (formerly known as Shop Apotheke Europe) today is the leading e-pharmacy in Europe, currently active in seven countries: Germany, Austria, France, Belgium, Italy, the Netherlands and Switzerland.

Headquartered in Sevenum, close to the Dutch city of Venlo and in the heart of Europe, the company has locations in Cologne, Berlin, Munich, Tongeren, Warsaw, Milan, Lille and Eindhoven.

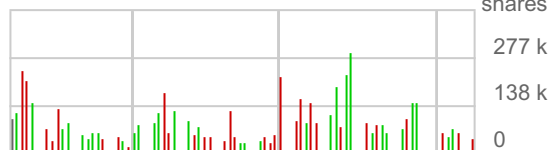
As the one-stop pharmacy of the future, Redcare Pharmacy offers over 10 million active customers a wide range of more than 150,000 products at attractive and fair prices. Besides OTC, nutritional supplements, beauty and personal care products as well as an extensive assortment of health-related products in all markets, the company also provides prescription drugs for customers in Germany, Switzerland and the Netherlands.

Pharmaceutical safety is of top priority. Being a pharmacy at its core, Redcare stands for comprehensive pharmaceutical consultation service. Since care is at the heart of everything Redcare does, the company provides services for all stages of life and health. This ranges from its marketplaces to unique delivery options and medication management.

Redcare Pharmacy N.V. has been listed on the Regulated Market of the Frankfurt Stock Exchange (Prime Standard) since 2016. As of 19 June 2023, the company is a member of the MDAX selection index.



Volume ■ Quotes increased ■ Quotes decreased



STOCK FUNDAMENTALS

ISIN	NL0012044747
Share type	Ordinary
Branch	
Segment	Prime Standard
Last Dividend	€ 0.00
52 week high	153.00 EUR
52 week low	81.12 EUR
Stock exchanges	Frankfurt Stock Exchange

SUPERVISORY BOARD

- ▶ Dr. Björn Söder
- ▶ Frank Köhler
- ▶ Jaska de Bakker
- ▶ Henriette Peucker
- ▶ Jérôme Cochet

MANAGING BOARD



Olaf Heinrich
CEO



Stephan Weber
CCO and Deputy CEO



Jasper Eenhorst
CFO



Theresa Holler
COO



Marc Fischer
CIO

FINANCIAL CALENDAR

17/04/2024	Annual General Meeting
25/04/2024	Publication Quarterly Statement (call-date Q1)
30/07/2024	Publication Half-yearly Financial Report
05/11/2024	Publication Quarterly Statement (call-date Q3)

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FINANCIAL SUMMARY

	Q4 2022			Q4 2023		
	EUR 1,000			EUR 1,000		
	DACH	International	Total	DACH	International	Total
Revenue	261,087	66,743	327,830	440,252	91,066	531,318
Gross profit	74,255	16,976	91,231	99,380	21,943	121,323
% of revenue	28.4%	25.4%	27.8%	22.6%	24.1%	22.8%
Segment EBITDA	15,420	-2,425	12,995	31,920	-723	31,197
Adj. segment EBITDA	15,506	-2,369	13,137	31,977	-717	31,260
EBITDA	7,055	-7,660	-605	20,374	-7,260	13,120
Adj. EBITDA	8,106	-6,973	1,133	22,358	-6,133	16,231
% margin	3.1%	-10.4%	0.3%	5.1%	-6.7%	3.1%
EBIT	389	-11,879	-11,490	8,299	-13,771	-5,466
Adj. EBIT	1,440	-11,192	-9,752	10,283	-12,644	-2,355
Net profit / loss			-9,768			-6,429
* Unaudited						

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KEY PERFORMANCE INDICATORS

	Q4 2022	Q4 2023	Better / (Worse)
Page visits (million)	89.3	112.6	23.3
Mobile page visits (million)	67.1	85.1	18.0
Ratio mobile (in %)	75	76	1 pp
Orders (million)	6.5	7.8	1.3
Repeat orders (in %)	84	87	3 pp
Return rate (in %)	0.7	0.8	0,1 pp
Active customers (million)	9.3	10.8	1.5
Average shopping basket (€)	58.8	60.6	1.8

Redcare Pharmacy N.V.

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