

# FACT SHEET



## COMPANY PROFILE

### About Redcare Pharmacy

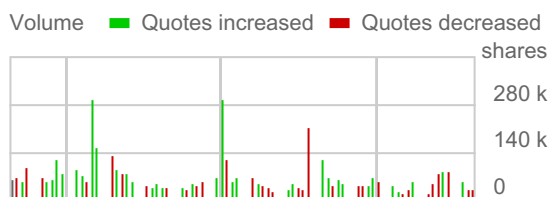
Originally founded in 2001, Redcare Pharmacy (formerly known as Shop Apotheke Europe) today is the leading e-pharmacy in Europe, currently active in seven countries: Germany, Austria, France, Belgium, Italy, the Netherlands and Switzerland.

Headquartered in Sevenum, close to the Dutch city of Venlo and in the heart of Europe, the company has locations in Cologne, Berlin, Munich, Tongeren, Warsaw, Milan, Lille and Eindhoven.

As the one-stop pharmacy of the future, Redcare Pharmacy offers over 10 million active customers a wide range of more than 150,000 products at attractive and fair prices. Besides OTC, nutritional supplements, beauty and personal care products as well as an extensive assortment of health-related products in all markets, the company also provides prescription drugs for customers in Germany, Switzerland and the Netherlands.

Pharmaceutical safety is of top priority. Being a pharmacy at its core, Redcare stands for comprehensive pharmaceutical consultation service. Since care is at the heart of everything Redcare does, the company provides services for all stages of life and health. This ranges from its marketplaces to unique delivery options and medication management.

Redcare Pharmacy N.V. has been listed on the Regulated Market of the Frankfurt Stock Exchange (Prime Standard) since 2016. As of 19 June 2023, the company is a member of the MDAX selection index.



## STOCK FUNDAMENTALS

ISIN	NL0012044747
Share type	Ordinary
Branch	
Segment	Prime Standard
Last Dividend	€ 0.00
52 week high	119.20 EUR
52 week low	36.51 EUR
Stock exchanges	Frankfurt Stock Exchange

## SUPERVISORY BOARD

- ▶ **Dr. Björn Söder**
- ▶ **Frank Köhler**
- ▶ **Jaska de Bakker**
- ▶ **Henriette Peucker**
- ▶ **Jérôme Cochet**

## MANAGING BOARD



**Olaf Heinrich**  
CEO



**Stephan Weber**  
CCO and Deputy CEO



**Jasper Eenhorst**  
CFO



**Theresa Holler**  
COO



**Marc Fischer**  
CIO

## FINANCIAL CALENDAR

**31/10/2023**

Quarterly Financial Report (call-date Q3) 2023

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## FINANCIAL SUMMARY

	Q2 2022			Q2 2023*		
	EUR 1,000			EUR 1,000		
	DACH	International	Total	DACH	International	Total
<b>Revenue</b>	<b>220,365</b>	<b>66,855</b>	<b>287,220</b>	<b>334,190</b>	<b>85,698</b>	<b>419,888</b>
<b>Gross profit</b>	<b>62,055</b>	<b>17,711</b>	<b>79,766</b>	<b>85,454</b>	<b>21,117</b>	<b>106,571</b>
<i>% of revenue</i>	<i>28.2%</i>	<i>26.5%</i>	<i>27.8%</i>	<i>25.6%</i>	<i>24.6%</i>	<i>25.4%</i>
<b>Segment EBITDA</b>	<b>7,231</b>	<b>-3,115</b>	<b>4,116</b>	<b>25,771</b>	<b>-811</b>	<b>24,989</b>
Adj. segment EBITDA				26,077	-712	25,365
<b>EBITDA</b>	<b>-2,771</b>	<b>-9,837</b>	<b>-12,608</b>	<b>15,937.0</b>	<b>-5,389.0</b>	<b>10,582.0</b>
Adj. EBITDA	1,097	-7,246	-6,149	17,697.0	-4,452.0	13,250.0
<i>% margin</i>	<i>0.5%</i>	<i>-10.8%</i>	<i>-2.1%</i>	<i>5.3%</i>	<i>-5.2%</i>	<i>3.2%</i>
<b>EBIT</b>	<b>-8,259</b>	<b>-13,526</b>	<b>-21,785</b>	<b>8,088</b>	<b>-10,354</b>	<b>-2,232</b>
Adj. EBIT	-4,391	-10,935	-15,326	9,848	-9,417	436
<b>Net profit / loss</b>			<b>-24,825</b>			<b>-4,074</b>
<b>* Unaudited figures</b>						

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## KEY PERFORMANCE INDICATORS

	Q2 2022	Q2 2023	Better / (Worse)
Page visits (million)	85.7	109.2	23.5
Mobile page visits (million)	60.6	82.5	21.9
Ratio mobile (in %)	71	76	4 pp
Orders (million)	5.8	7.1	1.3
Repeat orders (in %)	83	84	1 pp
Return rate (in %)	0.8	0.7	-0,1 pp
Active customers (million)	8.6	10.1	1.5
Average shopping basket (€)	57.9	58.9	1

### Redcare Pharmacy N.V.

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### Contact Investor Relations

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