



atomera

# Investor Presentation

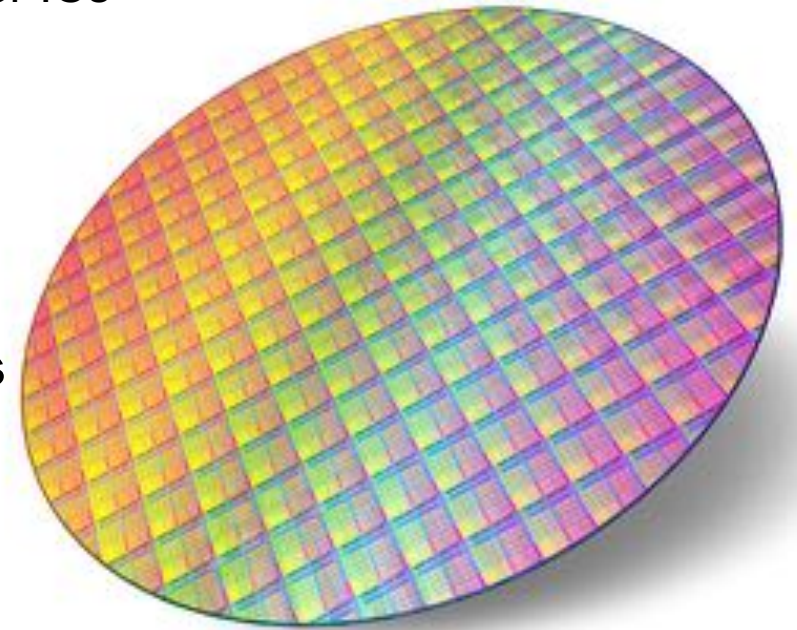
March 2021

This presentation contains forward-looking statements concerning Atomera Incorporated (“Atomera,” the “Company,” “we,” “us,” and “our”). The words “believe,” “may,” “will,” “potentially,” “estimate,” “continue,” “anticipate,” “intend,” “could,” “would,” “project,” “plan,” “expect” and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including those disclosed in the section "Risk Factors" included in our Annual Report on Form 10-K filed with the SEC on February 19, 2021. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in our forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances described in the forward-looking statements will be achieved or occur.

This presentation contains only basic information concerning Atomera. The Company’s filings with the Securities Exchange Commission, including the Prospectus Supplement , include more information about factors that could affect the Company’s operating and financial results. We assume no obligation to update information contained in this presentation. Although this presentation may remain available on the Company's website or elsewhere, its continued availability does not indicate that we are reaffirming or confirming any of the information contained herein.



- ▶ **Mears Silicon Technology (MST<sup>®</sup>) is a thin film used to enhance semiconductors**
  - Results in higher performance, lower power, and lower costs for ICs
- ▶ **Capital-light IP and technology licensing business**
  - Robust and growing patent portfolio
- ▶ **Engaged with 50% of world's top semiconductor makers**
- ▶ **Licenses with four companies including recent JDA**
- ▶ **Strong team to commercialize technology**



# A Better Way for Industry R&D



## Industry Consortia

Little Control

Expensive & Inefficient



## Equipment OEMs

No Longer Available

Tied to Equipment Sales



## In House R&D

Large Scale, Long Term Investment

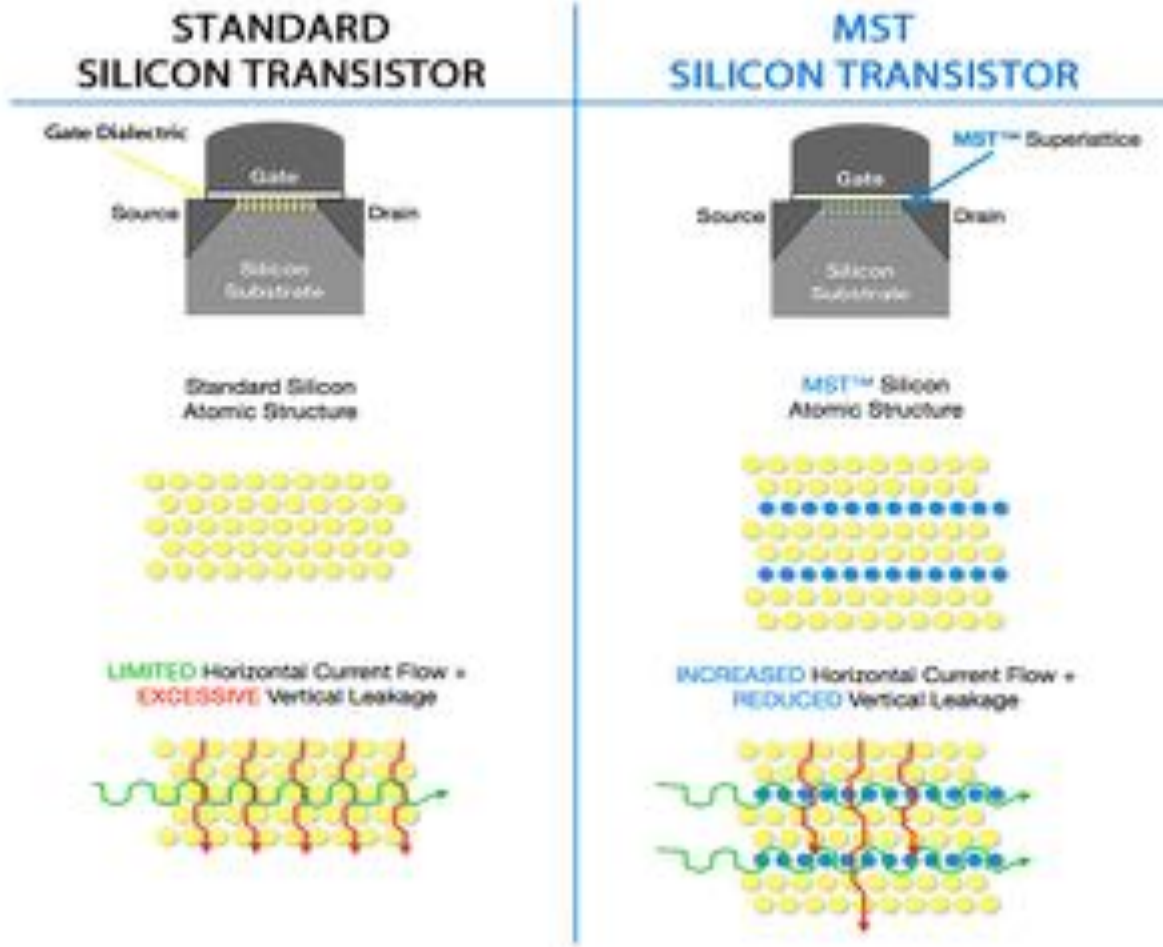


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Targeted Innovation

Inexpensive & Low Risk





## Potential Benefits

### ► Improved Efficiency

- Higher transistor performance
- Lower power consumption
- Better reliability

### ► Lower cost

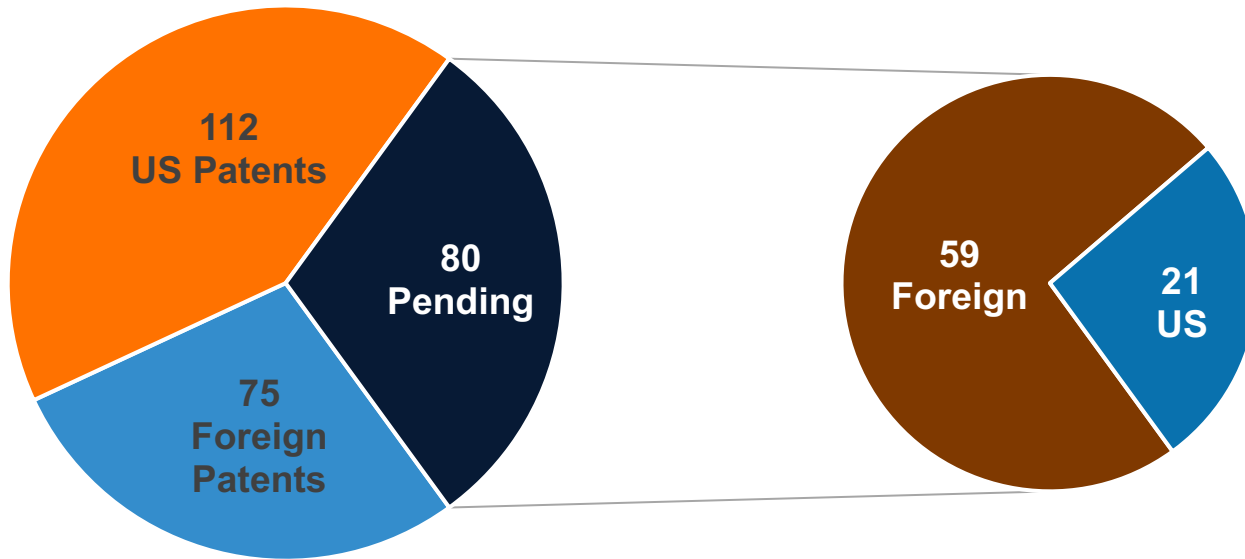
- Reduced die size
- Improved yield
- Higher throughput

### ► Same benefits as a node shrink

# Patent Portfolio – 17% increase YoY



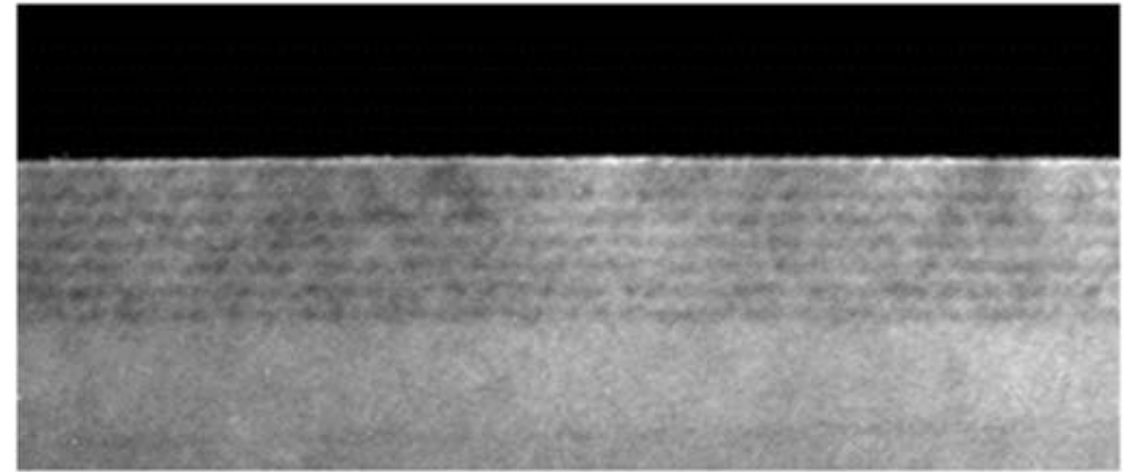
## 269 Patents Granted and Pending



Core MST Method and Device  
MST Enabled Devices/Architecture  
Next-Gen Architectures using MST

## Discoverable

These distinctive layers are visible on products using MST



Extensive know-how  
Extends life and value of patents

# Target Customers & Partners



## Integrated Device Manufacturers



## Foundry



## Fabless

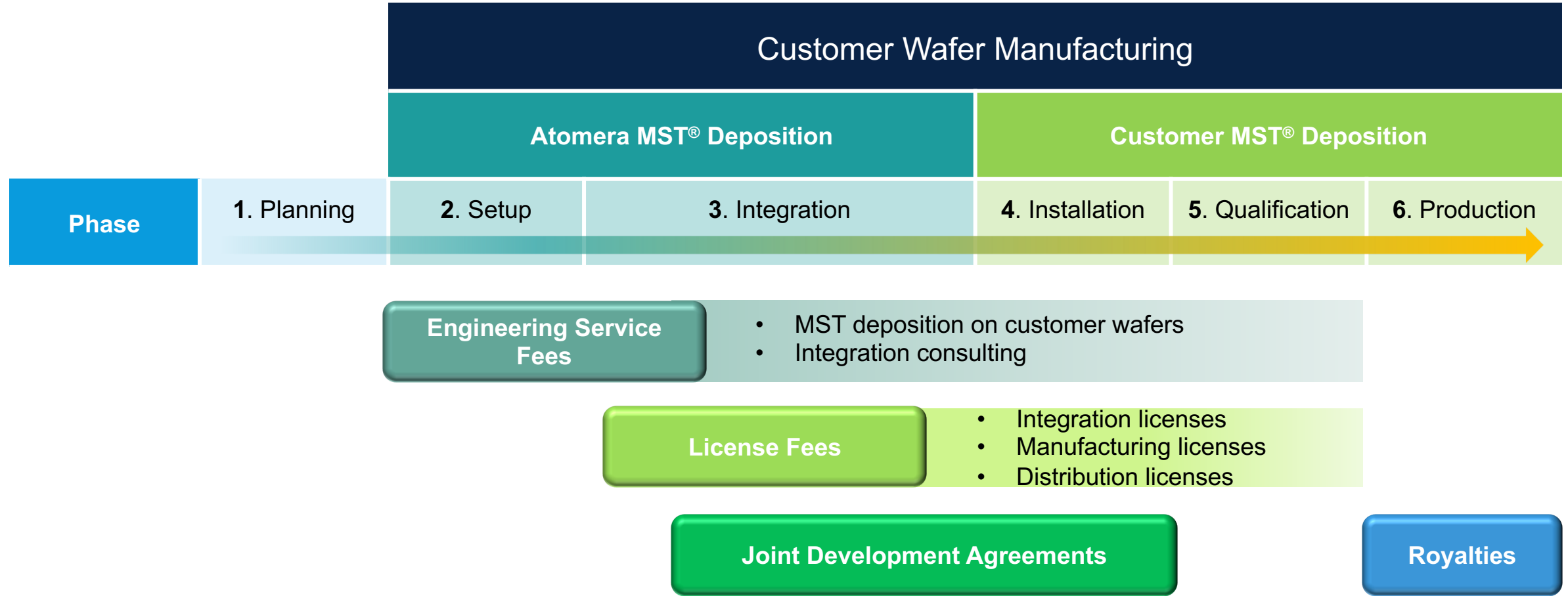


## Tool Suppliers (Partners)





# Customer Engagement & Revenue Model

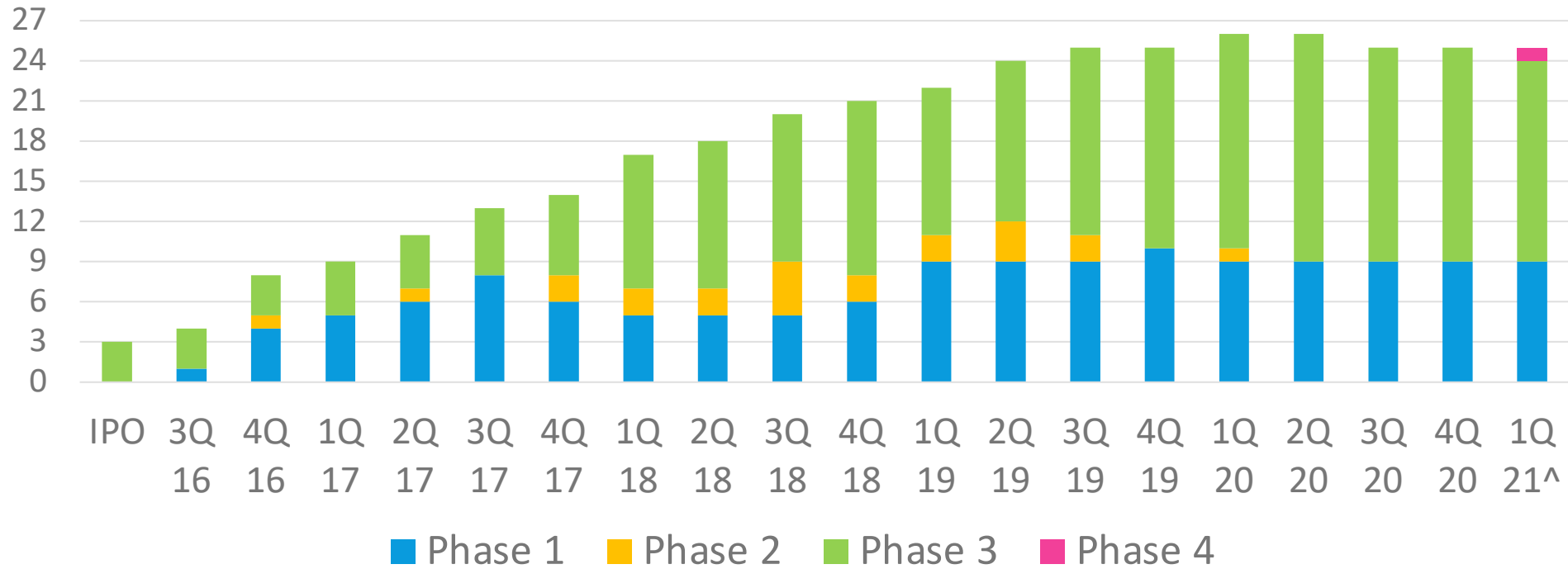




# Customer Pipeline



## Number of Customer Engagements



- 19 customers, 25 engagements
- Working with 50% of the world's top semiconductor makers\*

\* At least 10 of the top 20 (IC Insights, McClean Report 2021)  
^ Updated March 2, 2021

# Royalty Opportunity



- ▶ ~370 wafer fabs operating worldwide
- ▶ Adoption of MST in one fab can make Atomera profitable from royalties alone
  - 2021 non-GAAP OPEX guidance is \$14.00-14.5M

Example 1   Worldwide Average Fab	
Monthly Fab Capacity <sup>1</sup> (wafers/month)	49,000
Industry average wafer ASP - 2018	\$1,136
<b>Annual Revenue Potential<sup>2</sup></b>	<b>\$13M</b>
Annual Revenue at 50% of ramp <sup>2</sup>	\$6.7M

Example 2   Leading Foundry, 28nm Fab	
Monthly Fab Capacity (wafers/month)	80,000
Industry average 28nm wafer ASP	\$3,000
<b>Annual Revenue Potential<sup>2</sup></b>	<b>\$58M</b>
Annual Revenue at 50% of ramp <sup>2</sup>	\$29M

1. Represents wafers starts per month (200mm equiv) – 217.3M starts in 370 fabs

2. Assumes 2% royalty rate

Source: IC Insights Global Wafer Capacity 2019-2023 report, McClean Report 2019

# MST Customer Business Opportunity



## ▶ Standard industry fab wafer pricing, GM, and cost

	Price	GM%	GM\$ Increase	MST Royalty	Cost	
28nm HP wafer	\$ 3,000	45%	\$ -	\$ -	\$ 1,650	
28nm HP+ wafer	\$ 3,150					\$150 price increase for +15% performance

## ▶ Fab gets a 30% performance improvement or 25% shrink via MST

MST processing cost					\$ 20	Incremental cost of depositing MST
28nm HP wafer with MST	\$ 3,300	47.4%	\$ 214	\$ 66	\$ 1,736	\$300 price increase for +30% performance
28nm HP wafer with MST	\$ 3,375	48.5%	\$ 288	\$ 68	\$ 1,738	12.5% price increase for 25% size reduction

## ▶ Fabless customer benefit in die shrink case

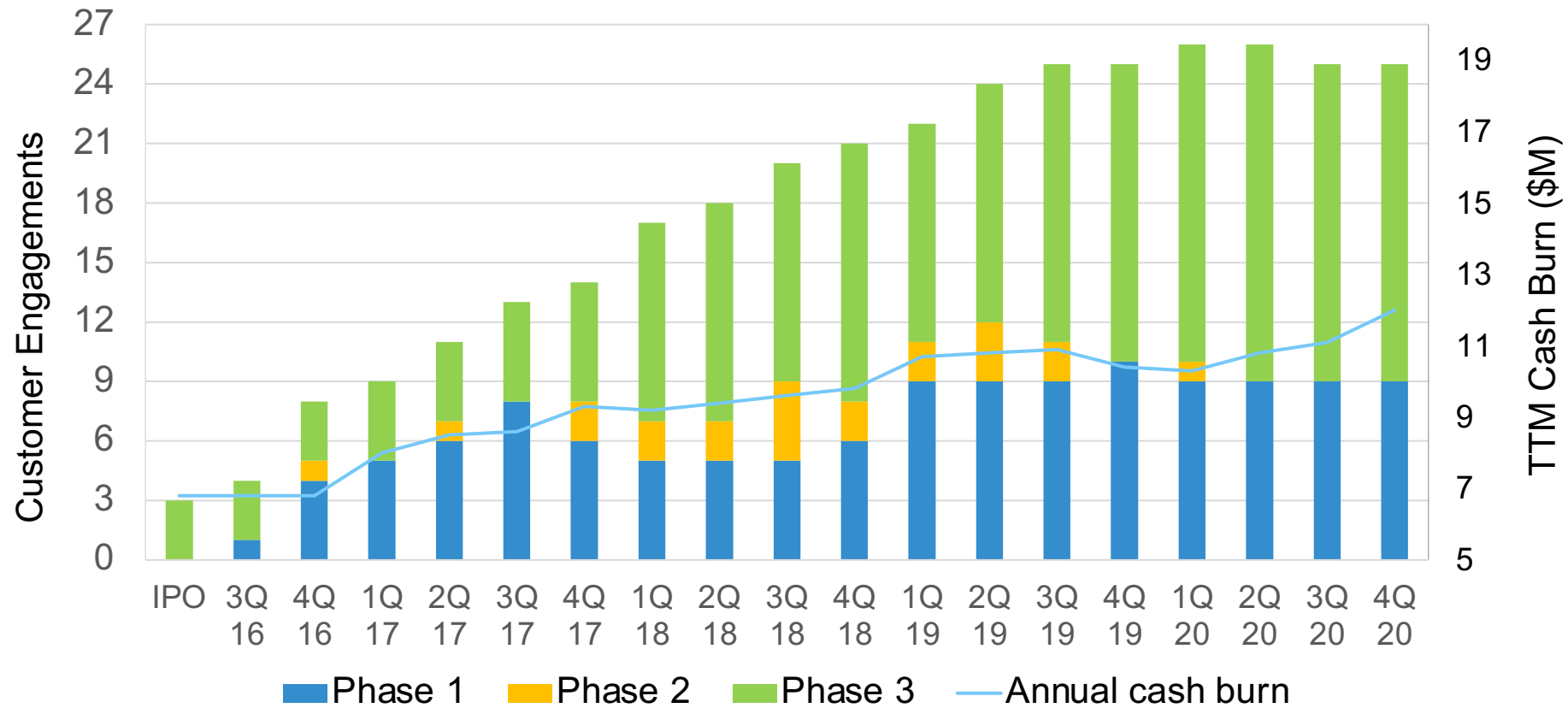
	Chip sales/ wafer*	GM%	GM\$ Increase	Product ASP	Die/wafer	
28nm HP wafer	\$ 8,400	50.0%	\$ -	\$ 4.42	2,235	Baseline business for 30mm <sup>2</sup> chip
28nm HP wafer with MST	\$ 11,279	62.8%	\$ 2,879	\$ 4.42	3,001	Improved financials with 25% size reduction

## ▶ Everyone in the value chain benefits from MST technology

\* Yielded



# Cash Efficient Growth



# Financial Review



	FY 2019	Q1 '20	Q2 '20	Q3 '20	Q4 '20	FY 2020
<b>GAAP Results</b>						
Revenue	<b>\$0.53M</b>	<b>\$0.06M</b>	\$ -	\$ -	\$ -	<b>\$0.06M</b>
Gross Profit	\$0.28M	\$0.05M	\$ -	\$ -	\$ -	\$0.05M
Operating Expense						
R&D	\$7.7	\$2.1M	\$2.1M	\$2.0M	\$2.2M	\$8.4M
G&A	\$5.2	\$1.4M	\$1.5M	\$1.3M	\$1.4M	\$5.6M
S&M	\$1.0	\$0.2M	\$0.2M	\$0.2M	\$0.3M	\$0.9M
Total Operating Expense	<b>\$13.9M</b>	<b>\$3.7M</b>	<b>\$3.8M</b>	<b>\$3.6M</b>	<b>\$3.9M</b>	<b>\$15.0M</b>
Net Loss	(\$13.3M)	(\$3.6M)	(\$3.8M)	(\$3.6M)	(\$3.9M)	(\$14.9M)
Loss Per Share	(\$0.84)	(\$0.22)	(\$0.21)	(\$0.19)	(\$0.19)	(\$0.79)
<b>Reconciliation between GAAP &amp; Non-GAAP</b>						
Net Loss (GAAP)	<b>(\$13.3M)</b>	<b>(\$3.6M)</b>	<b>(\$3.8M)</b>	<b>(\$3.6M)</b>	<b>(\$3.9M)</b>	<b>(\$14.9M)</b>
Stock-Based Compensation	\$2.9M	\$0.6M	\$0.8M	\$0.8M	\$0.8M	\$3.0M
Warrant Modification	-	\$0.1M	-	-	-	\$0.1M
Other income (expense)	(\$0.3M)	-	-	-	-	\$0.1M
Adjusted EBITDA (Non-GAAP)*	<b>(\$10.7M)</b>	<b>(\$2.9M)</b>	<b>(\$3.0M)</b>	<b>(\$2.7M)</b>	<b>(\$3.0M)</b>	<b>(\$11.7M)</b>

Balance Sheet 12/31/20	
Cash	<b>\$37.9M</b>
Debt	-
Shares Outstanding	<b>22.4M</b>

\* Adjusted EBITDA is a non-GAAP financial measure. A full reconciliation of GAAP and non-GAAP results is contained in our press release. Some totals reflect rounding

# Summary



- ▶ High margin, recurring revenue financial model
- ▶ Strong technology, patent position, and balance sheet
- ▶ Traction with many top industry players and growing licensee base
- ▶ Ramping commercial license revenues





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Thank You



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Backup Slides

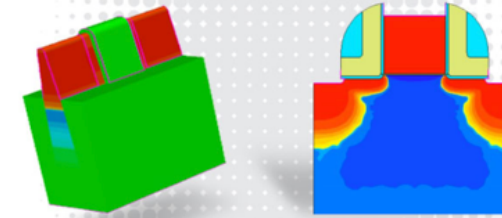
# Joint Development Agreements



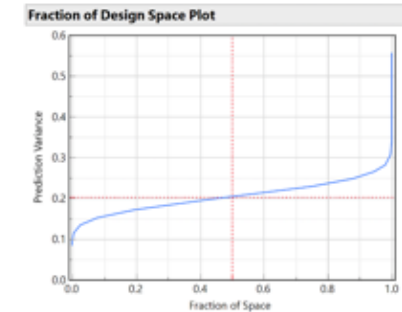
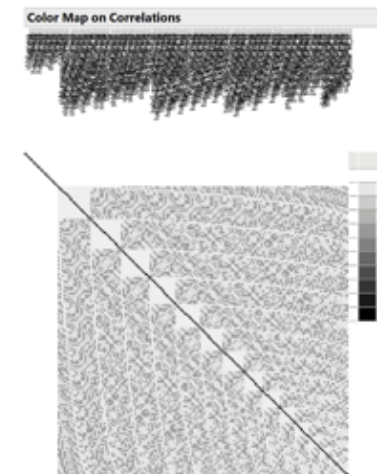
- ▶ Advantages of joint development
  - Atomera and customer engineers aligned on common goal
  - Customer “resident expert” team develops expertise on Atomera technology
  - Resident experts become natural advocates
- ▶ First JDA signed with market leading semiconductor company
  - Includes a manufacturing license, putting them in Phase 4
  - Upon completion, MST can more easily be adopted by business units
  - Each business unit is an incremental licensing opportunity



- ▶ **Leading semiconductor companies use TCAD to model manufacturing processes**
- ▶ **MSTcad is an add-on for MST**
- ▶ **MSTcad can optimize complex statistical experiments to assess impact of multiple manufacturing options**
- ▶ **Lowers cost of MST evaluation**
- ▶ **Accelerates time to successful results by customers**



## Design Evaluation

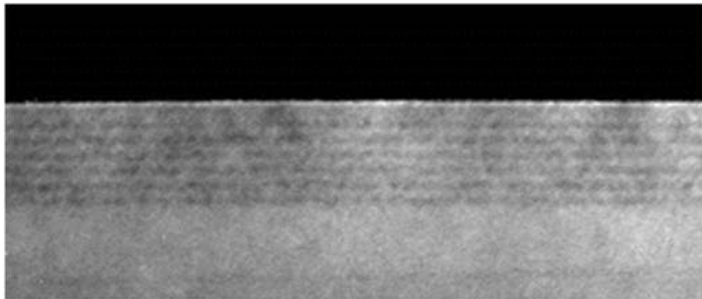


### Design Diagnostics

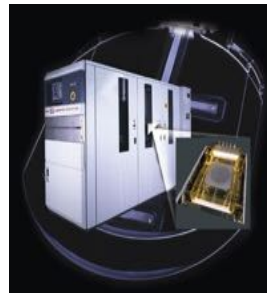
D Efficiency	92.30176
G Efficiency	92.28571
A Efficiency	92.28571
Average Variance of Prediction	0.203498
Design Creation Time (seconds)	0

## Quantum Engineered Silicon

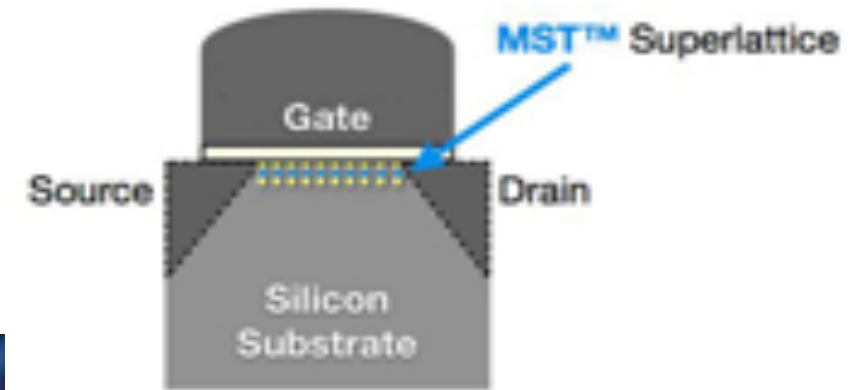
### Partial Monolayers of Oxygen in Silicon



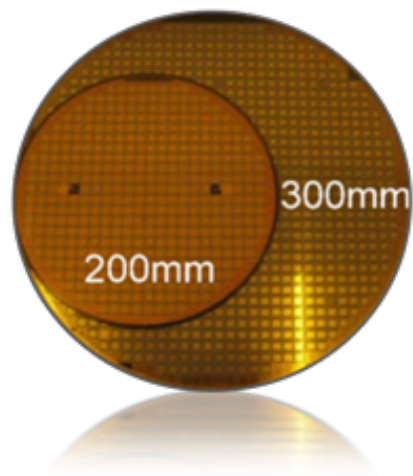
Supported by  
Major Semiconductor  
Tool Suppliers



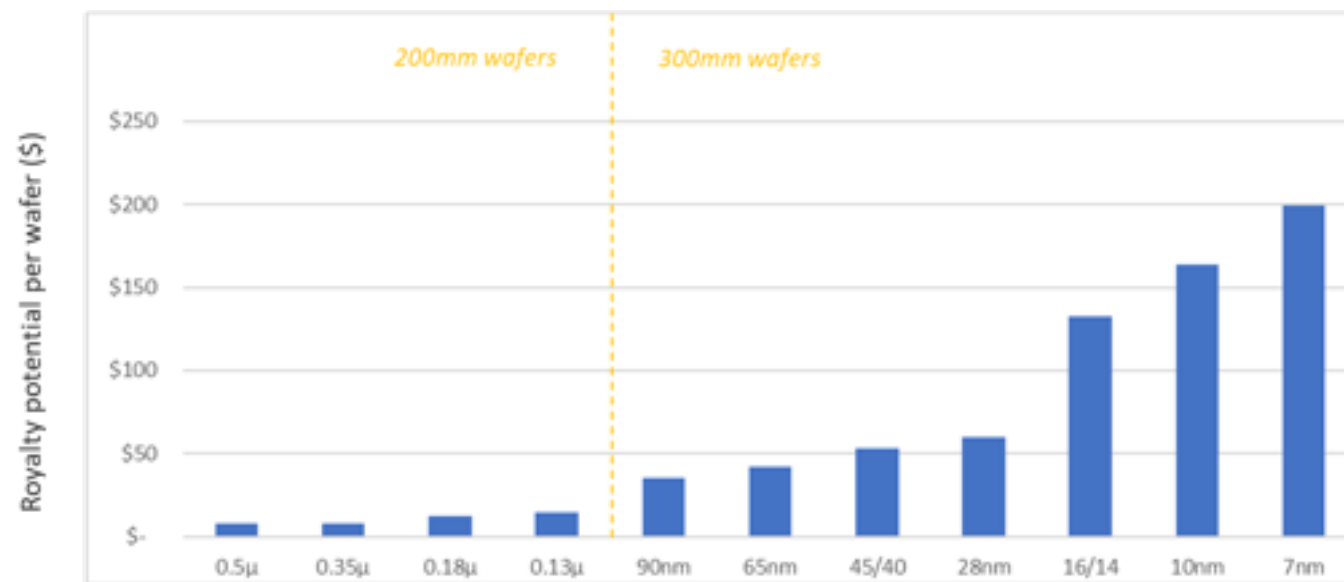
### MST Enhanced Transistors



# 300mm Epi Tool



**300mm Epi Deposition Tool**



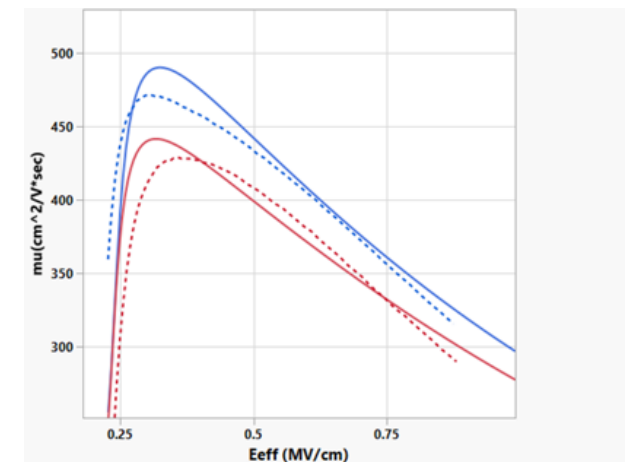
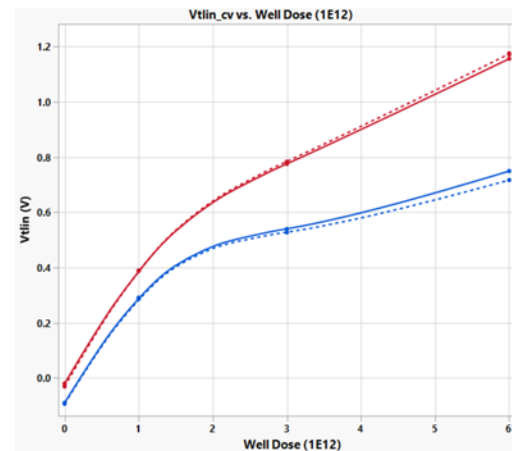
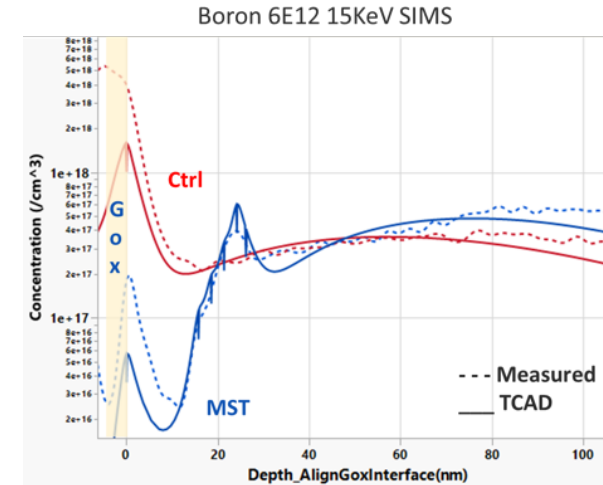
Source: The McClean Report - 2019



# Atomera MSTcad™ Progress



- ▶ Leading semiconductor companies use TCAD
- ▶ MST is modelled with a TCAD add-on called MSTcad
- ▶ These plots show silicon verification of MSTcad simulations
- ▶ Enables good electrical match-up for 5V NMOS and MST SP
- ▶ Should speed time to successful results with customers



# Atomera Licensees



## Atomera Licenses MST Technology to Asahi Kasei Microdevices (AKM)

### Highlights:

- Asahi Kasei Microdevices, a Japanese semiconductor manufacturer of high-end specialty integrated circuits (IC) and sensor products, has licensed Atomera's Mearc Silicon Technology™ (MST).
- This agreement represents the first license revenue for Atomera and the beginning of our commercial license business.
- Access to Atomera's office-enhancement Intellectual Property (IP) provides AKM with technology to address global market opportunities.

ICR GATEWAY, Sept. 26, 2018 (GLOBE NEWSWIRE) — Atomera Incorporated (NASDAQ: ATOM), a semiconductor materials and bonding company focused on deploying its proprietary technology into the semiconductor industry, today announced that Asahi Kasei Microdevices (AKM) has signed an integration license for Atomera's MST technology. This license gives AKM certain rights to integrate MST technology into their products and is the first of a three-phase licensing process.

# AsahiKASEI

## Atomera Licenses MST to STMicroelectronics

### Highlights:

- STMicroelectronics, a global semiconductor leader serving customers across the spectrum of electronics applications, has executed an integration license for Atomera's Mearc Silicon Technology™ (MST) as a continuation of their R&D phase.
- The phased license agreement provides rights for STMicroelectronics to integrate Atomera MST with their in-house technology.

ICR GATEWAY, Oct. 02, 2018 (GLOBE NEWSWIRE) — Atomera Incorporated (NASDAQ: ATOM), a semiconductor materials and bonding company focused on deploying its proprietary technology into the semiconductor industry, today announced that STMicroelectronics (ST) has signed an integration license for Atomera's MST technology. This license gives ST certain rights to integrate MST technology into their products and is the first of a three-phase licensing process.



## Atomera to License MST Technology to RF Semiconductor Solution Provider for Mobile 5G Markets

The integration license agreement provides rights to develop a next generation RF platform using MST technology.

ICR GATEWAY, Oct. 30, 2018 (GLOBE NEWSWIRE) — Atomera Incorporated (NASDAQ: ATOM), a semiconductor materials and bonding company focused on deploying its proprietary technology into the semiconductor industry, today announced it has reached an agreement to license Atomera's Mearc Silicon Technology (MST) technology to a leading semiconductor provider of RF products. Under the terms of this license, the company plans to integrate MST technology into next generation RF products for mobile 5G markets. Atomera's MST is a patented, quantum-engineered material which can enhance its efficiency to deliver significantly better performance to today's electronics.

## Large fabless RF semiconductor company

# MST1 vs MST2

## ► MST1

- Blanket technology
- Easy to integrate
- Deposited at beginning of mfg process
- Degraded by high heat in STI/Well module
- Faster time to market for low heat processes
- Used for FinFET, RFSOI, newer process nodes

## ► MST2

- Selective technology
  - Integrated after STI/Well so avoids highest heat
- More flexible to apply to selected areas only
- Used for 5V, Analog, older process nodes

### Wafer manufacturing process

Blank Si wafer

Shallow Trench Isolation (STI) & Well module

Gate module

Source/Drain module

### MST1

MST  
Si

STI MST STI  
Si

STI S Gate MST D STI  
Si

### MST2

Si

STI Si STI

STI MST STI  
Si

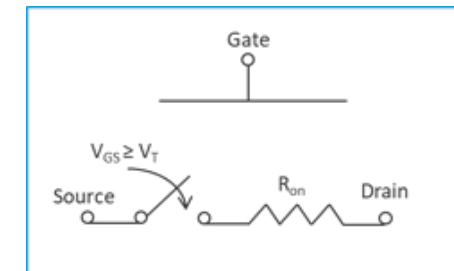
STI S Gate MST D STI  
Si



# 5V Analog Breakthrough

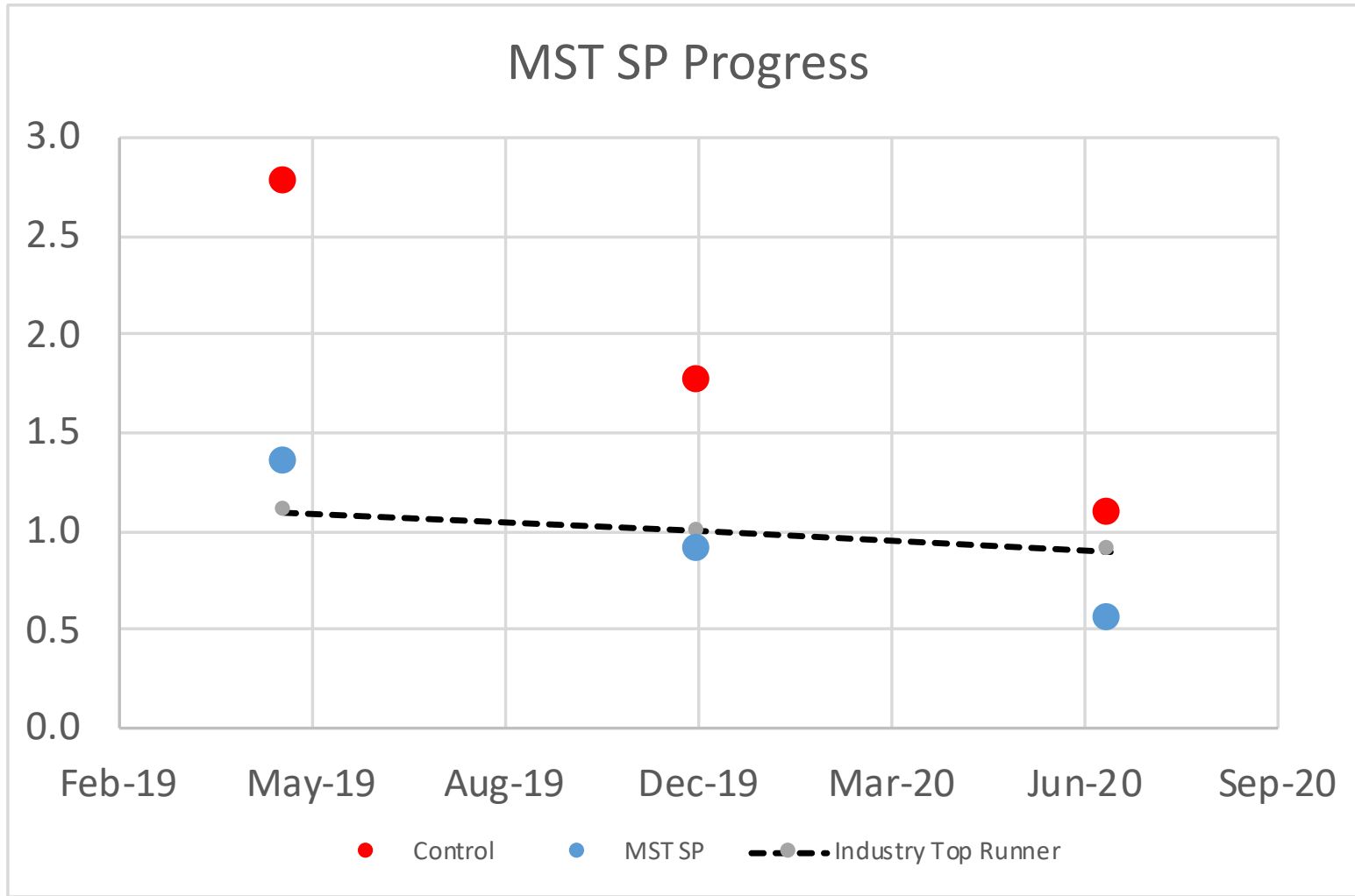


- ▶ **3. Breakthrough performance achieved on 5V analog products**
- ▶ **Large segment of the overall analog market**
- ▶ **Atomera has targeted ~20% improvement on 5V devices**
- ▶ **In April Atomera demonstrated a 50%+ improvement**
  - Using MST-SP technology
  - Relatively fast and easy to implement
- ▶ **Expected to give many business advantages**
  - Time to license, accelerated time to royalty, negotiating leverage
  - Applicable to even more markets
- ▶ **Market size: ~\$33B, or \$660M in royalties**



# MST-SP Progress

$R_{SP}$   
( $m\Omega\text{-mm}^2$ )



# MST Matching Performance

- ▶ **Transistor mismatch is an industry problem**
- ▶ **Certain circuit designs benefit from mismatch reduction**
  - A-D convertors
  - SRAM
  - Flash
  - DRAM sense amplifiers
- ▶ **MST can reduce mismatch by more than 50%**
- ▶ **Details available at Atomera's website**
  - [blog.atomera.com](http://blog.atomera.com)

