

## Focus on Solution Selling **TeamViewer Smart Service Portfolio**



## Reliable Remote Support Solution for Coffee Machine Manufacturer





Cimbali introduced a global remote service program for their customers, based on TeamViewer's secure connectivity solution

- Global leading designer and manufacturer of professional coffee machines
- ✓ TeamViewer's enterprise connectivity solution enables a new digital customer service for Gruppo Cimbali
- Reliable and secure remote access to the coffee machine's file system and screen for efficient global customer support
- ✓ Reduce machine downtime and minimize revenue loss for the customers; less travel costs for technicians.



Reduced travel

**Fast** troubleshooting

**New** revenue stream