

# **INVESTAR**°

**NASDAQ: ISTR** 

**Q1 2025 Investor Presentation** 







# **Cautionary Statements**

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect Investar's current views with respect to, among other things, future events and financial performance. Investar generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," or the negative version of those words or other comparable words.

Any forward-looking statements contained in this press release are based on the historical performance of Investar and its subsidiaries or on Investar's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by Investar that the future plans, estimates or expectations by Investar will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to Investar's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if Investar's underlying assumptions prove to be incorrect, Investar's actual results may vary materially from those indicated in these statements. Investar does not undertake any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.

A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events: (1) the significant risks and uncertainties for our business, results of operations and financial condition, as well as our regulatory capital and liquidity ratios and other regulatory requirements caused by business and economic conditions generally and in the financial services industry in particular, whether nationally, regionally or in the markets in which we operate including heightened uncertainties resulting from recent changing trade and tariff policies that could have an adverse impact on inflation and economic growth at least in the near term; (2) changes in inflation, interest rates, yield curves and interest rate spread relationships that affect our loan and deposit pricing; (3) our ability to successfully execute our near-term strategy to pivot from primarily a growth strategy to a strategy primarily focused on consistent, quality earnings through the optimization of our balance sheet, and our ability to successfully execute a long-term growth strategy; (4) our ability to achieve organic loan and deposit growth, and the composition of that growth; (5) a reduction in liquidity, including as a result of a reduction in the amount of deposits we hold or other sources of liquidity, which may be caused by, among other things, disruptions in the banking industry similar to those that occurred in early 2023 that caused bank depositors to move uninsured deposits to other banks or alternative investments outside the banking industry; (6) our ability to identify and enter into agreements to combine with attractive acquisition candidates, finance acquisitions, complete acquisitions after definitive agreements are entered into, and successfully integrate and grow acquired operations; (7) changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers: (8) changes in the quality and composition of, and changes in unrealized losses in, our investment portfolio, including whether we may have to sell securities before their recovery of amortized cost basis and realize losses; (9) the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally; (10) our dependence on our management team, and our ability to attract and retain qualified personnel; (11) the concentration of our business within our geographic areas of operation in Louisiana, Texas and Alabama; (12) increasing costs of complying with new and potential future regulations; (13) new or increasing geopolitical tensions, including resulting from wars in Ukraine and Israel and surrounding areas; (14) the emergence or worsening of widespread public health challenges or pandemics; (15) concentration of credit exposure; (16) any deterioration in asset quality and higher loan charge-offs, and the time and effort necessary to resolve problem assets; (17) fluctuations in the price of oil and natural gas: (18) data processing system failures and errors: (19) risks associated with our digital transformation process, including increased risks of cyberattacks and other security breaches and challenges associated with addressing the increased prevalence of artificial intelligence; (20) risks of losses resulting from increased fraud attacks against us and others in the financial services industry; (21) potential impairment of our goodwill and other intangible assets; (22) our potential growth, including our entrance or expansion into new markets, and the need for sufficient capital to support that growth; (23) the impact of litigation and other legal proceedings to which we become subject; (24) competitive pressures in the commercial finance, retail banking, mortgage lending and consumer finance industries, as well as the financial resources of, and products offered by. competitors: (25) the impact of changes in laws and regulations applicable to us, including banking, securities and tax laws and regulations and accounting standards, as well as changes in the interpretation of such laws and regulations by our regulators; (26) changes in the scope and costs of FDIC insurance and other coverages; (27) governmental monetary and fiscal policies; and (28) hurricanes, tropical storms, tropical depressions, floods, winter storms, droughts and other adverse weather events, all of which have affected Investar's market areas from time to time; other natural disasters; oil spills and other man-made disasters: acts of terrorism: other international or domestic calamities; acts of God; and other matters beyond our control.

These factors should not be construed as exhaustive. Additional information on these and other risk factors can be found in Part I Item 1A. "Risk Factors" and in the "Cautionary Note Regarding Forward-Looking Statements" in Part I Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Investar's Annual Report on Form 10-K for the year ended December 31, 2024 filed with the SEC

#### Non-GAAP Financial Measures

This presentation contains financial information determined by methods other than in accordance with generally accepted accounting principles in the United States of America, or GAAP. These measures and ratios include "tangible common equity," "tangible assets," "tangible equity to tangible assets," "tangible equity to tangible assets," "core noninterest expense," "core noninterest expense," "core earnings before noninterest expense," "core income tax expense," "core income tax expense," "core earnings," "core efficiency ratio," "core return on average assets," "core return on average equity," "core basic earnings per share," and "core diluted earnings per share." We also present certain average loan, yield, net interest income and net interest margin data adjusted to show the effects of excluding interest recoveries and interest income accretion from the acquisition of loans. Management believes these non-GAAP financial measures provide information useful to investors in understanding Investar's financial results, and Investar believes that its presentation, together with the accompanying reconciliations, provide a more complete understanding of factors and trends affecting Investar's business and allow investors to view performance in a manner similar to management, the entire financial services sector, bank stock analysts and bank regulators. These non-GAAP measures should not be considered a substitute for GAAP basis measures and results, and Investar strongly encourages investors to review its consolidated financial statements in their entirety and not to rely on any single financial measures. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. Reconciliation of the non-GAAP financial measures disclosed in this presentation to the comparable GAAP financial measures are included in the appendix.





#### Investar Holding Corporation is the Bank Holding Company for Investar Bank

- Headquartered in Baton Rouge, LA
- Founded in 2006
- Full service, commercially-oriented community bank
- 29 branches across Alabama, Louisiana and Texas
- Initial public offering and Nasdaq listing in 2014
- Completed 7 whole bank acquisitions and 1 branch transaction
- 46 consecutive quarters of dividends paid; 10 consecutive years of dividend growth





### **Execution of Strategic Initiatives – 1st Quarter 2025**

#### **Balance Sheet Optimization and Capital**

- We are continuing to focus on consistent, quality earnings through the optimization and right-sizing of the balance sheet. As a result of the right-sizing of our balance sheet, total loans decreased \$18.5 million, or 0.9%, to \$2.11 billion at March 31, 2025, compared to \$2.13 billion at December 31, 2024. As a result of our strategy and net recoveries of \$3.4 million, we recognized the benefit of a \$3.6 million negative provision for credit losses.
- Variable-rate loans as a percentage of total loans was 32% at March 31, 2025. During the 1<sup>st</sup> quarter of 2025 we originated and renewed loans, 69% of which were variable-rate loans, at a 7.6% blended interest rate.
- We kept duration short on our liabilities to provide flexibility to secure lower cost funding that was accretive to our net interest margin. As a result our net interest margin expanded 22 basis points to 2.87% during the 1<sup>st</sup> quarter of 2025. Over the next two quarters, approximately 58% of our retail CD portfolio will reprice and approximately 80% will reprice over the next three quarters.
- We exited the consumer mortgage loan origination business during the 3<sup>rd</sup> quarter of 2023. The consumer mortgage portfolio decreased \$4.9 million, or 2.0%, to \$237.6 million at March 31, 2025 compared to \$242.5 million at December 31, 2024.
- We remain focused on building capital levels through organic earnings coupled with strategic management of the balance sheet, including a disciplined pace of share repurchases. We repurchased 34,992 shares during the 1st quarter of 2025.

#### **Credit Quality**

- Nonperforming assets to total assets was 0.43% at March 31, 2025 compared to 0.52% at December 31, 2024. The allowance for credit losses to nonperforming loans was 473.3% at March 31, 2025 compared to 302.8% at December 31, 2024.
- We continued our strategy to originate high quality loans that are less susceptible to the effects of a potential economic downturn.
- We recorded a \$3.3 million recovery of loans previously charged off as a result of a property insurance settlement related to a loan relationship that became impaired in the third guarter of 2021 as a result of Hurricane Ida.

#### **Expense Control and Efficiency**

- Despite inflationary pressures, expenses are closely monitored and remain well-controlled.
- We are continuing to execute on our digital transformation and evaluating opportunities to optimize our physical branch and ATM footprint.





## Financial Overview – 1<sup>st</sup> Quarter 2025

#### **Highlights**

- Net interest margin improved to 2.87% for the 1<sup>st</sup> quarter of 2025 compared to 2.65% for the 4<sup>th</sup> quarter of 2024.
- Return on average assets increased to 0.94% for the 1st quarter of 2025 compared to 0.88% for the 4th quarter of 2024. Core return on average assets1 increased to 0.95% for the 1st quarter of 2025 compared to 0.93% for the 4th quarter of 2024.
- The overall costs of funds for 1<sup>st</sup> quarter of 2025 decreased 27 basis points to 3.22% compared to 3.49% for 4<sup>th</sup> quarter of 2024. The cost of deposits decreased 25 basis points to 3.15% for the 1<sup>st</sup> quarter of 2025 compared to 3.40% for the 4<sup>th</sup> quarter of 2024.
- We recorded a \$3.3 million recovery of loans previously charged off as a result of a property insurance settlement related to a loan relationship that became impaired in the 3<sup>rd</sup> quarter of 2021 as a result of Hurricane Ida and recorded related noninterest expense of \$0.2 million during the quarter ended March 31, 2025.
- Investar's regulatory common equity tier 1 capital ratio increased to 11.16%, or 3.0%, at March 31, 2025 compared to 10.84% at December 31, 2024.

#### Liquidity

At March 31, 2025, we held \$43.5 million of cash and cash equivalents and maintained approximately \$772.5 million of available funding from FHLB advances and unsecured lines of credit with correspondent banks. Cash and cash equivalents and available funding represent 102% of uninsured deposits of \$803.7 million at March 31, 2025.

#### **Loans and Credit Quality**

- Consistent with our strategy of optimizing the balance sheet, total loans decreased \$18.5 million, or 0.9%, to \$2.11 billion at March 31, 2025, compared to \$2.13 billion at December 31, 2024.
- Nonperforming loans represented 0.27% of total loans at March 31, 2025 compared to 0.42% of total loans at December 31, 2024.

| ١ | 1 <sup>st</sup> Quarter Results            |             |
|---|--|-------------|
| 1 | Balance Sheet (in millions)                |             |
|   | Assets                                     | \$<br>2,730 |
|   | Net Loans                                  | \$<br>2,080 |
|   | Deposits                                   | \$<br>2,347 |
|   | Equity                                     | \$<br>252   |
|   |  |             |
|   | Holding Company Capital                    |             |
|   | TCE/TA <sup>1</sup>                        | 7.82%       |
|   | Tier 1 Leverage Capital                    | 9.56%       |
|   | Common Equity Tier 1 Capital               | 11.16%      |
|   | Tier 1 Capital                             | 11.57%      |
|   | Total Capital                              | 13.46%      |
|   |  |             |
|   | Profitability (dollars in thousands)       |             |
| ١ | Net Interest Margin                        | 2.87%       |
| 1 | ROAA                                       | 0.94%       |
|   | ROAE                                       | 10.31%      |
|   | Net Income                                 | \$<br>6,293 |
|   | Pre-Tax, Pre-Provision Income <sup>1</sup> | \$<br>4,118 |
| ١ |  |             |
| 4 | Per Share Information                      |             |
|   | Tangible Book Value <sup>1</sup>           | \$<br>21.40 |
|   | Earnings (Diluted)                         | \$<br>0.63  |
|   | Dividends                                  | \$<br>0.105 |
|   |  |             |



### Leadership Team



#### John J. D'Angelo, President and Chief Executive Officer

Mr. D'Angelo has been the President and Chief Executive Officer of the Company since our organization as a bank holding company in 2013. He has also served as the Bank's President and Chief Executive Officer since its organization in 2006. Prior to Investar Bank's organization, Mr. D'Angelo was manager of the private banking, small business banking, construction lending, brokerage and trust areas of Hibernia National Bank (the predecessor to Capital One Bank, N.A.) for more than six years in the East Baton Rouge Parish, Louisiana, market. From 1996 to 2005, Mr. D'Angelo was president and director of Aegis Lending Corporation, a company with lending operations in 46 states and the District of Columbia.



#### John R. Campbell, Executive VP and Chief Financial Officer

Mr. Campbell joined the Bank in January 2023 as the Chief Financial Officer. Prior to joining the Bank, he served as the Director of Accounting and Corporate Controller for Laitram LLC, a global manufacturing company. Prior to joining Laitram LLC in 2005, Mr. Campbell served in corporate treasury, accounting and financial reporting, portfolio management, and lending roles for Hibernia National Bank for over ten years. Mr. Campbell also spent four years as an auditor with Ernst & Young LLP serving both public and privately-held clients in a variety of industries, including financial services. He has a Bachelor of Science in Finance from Louisiana State University and is a licensed Certified Public Accountant.



#### Jeffrey W. Martin, Executive VP and Chief Credit Officer

Mr. Martin joined the Bank in April 2020 as the Business Banking Director. In October 2021, he assumed the role of Chief Credit Officer. Prior to joining the Bank, he served as a Commercial Banking Executive for Regions Bank. He has over 30 years of banking experience, including senior roles in credit risk management, special assets, business development strategy and commercial banking.



Linda M. Crochet, Executive VP and Chief Operating Officer

Ms. Crochet joined the Bank in January 2019 as the Greater Baton Rouge Loan Portfolio President. In October 2021, she assumed the role of Chief Operations Officer of the Company and the Bank. Prior to joining the Bank, Ms. Crochet served as Senior Director of Credit Process and Technology within the Credit Risk Management department of Capital One Bank from 2005 to 2018. Ms. Crochet also spent 21 years at Hibernia National Bank, which was acquired by Capital One Bank in 2005, in various roles that include credit underwriting, credit policy, lending, and investor relations.





### **VALUES**

Integrity
Neighborly
Visionary
Empowerment
Star Service
Team Focused
Accountable
Responsive



### MISSION

#### **INVESTAR IS**

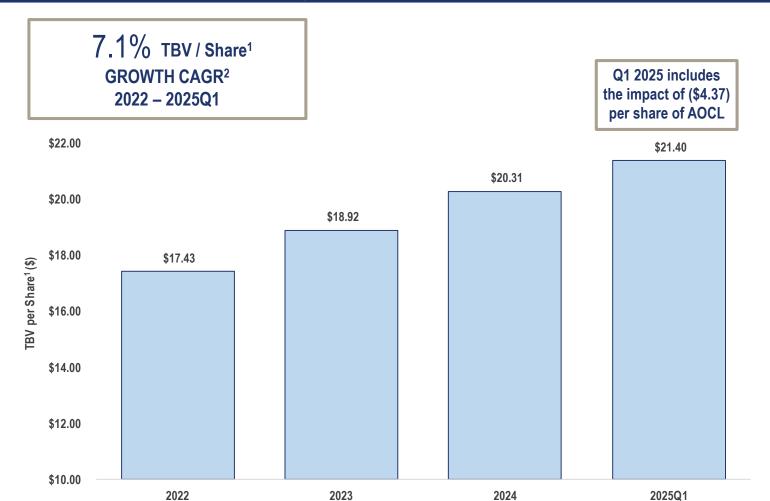
a dynamic full service community bank focused on relationships that create value and opportunities for our customers, employees, shareholders and the community served





# **Creating Shareholder Value**

#### Tangible Book Value Per Share<sup>1</sup>

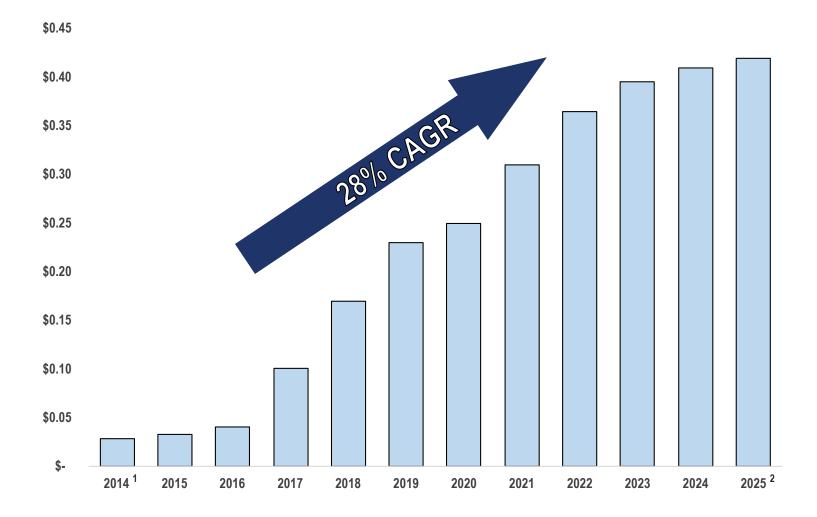


■ TBV/Share



<sup>&</sup>lt;sup>1</sup> Non-GAAP financial measure; please see appendix for additional details

# **Dividend History**

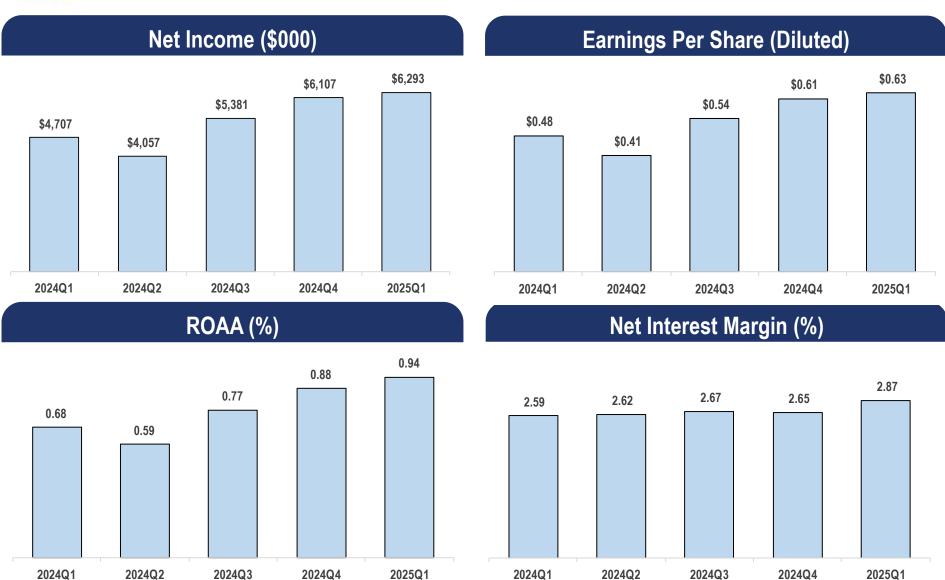




 $<sup>^1</sup>$  Annualized based on  $3^{\rm rd}$  quarter 2014 dividend of \$0.0068 plus  $4^{\rm th}$  quarter 2014 dividend of \$0.007  $^2$  Annualized based on  $1^{\rm st}$  quarter 2025 dividend of \$0.105



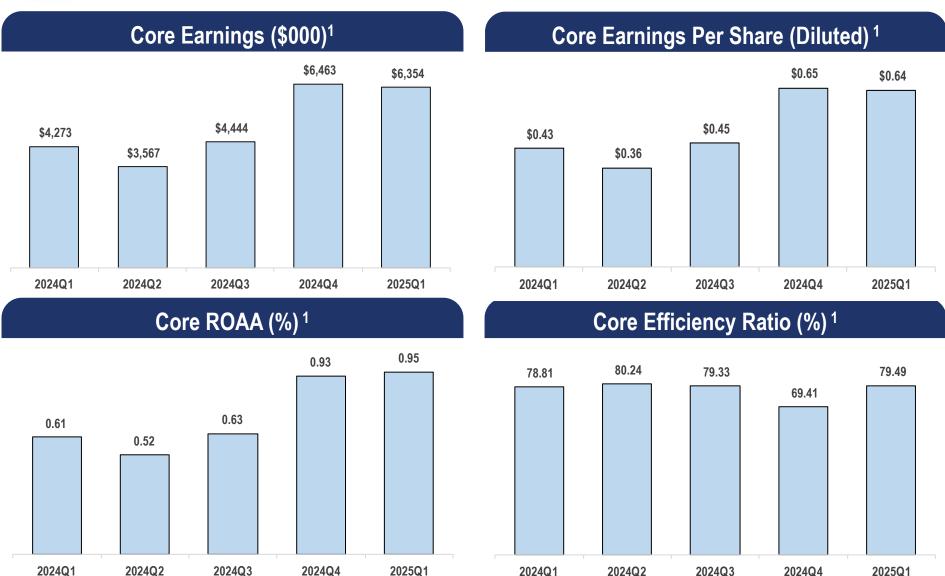
# **Recent GAAP Earnings Performance**







# **Recent Core Earnings Performance**

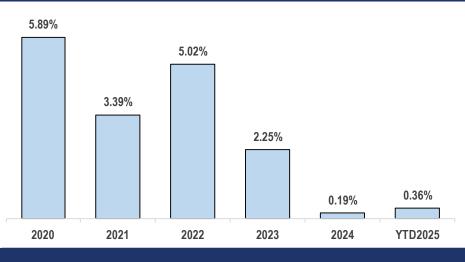






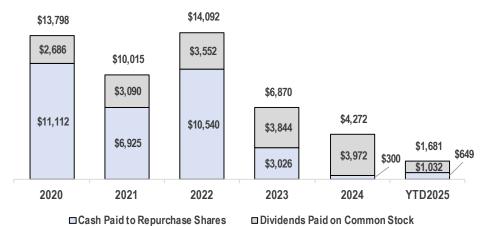
### **Returns to Shareholders**





- In July 2023, the Board of Directors authorized an additional 350,000 shares for repurchase under our stock repurchase program.
- During 1<sup>st</sup> quarter of 2025 we repurchased 34,992 shares at an average price of \$18.33.
- Purchases YTD represent a discount to tangible book value of 14%.

#### **Dollars Returned to Shareholders (\$000)**

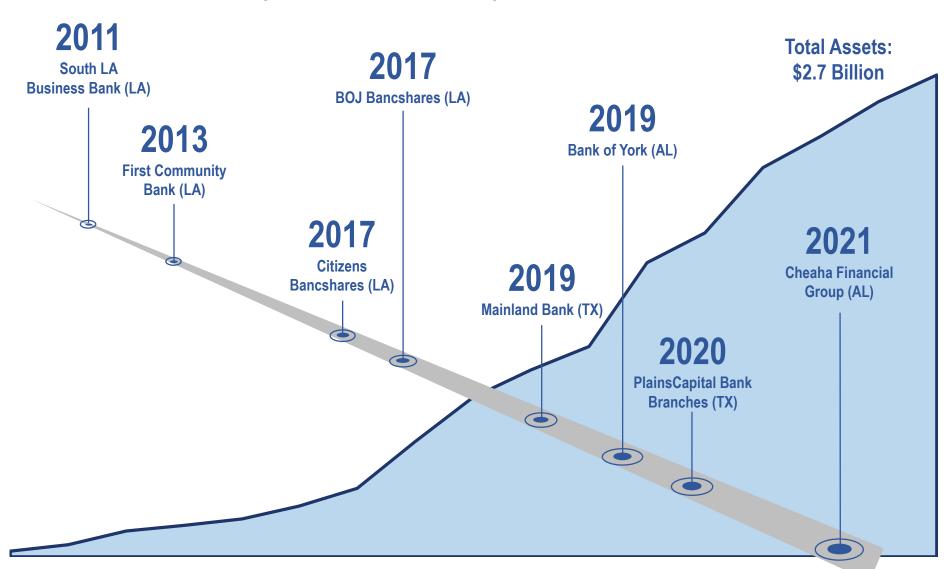


- Since the inception of the stock repurchase program in 2015, the Company has paid \$48.7 million to repurchase 2,589,347 shares at an average price of \$18.79.
- The repurchase program is complemented by our ongoing quarterly shareholder dividend, which has increased at 28% per annum since our initial public offering to \$0.105 per share for the 1st quarter of 2025.



## **Continued Execution of Acquisition Strategy**

Investar Has Completed 7 Whole Bank Acquisitions and 1 Branch Transaction







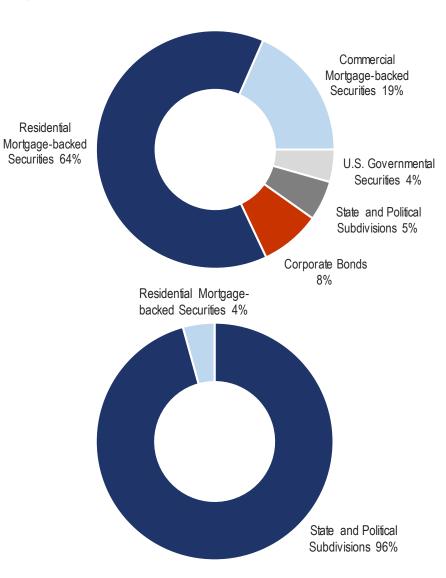
# **Investment Portfolio – 1st Quarter 2025**

| Available for Sale                     |    |          |    |           |    |            |  |  |  |
|--|----|----------|----|-----------|----|------------|--|--|--|
| (Dollars in thousands)                 | Во | ok Value | Ga | in (Loss) | Fa | Fair Value |  |  |  |
| U.S. Governmental Securities           | \$ | 15,590   | \$ | (217)     | \$ | 15,373     |  |  |  |
| State and Political Subdivisions       |    | 17,428   |    | (2,021)   |    | 15,407     |  |  |  |
| Corporate Bonds                        |    | 30,610   |    | (2,076)   |    | 28,534     |  |  |  |
| Residential Mortgage-backed Securities |    | 264,509  |    | (42,411)  |    | 222,098    |  |  |  |
| Commercial Mortgage-backed Securities  |    | 72,074   |    | (7,758)   |    | 64,316     |  |  |  |
| Total                                  | \$ | 400,211  | \$ | (54,483)  | \$ | 345,728    |  |  |  |

| Available for Sale Portfolio Characteristics |           |
|--|-----------|
| Weighted average modified duration           | 5.3 years |
| Current tax-equivalent yield                 | 2.89%     |

| Held to Maturity                       |    |          |      |          |    |          |
|--|----|----------|------|----------|----|----------|
| (Dollars in thousands)                 | Во | ok Value | Gair | ı (Loss) | Fa | ir Value |
| State and Political Subdivisions       | \$ | 40,221   | \$   | 658      | \$ | 40,879   |
| Residential Mortgage-backed Securities |    | 2,047    |      | (206)    |    | 1,841    |
| Total                                  | \$ | 42,268   | \$   | 452      | \$ | 42,720   |

| Held to Maturity Portfolio Characteristics |           |  |  |  |  |  |  |  |  |  |  |  |
|--|-----------|--|--|--|--|--|--|--|--|--|--|--|
| Weighted average modified duration         | 9.2 years |  |  |  |  |  |  |  |  |  |  |  |
| Current tax-equivalent yield               | 6.81%     |  |  |  |  |  |  |  |  |  |  |  |
| Total Effective Duration:                  | 5.9 years |  |  |  |  |  |  |  |  |  |  |  |

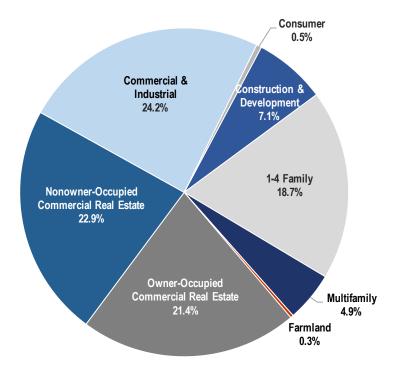






### **Loan Portfolio – 1st Quarter 2025**

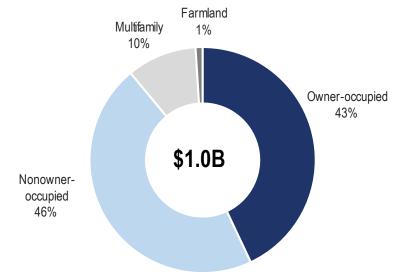
- Consistent with our strategy to optimize the balance sheet, total loans decreased \$18.5 million, or 0.9%, to \$2.11 billion at March 31, 2025 compared to \$2.13 billion at December 31, 2024.
- Loan yield increased to 5.88% for the 1<sup>st</sup> quarter of 2025 compared to 5.87% for the 4<sup>th</sup> quarter of 2024. Exclusive of interest income accretion from the acquisition of loans and interest recoveries, adjusted loan yield¹ decreased to 5.86% for the 1<sup>st</sup> quarter of 2025 compared to 5.87% for the 4<sup>th</sup> quarter of 2024.
- Variable-rate loans represented 32% of total loans at both March 31, 2025 and December 31 2024. Variable-rate loans as a percentage of loan originations and renewals was 69% for the 1<sup>st</sup> quarter of 2025.



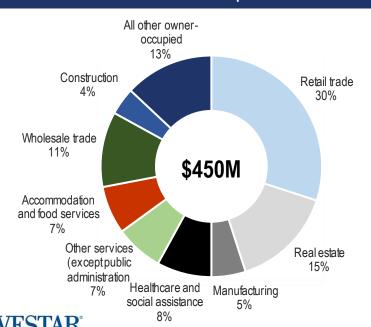
|  |    |                    |    |           |              | Loa       | an Po     | rtfolio Detail | - Qu      |           |           |           |            |           |    |           |
|--|----|--------------------|----|-----------|--------------|-----------|-----------|----------------|-----------|-----------|-----------|-----------|------------|-----------|----|-----------|
| (Dollars in thousands)                   | 6  | 6/30/2023 9/30/202 |    | 9/30/2023 | 3 12/31/2023 |           | 3/31/2024 |                | 6/30/2024 |           | 9/30/2024 |           | 12/31/2024 |           | ;  | 3/31/2025 |
| Construction & Development               | \$ | 197,850            | \$ | 211,390   | \$           | 190,371   | \$        | 173,511        | \$        | 177,840   | \$        | 166,954   | \$         | 154,553   | \$ | 149,275   |
| 1-4 Family                               |    | 414,380            |    | 415,162   |              | 413,786   |           | 414,480        |           | 414,756   |           | 403,097   |            | 396,815   |    | 394,735   |
| Multifamily                              |    | 80,424             |    | 102,974   |              | 105,946   |           | 105,124        |           | 104,269   |           | 85,283    |            | 84,576    |    | 103,248   |
| Farmland                                 |    | 8,434              |    | 8,259     |              | 7,651     |           | 7,539          |           | 7,542     |           | 7,173     |            | 6,977     |    | 6,718     |
| Owner-Occupied Commercial Real Estate    |    | 441,393            |    | 440,208   |              | 449,610   |           | 453,414        |           | 453,456   |           | 467,467   |            | 449,259   |    | 449,963   |
| Nonowner-Occupied Commercial Real Estate |    | 530,820            |    | 501,649   |              | 488,098   |           | 495,844        |           | 489,984   |           | 499,274   |            | 495,289   |    | 481,905   |
| Commercial & Industrial                  |    | 399,488            |    | 411,290   |              | 543,421   |           | 518,969        |           | 507,822   |           | 515,273   |            | 526,928   |    | 510,765   |
| Consumer                                 |    | 12,074             |    | 12,090    |              | 11,736    |           | 11,697         |           | 11,090    |           | 11,325    |            | 10,687    |    | 10,022    |
| Total Loans                              | \$ | 2,084,863          | \$ | 2,103,022 | \$           | 2,210,619 | \$        | 2,180,578      | \$        | 2,166,759 | \$        | 2,155,846 | \$         | 2,125,084 | \$ | 2,106,631 |



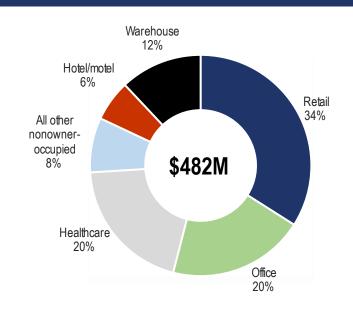
| Portfolio Characteristics                          |        |
|--|--------|
| March 31, 2025                                     |        |
| % of Total Portfolio                               | 49.5%  |
| Owner-Occupied as % of CRE Portfolio               | 43.2%  |
| Nonowner-Occupied Office as a % of Total Portfolio | 4.5%   |
| Average Loan Size                                  | \$1.0M |



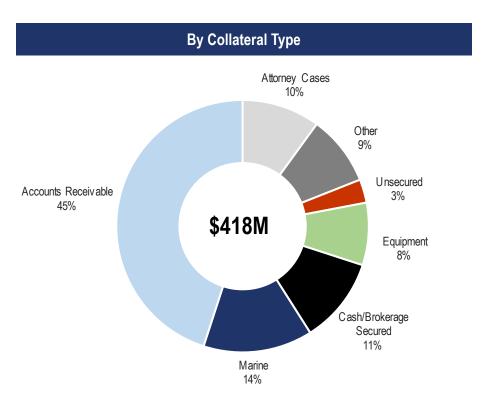
#### **Owner-Occupied**

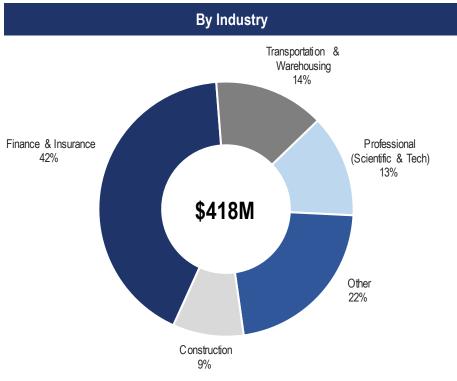


#### **Nonowner-Occupied**



# C&I Portfolio Overview

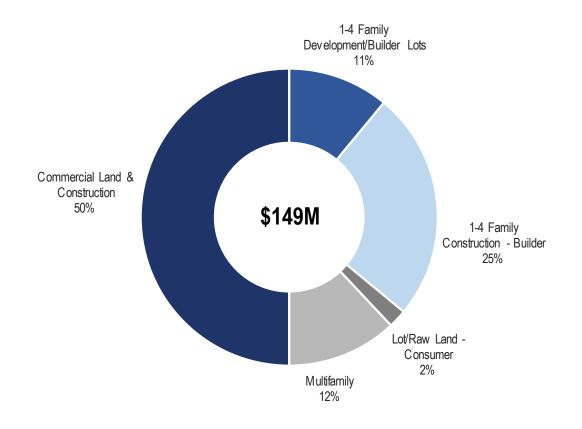




| Portfolio Charact    | eristics |
|----------------------|----------|
| March 31, 20         | 25       |
| % of Total Portfolio | 19.8%    |
| Average Loan Size    | \$108K   |



# **Construction & Development Portfolio Overview**

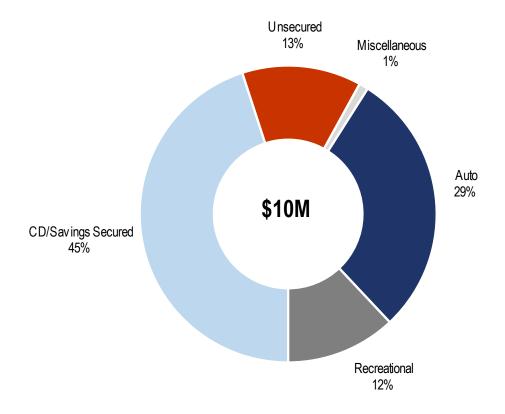


| Portfolio Charac     | teristics |
|----------------------|-----------|
| March 31, 2          | 025       |
| % of Total Portfolio | 7.1%      |
| Average Loan Size    | \$579K    |





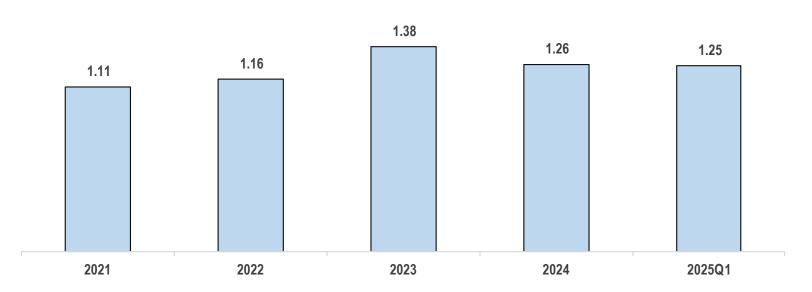
# **Consumer Portfolio Overview**



| Portfolio Charact    | eristics |
|----------------------|----------|
| March 31, 20         | 25       |
| % of Total Portfolio | 0.5%     |
| Average Loan Size    | \$11K    |



#### Allowance for Credit Losses / Total Loans (%)

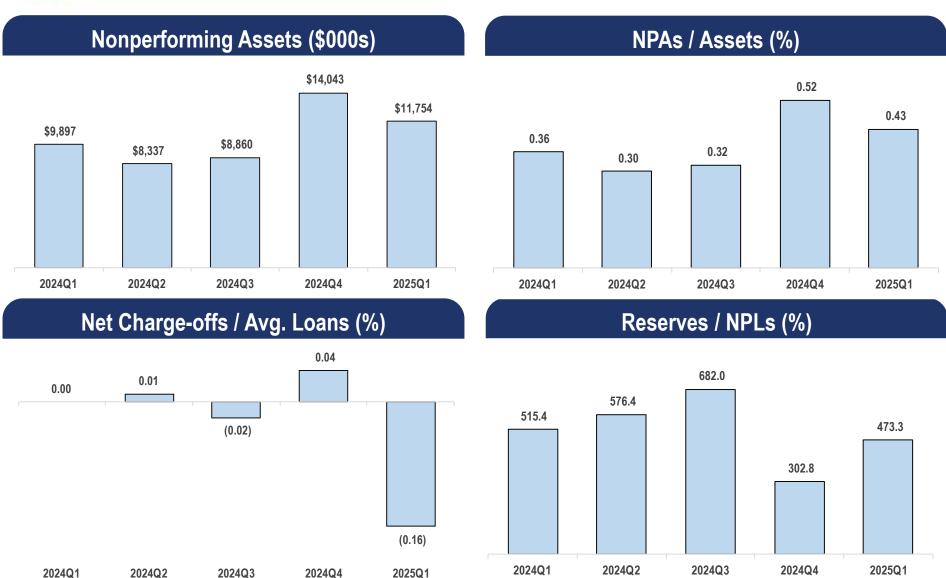


| (Dollars in thousands)                     | _  | 12/31/2021 | For the 12/31/2022 | year e | nded<br>12/31/2023 | 12/31/2024   | mon      | the three<br>ths ended<br>31/2025 |
|--|----|------------|--------------------|--------|--------------------|--------------|----------|-----------------------------------|
| Allowance for Credit Losses                |    |            |                    |        |                    |              | <u> </u> |                                   |
| Allowance for Credit Losses - Beginning    | \$ | 20,363     | \$<br>20,859       | \$     | 24,364             | \$<br>30,540 | \$       | 26,721                            |
| ASC Topic 326 adoption impact <sup>1</sup> |    | -          | -                  |        | 5,865              | -            |          | -                                 |
| Provision for credit losses on loans       |    | 22,885     | 2,922              |        | (1,964)            | (3,192)      |          | (3,695)                           |
| Charge-offs                                |    | (22,636)   | (633)              |        | (742)              | (1,300)      |          | (127)                             |
| Recoveries                                 |    | 247        | 1,216              |        | 3,017              | 673          |          | 3,536                             |
| Allowance for Credit Losses - Ending       | \$ | 20,859     | \$<br>24,364       | \$     | 30,540             | \$<br>26,721 | \$       | 26,435                            |



<sup>&</sup>lt;sup>1</sup> Investar adopted the Current Expected Credit Loss accounting standard on January 1, 2023. Upon adoption, Investar recorded a one-time, cumulative effect adjustment to increase the allowance for credit losses by \$5.9 million and reduce retained earnings, net of tax, by \$4.3 million.

# **Asset Quality Trends**

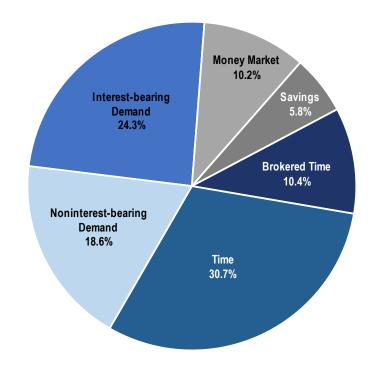






## **Deposit Portfolio – 1st Quarter 2025**

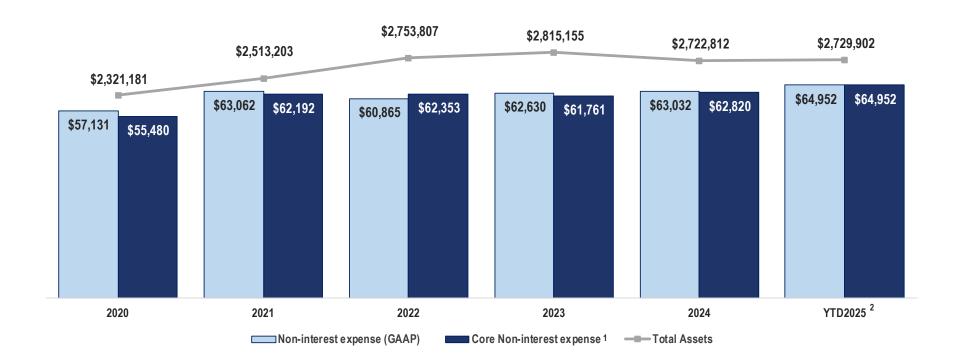
- Total deposits increased \$1.4 million, or 0.1%, to \$2.35 billion at March 31, 2025, compared to \$2.35 billion at December 31, 2024. Total deposits, excluding \$47.3 million of brokered demand deposits, increased \$48.7 million, or 2.1%, to \$2.35 billion at March 31, 2025, compared to \$2.30 billion at December 31, 2024.
- Investar utilizes brokered time deposits, entirely in denominations of less than \$250,000, to secure fixed cost funding and reduce short-term borrowings. At March 31, 2025, the remaining weighted average duration of brokered time deposits was approximately six months with a weighted average rate of 4.78%.
- Investar utilizes brokered demand deposits when pricing is more favorable than other short-term borrowings.



|  | Deposit Composition - Quarterly Lookback |    |           |    |           |    |            |    |           |    |           |    |           |    |           |    |           |
|--|--|----|-----------|----|-----------|----|------------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
| (Dollars in thousands)                   | 3/31/2023                                | 6/ | 30/2023   | Ş  | 9/30/2023 | 1  | 12/31/2023 |    | 3/31/2024 |    | 6/30/2024 |    | 9/30/2024 | 1  | 2/31/2024 |    | 3/31/2025 |
| Noninterest-bearing Demand               | \$ 508,241                               | \$ | 488,311   | \$ | 459,519   | \$ | 448,752    | \$ | 435,397   | \$ | 436,571   | \$ | 437,734   | \$ | 432,143   | \$ | 436,735   |
| Interest-bearing Demand                  | 538,515                                  | i  | 514,501   |    | 482,706   |    | 489,604    |    | 502,818   |    | 467,184   |    | 500,345   |    | 554,777   |    | 569,903   |
| Money Market                             | 180,402                                  |    | 158,984   |    | 186,478   |    | 179,366    |    | 171,113   |    | 177,191   |    | 196,710   |    | 191,548   |    | 240,300   |
| Brokered Demand                          | -  |    | -         |    | -         |    | -          |    | -         |    | -         |    | -         |    | 47,320    |    | -         |
| Savings                                  | 137,336                                  |    | 125,442   |    | 131,743   |    | 137,606    |    | 132,449   |    | 128,583   |    | 128,241   |    | 134,879   |    | 136,098   |
| Brokered Time                            | 146,270                                  |    | 153,365   |    | 197,747   |    | 269,102    |    | 237,850   |    | 249,354   |    | 271,684   |    | 245,520   |    | 244,935   |
| Time                                     | 634,883                                  |    | 740,250   |    | 751,240   |    | 731,297    |    | 728,201   |    | 751,319   |    | 752,694   |    | 739,757   |    | 719,386   |
| Total Deposits                           | \$ 2,145,647                             | \$ | 2,180,853 | \$ | 2,209,433 | \$ | 2,255,727  | \$ | 2,207,828 | \$ | 2,210,202 | \$ | 2,287,408 | \$ | 2,345,944 | \$ | 2,347,357 |
| Total Deposit Interest Rate <sup>1</sup> | 1.20                                     | 6  | 1.78%     |    | 2.14%     |    | 2.54%      |    | 2.67%     |    | 2.72%     |    | 2.78%     |    | 2.76%     |    | 2.56%     |



# Non-Interest Expense



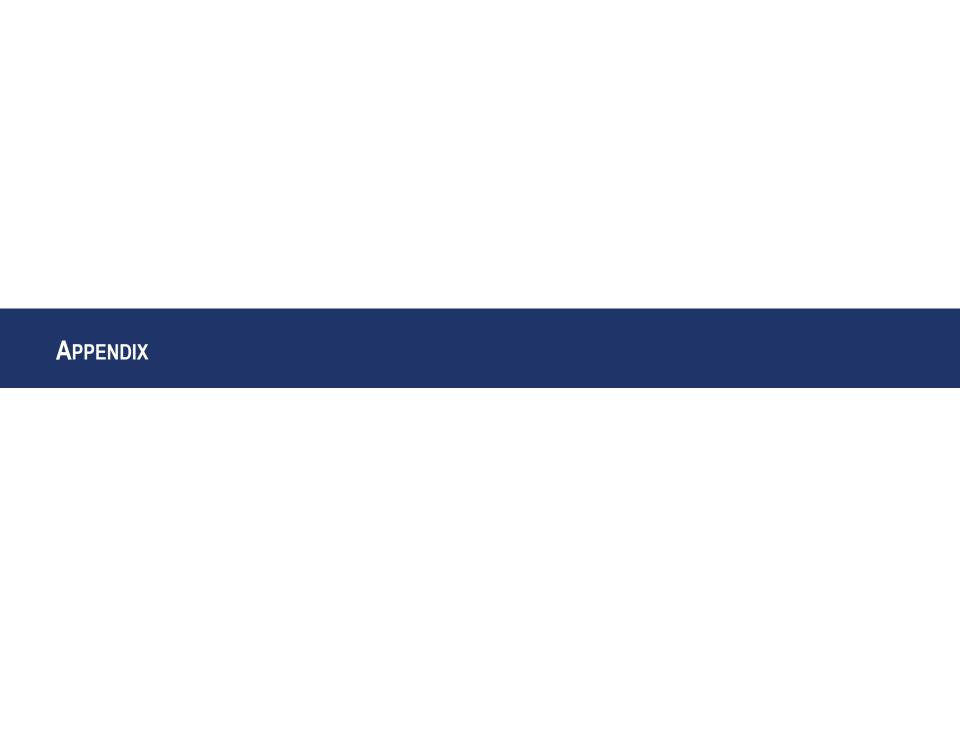
<sup>&</sup>lt;sup>1</sup> Non-GAAP financial measure; please see appendix for additional details

<sup>&</sup>lt;sup>2</sup> Annualized based on YTD 2025 actual results as of March 31, 2025



# **Financial Profile**

|   |              |              | As of De       | cember 3 | 1,    |          |      |           |      |           | Fo | or the three | month | ns ended  |      |           |
|---|--------------|--------------|----------------|----------|-------|----------|------|-----------|------|-----------|----|--------------|-------|-----------|------|-----------|
| (Dollars in thousands, except per share data) | 2020         | 2021         | 2              | 2022     | 2     | 2023     |      | 2024      | 6/   | 30/2024   | 9  | /30/2024     | 12    | /31/2024  | 3/   | /31/2025  |
| Balance Sheet                                 |              |              |                |          |       |          |      |           |      |           |    |              |       |           |      |           |
| Total Assets                                  | \$ 2,321,181 | \$ 2,513,200 | 3 \$ 2,7       | 753,807  | \$ 2, | ,815,155 | \$ 2 | 2,722,812 | \$ 2 | 2,787,578 | \$ | 2,802,573    | \$ :  | 2,722,812 | \$ 2 | 2,729,902 |
| Total Loans                                   | \$ 1,860,318 | \$ 1,872,012 | 2 \$ 2,        | 104,767  | \$ 2, | ,210,619 | \$ 2 | 2,125,084 | \$ 2 | 2,166,759 | \$ | 2,155,846    | \$ :  | 2,125,084 | \$ 2 | 2,106,63° |
| Total Deposits                                | \$ 1,887,824 | \$ 2,120,266 | \$ 2,0         | 082,365  | \$ 2, | ,255,727 | \$ 2 | 2,345,944 | \$ 2 | 2,210,202 | \$ | 2,287,408    | \$ :  | 2,345,944 | \$ 2 | 2,347,357 |
| Loans/Deposits                                | 98.54%       | 88.29%       | <sub>6</sub> 1 | 101.08%  |       | 98.00%   |      | 90.59%    |      | 98.03%    |    | 94.25%       |       | 90.59%    |      | 89.74%    |
| Capital                                       |              |              |                |          |       |          |      |           |      |           |    |              |       |           |      |           |
| TCA / TA <sup>1</sup>                         | 9.22%        | 8.04%        | ,<br>0         | 6.37%    |       | 6.65%    |      | 7.44%     |      | 6.85%     |    | 7.38%        |       | 7.44%     |      | 7.82%     |
| Total Capital                                 | 14.71%       | 12.99%       | ,<br>0         | 13.25%   |       | 12.99%   |      | 13.13%    |      | 13.16%    |    | 13.48%       |       | 13.13%    |      | 13.46%    |
| Tier 1 Capital                                | 11.36%       | 9.90%        | ,<br>0         | 10.21%   |       | 9.90%    |      | 11.25%    |      | 10.42%    |    | 10.74%       |       | 11.25%    |      | 11.57%    |
| Tier 1 Leverage Capital                       | 9.49%        | 8.12%        | 0              | 8.53%    |       | 8.35%    |      | 9.27%     |      | 8.81%     |    | 8.95%        |       | 9.27%     |      | 9.56%     |
| Profitability Measures                        |              |              |                |          |       |          |      |           |      |           |    |              |       |           |      |           |
| Net Interest Margin                           | 3.49%        | 3.53%        | ,<br>0         | 3.67%    |       | 2.83%    |      | 2.63%     |      | 2.62%     |    | 2.67%        |       | 2.65%     |      | 2.87%     |
| Non Interest Income / Average Assets          | 0.53%        | 0.47%        | ,<br>0         | 0.70%    |       | 0.24%    |      | 0.51%     |      | 0.40%     |    | 0.50%        |       | 0.74%     |      | 0.30%     |
| Non Interest Expense / Average Assets         | 2.51%        | 2.45%        | ,<br>0         | 2.34%    |       | 2.27%    |      | 2.26%     |      | 2.24%     |    | 2.30%        |       | 2.31%     |      | 2.42%     |
| Efficiency Ratio                              | 66.72%       | 65.79%       | ,<br>0         | 56.29%   |       | 77.26%   |      | 75.08%    |      | 77.59%    |    | 75.61%       |       | 71.00%    |      | 79.77%    |
| ROAA  | 0.61%        | 0.319        | ,<br>0         | 1.37%    |       | 0.60%    |      | 0.73%     |      | 0.59%     |    | 0.77%        |       | 0.88%     |      | 0.94%     |
| ROAE  | 5.77%        | 3.22%        | 0              | 15.63%   |       | 7.63%    |      | 8.60%     |      | 7.17%     |    | 8.97%        |       | 9.83%     |      | 10.31%    |
| Diluted Earnings Per Share                    | \$ 1.27      | \$ 0.76      | \$             | 3.50     | \$    | 1.69     | \$   | 2.04      | \$   | 0.41      | \$ | 0.54         | \$    | 0.61      | \$   | 0.63      |
| Net Income                                    | \$ 13,889    | \$ 8,000     | \$             | 35,709   | \$    | 16,678   | \$   | 20,252    | \$   | 4,057     | \$ | 5,381        | \$    | 6,107     | \$   | 6,293     |
| Asset Quality                                 |              |              |                |          |       |          |      |           |      |           |    |              |       |           |      |           |
| NPAs / Assets                                 | 0.62%        | 1.28%        | 0              | 0.44%    |       | 0.36%    |      | 0.52%     |      | 0.30%     |    | 0.32%        |       | 0.52%     |      | 0.43%     |
| NCOs / Avg Loans                              | 0.08%        | 1.18%        | 0              | -0.03%   |       | -0.11%   |      | 0.03%     |      | 0.01%     |    | -0.02%       |       | 0.04%     |      | -0.16%    |



# Non-GAAP Reconciliation

|  |       |          |      |           |    |            |      |           |      |           | As of the three months ended |           |      |             |      |            |      |           |  |
|--|-------|----------|------|-----------|----|------------|------|-----------|------|-----------|------------------------------|-----------|------|-------------|------|------------|------|-----------|--|
| _  |       |          |      | As        | of | December 3 | 31,  |           |      |           |                              |           | As o | f the three | moı  | nths ended |      |           |  |
| (Dollars in thousands, except per share data)    | 2     | 2020     |      | 2021      |    | 2022       |      | 2023      |      | 2024      | 6                            | 30/2024   | 9    | /30/2024    | 12   | 2/31/2024  | 3    | /31/2025  |  |
| Tangible common equity:                          |       |          |      |           |    |            |      |           |      |           |                              |           |      |             |      |            |      |           |  |
| Total stockholders' equity                       | \$    | 243,284  | \$   | 242,598   | \$ | 215,782    | \$   | 226,768   | \$   | 241,296   | \$                           | 230,196   | \$   | 245,542     | \$   | 241,296    | \$   | 251,737   |  |
| Adjustments:                                     |       |          |      |           |    |            |      |           |      |           |                              |           |      |             |      |            |      |           |  |
| Goodwill   |       | (28,144) |      | (40,088)  |    | (40,088)   |      | (40,088)  |      | (40,088)  |                              | (40,088)  |      | (40,088)    |      | (40,088)   |      | (40,088)  |  |
| Other intangibles                                |       | (4,088)  |      | (3,948)   |    | (3,059)    |      | (2,232)   |      | (1,608)   |                              | (1,908)   |      | (1,756)     |      | (1,608)    |      | (1,470)   |  |
| Tangible common equity                           | \$    | 211,052  | \$   | 198,562   | \$ | 172,635    | \$   | 184,448   | \$   | 199,600   | \$                           | 188,200   | \$   | 203,698     | \$   | 199,600    | \$   | 210,179   |  |
| Common shares outstanding                        | 10,   | 608,869  | 10   | 0,343,494 |    | 9,901,847  |      | 9,748,067 | Ć    | 9,828,413 |                              | 9,828,825 | ,    | 9,827,622   | (    | 9,828,413  | (    | 9,821,446 |  |
| Book value per common share                      | \$    | 22.93    | \$   | 23.45     | \$ | 21.79      | \$   | 23.26     | \$   | 24.55     | \$                           | 23.42     | \$   | 24.98       | \$   | 24.55      | \$   | 25.63     |  |
| Tangible book value per common share             | \$    | 19.89    | \$   | 19.20     | \$ | 17.43      | \$   | 18.92     | \$   | 20.31     | \$                           | 19.15     | \$   | 20.73       | \$   | 20.31      | \$   | 21.40     |  |
|  |       |          |      |           |    |            |      |           |      |           |                              |           |      |             |      |            |      |           |  |
| Tangible assets:                                 |       |          |      |           |    |            |      |           |      |           |                              |           |      |             |      |            |      |           |  |
| Total assets                                     | \$ 2, | 321,181  | \$ : | 2,513,203 | \$ | 2,753,807  | \$ : | 2,815,155 | \$ 2 | 2,722,812 | \$                           | 2,787,578 | \$ : | 2,802,573   | \$ 2 | 2,722,812  | \$ 2 | 2,729,902 |  |
| Adjustments:                                     |       |          |      |           |    |            |      |           |      |           |                              |           |      |             |      |            |      |           |  |
| Goodwill   |       | (28,144) |      | (40,088)  |    | (40,088)   |      | (40,088)  |      | (40,088)  |                              | (40,088)  |      | (40,088)    |      | (40,088)   |      | (40,088)  |  |
| Other intangibles                                |       | (4,088)  |      | (3,948)   |    | (3,059)    |      | (2,232)   |      | (1,608)   |                              | (1,908)   |      | (1,756)     |      | (1,608)    |      | (1,470)   |  |
| Tangible assets                                  | \$ 2, | 288,949  | \$   | 2,469,167 | \$ | 2,710,660  | \$   | 2,772,835 | \$ 2 | 2,681,116 | \$                           | 2,745,582 | \$   | 2,760,729   | \$ 2 | 2,681,116  | \$ 2 | 2,688,344 |  |
| Total stockholders' equity to total assets ratio |       | 10.48%   |      | 9.65%     |    | 7.84%      |      | 8.06%     |      | 8.86%     |                              | 8.26%     |      | 8.76%       |      | 8.86%      |      | 9.22%     |  |
| Tangible common equity to tangible assets ratio  |       | 9.22%    |      | 8.04%     |    | 6.37%      |      | 6.65%     |      | 7.44%     |                              | 6.85%     |      | 7.38%       |      | 7.44%      |      | 7.82%     |  |





|                                   |     |           | For the three months ended |            |    |           |    |           |    |           |    |            |    |         |  |  |
|-----------------------------------|-----|-----------|----------------------------|------------|----|-----------|----|-----------|----|-----------|----|------------|----|---------|--|--|
| (Dollars in thousands)            | 9/3 | 9/30/2023 |                            | 12/31/2023 |    | 3/31/2024 |    | 6/30/2024 |    | 9/30/2024 |    | 12/31/2024 |    | 31/2025 |  |  |
| Net Income                        | \$  | 2,781     | \$                         | 3,538      | \$ | 4,707     | \$ | 4,057     | \$ | 5,381     | \$ | 6,107      | \$ | 6,293   |  |  |
| Plus: Provision for Credit Losses |     | (34)      |                            | 486        |    | (1,419)   |    | (415)     |    | (945)     |    | (701)      |    | (3,596) |  |  |
| Plus: Income Tax Expense          |     | 585       |                            | 782        |    | 1,380     |    | 829       |    | 784       |    | 1,161      |    | 1,421   |  |  |
| Pre-Tax, Pre-Provision Net Income | \$  | 3,332     | \$                         | 4,806      | \$ | 4,668     | \$ | 4,471     | \$ | 5,220     | \$ | 6,567      | \$ | 4,118   |  |  |





| (Dollars in thousands)               | 3/31/2023 | 6/30/2023 | 9/30/2023 | 12/31/2023 | 3/31/2024 | 6/30/2024 | 9/30/2024 | 12/31/2024 | 3/31/2025 |
|--------------------------------------|-----------|-----------|-----------|------------|-----------|-----------|-----------|------------|-----------|
| Interest on Deposits                 | \$ 6,221  | \$ 9,534  | \$ 11,733 | \$ 14,584  | \$ 14,845 | \$ 14,865 | \$ 15,729 | \$ 16,071  | \$ 14,640 |
| Average Interest-Bearing Deposits    | 1,557,665 | 1,655,506 | 1,707,848 | 1,824,318  | 1,805,569 | 1,770,985 | 1,813,775 | 1,881,297  | 1,887,715 |
| Average Noninterest-Bearing Deposits | 550,503   | 490,123   | 462,525   | 454,893    | 428,135   | 425,964   | 433,126   | 434,433    | 430,080   |
| Average Total Deposits               | 2,108,168 | 2,145,629 | 2,170,373 | 2,279,211  | 2,233,704 | 2,196,949 | 2,246,901 | 2,315,730  | 2,317,795 |
| Total Deposit Interest Rate          | 1.20%     | 1.78%     | 2.14%     | 2.54%      | 2.67%     | 2.72%     | 2.78%     | 2.76%      | 2.56%     |





|  | For the three months ended |         |    |         |    |         |    |          |    |         |  |  |  |  |
|--|----------------------------|---------|----|---------|----|---------|----|----------|----|---------|--|--|--|--|
| (Dollars in thousands)   | 3/                         | 31/2024 | 6/ | 30/2024 | 9/ | 30/2024 | 12 | /31/2024 | 3/ | 31/2025 |  |  |  |  |
| Net interest income  | \$                         | 17,216  | \$ | 17,198  | \$ | 17,856  | \$ | 17,483   | \$ | 18,345  |  |  |  |  |
| Provision for credit losses <sup>1</sup>                           |                            | (1,419) |    | (415)   |    | (945)   |    | (701)    |    | (3,596) |  |  |  |  |
| Net interest income after provision for credit losses <sup>1</sup> | \$                         | 18,635  | \$ | 17,613  | \$ | 18,801  | \$ | 18,184   | \$ | 21,941  |  |  |  |  |
| Noninterest income   |                            | 2,748   |    | 2,750   |    | 3,544   |    | 5,163    |    | 2,011   |  |  |  |  |
| Loss (gain) on call or sale of investment securities, net          |                            | -       |    | 383     |    | (1)     |    | 371      |    | -       |  |  |  |  |
| (Gain) loss on sale or disposition of fixed assets, net            |                            | (427)   |    | -       |    | -       |    | -        |    | 3       |  |  |  |  |
| (Gain) loss on sale of other real estate owned, net                |                            | -       |    | (712)   |    | 4       |    | 25       |    | -       |  |  |  |  |
| Change in the fair value of equity securities                      |                            | (80)    |    | -       |    | (174)   |    | (159)    |    | 76      |  |  |  |  |
| Income from legal settlement <sup>2</sup>                          |                            | -       |    | -       |    | (1,122) |    | -        |    | -       |  |  |  |  |
| Change in the net asset value of other investments <sup>3</sup>    |                            | (70)    |    | 27      |    | (48)    |    | (25)     |    | (6)     |  |  |  |  |
| Core noninterest income <sup>4</sup>                               | \$                         | 2,171   | \$ | 2,448   | \$ | 2,203   | \$ | 5,375    | \$ | 2,084   |  |  |  |  |
| Core earnings before noninterest expense <sup>1 4</sup>            |                            | 20,806  |    | 20,061  |    | 21,004  |    | 23,559   |    | 24,025  |  |  |  |  |
| Total noninterest expense  |                            | 15,296  |    | 15,477  |    | 16,180  |    | 16,079   |    | 16,238  |  |  |  |  |
| Write down of other real estate owned 5                            |                            | (233)   |    | -       |    | -       |    | -        |    | -       |  |  |  |  |
| Gain (loss) on early extinguishment of subordinated debt           |                            | 215     |    | 287     |    | -       |    | (210)    |    | -       |  |  |  |  |
| Severance <sup>6</sup>   |                            | -       |    | -       |    | -       |    | (4)      |    | -       |  |  |  |  |
| Legal settlement expense <sup>7</sup>                              |                            | -       |    | -       |    | (267)   |    | -        |    | -       |  |  |  |  |
| Core noninterest expense <sup>1</sup>                              | \$                         | 15,278  | \$ | 15,764  | \$ | 15,913  | \$ | 15,865   | \$ | 16,238  |  |  |  |  |
| Core earnings before income tax expense <sup>14</sup>              | \$                         | 5,528   | \$ | 4,297   | \$ | 5,091   | \$ | 7,694    | \$ | 7,787   |  |  |  |  |
| Core income tax expense <sup>8</sup>                               |                            | 1,255   |    | 730     |    | 647     |    | 1,231    |    | 1,433   |  |  |  |  |
| Core earnings 14   | \$                         | 4,273   | \$ | 3,567   | \$ | 4,444   | \$ | 6,463    | \$ | 6,354   |  |  |  |  |





| _   | For the three months ended |           |    |           |    |           |    |           |    |           |  |  |  |  |
|---|----------------------------|-----------|----|-----------|----|-----------|----|-----------|----|-----------|--|--|--|--|
| (Dollars in thousands, except per share data)                   | 3/31/2024                  |           |    | 6/30/2024 | 9  | 9/30/2024 | 1  | 2/31/2024 | 3  | 3/31/2025 |  |  |  |  |
| Core basic earnings per common share 14                         | \$                         | 0.44      | \$ | 0.36      | \$ | 0.45      | \$ | 0.66      | \$ | 0.65      |  |  |  |  |
|   |                            |           |    |           |    |           |    |           |    |           |  |  |  |  |
| Diluted earnings per common share (GAAP)                        |                            | 0.48      |    | 0.41      |    | 0.54      |    | 0.61      |    | 0.63      |  |  |  |  |
| Loss (gain) on call or sale of investment securities, net       |                            | -         |    | 0.03      |    | -         |    | 0.03      |    | -         |  |  |  |  |
| (Gain) loss on sale or disposition of fixed assets, net         |                            | (0.03)    |    | -         |    | -         |    | -         |    | -         |  |  |  |  |
| (Gain) loss on sale of other real estate owned, net             |                            | -         |    | (0.06)    |    | -         |    | -         |    | -         |  |  |  |  |
| Change in the fair value of equity securities                   |                            | (0.01)    |    | -         |    | (0.01)    |    | (0.01)    |    | 0.01      |  |  |  |  |
| Income from legal settlement <sup>2</sup>                       |                            | -         |    | -         |    | (0.10)    |    | _         |    | -         |  |  |  |  |
| Change in the net asset value of other investments <sup>3</sup> |                            | (0.01)    |    | -         |    | -         |    | -         |    | -         |  |  |  |  |
| Write down of other real estate owned <sup>5</sup>              |                            | 0.02      |    | -         |    | -         |    | -         |    | -         |  |  |  |  |
| (Gain) loss on early extinguishment of subordinated debt        |                            | (0.02)    |    | (0.02)    |    | -         |    | 0.02      |    | -         |  |  |  |  |
| Severance <sup>6</sup>  |                            | -<br>-    |    | -<br>-    |    | -         |    | -         |    | -         |  |  |  |  |
| Legal settlement expense <sup>7</sup>                           |                            | -         |    | -         |    | 0.02      |    | -         |    | -         |  |  |  |  |
| Core diluted earnings per common share 14                       | \$                         | 0.43      | \$ | 0.36      | \$ | 0.45      | \$ | 0.65      | \$ | 0.64      |  |  |  |  |
|   |                            |           |    |           |    |           |    |           |    |           |  |  |  |  |
| Efficiency Ratio  |                            | 76.62%    |    | 77.59%    |    | 75.61%    |    | 71.00%    |    | 79.77%    |  |  |  |  |
| Core Efficiency Ratio 14  |                            | 78.81%    |    | 80.24%    |    | 79.33%    |    | 69.41%    |    | 79.49%    |  |  |  |  |
| Core return on average assets 149                               |                            | 0.61%     |    | 0.52%     |    | 0.63%     |    | 0.93%     |    | 0.95%     |  |  |  |  |
| Total average assets  | \$                         | 2,802,192 | \$ | 2,773,792 | \$ | 2,796,969 | \$ | 2,763,734 | \$ | 2,725,800 |  |  |  |  |





- <sup>1</sup> Provision for credit losses, net interest income after provision for credit losses, core earnings before noninterest expense, core noninterest expense, core earnings before income tax expense and core earnings include a \$3.3 million recovery of loans previously charged off due to a property insurance settlement related to a loan relationship that became impaired in the third quarter of 2021 as a result of Hurricane Ida and \$0.2 million in related noninterest expense recorded during the quarter ended March 31, 2025. Excluding the \$3.1 million favorable impact on pre-tax net income, core basic earnings per share, core diluted earnings per share, core efficiency ratio, and core return on average assets are \$0.39, \$0.38, 78.53%, and 0.57%, respectively, for the quarter ended March 31, 2025.
- <sup>2</sup> Adjustment to noninterest income directly attributable to income from a legal settlement related to one loan relationship that became impaired in the third quarter of 2021 as a result of Hurricane Ida.
- <sup>3</sup> Change in net asset value of other investments represents unrealized gains or losses on Investar's investments in Small Business Investment Companies and other investment funds included in other operating income in the accompanying consolidated statements of income.
- <sup>4</sup> Core noninterest income, core earnings before noninterest expense, core earnings before income tax expense and core earnings include \$3.1 million in nontaxable noninterest income from BOLI death benefit proceeds recorded during the quarter ended December 31, 2024. Excluding this income, core basic earnings per share, core diluted earnings per share, core efficiency ratio, and core return on average assets are \$0.39, \$0.35%, and 0.55%, respectively, for the quarter ended December 31, 2024.
- <sup>5</sup> Adjustment to noninterest expense for provision for estimated losses on other real estate owned when fair value is determined to be less than carrying values, which is included in other operating expense in the accompanying consolidated statements of income.
- <sup>6</sup> Severance is included in salaries and employee benefits in the accompanying consolidated statements of income.
- <sup>7</sup> Adjustments to noninterest expense directly attributable to the income from a legal settlement, consisting of professional fees for legal services and collection and repossession expenses included in other operating expenses in the accompanying consolidated statements of income.
- <sup>8</sup> Core income tax expense is calculated using the effective tax rates of 18.4%, 16.0%, 12.7%, 17.0%, and 22.7% for the quarters ended March 31, 2025, December 31, 2024, September 30, 2024, June 30, 2024 and March 31, 2024, respectively.
- <sup>9</sup> Core earnings used in calculation. No adjustments were made to average assets.





| (Dollars in thousands)                                   | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | D 2025<br>nualized |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------------|
| Total noninterest expense                                | \$<br>57,131 | \$<br>63,062 | \$<br>60,865 | \$<br>62,630 | \$<br>63,032 | \$<br>16,238 | \$<br>64,952       |
| Severance  | (289)        | (181)        | (632)        | (123)        | (4)          | -            |                    |
| Loan purchase expense                                    | -            | -            | -            | (95)         | -            | -            |                    |
| Acquisition expense                                      | (1,062)      | (2,448)      | -            | -            | -            | -            |                    |
| Employee retention credit, net of consulting fees        | -            | 1,759        | 2,342        | -            | -            | -            |                    |
| (Loss) gain on early extinguishment of subordinated debt | -            | -            | (222)        | -            | 292          | -            |                    |
| Divestiture expense                                      | -            | -            | -            | (651)        | -            | -            |                    |
| PPP incentive  | (200)        | -            | -            | -            | -            | -            |                    |
| Community grant  | (100)        | -            | -            | -            | -            | -            |                    |
| Write down of other real estate owned                    | -            | -            | -            | -            | (233)        | -            |                    |
| Loan settlement expense                                  | -            | -            | -            | -            | (267)        | -            |                    |
| Core noninterest expense                                 | \$<br>55,480 | \$<br>62,192 | \$<br>62,353 | \$<br>61,761 | \$<br>62,820 | \$<br>16.238 | \$<br>64,952       |





|   | For the three months ended |                    |      |                                |             |    |                    |      |                                |             |  |  |  |  |
|---|----------------------------|--------------------|------|--------------------------------|-------------|----|--------------------|------|--------------------------------|-------------|--|--|--|--|
|   |                            |                    | Marc | h 31, 2025                     |             |    |                    | ecen | nber 31, 2024                  |             |  |  |  |  |
| (Dollars in thousands)                                    |                            | Average<br>Balance |      | Interest<br>Income/<br>Expense | Yield/ Rate |    | Average<br>Balance |      | Interest<br>Income/<br>Expense | Yield/ Rate |  |  |  |  |
| Interest-earning assets:                                  |                            |                    |      |                                |             |    |                    |      |                                |             |  |  |  |  |
| Loans   | \$                         | 2,108,904          | \$   | 30,552                         | 5.88%       | \$ | 2,129,388          | \$   | 31,438                         | 5.87%       |  |  |  |  |
| Adjustments:  |                            |                    |      |                                |             |    |                    |      |                                |             |  |  |  |  |
| Interest recoveries                                       |                            |                    |      | 50                             |             |    |                    |      | 11                             |             |  |  |  |  |
| Accretion   |                            |                    |      | 9                              |             |    |                    |      | 11                             |             |  |  |  |  |
| Adjusted loans  |                            | 2,108,904          |      | 30,493                         | 5.86        |    | 2,129,388          |      | 31,416                         | 5.87        |  |  |  |  |
| Securities:   |                            |                    |      |                                |             |    |                    |      |                                |             |  |  |  |  |
| Taxable   |                            | 387,538            |      | 2,679                          | 2.80        |    | 389,170            |      | 2,709                          | 2.77        |  |  |  |  |
| Tax-exempt  |                            | 50,761             |      | 671                            | 5.36        |    | 44,544             |      | 569                            | 5.08        |  |  |  |  |
| Interest-bearing balances with banks                      |                            | 43,537             |      | 532                            | 4.95        |    | 63,431             |      | 789                            | 4.95        |  |  |  |  |
| Adjusted interest-earning assets                          |                            | 2,590,740          | ,    | 34,375                         | 5.38        |    | 2,626,533          |      | 35,483                         | 5.37        |  |  |  |  |
| Total interest-bearing liabilities                        |                            | 2,023,808          |      | 16,089                         | 3.22        |    | 2,054,561          |      | 18,022                         | 3.49        |  |  |  |  |
| Net interest income/net interest margin                   |                            |                    | \$   | 18,345                         | 2.87%       |    |                    | \$   | 17,483                         | 2.65%       |  |  |  |  |
| Adjusted net interest income/adjusted net interest margin |                            |                    | \$   | 18,286                         | 2.86%       |    |                    | \$   | 17,461                         | 2.64%       |  |  |  |  |



