# Key Figures

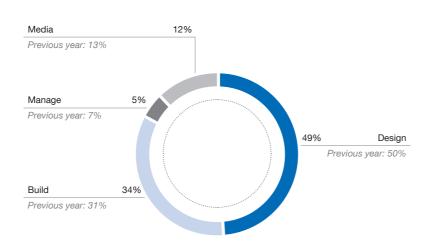
#### NEMETSCHEK GROUP

NEMETSCHEK GROUP					
in EUR million	Dec. 31, 2024	Dec. 31, 2023	Dec. 31, 2022	Dec. 31, 2021	Dec. 31, 2020
Revenues	995.6	851.6	801.8	681.5	596.9
- thereof software licenses	100.7	161.1	233.1	234.8	210.0
- thereof recurring revenues	861.2	652.7	532.6	416.7	359.0
- subscription + SaaS (as part of the recurring revenues)	567.8	301.8	204.2	132.0	90.4
Annual Recurring Revenue (ARR)	1,019.9	718.6	581.7	456.5	
EBITDA	301.0	257.7	257.0	222.0	172.3
as % of revenue	30.2%	30.3%	32.0%	32.6%	28.9%
Organic EBITDA margin (w/o GoCanvas dilution effect)	31.1%				
EBIT	234.2	199.5	198.1	172.0	122.5
as % of revenue	23.5%	23.4%	24.7%	25.2%	20.5%
Net income ( group shares)	175.4	161.3	161.9	134.6	96.9
per share in €	1.52	1.40	1.40	1.17	0.84
Net income (group shares) before purchase price allocation	200.8	183.8	186.9	153.9	115.2
per share in €	1.74	1.59	1.62	1.33	1.00
Cash flow figures					
Cash flow from operating activities	306.8	252.9	213.8	214.4	157.5
Cash flow from investing activities	-707.1	-37.8	-52.4	-147.6	-111.0
Cash flow from financing activities	331.8	-139.4	-124.0	-55.4	-109.1
Free cash flow	-400.3	215.0	161.4	66.7	46.5
Free cash flow before M&A investments	293.5	240.6	182.4	193.8	148.2
Balance sheet figures					
Cash and cash equivalents	205.7	268.0	196.8	157.1	139.3
Net liquidity/net debt	-294.6	261.2	124.9	28.4	9.0
Balance sheet total	2,136.3	1,274.3	1,198.1	1.072,2*	889.7
Equity ratio in %	44.2%	61.4%	57.5%	52,2%*	46.9%
Headcount as of balance sheet date	3,894	3,429	3,448	3,180	3,074
Share figures					
Closing price (Xetra) in €	93.65	78.50	47.69	112.80	60.40
Market Capitalization	10,816.58	9,066.75	5,508.20	13,028.40	6,976.20

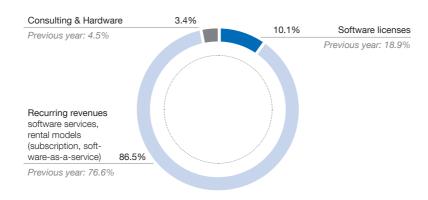
 $<sup>^{\</sup>star}\,$  Figures were restated due to a goodwill adjustment.

For better readability, the masculine form is used for personal nouns in most cases in this annual report. This does not imply any discrimination against the other genders, but should be understood as gender-neutral in the interest of linguistic simplification.

### REVENUES BY SEGMENT IN %



## REVENUES BY TYPE IN %



## REVENUES BY REGION IN %

