## atomera

Q4 2019 Conference Call February 12, 2020

#### Safe Harbor



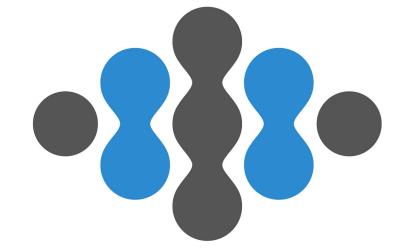
This presentation contains forward-looking statements concerning Atomera Incorporated (""Atomera," the "Company," "we," "us," and "our"). The words "believe," "may," "will," "potentially," "estimate," "continue," "anticipate," "intend," "could," "would," "project," "plan," "expect" and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including those disclosed in the section "Risk Factors" included in our Prospectus Supplement filed with the SEC on May 30, 2019. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in our forward-looking statements. You should not rely upon forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances described in the forward-looking statements will be achieved or occur.

This presentation contains only basic information concerning Atomera. The Company's filings with the Securities Exchange Commission, including the Prospectus Supplement, include more information about factors that could affect the Company's operating and financial results. We assume no obligation to update information contained in this presentation. Although this presentation may remain available on the Company's website or elsewhere, its continued availability does not indicate that we are reaffirming or confirming any of the information contained herein.

#### **Company Overview**



Transistor enhancement technology for the **\$450B semiconductor market**  Strong, Growing and Defensible **Patent Portfolio** 



### Mears Silicon Technology (MST<sup>®</sup>)

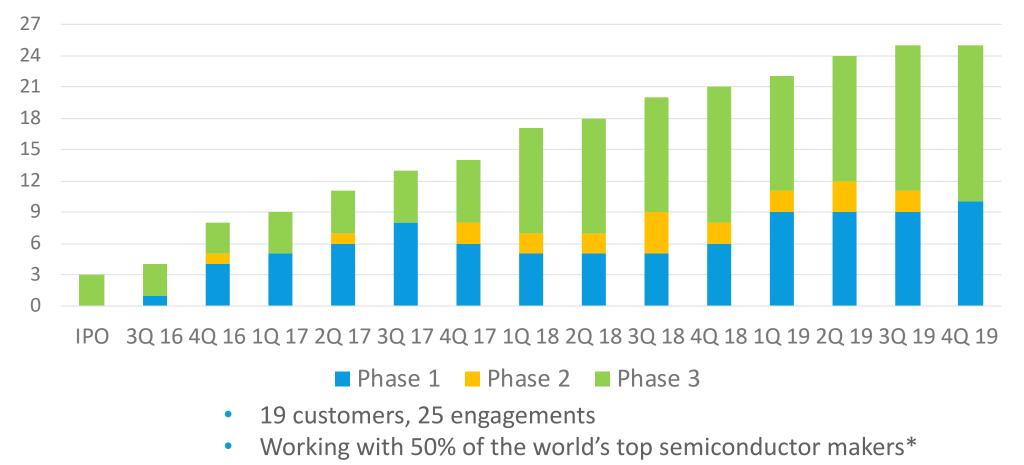
**Quantum Engineered Materials** 

Top Tier Management Team High Leverage IP Licensing Business Model

#### **Customer engagements**



#### **Number of Customer Engagements**



\* 10 of the top 20 (IC Insights, McClean Report 2019)

#### Customer engagement model



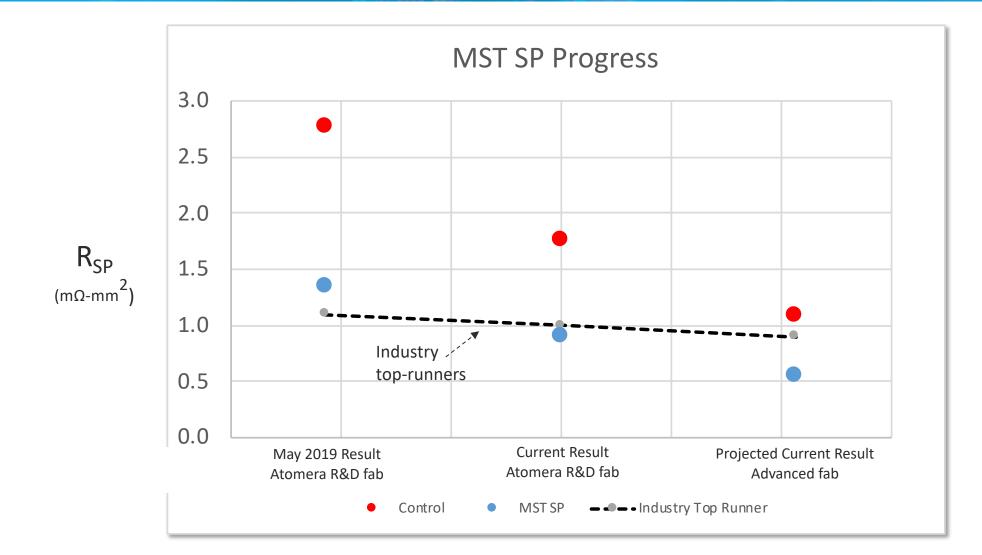
		Customer Wafer Manufacturing						
		Aton	nera MST <sup>®</sup> Deposition	Customer MST <sup>®</sup> Deposition				
Phase	1. Planning	<b>2</b> . Setup	3. Integration	4. Installation	5. Qualification	6. Production		

Engineering Service Fees	<ul> <li>MST deposition on customer wafers</li> <li>Integration consulting</li> </ul>				
	<ul> <li>Integration licenses</li> <li>Manufacturing licenses</li> <li>Distribution licenses</li> </ul>				

**Royalties** 

#### MST-SP progress

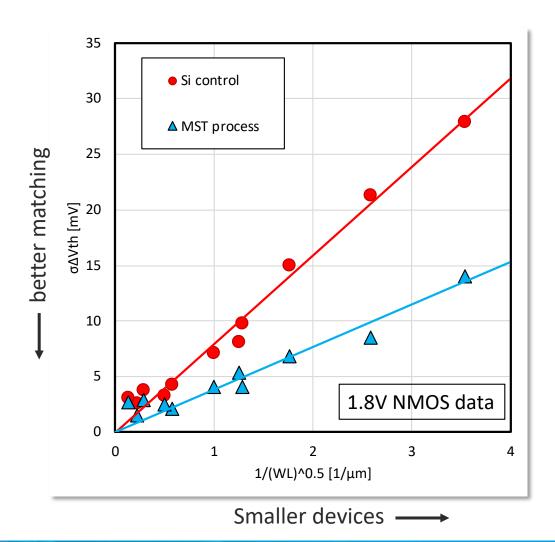




#### MST matching performance



- Transistor mismatch is an industry problem
- Certain circuit designs benefit from mismatch reduction
  - A-D convertors
  - SRAM
  - Flash
  - DRAM sense amplifiers
- MST can reduce mismatch by more than 50%
- Details available at Atomera's website
  - blog.atomera.com



#### Financial review



Q4 '18		Q1 '19	Q2 '19	Q3 '19	Q4 '19	FY 2019	Balance Sheet 12/31/19	
GAAP Results							Cash	\$14.9M
Revenue	\$0.15M	\$0.07M	\$0.07M	\$0.25M	\$0.14M	\$0.53M	Debt	-
Gross Profit	\$0.12M	\$0.07M	\$0.05M	\$0.05M	\$0.11M	\$0.28M	Shares Outstanding	17.1M
Operating Expense								
R&D	\$2.0	\$2.1	\$2.1	\$1.7	\$1.8	\$7.7		
G&A	\$1.2	\$1.3	\$1.5	\$1.2	\$1.2	\$5.2		
S&M	\$0.3	\$0.2	\$0.2	\$0.2	\$0.2	\$1.0		
Total Operating Expense	(\$3.4M)	\$3.7M	\$3.8M	\$3.2M	\$3.2M	\$13.9M		
Net Loss	(\$3.2M)	(\$3.5M)	(\$3.6M)	(\$3.1M)	(\$3.0M)	(\$13.3M)		
Loss Per Share	(\$0.22)	(\$0.24)	(\$0.24)	(\$0.19)	(\$0.18)	(\$0.84)		
Reconciliation between GAAP & Non-GAAP								
Net Loss (GAAP)	(\$3.2M)	(\$3.5M)	(\$3.6M)	(\$3.1M)	(\$3.0M)	(\$13.3M)		
Stock-Based Compensation	\$0.6M	\$0.7M	\$0.8M	\$0.8M	\$0.6M	\$2.9M		
Other income (expense)	(\$0.1M)	(\$0.1M)	(\$0.1M)	(\$0.1M)	(\$0.0M)	(\$0.3M)		
Adjusted EBITDA (Non-GAAP)*	(\$2.6M)	(\$2.9M)	(\$2.9M)	(\$2.4M)	(\$2.4M)	(\$10.7M)		

\*Adjusted EBITDA is a non-GAAP financial measure. A full reconciliation of GAAP and non-GAAP results is contained in our Q4 press release. Some totals reflect rounding.

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Thank You