



THE DIXIE GROUP

Exhibit 99.1

**May 2019
Investor Presentation**

**Contact:
Jon Faulkner
CFO
The Dixie Group**

Phone: 706-876-5814

jon.faulkner@dixiegroup.com

Forward Looking Statements

The Dixie Group, Inc.



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- Statements in this presentation which relate to the future, are subject to risk factors and uncertainties that could cause actual results to differ materially from those indicated in such forward-looking statements. Such factors include the levels of demand for the products produced by the Company. Other factors that could affect the Company's results include, but are not limited to, raw material and transportation costs related to petroleum prices, the cost and availability of capital, and general economic and competitive conditions related to the Company's business. Issues related to the availability and price of energy may adversely affect the Company's operations. Additional information regarding these and other factors and uncertainties may be found in the Company's filings with the Securities and Exchange Commission.
- General information set forth in this presentation concerning market conditions, sales data and trends in the U.S. carpet and rug markets are derived from various public and, in some cases, non-public sources. Although we believe such data and information to be accurate, we have not attempted to independently verify such information.



- 1920 Began as Dixie Mercerizing in Chattanooga, TN
- 1990's Transitioned from textiles to floorcovering
- 2003 Refined focus on upper- end floorcovering market
- 2003 Launched Dixie Home - upper end residential line
- 2005 Launched modular tile carpet line – new product category
- 2012 Purchased Colormaster dye house – lower cost
- 2012 Purchased Crown rugs – wool rugs
- 2013 Purchased Robertex - wool carpet manufacturing
- 2014 Purchased Atlas Carpet Mills – high-end commercial business
- 2014 Purchased Burtco - computerized yarn placement for hospitality
- 2016 Launched Calibr  luxury vinyl flooring in Masland Contract
- 2017 Launched Stainmaster® LVF in Masland and Dixie Home
- 2018 Launched engineered wood in our Fabrica brand
- 2018 Unified Atlas and Masland Contract into single business unit



- Commitment to brands in the upper-end market with strong growth potential.
- Diversified between Commercial and Residential markets.
- Diversified customer base (TTM Basis)
 - Top 10 carpet customers
 - 18% of sales
 - Top 100 carpet customers
 - 32% of sales

Dixie Group Drivers

What affects our business?



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The market dynamics:

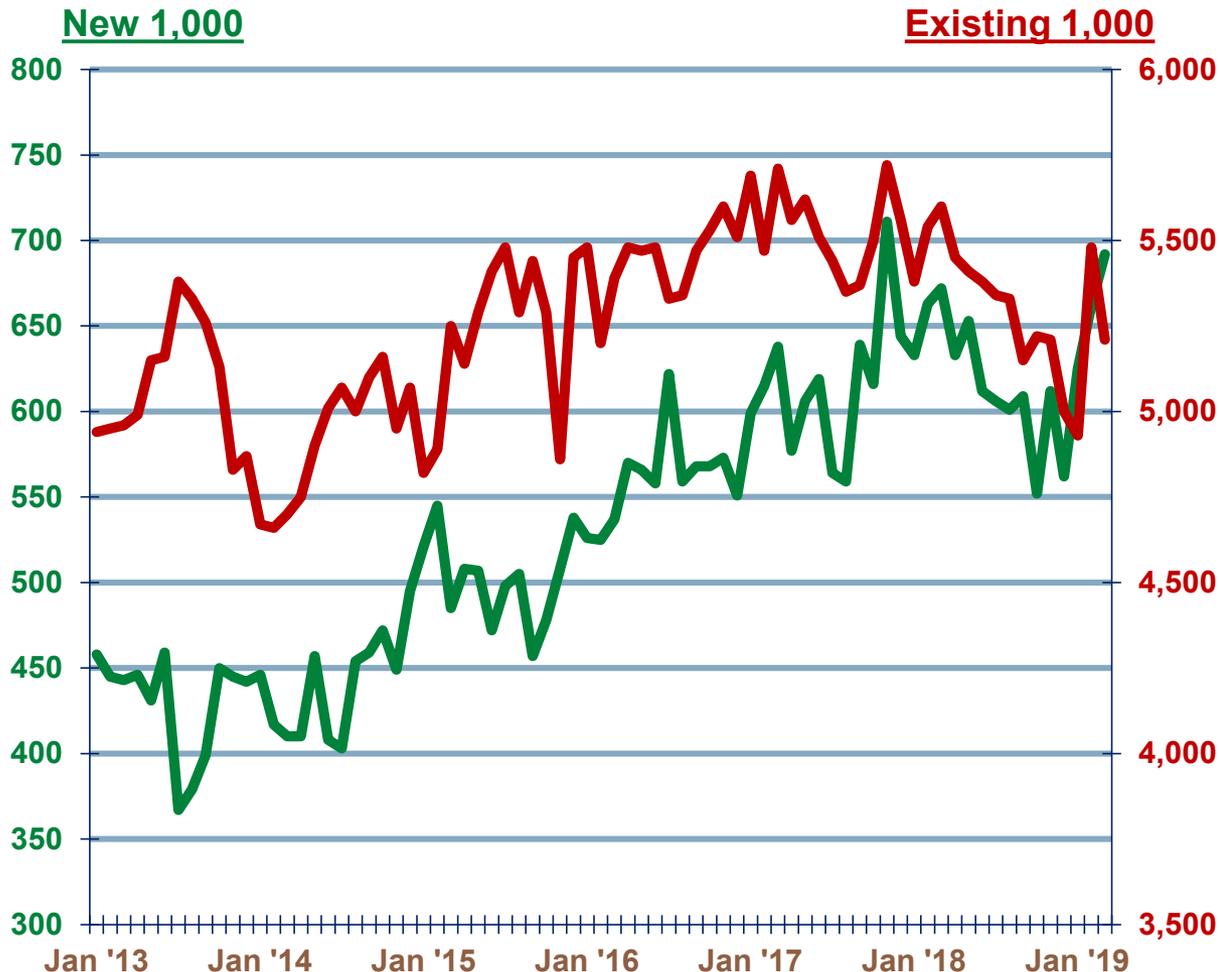
- Residentially
 - The market is driven by home sales and remodeling.
 - New construction is a smaller effect.
 - Dixie is driven by the wealth effect.
 - The stock market and consumer confidence.
- Commercially
 - The market is driven by remodeling of offices, schools, retail and hospitality as demonstrated by the investment in non-residential fixed structures.
 - Dixie is driven by upper-end remodeling in offices, retail remodeling, higher education, and upper-end hospitality that primarily involves a designer.

New and Existing Home Sales

Seasonally Adjusted Annual Rate



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- “It is not surprising to see a retreat after a powerful surge in sales in the prior month. Still, current sales activity is underperforming in relation to the strength in the jobs markets. The impact of lower mortgage rates has not yet been fully realized.”

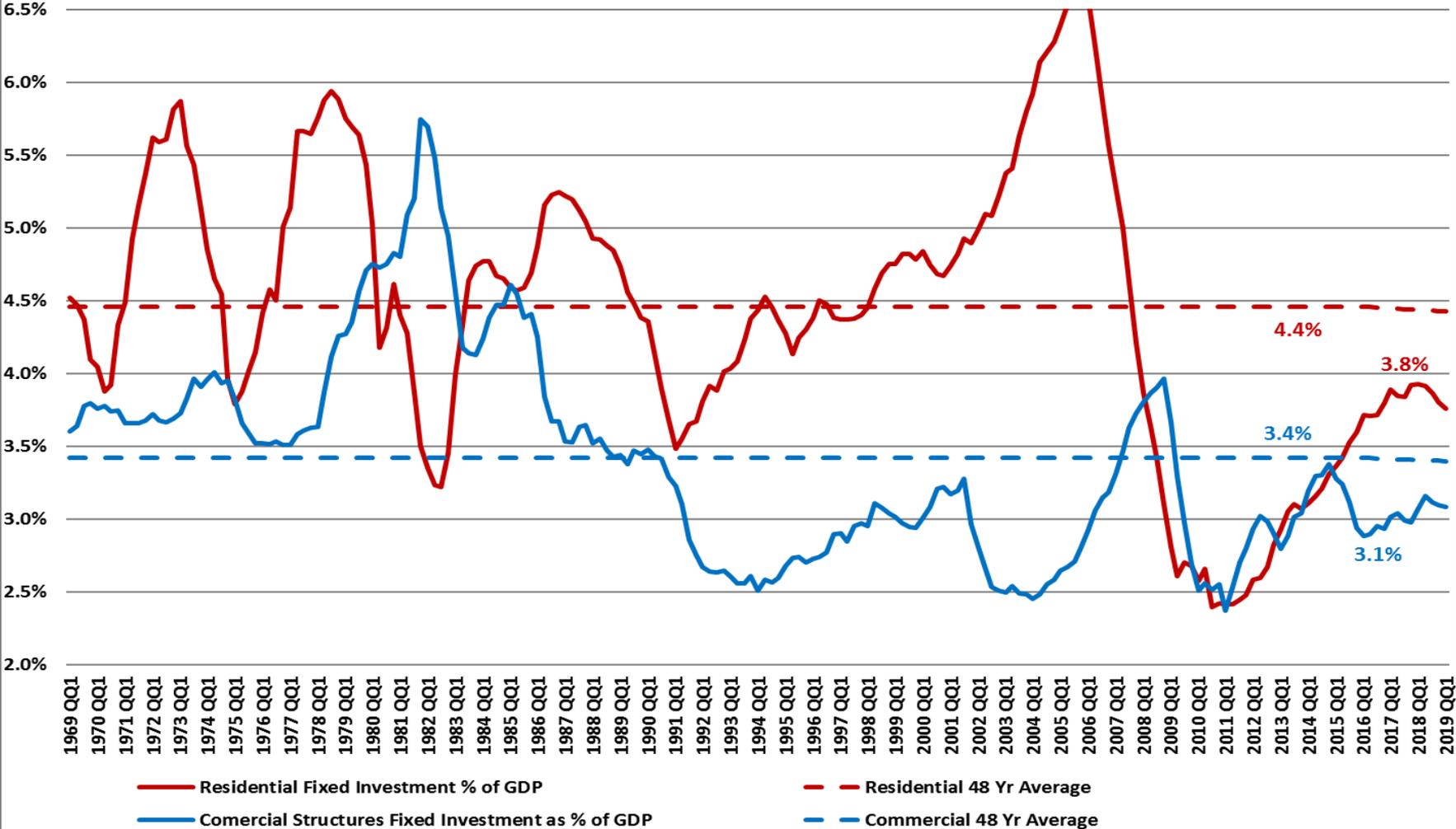
Lawrence Yun
 Chief Economist
 National Association of Realtors
 April 22, 2019

Residential and Commercial Fixed Investment



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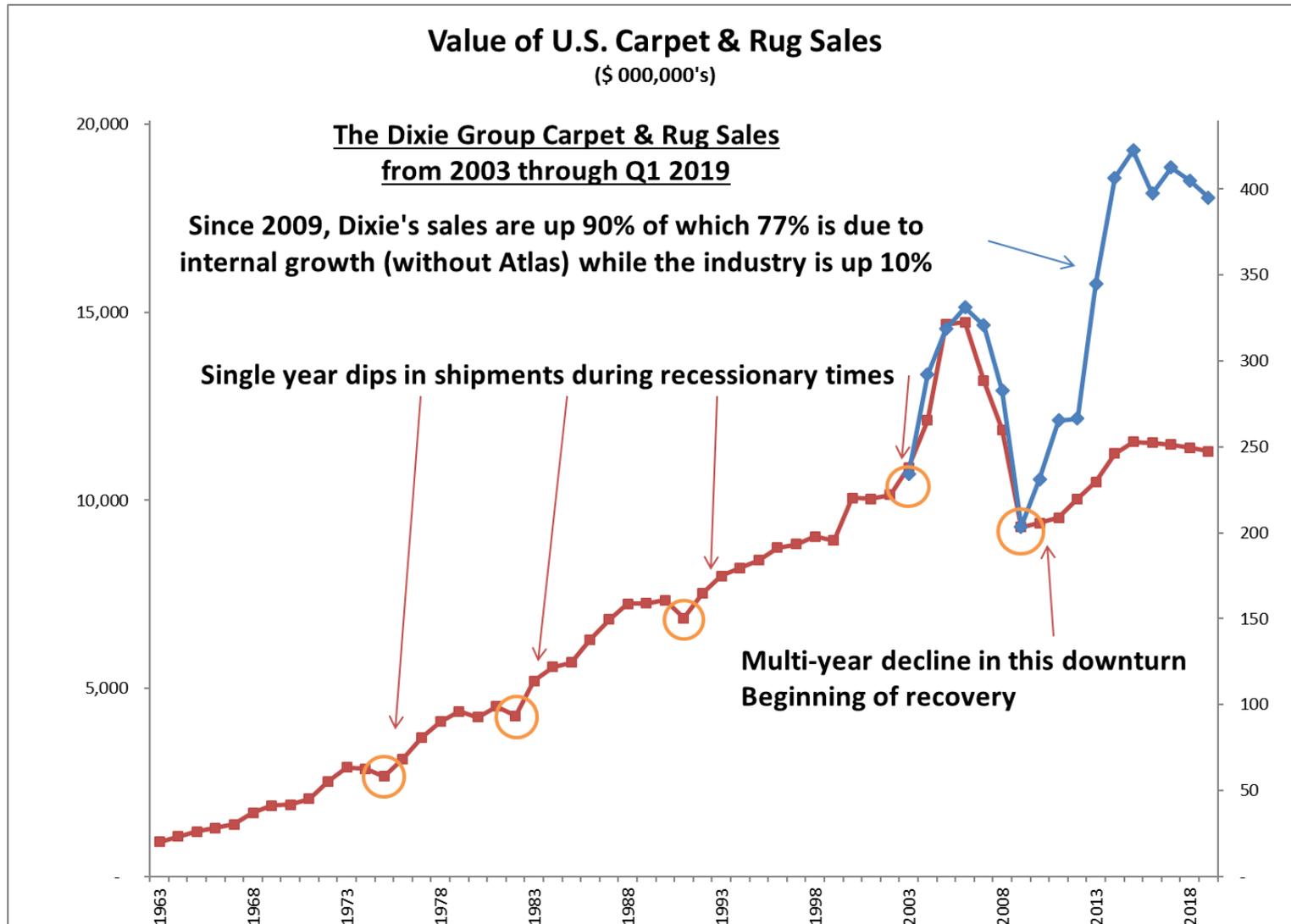
Fixed Investment as % of GDP
(U.S. Dept. of Commerce)



The Industry as compared to The Dixie Group



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2017 U.S. Flooring Manufacturers

Flooring Manufacturers	Flooring \$ in millions	Flooring Market %
Shaw (Berkshire Hathaway)	4,642	20.9%
Mohawk (MHK)	5,190	23.3%
Engineered Floors (Private, Bought Beaulieu 10-2017, sales combined)	885	4.0%
Interface (TILE)	516	2.3%
Dixie (DXYN)	365	1.6%
Imports & All Others	10,664	47.9%
U.S. Carpet & Rug Market	22,262	100.0%

Source: Floor Focus - Flooring includes sales of carpet, rugs, ceramic floor tile, wood, laminate, resilient and rubber

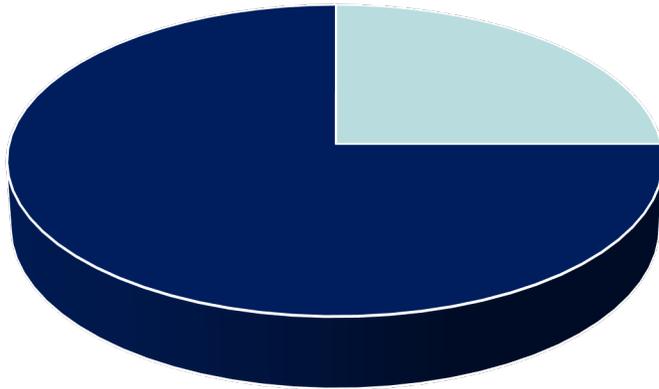
Dixie versus the Industry



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2019 First Quarter Dixie sales

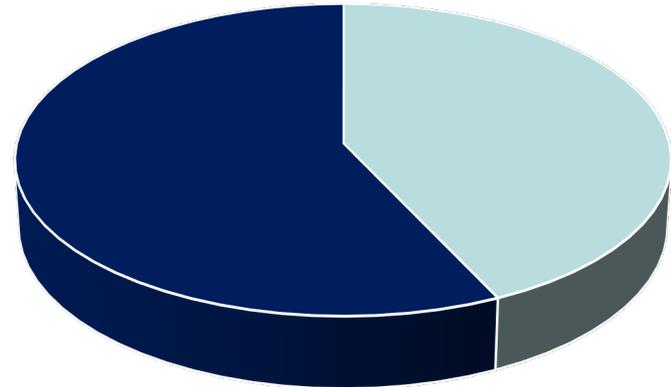
High End
Commercial, 25%



High End
Residential, 75%

2019 First Quarter U.S. Carpet & Rug Market of \$10.6 billion

Commercial, 43%



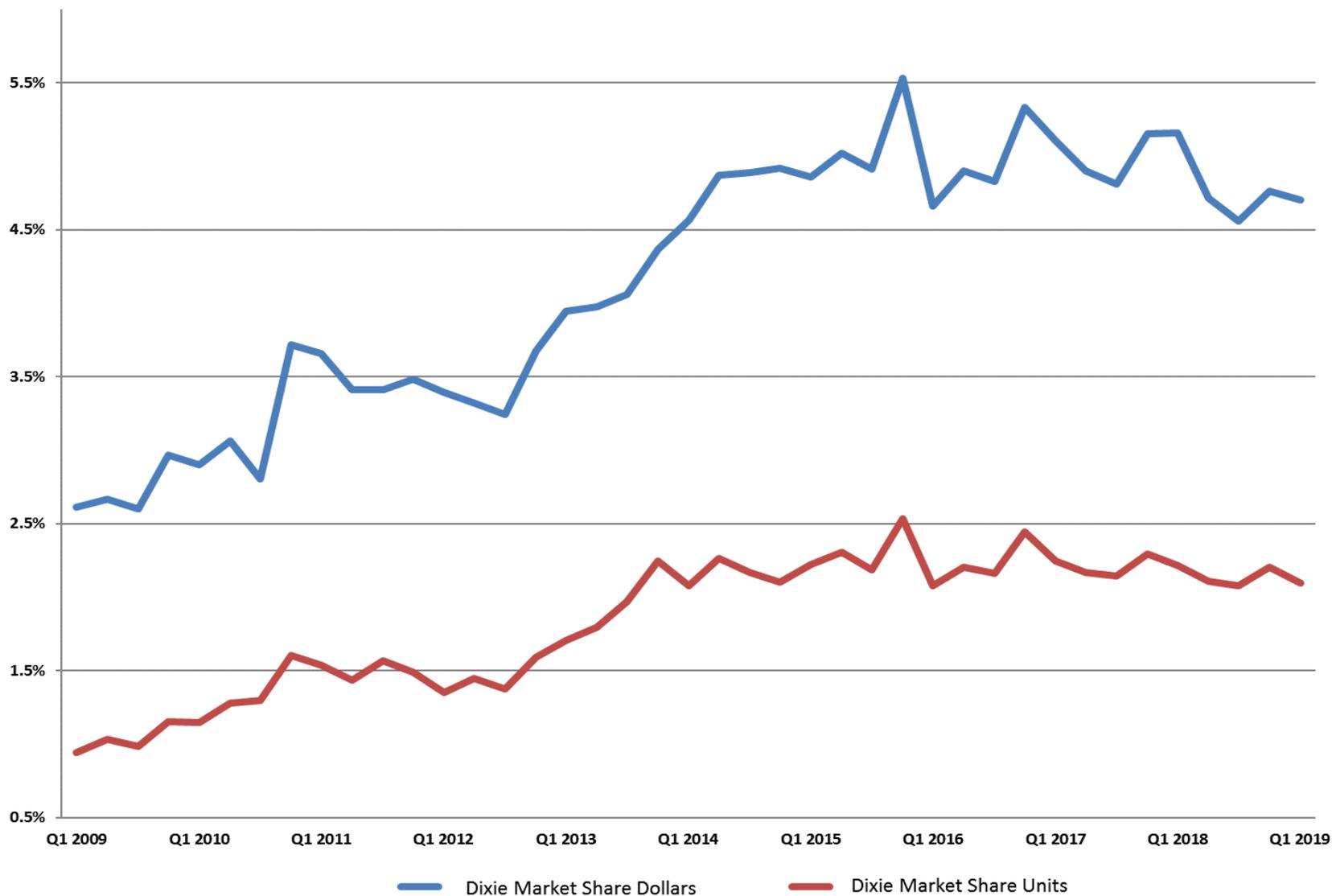
Residential, 57%

Carpet Growth

Dixie Market Share in Dollars and Units



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Industry Positioning

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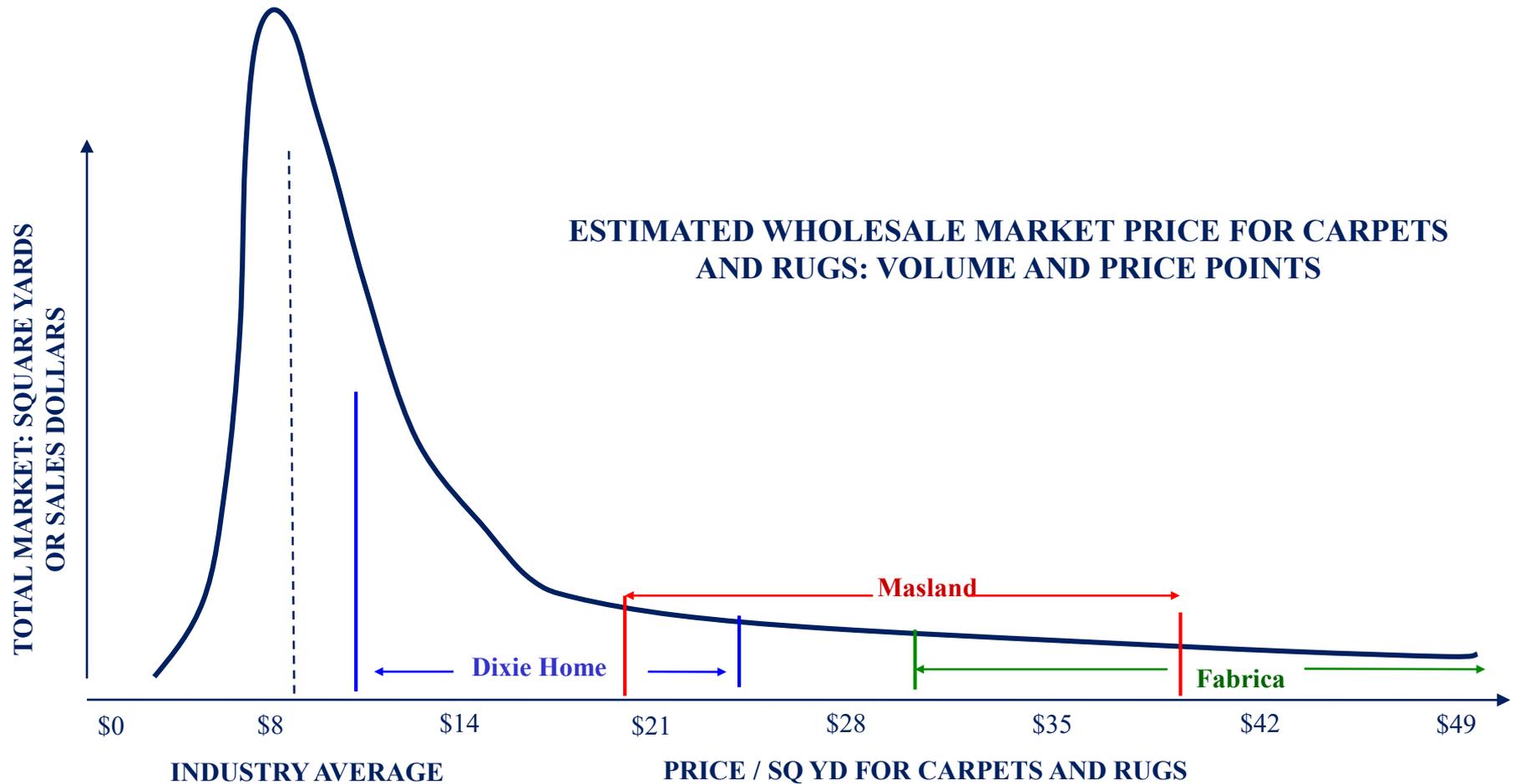
- Strategically our residential and commercial businesses are driven by our relationship to the upper-end consumer and the design community
- This leads us to:
 - Have a sales force that is attuned to design and customer solutions
 - Be a “product driven company” with emphasis on the most beautiful and up-to-date styling and design
 - Be quality focused with excellent reputation for building excellent products and standing behind what we make
 - And, unlike much of the industry, not manufacturing driven

Residential Brand Positioning

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Note: Market share data based on internal company estimates – Industry average price based on sales reported through industry sources

Dixie Group High-End Residential Sales

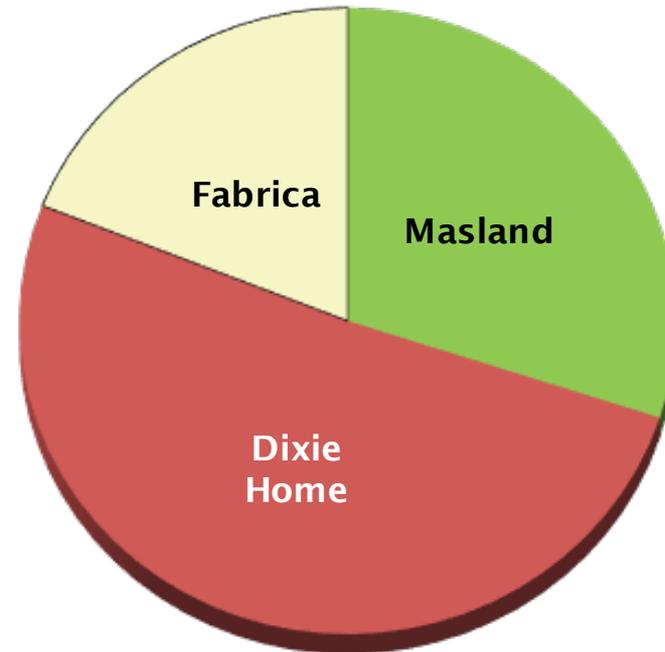
All Residential Brands



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Sales by Brand for 2019 First Quarter



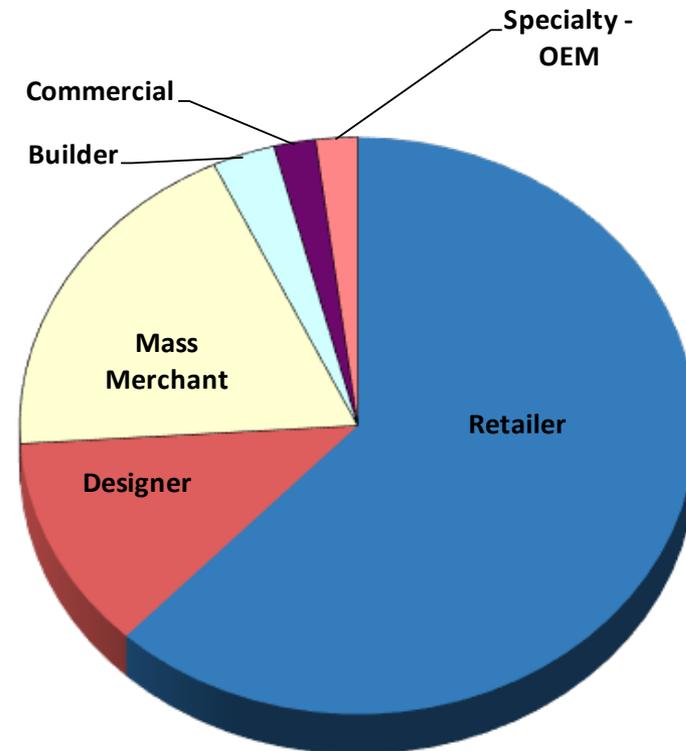
Dixie Group High-End Residential Sales All Brands



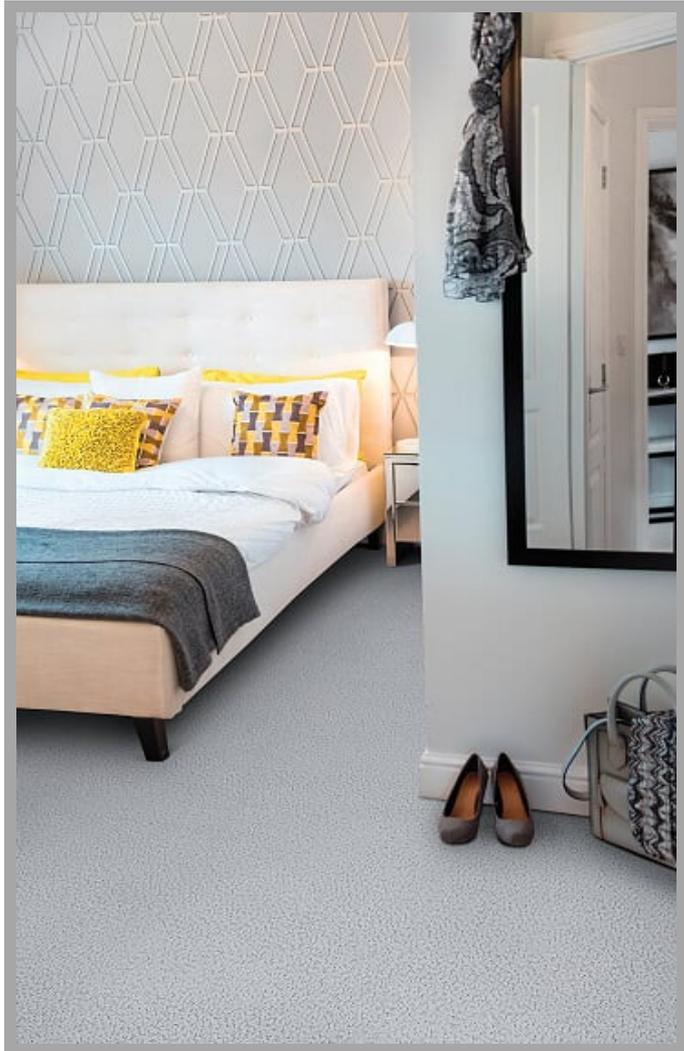
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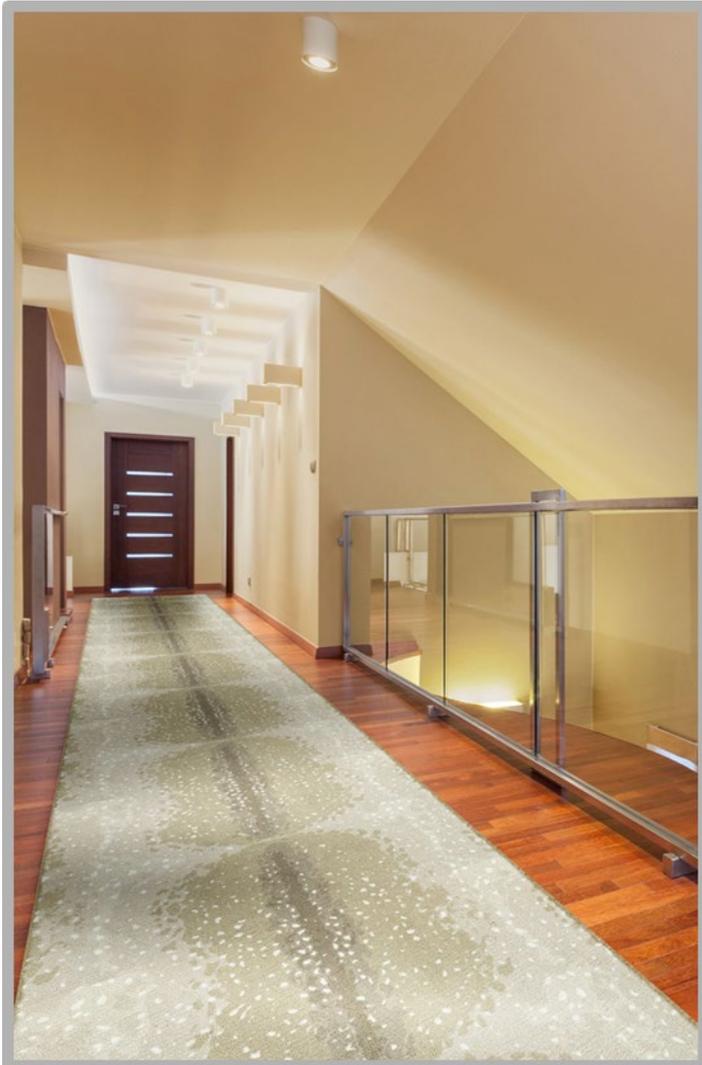
Sales by Channel for 2019 First Quarter



The company believes that a significant portion of retail sales also involve a designer.



- Well-styled moderate to upper priced residential broadloom line
 - Known for differentiated pattern and color selection
- Dixie Home provides a “full line” to retailers
 - Sells specialty and mass merchant retailers
- Growth initiatives
 - Stainmaster[®] Tru Soft[™] Fiber Technology
 - Stainmaster[®] PetProtect[®] Fiber Technology



- Leading high-end brand with reputation for innovative styling, design and color
- High-end retail / designer driven
 - Approximately 21% of sales directly involve a designer
 - Hand crafted and imported rugs
- Growth initiative
 - Stainmaster[®] TruSoft[™] Fiber Technology
 - Stainmaster[®] PetProtect[®] Fiber Technology
 - Wool products in both tufted and woven constructions



- Premium high-end brand
 - “Quality without Compromise”
- Designer focused
 - Approximately 31% of sales directly involve a designer
 - Hand crafted and imported rugs
- Growth initiatives
 - Began shipment of Fabrica Fine Wood Flooring, a sophisticated collection of refined “best in class” wood flooring products.

Commercial Market Positioning

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- We focus on the “high-end specified soft floorcovering contract market”
- Our Atlas products
 - Designer driven focused on the fashion oriented market space
- Our Masland Contract products
 - Broad product line for diverse commercial markets
- Our Masland eNergy products
 - Sells “main street commercial” through retailers
- Our Masland Residential and Atlas | Masland Contract sales forces
 - Designers and select commercial retailers



Atlas

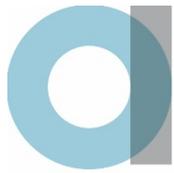
Masland[™]
c o n t r a c t



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- “The consolidation of Atlas and Masland Contract provides an exciting opportunity for us to become a greater resource to our customers in the hyper competitive commercial flooring market.
- Atlas | Masland has become a comprehensive resource to the commercial flooring customer. Whether a project calls for broadloom carpet, modular carpet tile, area rugs, walk off material or luxury vinyl flooring, we have the product and expertise to service any market segment.”
 - as quoted by David Hobbs, President of Atlas | Masland Contract



Atlas

MaslandTM
c o n t r a c t



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- Upper-end brand in the specified commercial marketplace
 - Corporate, End User, Store Planning, Hospitality, Health Care, Government and Education markets
- Designer focused
- Strong national account base
- Growth initiatives
 - Masland Contract Modular Carpet Tile
 - Masland Hospitality using “computerized yarn placement” technology
 - Calibr  Luxury Vinyl Tile





Atlas

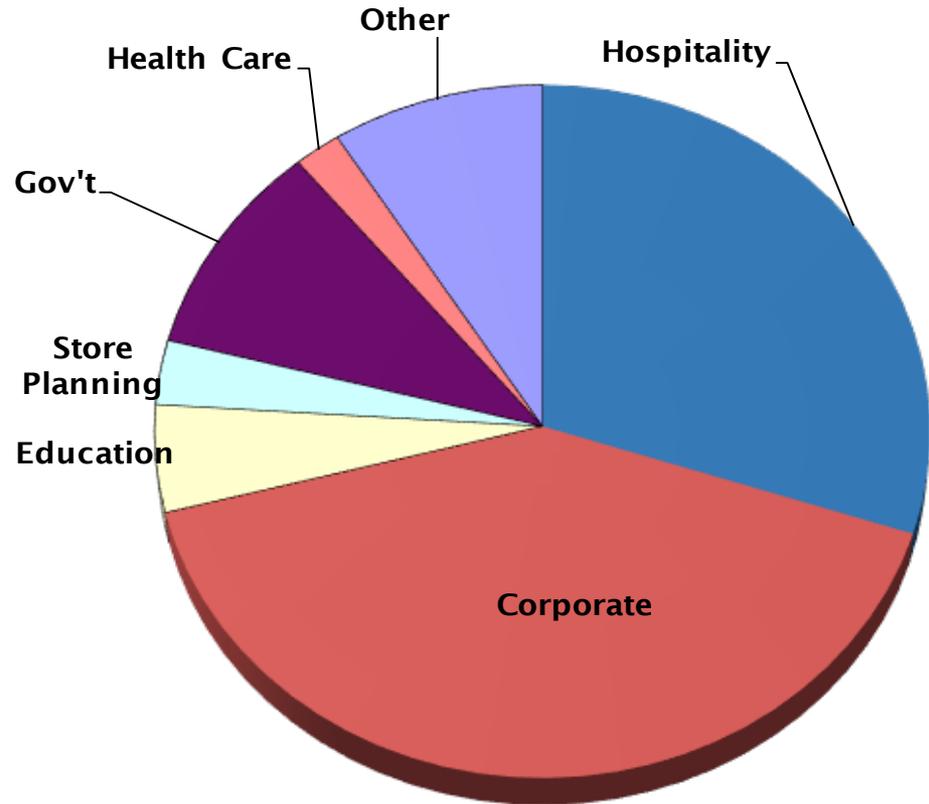
MaslandTM
c o n t r a c t



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Sales by Channel for 2019 First Quarter



Channels: Interior Design Specifier and Commercial End User

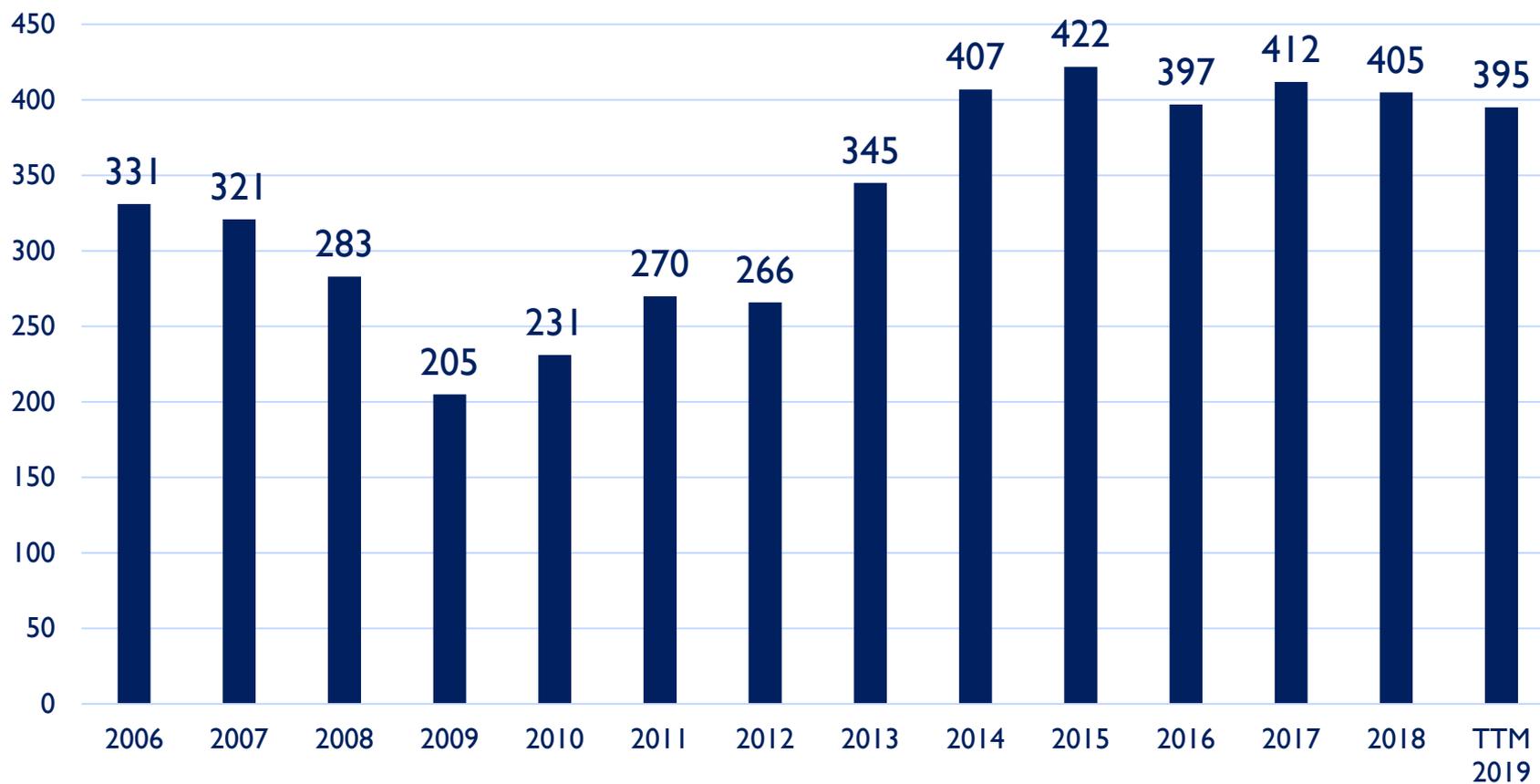
Dixie Group Sales

\$ in millions



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Net Sales



*2016 had 53 weeks.

Sales & Operating Income

\$ in millions



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<u>Annual</u>	<u>Y 2012</u>	<u>Y 2013</u>	<u>Y 2014</u>	<u>Y 2015</u>	<u>Y 2016</u>	<u>Y2017</u>	<u>Y2018</u>	<u>TTM</u>
Net Sales	266	344	407	422	397	412	405	395
Net Income (Loss)	(0.9)	5.3	(1.4)	(2.4)	(5.3)	(9.6)	(21.4)	(25.1)
Operating Income	1.8	8.9	(5.2)	2.0	(3.4)	4.0	(15.6)	(19.0)
Non-GAAP Adjusted Op. Income	3.5	16.4	4.7	4.9	(2.0)	4.6	(1.1)	(2.6)
EBITDA	11.2	18.7	16.9	15.9	10.0	16.6	(3.1)	(6.4)
Non-GAAP Adjusted EBITDA	13.2	26.5	17.7	19.0	11.5	17.5	11.4	9.9

<u>Quarterly</u>	<u>Q2 2017</u>	<u>Q3 2017</u>	<u>Q4 2017</u>	<u>Q1 2018</u>	<u>Q2 2018</u>	<u>Q3 2018</u>	<u>Q4 2018</u>	<u>Q12019</u>
Net Sales	107.2	102.7	105.1	98.9	106.4	101.6	98.2	88.6
Net Income (Loss)	1.1	(0.6)	(9.5)	(2.9)	(1.8)	(3.0)	(13.7)	(6.7)
Operating Income	3.2	0.8	(0.6)	(1.5)	(0.2)	(1.2)	(12.8)	(4.9)
Non-GAAP Adjusted Op. Income	3.2	0.8	0.0	(1.3)	2.0	0.7	(2.4)	(2.8)
EBITDA	6.2	4.0	2.7	1.6	3.0	1.9	(9.5)	(1.8)
Non-GAAP Adjusted EBITDA	6.3	4.0	3.4	1.8	5.0	3.8	0.8	0.4

<u>Change Year over Year</u>	<u>Q2 2017</u>	<u>Q3 2017</u>	<u>Q4 2017</u>	<u>Q1 2018</u>	<u>Q2 2018</u>	<u>Q3 2018</u>	<u>Q4 2018</u>	<u>Q12019</u>
Net Sales	1.9	2.4	2.5	1.3	(0.7)	(1.1)	(6.9)	(10.3)
Net Sales % Change	1.8%	2.3%	2.4%	1.4%	-0.7%	-1.1%	-6.6%	-10.4%
Net Income (Loss)	(0.6)	(1.1)	(6.8)	(2.3)	(2.9)	(2.4)	(4.2)	(3.8)
Operating Income	(0.2)	(1.1)	2.3	(2.1)	(3.3)	(1.9)	(12.2)	(3.3)
Non-GAAP Adjusted Op. Income	(0.6)	(1.1)	3.3	(1.9)	(1.2)	(0.1)	(2.5)	(1.5)
EBITDA	(0.6)	(1.3)	2.4	(2.2)	(3.3)	(2.1)	(12.2)	(3.4)
Non-GAAP Adjusted EBITDA	(0.8)	(1.3)	3.3	(2.0)	(1.4)	(0.2)	(2.5)	(1.5)

Note: 2011 and 2016 have 53 operating weeks, all other periods had 52 operating weeks

Note: Non-GAAP reconciliation starting on slide 27

Current Business Conditions

2019 Initiatives



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- We consolidated our two commercial brands into Atlas | Masland Contract, under one management, sharing operations in marketing, product development, manufacturing, and consolidation of sales forces.
- We are progressing with our Profit Improvement Plan and anticipate the bulk of the savings to be in place by the third quarter of 2019.
- We launched TruCor, an SPC Luxury Vinyl Flooring Line, in early 2019.
- We have placed over 2,200 displays of Stainmaster PetProtect[®] and TruCor luxury vinyl flooring through our Masland and Dixie Home residential brands.
- We began shipment of our new EnVision 6,6[™] soft floorcovering collection. This Dixie Home product line consist of nicely styled carpet products at moderate price points to reach a wider range of consumers.
- Our floorcovering orders for the first 4 weeks of the second quarter are above our sales as compared to the same time period in 2018.
- Our residential orders are slightly behind this same 4 week time period a year ago. Our commercial backlog is up 12% since the beginning of the second quarter.



FABRICA
FINE CARPET & RUGS

Masland
CARPETS & RUGS

DIXIE
HOME 



THE DIXIE GROUP



Atlas

MaslandTM
contract



Non-GAAP Information



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Use of Non-GAAP Financial Information:

The Company believes that non-GAAP performance measures, which management uses in evaluating the Company's business, may provide users of the Company's financial information with additional meaningful bases for comparing the Company's current results and results in a prior period, as these measures reflect factors that are unique to one period relative to the comparable period. However, the non-GAAP performance measures should be viewed in addition to, not as an alternative for, the Company's reported results under accounting principles generally accepted in the United States.

The Company defines Adjusted Gross Profit as Gross Profit plus manufacturing integration expenses of new or expanded operations, plus acquisition expense related to the fair market write up of inventories, plus one time items so defined (Note 1)

The Company defines Adjusted S,G&A as S,G&A less manufacturing integration expenses included in selling, general and administrative, less direct acquisition expenses, less one time items so defined. (Note 2)

The Company defines Adjusted Operating Income as Operating Income plus manufacturing integration expenses of new or expanded operations, plus acquisition expense related to the fair market write up of inventories, plus facility consolidation and severance expenses, plus acquisition related expenses, plus impairment of assets, plus impairment of goodwill, plus one time items so defined. (Note 3)

The company defines Adjusted Income from Continuing Operations as net income plus loss from discontinued operations net of tax, plus manufacturing integration expenses of new or expanded operations, plus facility consolidation and severance expenses, plus acquisition related expenses, plus impairment of assets, plus impairment of goodwill, plus one time items so defined , all tax effected. (Note 4)

The Company defines Adjusted EBIT as net income plus taxes and plus interest. The Company defines Adjusted EBITDA as Adjusted EBIT plus depreciation and amortization, plus manufacturing in integration expenses of new or expanded operations, plus facility consolidation and severance expenses, plus acquisition related expenses, plus impairment of assets, plus impairment of goodwill, plus one time items so defined. (Note 5)

The company defines Free Cash Flow as Net Income plus interest plus depreciation plus non-cash impairment of assets and goodwill minus the net change in working capital minus the tax shield on interest minus capital expenditures. The change in net working capital is the change in current assets less current liabilities between periods. (Note 6)

The company defines Non-GAAP Earnings per Share (EPS) as the adjusted operating income less Interest and other expense, tax adjusted at a 35% rate, and divided by the number of fully diluted shares. (Note 7)

The Company defines Net Sales as Adjusted as net sales less the last week of sales in a 53 week fiscal year. (Note 8)

The Company defines Non-GAAP earnings per Share (EPS) for the Jobs Cut and Tax Act of 2017 as Net Income less discontinued operations minus the effect of the tax act and divided by the number of fully diluted shares. (Note 9)

Non-GAAP Information



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	Three Months Ended							
<u>Non-GAAP Gross Profit</u>	<u>Q2 2017</u>	<u>Q3 2017</u>	<u>Q4 2017</u>	<u>Q1 2018</u>	<u>Q2 2018</u>	<u>Q3 2018</u>	<u>Q4 2018</u>	<u>Q12019</u>
Net Sales	107,187	102,650	105,084	98,858	106,438	101,562	98,175	88,606
Gross Profit	28,426	24,857	22,769	21,580	25,144	21,887	18,380	18,919
Plus: Unusual Workers Comp	-	-	-	-	450	-	-	-
Plus: Inventory write off for PIP	-	-	-	-	-	963	1,738	-
Plus: Business integration expense	-	-	-	-	-	-	-	-
Plus: Amortization of inventory step up	-	-	-	-	-	-	-	-
Non-GAAP Adj. Gross Profit (Note 1)	28,426	24,857	22,769	21,580	25,594	22,850	20,118	18,919
Gross Profit as % of Net Sales	26.5%	24.2%	21.7%	21.8%	23.6%	21.6%	18.7%	21.4%
Non-GAAP Adj. Gross Profit % of Net Sales	26.5%	24.2%	21.7%	21.8%	24.0%	22.5%	20.5%	21.4%
<u>Non-GAAP S,G&A</u>	<u>Q2 2017</u>	<u>Q3 2017</u>	<u>Q4 2017</u>	<u>Q1 2018</u>	<u>Q2 2018</u>	<u>Q3 2018</u>	<u>Q4 2018</u>	<u>Q12019</u>
Net Sales	107,187	102,650	105,084	98,858	106,438	101,562	98,175	88,606
Selling and Administrative Expense	25,261	24,044	22,384	23,120	23,801	23,033	22,518	21,660
Plus: Business integration expense	-	-	-	-	-	-	-	-
Less: Acquisition expenses	-	-	-	-	-	-	-	-
Non-GAAP Adj. Selling and Admin. Expense	25,261	24,044	22,384	23,120	23,801	23,033	22,518	21,660
S,G&A as % of Net Sales	23.6%	23.4%	21.3%	23.4%	22.4%	22.7%	22.9%	24.4%
Non-GAAP S,G&A as % of Net Sales (Note 2)	23.6%	23.4%	21.3%	23.4%	22.4%	22.7%	22.9%	24.4%

<u>Non-GAAP Operating Income</u>	<u>Q2 2017</u>	<u>Q3 2017</u>	<u>Q4 2017</u>	<u>Q1 2018</u>	<u>Q2 2018</u>	<u>Q3 2018</u>	<u>Q4 2018</u>	<u>Q12019</u>
Net Sales	107,187	102,650	105,084	98,858	106,438	101,562	98,175	88,606
Operating income (loss)	3,179	767	(608)	(1,515)	(165)	(1,179)	(12,765)	(4,863)
Plus: Acquisition expenses	-	-	-	-	-	-	-	-
Plus: Amortization of inventory step up	-	-	-	-	-	-	-	-
Plus: Business integration expense	-	-	-	-	-	-	-	-
Plus: Unusual Workers Comp	-	-	-	-	450	-	-	-
Plus: Legal Settlement	-	-	-	-	1,514	-	-	-
Plus: Inventory write off for PIP	-	-	-	-	-	963	1,738	-
Plus: Profit improvement plans	-	2	634	216	190	531	2,230	2,091
Plus: Impairment of assets	-	-	-	-	-	349	815	5
Plus: Impairment of goodwill and intangibles	-	-	-	-	-	-	5,545	-
Non-GAAP Adj. Operating Income (Loss) (Note 3)	3,179	769	26	(1,299)	1,989	664	(7,982)	(2,767)
Operating income as % of net sales	3.0%	0.7%	-0.6%	-1.5%	-0.2%	-1.2%	-13.0%	-5.5%
Adjusted operating income as a % of net sales	3.0%	0.7%	0.0%	-1.3%	1.9%	0.7%	-8.1%	-3.1%
<u>Non-GAAP Income from Continuing Operations</u>	<u>Q2 2017</u>	<u>Q3 2017</u>	<u>Q4 2017</u>	<u>Q1 2018</u>	<u>Q2 2018</u>	<u>Q3 2018</u>	<u>Q4 2018</u>	<u>Q12019</u>
Net income (loss) as reported	1,103	(558)	(9,496)	(2,907)	(1,815)	(2,962)	(13,699)	(6,672)
Less: (Loss) from discontinued, net tax	(123)	(11)	(69)	(23)	157	(40)	1	(31)
Income (loss) from Continuing Operations	1,225	(546)	(9,426)	(2,884)	(1,972)	(2,922)	(13,700)	(6,641)
Plus: Acquisition expenses	-	-	-	-	-	-	-	-
Plus: Amortization of inventory step up	-	-	-	-	-	-	-	-
Less: Gain on purchase of business	-	-	-	-	-	-	-	-
Plus: Business integration expense	-	-	-	-	-	-	-	-
Plus: Unusual Workers Comp	-	-	-	-	450	-	-	-
Plus: Legal Settlement	-	-	-	-	1,514	-	-	-
Plus: Inventory write off for PIP	-	-	-	-	-	963	1,738	-
Plus: Profit improvement plans	-	2	634	216	190	531	2,230	2,091
Plus: Impairment of assets	-	-	-	-	-	349	815	5
Plus: Impairment of goodwill and intangibles	-	-	-	-	-	-	5,545	-
Plus: Tax effect of above	-	(1)	(241)	-	-	-	-	-
Plus: Tax credits, rate change and valuation allow:	-	-	8,169	-	-	-	-	-
Non-GAAP Adj. (Loss) / Inc from Cont. Op's (Note	1,225	(545)	(864)	(2,668)	182	(1,079)	(3,372)	(4,545)
Adj diluted EPS from Cont. Op's	0.08	(0.03)	(0.06)	(0.17)	0.01	(0.07)	(0.21)	(0.29)
Wt'd avg. common shares outstanding - diluted	15,826	15,707	15,707	15,851	15,864	15,786	15,792	15,809

<u>Non-GAAP EBIT and EBITDA</u>	<u>Q2 2017</u>	<u>Q3 2017</u>	<u>Q4 2017</u>	<u>Q1 2018</u>	<u>Q2 2018</u>	<u>Q3 2018</u>	<u>Q4 2018</u>	<u>Q12019</u>
Net income (loss) as reported	1,103	(558)	(9,496)	(2,907)	(1,815)	(2,962)	(13,699)	(6,672)
Less: (Loss) from discontinued, net tax	(123)	(11)	(69)	(23)	157	(40)	1	(31)
Plus: Taxes	570	(181)	7,283	(166)	(26)	82	(721)	100
Plus: Interest	1,357	1,486	1,535	1,533	1,642	1,664	1,651	1,720
Non-GAAP Adjusted EBIT (Note 5)	3,153	759	(608)	(1,517)	(356)	(1,176)	(12,770)	(4,821)
Plus: Depreciation and amortization	3,196	3,213	3,328	3,143	3,164	3,089	3,257	3,098
Non-GAAP EBITDA from Cont Op	6,349	3,972	2,720	1,626	2,808	1,913	(9,513)	(1,723)
Plus: Acquisition expenses	-	-	-	-	-	-	-	-
Plus: Amortization of inventory step up	-	-	-	-	-	-	-	-
Less: Gain on purchase of business	-	-	-	-	-	-	-	-
Plus: Business integration expense	-	-	-	-	-	-	-	-
Plus: Unusual Workers Comp	-	-	-	-	450	-	-	-
Plus: Legal Settlement	-	-	-	-	1,514	-	-	-
Plus: Inventory write off for PIP	-	-	-	-	-	963	1,738	-
Plus: Profit improvement plans	-	2	634	216	190	531	2,230	2,091
Plus: Impairment of assets	-	-	-	-	-	349	815	5
Plus: Impairment of goodwill and intangibles	-	-	-	-	-	-	5,545	-
Non-GAAP Adj. EBITDA (Note 5)	6,349	3,974	3,354	1,842	4,962	3,756	815	373
Non-GAAP Adj. EBITDA as % of Net Sales	5.9%	3.9%	3.2%	1.9%	4.7%	3.7%	0.8%	0.4%
Management estimate of severe weather (not in above)	-	-	-	-	-	-	-	-
<u>Non-GAAP Free Cash Flow</u>	<u>Q2 2017</u>	<u>Q3 2017</u>	<u>Q4 2017</u>	<u>Q1 2018</u>	<u>Q2 2018</u>	<u>Q3 2018</u>	<u>Q4 2018</u>	<u>Q12019</u>
Non-GAAP Adjusted EBIT (from above)	3,153	759	(608)	(1,517)	(356)	(1,176)	(12,770)	(4,821)
Times: 1 - Tax Rate = EBIAT	1,955	470	(377)	(1,517)	(356)	(1,176)	(12,770)	(4,821)
Plus: Depreciation and amortization	3,196	3,213	3,328	3,143	3,164	3,089	3,257	3,098
Plus: Non Cash Impairment of Assets, Goodwill	-	-	-	-	-	349	6,360	5
Minus: Net change in Working Capital	6,247	11,135	(4,902)	2,138	5,416	2,356	(18,488)	(1,022)
Non-GAAP Cash from Operations	(1,096)	(7,452)	7,853	(512)	(2,608)	(94)	15,335	(696)
Minus: Capital Expenditures	2,733	5,731	1,340	752	745	1,627	1,317	(1,010)
Minus: Business / Capital acquisitions	-	-	-	-	-	-	-	-
Non-GAAP Free Cash Flow (Note 6)	(3,829)	(13,183)	6,513	(1,264)	(3,353)	(1,721)	14,018	314