



# On track to reach targets – H1 net result of €1.1bn

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Analyst conference – Q2 2023

# Manfred Knof

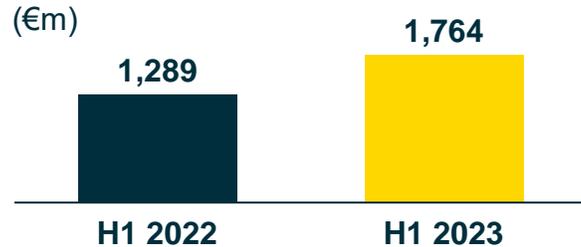
## CEO



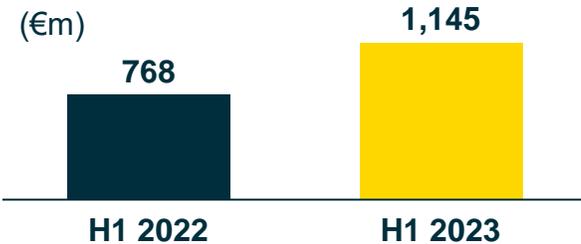
# On track to reach our 2023 and 2024 targets



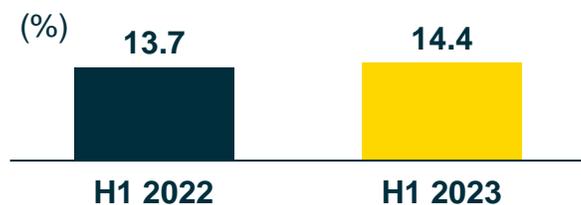
## Operating Result



## Net Result



## CET1 ratio



Strong revenues from customer business

CHF mortgages in Poland well provisioned but not fully resolved

Costs on track – CIR of 61% in H1

Strong RoTE of 8.1% in H1 – full year return expected to be lower

Committed to capital return – will apply for second share buyback<sup>1</sup>

1) Subject to approval of ECB and German Finance Agency

# Customer business developing well



## Selected highlights



### **Mittelstand**

Cash and deposit management benefiting from good customer relationships



### **FX**

Top 10 globally based on state-of-the-art eFX platform for corporate clients



### **Asset Management**

€10bn AuM “Yellowfin” carve-out to drive growth with clients with AuM > €30m



### **Mortgages**

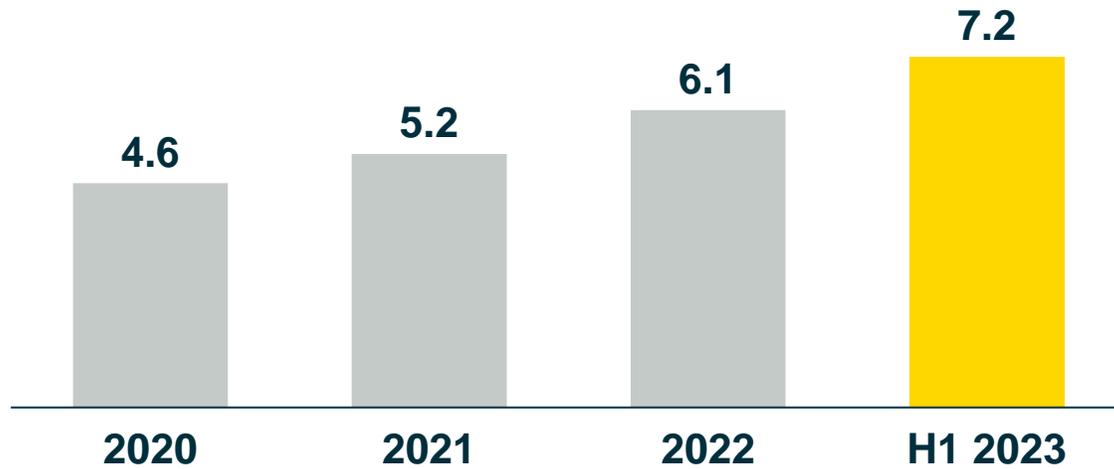
German new mortgage business recovering from lows

# Corporate Clients clearly improved capital deployment



## RWA efficiency

(% 12-month revenue-return on credit RWA excl. NBFIs and Others)



Share of credit RWA with revenue-return on total customer relationship <3%



## Measures



Cross-selling via data-supported sales model



Tailwind from higher rates environment



Review of client relationships with low profitability

# PSBC: new business model gains traction



Average waiting time of

**~1min**

in our remote advisory centre



**84%**

of new credit card applications are digital



**Increased usage of  
our remote and  
digital channels**

**> 200.000 chats**

since go-live end of March of chatbot for simple and quick support



**6.1m**

of our customers use our digital postbox



# Key take-aways



## P&L

Strong financial performance → on track to reach targets

## Strategy

Continued focus on Strategy 2024 → Strategy Update Nov. 8

## Capital Return

Applying for 2<sup>nd</sup> share buyback<sup>1</sup> → part of planned 50% pay-out for FY 2023

1) Subject to approval of ECB and German Finance Agency

# Bettina Orlopp

## CFO



# Maintaining very good profitability in Q2



## Result

Strong operating result  
of €888m

Net result of €565m

RoTE of 7.9%

## Revenues

High revenues even  
though burdened by  
€347m increase of  
provisions for CHF  
loans

9% NII growth QoQ  
(44% YoY)

NCI 6% lower YoY due  
to securities business in  
PSBC

## Costs

Costs of €1,533m still in  
line with target

CIR of 58% in Q2

## Risk

Risk result of  
-€208m within  
expectations

Total remaining TLA of  
€456m

NPE ratio at 1.1%

## Capital

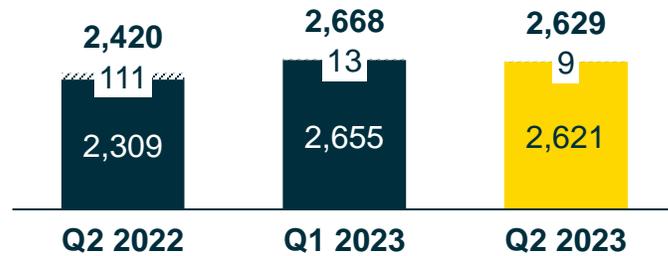
CET1 ratio improved to  
14.4% with comfortable  
buffer to MDA

# Further improvement from already strong Q2 last year



## Revenues (€m)

▨ Exceptional revenue items



## Costs (€m)

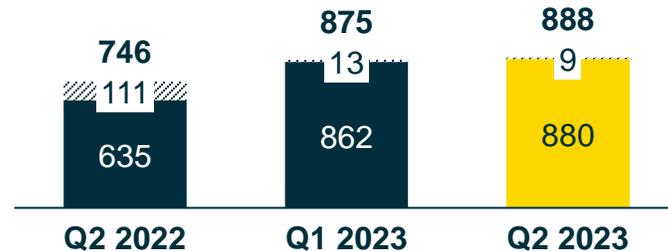
■ Compulsory contribution  
■ Operating expenses



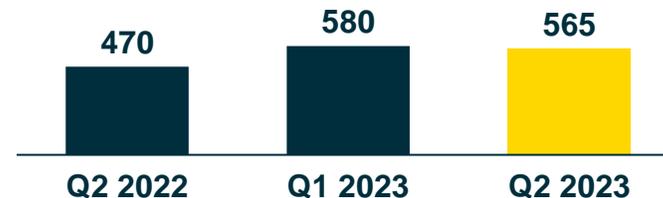
## Risk result (€m)



## Operating result (€m)



## Net result<sup>1</sup> (€m)



## CET1 ratio<sup>2</sup> (%)



1) Consolidated result attributable to Commerzbank shareholders and investors in additional equity components

2) Includes net result reduced by pay-out accrual and potential (fully discretionary) AT1 coupons

# Only minor exceptional items in Q2

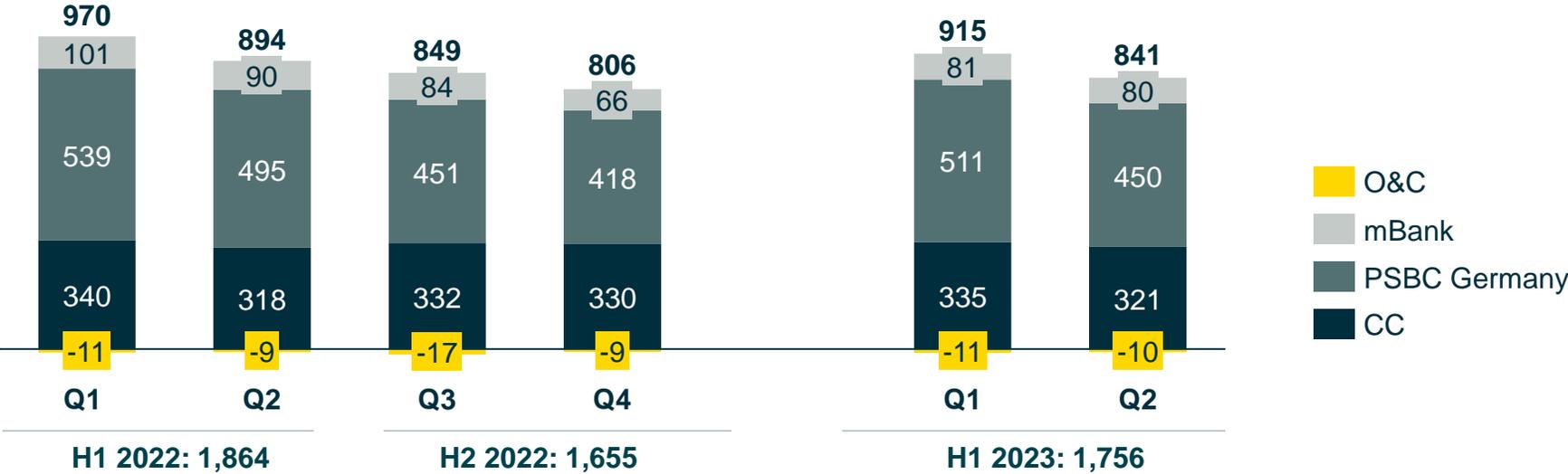


2022 (€m)		Revenues	2023 (€m)		Revenues		
<b>Q1</b>	Hedging & valuation adjustments	17	<b>56</b>	<b>Q1</b>	Hedging & valuation adjustments	9	<b>13</b>
	PPA Consumer Finance (PSBC)	-6			PPA Consumer Finance (PSBC)	-7	
	TLTRO benefit (O&C)	45			Credit holidays in Poland (PSBC)	11	
<b>Q2</b>	Hedging & valuation adjustments	48	<b>111</b>	<b>Q2</b>	Hedging & valuation adjustments	17	<b>9</b>
	PPA Consumer Finance (PSBC)	-5			PPA Consumer Finance (PSBC)	-6	
	TLTRO benefit (O&C)	42			Credit holidays in Poland (PSBC)	-2	
	Prov. re judgement on pricing of accounts (PSBC)	27					
<b>Q3</b>	Hedging & valuation adjustments	84	<b>-181</b>				
	PPA Consumer Finance (PSBC)	-5					
	TLTRO benefit (O&C)	9					
	Credit holidays in Poland (PSBC)	-270					
<b>Q4</b>	Hedging & valuation adjustments	-118	<b>-38</b>				
	PPA Consumer Finance (PSBC)	-4					
	TLTRO benefit (O&C)	93					
	Credit holidays in Poland (PSBC)	-9					
<b>FY</b>		<b>-52</b>		<b>H1</b>		<b>21</b>	

# Fees from securities business remain below last year



## Underlying net commission income (€m)



### Highlights Q2

Stable NCI in CC reflects sustained strong business in capital markets, especially bond issuances

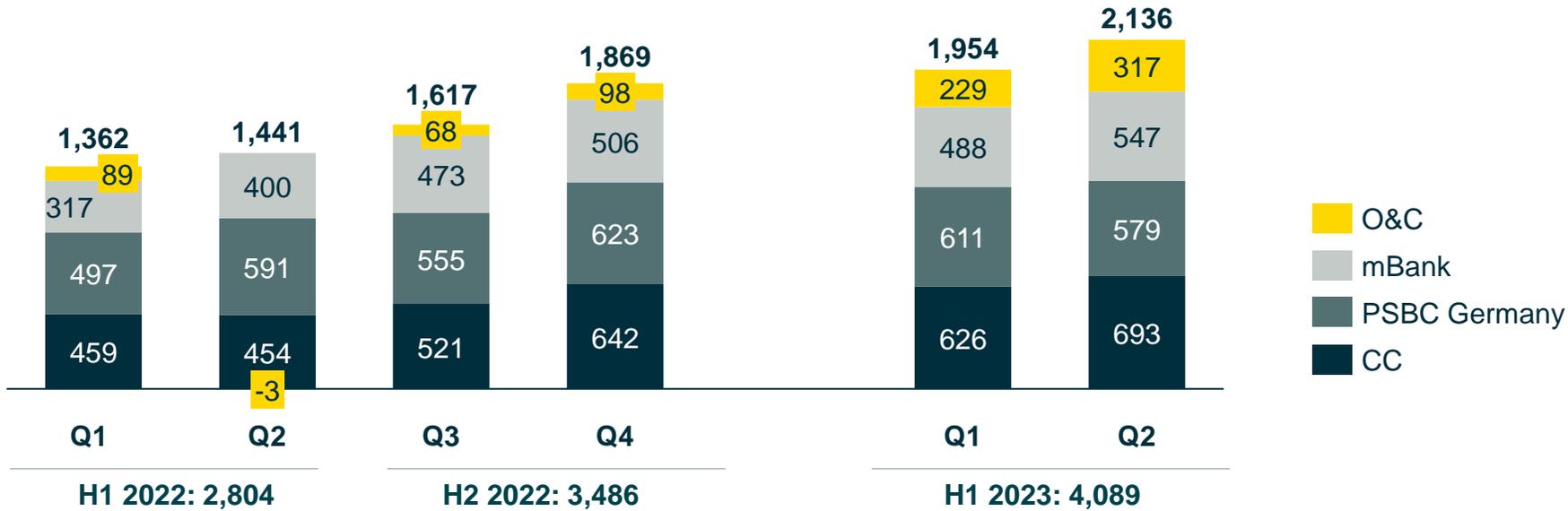
NCI in PSBC Germany below last year due to lower fees at Commerz Real as well as decrease of securities transactions in a less volatile market and restraint in investment due to increased deposit rates

FY 2023 NCI expected to be slightly below last year

# Q2 with record NII



## Underlying net interest income (€m)



### Highlights Q2

QoQ higher NII at CC mainly from higher rates and benign deposit beta development

QoQ lower NII at PSBC Germany mainly from ~-€30m burden due to fewer mortgages prepayments – offsetting effect in O&C

QoQ higher NII at mBank mainly due to effective margin management  
Improved NII at O&C additionally reflects benefits from higher short term rates – partially offset in NFV

# NII outlook increased to $\geq$ €7.8bn – partial offset in NFV



## Interest rate and deposit beta<sup>1</sup> assumptions

### EUR

Average ECB deposit rate (Q3-Q4): ~3.75%

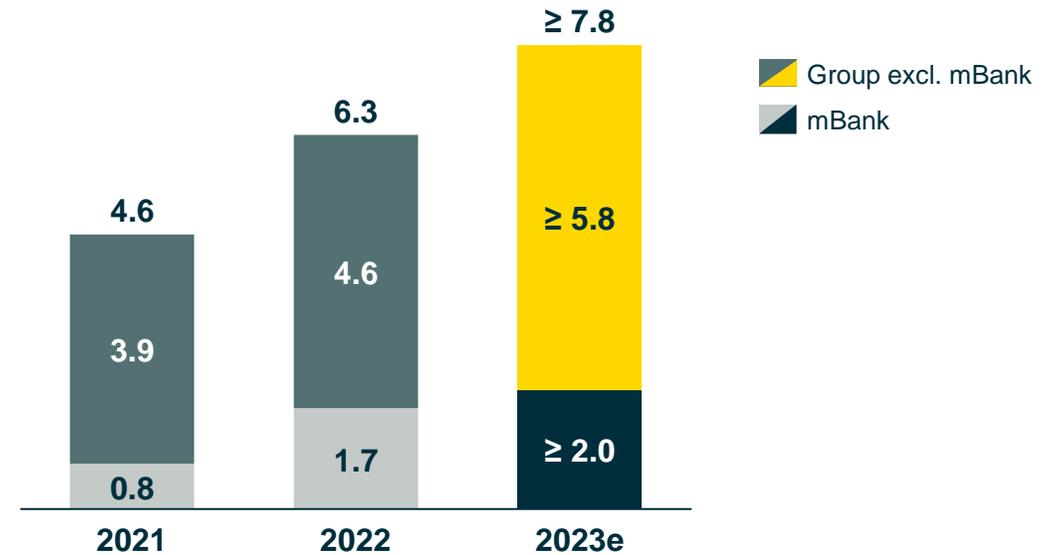
Average 5y swap rate (Q3-Q4): ~3.3%

Deposit beta<sup>1</sup> in Germany rising from ~20% in Q2 to average ~35% in Q3-Q4 (→ FY average ~25%)

### PLN

Slightly declining rates towards end of 2023

## Development in underlying NII (€bn)



## Comments

Average deposit volume at level of Q2 assumed  
Stable loan volumes assumed

Sensitivity to deposit beta<sup>1</sup>: change of +/- 1 percentage point of deposit beta in Q3-Q4 leads to ~ +/- €45m change in NII

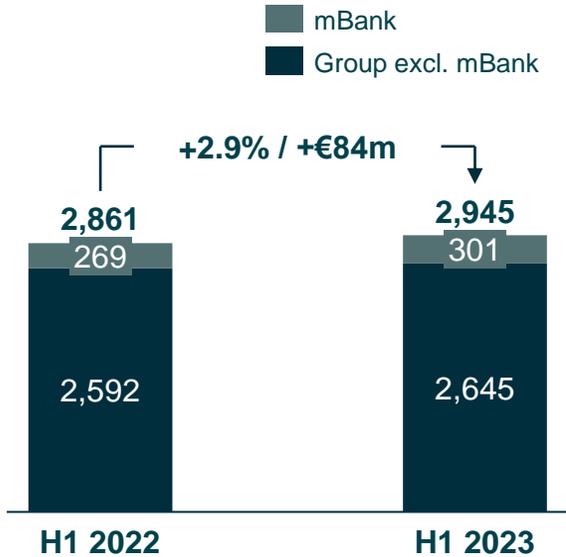
NII increase in O&C partially offset in NFV

1) Deposit beta is the average interest pass-through rate to customers across interest bearing and non-interest bearing deposit products

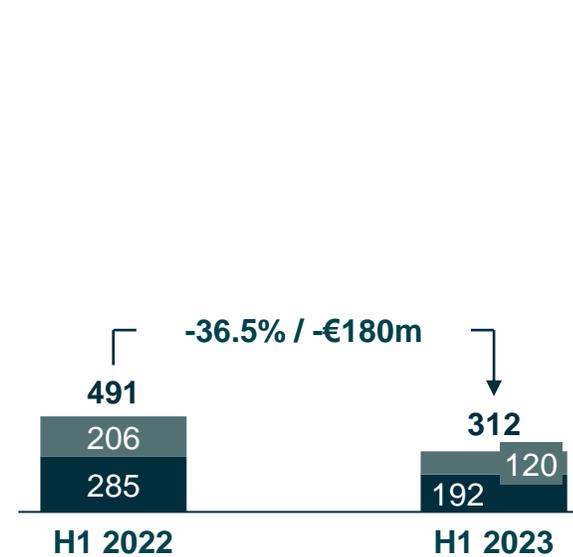
# Total expenses below previous year



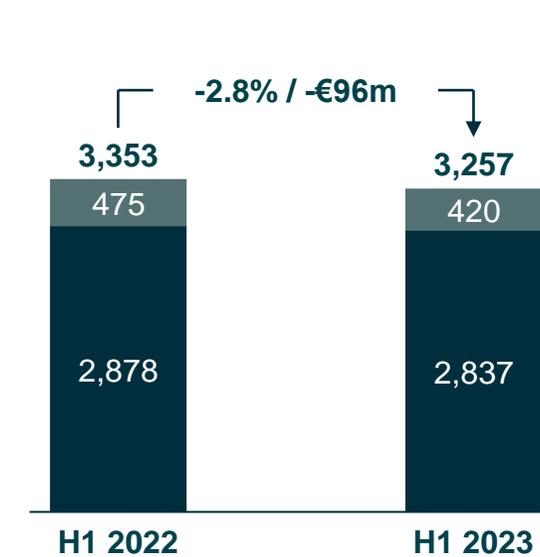
## Operating expenses (€m)



## Compulsory contribution (€m)



## Total expenses (€m)



### Highlights H1

Operating expenses rose as a result of general salary increases as well as earlier increases of accruals for variable compensation compared to last year

Decreasing European bank levy due to lower target volume for 2023 in Q1 driven by reduced growth for European covered deposits and increase of payment commitments in Q2

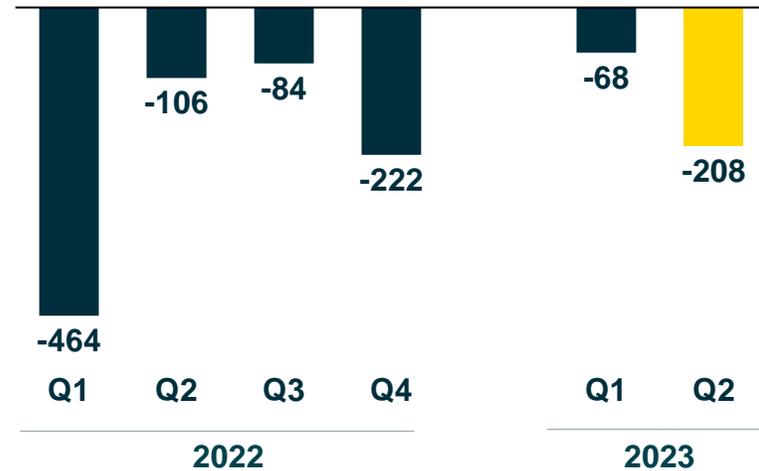
Less Deposit Guarantee Scheme because of introduction of Institutional Protection Scheme in Poland in 2022 (~€83m)

Lower compulsory contribution and cost management led to decreasing total expenses more than offsetting increases due to inflation and earlier variable compensation accruals

# High credit quality maintained



## Risk result (€m)



## Risk result divisional split

Risk Result (€m)	Q2 2022	Q1 2023	Q2 2023	H1 2022	H1 2023
Private and Small-Business Customers Germany	-46	-91	-9	-63	-100
mBank	-41	-37	-39	-97	-76
Corporate Clients	-52	54	-169	-338	-115
Others & Consolidation	34	6	9	-72	15
<b>Group</b>	<b>-106</b>	<b>-68</b>	<b>-208</b>	<b>-570</b>	<b>-276</b>

NPE (€bn)	Q2 2022	Q1 2023	Q2 2023	H1 2022	H1 2023
Private and Small-Business Customers Germany	0.7	0.7	0.8	0.7	0.8
mBank	1.2	1.2	1.2	1.2	1.2
Private and Small-Business Customers	1.8	1.9	2.0	1.8	2.0
Corporate Clients	2.4	2.7	2.7	2.4	2.7
Others & Consolidation	0.7	0.8	0.9	0.7	0.9
<b>Group</b>	<b>4.8</b>	<b>5.5</b>	<b>5.6</b>	<b>4.8</b>	<b>5.6</b>
Group NPE ratio (in %)	0.9	1.1	1.1	0.9	1.1
Group CoR (bps) (year-to-date)	24	5	10	24	10
Group CoR on Loans (CoRL) (bps) (year-to-date)	42	10	21	42	21

### Highlights Q2

Low risk result in PSBC Germany driven by TLA releases

CC risk result driven by single cases and a -€65m one-off due to adjustment of internal credit risk models

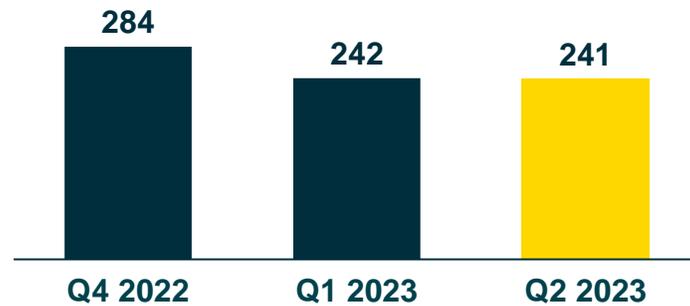
NPE ratio remains on low level of 1.1%  
CoRL of 21 bps in H1 in line with expectations

# €456m top level adjustment remains available

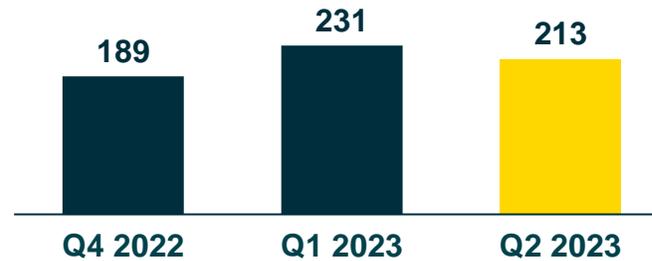


## Top level adjustment (TLA) (€m)

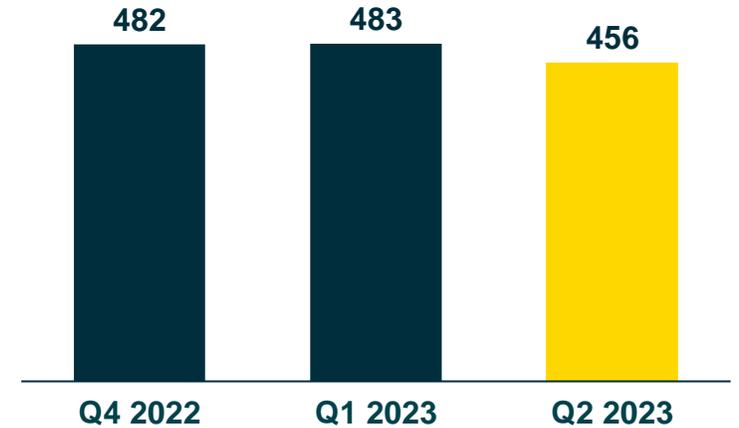
CC



PSBC



Group



### Highlights Q2

The TLA was reviewed based on an adjusted macroeconomic scenario

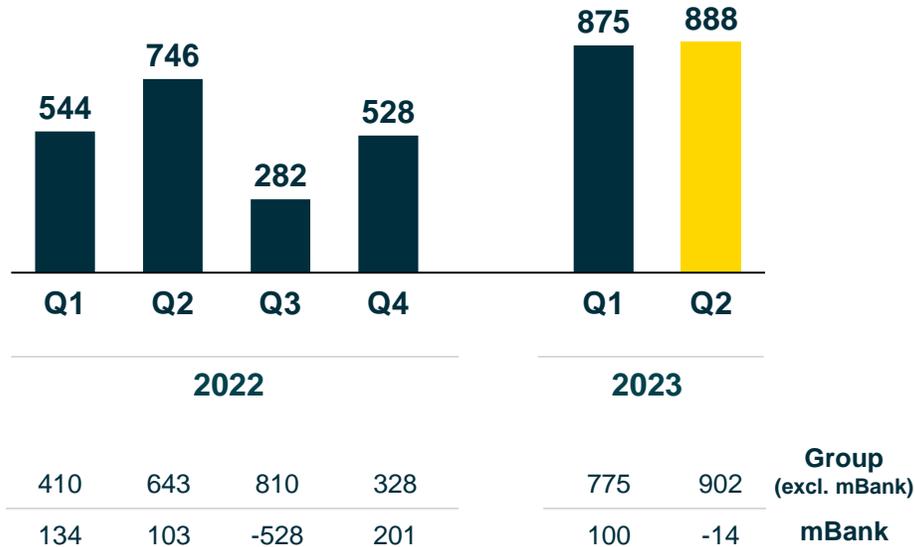
Re-calculation based on the current portfolio and changed underlying assumptions lead to a reduction of TLA

TLA of O&C reduced by €6m to €3m  
Remaining €456m TLA available to cover expected secondary effects from supply chains, inflation and higher interest rates in the next quarters

# Strong operating performance – H1 net result +49% YoY



## Group operating result (€m)



### Highlights Q2

Increase of underlying revenues excluding burdens from CHF mortgages in other income (€619m higher YoY and €140m QoQ)

Strong underlying NII growth of 48% YoY and 9% QoQ

H1 tax rate of 35% – provisions for legal risk of CHF mortgages in Poland not tax-deductible

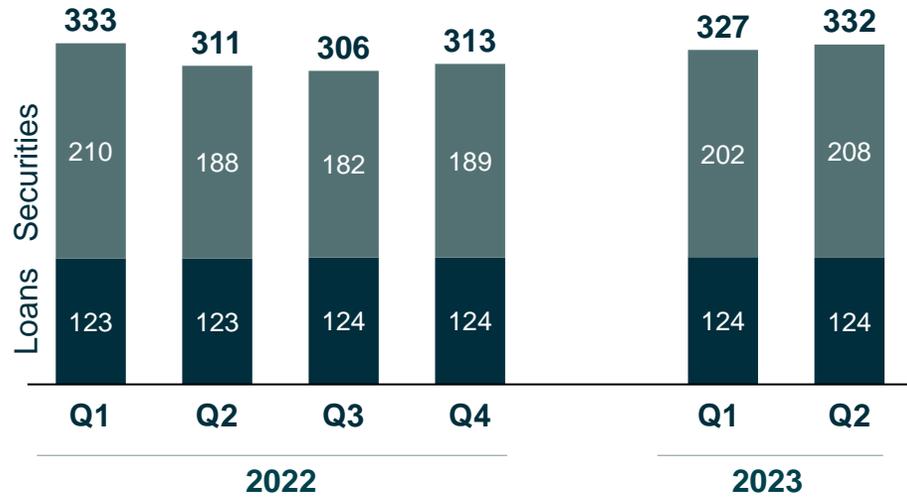
## Group P&L

€m	Q2 2022	Q1 2023	Q2 2023	H1 2022	H1 2023
Revenues	2,420	2,668	2,629	5,213	5,297
Exceptional items	111	13	9	167	21
<b>Revenues excl. exceptional items</b>	<b>2,309</b>	<b>2,655</b>	<b>2,621</b>	<b>5,046</b>	<b>5,276</b>
o/w Net interest income	1,441	1,954	2,136	2,804	4,089
o/w Net commission income	894	915	841	1,864	1,756
o/w Net fair value result	21	-81	-34	357	-115
o/w Other income	-48	-133	-321	21	-455
Risk result	-106	-68	-208	-570	-276
Personnel expenses	825	899	869	1,684	1,767
Administrative expenses	598	566	612	1,177	1,178
Operating expenses	1,423	1,464	1,481	2,861	2,945
Compulsory contributions	144	260	52	491	312
<b>Operating result</b>	<b>746</b>	<b>875</b>	<b>888</b>	<b>1,289</b>	<b>1,764</b>
Restructuring expenses	25	4	4	39	8
<b>Pre-tax profit Commerzbank Group</b>	<b>721</b>	<b>871</b>	<b>885</b>	<b>1,250</b>	<b>1,756</b>
Taxes on income	226	279	338	425	617
Minority interests	25	12	-19	57	-6
<b>Net result</b>	<b>470</b>	<b>580</b>	<b>565</b>	<b>768</b>	<b>1,145</b>
CIR (excl. compulsory contributions) (%)	58.8	54.9	56.3	54.9	55.6
CIR (incl. compulsory contributions) (%)	64.8	64.6	58.3	64.3	61.5
Net RoTE (%)	6.7	8.3	7.9	5.4	8.1
Operating RoCET (%)	12.4	14.6	14.4	10.8	14.5

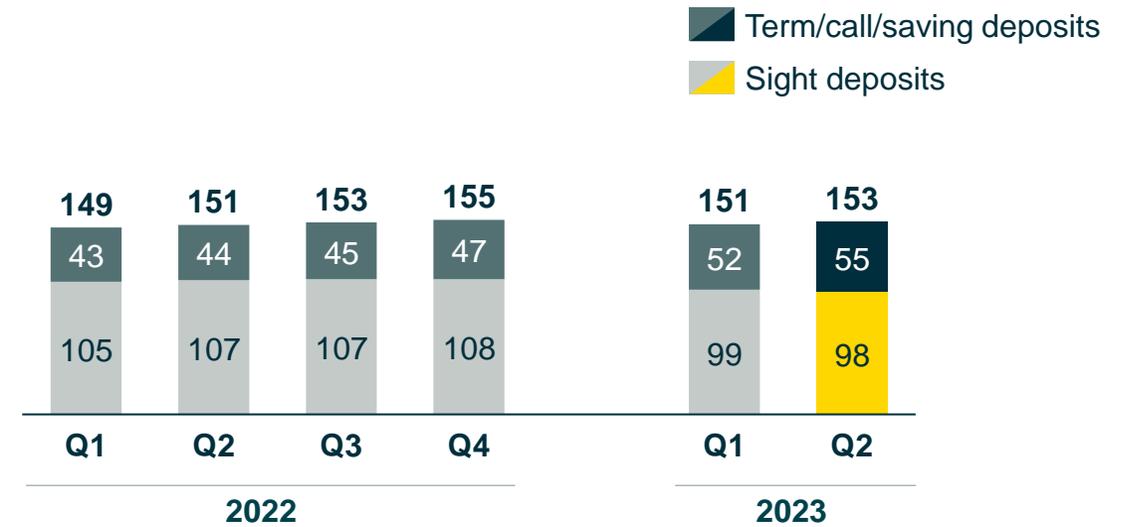
# PSBC: ongoing shift in deposit mix visible



**Loan and securities volumes (Germany)**  
(€bn | eop)



**Deposits (Germany)**  
(€bn | eop)



## Highlights Q2

Increase in securities volume by €6bn QoQ – thereof ~€4.2bn due to market moves and ~€1.4bn net new money

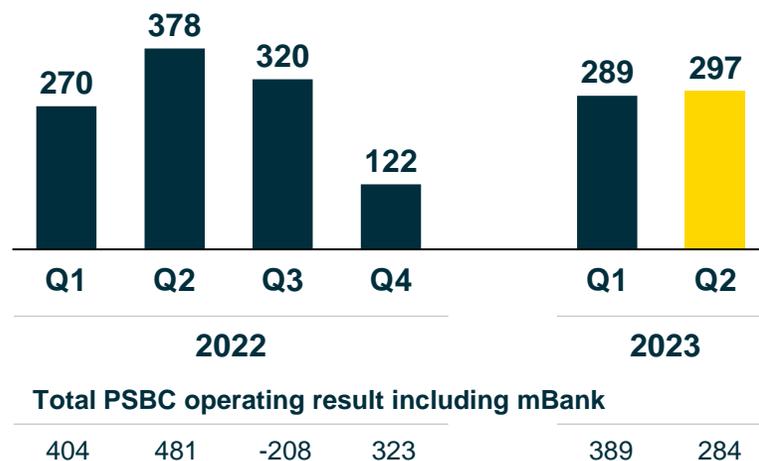
German mortgage business stable at €95bn – increase in new business QoQ  
Consumer finance book slightly decreased to €3.3bn

QoQ higher deposit volume as customers increasingly shift funds to call deposits

# Stable customer business in PSBC Germany



## Operating result PSBC Germany (€m)



## Segmental P&L PSBC Germany

€m	Q2 2022	Q1 2023	Q2 2023	H1 2022	H1 2023
Revenues	1,139	1,147	1,051	2,198	2,198
Exceptional items	22	-7	-6	16	-13
<b>Revenues excl. exceptional items<sup>1</sup></b>	<b>1,117</b>	<b>1,154</b>	<b>1,057</b>	<b>2,182</b>	<b>2,211</b>
o/w Private Customers	823	845	780	1,618	1,624
o/w Small-Business Customers	218	226	218	422	444
o/w Commerz Real	76	83	59	142	142
Risk result	-46	-91	-9	-63	-100
Operating expenses	691	703	726	1,380	1,429
Compulsory contributions	23	64	18	108	82
<b>Operating result</b>	<b>378</b>	<b>289</b>	<b>297</b>	<b>648</b>	<b>587</b>
RWA (end of period in €bn)	32.1	32.4	31.8	32.1	31.8
CIR (excl. compulsory contributions) (%)	60.7	61.3	69.1	62.8	65.0
CIR (incl. compulsory contributions) (%)	62.7	66.8	70.8	67.7	68.7
Operating return on equity (%)	37.3	28.1	29.1	32.8	28.6

### Highlights Q2

6% increase in underlying revenues when excluding the effects from mortgage prepayments (~+€90m in Q2 2022 vs. ~-€30m in Q2 2023)

NCI -€45m YoY (-9%) due to lower fees at Commerz Real as well as decrease of securities transactions in a less volatile market and restraint in investment due to increased deposit rates

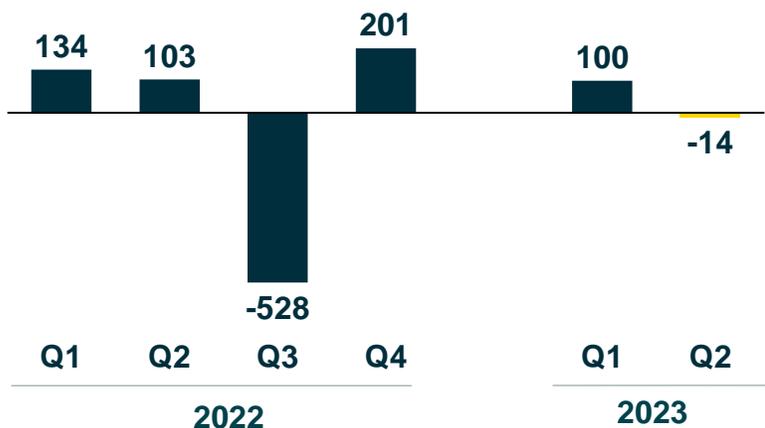
Net decrease of customer base in Germany by 28k in Q2 largely due to termination of credit card cooperations with low revenue contributions

# mBank: strong underlying business



## Operating result mBank

(€m)



...excluding provisions for legal risks of CHF loans and credit holidays

175    143    219    301                      262    335

## Highlights Q2

Operating result excluding additional provisions for CHF loans and credit holidays increased 134% YoY and 28% QoQ

Underlying NII up 37% YoY due to higher rates and effective margin management (+12% QoQ)

Volume of CHF loans before deductions at €2.2bn; provisions for legal risk of €1.7bn (thereof €0.2bn liabilities for repaid loans as well as for legal fees) – net volume €0.8bn and coverage ratio of 75.4%

## Segmental P&L mBank

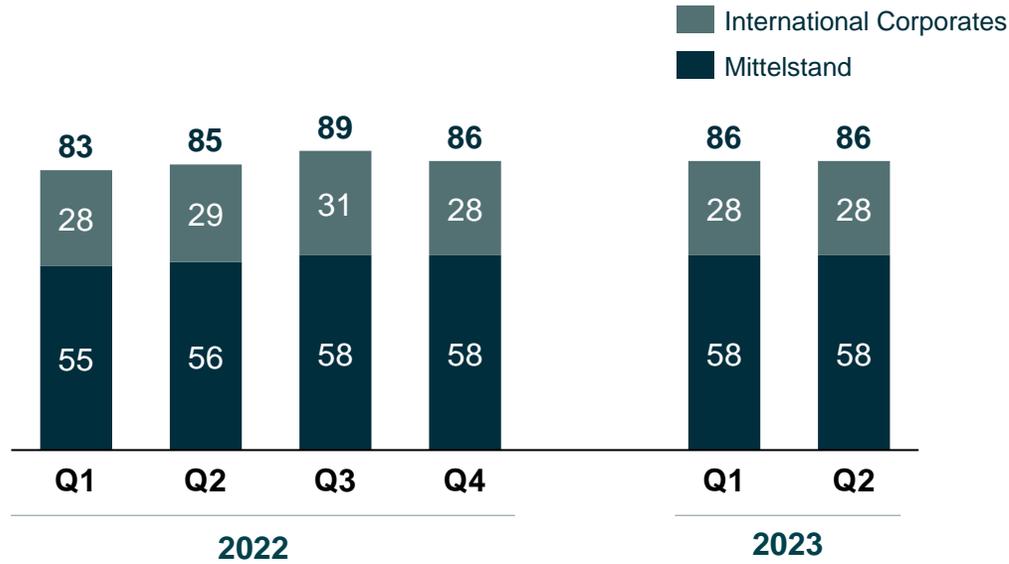
€m	Q2 2022	Q1 2023	Q2 2023	H1 2022	H1 2023
Revenues	402	356	226	809	582
Exceptional items	-1	14	-1	-2	13
<b>Revenues excl. exceptional items</b>	<b>402</b>	<b>342</b>	<b>228</b>	<b>811</b>	<b>570</b>
Risk result	-41	-37	-39	-97	-76
Operating expenses	138	143	157	269	301
Compulsory contributions	119	76	44	206	120
<b>Operating result</b>	<b>103</b>	<b>100</b>	<b>-14</b>	<b>237</b>	<b>86</b>
RWA (end of period in €bn)	22.0	21.3	21.7	22.0	21.7
CIR (excl. compulsory contributions) (%)	34.3	40.3	69.4	33.3	51.6
CIR (incl. compulsory contributions) (%)	64.0	61.6	88.7	58.7	72.1
Operating return on equity (%)	14.8	14.9	-2.0	17.0	6.3
Provisions for legal risks of CHF loans of mBank	-40	-173	-347	-81	-520
Credit holidays in Poland	-	11	-2	-	9
<b>Op. result ex prov. for CHF loans &amp; credit holidays</b>	<b>143</b>	<b>262</b>	<b>335</b>	<b>318</b>	<b>597</b>

# CC: stable deposit and loan businesses



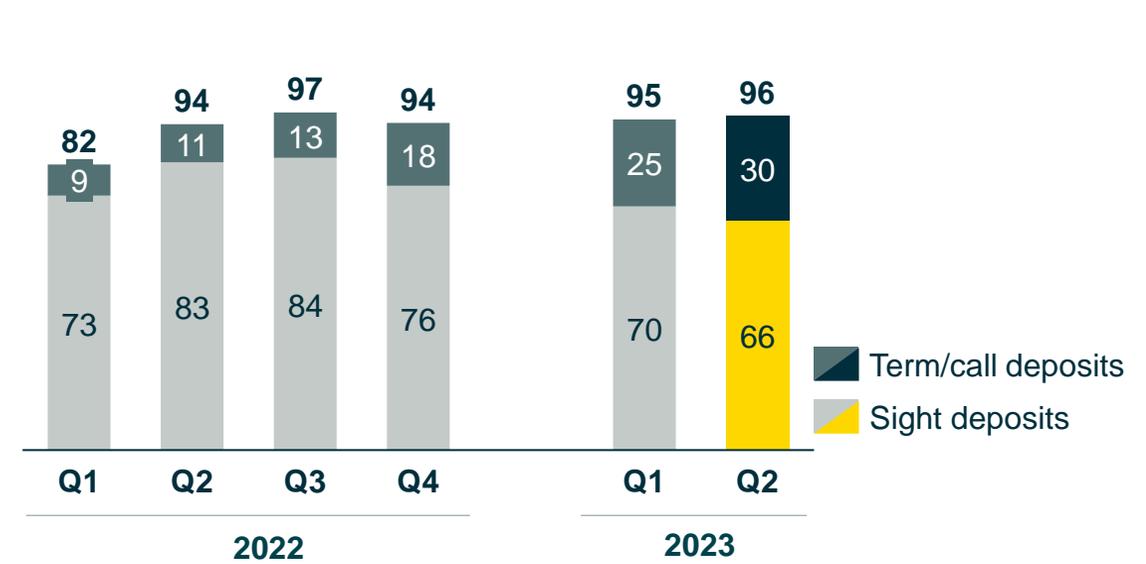
## Loan volume corporates

(€bn | quarterly avg. | Mittelstand and International Corporates)



## Deposits

(€bn | quarterly avg.)



### Highlights Q2

Loan volumes stable QoQ across client groups

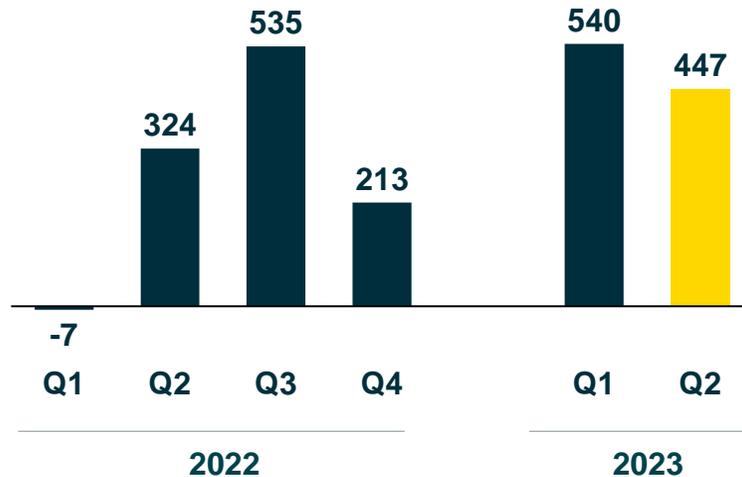
Slightly increased total deposit volume with clear move from sight to term/call deposits

Average RWA efficiency of corporates portfolio further improved to 7.2% (6.7% in Q1)

# CC: Strong revenue development in all client groups



## Operating result (€m)



## Segmental P&L CC

€m	Q2 2022	Q1 2023	Q2 2023	H1 2022	H1 2023
Revenues	882	1,078	1,124	1,808	2,202
Exceptional items	-18	18	1	-16	19
<b>Revenues excl. exceptional items</b>	<b>900</b>	<b>1,060</b>	<b>1,123</b>	<b>1,824</b>	<b>2,183</b>
o/w Mittelstand	471	606	654	959	1,260
o/w International Corporates	234	247	268	463	515
o/w Institutionals	142	192	203	279	395
o/w others	52	16	-2	123	14
Risk result	-52	54	-169	-338	-115
Operating expenses	504	514	514	1,036	1,029
Compulsory contributions	1	78	-6	116	72
<b>Operating result</b>	<b>324</b>	<b>540</b>	<b>447</b>	<b>317</b>	<b>986</b>
RWA (end of period in €bn)	78.8	82.0	82.7	78.8	82.7
CIR (excl. compulsory contributions) (%)	57.2	47.7	45.8	57.3	46.7
CIR (incl. compulsory contributions) (%)	57.3	54.9	45.2	63.7	50.0
Operating return on equity (%)	13.0	20.8	17.0	6.4	18.9

### Highlights Q2

YoY and QoQ increased revenues in all customer segments driven by higher NII from deposits – Operating result lower QoQ due to risk result

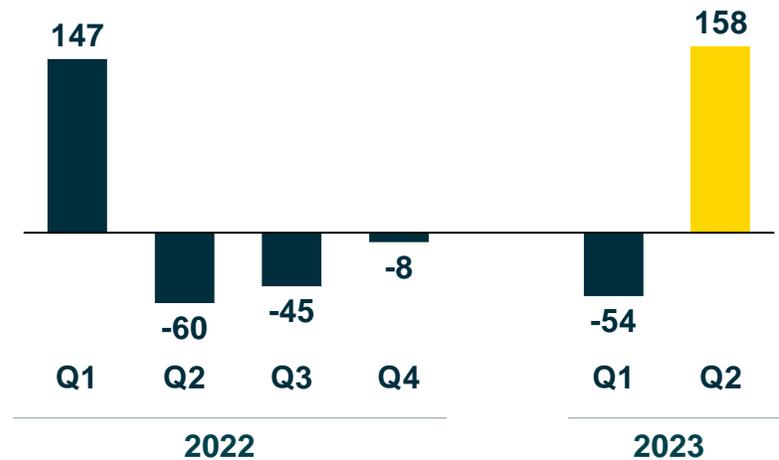
Underlying NII up 53% YoY and 11% QoQ

Pre-provision result up 63% YoY and 27% QoQ based on higher underlying revenues and stable operating expenses

# O&C: NII drives good operating performance



## Operating result (€m)



## Segmental P&L O&C

€m	Q2 2022	Q1 2023	Q2 2023	H1 2022	H1 2023
Revenues	-2	86	229	398	315
Exceptional items	108	-13	15	169	2
<b>Revenues excl. exceptional items</b>	<b>-110</b>	<b>99</b>	<b>214</b>	<b>228</b>	<b>313</b>
<i>o/w Net interest income</i>	-3	229	317	86	546
<i>o/w Net commission income</i>	-9	-11	-10	-20	-21
<i>o/w Net fair value result</i>	-54	-158	-115	113	-273
<i>o/w Other income</i>	-44	39	22	49	61
Risk result	34	6	9	-72	15
Operating expenses	91	104	84	176	188
Compulsory contribution	1	42	-4	62	39
<b>Operating result</b>	<b>-60</b>	<b>-54</b>	<b>158</b>	<b>87</b>	<b>104</b>
RWA (end of period in €bn)	42.2	35.8	37.8	42.2	37.8

### Highlights Q2

QoQ increased underlying NII includes effects from low volume of mortgage prepayments

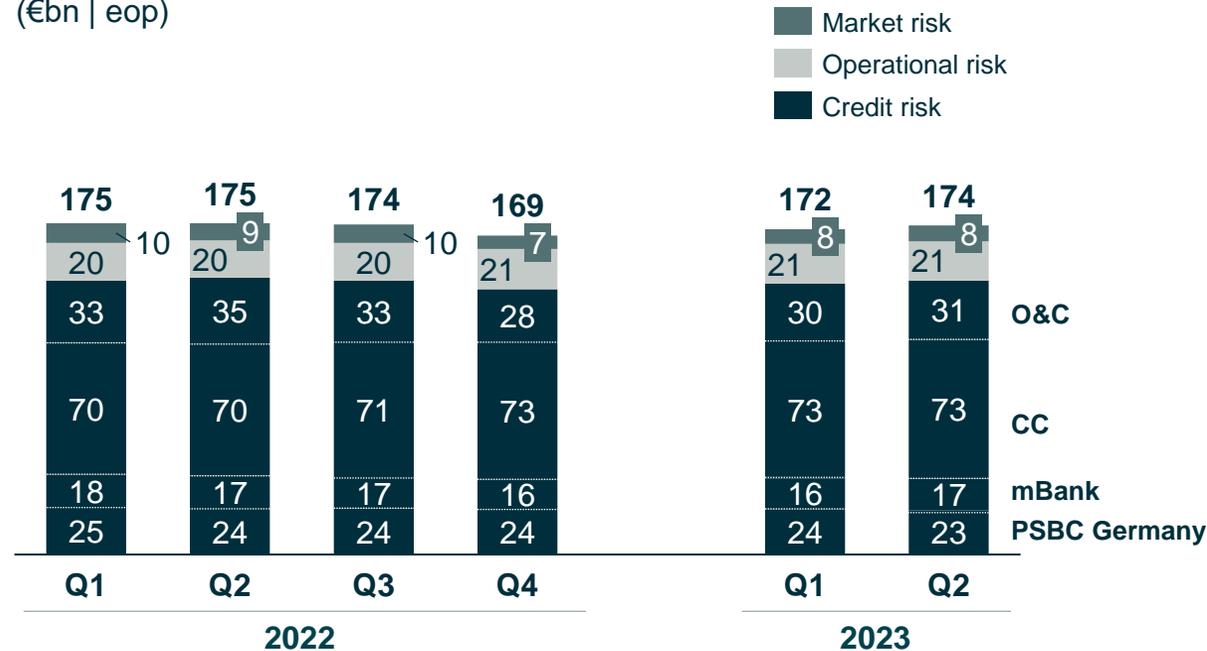
Valuation effects of -€17m from CommerzVentures

QoQ increased RWA reflect anticipated effects of internal credit risk model adjustments

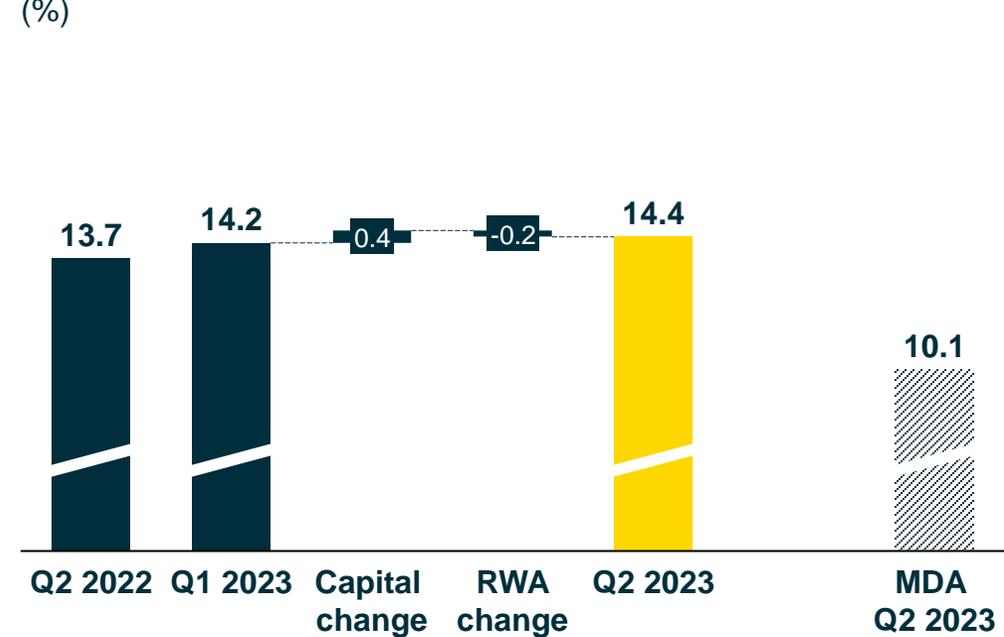
# CET1 ratio of 14.4% and buffer to MDA of 436bps



**RWA development by risk types**  
(€bn | eop)



**Transition of CET1 ratio<sup>1</sup>**  
(%)



## Highlights Q2

Credit risk RWA increase of €2bn mainly reflect volume effects in the corporates portfolio and anticipated effects of model adjustments in the context of IRB Repair (“Future of the IRB”)

Capital increase based on positive net result and other comprehensive income (mainly currency translation reserve) as well as lower regulatory adjustments

1) Includes net result reduced by pay-out accrual and potential (fully discretionary) AT1 coupons

# Improved targets and expectations for 2023



## Revenues

We anticipate NCI slightly below last year's level and NII  $\geq$  €7.8bn with some countereffects in NFV

## Costs

We expect total expenses of €6.4bn with a better net result leading to higher variable compensation

However, CIR is key steering metric with a target of 60% for 2024

## Risk

We expect a risk result  $<$  €800m – final amount subject to usage of TLA

## Capital

We target a CET1 ratio  $\geq$  14%

## Return

We aim for a net result well above previous year

We intend to increase the pay-out ratio to 50%<sup>1</sup> and will apply for a buyback<sup>2</sup> based on the H1 results and our expectations for H2

Expectations are based on assumption of a mild recession in 2023 and subject to future development of CHF burdens in mBank

1) Pay-out ratio based on net result after potential (fully discretionary) AT1 coupon payments

2) Subject to approval of ECB and German Finance Agency

# Appendix



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# 2023 strategy KPIs



	KPI	YE 2020	YE 2021	YE 2022	H1 2023	Target 2023
PSBC	Domestic locations (#)	~800	~550	~450	~400	400
	Active digital banking users (%)	66	70	72	73	72
	Loan and securities volumes (GER   €bn)	290	340	313	332	345
CC	International locations exited (#)	-	6	10	11	13
	Digital banking users activated (%)	-	24	52	64	70
	Portfolio with RWA efficiency < 3% (%)	34	29	26	20	26
Operations & Head Office	IT capacity in nearshoring locations (%)	14	20	24	27,5	26
	Apps on cloud <sup>1</sup> (%)	32	41	61	Target reached YE 2022	
	Reduction of external staff (#)	Reduction starts 2023			To be reported on annual basis	400
Group	Contracted gross FTE reduction (#)	-	>6,000	8,850	9,400	10,000 <sup>2</sup>

1) Apps on cloud target 2022 reached. Strategic shift from volume-driven to value-driven approach. Future app migration focuses on optimisation – hence no target set for 2023

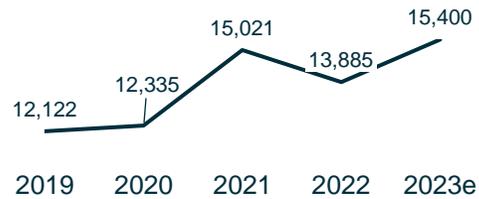
2) Planned gross reduction as part of Strategy 2024

# German economy expected to stay weak



## DAX

(avg. p.a.)



## 3m-Euribor

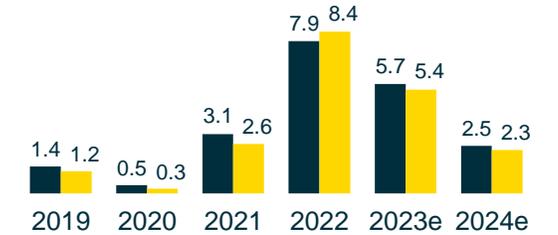
(avg. p.a. | %)



## GDP<sup>1</sup> (change vs. previous year | %)



## Inflation<sup>1</sup> (%)



### Latest development

In the spring, the German economy stabilized, after having previously contracted slightly for two consecutive quarters and thus being in recession according to the usual definition.

The decisive factor in each case was probably private consumption, which fell sharply in the winter half-year and presumably did not fall further in the second quarter. This can probably be explained by the gradual decline in inflation, which had significantly depressed households' real disposable incomes before. Most recently, this pressure has eased in view of falling energy prices and slowing inflation.

Due to the weak economy, the number of unemployed has risen slightly in recent months. To be sure, this is partly due to the fact that more refugees from Ukraine are officially counted as unemployed. But even without this effect, the trend is upward. However, unemployment remains significantly lower than it has been for most of the past 40 years.

Since its high of just under 9% last fall, the inflation rate has fallen to 6.2% in July. Energy prices, for example, have recently not risen nearly as much as a year earlier; in some cases they have even fallen somewhat. The same applies to food prices. The core inflation rate - excluding energy and food - has also fallen recently, but at 5.5% in July it was still very clearly above the ECB's target of 2%.

### Outlook for 2023/2024

Falling leading indicators and clear downward trends in new orders for the industry and the construction sector argue against the stabilization in the second quarter to already mark the end of the recession.

The general economic conditions have deteriorated noticeably. The ECB and most other Western central banks have massively increased interest rates, which will slow the economy with the usual delay. Real GDP is therefore likely to contract again in the second half of the year. As a consequence, real GDP is also likely to decline slightly on average for the year.

The inflation rate is likely to fall further in the coming months to around 4% at the end of the year. This is because energy prices are likely to be lower than a year earlier, and food inflation is expected to continue to fall. Finally, price pressure from increased material costs is also easing. However, underlying inflation will remain well above the ECB's target of 2%, as the next wave of costs will hit companies as wages rise noticeably faster. Consequently, the ECB is unlikely to lower its key rate in the coming year. This is an important argument why we expect at best a very moderate recovery of the German economy in the coming year. On average for the year, it is likely to merely stagnate.

1) ■ Germany ■ Eurozone

# Russia net exposure reduced by 69% since 18 Feb 2022



## Russia exposure

Net exposure (€m)	2022					2023	
	18 Feb	29 Apr	15 Jul	30 Sep	31 Dec	31 Mar	30 Jun
Corporates	621	580	398	322	261	217	184
– thereof at Eurasija	392	374	182	98	61	46	37
Banks	528	78	75	61	46	44	15
Sovereign (at Eurasija)	127	137	182	161	87	66	57
Pre-export finance	590	396	362	369	350	318	320
<b>Total</b>	<b>1,866</b>	<b>1,191</b>	<b>1,017</b>	<b>913</b>	<b>744</b>	<b>645</b>	<b>576</b>

Group exposure net of ECA and cash held at Commerzbank reduced to €576m

Additionally, Eurasija holds domestic RUB deposits of ~€0.6bn (€0.6bn Mar 23) at Russian Central Bank/Moscow Currency Exchange

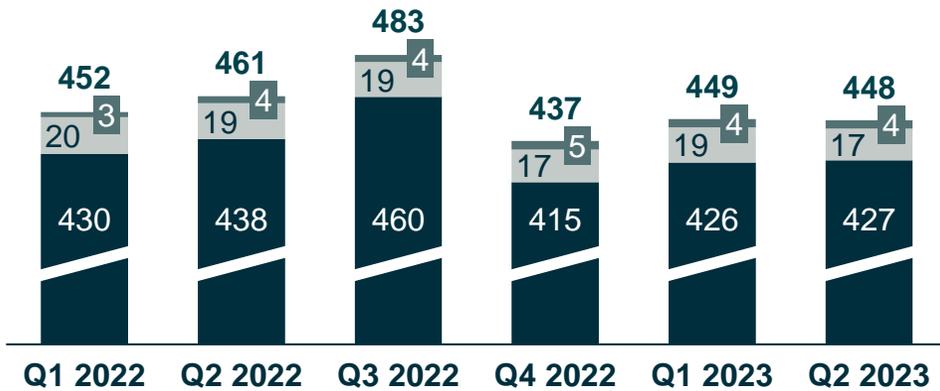
We continue to reduce exposures while supporting existing clients in compliance with all sanctions regulations

# Stable exposure with higher risk provisions



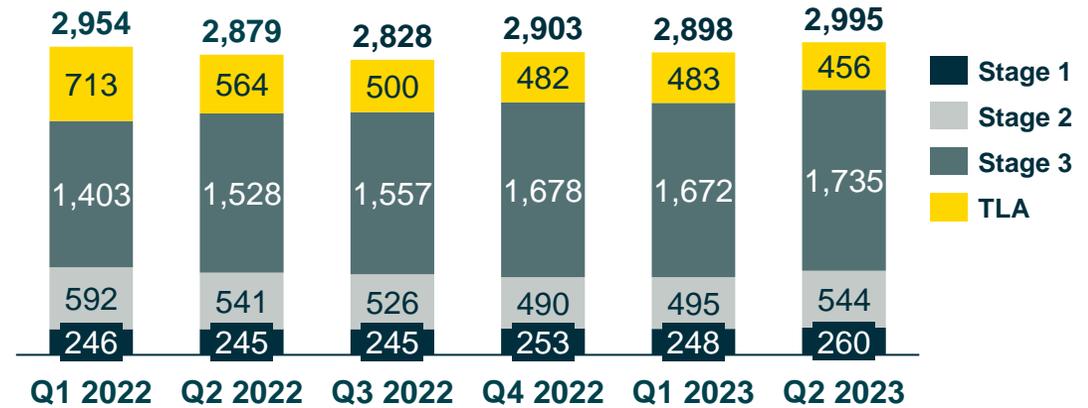
## Exposure<sup>1</sup>

(€bn | excluding mBank)



## Risk provisions

(€m | excluding mBank)



## Coverage<sup>2</sup>

	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
Stage 3	50.3%	38.4%	34.9%	37.1%	38.8%	39.4%
Stage 2	3.0%	2.8%	2.8%	2.8%	2.8%	3.2%
Stage 1	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%

## Highlights Q2

Exposure broadly unchanged in all stages

Increase of provisions and coverage especially in stages 2 and 3

Overall level of TLA reduced to €456m

TLA increases the effective coverage of our credit portfolio mainly in stage 2

1) Exposure at Default relevant for IFRS 9 accounting (on- and off-balance exposures in the accounting categories AC and FVOCI), changes in stage distribution in previous quarters due to model adjustment

2) Note: TLA is not assigned to stages, hence it is not included in the coverage

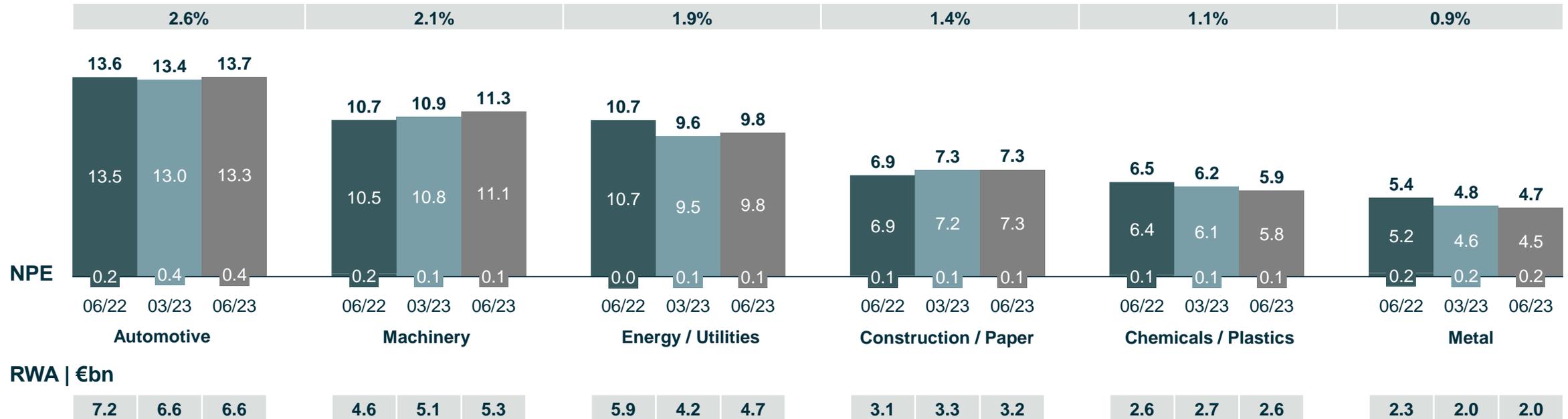
# Vulnerable sectors



## Corporates' sectors

(€bn | EaD)

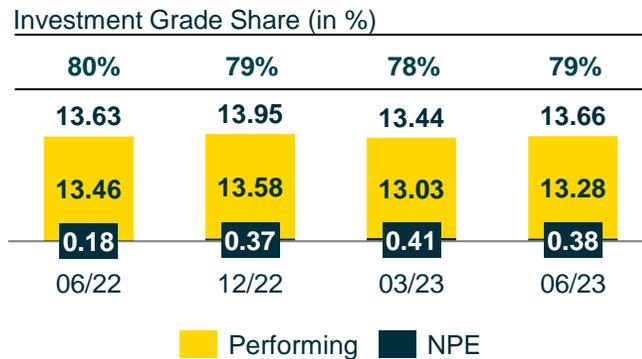
### Share within Commerzbank's portfolio 06/2023





## Portfolio development

(€bn | EaD)



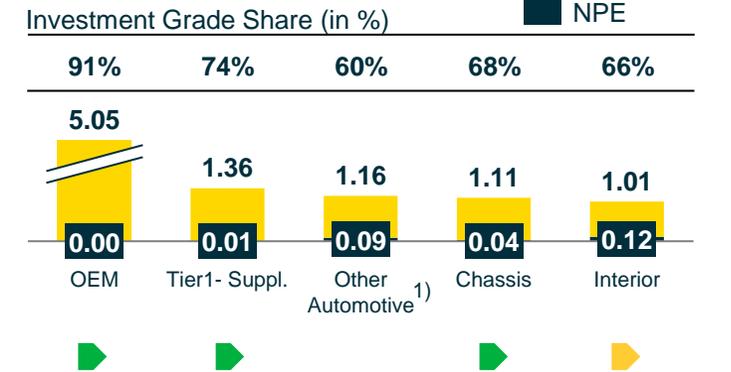
## Maturities

(€bn | EaD)



## Top 5 sub-portfolios 06/23

(€bn | EaD)



## Portfolio comments / sector outlook

- Notwithstanding individual underperformances, we still see that our expectation of acceptable results in 2023 is substantiated as the year progresses. We also believe that 2024 will prove as challenging as previous years, but with structural challenges becoming more and more the driving force for credit risks as opposed to the repeated event risks observed in the recent past
- While we are convinced of the fundamental allure of individual mobilization, the challenges of the disruptive and dynamic technological transformation, management of supply chains in light of geopolitical risks, advent of new competitors and more and more indications of eroding competitiveness in the EU and particularly Germany is putting pressure on OEMs and suppliers alike
- OEM/Tier1-supplier continue to be the cornerstone of our portfolio and are assessed to emerge from current challenges fundamentally intact. Exceptionally strong OEM profit levels observed in 2022 are expected to moderate somewhat in 2023
- Automotive suppliers had already to deal with margin pressure due to strong rise of price levels for energy, logistics and others. Clients with weaknesses in its business model, e.g. a weak market position will find it hard to pass through increased costs, eroding margins. Further rating migrations are hence expected to be more pronounced for those clients
- Client specific risk factors are assessed to materialize from time to time, leading to an moderate increase of intensive care cases. Usual reasons triggering a transfer include short term liquidity needs or complex refinancing situations. Commerzbank is continuously evaluating and mitigating respective risks by increasing structural protections and consult early on with the client and all related internal functions, including the intensive care department

Sector portfolio based on BSS (Industry Control Key)

➡ Green arrow: Positive outlook; ➡ Yellow arrow: Neutral outlook; ➡ Red arrow: Negative outlook

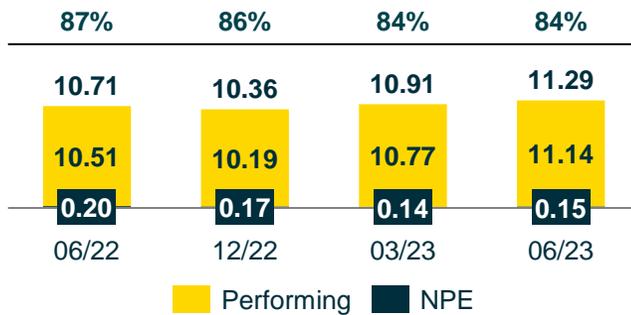
1) "Other" sub-portfolio generally includes individual major exposures that carry out business activities in various subsectors and are not allocated to a sub-portfolio. Due to the diversification of these clients, no uniform sector outlook can be given



## Portfolio development

(€bn | EaD)

Investment Grade Share (in %)



## Maturities

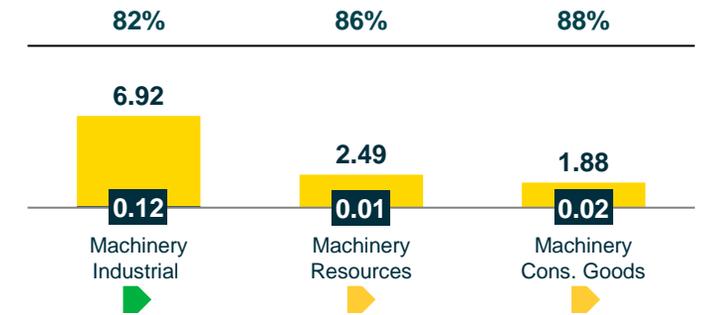
(€bn | EaD)



## Sub-portfolios 06/23

(€bn | EaD)

Investment Grade Share (in %)



## Portfolio comments / sector outlook

- Overall stable sector due to internationalization and very high diversification within the portfolio
- The sub-segments are tangent to varying degrees. The various trouble spots affect esp. weaker companies
- Supply chain disruptions (delays, shortages, esp. critical parts) eased slightly, however prices for materials and services are still high and labour costs are expected to increase further. Measures to partially offset these negative effects were taken. Here again the bigger players are able to cope better with the challenges
- Delays in transport are not longer reported as a serious threat to production
- Cooling of the world economy and broadly increasing interest rates are resulting in a slight decline in order intake. However, the majority of the clients have a solid order book mostly covering the annual 2023 production and some clients even have order books filled until mid 2024, with a vivid order intake
- Prices: Price escalator clauses are now common for new orders and higher prices are widely accepted by off-takers. But due to the time delay, price transfers have partially led to a weakening of the profit margins an effect that continues especially for clients with long production processes (18-24 month)
- Higher prices and the solid order book led to an increased demand for financing especially for guarantee business. Cash financings are mainly requested by strong market players when they see a good opportunity to consolidate their market or broaden their product range or production capability

Sector portfolio based on BSS (Industry Control Key)

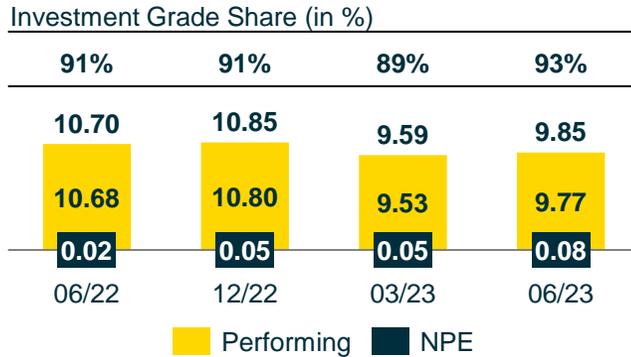
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 Sector Outlook

# Energy / Utilities



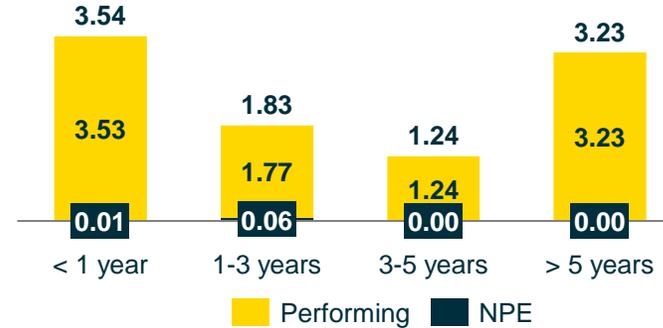
## Portfolio development

(€bn | EaD)



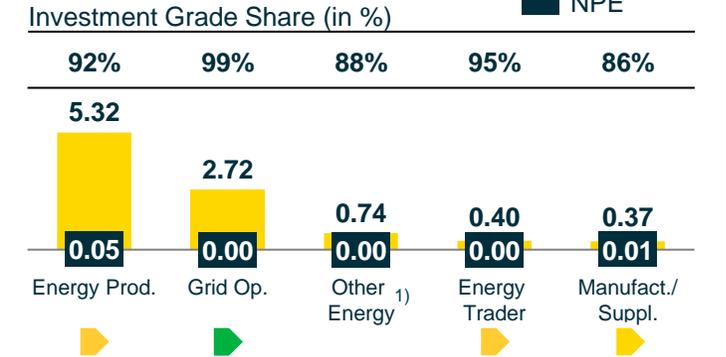
## Maturities

(€bn | EaD)



## Top 5 sub-portfolios 06/23

(€bn | EaD)



## Portfolio comments / sector outlook

- Energy sector: As part of the critical infrastructure the sector is fundamentally stable, albeit was strongly affected by the erratic price developments of fossil fuels, especially gas, last year. Thanks to heavy state interventions in all of Europe and a very mild winter the price levels have evened out on an overall acceptable level and as of today the energy supply seems secure for the coming winter 2023/2024. Gas storage levels are high in all of Europe. Russian energy export do not play a significant role in Europe's energy supply anymore
- Some risk factors remain: the operating LNG terminals in Germany have not reached full capacity yet. Due to lower prices the energy savings dropped again for private households and the industry sector under the necessary level. The upcoming winter might not be as mild as the last one. Asian and especially China's demand for LNG is rising again. Even if this might not lead to a gas shortage it at least will have effects on the price level. Prices may rise again starting the end of summer / beginning of autumn. To be prepared for this we observe high liquidity reserves by our clients
- On the other hand the climate transition is on a good way. More and more (Offshore) wind parks and large array of solar panels are coming online and the share of the energy production of sustainable fuels rose last year to a record high of 12% worldwide (39% incl. nuclear). Even if coal remained an important energy source due to the crisis last year and pushed the global warming emissions, we believe that from 2024 on we might see a significant drop in the demand for fossil fuels
- Overall, the financial effects for the energy sector should be manageable

Sector portfolio based on BSS (Industry Control Key)

▶
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 Sector Outlook

1) "Other" sub-portfolio generally includes individual major exposures that carry out business activities in various subsectors and are not allocated to a sub-portfolio. Due to the diversification of these clients, no uniform sector outlook can be given.

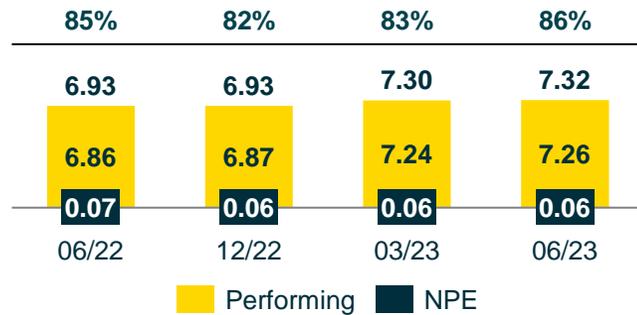
# Construction / Paper



## Portfolio development

(€bn | EaD)

Investment Grade Share (in %)



## Maturities

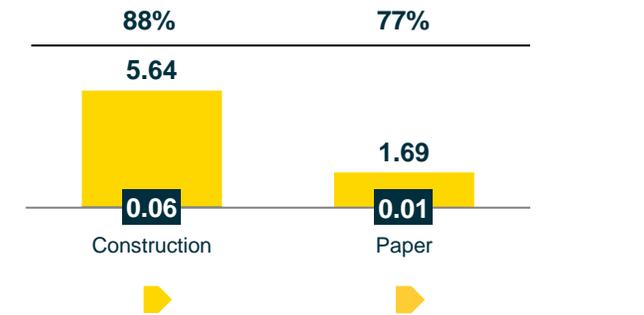
(€bn | EaD)



## Sub-portfolios 06/23

(€bn | EaD)

Investment Grade Share (in %)



## Portfolio comments / sector outlook

- The construction portfolio is diversified with a high proportion of borrowers with investment-grade ratings. Bigger customers are international companies in Europe. The financing focus lies in the short-term and guarantee business
- The increases in material and energy costs led to a significant increase of building costs. The sharp rise in energy costs, the rise in interest rates and due to the accelerating inflation consumers suffer a significant loss of purchasing power. This has led to a significant decline of incoming orders mainly in the private sector but also for commercial and infrastructure investments in Germany. The slowing demand shows a significant negative impact on the construction supply industry and the building materials trade. At the moment we do not see any relaxation for the 2. half-year
- Due to necessary investments in the production plants the portfolio in the paper sector has a higher part of mid- and long-term credit facilities. The credit exposure increased continuously over the last months
- The Paper industry is experiencing a significant decline in demand due to the overall economic reluctance to buy. This requires price reductions on the sales side, which exceed the material cost savings and the relief on the energy side. Therefore the companies calculate with a lower profitability for 2023
- However, the larger companies have broader opportunity to face the current challenges and were able to build up sufficient buffers in the past

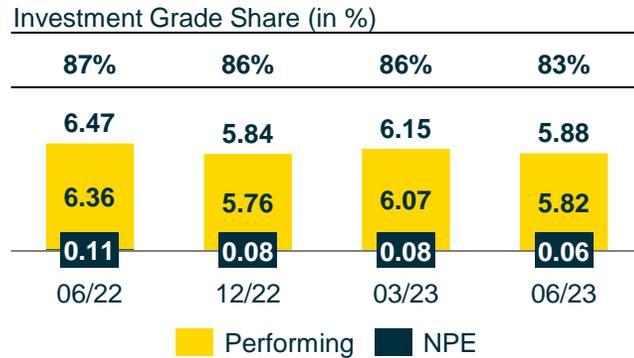
Sector portfolio based on BSS (Industry Control Key)

▶ ▶ ▶ Sector Outlook



## Portfolio development

(€bn | EaD)



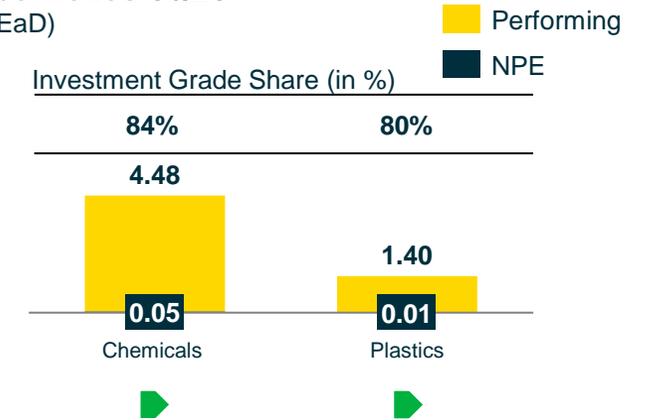
## Maturities

(€bn | EaD)



## Sub-portfolios 06/23

(€bn | EaD)



## Portfolio comments / sector outlook

- Despite the effects of the Ukraine War and the recessionary trends with high inflation and rising interest rates, the portfolio's risk profile is satisfactory, with 83% investment-grade addresses. 75% of the loans have a term of 3y and are therefore flexible. Outlook: At best, all companies expect stable sales for 2023 without volume growth. EBITDA is expected to reduce by 15-25%, margin pressure are noticeable. Large caps and global players generally have strong financials and are able to absorb the impact of the economic slowdown. While the risk profile of SMEs will temporarily weaken (especially in the plastics sector)
- Commodity Chemicals: Gas serves as a raw material/primary energy source in the production process. The danger of a Gas limitation in the winter 2022/2023 was avoided. The rise in energy costs leads to margin erosion and less attractive production in Germany. Companies are taking the following measures: cost-cutting programs, price increases (price escalation clauses), investment reduction, plant refitting to oil, reactivation of coal-fired power plants and increased use of renewable energies. Some companies are considering to transfer unprofitable production sites to other countries (domestic de-industrialization)
- Global player with production sites in America, Asia and parts out of Western Europe can temporarily balance out negative influences in individual locations. The chemical industry is often at the beginning of the value chain and can trigger a chain reaction with unforeseeable consequences if pre-products or intermediates are missing
- Plastic as an important industry with composite materials follow the cyclical nature of their customer markets and is mostly anchored in the small and medium-sized businesses. Companies are often not able to pass on the energy/raw material prices directly (time lag). Therefore the margins are temporarily weakened

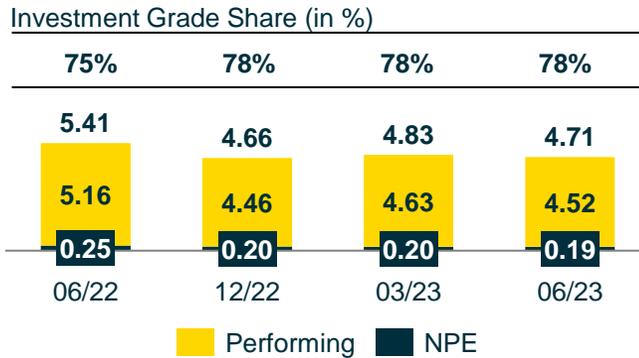
Sector portfolio based on BSS (Industry Control Key)

Sector Outlook



## Portfolio development

(€bn | EaD)



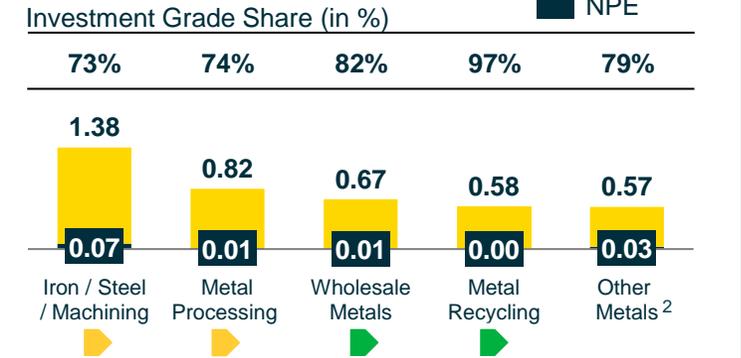
## Maturities

(€bn | EaD)



## Top 5 sub-portfolios 06/23<sup>1</sup>

(€bn | EaD)



## Portfolio comments / sector outlook

- The metal portfolio is diversified with a high share of borrowers with investment grade ratings. The portfolio is also regionally wide spread with a high share of international exposures. The focus is primarily on short and mid term business. Against this background, the portfolio is well-prepared for a recession scenario. However sector strategy is still on hold due to the ongoing structural challenges
- Metal production and processing are highly affected by energy- and gas-price development. Gas serves both as a process component and a primary energy source in the production process. The metal industry is often at the beginning of the value chain and can trigger a knock-on effect with considerable consequences for the buying industries, especially automotive, machinery and construction. Global positioning protects some groups with diversified locations. Production sites in America, Asia and parts of Europe outside the primarily affected countries can temporarily balance out negative influences in individual locations. Moreover, many players have fixed energy contracts for several years to mitigate the bulk of the energy price risk. However some groups (especially aluminum and steel production) have cut production in Europe because of the high energy prices
- The metal industry had a strong performance in the past two years because of the rising prices and the good business environment. Due to the economic downturn this has come to an end in 2023, but the earning situation in the sector is still acceptable and sufficient. Some problems are yet to materialize in terms of shrinking demand and rising energy costs. However, producers are entering this downturn in a better leveraged position than in previous periods. Therefore the sector outlook overall is stable

Sector portfolio based on BSS (Industry Control Key)

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 Sector Outlook

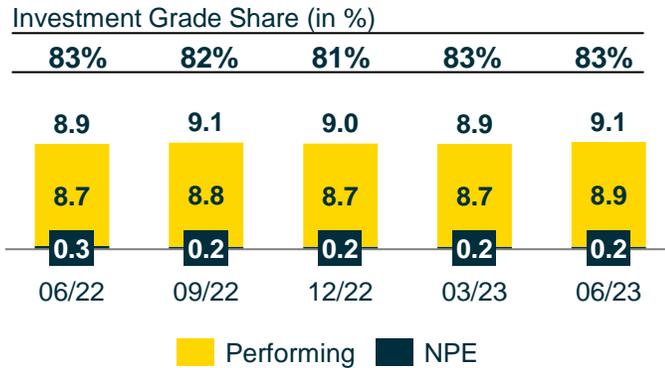
1) Foundries, Pipe Manufacturing and Cold Rolling Mills with yellow sector outlook but not part of top 5 sub-portfolios

2) "Other" sub-portfolio generally includes individual major exposures that carry out business activities in various subsectors and are not allocated to a sub-portfolio. Due to the diversification of these clients, no uniform sector outlook can be given

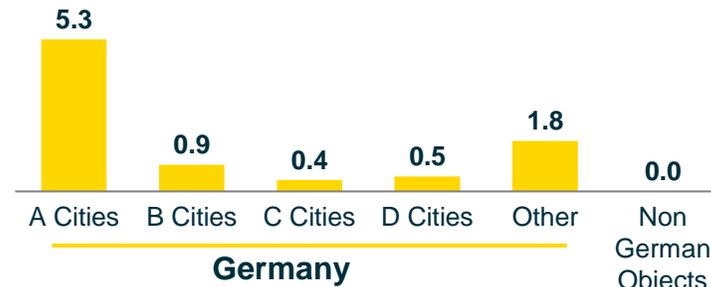
# Commercial Real Estate (Asset Based)



## Portfolio development (€bn | EaD)



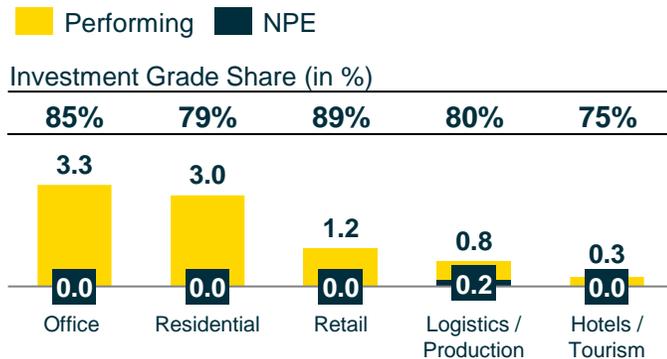
## Location 06/23<sup>1</sup> (€bn | EaD Performing)



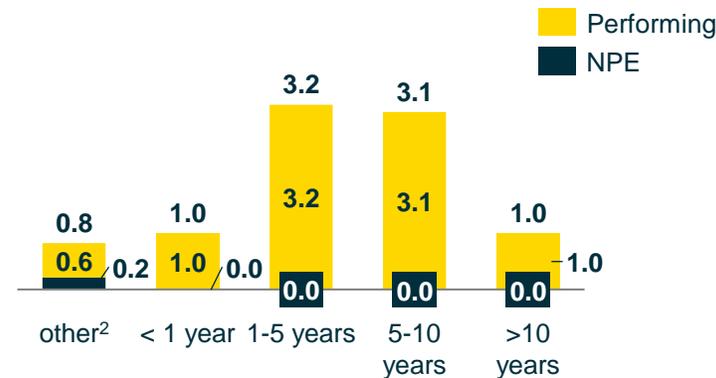
## Portfolio

- Portfolio amounts to 9.1 €bn of which 0.2 €bn is non performing exposure (~3% of total portfolio)
- Sound rating profile with a high share of 83% with investment grade quality
- EaD share to IFRS9-stages: 94% in S1, 3% in S2 and 2% in S3 (almost complete one legacy-case)
- Assets focused on most attractive A-Cities. Over 99% of financed objects are located in Germany
- Offices and residential with the highest share of the portfolio (together 6.3 €bn)
- Average LTV is 51% - largest asset class office with 51% LTV
- Nearly 50% of the portfolio with full or partial recourse to the sponsor or borrower
- Development risk with about 5% share of the portfolio; increased requirements implemented

## Top 5 asset classes 06/23 (€bn | EaD)



## Fixed interest period 06/23 (€bn | EaD)



## Strategy

- As a result of the current macroeconomic situation, the new business strategy will continue to be cautious. Strong restraint in the non-food retail sector

1) City categories according to Bulwiengesa. Category A represents the seven most attractive and liquid Real Estate Cities in Germany

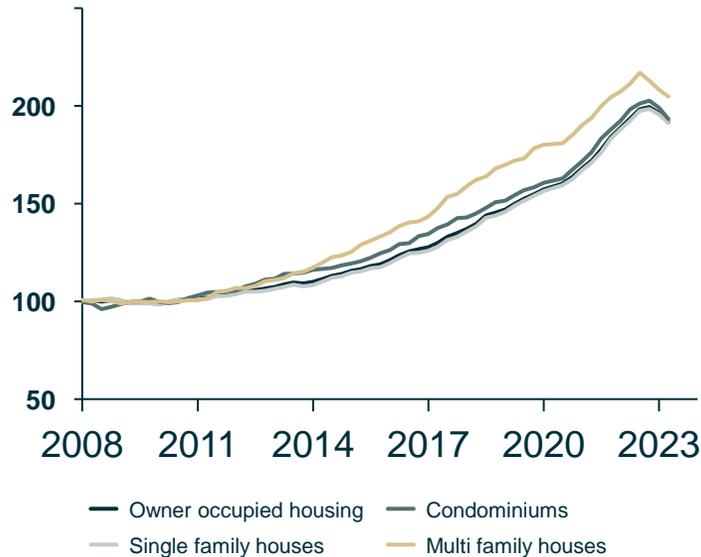
2) Until further notice or variable interest rate

# Residential mortgage business and property prices



## German residential properties

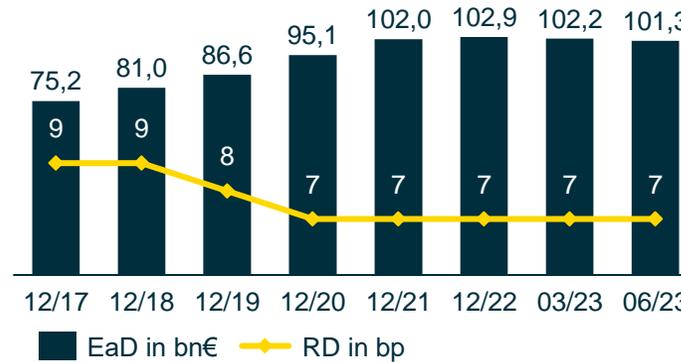
(index values)



Prices of houses and flats, existing stock and newly constructed dwellings, averages

## Overall mortgage portfolio

- In Q2 mortgage volume went slightly down – risk quality remained stable so far:



- Rating profile with a share of 92.7% in investment grade ratings; poor rating classes 4.x/5.x with 1.4% share only
- Vintages of recent years developed more favorably so far; NPE-ratio remains at a low level of less than 0.3% (coverage 88%)

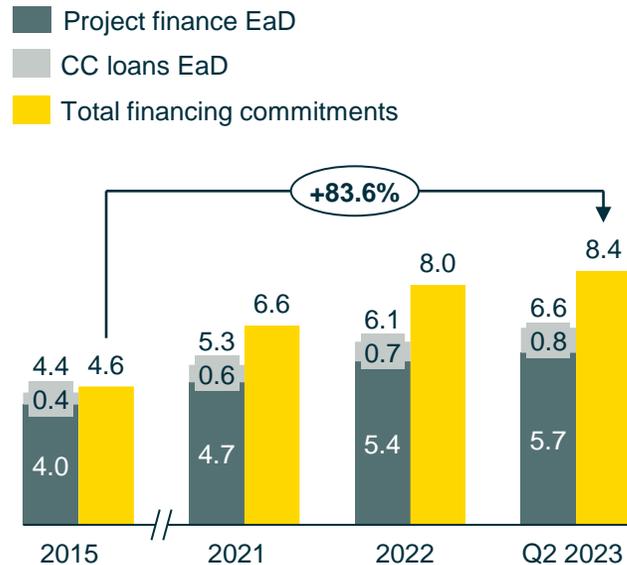
- New business in Q2 2023 with €2.1bn around 39% higher than in previous quarter but still on much lower level than in previous years
- PD in new business slightly deteriorated to 0.50%, repayment rates slightly down from 2.59% to 2.54%
- Portfolio guidelines and observations for PD, LtCV and repayment rates are continuously monitored
- Average “Beleihungsauslauf” (BLA) in new business of 81.1% in Q2 2023. German BLA is more conservative than the internationally used LtV definition due to the application of the strict German Pfandbrief law
- Increased costs of living are adequately taken into account in the application process

Risk parameters unchanged, but economic environment of rising interest rates, inflation and recession is still challenging – however, we do not expect significant price declines in the German real estate market within the next months

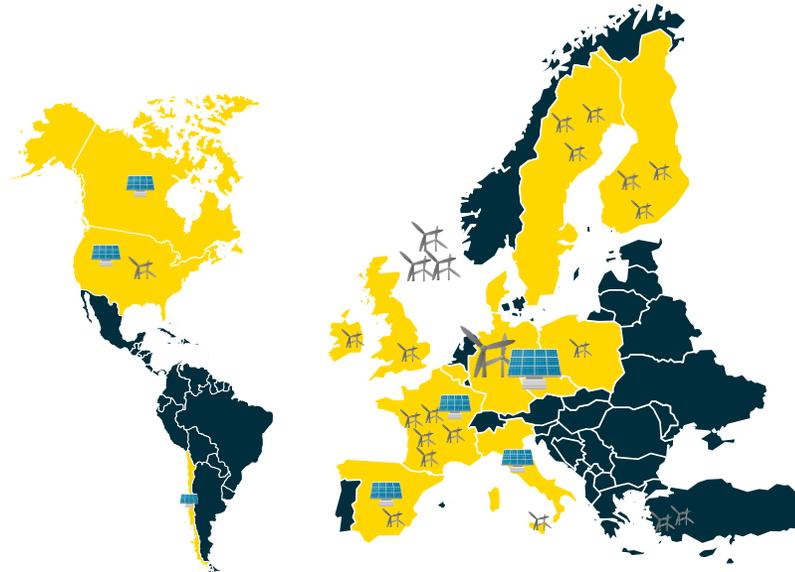
# Development of renewable energy portfolio



## Renewable energy portfolio (€bn | eop)



## Global footprint of renewable energy financing



### Offshore:

Commerzbank active globally as MLA<sup>1</sup> and lender with offshore projects in Germany, France, Belgium, UK and Taiwan

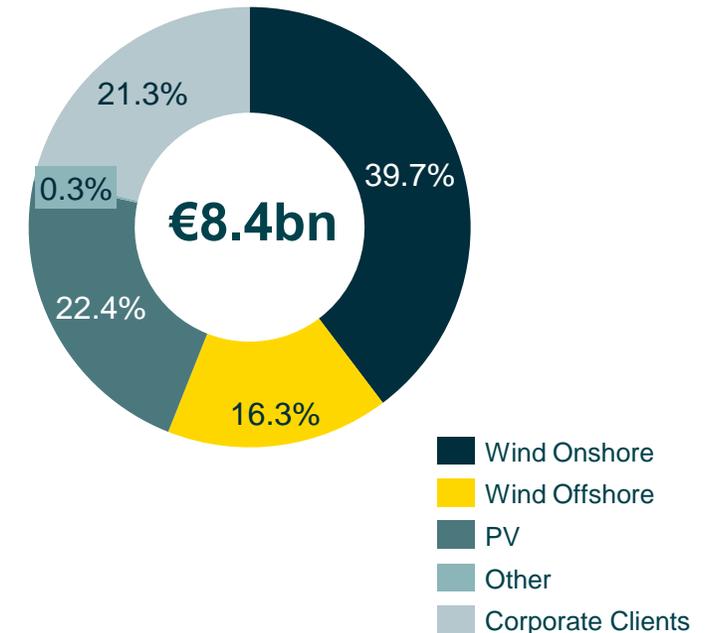
### International RE project finance:

amongst others US, UK, France, Netherlands and Spain

### Core market Germany:

approx. 44% of portfolio in Germany

## Renewable energy portfolio (€bn | financing commitments eop)



**44%**  
invested in Germany



**56%**  
invested globally

1) MLA = Mandated Lead Arranger

# Good development of sustainable products in Q2 2023

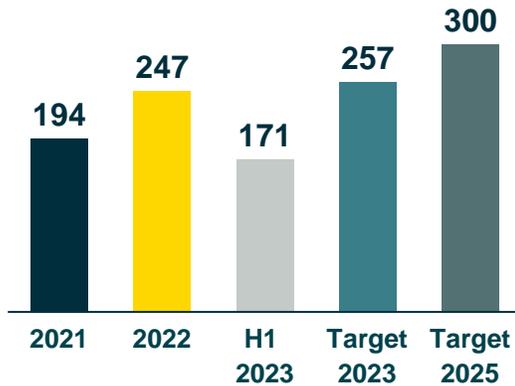


**Advisory products**  
(no balance sheet impact, €bn)



**Loan products**  
(with balance sheet impact, €bn)

## Sustainable products (€bn)



### Corporate Clients

- Accompanied ESG bond transactions (e.g. green and social bonds)\*
- Sustainable investment solutions for Corporate Clients\*\*

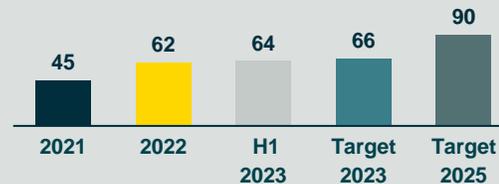


- Renewable energy loan portfolio\*\*
- Sustainability linked loans\*
- KfW sustainability linked programmes\*

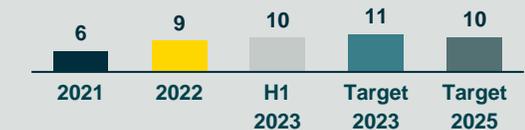


### Private & Small-Business Customers<sup>1</sup>

- Asset management, securities advisory and brokerage\*\*
- Commerz Real products\*\*
- Retirement solutions\*

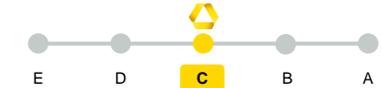
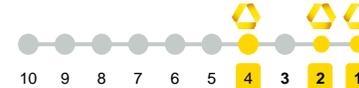
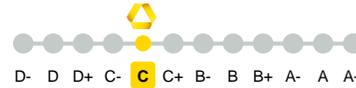


- Green mortgages\*\*
- KfW programmes\*\*



1) 2021 and 2022 numbers based on different method of calculation due to broader scope of included advisory products. \* Flow value / \*\* Stock value

# ESG ratings prove that we are on the right track



## ESG Rating

- Double A rated in the upper part of the MSCI ESG rating scale
- Above industry average positions in terms of privacy & data security, human capital development and financing environmental impact



## ESG Risk Rating

- Commerzbank is at medium risk of experiencing material financial impacts from ESG factors (score of 21.1 / 100 with 0 being the best)
- Very well positioned above industry average on the 1<sup>st</sup> quantile



## ESG Corporate Rating

- Rated in the ISS ESG prime segment – top 10% of industry group
- Excellent ratings especially in the categories staff & suppliers, environmental management, corporate governance and business ethics



## ESG QualityScores

- Commerzbank assigned with low ESG risks by ISS ESG QualityScores
- Social QualityScore 1, Environmental QualityScore 2, Governance QualityScore 4



## Climate Change Rating

- Until 11 / 22: rated B (above-average in financial sector). Positioned as “Sector Leader Financials” in DACH region (ranked top 15% of financials in Germany, Austria and Switzerland)
- 12 / 22: rated C, global average (all industries)
- Supplier Engagement Rating: rated A-

# Commerzbank financials at a glance



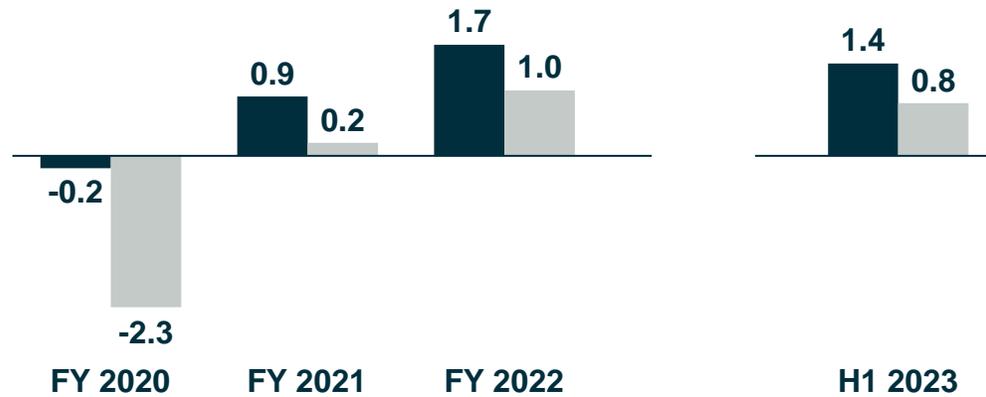
Group		Q2 2022	Q1 2023	Q2 2023	H1 2022	H1 2023
Total revenues	€m	2,420	2,668	2,629	5,213	5,297
Risk result	€m	-106	-68	-208	-570	-276
Personnel expenses	€m	825	899	869	1,684	1,767
Administrative expenses (excl. depreciation)	€m	393	381	409	767	790
Depreciation	€m	206	185	203	410	388
Compulsory contributions	€m	144	260	52	491	312
<b>Operating result</b>	<b>€m</b>	<b>746</b>	<b>875</b>	<b>888</b>	<b>1,289</b>	<b>1,764</b>
Net result	€m	470	580	565	768	1,145
Cost/income ratio (excl. compulsory contributions)	%	58.8	54.9	56.3	54.9	55.6
Cost/income ratio (incl. compulsory contributions)	%	64.8	64.6	58.3	64.3	61.5
Accrual for potential AT1 coupon distribution current year	€m	-50	-48	-48	-98	-97
Net RoE	%	6.5	8.0	7.6	5.2	7.8
Net RoTE	%	6.7	8.3	7.9	5.4	8.1
Total assets	€bn	529	497	502	529	502
Loans and advances (amortised cost)	€bn	273	269	271	273	271
RWA	€bn	175	172	174	175	174
CET1 ratio <sup>1</sup>	%	13.7	14.2	14.4	13.7	14.4
Total capital ratio (with transitional provisions) <sup>1</sup>	%	18.1	18.9	19.0	18.1	19.0
Leverage ratio <sup>1</sup>	%	4.6	4.8	4.9	4.6	4.9
Liquidity coverage ratio (LCR)	%	138.4	139.1	128.4	138.4	128.4
Net stable funding ratio (NSFR)	%	130.4	127.2	125.4	130.4	125.4
NPE ratio	%	0.9	1.1	1.1	0.9	1.1
Group CoR (year-to-date)	bps	24	5	10	24	10
Group CoR on Loans (CoRL) (year-to-date)	bps	42	10	21	42	21
Full-time equivalents excl. junior staff (end of period)		36,773	35,971	35,935	36,773	35,935

1) Capital reduced by pay-out accrual and potential (fully discretionary) AT1 coupons

# Key figures Commerzbank share



## Figures per share (€)



■ Operating result per share<sup>1</sup>  
■ EPS<sup>1</sup>

	YE 2020	YE 2021	YE 2022	H1 2023
Number of shares issued (m)	1,252.40	1,252.40	1,252.40	1,240.22 <sup>3</sup>
Market capitalisation (€bn)	6.6	8.4	11.1	12.6
Net asset value per share (€)	19.80	20.50 <sup>2</sup>	21.60 <sup>2</sup>	22.53 <sup>4</sup>
Low/high Xetra intraday prices (€)	2.80/6.83	4.70/7.19	5.17/9.51	8.31/12.01

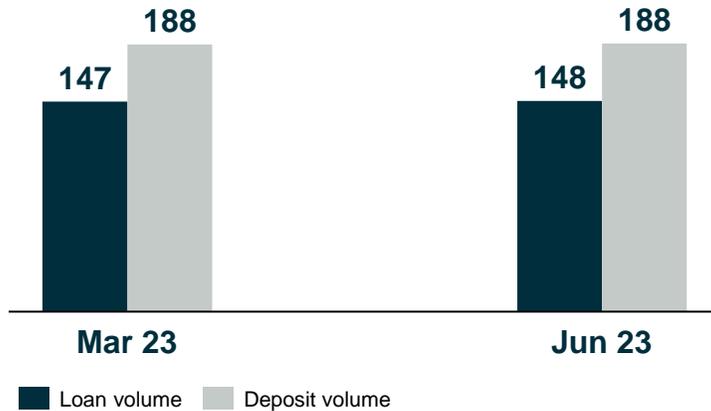
- 1) Based on average number of outstanding shares in the period
- 2) Restatement
- 3) The share capital of Commerzbank is divided into 1,252,357,634 shares with no par value, thereof outstanding are 1,240,223,329 shares
- 4) Based on number of outstanding shares

# Loan and deposit development



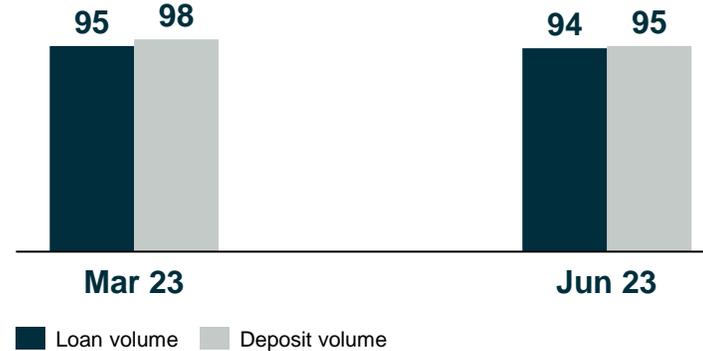
## PSBC

(€bn | monthly average)



## Corporate Clients

(€bn | monthly average)



### Highlights

Loan volume up in mBank while stable in PSBC Germany

Increase in deposit volume in mBank compensating slight decrease in PSBC Germany

In CC, loan volumes were largely stable in all customer groups

Deposit volumes mainly reduced in Mittelstand and Institutionals

In PSBC Germany >90% of deposits are insured (>65% statutory and >25% private insurance)

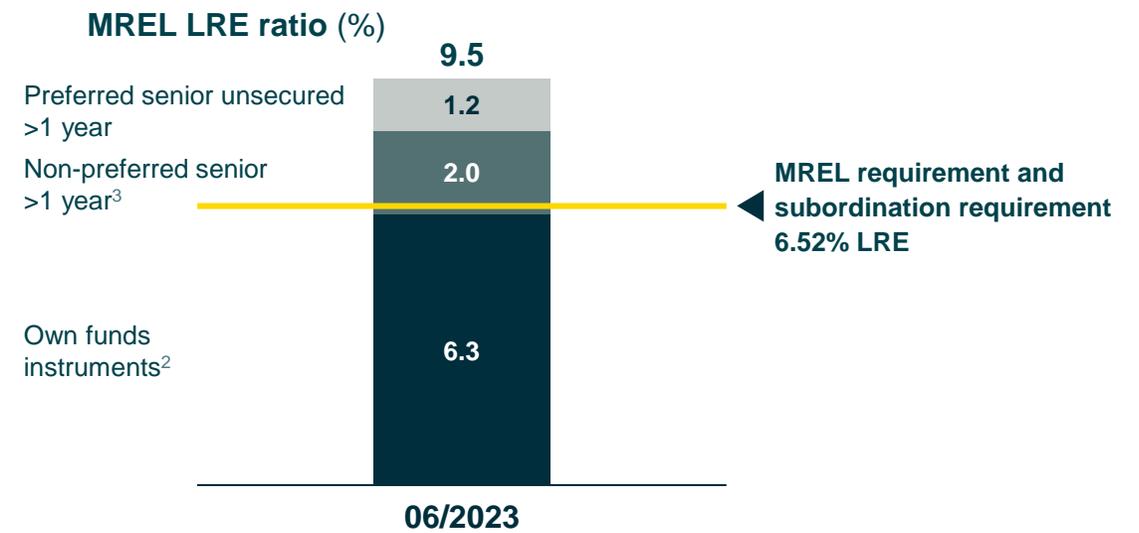
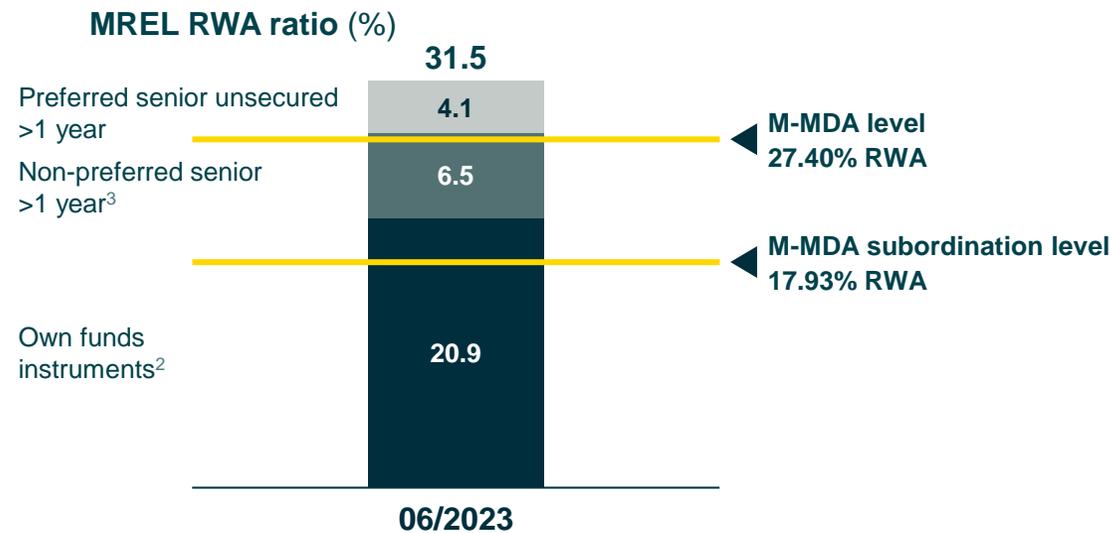
In CC >60% of deposits are insured (<5% statutory and ~60% private insurance)

# Comfortable fulfilment of RWA and LRE MREL requirements



## MREL Requirements and M-MDA

- Based on data as of 30 June 2023, Commerzbank fulfils its current MREL RWA requirement<sup>1</sup> of 22.97% plus the combined buffer requirement (CBR) of 4.43% with an MREL ratio of 31.5% and the MREL subordination requirement of 13.50% plus CBR of 4.43% with a ratio of 27.5% of RWA
- Both, the MREL LRE ratio of 9.5% and MREL subordination LRE ratio of 8.3% comfortably meet the unchanged requirement of 6.52%, each as of 30 June 2023
- The issuance strategy is consistent with both, the RWA and the LRE based MPE MREL requirements



1) In May 2023, Commerzbank AG received its current MREL requirement calibrated based on data as of 31 December 2021. The resolution approach is a multiple point of entry (MPE) with two separate resolution groups (resolution group A: Commerzbank Group without mBank subgroup; resolution group B: mBank subgroup). The legally binding MREL (subordination) requirement is defined as a percentage of risk-weighted assets (RWA) and leverage ratio exposure (LRE)

2) Includes amortized amount (regulatory) of Tier 2 instruments with maturity > 1 year

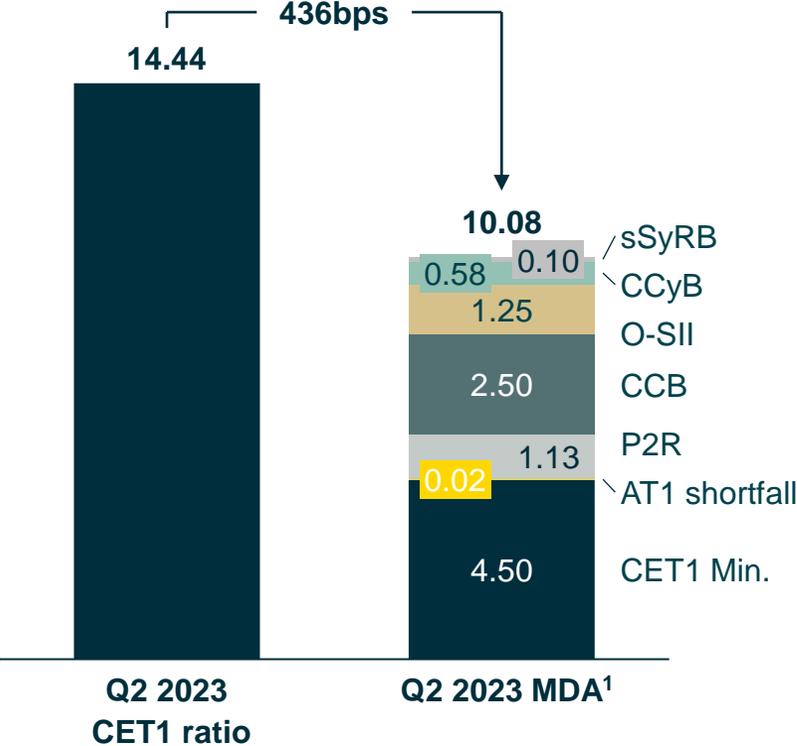
3) According to §46f KWG or non-preferred senior by contract

# Commerzbank's current MDA



## Distance to MDA based on SREP requirement for Q2 2023

(%)



### Highlights

436bps distance to MDA based on Q2 2023 CET1 ratio of 14.44% and SREP requirement for 2022

Further regulatory comments:

- MDA increased by 7bps compared to Q1 2023
- Currently small AT1 shortfall of 2bps
- Tier 2 with moderate maturities and issuance needs in 2023
- Well prepared for remainder MDA increase in 2023: CCyB in UK (Jul 2023: impact on institution-specific CCyB ~6bps)

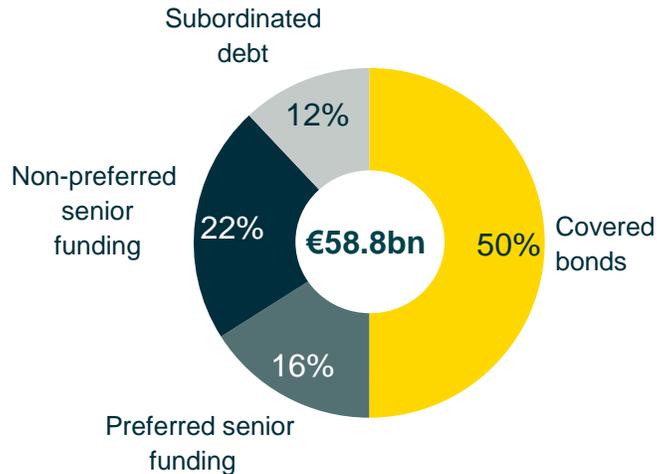
AT1 issuance strategy continues in light of economical decisions and in relation to distance to MDA while goal for the Tier 2 layer is ≥ 2.5%

1) Based on RWAs of €174.0bn as of Q2 2023. AT1 requirement of 1.875% and Tier 2 requirement of 2.5%

# Capital markets funding plan execution well on track – €6.1bn issued in H1 2023



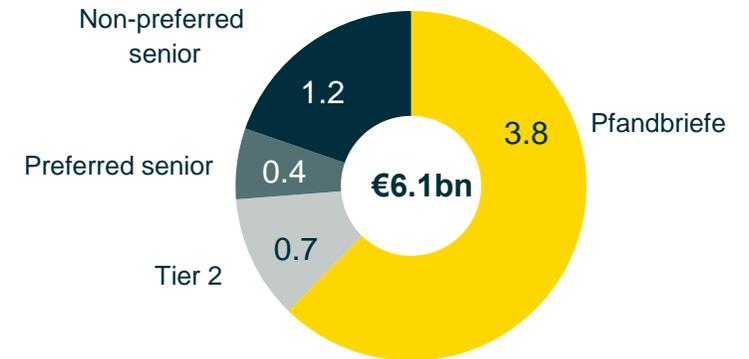
## Funding structure<sup>1</sup> (as of 30 June 2023)



## Highlights

- Pfandbriefe:  
€3bn Mortgage-Pfandbriefe with maturities 3.25, 6 and 10 years  
€750m 2.5 year Public sector Pfandbrief
- Non-preferred senior:  
€750m 7NC6 year benchmark and CHF325m 4 and 5 tenor
- Tier 2:  
SGD300m 10.25NC5.25 and €500m 10.25NC5.25 transactions
- Private placements:  
€0.5bn Pfandbriefe and unsecured bonds

## Group issuance activities H1 2023 (€bn | nominal values)



**Expected funding volume of €8-10bn in 2023**

**Further strengthen Commerzbank's liquidity position through additional Pfandbrief issuance**

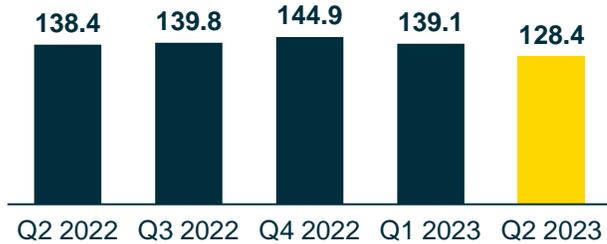
1) Based on balance sheet figures

# Comfortable liquidity position

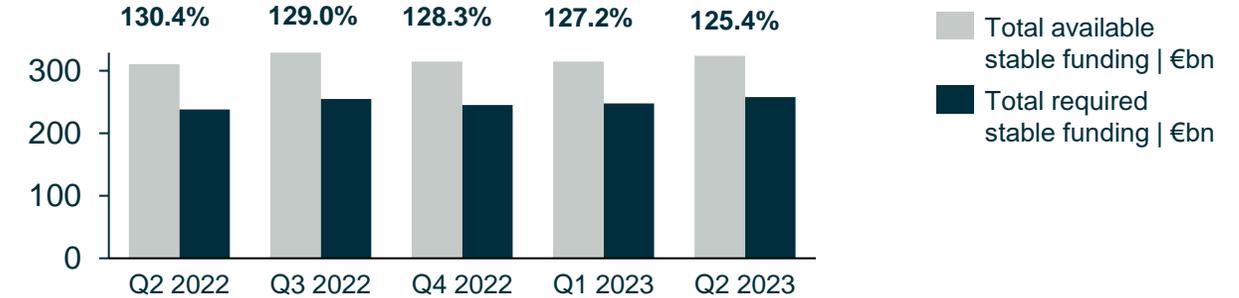


## LCR

(% | eop)

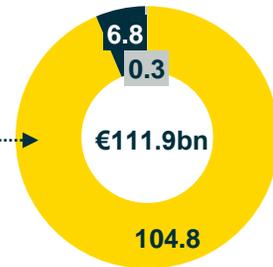
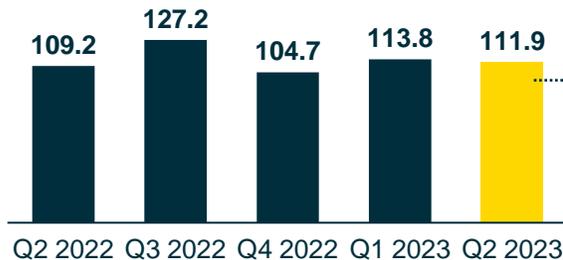


## Net stable funding ratio (NSFR)



## Highly liquid assets

(€bn)



- Level 1
- Level 2A
- Level 2B

## Liquidity risk management

- Daily calculation of the liquidity gap profile
- Liquidity reserves are ring-fenced in separate portfolios on the balance sheet (assets and funding respectively)
- Intraday liquidity reserve portfolio (central bank eligible collateral) serves as cushion for a possible intraday stress
- Stress liquidity reserve portfolio consists of highly liquid assets and covers potential liquidity outflows according to the liquidity gap profile under stress

# Rating overview Commerzbank



As of 4 August 2023

	<b>S&amp;P Global</b>	<b>MOODY'S INVESTORS SERVICE</b>
<b>Bank ratings</b>	<b>S&amp;P</b>	<b>Moody's</b>
Counterparty rating/assessment <sup>1</sup>	A	A1/ A1 (cr)
Deposit rating <sup>2</sup>	A- stable	A1 stable
Issuer credit rating (long-term debt)	A- stable	A2 stable
Stand-alone rating (financial strength)	bbb	baa2
Short-term debt	A-2	P-1
<b>Product ratings (unsecured issuances)</b>		
Preferred senior unsecured debt	A- stable	A2 stable
Non-preferred senior unsecured debt	BBB-	Baa2
Subordinated debt (Tier 2)	BB+	Baa3
Additional Tier 1 (AT1)	BB-	Ba2
<b>Sustainability assessments</b>		
Environment, Social, Governance <sup>3</sup>	2, 2, 2	3, 4, 3
Credit impact score <sup>3</sup>	-	3

## Recent rating events

- No rating events in the past quarter

1) Includes parts of client business (i.e. counterparty for derivatives)

2) Includes corporate and institutional deposits

3) Scale of 1-5

# IAS 19: Development of pension obligations



## Cumulated actuarial gains and losses (€m)



- Pension obligations (gross)
- Cumulated OCI effect<sup>1</sup>
- Discount rate in %<sup>2</sup>

### Explanation

The EUR IAS19 discount rate went slightly down YtD at Q2 2023, due to both a lower IR component and CS component. The present-valued pension obligations (DBO) therefore increased slightly, which produced a modest valuation loss in OCI. The actual inflation adjustment of running pensions, being higher than the long-term inflation expectation used in the actuarial DBO calculation, induced an additional one-off valuation loss in OCI

As market yields similarly went down YtD at Q2 2023, the market value of pension assets modestly increased, producing a valuation gain in OCI which over-compensated the valuation loss from the DBO side

In total the liability loss and the higher asset gain led to a YtD OCI effect of +€57m (after tax) on Group level

The discount rate is derived from an AA rated government bond basket, re-calibrated on corporate bond level, with average duration of 14 years

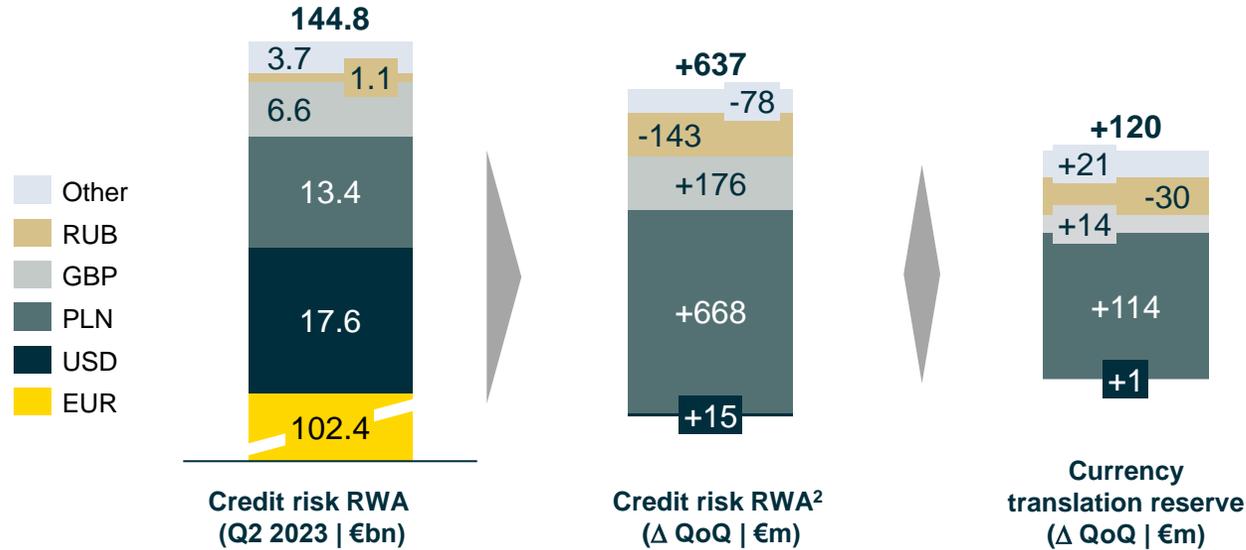
Funding ratio (plan assets vs. pension obligations) is 108% across all Group plans

1) OCI effect driven by development of plan assets versus pension obligations, after tax, without minorities; cumulated since 1/1/2013 (new IAS19 standard) including possible restatements  
 2) Discount rate for pension plans in Germany (represents 96% of total pension obligations)

# FX impact on CET1 ratio



## QoQ change in FX capital position



## Explanation

Slight positive impact on CET1 ratio<sup>1</sup> from the increasing effect of currency translation reserve as it overcompensates higher FX driven credit risk RWA

Increase in credit risk RWA from FX effects mainly due to stronger PLN (+€668m), GBP (+€176m) and USD (+€15m), partly offset by RUB (-€143m)

Higher currency translation reserve mainly due to increase from PLN (+€114m), GBP (+€14m) and USD (+€1m), slightly compensated by RUB (-€30m)

FX rates <sup>3</sup>	03/23	06/23
EUR / GBP	0.879	0.858
EUR / PLN	4.670	4.439
EUR / USD	1.088	1.087
EUR / RUB	84.815	97.685

1) Based on current CET1 ratio

2) Change in credit risk RWA solely based on FX not on possible volume effects since 03/23

3) FX rates of main currencies only

# Group equity composition



	Capital Q1 2023 EoP €bn	Capital Q2 2023 EoP €bn	Capital Q2 2023 Average €bn
<b>Common equity tier 1 capital</b>	<b>24.4</b>	<b>25.1</b>	<b>24.7</b>
DTA	0.6	0.3	
Minority interests	0.3	0.4	
Prudent Valuation	0.5	0.4	
Defined Benefit pension fund assets	0.6	0.5	
Instruments that are given recognition in AT1 Capital	3.1	3.1	
Other regulatory adjustments	0.5	0.4	
<b>Tangible equity</b>	<b>29.9</b>	<b>30.3</b>	<b>30.2</b>
Goodwill and other intangible assets (net of tax)	1.0	1.1	1.0
<b>IFRS capital</b>	<b>30.9</b>	<b>31.4</b>	<b>31.3</b>
Subscribed capital	1.3	1.2	
Capital reserve	10.1	10.1	
Retained earnings	16.4	16.6	
t/o consolidated P&L	0.6	1.1	
t/o cumulated accrual for pay-out and potential AT1 coupons	-0.8	-0.6	
Currency translation reserve	-0.4	-0.3	
Revaluation reserve	-0.3	-0.3	
Cash flow hedges	-0.1	-0.1	
<b>IFRS capital attributable to Commerzbank shareholders</b>	<b>26.9</b>	<b>27.3</b>	<b>27.2</b>
<b>Tangible equity attributable to Commerzbank shareholders</b>	<b>25.9</b>	<b>26.2</b>	<b>26.2</b>
<b>Additional equity components</b>	<b>3.1</b>	<b>3.1</b>	<b>3.1</b>
<b>Non-controlling interests</b>	<b>0.9</b>	<b>1.0</b>	<b>1.0</b>

	P&L Q1 2023 €m	P&L Q2 2023 €m		Ratios Q2 2023 %
<b>Operating Result</b>	<b>875</b>	<b>888</b>	→	<b>Op. RoCET 14.4%</b>
<b>Operating Result</b>	<b>875</b>	<b>888</b>	→	<b>Op. RoTE 11.8%</b>
<b>Consolidated P&amp;L</b>	<b>580</b>	<b>565</b>		
./. accrual for potential AT1 coupon distribution current year	-48	-48		
<b>Consolidated P&amp;L adjusted for RoE/RoTE</b>	<b>531</b>	<b>517</b>	→	<b>Net RoE 7.6%</b>
			→	<b>Net RoTE 7.9%</b>

1) Includes consolidated P&L reduced by pay-out accrual and accrual for potential (fully discretionary) AT1 coupons



€m	Q1 2022	Q2 2022	H1 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Total underlying revenues	2,737	2,309	5,046	2,066	2,401	9,513	2,655	2,621	5,276
Exceptional items	56	111	167	-181	-38	-52	13	9	21
<b>Total revenues</b>	<b>2,793</b>	<b>2,420</b>	<b>5,213</b>	<b>1,886</b>	<b>2,363</b>	<b>9,461</b>	<b>2,668</b>	<b>2,629</b>	<b>5,297</b>
o/w Net interest income	1,401	1,478	2,879	1,621	1,958	6,459	1,947	2,130	4,076
o/w Net commission income	970	894	1,864	849	806	3,519	915	841	1,756
o/w Net fair value result	353	69	422	172	-143	451	-72	-17	-90
o/w Other income	69	-22	47	-757	-258	-967	-122	-324	-446
o/w Dividend income	-	8	7	13	11	32	-	4	3
o/w Net income from hedge accounting	13	-55	-41	-39	-33	-113	-3	10	7
o/w Other financial result	26	-24	2	-284	-11	-292	3	15	18
o/w At equity result	-	4	4	5	4	13	1	3	3
o/w Other net income	30	45	75	-452	-229	-606	-123	-355	-477
Risk result	-464	-106	-570	-84	-222	-876	-68	-208	-276
Operating expenses	1,438	1,423	2,861	1,429	1,553	5,844	1,464	1,481	2,945
Compulsory contributions	347	144	491	91	59	642	260	52	312
<b>Operating result</b>	<b>544</b>	<b>746</b>	<b>1,289</b>	<b>282</b>	<b>528</b>	<b>2,099</b>	<b>875</b>	<b>888</b>	<b>1,764</b>
Restructuring expenses	15	25	39	14	40	94	4	4	8
<b>Pre-tax result Commerzbank Group</b>	<b>529</b>	<b>721</b>	<b>1,250</b>	<b>267</b>	<b>488</b>	<b>2,005</b>	<b>871</b>	<b>885</b>	<b>1,756</b>
Taxes on income	199	226	425	228	-41	612	279	338	617
Minority Interests	32	25	57	-155	57	-42	12	-19	-6
<b>Consolidated Result attributable to Commerzbank shareholders and investors in additional equity components</b>	<b>298</b>	<b>470</b>	<b>768</b>	<b>195</b>	<b>472</b>	<b>1,435</b>	<b>580</b>	<b>565</b>	<b>1,145</b>
Total Assets	519,322	528,903	528,903	535,645	477,428	477,428	497,357	501,603	501,603
Average capital employed	23,755	23,988	23,894	24,102	24,112	24,003	24,048	24,729	24,391
RWA credit risk (end of period)	144,783	146,222	146,222	144,789	140,473	140,473	142,866	144,802	144,802
RWA market risk (end of period)	10,432	8,934	8,934	9,784	7,060	7,060	7,588	8,326	8,326
RWA operational risk (end of period)	19,891	19,891	19,891	19,891	21,199	21,199	21,074	20,849	20,849
<b>RWA (end of period)</b>	<b>175,106</b>	<b>175,047</b>	<b>175,047</b>	<b>174,464</b>	<b>168,731</b>	<b>168,731</b>	<b>171,528</b>	<b>173,977</b>	<b>173,977</b>
Cost/income ratio (excl. compulsory contributions) (%)	51.5%	58.8%	54.9%	75.8%	65.7%	61.8%	54.9%	56.3%	55.6%
Cost/income ratio (incl. compulsory contributions) (%)	63.9%	64.8%	64.3%	80.6%	68.2%	68.6%	64.6%	58.3%	61.5%
Operating return on CET1 (RoCET) (%)	9.2%	12.4%	10.8%	4.7%	8.8%	8.7%	14.6%	14.4%	14.5%
Operating return on tangible equity (%)	7.6%	10.3%	8.9%	3.8%	7.2%	7.2%	11.8%	11.8%	11.8%
Return on equity of net result (%)	3.9%	6.5%	5.2%	2.2%	6.5%	4.7%	8.0%	7.6%	7.8%
Net return on tangible equity (%)	4.0%	6.7%	5.4%	2.2%	6.7%	4.9%	8.3%	7.9%	8.1%

# Private and Small-Business Customers



€m	Q1 2022	Q2 2022	H1 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Total underlying revenues	1,475	1,519	2,994	1,067	1,480	5,540	1,495	1,285	2,780
Exceptional items	-7	21	14	-275	-11	-272	7	-7	-
<b>Total revenues</b>	<b>1,467</b>	<b>1,540</b>	<b>3,008</b>	<b>791</b>	<b>1,469</b>	<b>5,268</b>	<b>1,503</b>	<b>1,277</b>	<b>2,780</b>
o/w Net interest income	808	986	1,794	1,023	1,125	3,942	1,092	1,120	2,212
o/w Net commission income	640	586	1,226	535	484	2,245	592	530	1,122
o/w Net fair value result	55	-47	8	-38	-49	-79	-34	-45	-80
o/w Other income	-36	15	-20	-728	-92	-841	-147	-328	-474
o/w Dividend income	-	4	5	13	2	19	-	1	1
o/w Net income from hedge accounting	-	1	-	-12	10	-2	-	-2	-3
o/w Other financial result	-5	-5	-10	-270	-14	-294	-12	-5	-17
o/w At equity result	-1	-1	-1	3	4	5	-	-	-1
o/w Other net income	-30	16	-14	-462	-93	-569	-134	-321	-456
Risk result	-72	-88	-160	-90	-141	-392	-128	-49	-177
Operating expenses	821	828	1,649	821	946	3,416	846	883	1,729
Compulsory contributions	171	143	314	88	58	460	140	62	201
<b>Operating result</b>	<b>404</b>	<b>481</b>	<b>885</b>	<b>-208</b>	<b>323</b>	<b>1,000</b>	<b>389</b>	<b>284</b>	<b>673</b>
Total Assets	168,321	168,145	168,145	169,140	170,749	170,749	172,229	173,962	173,962
Liabilities	203,033	204,423	204,423	206,145	210,294	210,294	208,607	211,619	211,619
Average capital employed	6,661	6,844	6,744	6,737	6,669	6,724	6,804	6,817	6,808
RWA credit risk (end of period)	42,157	41,586	41,586	40,862	39,699	39,699	39,857	40,042	40,042
RWA market risk (end of period)	908	802	802	850	575	575	598	683	683
RWA operational risk (end of period)	11,465	11,644	11,644	11,577	13,343	13,343	13,289	12,738	12,738
<b>RWA (end of period)</b>	<b>54,529</b>	<b>54,033</b>	<b>54,033</b>	<b>53,289</b>	<b>53,616</b>	<b>53,616</b>	<b>53,744</b>	<b>53,463</b>	<b>53,463</b>
Cost/income ratio (excl. compulsory contributions) (%)	55.9%	53.8%	54.8%	103.7%	64.4%	64.8%	56.3%	69.1%	62.2%
Cost/income ratio (incl. compulsory contributions) (%)	67.6%	63.0%	65.3%	114.8%	68.4%	73.6%	65.6%	74.0%	69.4%
Operating return on CET1 (RoCET) (%)	24.2%	28.1%	26.2%	-12.3%	19.4%	14.9%	22.9%	16.6%	19.8%
Operating return on tangible equity (%)	22.9%	26.3%	24.7%	-11.5%	18.3%	14.0%	21.9%	15.9%	18.9%
Provisions for legal risks of CHF loans of mBank	-41	-40	-81	-477	-92	-650	-173	-347	-520
Operating result ex legal provisions on CHF loans	445	521	966	270	415	1,651	562	630	1,193

# PSBC Germany | Part of segment Private and Small-Business Customers



€m	Q1 2022	Q2 2022	H1 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Total underlying revenues	1,066	1,117	2,182	1,074	1,056	4,313	1,154	1,057	2,211
Exceptional items	-6	22	16	-5	-4	7	-7	-6	-13
<b>Total revenues</b>	<b>1,060</b>	<b>1,139</b>	<b>2,198</b>	<b>1,069</b>	<b>1,052</b>	<b>4,319</b>	<b>1,147</b>	<b>1,051</b>	<b>2,198</b>
o/w Net interest income	491	585	1,076	550	619	2,245	604	573	1,176
o/w Net commission income	539	495	1,035	451	418	1,904	511	450	961
o/w Net fair value result	22	3	24	4	9	37	8	2	10
o/w Other income	8	55	63	64	6	133	24	26	50
o/w Dividend income	-	3	4	13	2	18	-	-	-
o/w Net income from hedge accounting	-	-	-	-	-	-	-	-	-
o/w Other financial result	-	-	-	-	1	1	-	-	-
o/w At equity result	-1	-1	-1	3	4	5	-	-	-1
o/w Other net income	8	52	61	48	-	109	25	26	51
Risk result	-17	-46	-63	-52	-102	-218	-91	-9	-100
Operating expenses	689	691	1,380	692	805	2,877	703	726	1,429
Compulsory contributions	84	23	108	4	22	134	64	18	82
<b>Operating result</b>	<b>270</b>	<b>378</b>	<b>648</b>	<b>320</b>	<b>122</b>	<b>1,090</b>	<b>289</b>	<b>297</b>	<b>587</b>
Total Assets	124,960	125,571	125,571	126,975	126,178	126,178	126,024	126,285	126,285
Liabilities	160,355	162,229	162,229	164,263	166,273	166,273	162,817	164,312	164,312
Average capital employed	3,882	4,049	3,953	4,018	4,015	3,983	4,118	4,089	4,101
RWA credit risk (end of period)	24,584	24,146	24,146	24,257	23,611	23,611	23,522	23,359	23,359
RWA market risk (end of period)	449	466	466	492	245	245	247	311	311
RWA operational risk (end of period)	7,361	7,455	7,455	7,382	8,685	8,685	8,676	8,125	8,125
<b>RWA (end of period)</b>	<b>32,394</b>	<b>32,067</b>	<b>32,067</b>	<b>32,131</b>	<b>32,541</b>	<b>32,541</b>	<b>32,445</b>	<b>31,795</b>	<b>31,795</b>
Cost/income ratio (excl. compulsory contributions) (%)	65.0%	60.7%	62.8%	64.7%	76.6%	66.6%	61.3%	69.1%	65.0%
Cost/income ratio (incl. compulsory contributions) (%)	73.0%	62.7%	67.7%	65.1%	78.7%	69.7%	66.8%	70.8%	68.7%
Operating return on CET1 (RoCET) (%)	27.8%	37.3%	32.8%	31.9%	12.2%	27.4%	28.1%	29.1%	28.6%
Operating return on tangible equity (%)	27.2%	36.4%	32.0%	31.2%	12.0%	26.8%	27.8%	28.5%	28.2%



€m	Q1 2022	Q2 2022	H1 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Total underlying revenues	409	402	811	-7	423	1,227	342	228	570
Exceptional items	-1	-1	-2	-271	-7	-279	14	-1	13
<b>Total revenues</b>	<b>408</b>	<b>402</b>	<b>809</b>	<b>-278</b>	<b>417</b>	<b>948</b>	<b>356</b>	<b>226</b>	<b>582</b>
o/w Net interest income	317	400	718	473	506	1,697	488	547	1,035
o/w Net commission income	101	90	191	84	66	341	81	80	161
o/w Net fair value result	33	-49	-16	-42	-57	-116	-42	-47	-89
o/w Other income	-44	-40	-83	-792	-98	-974	-171	-354	-525
o/w Dividend income	-	1	1	-	-	1	-	1	1
o/w Net income from hedge accounting	-	1	-	-12	10	-2	-	-2	-3
o/w Other financial result	-5	-5	-10	-270	-15	-295	-12	-5	-17
o/w At equity result	-	-	-	-	-	-	-	-	-
o/w Other net income	-38	-36	-75	-510	-93	-678	-159	-347	-506
Risk result	-55	-41	-97	-38	-39	-174	-37	-39	-76
Operating expenses	132	138	269	129	141	539	143	157	301
Compulsory contributions	87	119	206	83	36	326	76	44	120
<b>Operating result</b>	<b>134</b>	<b>103</b>	<b>237</b>	<b>-528</b>	<b>201</b>	<b>-90</b>	<b>100</b>	<b>-14</b>	<b>86</b>
Total Assets	43,361	42,574	42,574	42,164	44,570	44,570	46,204	47,677	47,677
Liabilities	42,679	42,193	42,193	41,882	44,021	44,021	45,790	47,307	47,307
Average capital employed	2,780	2,795	2,790	2,719	2,654	2,741	2,686	2,729	2,708
RWA credit risk (end of period)	17,572	17,441	17,441	16,604	16,087	16,087	16,334	16,683	16,683
RWA market risk (end of period)	459	336	336	358	331	331	351	372	372
RWA operational risk (end of period)	4,103	4,189	4,189	4,195	4,657	4,657	4,613	4,613	4,613
<b>RWA (end of period)</b>	<b>22,134</b>	<b>21,965</b>	<b>21,965</b>	<b>21,158</b>	<b>21,075</b>	<b>21,075</b>	<b>21,299</b>	<b>21,668</b>	<b>21,668</b>
Cost/income ratio (excl. compulsory contributions) (%)	32.3%	34.3%	33.3%	n/a	33.8%	56.8%	40.3%	69.4%	51.6%
Cost/income ratio (incl. compulsory contributions) (%)	53.6%	64.0%	58.7%	n/a	42.5%	91.2%	61.6%	88.7%	72.1%
Operating return on CET1 (RoCET) (%)	19.3%	14.8%	17.0%	-77.7%	30.2%	-3.3%	14.9%	-2.0%	6.3%

# Corporate Clients



€m	Q1 2022	Q2 2022	H1 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Total underlying revenues	924	900	1,824	1,006	993	3,823	1,060	1,123	2,183
Exceptional items	2	-18	-16	15	-31	-32	18	1	19
<b>Total revenues</b>	<b>926</b>	<b>882</b>	<b>1,808</b>	<b>1,021</b>	<b>962</b>	<b>3,791</b>	<b>1,078</b>	<b>1,124</b>	<b>2,202</b>
o/w Net interest income	459	454	913	521	642	2,076	626	693	1,319
o/w Net commission income	340	318	658	332	330	1,320	335	321	655
o/w Net fair value result	115	103	218	168	49	436	132	128	260
o/w Other income	12	7	19	-1	-59	-41	-15	-18	-32
o/w Dividend income	-	3	3	-	2	5	-	2	3
o/w Net income from hedge accounting	-9	-7	-16	-2	-1	-18	-	-1	-1
o/w Other financial result	-2	-3	-4	-2	-3	-10	-2	-1	-3
o/w At equity result	1	5	6	2	-	8	1	3	4
o/w Other net income	21	9	30	2	-57	-26	-14	-21	-35
Risk result	-286	-52	-338	13	-121	-446	54	-169	-115
Operating expenses	532	504	1,036	497	627	2,160	514	514	1,029
Compulsory contributions	115	1	116	2	1	120	78	-6	72
<b>Operating result</b>	<b>-7</b>	<b>324</b>	<b>317</b>	<b>535</b>	<b>213</b>	<b>1,065</b>	<b>540</b>	<b>447</b>	<b>986</b>
Total Assets	137,696	144,368	144,368	144,601	136,696	136,696	135,005	135,282	135,282
Liabilities	161,374	172,218	172,218	173,599	156,195	156,195	161,939	163,773	163,773
Average capital employed	10,034	9,967	9,991	9,959	10,182	10,040	10,393	10,512	10,458
RWA credit risk (end of period)	69,768	69,570	69,570	71,285	72,978	72,978	72,741	73,457	73,457
RWA market risk (end of period)	6,462	4,980	4,980	5,409	4,090	4,090	4,767	5,000	5,000
RWA operational risk (end of period)	4,311	4,244	4,244	4,299	4,534	4,534	4,474	4,271	4,271
<b>RWA (end of period)</b>	<b>80,541</b>	<b>78,795</b>	<b>78,795</b>	<b>80,994</b>	<b>81,601</b>	<b>81,601</b>	<b>81,983</b>	<b>82,727</b>	<b>82,727</b>
Cost/income ratio (excl. compulsory contributions) (%)	57.5%	57.2%	57.3%	48.7%	65.1%	57.0%	47.7%	45.8%	46.7%
Cost/income ratio (incl. compulsory contributions) (%)	69.9%	57.3%	63.7%	48.9%	65.3%	60.1%	54.9%	45.2%	50.0%
Operating return on CET1 (RoCET) (%)	-0.3%	13.0%	6.4%	21.5%	8.4%	10.6%	20.8%	17.0%	18.9%
Operating return on tangible equity (%)	-0.3%	12.0%	5.9%	19.8%	7.7%	9.8%	19.1%	15.6%	17.3%

# Others & Consolidation



€m	Q1 2022	Q2 2022	H1 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Total underlying revenues	338	-110	228	-6	-72	151	99	214	313
Exceptional items	61	108	169	80	4	253	-13	15	2
<b>Total revenues</b>	<b>399</b>	<b>-2</b>	<b>398</b>	<b>74</b>	<b>-68</b>	<b>403</b>	<b>86</b>	<b>229</b>	<b>315</b>
o/w Net interest income	134	39	173	77	191	441	229	317	546
o/w Net commission income	-11	-9	-20	-17	-9	-46	-11	-10	-21
o/w Net fair value result	183	13	196	41	-144	93	-170	-100	-270
o/w Other income	93	-44	49	-28	-107	-85	39	22	61
o/w Dividend income	-1	1	-	1	7	7	-1	-	-
o/w Net income from hedge accounting	22	-48	-26	-25	-41	-93	-2	13	10
o/w Other financial result	33	-16	16	-12	6	11	16	21	37
o/w At equity result	-	-	-	-	-	-	-	-	-
o/w Other net income	39	20	59	8	-79	-11	26	-12	13
Risk result	-106	34	-72	-6	40	-38	6	9	15
Operating expenses	86	91	176	112	-20	268	104	84	188
Compulsory contributions	61	1	62	1	-	63	42	-4	39
<b>Operating result</b>	<b>147</b>	<b>-60</b>	<b>87</b>	<b>-45</b>	<b>-8</b>	<b>34</b>	<b>-54</b>	<b>158</b>	<b>104</b>
Restructuring expenses	15	25	39	14	40	94	4	4	8
<b>Pre-tax result</b>	<b>132</b>	<b>-84</b>	<b>48</b>	<b>-60</b>	<b>-48</b>	<b>-60</b>	<b>-58</b>	<b>155</b>	<b>97</b>
Total Assets	213,305	216,390	216,390	221,905	169,983	169,983	190,123	192,359	192,359
Liabilities	154,914	152,263	152,263	155,902	110,939	110,939	126,811	126,211	126,211
Average capital employed	7,060	7,177	7,159	7,406	7,262	7,238	6,851	7,400	7,124
RWA credit risk (end of period)	32,858	35,066	35,066	32,642	27,797	27,797	30,268	31,303	31,303
RWA market risk (end of period)	3,063	3,152	3,152	3,525	2,394	2,394	2,223	2,643	2,643
RWA operational risk (end of period)	4,115	4,002	4,002	4,014	3,322	3,322	3,311	3,840	3,840
<b>RWA (end of period)</b>	<b>40,036</b>	<b>42,220</b>	<b>42,220</b>	<b>40,181</b>	<b>33,513</b>	<b>33,513</b>	<b>35,802</b>	<b>37,787</b>	<b>37,787</b>

# Commerzbank Group | Exceptional revenue items



€m	Q1 2022	Q2 2022	H1 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
<b>Exceptional Revenue Items</b>	<b>56</b>	<b>111</b>	<b>167</b>	<b>-181</b>	<b>-38</b>	<b>-52</b>	<b>13</b>	<b>9</b>	<b>21</b>
o/w Net interest income	39	37	75	4	89	169	-7	-6	-13
o/w Net fair value result	17	48	65	84	-118	31	9	17	25
o/w Other income	-	27	27	-270	-9	-252	11	-2	9
o/w FVA, CVA / DVA, AT1 FX effect (NII, NCI, NFVR)	17	48	65	84	-118	31	9	17	25
<b>PSBC Germany</b>	<b>-6</b>	<b>22</b>	<b>16</b>	<b>-5</b>	<b>-4</b>	<b>7</b>	<b>-7</b>	<b>-6</b>	<b>-13</b>
o/w Net interest income	-6	-5	-11	-5	-4	-20	-7	-6	-13
o/w Net fair value result	-	1	1	-	-	-	-	-	-
o/w Other income	-	27	27	-	-	27	-	-	-
o/w FVA, CVA / DVA (NII, NFVR)	-	1	1	-	-	-	-	-	-
<b>mBank</b>	<b>-1</b>	<b>-1</b>	<b>-2</b>	<b>-271</b>	<b>-7</b>	<b>-279</b>	<b>14</b>	<b>-1</b>	<b>13</b>
o/w Net fair value result	-1	-1	-2	-1	2	-1	3	1	4
o/w Other income	-	-	-	-270	-9	-278	11	-2	9
o/w FVA, CVA / DVA (NII, NFVR)	-1	-1	-2	-1	2	-1	3	1	4
<b>CC</b>	<b>2</b>	<b>-18</b>	<b>-16</b>	<b>15</b>	<b>-31</b>	<b>-32</b>	<b>18</b>	<b>1</b>	<b>19</b>
o/w Net fair value result	2	-18	-16	15	-31	-32	18	1	19
o/w FVA, CVA / DVA (NII, NFVR)	2	-18	-16	15	-31	-32	18	1	19
<b>O&amp;C</b>	<b>61</b>	<b>108</b>	<b>169</b>	<b>80</b>	<b>4</b>	<b>253</b>	<b>-13</b>	<b>15</b>	<b>2</b>
o/w Net interest income	45	42	87	9	93	189	-	-	-
o/w Net fair value result	16	66	82	70	-89	63	-13	15	2
o/w FVA, CVA / DVA, AT1 FX effect (NII, NCI, NFVR)	16	66	82	70	-89	63	-13	15	2

## Description of Exceptional Revenue Items

2022	€m	2022	€m	2023	€m
Q1 PPA Consumer Finance (PSBC)	-6	Q4 TLTRO benefit (O&C)	93	Q1 PPA Consumer Finance (PSBC)	-7
Q1 TLTRO benefit (O&C)	45	Q4 Credit holidays in Poland (PSBC)	-9	Q1 Credit holidays in Poland (PSBC)	11
Q2 PPA Consumer Finance (PSBC)	-5			Q2 PPA Consumer Finance (PSBC)	-6
Q2 TLTRO benefit (O&C)	42			Q2 Credit holidays in Poland (PSBC)	-2
Q2 Prov. re judgement on pricing of accounts (PSBC)	27				
Q3 PPA Consumer Finance (PSBC)	-5				
Q3 TLTRO benefit (O&C)	9				
Q3 Credit holidays in Poland (PSBC)	-270				
Q4 PPA Consumer Finance (PSBC)	-4				

# Glossary – Key ratios



Key Ratio	Abbreviation	Calculated for	Numerator	Denominator		
				Group	Private and Small Business Customers and Corporate Clients	Others & Consolidation
Cost/income ratio (excl. compulsory contributions) (%)	CIR (excl. compulsory contributions) (%)	Group as well as segments PSBC and CC	Operating expenses	Total revenues	Total revenues	n/a
Cost/income ratio (incl. compulsory contributions) (%)	CIR (incl. compulsory contributions) (%)	Group as well as segments PSBC and CC	Operating expenses and compulsory contributions	Total revenues	Total revenues	n/a
Operating return on CET1 (%)	Op. RoCET (%)	Group and segments (excl. O&C)	Operating profit	Average CET1 <sup>1</sup>	12.7% <sup>2</sup> of the average RWAs (YTD: PSBC Germany €32.3bn, mBank €21.3bn, CC €82.3bn)	n/a (note: O&C contains the reconciliation to Group CET1)
Operating return on tangible equity (%)	Op. RoTE (%)	Group and segments (excl. O&C)	Operating profit	Average IFRS capital after deduction of intangible assets <sup>1</sup>	12.7% <sup>2</sup> of the average RWAs plus average regulatory capital deductions (excluding intangible assets) (YTD: PSBC Germany €0.1bn, mBank €0.2bn, CC €0.9bn)	n/a (note: O&C contains the reconciliation to Group tangible equity)
Return on equity of net result (%)	Net RoE (%)	Group	Consolidated Result attributable to Commerzbank shareholders and investors in additional equity components after pay-out accrual (if applicable) and after deduction of potential (fully discretionary) AT1 coupon	Average IFRS capital without non-controlling interests and without additional equity components <sup>1</sup>	n/a	n/a
Net return on tangible equity (%)	Net RoTE (%)	Group	Consolidated Result attributable to Commerzbank shareholders and investors in additional equity components after pay-out accrual (if applicable) and after deduction of potential (fully discretionary) AT1 coupon	Average IFRS capital without non-controlling interests and without additional equity components after deduction of intangible assets (net of tax) <sup>1</sup>	n/a	n/a
Non-Performing Exposure ratio (%)	NPE ratio (%)	Group	Non-performing exposures	Total exposures according to EBA Risk Dashboard	n/a	n/a
Cost of Risk (bps)	CoR (bps)	Group	Risk Result	Exposure at Default	n/a	n/a
Cost of Risk on Loans (bps)	CoRL (bps)	Group	Risk Result	Loans and Advances [annual report note (25)]	n/a	n/a

Key Parameter	Calculated for	Calculation
Total underlying revenues	Group and segments	Total revenues excluding exceptional revenue items
Underlying Operating Performance	Group and segments	Operating result excluding exceptional revenue items and compulsory contributions

<sup>1</sup>) reduced by potential pay-out accrual and potential (fully discretionary) AT1 coupon

<sup>2</sup>) charge rate reflects current regulatory and market standard

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## Financial calendar 2023 / 2024

8 November 2023

Q3 2023 results  
Strategy update

15 February 2024

Q4 2023 results

15 May 2024

Q1 2024 results

7 August 2024

Q2 2024 results

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