

Press release

AUMOVIO presenting significant nine-month performance increase and a solid first standalone quarter

- Adjusted consolidated sales in 9M 2025 of €14.1 billion (9M 2024: €14.7 billion, -4.2 percent) and in Q3 2025 of €4.5 billion (Q3 2024: €4.8 billion, -6.4 percent)
- Adjusted EBIT in 9M 2025 of €409 million (9M 2024: €166 million, +146.4 percent) and in Q3 2025 of €150 million (Q3 2024: €215 million, -30.2 percent)
- Adjusted EBIT margin in 9M 2025 of 2.9 percent (9M 2024: 1.1 percent) and in Q3 of 3.3 percent (Q3 2024: 4.5 percent)
- Financial targets for 2025 confirmed – adjusted EBIT expected towards the upper end of the range, and sales concretized to €18.0-19.0 billion
- Continued strong net liquidity position of €1.1 billion

Frankfurt, Germany, November 7, 2025. AUMOVIO shows an overall positive business performance in the first nine months of fiscal year 2025 as well as a solid first quarter as an independent company. As expected, adjusted sales performance in the first nine months came in at €14.1 billion, slightly below the prior-year period (-4.2 percent year-on-year). However, profitability increased significantly over the same period, with adjusted EBIT rising to €409 million (+146.4 percent year-on-year) and an adjusted EBIT margin of 2.9 percent (9M 2024: 1.1 percent). This development was mainly driven by a higher gross margin, resulting from improvements in the product mix and portfolio streamlining measures. Fixed costs also improved due to the continued implementation of efficiency programs across research and development, sales, logistics and administration.

“The first nine months as well as our third quarter have proven our strength as an independent company. We trust in our strategy, in our people and in our ability to shape the future of mobility. Our active portfolio management and continued execution of performance initiatives remain key drivers of our resilience and future success,” said AUMOVIO CEO Philipp von Hirschheydt in Frankfurt on Friday.

Increase in automotive production in the third quarter

Global production of passenger cars and light commercial vehicles in the third quarter of 2025 was approximately 4 percent higher than in the same period of the previous year (Q3 2024: 21.6 million units). Production in Europe increased slightly to 3.6 million units (+1 percent), while vehicle production in North America rose to around 3.9 million units (+5 percent). China recorded the strongest growth with around 8 million units (+10 percent). The Asia-Pacific region reached 5.9 million units (+1 percent).

Group highlights in Q3 2025

AUMOVIO delivered a resilient performance in the third quarter of 2025 despite the challenging market environment, supported by its balanced business portfolio and ongoing cost discipline. Adjusted consolidated sales amounted to €4.5 billion (Q3 2024: €4.8 billion), representing a decline of 6.4 percent year-on-year. Adjusted EBIT reached €150 million (Q3 2024: €215 million), corresponding to an adjusted EBIT margin of 3.3 percent (Q3 2024: 4.5 percent).

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The company's diversified and complementary business mix continued to support revenue performance in a persistently challenging market environment. A continued strong net liquidity position of €1.1 billion and a solid balance sheet provide stability and financial flexibility. Adjusted free cash flow for the first nine months of 2025 totaled -€150 million (9M 2024: -€547 million). The company remains committed to maintaining robust capital resources. Despite all challenges, the first stand-alone results clearly demonstrate AUMOVIO's strength and resilience, providing a supportive backdrop for the business in the quarters ahead and the ability to adjust to rapidly changing market requirements.

Development of business areas in the first nine months of 2025

The business areas showed a mixed performance, with overall sales remaining subdued in the first nine months:

In the business area **Autonomous Mobility (AM)**, adjusted sales declined slightly in the first nine months to €2.4 billion, down 2.2 percent year-on-year primarily due to market headwinds, the deconsolidation of certain business units and negative currency effects. Profitability improved, reducing the adjusted EBIT loss to €10.0 million, an 88.5 percent improvement compared to the prior year. AUMOVIO has initiated further measures to secure AM's future growth and will invest \$110 million to significantly expand its manufacturing facility in New Braunfels, Texas, to meet the growing demand for Advanced Driver Assistance Systems (ADAS) in North America.

The business area **Architecture and Network Solutions (ANS)** reported adjusted sales of €3.8 billion, a decline of 9.4 percent compared to the prior year with adjusted EBIT decreasing to €174 million from €217 million in the prior year. The decline in sales is attributable to reduced volume, the early termination of a build-to-print business, and the negative impact of exchange rates on revenue. The reduction in EBIT results primarily from the reduced volume, currency effects, and in particular, the reduction in customer reimbursements for development services, which could only be partially offset by cost savings.

The business area **Safety and Motion (SAM)** remained broadly stable and achieved adjusted sales of €5.6 billion, a slight decrease of 1.9 percent versus prior year. Despite the modest drop in revenue, adjusted EBIT improved significantly from €156 million to €248 million, supported by a substantial reduction in fixed costs and lower quality-related expenses.

The business area **User Experience (UX)** remained stable with adjusted sales of €2.3 billion, a decline of 0.6 percent compared to the prior year period and an improved adjusted EBIT of €5.0 million compared to a loss of €127 million in the prior year. This development highlights the solid performance of UX in a challenging environment, driven by operational manufacturing efficiencies and successful execution of transformation initiatives.

The business area Contract Manufacturing (CM) reported adjusted sales of €107 million, a decline of 41.8 percent compared to the prior-year period, and an adjusted EBIT of -€2.0 million compared to €4.0 million in the first nine months of 2024.

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2025 outlook refined and confirmed, mid- and long-term targets unchanged

AUMOVIO has refined its financial targets for 2025, narrowing the topline guidance for sales to €18.0-19.0 billion and confirming that the adjusted EBIT margin is expected to close at the upper end of the previously communicated range of 2.5-4.0 percent. Supported by a robust portfolio and disciplined cost management, AUMOVIO continues to pursue its mid-term targets of sales between €20.0-22.0 billion and an adjusted EBIT margin in the range of 4.0-6.0 percent. In the long-term, the company aims for sales above €24.0 billion and an adjusted EBIT margin of 6.0-8.0 percent.

“With our solid financial foundation and the strong results achieved, we look ahead with confidence. We are confirming – and refining – our financial target for adjusted EBIT towards the upper end of the range. I am excited to help shaping AUMOVIO’s successful path going forward,” said AUMOVIO CFO Jutta Dönges.

Key Figures

€ millions	January 1 to September 30		Third Quarter	
	2025	2024	2025	2024
Sales	14,054	14,740	4,509	4,841
Adjusted sales	14,054	14,665	4,509	4,816
Adjusted operating result (adjusted EBIT) ¹	409	166	150	215
in % of adjusted sales	2.9%	1.1%	3.3%	4.5%
Research and development expenses (net)	1,812	1,945	531	581
Capital expenditure	491	666	145	229
in % of sales	3.5%	4.5%	3.2%	4.7%
Adjusted free cash flow ²	-150	-547	27	130
Net indebtedness ³	-1,131	5,520		
Working capital ⁴	2,440	3,144		

1 Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

2 Defined as cash flow arising from operating and investment activities, adjusted for the disposals and acquisitions of companies and business operations, as well as other interest-bearing investments.

3 Defined as short-term and long-term indebtedness less liquid assets, short-term derivative instruments and interest-bearing investments, and long-term derivative instruments and interest-bearing investments; negative net indebtedness defined as net liquidity.

4 Defined as the sum of inventories plus trade accounts receivable, less trade accounts payable.

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Press contact

Stephanie Lorbach
Head of Financial Communications
AUMOVIO SE
+49 69 7603-1797
E-Mail: stephanie.lorbach@aumovio.com

Sebastian Fillenberg
Head of External Communications
AUMOVIO SE
+49 69 7603-72234
E-Mail: sebastian.fillenberg@aumovio.com

Press portal:	www.aumovio.com/en/company/press
Media center:	www.aumovio.com/en/company/press/media-library.html
Social media:	www.linkedin.com/company/aumovio

AUMOVIO continues the business of the former Continental group sector Automotive (including the Contract Manufacturing division) as an independent company with its spin-off in September 2025. The technology and electronics company offers a wide-ranging portfolio that makes mobility safe, exciting, connected, and autonomous. This includes sensor solutions, displays, braking, and comfort systems, as well as comprehensive expertise in software, architecture platforms, and assistance systems for software-defined vehicles. In the fiscal year 2024, the business areas, which now belong to AUMOVIO, generated sales of 19.6 billion Euro. The company is headquartered in Frankfurt, Germany and has over 86,000 employees in more than 100 locations worldwide.