

# Helmerich & Payne, Inc.

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**May 2025**

*Financial data as of 3/31/2025; other data and year-to-date references are as of 5/7/2025 unless otherwise noted.*



# Forward-Looking Statements

This presentation includes “forward-looking statements” within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934, and such statements are based on current expectations and assumptions that are subject to risks and uncertainties. All statements other than statements of historical facts included in this presentation, including, without limitation, statements regarding the anticipated benefits (including synergies and cash flow) of the acquisition and integration of KCA Deutag, the anticipated impact of the acquisition of KCA Deutag on the Company’s business and future financial and operating results, the anticipated timing of expected synergies, cost savings and returns from the acquisition of KCA Deutag, the anticipated impact of suspended rigs related to the Acquisition, the timing and terms of recommencement of suspended rigs related to the Acquisition, the Company’s business strategy, future financial position, operations outlook, future cash flow, future use of generated cash flow, dividend amounts and timing, amounts of any future dividends, investments, active rig count projections, projected costs and plans, objectives of management for future operations, contract terms, financing and funding, debt reduction plans, capex spending and budgets, outlook for domestic and international markets, future commodity prices, future customer activity and relationships and the expected impact of the integration of KCA Deutag are forward-looking statements. For information regarding risks and uncertainties associated with the Company’s business, please refer to the “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” sections and other disclosures in the Company’s SEC filings, including but not limited to its annual report on Form 10-K and quarterly reports on Form 10-Q. As a result of these factors, Helmerich & Payne, Inc.’s actual results may differ materially from those indicated or implied by such forward-looking statements. Investors are cautioned not to put undue reliance on such statements. We undertake no duty to publicly update or revise any forward-looking statements, whether as a result of new information, changes in internal estimates, expectations or otherwise, except as required under applicable securities laws.

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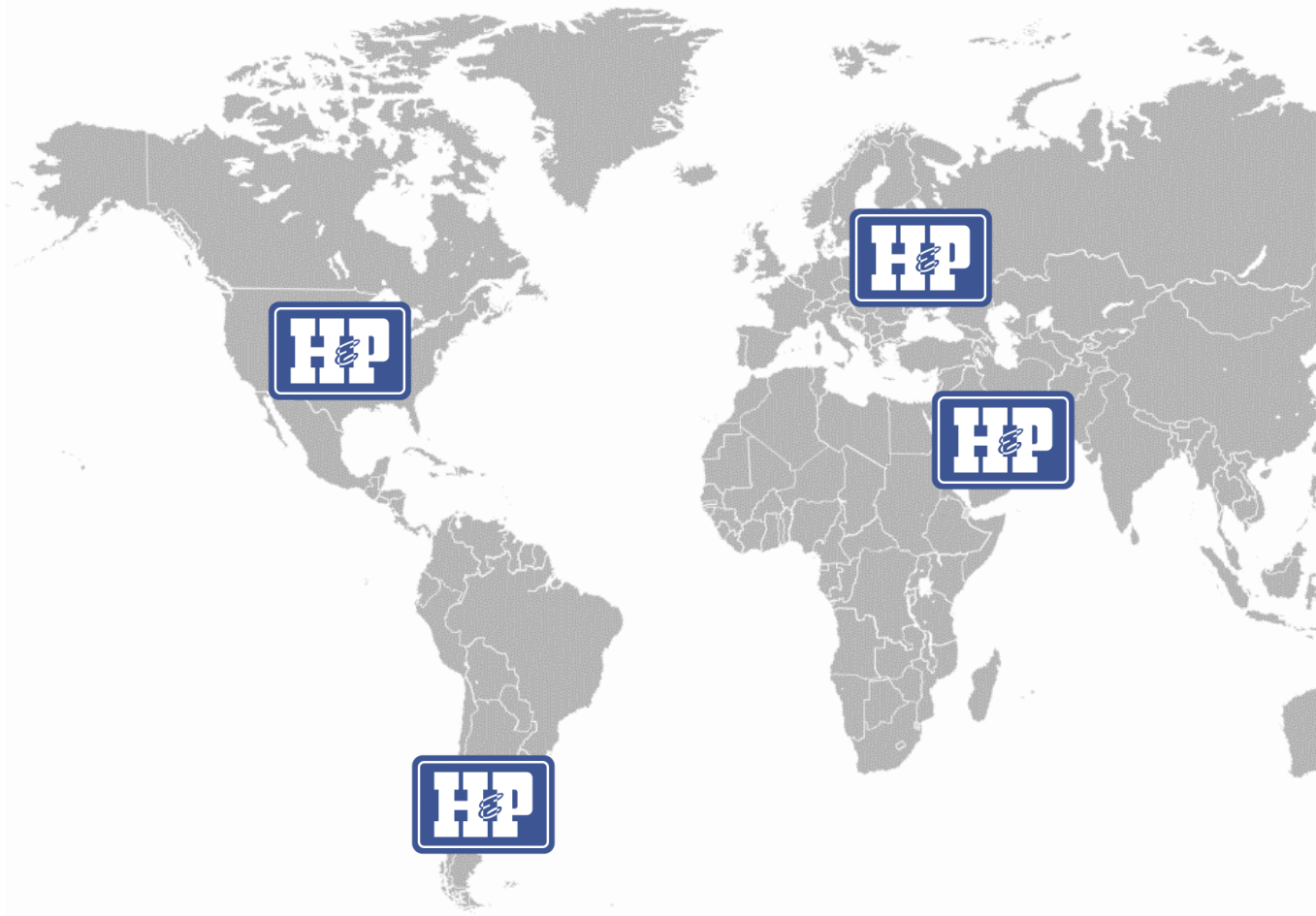
## Market & Industry Data:

The data included in this presentation regarding the oil field services industry, including trends in the market and the Company’s position and the position of its competitors within this industry, are based on the Company’s estimates, which have been derived from management’s knowledge and experience in the industry, and information obtained from customers, trade and business organizations, internal research, publicly-available information, industry publications and surveys and other contacts in the industry. The Company has also cited information compiled by industry publications, governmental agencies and publicly-available sources. Although the Company believes these third-party sources to be reliable, it has not independently verified the data obtained from these sources and it cannot assure you of the accuracy or completeness of the data. Estimates of market size and relative positions in a market are difficult to develop and inherently uncertain and the Company cannot assure you that it is accurate. Accordingly, you should not place undue weight on the industry and market share data presented in this presentation.

## Use of Non-GAAP Financial Measures:

Statements made in this presentation include non-GAAP financial measures. The required reconciliations to U.S. GAAP financial measures are included at the end of this presentation.

# H&P – Achieving Global Scale



## **Premier U.S. driller**

*149 contracted rigs*

## **Strong presence in Middle East**

*65 contracted rigs<sup>(1)</sup>*

## **Asset lite offshore business**

*37 offshore rigs and management contracts*

## **Growth market exposure**

*Major provider of Vaca Muerta rigs*

(1) Includes 17 rigs that have either temporarily suspended operations or have been notified to suspend operations in Saudi Arabia

# Current Focus for Fiscal 2025



## Focus on NAS Direct Margin/Day<sup>(1)</sup>

- Target of 50% direct margin
- Resilient margin/day is a testament of H&P's value creation for customers
- Performance contracts remain a critical component of our overall contracting strategy
- Reducing capital intensity on revenue generated

## International Expansion

- Closed acquisition of KCA Deutag in January '25 – now working on a seamless integration
- Organic growth – 7 H&P rigs in Saudi Arabia have now commenced operations
- Viewing near-term headwinds as temporary growing pains from achieving greater scale

## Debt Reduction

- Repaid \$25 million on its existing \$400 million term loan during the second fiscal quarter
- Expects to repay approximately \$175 million in calendar 2025

(1) Direct Margin/Day is a non-GAAP financial measure; see the Appendix for GAAP reconciliation.



## Scale

*A global leader in onshore drilling*

- Largest driller in U.S. – margin and mkt. sh. leader
- A leading driller in Middle East
- A leading driller in South America

## Evolving the Commercial Model

*Performance Contracts*

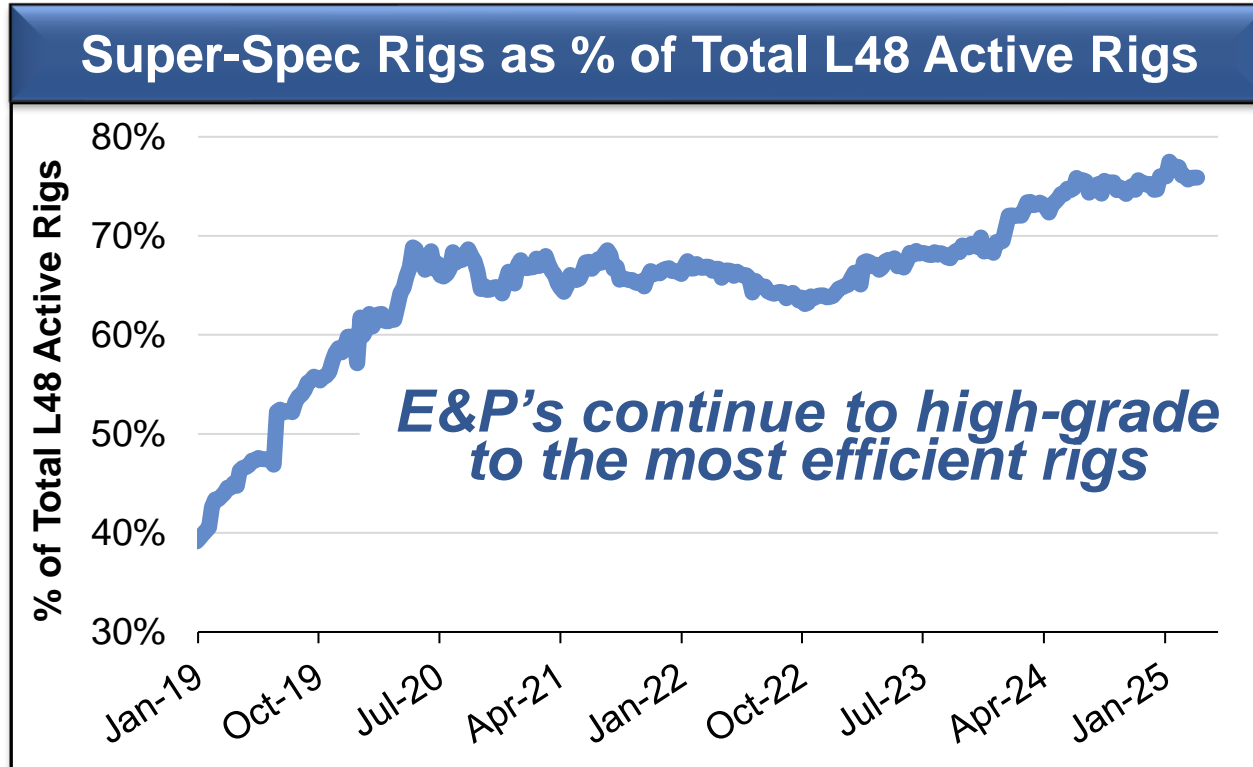
- ~50% of North America Solutions segment contracts are performance-based
- Perf.-based contracts integrate H&P's tech. to help achieve desired customer outcome
- Such contracts are accretive to margins

## Technology

*Comprehensive suite of software solutions*

- Helps improve wellbore quality & placement
- Helps improve drilling precision & consistency
- Helps reduce drilling times – provides opportunity to lower well cost

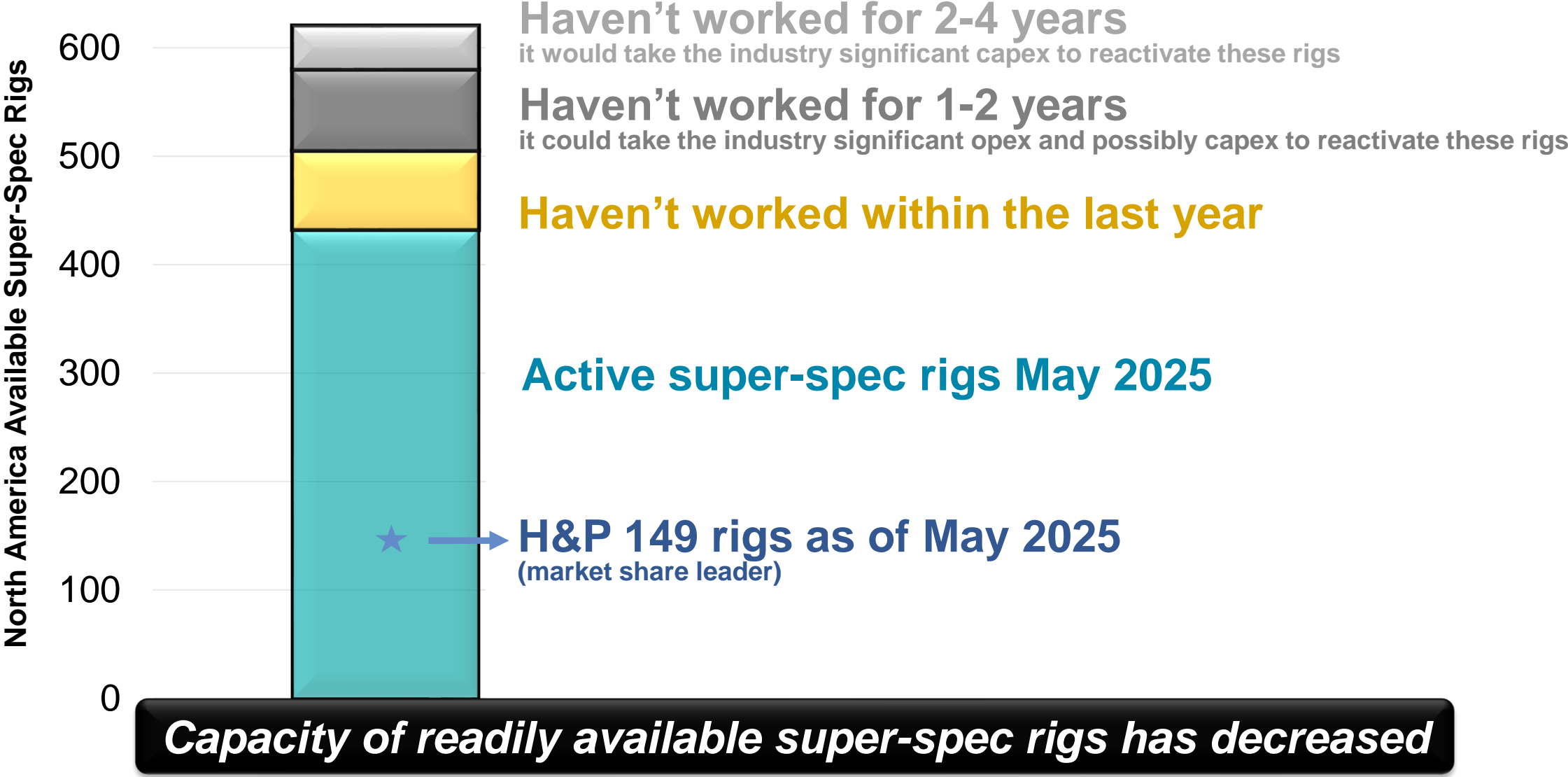
# The U.S. Rig Replacement Cycle Continues



- ✔ well complexity continues to increase
- ✔ customers want consistency / reliability
- ✔ wellbore quality and placement enhances E&P returns
- ✔ rig performance, not rates can greatly impact total well costs

**More efficient super-spec rigs support the “manufacturing process” of unconventional shale development (Jevons paradox at work – the more efficient, the greater the demand)**

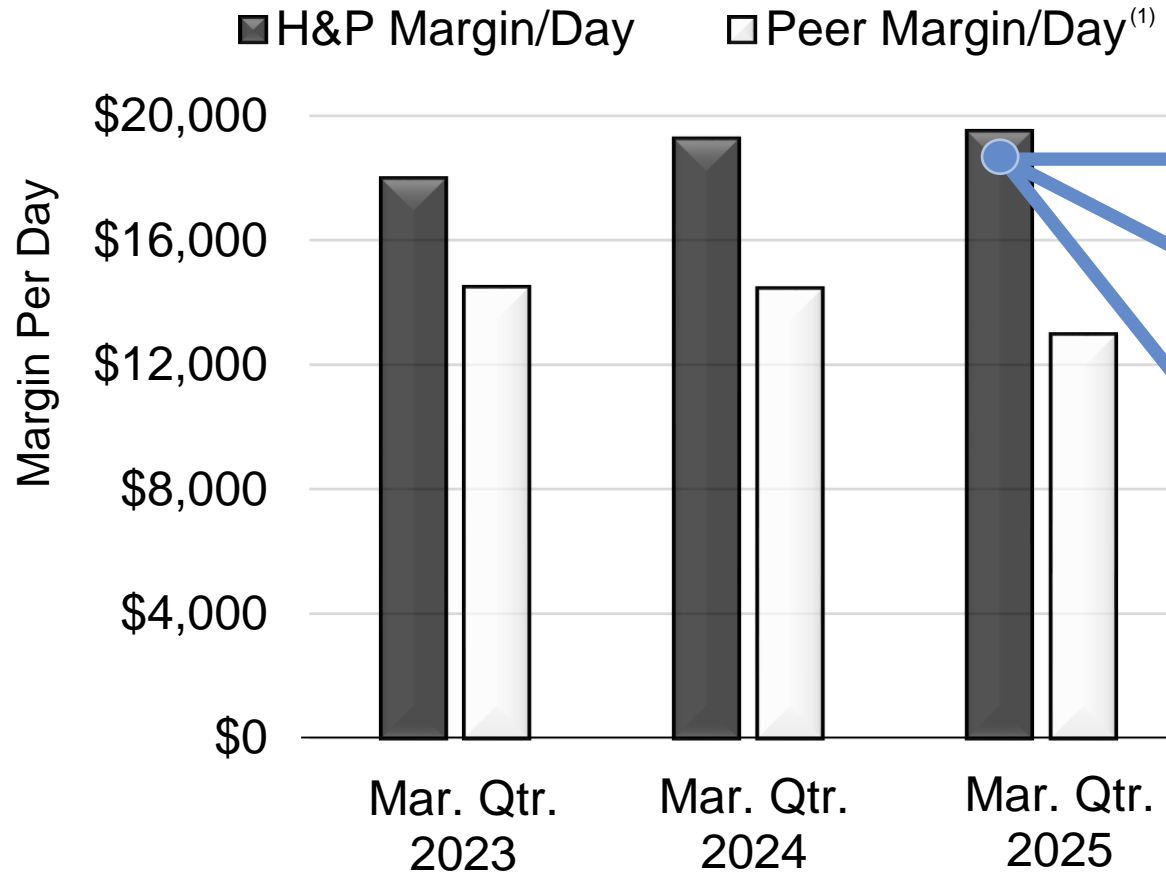
# Utilization for Super-Spec Rigs Remains Healthy



# Resilient Margins in North America Solutions



## Land Driller Margin/Day



### *H&P is the U.S. margin leader*

- More than \$1B on annual basis
- Reflects the value we help create for our customers
- H&P is proactively adapting to an evolving market through performance contracts

(1) Peers include Patterson-UTI, Nabors, and Precision



# Actuals – Q2 Fiscal 2025



	North America Solutions	International Solutions	Offshore Solutions	Other
Direct Margin <sup>1</sup> (\$MMs)	\$265.6	\$26.9	\$26.2	\$(7.8)
Exit Rigs/Mgmt. Cont.	150	76 generating revenue	37	N / A

Q2 Fiscal 2025	\$MMs
Adjusted EBITDA <sup>(1)</sup>	\$241.5
Diluted EPS	\$0.01
Adjusted EPS <sup>(1)</sup>	\$0.02
Cash Flow From Operating Activities	\$56.0
Net Capital Expenditures <sup>(1)</sup>	\$144.8

(1) Direct Margin, Adjusted EBITDA, Adjusted EPS, and Net Capex are non-GAAP financial measure; see the Appendix for GAAP reconciliation.

# Guidance – Q3 Fiscal 2025



	North America Solutions	International Solutions	Offshore Solutions	Other
Direct Margin <sup>1</sup> (\$MMs)	\$235-\$260	\$25-\$35	\$22-\$29	\$2-\$5
Average Rigs/Mgmt. Cont.	143-149	85-91 (68-74 generating rev.)	30-35	N / A

Full Fiscal Year 2025 Guidance Items	\$MMs
Gross Capital Expenditures	\$360-\$395
Depreciation	~\$595
Research and Development	~\$32
Selling, General, & Administrative	~\$280
Cash Taxes	\$190-\$240
Net Interest Expense for remainder of FY25 (Q3–Q4)	~\$50

(1) Direct Margin is a non-GAAP measure; see the Appendix for GAAP reconciliation.

# Financial Strength and Liquidity



**Total Liquidity**

**\$1.15 B**

Cash and Undrawn  
Credit Facility

**Debt Reduction Goal**

**\$400 M**

In 2025-2026

**Credit Rating**

**BBB/Baa2**

Investment-Grade at  
S&P & Moody's

**Backlog<sup>(1)</sup>**

**~\$7.6 B**

Backlog Supported by Large  
Investment-Grade Customers

**Q2 Adj. EBITDA<sup>(2)</sup>**

**\$242 M**

Expecting to Realize \$50-\$75M in  
Synergies & Other Cost Savings

**Dividend Yield**

**~5%**

Competitive Within OFS

(1) Represents the combined backlog of H&P and KCA Deutag

(2) Adjusted EBITDA is non-GAAP financial measure; see the Appendix for GAAP reconciliation.

# H&P's Commitment to Capital Allocation



**CASH FLOW  
FROM  
OPERATIONS**

**CAPITAL  
ALLOCATION**

## **STRONG FINANCIAL POSITION**

- ▶ Commitment to maintaining investment grade credit ratings
- ▶ Plan to delever with free cash flow post close of KCA Deutag acquisition

## **RETURNS TO SHAREHOLDERS**

- ▶ Intends to maintain annual base dividend of \$1/share (~5% yield) – has consistently paid a dividend since 1960
- ▶ Additional opportunistic shareholder returns in the medium term

## **CAPITAL EXPENDITURES**

- ▶ Maintenance – moves with active rig count
- ▶ Walking conversions based on demand
- ▶ International growth – will vary based on opportunity set



# Appendix Section

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# H&P Global Rig Fleet



Regions	Rigs Available	Rigs Contracted <sup>(1)</sup>	% Contracted
<b>North America Solutions</b>	<b>224<sup>(2)</sup></b>	<b>149</b>	<b>67%</b>
<b>International Solutions</b>	<b>153</b>	<b>88</b>	<b>58%</b>
Middle East <sup>(3)(4)</sup>	77	64	83%
South America	47	15	32%
Rest of World	29	9	31%
<b>Offshore Solutions</b>	<b>7</b>	<b>3</b>	<b>43%</b>
<b>Total Fleet</b>	<b>384</b>	<b>240</b>	<b>63%</b>

- ✓ A global leader in onshore drilling
- ✓ Largest fleet of super-spec rigs in the U.S.
- ✓ A leading land driller in the Middle East and South America

(1) Contracted rig count as of 5/7/2025

(2) 99% of H&P's rigs in North America Solutions are super-spec

(3) Includes rigs in Saudi Arabia, Oman, Kuwait, and Bahrain

(4) Includes 17 rigs that have either temporarily suspended operations or have been notified to suspend operations in Saudi Arabia

Source: Company reports

# Debt and Liquidity



## Debt Schedule:

Type	Amount	Maturity	Interest Rate <sup>(1)</sup>
Term Loan	\$375 M	Jan. 2027	5.79%
3-yr Bond	\$350 M	Dec. 2027	4.65%
5-yr Bond	\$350 M	Dec. 2029	4.85%
10-yr Bond	\$550 M	Sept. 2031	2.90%
10-yr Bond	\$550 M	Dec. 2034	5.50%
<b>Total Debt</b>	<b>\$2,175 M<sup>(2)</sup></b>		<b>4.64%</b>

## Liquidity:

Type	Amount
Undrawn Credit Facility	\$950 M
Cash & Short-Term Investments <sup>(3)</sup>	\$196 M
<b>Total Liquidity</b>	<b>\$1,146 M</b>



**Credit Rating**  
**BBB/Baa2**  
*Investment-Grade  
at S&P & Moody's*

(1) Rate will change in accordance with SOFR (secured overnight financing rate) fluctuations

(2) Not included is \$86MM of secured term loan credit agreements

(3) Cash and equivalent balances include balances outside of the US

# Non-GAAP Reconciliation of Direct Margin



(in thousands)	Three Months Ended		
	March 31, 2025	December 31, 2024	March 31, 2024
<b>NORTH AMERICA SOLUTIONS</b>			
Segment operating income	\$ 151,943	\$ 152,211	\$ 147,224
<i>Add back:</i>			
Depreciation and amortization	87,151	88,336	97,573
Research and development	9,502	9,441	12,972
Selling, general and administrative expense	15,484	15,810	13,682
Acquisition transaction costs	34	—	—
Asset impairment charge	1,507	—	—
Direct margin (Non-GAAP)	<u>\$ 265,621</u>	<u>\$ 265,798</u>	<u>\$ 271,451</u>
<b>INTERNATIONAL SOLUTIONS</b>			
Segment operating income (loss)	\$ (34,983)	\$ (14,484)	\$ 4,070
<i>Add back:</i>			
Depreciation and amortization	57,153	4,828	2,418
Selling, general and administrative expense	4,546	2,708	2,377
Acquisition transaction costs	210	—	—
Direct margin (Non-GAAP)	<u>\$ 26,926</u>	<u>\$ (6,948)</u>	<u>\$ 8,865</u>
<b>OFFSHORE SOLUTIONS</b>			
Segment operating income	\$ 17,375	\$ 3,505	\$ 78
<i>Add back:</i>			
Depreciation and amortization	7,777	1,980	1,941
Selling, general and administrative expense	964	1,064	884
Acquisition transaction costs	60	—	—
Direct margin (Non-GAAP)	<u>\$ 26,176</u>	<u>\$ 6,549</u>	<u>\$ 2,903</u>

Direct margin is considered a non-GAAP metric. We define "direct margin" as operating revenues (less reimbursements) less direct operating expenses (less reimbursements). Direct margin is included as a supplemental disclosure because we believe it is useful in assessing and understanding our current operational performance, especially in making comparisons over time. Direct margin is not a substitute for financial measures prepared in accordance with GAAP and should therefore be considered only as supplemental to such GAAP financial measures.



# Non-GAAP Reconciliation of Adjusted EBITDA



(in thousands)	Three Months Ended		
	March 31, 2025	December 31, 2024	March 31, 2024
Net income	\$ 1,654	\$ 54,772	\$ 84,831
<b>Add back:</b>			
Net income tax attributable to non-controlling interest	1,332	—	—
Income tax expense	41,462	21,647	32,194
<b>Other (income) expense</b>			
Interest and dividend income	(7,257)	(21,741)	(6,567)
Interest expense	28,338	22,298	4,261
(Gain) loss on investment securities	(27,788)	13,367	(3,747)
Foreign currency exchange loss	6,018	903	595
Other	(1,596)	(360)	(400)
Depreciation and amortization	157,657	99,080	104,545
Other (gain) loss on sale of assets	(884)	1,673	2,431
<b>Excluding Select Items (Non-GAAP)</b>			
Research and development costs associated with an asset acquisition	—	—	3,840
Expenses related to transaction and integration costs	29,867	10,535	850
Gains related to an insurance claim	—	(2,366)	—
Impairment for fair market value adjustments to equipment held for sale	1,844	—	—
Change in actuarial assumptions on estimated liabilities	10,857	—	—
<b>Adjusted EBITDA (Non-GAAP)</b>	<b>\$ 241,504</b>	<b>\$ 199,808</b>	<b>\$ 222,833</b>

Adjusted EBITDA and 'Select Items' are considered to be non-GAAP metrics. Adjusted EBITDA is defined as net income(loss) before taxes, depreciation and amortization, gains and losses on asset sales, other income and expense - which includes interest income and interest expense, and excludes the impact of 'select items' which management defines as certain items that do not reflect the ongoing performance of our core business operations. These metrics are included as supplemental disclosures as management uses them to assess and understand current operational performance, especially in analyzing historical trends which are used in forecasting future period results. For this reason, we believe this measure will be useful to information to investors. The presence of non-GAAP metrics is not intended to suggest that such measures should be considered as a substitute for certain GAAP metrics and, given that not all companies define Adjusted EBITDA the same way, this financial measure may not be comparable to similarly titled metrics disclosed by other companies.

# Reconciliation of Non-GAAP Measures



## Adjusted EPS

<i>(in thousands, except per share data)</i>	Three Months Ended March 31, 2025			
	Pretax	Tax Impact	Net	EPS
Net income (GAAP basis)			\$ 1,654	\$ 0.01
(-) Fair market adjustment to equity investments	\$ 27,788	\$ 11,582	\$ 16,206	\$ 0.16
(-) Impairment for fair market value adjustments to equipment held for sale	\$ (1,844)	\$ (1,010)	\$ (834)	\$ (0.01)
(-) Changes in actuarial assumptions on estimated liabilities	\$ (10,857)	\$ (5,944)	\$ (4,913)	\$ (0.05)
(-) Losses related to transaction and integration costs	\$ (29,867)	\$ (19,202)	\$ (10,665)	\$ (0.11)
Adjusted net income			\$ 1,860	\$ 0.02

Adjusted EPS and 'Select Items' are considered to be non-GAAP metrics. Adjusted EPS is defined as Earnings Per Share excluding the impact of 'select items'. The Company believes identifying and excluding select items is useful in assessing and understanding current operational performance, especially in making comparisons over time involving previous and subsequent periods and/or forecasting future period results. Select items are excluded as they are deemed to be outside of the Company's core business operations.

## Net capex

Three Months Ended  
March 31,  
2025

*(in thousands)*

Capital expenditures	\$158,749
Proceeds from asset sales	\$13,970
Net capex	\$144,779



# Helmerich & Payne, Inc.

**Thank You** for Your Interest in H&P

For more information, please visit our website at [www.hpinc.com](http://www.hpinc.com)

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