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Metronik – a leading software provider and integrator for production processes in the life science industry

Founded

1990

Sales
in EUR million (2024)

>25

R&D/Sales

~15%

Clients

>100

Employees

~160

Life Science Sales as % of total sales (2024)

79%

Employees in R&D

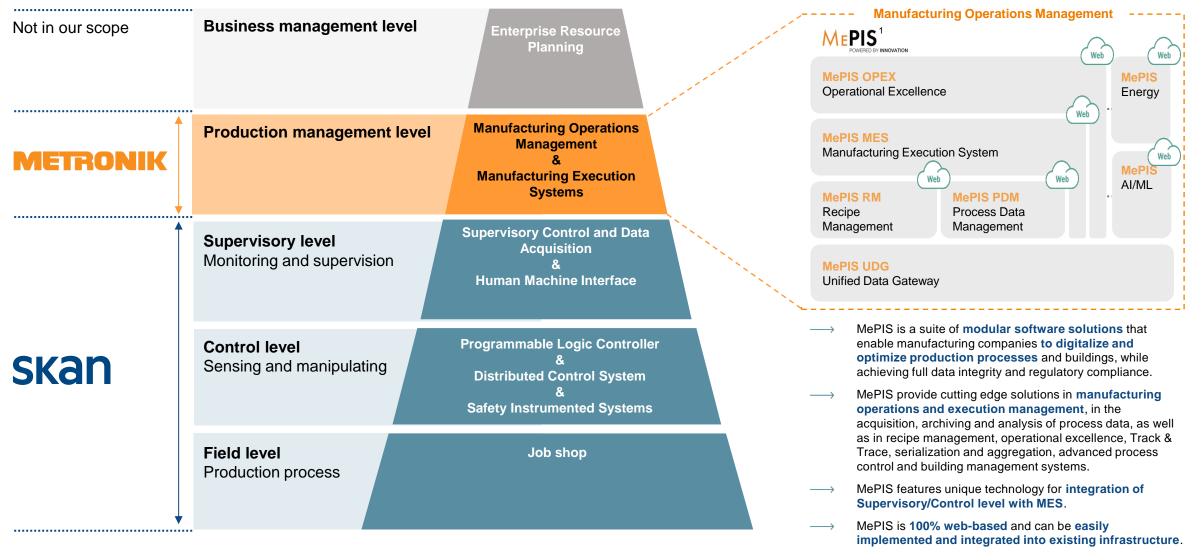
>70

Projects completed

>1000

- Leading provider of software for the digitization, automation and control of production and energy management processes
- Modular, proprietary and web-based software for manufacturing operations management and execution systems (MES).
- Strong focus on the regulated life sciences sector with blue chip (bio-)pharma clients.
- Extensive expertise in process automation, IoT integration and facility management.
- Entrepreneurial culture with uncompromising customer focus.
- Headquartered in Ljubljana, Slovenia, with a subsidiary in Zagreb, Croatia, and distribution partners across Europe.

Automation pyramid



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Strategic fit with the SKAN Group

Objectives:

→ Continue growth track-record
 → Increase recurring revenue base
 → Expand profitability



Fortify market leadership



Expand addressable market towards integrated process systems



Increase exposure to aftermarket services & consumables revenues



Accelerate digital transformation

- Investment in production capacity expansion and scale-up
- Continuous innovation to meet customer's demand and to maintain technical leadership
- Continuous active contribution to new guidelines & regulations
- Grow service revenues with everincreasing installed base of isolators

- Scale-up of Aseptic Technologies
- Intensified joint developments with established fill-finish partners
- In-house development of automated process equipment in combination with isolator technology
- Expand offering to include software and digital integration services
- Increasing, global product lifecycle support with expanding installed base
- Further development of innovative consumables (e.g. closed vials, transfer systems, filling kits)
- Additional service offerings of "pre-approved" solutions to help customers shorten time-to-market

- Offer proprietary Manufacturing execution system (MES)
- Industry 4.0
 - "One button release" paperless
 GMP compliant documentation
 - Artificial Intelligence for preventive maintenance
- Increased augmented reality service and virtual reality design support

Business

Process Solutions

Services

SKAN Group AG

Integrated Process Solutions

Consumables

Services & Consumables

All

Equipment & Solutions.
Services & Consumables.

Overview of Transaction

Transaction Structure	 SKAN Group will acquire 76% of Metronik 24% will remain with the existing management
Integration / Leadership	 Subsidiary within the Services & Consumables segment Existing management will continue to lead Metronik Integration of financials effective on the date of closing
Financial terms / Financing	 The parties have agreed not to disclose the financial terms of the transaction. This acquisition marks a significant strategic milestone and underscores the shared commitment to long-term value creation. Fully financed through bank loans
Timetable	 22 May 2025: Signing of Share Purchase Agreement Subject to the anticipated regulatory approvals, the closing is expected in Q3/2025.

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