

# Key Figures

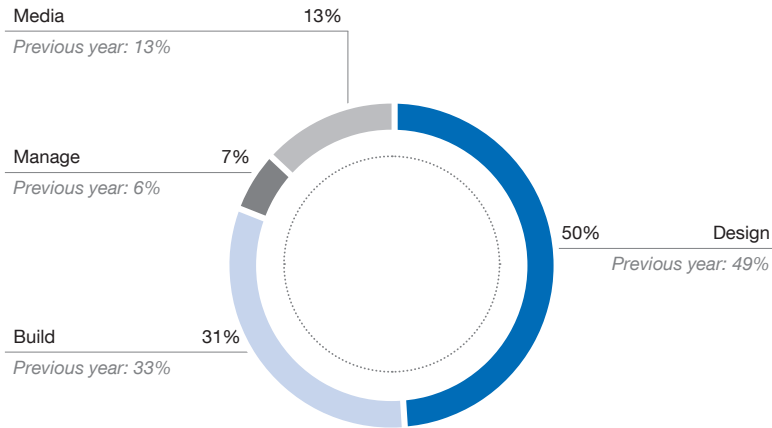
## NEMETSCHKE GROUP

in EUR million	Dec. 31, 2023	Dec. 31, 2022	Dec. 31, 2021	Dec. 31, 2020	Dec. 31, 2019
<b>Revenues</b>	<b>851.6</b>	<b>801.8</b>	<b>681.5</b>	<b>596.9</b>	<b>556.9</b>
- thereof software licenses	161.1	233.1	234.8	210.0	228.2
- thereof recurring revenues	652.7	532.6	416.7	359.0	299.5
- subscription + SaaS (as part of the recurring revenues)	301.8	204.2	132.0	90.4	50.3
<b>Annual Recurring Revenue (ARR)</b>	<b>718.6</b>	<b>581.7</b>	<b>456.5</b>	<b>-</b>	<b>-</b>
<b>EBITDA</b>	<b>257.7</b>	<b>257.0</b>	<b>222.0</b>	<b>172.3</b>	<b>165.7</b>
as % of revenue	30.3%	32.0%	32.6%	28.9%	29.7%
<b>EBIT</b>	<b>199.5</b>	<b>198.1</b>	<b>172.0</b>	<b>122.5</b>	<b>123.6</b>
as % of revenue	23.4%	24.7%	25.2%	20.5%	22.2%
<b>Net income ( group shares)</b>	<b>161.3</b>	<b>161.9</b>	<b>134.6</b>	<b>96.9</b>	<b>97.7*</b>
per share in €	1.40	1.40	1.17	0.84	0.85
<b>Net income (group shares) before purchase price allocation</b>	<b>183.8</b>	<b>186.9</b>	<b>153.9</b>	<b>115.2</b>	<b>140.3</b>
per share in €	1.59	1.62	1.33	1.00	1.21
<b>Cash flow figures</b>					
Cash flow from operating activities	252.9	213.8	214.4	157.5	160.4
Cash flow from investing activities	-37.8	-52.4	-147.6	-111.0	-83.8
Cash flow from financing activities	-139.4	-124.0	-55.4	-109.1	10.7
Free cash flow	215.0	161.4	66.7	46.5	76.6
Free cash flow before M&A investments	240.6	182.4	193.8	148.2	174.5
<b>Balance sheet figures</b>					
Cash and cash equivalents	268.0	196.8	157.1	139.3	209.1
Net liquidity/net debt	261.2	124.9	28.4	9.0	21.0
Balance sheet total	1,274.3	1,198.1	1,072.2**	889.7	857.2
Equity ratio in %	61.4%	57.5%	52.2%**	46.9%	40.7%
Headcount as of balance sheet date	3,429	3,448	3,180	3,074	2,875
<b>Share figures</b>					
Closing price (Xetra) in €	78.50	47.69	112.80	60.40	58.80
Market Capitalization	9,066.75	5,508.20	13,028.40	6,976.20	6,791.40

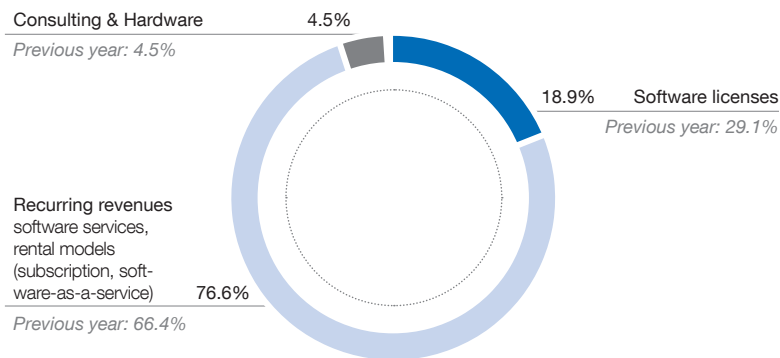
\* Before DocuWare effect.

\*\* Figures were restated due to a goodwill adjustment.

**REVENUES BY SEGMENT IN %**



**REVENUES BY TYPE IN %**



**REVENUES BY REGION IN %**

