

Quarterly Statement Q1 2023



GOPPINGEN, GERMANY, 3 May 2023

TeamViewer well on track to meet 2023 guidance: Q1 Revenue growth of 13% and strong Adjusted EBITDA growth of 18%

- Q1 revenue growth of 13% yoy, mainly driven by successful up- and cross-selling measures, resulting in a sustained high NRR of 107%
- Strong underlying profitability supported by diligent cost management leading to an Adjusted (Revenue) EBITDA margin of 42%
- Increased growth momentum in SMB underpinning TeamViewer's leading position in the core remote business
- Launch of new partner program "TeamUp" to strengthen channel eco system and sales organization
- Consistent delivery in EMEA and APAC; AMERICAS with new leadership and new sales hub in Mexico

Oliver Steil, TeamViewer CEO

« Building on our successful year-end finish, we started 2023 with strong financials and a good momentum in the business. Our primary metric 'Revenue' grew clearly double-digit by 13%. On the bottom line, our adjusted EPS increased by 38%. In Q1, we prepared the successful launch of our next-level core remote access and support product, and we invested in existing and in new relationships. Engaging with partners and customers from all sectors and visiting events across regions is paramount to building our pipeline for the year and helps us to further deliver on our strategy. »

Michael Wilkens, TeamViewer CFO

« We achieved double-digit revenue growth in Q1, which we successfully translated into a strong Adjusted EBITDA margin of 42%. Our SMB business in particular saw a strong momentum. While we continued to execute our share buyback program, we still managed to further optimize our gross debt. This was enabled by TeamViewer's strong cash position and profitability. In view of rising financing costs, this leads to additional stability to our already resilient business. Although it is still very early in the year, we are confident that we are well on track to meet our full-year guidance. »

TeamViewer | Q1 2023



Key Figures (consolidated, unaudited)

| | Q12023 | Q1 2022 | Δ yoy | |
|---|--------|---------|---------------|--|
| Sales | | | | |
| Revenue (in EUR m) | 151.3 | 134.5 | +13% | |
| Billings (in EUR m) | 176.8 | 163.5 | +8% (+8% cc¹) | |
| Number of subscribers ² (LTM) (in thousands) | 631 | 611 | +3% | |
| Net retention rate (NRR LTM) | 107% | 99% | +8pp | |
| Profits and Margins | | | | |
| Adjusted (Revenue) EBITDA ³ (in EUR m) | 64.1 | 54.3 | +18% | |
| Adjusted (Revenue) EBITDA ³ margin | 42% | 40% | +2pp | |
| EBITDA (in EUR m) | 54.1 | 41.2 | +31% | |
| EBITDA margin | 36% | 31% | +5pp | |
| EBIT (in EUR m) | 40.4 | 28.1 | +44% | |
| EBIT margin | 27% | 21% | +6 pp | |
| Cashflows | | | | |
| Cash flows from operating activities (in EUR m) | 59.0 | 29.2 | +102% | |
| Cash flows from investing activities (in EUR m) | (8.9) | (3.3) | +171% | |
| Levered Free Cashflow (FCFE) | 51.4 | 21.9 | +135% | |
| Cash Conversion (FCFE / Adjusted EBITDA) | 80% | 40% | +40pp | |
| Cash and cash equivalents (in EUR m) | 78.6 | 424.3 | -81% | |
| Other | | | | |
| R&D Expenses (in EUR m) | (18.9) | (16.8) | +13% | |
| Employees full-time equivalents (end of period) | 1,418 | 1,342 | +6% | |
| Basic earnings per share (in EUR) | 0.13 | 0.07 | +75% | |
| Adjusted basic earnings per share (in EUR) | 0.22 | 0.16 | +38% | |

¹ cc = constant currency

Business Highlights

Within the first quarter of the year, TeamViewer made good progress in executing its strategic initiatives, especially in its core SMB business. With an improved e-commerce customer experience and targeted monetization campaigns, the company showed increased **SMB growth dynamics**, underpinning its leading position in the core remote business.

This was paralleled by the Nordics soft launch of **TeamViewer Remote**, the company's major upgrade of its core remote access and support product. Based on very promising user feedback and adoption rate, the new product was then rolled out globally to the market as planned, with its commercial launch at the end of April. With a reworked user experience, improved security and new features, TeamViewer Remote is set up to increase attractiveness within the main target audiences and therefore create momentum in the free user ecosystem, increase the potential to cross- and upsell and thus accelerate growth in the SMB business. The new web-first approach with advanced APIs will speed up TeamViewer's ability to innovate and pave the way to integrate the entire product portfolio and additional 3rd party applications on the same technical architecture.

² Adjusted for Russia and Belarus

³ Since beginning of FY 2023, TeamViewer uses an updated KPI framework, with Revenue (IFRS) moving more into focus. On the back of this, the definition of the Adjusted EBITDA changed from a Billings to a Revenue perspective.



To complement TeamViewer's global salesforce and drive growth across regions, the company introduced the **new global partner program "TeamUp"** for resellers, distributors, referral partners, managed service providers, and systems integrators. High participation in the regional program launch events showed significant interest and strong potential to strengthen TeamViewer's sales efforts. Aiming at an improved collaboration with TeamViewer's channel eco system and geared towards benefitting from the partners' local market expertise, the new program contains comprehensive sales training, dedicated marketing material and a globally unified partner portal.

To further develop and strengthen the regional sales **organization in the Americas** and to leverage its full potential, TeamViewer established Georg Beyschlag as new President of TeamViewer Americas. The previous Chief of Staff & Strategy is the ideal candidate to accelerate growth across the region as he has proven to be an excellent leader in various roles at TeamViewer, where he successfully elevated departments to the next level and helped people thrive. Additionally, the company has opened an office in Mexico, serving as a hub for TeamViewer's further expansion into the important and dynamically evolving markets of Latin America.

In March, TeamViewer completed the company's conversion into a **European stock corporation** (Societas Europaea, SE). This underlines TeamViewer's commitment as a future-oriented European software company with an international employee base. By establishing a World Works Council, a global body of employee representatives, TeamViewer will further strengthen employee engagement and foster its open and international corporate culture.

On the back of its operational development, TeamViewer delivered **strong Q1 2023 financials** and is well on track to meet its full year guidance. Revenue was up 13% to EUR 151.3m, and billings grew by 8% yoy to EUR 176.8m in Q1 2023. With quarterly operating cost savings, less bad debt and positive foreign exchange effects, the adjusted (Revenue) EBITDA margin increased by 2 percentage points yoy to 42%. TeamViewer's customer base increased to a total of 631k (+3%) at the end of Q1 2023. In addition, a sustained high Net Retention Rate (NRR LTM) of 107% (+9 pp) proves TeamViewer's strong up- and cross-selling capabilities and is testament to the company's successful relationship management.

SMB and Enterprise Development

Revenue and Billings by Customer

| EUR m | Q1 2023 | Q1 2022 | Δ yoy |
|----------------|---------|---------|----------------------------|
| SMB | | | |
| Revenue | 122.4 | 110.6 | +11% |
| Billings | 142.8 | 128.3 | +11% (+11% cc1) |
| Enterprise | | | |
| Revenue | 28.9 | 23.9 | +21% |
| Billings | 34.0 | 35.2 | -3% (-4% cc ¹) |
| Total Revenue | 151.3 | 134.5 | +13% |
| Total Billings | 176.8 | 163.5 | +8% (+8% cc¹) |

¹ cc = constant currency

During the quarter, the company made good progress in enhancing the e-commerce customer experience specifically for **SMB** customers and non-commercial users. This was paralleled by targeted cross- and upselling measures and the continued price increase motion in the SMB space. On the back of this, TeamViewer delivered



a strong Q1 SMB performance, across revenue (+11% yoy), billings (+11% yoy) and subscribers (+3% yoy) to 627k at the end of Q1 2023).

Also, the lower **Enterprise** buckets (EUR 10-50k and EUR 50-100k) saw a healthy performance, underpinned by a good Tensor business and a strong 31% increase of the Enterprise customer base to 3,777 at the end of Q1 2023. This, combined with the increased SMB performance, was able to offset a slow start into the year of the higher-bucket Enterprise billings (EUR >100k annual contract value). This was mainly due to a slower Frontline business and longer procurement processes of some high-profile deals especially in the AMERICAS region. A reacceleration of the Enterprise billings is expected on the back of the growing sales pipeline following the intensified engagement with global customers and channel partners since beginning of the year. On the revenue side, the Enterprise business delivered a 21% yoy growth in Q1, driven by successful up- and cross-selling measures and the release of multi-year billings to revenues.

With a growing customer base both on the SMB and Enterprise side, the overall subscriber base increased by 3% to 631k customers at the end of Q1 2023. At the same time, and despite the ongoing uncertain macroeconomic environment, TeamViewer's **new business** stabilized again on a sequential quarter comparison with EUR 14.7m of net new billings in Q1 2023 (versus EUR 14.3m in Q4 2022).

Regional Development

Revenue and billings by region

| EUR m | Q1 2023 | Q1 2022 | Δ yoy |
|----------------|---------|---------|----------------------------|
| EMEA | | | |
| Revenue | 79.7 | 72.8 | +10% |
| Billings | 101.4 | 93.8 | +8% (+9% cc ¹) |
| AMERICAS | | | |
| Revenue | 54.0 | 45.9 | +18% |
| Billings | 56.4 | 53.1 | +6% (+3% cc ¹) |
| APAC | | | |
| Revenue | 17.6 | 15.8 | +12% |
| Billings | 18.9 | 16.6 | +14% (+17% cc1) |
| Total Revenue | 151.3 | 134.5 | +13% |
| Total Billings | 176.8 | 163.5 | +8% (+8% cc¹) |

¹ cc = constant currency

From a **regional billings** perspective, APAC showed the strongest growth in Q1 2023, followed by EMEA and the AMERICAS. The performance in the latter region continued to be marked by longer procurement cycles, especially in the Enterprise business, and a challenging macroeconomic environment. **Revenue-wise**, all regions showed double-digit growth rates in Q1 2023 with previous period billings continuously converting into revenues. Besides currency tailwinds especially in the AMERICAS region, the main growth drivers were successful up- and cross-selling measures, targeted monetization campaigns and an increasing number of multi-year deals meeting a well-developed and loyal customer base.

Earnings Development

While revenue increased by 13% yoy, total recurring costs increased at a lower rate, by 9 %. This led to a yoy increase of the **Adjusted (Revenue) EBITDA** by 18% to EUR 64.1m in Q1 2023, which translates into a 2 percentage point higher Adjusted (Revenue) EBITDA margin of 42%.



Due to this strong operating performance, lower non-recurring items, almost stable D&A and an improved financial result, **net income** increased by 58% yoy to EUR 23.1m in Q1 2023. The **basic EPS** increased even stronger, by 75% to EUR 0.13, and the **Adjusted (basic) EPS** increased by 38% to EUR 0.22.

Recurring cost (adjusted for non-recurring items and D&A)

| EURm | Q1 2023 | Q1 2022 | Δ yoy |
|---------------------|---------|---------|-------|
| Cost of Sales | (10.8) | (9.8) | +9% |
| Sales | (21.7) | (17.1) | +27% |
| Marketing | (31.8) | (28.9) | +10% |
| R&D | (15.0) | (12.9) | +16% |
| G&A | (8.1) | (7.1) | +14% |
| Other¹ | 0.1 | (4.3) | -103% |
| Total COGS and OpEx | (87.2) | (80.2) | +9% |

¹ Incl. other income/expenses and bad debt expenses of EUR 2.4m in Q1 2023 and EUR 4.4m in Q1 2022.

The absolute yoy cost increase by EUR 7.0m, which is distributed across all major cost items, was mainly employee-related, i.e., increasing workforce, salary increases and higher bonus levels. In addition, part of the yoy increase in sales expenses was due to lower benefits from sales bonus activation (CTOC, started in Q3 2021). Like in Q1 2022, the largest portion of the **marketing expenses** in Q1 2023 was made up of sponsorships. The **R&D costs** increased, as expected, with investments into the future product offering. While the "other" item in Q1 2022 mainly consisted of bad debt expenses, Q1 2023 "other" items profited from lower bad debt due to improved dunning processes and better payment behavior (with an increasing Enterprise customer base), and was also positively impacted by a gain (EUR 1.9m) from USD hedges.

Financial position

As most of TeamViewer's investments in innovation and partnerships are directly accounted for in the operating expenses, **capital expenditures** in general are relatively low; in a yoy quarterly comparison they remained almost stable (Q1 2023: EUR 1.1m; Q1 2022: EUR 1.3m).

TeamViewer operates a highly cash-generative business, where growing operations are positively mirrored in its cash flow development. In Q12023, both, the **(pre-tax) Unlevered Free Cash Flow** and the **Levered Free Cash Flow** (FCFE) increased significantly, by 75% to EUR 64.4m (Q1 2022: EUR 36.8m) and 135% to EUR 51.4m (Q1 2022: EUR 21.9m), respectively. This was mainly due to the strong increase in operating cash, supported by positive working capital effects. FCFE was additionally driven by tax refunds. The resulting **cash conversion** metrics in relation to the Adjusted (Revenue) EBITDA were 100% (+32 pp) and 80% (+40 pp).

Cash and cash equivalents were at EUR 78.6m at the end of Q1 2023. The reduction by EUR 82.4m compared to the end of 2022 was mainly driven by the 2023 share buyback program, which started in February (EUR 25.6m counter value of shares bought in Q1 2023) and a debt repayment of EUR 100m, offset by net cash inflows.

TeamViewer has not been affected by the recent developments in the global financial industry that arose in the first quarter. Nevertheless, on the back of the company's continued strong cash generation, the Management Board decided to minimise counterparty risk by repaying the drawn revolving credit facility in the amount of EUR 100m in March 2023, which will consequently lead to lower financing costs. This **debt repayment** led to a debt volume of EUR 530.5m (incl. lease liabilities) at the end of Q1 2023, of which EUR 300m promissory notes and EUR 200m bank loans.



The **net leverage ratio** (net financial liabilities of EUR 451.8m at the end of Q1 2023 in relation to the LTM Adjusted (Billings) EBITDA of EUR 305.1m) was at 1.5x at the end of Q1 2023 (December 31, 2022: 1.6x). In relation to the LTM Adjusted (Revenue) EBITDA of EUR 239.7m, the net leverage ratio was at 1.9x at the end of Q1 2023 (December 31, 2022: 2.1x).

Outlook

While **megatrends** like shortage of skilled workers, digital transformation and intensified sustainability efforts are feeding into TeamViewer's business model and driving demand, the global economy is expected to increase only moderately this year, suffering from the effects of inflation, rising interest rates and geopolitical tensions.

Against the background of those macro-economic challenges, TeamViewer showed a good start into 2023. The revenue growth of 13% was clearly in line with expectations – despite continued headwinds in the AMERICAS region. The Management Board thus confirms its annual **revenue guidance**, expecting double-digit revenue growth within a range of 10% to 14% for 2023.

The Q1 2023 Adjusted (Revenue) EBITDA margin at 42% was 2 percentage points stronger yoy. While the Management Board expects some catch-up effects in the recurring cost development during the remaining quarters, the **profitability** guidance of approximately 40% Adjusted (Revenue) EBITDA margin for 2023 is also confirmed.

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Webcast

Oliver Steil (CEO) and Michael Wilkens (CFO) will speak at an analyst and investor conference call at 9:00am CET on 3 May 2023 to discuss the Q1 2023 results. The audio webcast can be followed via https://www.webcast-eqs.com/teamviewer-2023-q1. A replay will be available on the Investor Relations website under ir.teamviewer-2023-q1. A replay will be available on the Investor Relations website under ir.teamviewer-2023-q1. A replay will be available on the Investor Relations website under ir.teamviewer-2023-q1. A replay will be available on the Investor Relations website under ir.teamviewer-2023-q1. A replay will be available on the Investor Relations website under ir.teamviewer-2023-q1. The accompanying presentation can also be downloaded there.

About TeamViewer

TeamViewer is a leading global technology company that provides a connectivity platform to remotely access, control, manage, monitor, and repair devices of any kind – from laptops and mobile phones to industrial machines and robots. Although TeamViewer is free of charge for private use, it has more than 630,000 subscribers and enables companies of all sizes and from all industries to digitalize their business-critical processes through seamless connectivity. Against the backdrop of global megatrends like device proliferation, automation and new work, TeamViewer proactively shapes digital transformation and continuously innovates in the fields of Augmented Reality, Internet of Things and Artificial Intelligence. Since the company's foundation in 2005, TeamViewer's software has been installed on more than 2.5 billion devices around the world. The company is headquartered in Goppingen, Germany, and employs more than 1,400 people globally. In 2022, TeamViewer achieved a revenue of around EUR 566m. TeamViewer SE (TMV) is listed at Frankfurt Stock Exchange and is a member of the MDAX. Further information can be found at www.teamviewer.com.



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Financial Calendar

| May 10, 2023 | Product Deep Dive TeamViewer Remote, London |
|------------------|--|
| May 24, 2023 | Annual General Meeting |
| August 01, 2023 | Q2 2023 Results / Half-Year Report 2023 and Analyst Call |
| October 31, 2023 | Q3 2023 Results and Analyst Call |

Important Notice

Certain statements in this communication may constitute **forward looking statements**. These statements are based on assumptions that are believed to be reasonable at the time they are made, and are subject to significant risks and uncertainties, including, but not limited to, those risks and uncertainties described in TeamViewer's disclosures. You should not rely on these forward-looking statements as predictions of future events, and TeamViewer's actual results may differ materially and adversely from any forward-looking statements discussed in these statements due to several factors, including without limitation, risks from macroeconomic developments, external fraud, lack of innovation capabilities, inadequate data security and changes in competition levels. TeamViewer undertakes no obligation, and does not expect to publicly update, or publicly revise, any forward-looking statement, whether as a result of new information, future events or otherwise.

All stated figures are **unaudited**.

Percentage **change data and totals** presented in tables throughout this document are generally calculated on unrounded numbers. Therefore, numbers in tables may not add up precisely to the totals indicated and percentage change data may not precisely reflect the change data of the rounded figures for the same reason.

This document contains alternative performance measures (APM) that are not defined under IFRS. The APMs (non-IFRS) can be reconciled to the key performance indicators included in the IFRS consolidated financial statements and should not be viewed in isolation, but only as supplementary information for assessing the operating performance. TeamViewer believes that these APMs provide an additional, deeper understanding of the Company's performance.

TeamViewer has defined each of the following APMs as follows:

- <u>Billings</u> represent the value (net) of goods and services invoiced to customers within a specific period and which constitute a contract as defined by IFRS 15.
- Adjusted EBITDA (definition until 2022, also referred to as Adjusted (Billings) EBITDA) is defined as
 operating income (EBIT) according to IFRS, plus depreciation and amortisation of tangible and intangible
 fixed assets (EBITDA), adjusted for the change in deferred revenue recognised in profit or loss in the
 period under review and for certain business transactions (income and expense) defined by the



Management Board in agreement with the Supervisory Board. Business transactions to be adjusted relate to share-based compensation schemes and other material special items that are presented separately to show the underlying operating performance of the business.

- <u>Adjusted EBITDA margin</u> (definition until 2022, also referred to as Adjusted (Billings) EBITDA Margin) means Adjusted EBITDA as a percentage of Billings.
- Adjusted EBITDA (definition from FY 2023 onwards, also referred to as Adjusted (Revenue) EBITDA) is
 defined as operating income (EBIT) according to IFRS, plus depreciation and amortisation of tangible and
 intangible fixed assets (EBITDA), adjusted for certain business transactions (income and expense) defined
 by the Management Board in agreement with the Supervisory Board. Business transactions to be adjusted
 relate to share-based compensation schemes and other material special items of the business that are
 presented separately to show the underlying operating performance of the business.
- <u>Adjusted EBITDA margin</u> (definition from FY 2023 onwards, also referred to as Adjusted (Revenue) EBITDA Margin) means Adjusted EBITDA as a percentage of revenue.
- Retained Billings means recurring Billings (renewals, up- & cross sell) attributable to retained subscribers who were subscribers in the previous twelve-month period.
- New Billings means recurring Billings attributable to new subscribers.
- <u>Non-recurring Billings</u> means Billings that do not recur, such as professional services and hardware reselling.
- <u>Net Retention Rate (NRR)</u> means the Retained Billings of the last twelve months (LTM), divided by the total recurring Billings (Retained Billings + New Billings) of the previous twelve-month period (LTM-1). The total recurring Billings of the LTM-1 period are adjusted for Multi Year Deals (MYD).
- Annual Recurring Revenue (ARR) are annualized recurring Billings for all active subscriptions at the reporting date.
- <u>Number of subscribers</u> means the total number of paying subscribers with a valid subscription at the reporting date.
- <u>SMB customers</u> mean customers with ACV across all products and services of less than EUR 10,000 within the last twelve-month period. If the threshold is exceeded, the customer will be reallocated.
- <u>Enterprise customers</u> mean customers with ACV across all products and services of at least EUR 10,000 within the last twelve-month period. Customers who do not reach this threshold will be reallocated.
- <u>Churn (subscriber)</u> is calculated by dividing the number of retained subscribers at the reporting date by the total number of subscribers at the previous year's reporting date.
- Average Selling Price (ASP) is calculated by dividing the total SMB / Enterprise Billings of the last twelve months (LTM) by the total number of SMB / Enterprise subscribers at the reporting date.
- Annual Contract Value (ACV) is used to distinguish different pricing buckets within SMB and Enterprise. The ACV is defined as the annualized value of one SMB / Enterprise contract.
- <u>Net financial liabilities</u> are defined as financial liabilities (without other financial liabilities) less cash and cash equivalents.
- <u>Net leverage ratio</u> means the ratio of net financial liabilities to Adjusted EBITDA of the last twelve-month period.
- <u>Levered Free Cash Flow (FCFE)</u> means net cash from operating activities less capital expenditure for property, plant and equipment and intangible assets (excl. M&A), payments for the capital element of lease liabilities and interest paid for borrowings and lease liabilities.
- <u>Cash Conversion (FCFE)</u> means the percentage share of Levered Free Cash Flows (FCFE) in relation to the Adjusted EBITDA.
- <u>Adjusted Net Income</u> is the net income adjusted for certain income and expenses. These adjustments are: share-based compensation, amortization related to business combinations, other non-recurring income and expenses and related tax effects.



Consolidated Profit & Loss Statement (unaudited)

| EUR thousand | Q1 2023 | Q1 2022 |
|---|-------------|-------------|
| Revenue | 151,309 | 134,494 |
| Cost of sales | (19,486) | (18,199) |
| Gross profit | 131,823 | 116,295 |
| Research and development | (18,900) | (16,793) |
| Marketing | (33,084) | (31,838) |
| Sales | (27,889) | (22,864) |
| General and administrative | (12,427) | (12,734) |
| Bad debt expenses | (2,355) | (4,430) |
| Other income | 3,402 | 565 |
| Other expenses | (176) | (118) |
| Operating Profit | 40,393 | 28,083 |
| Finance income | 655 | 70 |
| Finance costs | (4,378) | (4,808) |
| Foreign currency result | (941) | (929) |
| Profit before tax | 35,729 | 22,416 |
| Income taxes | (12,580) | (7,724) |
| Net income | 23,149 | 14,692 |
| Basic number of shares issued and outstanding | 176,447,833 | 196,193,045 |
| Basic earnings per share (in € per share) | 0.13 | 0.07 |
| Diluted number of shares issued and outstanding | 177,085,615 | 196,193,045 |
| Diluted earnings per share (in € per share) | 0.13 | 0.07 |



Consolidated Balance Sheet Total Assets (unaudited)

| EUR thousand | 31 Mar 2023 | 31 Dec 2022 |
|-------------------------------|-------------|-------------|
| Non-current assets | | |
| Goodwill | 667,852 | 667,929 |
| Intangible assets | 203,648 | 212,864 |
| Property, plant and equipment | 46,923 | 50,265 |
| Financial assets | 17,551 | 18,537 |
| Other assets | 14,566 | 11,922 |
| Deferred tax assets | 2,257 | 2,126 |
| Total non-current assets | 952,798 | 963,644 |
| Current assets | | |
| Trade receivables | 14,746 | 18,295 |
| Other assets | 35,737 | 19,392 |
| Tax assets | 573 | 3,335 |
| Financial assets | 8,885 | 7,038 |
| Cash and cash equivalents | 78,637 | 160,997 |
| Total current assets | 138,577 | 209,057 |
| Total assets | 1,091,375 | 1,172,702 |



Consolidated Balance Sheet Liabilities and Equity (unaudited)

| EUR thousand | 31 Mar 2023 | 31 Dec 2022 |
|--|-------------|-------------|
| Equity | | |
| Issued capital | 186,516 | 186,516 |
| Capital reserve | 242,188 | 236,849 |
| Accumulated losses | (186,053) | (209,203) |
| Hedge reserve | (1,791) | (1,620) |
| Foreign currency translation reserve | 2,528 | 3,003 |
| Treasury share reserve | (122,660) | (100,263) |
| Total equity attributable to shareholders of TeamViewer SE | 120,728 | 115,282 |
| Non-current liabilities | | |
| Provisions | 526 | 530 |
| Financial liabilities | 433,459 | 519,346 |
| Deferred revenue | 31,479 | 24,151 |
| Deferred and other liabilities | 2,098 | 2,081 |
| Other financial liabilities | 2,191 | 3,119 |
| Deferred tax liabilities | 35,272 | 33,852 |
| Total non-current liabilities | 505,024 | 583,079 |
| Current liabilities | | |
| Provisions | 8,980 | 9,013 |
| Financial liabilities | 97,015 | 113,295 |
| Trade payables | 7,416 | 8,875 |
| Deferred revenue | 304,070 | 288,138 |
| Deferred and other liabilities | 42,039 | 42,385 |
| Other financial liabilities | 3,630 | 11,537 |
| Tax liabilities | 2,473 | 1,098 |
| Total current liabilities | 465,623 | 474,341 |
| Total liabilities | 970,647 | 1,057,420 |
| Total equity and liabilities | 1,091,375 | 1,172,702 |



Consolidated Cash Flow Statement (unaudited)

| EUR thousand | Q12023 | Q1 2022 |
|---|-----------|-----------|
| Profit before tax | 35,729 | 22,416 |
| Depreciation, amortization and impairment of non-current assets | 13,700 | 13,131 |
| Increase/(decrease) in provisions | (38) | 113 |
| Non-operational foreign exchange (gains)/losses | 156 | 2,355 |
| Expenses for equity settled share-based compensation | 8,526 | 5,257 |
| Net financial costs | 3,723 | 4,738 |
| Change in deferred revenue | 23,260 | 15,693 |
| Changes in other net working capital and other | (18,221) | (24,144) |
| Income taxes paid | (7,857) | (10,374) |
| Cash flows from operating activities | 58,979 | 29,184 |
| Payments for tangible and intangible assets | (1,108) | (1,317) |
| Payments for acquisitions | (7,823) | (1,977) |
| Cash flows from investing activities | (8,931) | (3,293) |
| Repayments of borrowings | (100,000) | 0 |
| Payments for the capital element of lease liabilities | (1,368) | (1,428) |
| Interest paid for borrowings and lease liabilities | (5,136) | (4,540) |
| Purchase of treasury shares | (25,584) | (148,857) |
| Cash flows from financing activities | (132,088) | (154,825) |
| | | |
| Net change in cash and cash equivalents | (82,041) | (128,934) |
| Net foreign exchange rate difference | (320) | 2,795 |
| Net change from cash risk provisioning | 0 | (129) |
| Cash and cash equivalents at beginning of period | 160,997 | 550,533 |
| Cash and cash equivalents at end of period | 78,637 | 424,265 |