

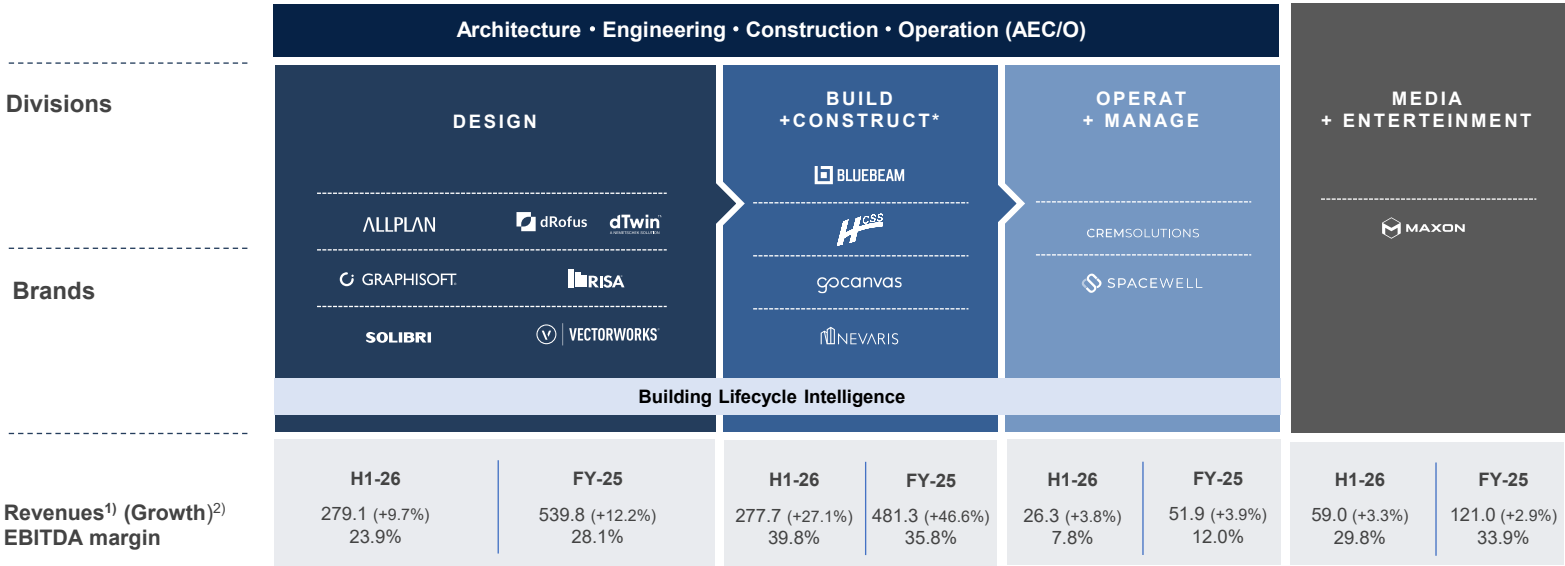
Unique DNA & Dynamic Markets

- Founded 1963 by Prof. Georg Nemetschek
- Leading global, vertical provider of AI-powered software solutions in AEC/O & Media with 4 customer-oriented divisions
- ~7.5 million users around the world in 142 countries
- Growth drivers:** Digitalization and AI adoption in AEC/O far behind other industries, BIM regulations, new technologies such as Digital Twin, Machine Learning

Investment Highlights

- Positioning**
 - Focus on AEC/O & Media
 - Focus on customer delight
- Financials**
 - High margins, healthy balance sheet
 - Strong cash generation
- Growth factors**
 - Focus on internationalization
 - Driving innovations: AI, Digital Twin, OPEN BIM, digital workflows, collaboration
 - Organic, acquisitions

Business Overview – Covering the complete value chain in AEC/O + Media



Factsheet 2026

Challenges in Construction Industry

Over-spending

90% of all construction projects struggle with budget and time overruns

Energy Use

32% of global energy use are consumed by the construction industry

Carbon Emissions

34% of global CO₂ emissions are caused by the construction industry

Aging Assets

42% of global buildings and infrastructures are close to end of life

Waste

20% of all material is wasted due to inaccurate planning

Labor Shortage

41% of AEC workers expect to retire by 2031 (1/3 are currently 55+)

Strategic Focus Areas

AI &
Sustain-
ability

Nemetschek
Cloud
Platform &
Infra-
structure

Business
Model

M&A,
Ventures &
Innovation

Go-to-
Market

Business
Enablement

Our strategic pillars lay the foundation to future growth

Our addressable software market shows a strong growth of ~10% CAGR

	MARKET SIZE FY25	MARKET SIZE FY29	Market CAGR 25-29
Planning & Design	9.4 Bn EUR	13.1 Bn EUR	~ +9%
Build & Construct	6.6 Bn EUR	10.2 Bn EUR	~ +11.5%
Operate & Manage	8.8 Bn EUR	12 Bn EUR	~ +8%
Media & Entertainment	5.3 Bn EUR	7.3 Bn EUR	~ +8%