

Injectables Inhalation Intranasal

Biosimilar Interchangeable

Proprietary

Highly Purified Peptide/Protein

36th Annual Piper Sandler Healthcare Conference

December 4th, 2024

Complex
Generic
Combination
Products

Forward Looking Statements

This presentation and the accompanying oral presentation contain forward-looking statements, of Amphastar Pharmaceuticals, Inc. ("Amphastar", "we". "our" and that are based on our management's current expectations and assumptions and on information currently available to management. Forward-looking statements include all statements other than statements of historical fact contained in this presentation, including, but not limited to, information concerning our business plans and objectives, potential growth opportunities, product development, regulatory approvals, market potential, efficiencies, competitive position, and industry environment, among other statements.

All statements in this presentation referenced above that are not historical are forward-looking statements, including, among other things, statements relating to our expectations regarding future financial performance and business trends, our future growth, sales and marketing of our products, market size and expansion, product portfolio, product development, the timing of FDA filings or approvals, including the DMFs of ANP, the timing of product launches, acquisitions and other matters related to our pipeline of product candidates, the timing and results of clinical trials, the benefits of the acquisition of BAQSIMI®, including its potential for continued revenue growth, the success of our integration of BAQSIMI®, the transition of our pipeline towards branded products, proprietary products, and biosimilars, our ability to leverage our existing expertise and technology, and other future events. These statements are not facts but rather are based on Amphastar's historical performance and our current expectations, estimates, and projections regarding our business, operations, and other similar or related factors. Words such as "may," "might," "will," "could," "would," "should," "anticipate," "predict," "potential," "continue," "expect," "intend," "plan," "project," "believe," "estimate," and other similar or related expressions are used to identify these forward-looking statements, although not all forward-looking statements contain these words. You should not place undue reliance on forward-looking statements because they involve known and unknown risks, uncertainties, and assumptions that are difficult or impossible to predict and, in some cases, beyond Amphastar's control. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described in Amphastar's filings with the Securities and Exchange Commission, including in our Annual Report on Form 10-K for the year ended December 31, 2023, filed with the SEC on February 29, 2024, in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2024, filed with the SEC on May 10, 2024, in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2024, filed with the SEC on August 9, 2024, and in our Quarterly Report on Form 10-Q for the guarter ended September 30, 2024, filed with the SEC on November 7, 2024. In particular, there can be no guarantee that our pivoting towards high-value and highgrowth areas market will be successful, that demand will be sufficient for us to meet our sales goal for Primatene MIST® or that we will continue to experience significant sales of BAQSIMI®. You can locate these reports through our website at http://ir.amphastar.com and on the SEC's website at www.sec.gov. The forward-looking statements in this presentation speak only as of the date of the release. Amphastar undertakes no obligation to revise or update information or any forward-looking statements in this press release or the conference call referenced above to reflect events or circumstances in the future, even if new information becomes available or if subsequent events cause our expectations to change.

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Company Overview



Company Overview

One-Stop

Fully Integrated
 Business Model,
 R&D, Manufacturing
 and Distribution

Dual Strategies Growth Model

- Pipeline Development
- Strategic Acquisitions

Three-H Focus

- High Quality
- High Efficiency
- High Technology



Fully Integrated Business Model: One-Stop

- Extensive in-house product development capabilities
 - Technical Platforms
 - State-of-the-art instruments
 - Animal studies
 - Clinical research team

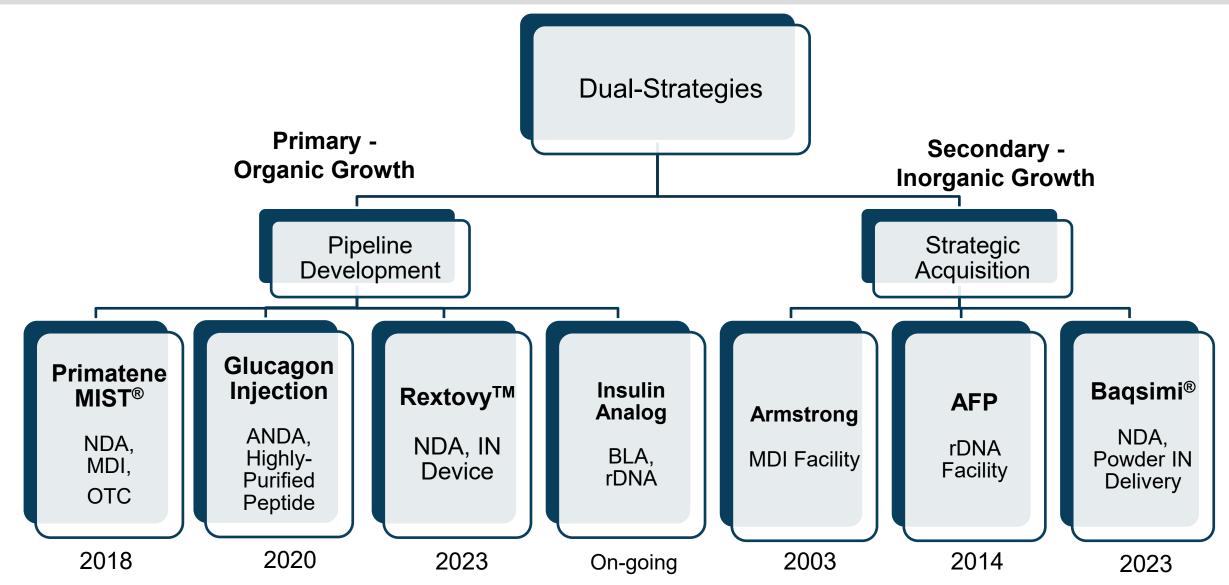
- Fully integrated back end manufacturing capabilities
 - API and key materials
 - Device and key components
- Complete front end integration
 - Marketing
 - Distribution



 Control over quality and compliance throughout the product development and manufacturing cycle



Dual-Strategies Growth Model





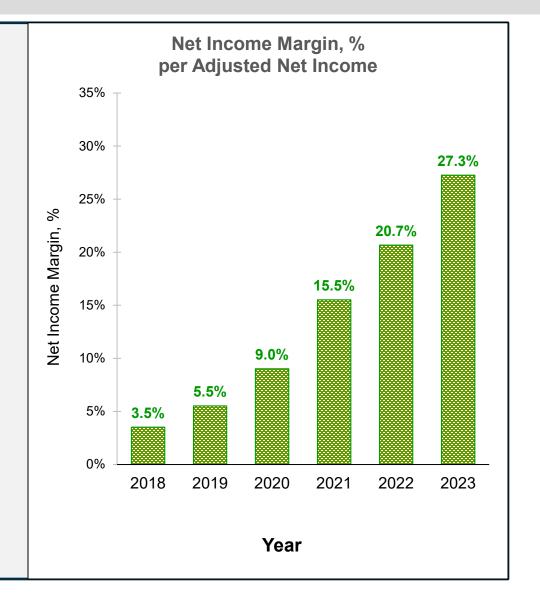
Three-H Focus

Amphastar's Management team operates the Company to:

- Insist on High Quality
- Emphasize High Efficiency and
- Rely on High Technology to Develop Pipelines

The 3-H focus results in high net income margin

(\$Million or Specified)	2018	2019	2020	2021	2022	2023
Revenue, x	295	322	350	438	499	644
Net Income (GAAP)	-5.7	48.9	1.4	62.1	91.4	137.5
Net Income, Adjusted, y	10.4	17.8	31.6	68.0	103.2	175.7
Net Income Margin, Adjusted, =y/x, %	3.5%	5.5%	9.0%	15.5%	20.7%	27.3%



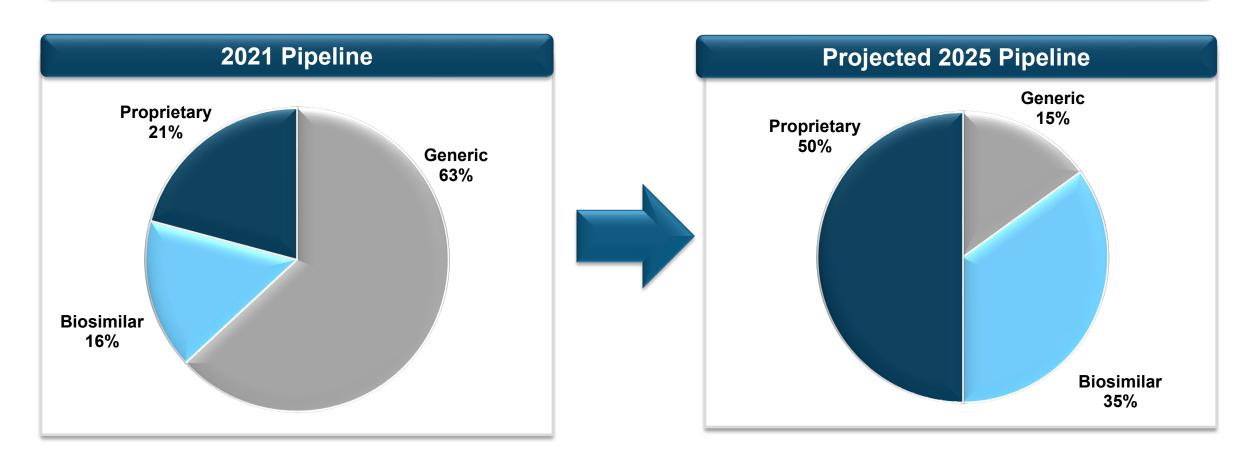


Leveraging Strategic Vision & Core Strengths



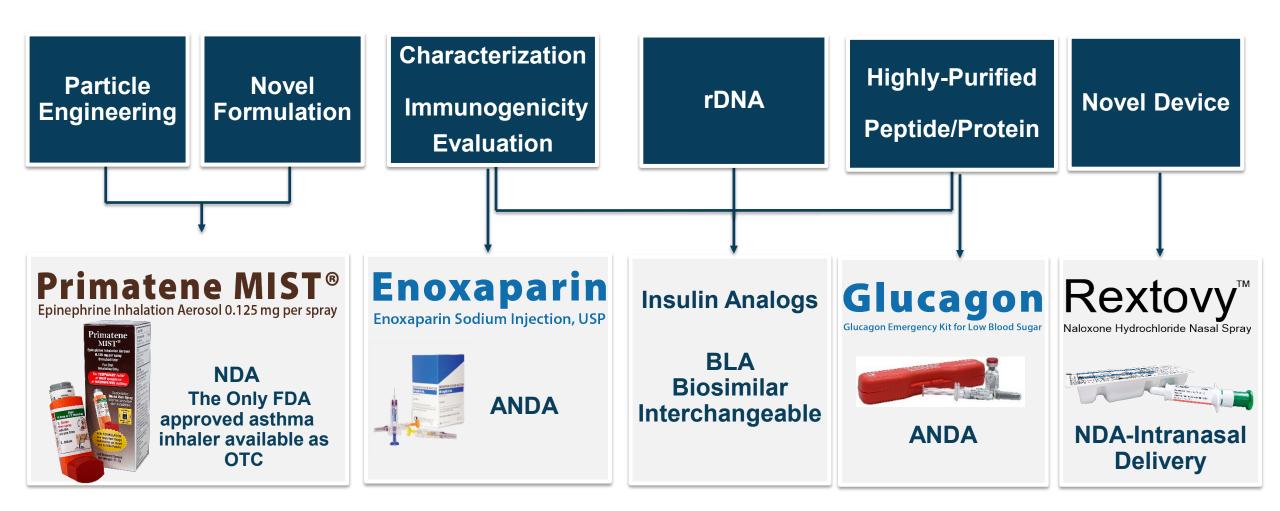
Pipeline Evolution

Amphastar's pipeline is projected to advance with a greater focus on proprietary and biosimilar products



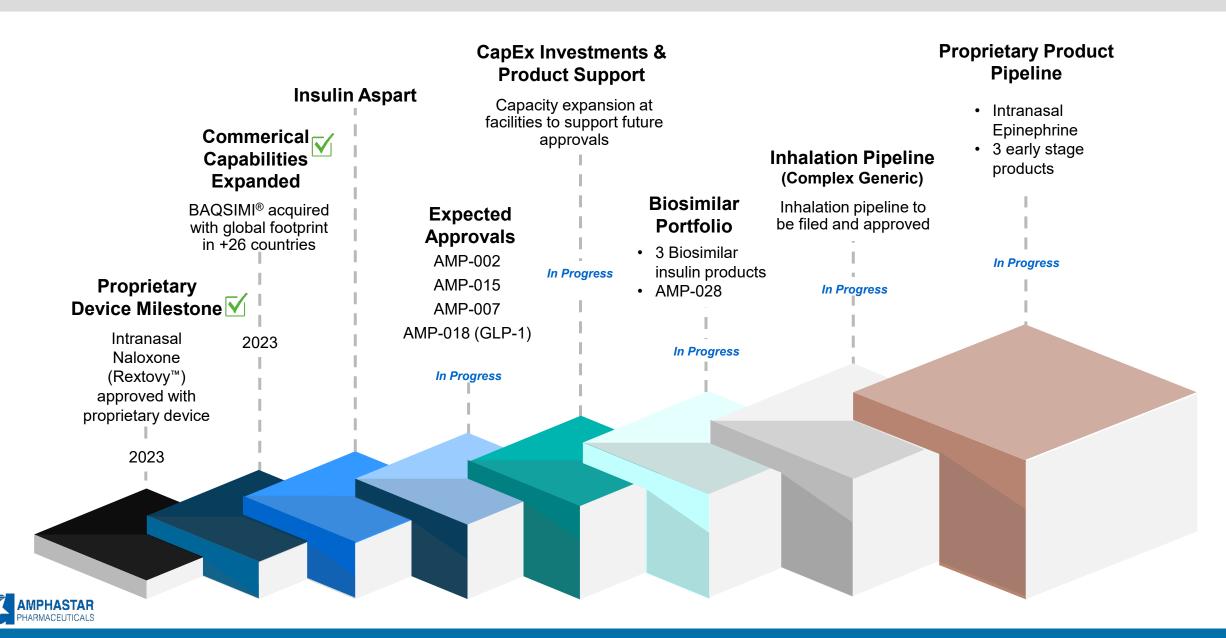


Technical Platforms





Strategic Shift Toward Proprietary & Biosimilars Drugs



R&D and Pipeline



Focused on R&D Investment

- Strategic focus to make substantial R&D investments to expand our product portfolio
- Diverse pipeline development with flexibility and scalability for sourcing API, starting material, and research under our vertically –integrated platform
- Emphasis and investment in R&D differentiates us from our competitors as our focus is on the long-term growth of our company
- R&D from API, early stage, and clinical trials and from laboratory to scale-up



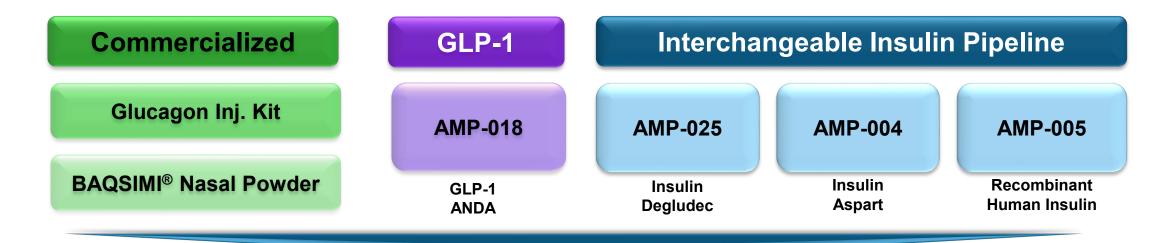


Pipeline – ANDAs and BLAs with Technical Barriers

Generic Pipeline, 8 Candidates					
ANDA Type	Product Code	Current Stage	*IQVIA Sales		
Injectable	AMP-002	GDUFA Q2 2023, no FDA Action and no pending requests as of 11/14/24	+\$500 Million		
	AMP-015 (Teriparatide)	CRL received; planned response in Q4 2024	+\$600 Million		
	AMP-018 (GLP-1)	Filed, GDUFA Q2 2025	+\$1.1 Billion		
Inhalation	AMP-007	Filed, GDUFA extended to Q2 2025	+\$2.5 Billion		
	AMP-016	Development			
	AMP-017	Planned filing 2025			
	AMP-023	Development			
Biosimilar	AMP-028	Development	+2.0 Billion		



Diabetes Portfolio



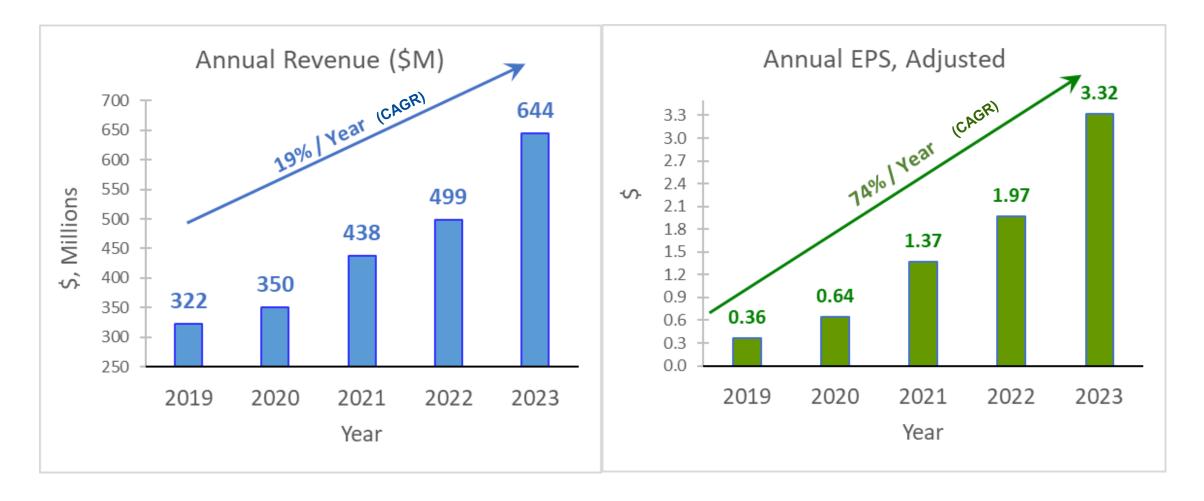
- BAQSIMI[®], the first and only FDA approved glucagon nasal powder
- First and only FDA approved generic Glucagon injection kit
- GLP-1 ANDA filed
- Insulin Pipeline:
 - Covers the full spectrum of the insulin from rapid to long acting
 - AMP-004 BLA filed; resubmission expected Q4
 - \$6 Billion in IQVIA sales, ~70 million of units of both pens and vials



Sales and Marketing

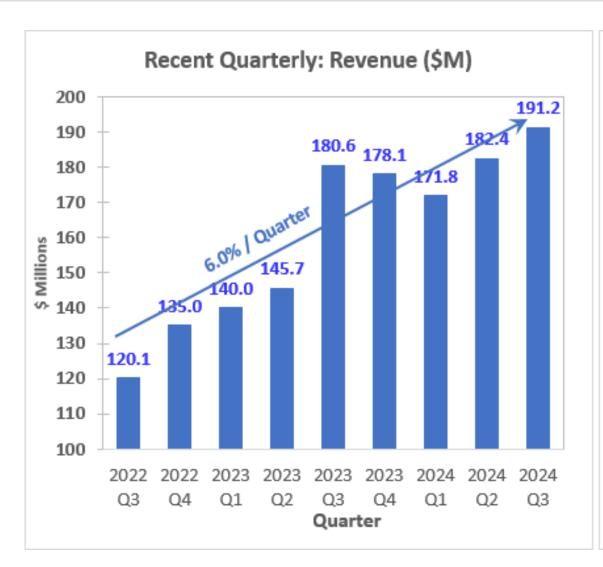


Sales and EPS Trend





Recent Quarter Trend: Sales & Adjusted EPS

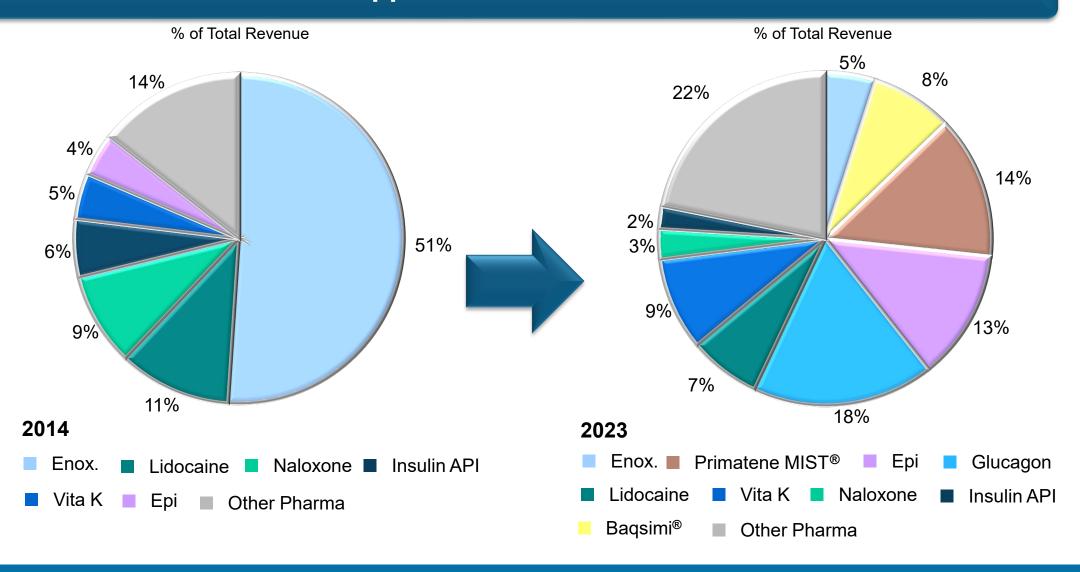






Existing Products Provide Strong Base

New Launches have Supported Diversification of the Revenue Base

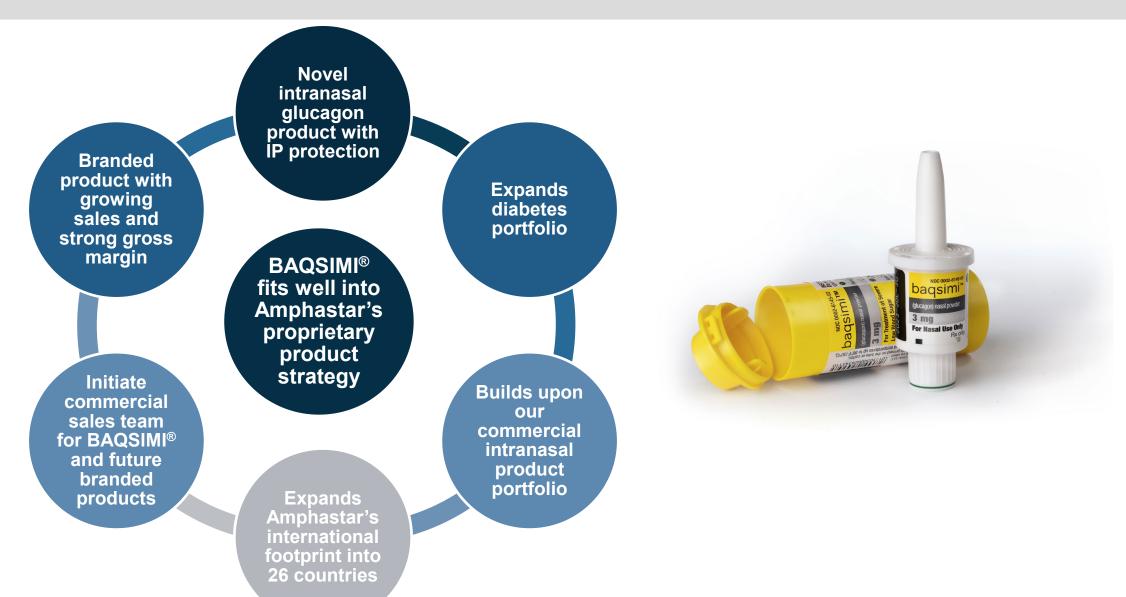




Key Proprietary Products



BAQSIMI® Strategic Rationale: A Transformative Transaction for Amphastar





BAQSIMI® Patient Impact

Glucagon is underutilized:

The American Diabetes Association (ADA) recommends that patients at increased risk for Level 2 hypoglycemia be prescribed glucagon¹

Amphastar will focus on BAQSIMI® to better serve patients

Approximately 7 million people are treated with insulin and only about 0.7 million (~10%)² of these patients currently utilize glucagon

BAQSIMI[®] is currently a category leader for ease in patient use:

Simple nasal administration:

Currently the only non-injection glucagon approved by the FDA, passively absorbed in the nose, provide lower barrier for administration than injection

Ready-to-use with no reconstitution or priming required

Portability for Consumers:

Smaller product size than other glucagon products, and wider temperature storage range than other glucagon injection product.

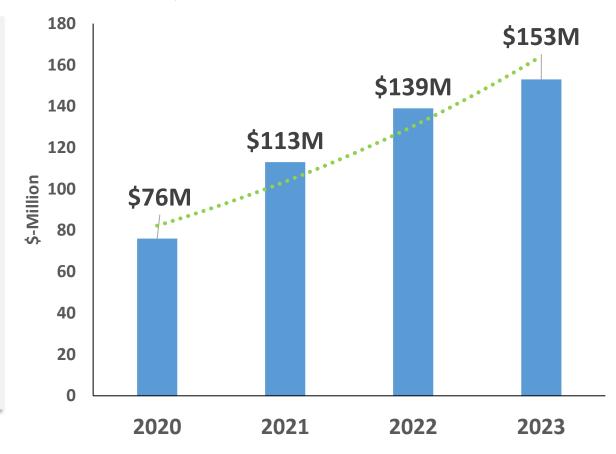


BAQSIMI® Forecast

Sales

- Net Economic Benefit (sales minus expenses) will be booked until Amphastar takes over distribution from Lilly, on a country by country basis throughout 2024
- Projected to reach peak of \$250 million to \$275 million
- Adjusted EPS⁽¹⁾
 - Project \$2.00 to \$2.50 incremental adjusted EPS at peak
 - (1) Adjusted EPS is a non-GAAP financial measure. Reconciliation to the nearest GAAP measure is unavailable
 without unreasonable efforts. Refer to the section titled "Non-GAAP Financial Measures" for an explanation of nonGAAP financial measures.

BAQSIMI® Worldwide Annual Sales





Primatene MIST®

- Primatene MIST[®], a proprietary and patent-protected over-the-counter epinephrine inhalation product
- The only FDA approved asthma inhaler available OTC, launched Dec 2018
- Multiple scientific articles were published in support of Primatene MIST®
- Intensive cardiovascular studies >40,000 data points
- US Adult asthma patients: 20 million per CDC*





Highlights and Catalysts



Growth Drivers and Upcoming Milestones

Key Growth Drivers in 2025

- BAQSIMI®
 - Increased sales footprint
- Glucagon Injection Kit
 - Increased market opportunity
 - Launched in Canada
- Primatene MIST[®]
 - Advertising campaign
 - Physician sampling program

- Expected approvals
 - AMP-002 CRL responded; GDUFA Q2 2023
 - AMP-015 (Teriparatide) CRL received
 - AMP-007
 - AMP-018
- Launches
 - Albuterol launched 2024

Milestones

Recent Filings

- AMP-007 ANDA
- AMP-018 ANDA GLP-1
- AMP-004 BLA Filed; resubmission in progress

Planned Filings in 2024/2025

- Intranasal Naloxone Rx to OTC switch
- AMP-017 ANDA

