

Northern Data Group Updates 2025 Guidance and Provides New Guidance Framework

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Frankfurt am Main – 30 April 2025 – Northern Data AG (ETR: [NB2](#), together with its subsidiaries, the “**Group**”) today introduces an update to its 2025 guidance and provides a new guidance framework. The new guidance reflects three key changes: an enhanced methodology for setting guidance, technology upgrades impacting GPU availability (which began in late Q1 and continue through Q2), and updated commercial terms reflecting current market conditions.

The new guidance results in an anticipated FY 2025 revenue range of EUR 240 million – EUR 320 million and Adjusted EBITDA of EUR 80 million – EUR 130 million. Taiga Cloud’s revenue guidance for 2025 is expected to account for approximately EUR 150 million – EUR 210 million. It is reflected in these numbers, and in line with improving utilization rates of the GPU estate, that Taiga Cloud’s revenue is expected to improve throughout 2025. This would result in an annualized run rate revenue range¹ (ARR) of between EUR 300 million – EUR 350 million by year end.

The new guidance framework allows the Group to more accurately communicate with the investor community. This framework is based on a bottom-up model that includes the anticipated conversion into revenue of customers currently being onboarded, in proof-of-concept stage and in the pipeline on the Group’s existing GPU infrastructure. The new guidance framework excludes the potential for additional revenue pursuant to anticipated future growth-oriented capital expenditures.

¹ ARR is defined as annualized run rate revenue by the end of the period, revenue for the last month of the period multiplied by twelve.

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