

## PUBLIC INFORMATION SHEET

*As of November 14, 2025*

*This sheet is a quarterly summary of public information previously communicated or otherwise available in the market, which HORNBACH publishes to ensure that all market participants are provided with a consistent information base for exchanges with HORNBACH. This summary will not provide any new information or commentary on current trading. Please note that this release and all information herein is unaudited.*

*HORNBACH Group will publish the Q3 Quarterly Statement on December 19, 2025. An investor and analyst call will be held on the same day at 8:30 a.m. CET. The audio file and transcript will be made available subsequently on the company's website.*

### Relevant news flow in Q3 2025/26

- Store openings:
  - Bucharest (Romania): September 3, 2025
  - Eisenstadt (Austria): September 5, 2025
  - Timisoara (Romania): October 1, 2025
  - BODENHAUS Mainz-Kastel (Germany): November 1, 2025  
(repurposing of former HORNBACH DIY store closed in July 2025)
- Announcement of expansion into Serbia: [HORNBACH expands into Serbia](#)

### Market environment in HORNBACH countries

- No significant change compared to Q1 2025/26 and Q2 2025/26 trend
- Continued subdued consumer sentiment
- Weak economic growth projected, especially in Germany and Austria
- Inflation remains moderate in most countries, higher than average numbers in Austria, Slovakia and Romania
- Weather:
  - mild weather in September,
  - rains and storms in the second half of October in central Europe,
  - November is typical for the season

## **General assumption and developments (H1 2025/26)**

- Strong Q1 topline growth (+5.7%), driven by favorable weather, and solid Q2 topline development (+3.0%).
- As described in the H1 disclosure, HORNBACH market shares have developed positively in key markets.
- Customer footfall has shown upward trend in the first 6 months of the fiscal year. However, consumers remain hesitant with regards to larger projects.
- While gross margin is unchanged and expected to remain stable, adjusted EBIT is impacted by salary adjustments from the previous year.
- As mentioned in our H1 Update Call, the cost increase from salary adjustments is expected to be relatively lower in the second half of the year.
- Overall cost ratio in H1 was comparable to previous year's level.

## **Additional items**

- As already mentioned in H1 2025/26 disclosure, other income with positive one-time effect in the previous year (August 2024, mid-single digit million Euro range).
- Full year 2025/26 CAPEX is expected to be above the previous year due to expansion.

---

*Pre Close Calls with all analysts will be held on November 14 and 17, 2025.*