



2G Energy AG

Accelerated growth on solid foundation

03.06.2024



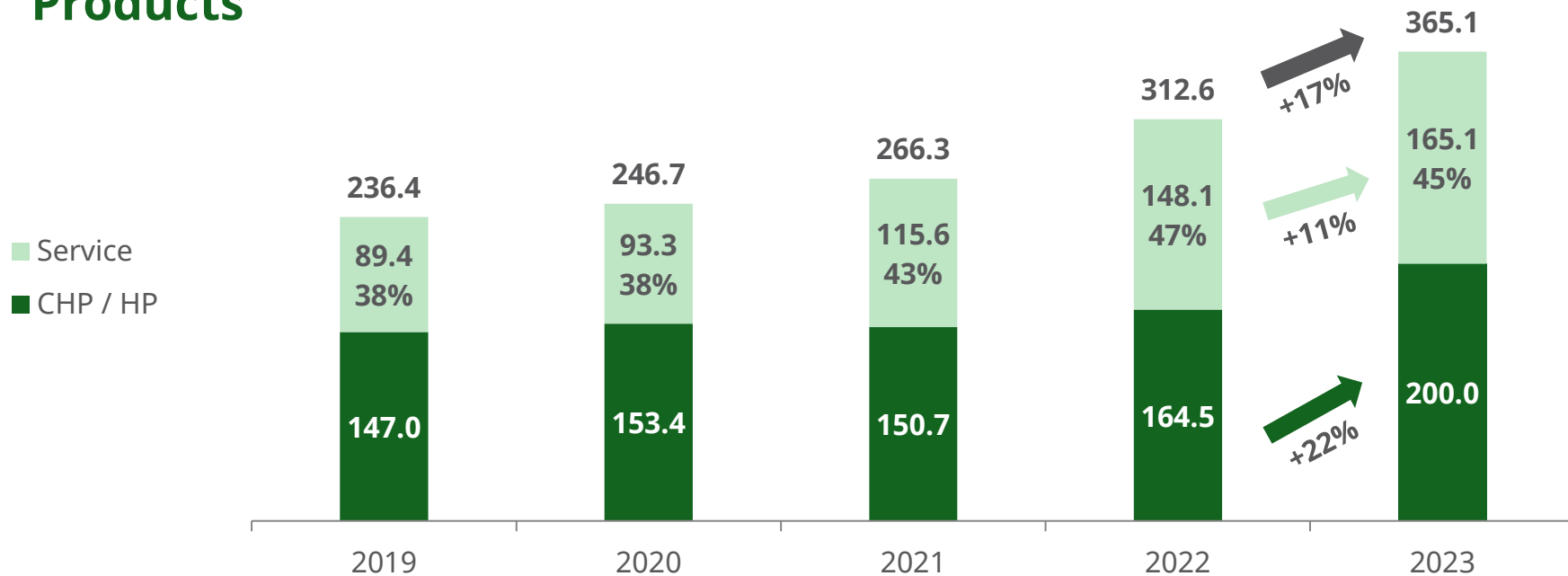
Key figures

in EUR million	2023	2022	Δ
Net sales	365.1	312.6	+ 17 %
Total output	371.0	338.8	+ 10 %
EBIT	27.6	22.0	+ 26 %
Liquidity	12.3	13.3	- 7 %



Development of sales

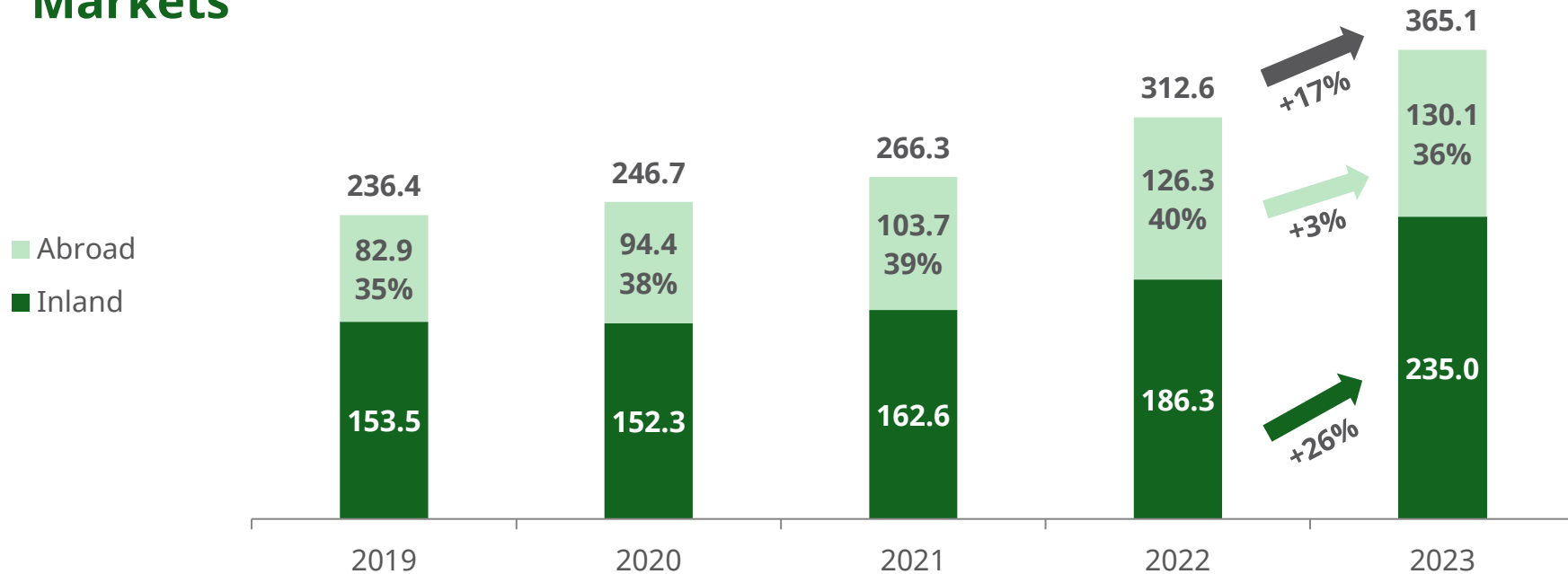
Products





Development of sales

Markets





Consolidated income statement

in EUR million *	2023	2022	abs. diff.	rel. diff.
Net sales	365.1	312.6	52.5	16.8 %
Change in work in progress and finished goods	5.8	26.0	- 20.2	
Other own work capitalized	0.2	0.2	---	
Total output	371.0	338.8	32.2	9.5 %
Other operating income <i>(EBIT-effective)</i>	3.1	4.4* ²	- 1.3	
Costs of materials	- 238.3	- 224.1	- 14.2	
<i>Costs of materials ratio (related to total output)</i>	<i>64.2%</i>	<i>66.1 %</i>		
Personnel costs	- 64.3	- 57.0	- 7.3	
<i>Personnel costs ratio (related to total output)</i>	<i>17.3 %</i>	<i>16.8 %</i>		
Depreciation and amortization	- 6.7	- 4.7	- 2.0	
Other operating expenses	- 36.9	- 35.3	- 1.6	
Acc. other income/expenses	- 0.3	- 0.2	- 0.1	
Earnings before interest and taxes = EBIT	27.6	22.0	5.6	25.9 %
<i>EBIT in % of net sales</i>	<i>7.6 %</i>	<i>7.0 %</i>		



Operating working capital

in EUR million *	2023	2022	abs. diff.	rel. diff.
Raw materials and supplies	62.2	65.5	- 3.3	- 5.1 %
Work in progress	72.3	66.7	5.6	8.3 %
Prepayments rendered	3.7	7.6	- 3.9	- 51.3 %
Prepayments received for orders	- 28.4	- 37.3	8.9	- 23.9 %
Inventories	109.8	102.6	7.2	7.0 %
Trade receivables	58.5	57.1	1.4	2.6 %
Prepayments received w/o connection to orders	- 40.4	- 44.7	4.3	- 9.6 %
Trade payables	- 17.1	- 20.5	3.4	- 16.5 %
Operating working capital	110.9	94.5	16.4	17.2 %



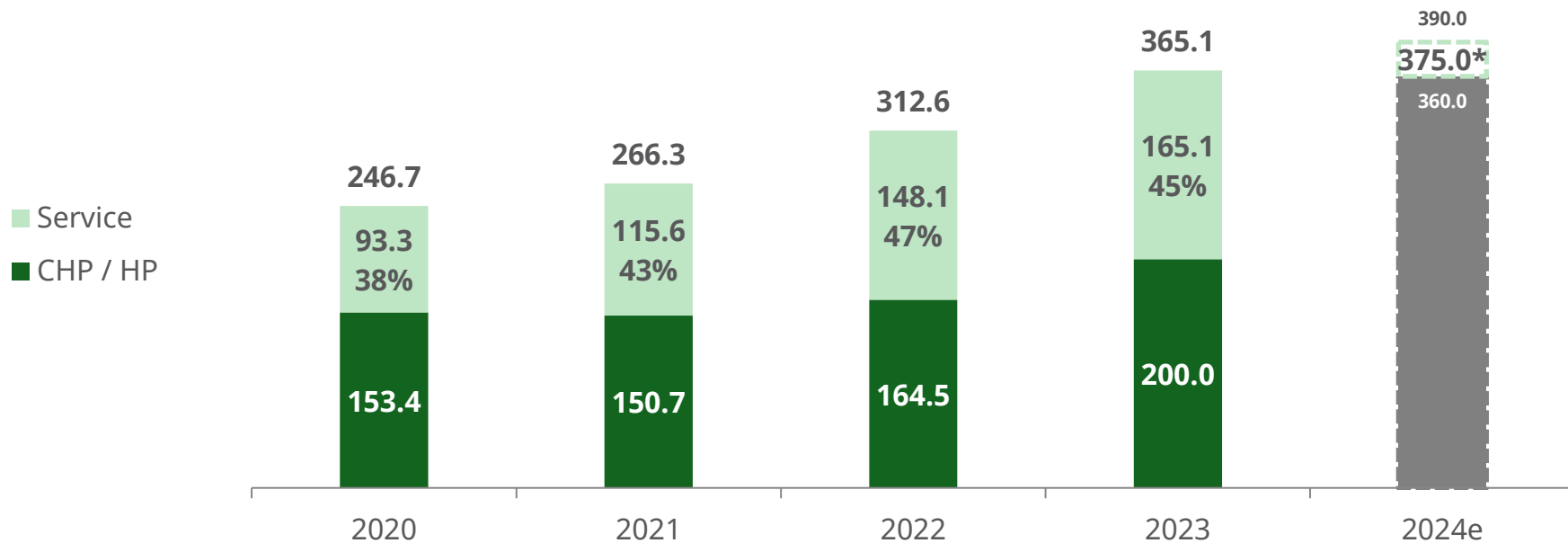
Development of liquidity

in EUR million *	2023	2022	abs. diff.	rel. diff.
EBIT	27.6	22.0	5.6	25,9 %
Depreciation and amortization	6.7	4.7		
Change in operating net working capital	- 16.3	- 21.7		
Change in other provisions	- 1.5	3.4		
Other operational changes e.g. payables, liabilities, profit/loss sold assets (w/o financing and investing)	1.3	0.8		
Income tax payments	- 6.1	- 4.1		
Cash flow from operating activities	11.7	5.0	6.7	135.3 %
Cash flow from investing activities	- 11.4	- 9.8	- 1.6	16.7 %
Cash flow from financing activities incl. dividend	- 1.2	- 1.6	0.4	- 25,0 %
Net change in cash	- 0.9	- 6.4		
Cash as of January 1	13.3	19.7		
Cash as of December 31	12.3	13.3	- 0.9	-7.3 %



Sales(-forecast) to order backlog

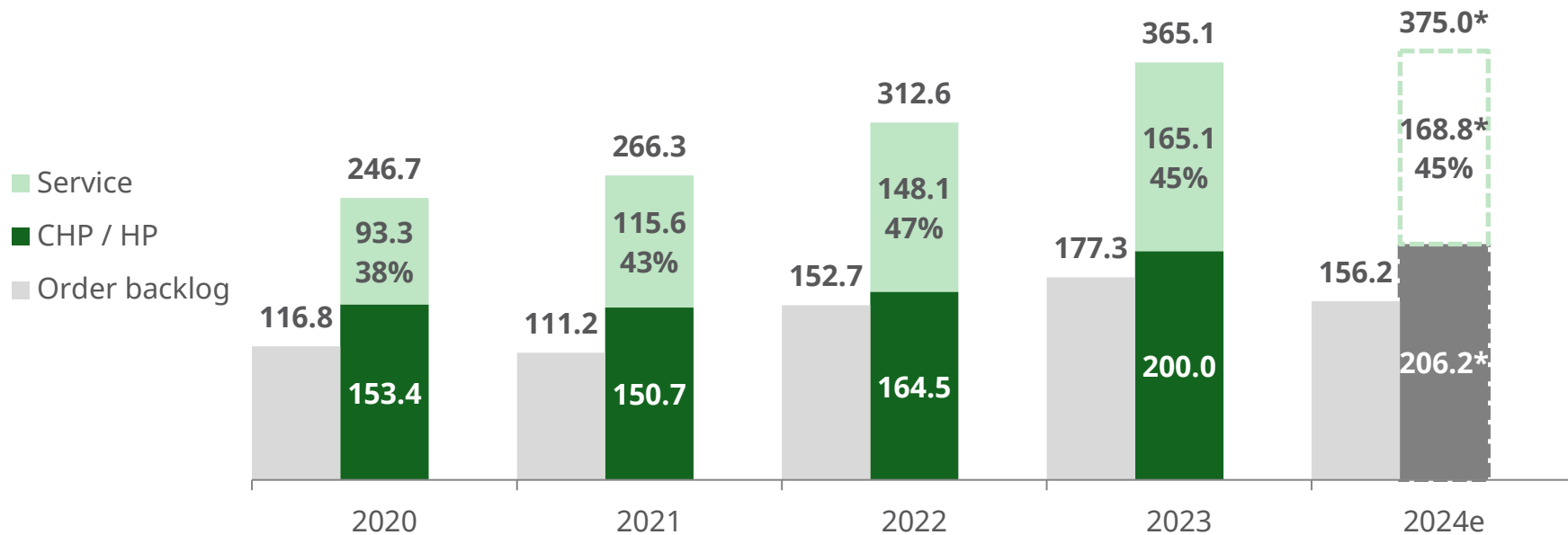
Products





Sales(-forecast) to order backlog

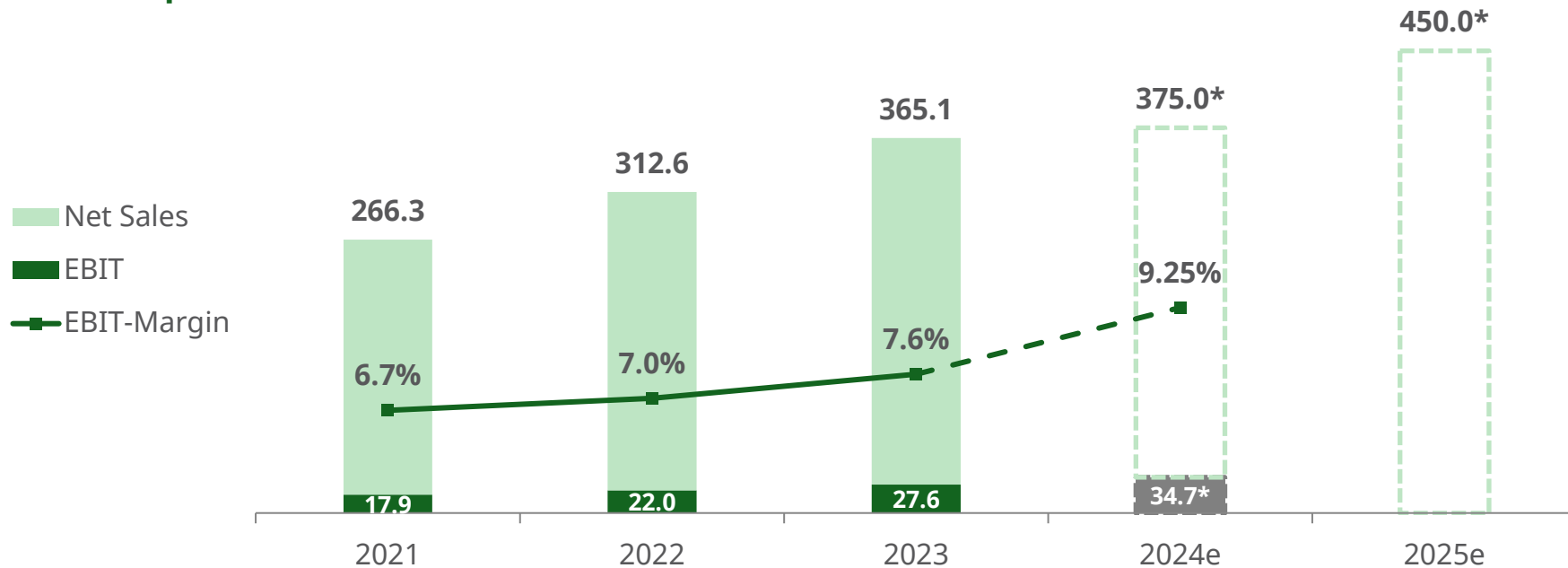
Products





Forecast 2025

Sales: Up to EUR 450 million



Contact



Friedrich Pehle (CFO)
Tel.: +49 (0) 2568 9347 – 0
www.2-g.com
info@2-g.com

2G Energy AG
Benzstr.3
48619 Heek - Deutschland

Calendar

April 11 th	Preliminary results for FY 2023
April 18 th	Publication of financial statements for FY 2023
May 13 th – 14 th	Spring Conference, Frankfurt
May 23 rd	Q1 key figures and business development
June 4 th	Ordinary AGM, Ahaus
September 05 th	Half-year financial statements for 2024
November 25 th	Key figures Q3 2023 and business development
November 25 th – 27 th	German Equity Forum, Frankfurt



**Thank you very much
for your attention**