



# FY 2025 Preliminary Results Analyst & Investor Presentation

Taufkirchen, 26<sup>th</sup> February 2026  
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# We have delivered on and above our FY 2025 guidance

Financial highlights 2025

Book-to-bill<sup>(1)</sup>

1.9x



Strong order intake at the upper end of guidance, reflecting a pickup in order momentum

Revenue

€ 2,455m



Structural growth across all divisions driven by transformative initiatives

Profitability

18.4%



Strong performance in adj. EBITDA and margin

Adj. Free cashflow<sup>(2)</sup>

€ 347m



Outstanding cash conversion exceeding expectations

(1) Book-to-Bill ratio is defined as order intake / reported revenue for the relevant period.

(2) Adjusted Free Cash Flow is defined as free cash flow excluding certain special items as well as M&A activities. The free cash flow is defined as sum of the cash flows from operating and investing activities as reported in the Consolidated Statement of Cash Flow.

# Key takeaways MSC/Update geopolitical environment



## At Munich Security Conference 2026, the world enters a new strategic phase

- Return of Great Power Competition
- Transatlantic Rebalancing
- Europe's strategic maturation



## Global instability drives demand

- Demand is structural and independent of end of war in Ukraine
- Strong push for capabilities in ISR, EW, air defence and survivability.



## Europe is taking more responsibility for its own defence

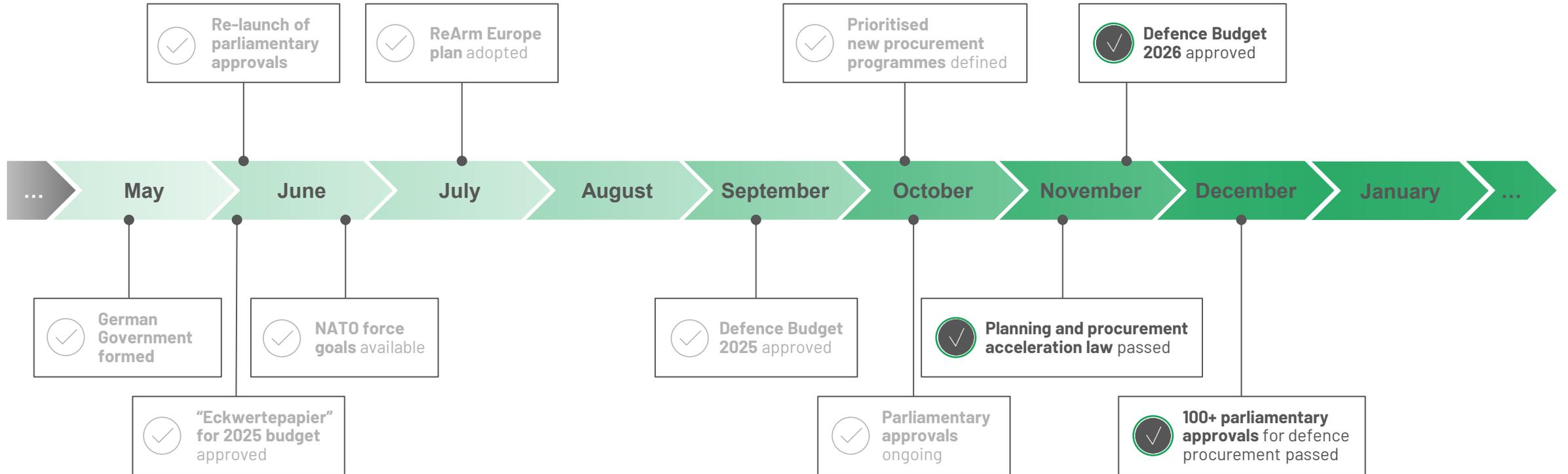
- Structural budget increases
- Focus on sovereignty
- Strengthening of European industrial base



## Software-defined Defence as key lever for „Fight Tonight“

- Faster decisions
- Immediate upgrades
- Sovereign agility

# HENSOLDT assumptions confirmed: Strong order dynamic is now tangible



# Key orders received in 2025 – Sensors segment

## TRML-4D



TRML-4D for Ukraine, Germany, Slovenia, Estonia, and Denmark

~ €500m

## Eurofighter



Re-baselining contract and Eurofighter tranche 5 Germany

~ €500m

## Spexer MKIII



SPEXER MKIII for Ukraine, Germany and Switzerland

~ €250m

## PEGASUS



Re-baselining contract for PEGAUS

~ €170m

## P-8 Poseidon



Sustainment contract for German P-8 programme

~ €130m

## OAS



Obstacle Avoidance System for Indian Advanced Light Helicopters

~ €60m

# Key orders received in 2025 – Optronics segment

Luchs 2



Ceratron sensors suite,  
sights and self-protection system

~ €890m

Leopard 2



Commander sight, driver sight and  
thermal imager for gunner sight

~€180m

SAGIIR 2



Sensor suite for land border  
security surveillance Algeria

~€80m

U212A for Germany



SERO420/OMS150  
capability enhancement

~ €65m

# Latest strategic partnerships confirm HENSOLDT's role as a neo system house

## Counter-UAS interceptor

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- Strategic cooperation integrating TYTAN's cost-efficient interceptor drones into HENSOLDT's Elysion Mission Core
- Focus on domestic critical infrastructure and selected international programmes incl. Ukraine to counter the mass drone threat

## Sovereign Cloud and Data Infrastructure

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- Combination of HENSOLDT sensors & MDOcore with Schwarz's sovereign, classified cloud/fog/edge stack
- Focus on enabling secure, data-centric defence architectures in Germany and the EU

## Strategic AI and Autonomous Systems

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- Long-term industrial cooperation to operationalise Software-Defined Defence
- Focus on deployable multi-domain sensor-to-shooter chains

# Expanding our industrial footprint with new and modernized sites

## Implemented expansions



### 2024: Wetzlar

- 2,900 m<sup>2</sup> production area
- Infantry sights



### 2025: Logistics Centre

- 30,000 m<sup>2</sup> production area
- Transversal logistics



### 2026: Oberkochen

- 40,000 m<sup>2</sup> total area
- Vehicle optonics

Source: HENSOLDT AG.

## Planned initiatives until 2027



### 2026: Repair Centre

- Set-up of spares production and MRO for Optronics



### 2027: Radar Production

- Production of TRML-4D and SPEXER radars

## Further site expansions to be evaluated

+ Ground-based Systems

+ Partners / M&As

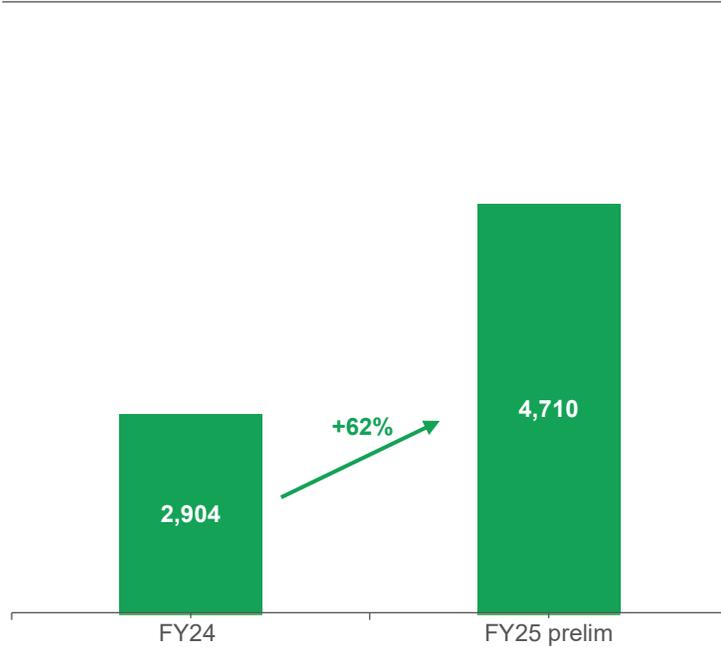
+ Outsourced manufacturing

# HENSOLDT Financials

# FY 2025 – excellent performance in top line

in €m

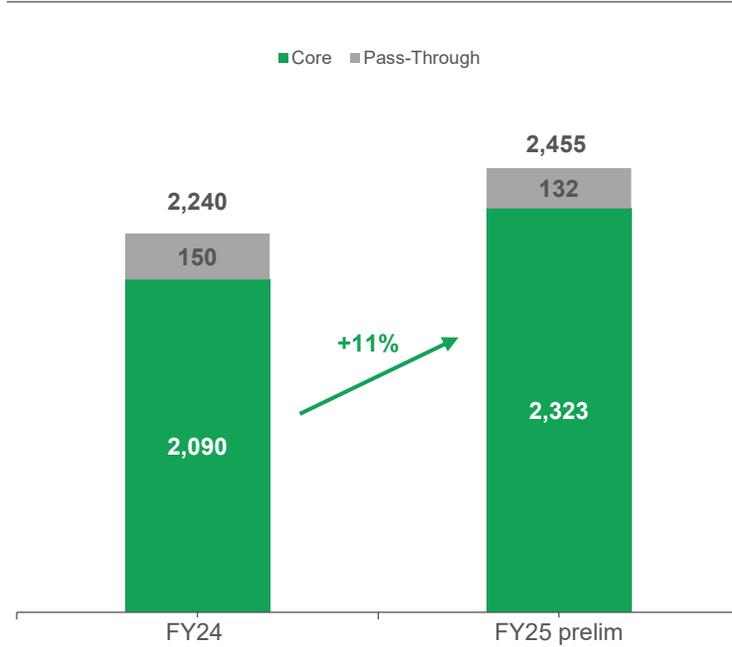
## Strong dynamics in order intake



### Order intake

- Order intake at the upper end of guidance, driven by Luchs 2, air defence radars, Eurofighter programme and PEGASUS

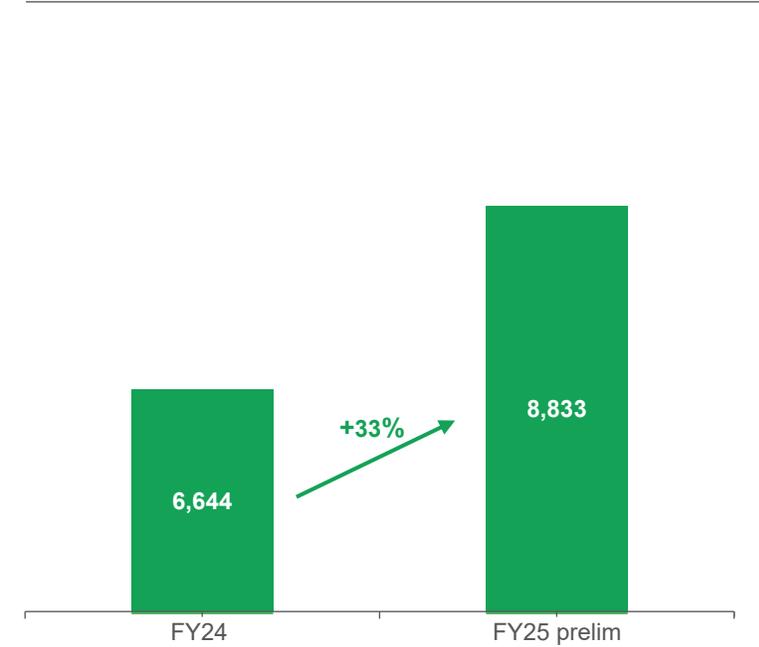
## Execution on track



### Revenue

- Double-digit growth rate despite slower start in Sensors in the first half of 2025
- 20% growth rate in Optronics
- Further decrease of pass-through revenue

## Record order backlog



### Order backlog<sup>(1)</sup>

- Record order backlog provides excellent visibility
- Significant increase in both segments
- Book-to-bill ratio at 1.9x

(1) Order backlog is defined as the value of the order book as of the respective reporting date by recording customer orders starting with the opening backlog, taking into account revenue and adjustments for the respective reporting period, and ending with the ending backlog.

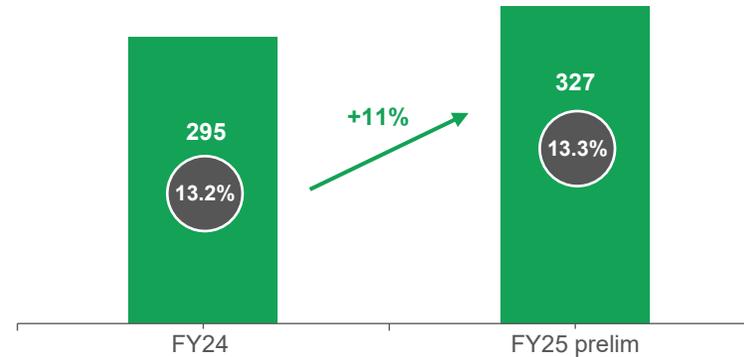
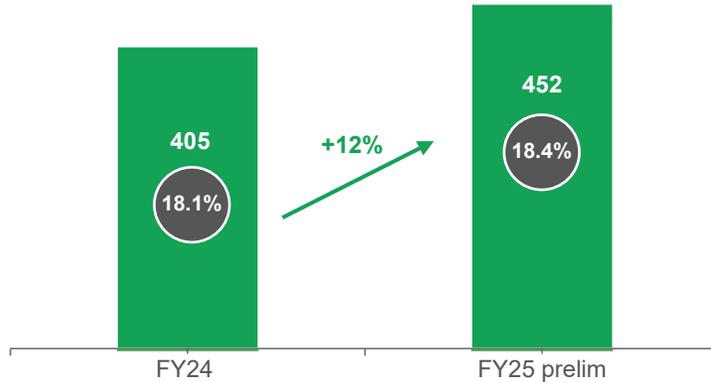
# FY 2025 – sustained strong bottom line

in €m

## Profitability above expectation

Adj. EBITDA<sup>(1)</sup>

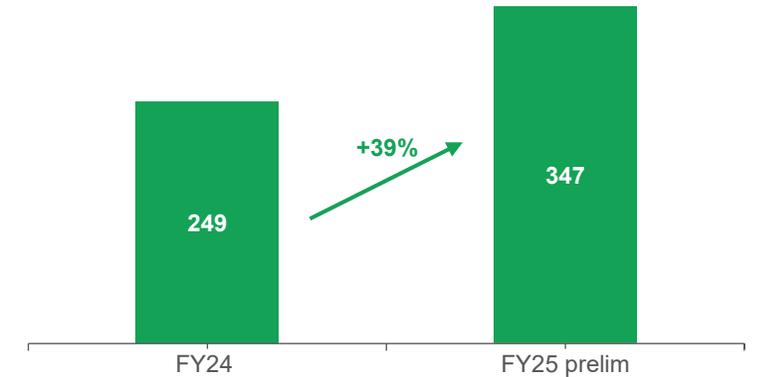
Adj. EBIT<sup>(2)</sup>



- Strong margin performance in Optronics segment
- Minor impact on margin driven by unfavourable product mix and logistical ramp-up in Sensors segment
- Synergies from ESG acquisition materialize as planned

## Cash conversion exceeds guidance

Adj. FCF<sup>(3)</sup>



- Excellent cash generation from operating activities
- Significant increase in advanced payments driven by strong order dynamics

(1) Adjusted EBITDA is defined as EBIT adjusted for depreciation and amortization (including effects on earnings from purchase price allocations), as well as certain special items relating to transaction costs, OneSAPnow-related special items as well as other special items.

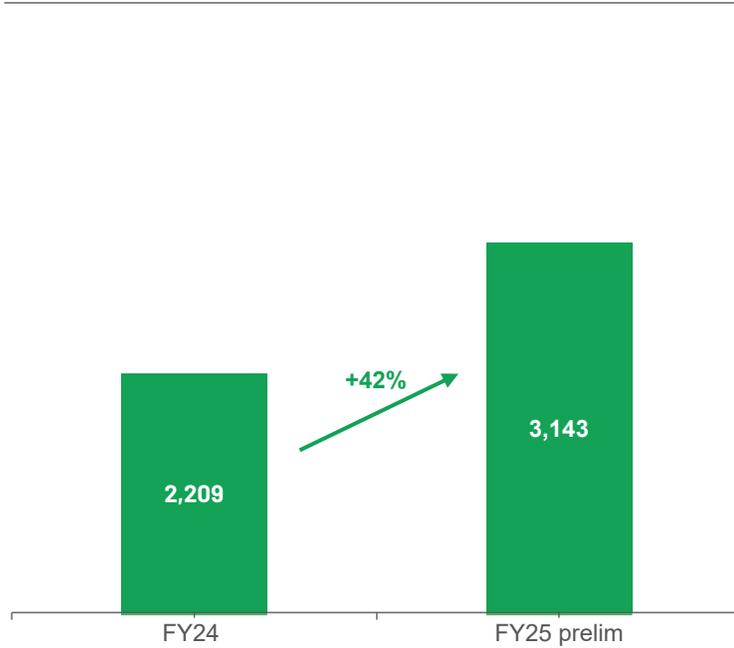
(2) Adjusted EBIT is defined as EBIT adjusted for certain special items relating to effects on earnings from purchase price allocations, transaction costs, OneSAPnow-related special items as well as other special items.

(3) Adjusted Free Cash Flow is defined as free cash flow adjusted for special items as well as M&A activities. The free cash flow is defined as sum of the cash flows from operating and investing activities as reported in the Consolidated Statement of Cash Flow.

# FY 2025 – Sensors segment

in €m

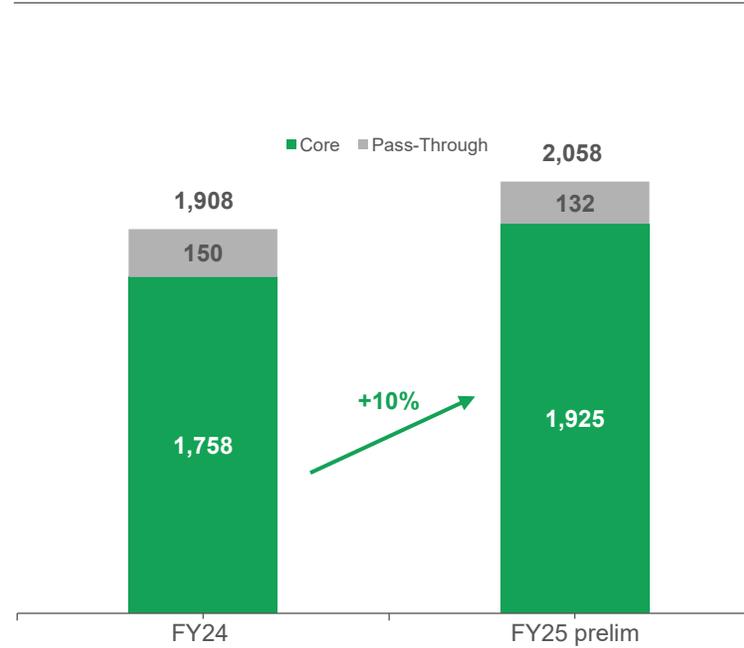
## Strong order intake



### Order intake

- Order intake driven by air defence radars, Eurofighter programme, PEGASUS and P8-Poseidon

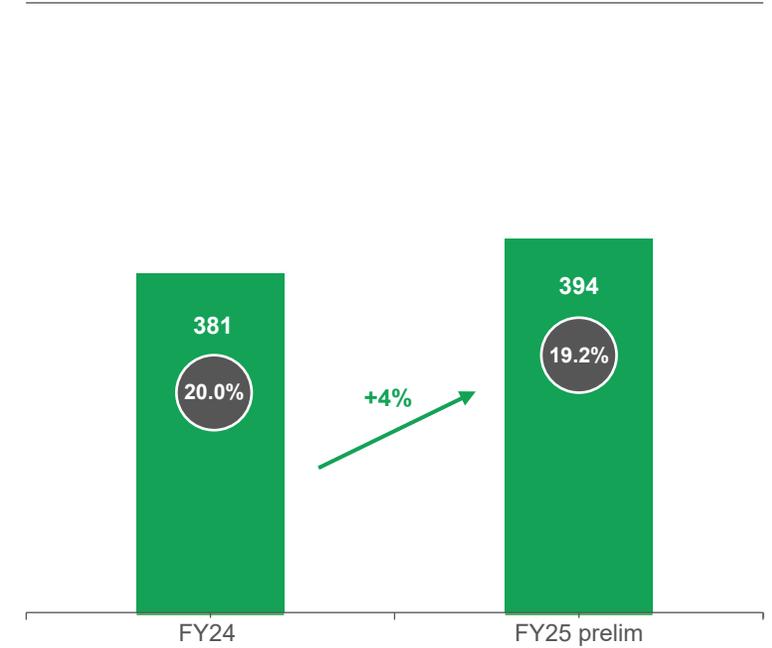
## Execution on track



### Revenue

- Solid revenue performance despite slower start in Radar production in the first half of 2025
- Further decrease of pass-through business

## Solid margin performance



### Adj. EBITDA<sup>(1)</sup>

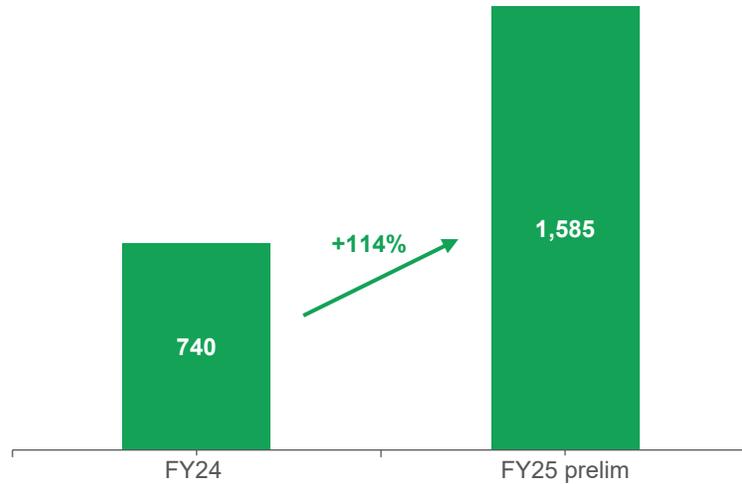
- Minor impact on margin driven by unfavourable product mix and logistical ramp-up
- Synergies from ESG acquisition materialize as expected

(1) Adjusted EBITDA is defined as EBIT adjusted for depreciation and amortization (including effects on earnings from purchase price allocations), as well as certain special items relating to transaction costs, OneSAPnow-related special items as well as other special items.

# FY 2025 – Optronics segment

in €m

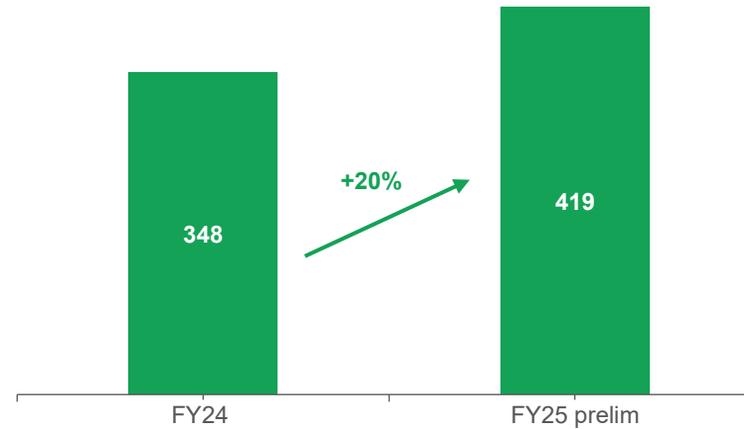
## Significant increase of order intake



### Order intake

- Record order intake driven by orders for Luchs 2, Leopard 2 and border surveillance for Algeria

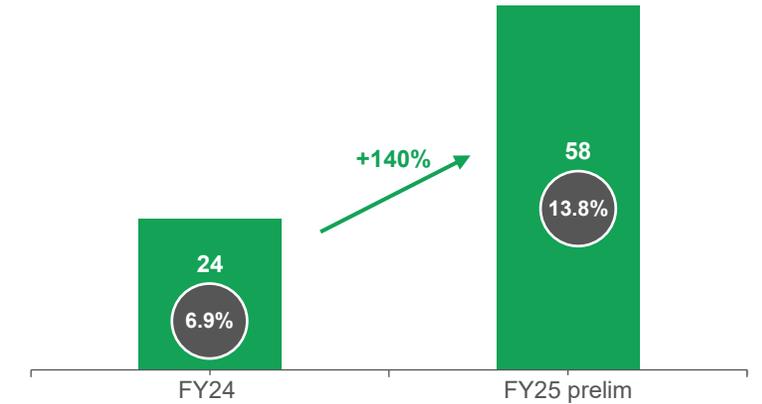
## Strong revenue growth



### Revenue

- Excellent revenue development mainly driven by ground-based systems
- Site move of production largely concluded

## Excellent margin development



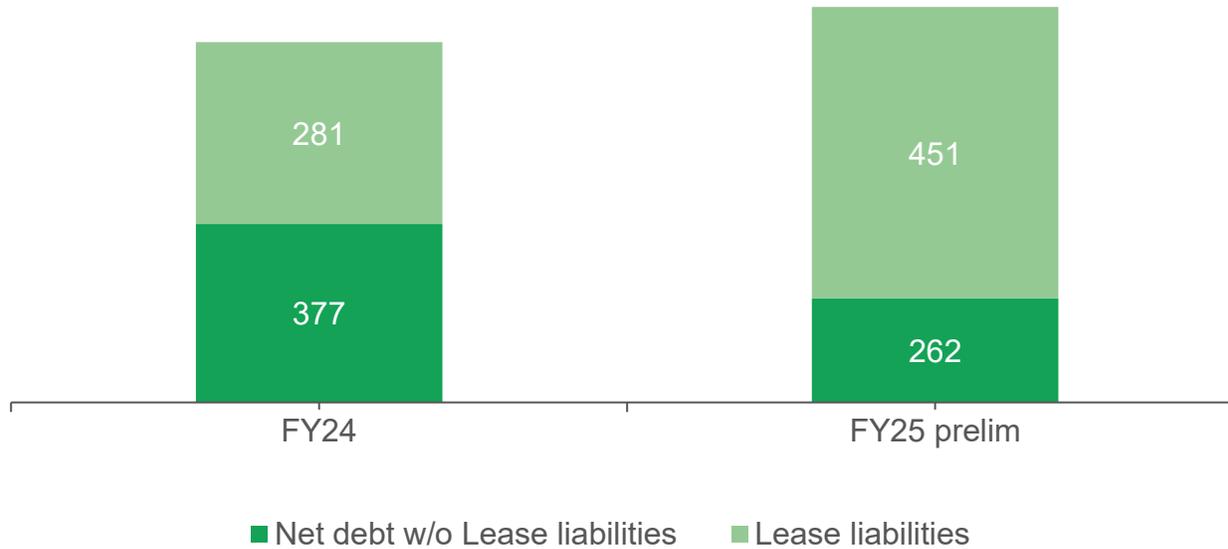
### Adj. EBITDA<sup>(1)</sup>

- Margin improvement follows increased volume
- Economies of scale materialize due to production ramp-up

(1) Adjusted EBITDA is defined as EBIT adjusted for depreciation and amortization (including effects on earnings from purchase price allocations), as well as certain special items relating to transaction costs, OneSAPnow-related special items as well as other special items.

# Net leverage on conservative level

Net leverage <sup>(1)</sup>	<b>1.6x</b>	<b>1.6x</b>
Net leverage w/o lease liabilities <sup>(2)</sup>	<b>0.9x</b>	<b>0.6x</b>
Net debt <sup>(3)</sup> in m€	<b>659</b>	<b>713</b>



- Excellent cash flow generation in Q4/2025
- Healthy balance sheet in place
- Increase in net debt driven by higher lease liabilities to secure capacity expansion

(1) Net leverage including lease liabilities, excluding pensions and liabilities from the agreement for payment services. (2) Net leverage without lease liabilities, excluding pensions and liabilities from the agreement for payment services. (3) Net debt without liabilities from the agreement for payment services.

# Dividend proposal 2025



Guidance outlines a dividend  
**of up to 30% - 40%**  
of adjusted net income 2025



Adjusted net income  
of **€170m** preliminary



The management board intends to propose  
to the supervisory board and the AGM a  
**dividend per share of €0.55**  
(+10% compared to 2024)

# Guidance 2026 specified

	Previous 2026 guidance	Specified 2026 guidance	
Order intake / Book-to-Bill	1.5x – 2.0x	1.5x – 2.0x	Unchanged
Revenue growth <sup>(1)</sup>	10% growth rate	~€2,750m	Specified
Adjusted EBITDA margin <sup>(2)</sup>	+50 bps annual margin improvement	18.5% - 19.0%	Increased
Adjusted FCF <sup>(3)</sup>	~40% average conversion on adjusted EBITDA	~40% average conversion on adjusted EBITDA	Unchanged
Net leverage <sup>(4)</sup>	Further deleveraging	~1.5x	Specified
Dividend	30 - 40% of adjusted net income	30 - 40% of adjusted net income	unchanged

Before M&A.

(1) Pass through share of total revenue is expected to be in the mid-single digit percentage range in 2026E.

(2) Adjusted EBITDA margin excluding certain special items relating to transaction costs, OneSAPnow-related special items and other special items.

(3) Adjusted Free Cash Flow is defined as free cash flow excluding certain special items as well as M&A activities.

(4) Net leverage including lease liabilities, excluding pensions and liabilities from the agreement for payment services.

# Mid-term targets confirmed

	Mid-term target
Order intake / Book-to-Bill	Orders to grow significantly faster than revenue
Revenue growth <sup>(1)</sup>	15% - 20% annual growth rate back-end loaded
Adjusted EBITDA margin <sup>(2)</sup>	+50 bps annual margin improvement
Adjusted FCF <sup>(3)</sup>	~50% average conversion on adjusted EBITDA
Net leverage <sup>(4)</sup>	Further deleveraging
Dividend	30 - 40% of adjusted net income

Before M&A.

(1) Pass through share of total revenue is expected to be in the mid-single digit percentage range between 2027E and 2028E.

(2) Adjusted EBITDA margin excluding certain special items relating to transaction costs, OneSAPnow-related special items and other special items.

(3) Adjusted Free Cash Flow is defined as free cash flow excluding certain special items as well as M&A activities.

(4) Net leverage including lease liabilities, excluding pensions and liabilities from the agreement for payment services.

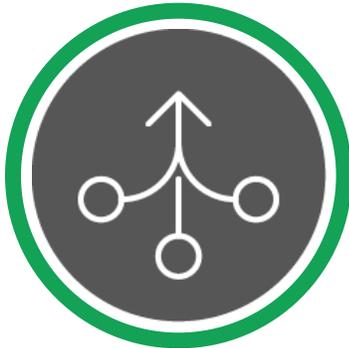
# Capital allocation



Fund our growth



Dividends



M&A

While preserving a conservative financial debt profile

# Key orders 2026 expected – Sensors Segment

## Pegasus



Second batch PEGASUS  
for Germany

~ €900m

## Eurofighter



Re-baseline contract series,  
Spanish Halcon and  
spare parts

~ €500m

## TRML-4D



TRML-4D radars  
within ESSI and Ukraine  
support as well as  
for export customers

~ €300m

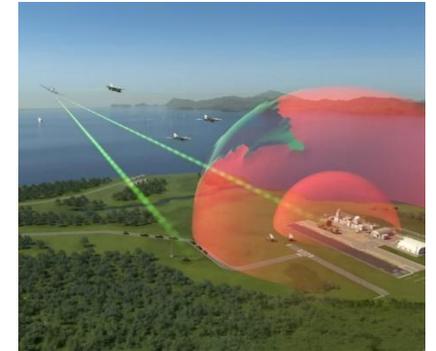
## Knifefish



Land EW systems  
for the Netherlands  
and other  
European customers

~ €300m

## IuWES



Airborne Electromagnetic  
Attack for German Air Force

# Key orders 2026 expected – Optronics Segment

Schakal



Commander and gunner sight, self-protection system for Germany and the Netherlands

~ €450m

Puma



Commander and gunner sight, self-protection system

~ €300m

Leopard 2



Commander sight, driver sight and thermal imager for gunner sight

~ €180m

# HENSOLDT key priorities for 2026



## Deliver at scale

- Maintain **customer satisfaction** through Operations 2.0
- **Industrialise key products** and keep supply chains stable
- Further expand and secure **production capacity** for sustained growth
- Optimise engineering process to ensure **delivery excellence**



## Pioneer Software-Defined Defence

- Scale SDD in portfolio and **tangible solutions**
- Driving SDD forward with **MDOcore** as multi-domain backbone
- Operationalise partnerships to **accelerate SDD delivery**
- Intensify secure and agile **software engineering**



## Grow with focus

- **Drive growth** in selected capability domains
- **Strengthen presence** in selected priority regions and markets
- Enhance our portfolio through targeted **M&As** and additional **partnerships**



## Lead our team into the future

- **Strengthen effectiveness** through empowerment and clear goal orientation
- Consistently **sharpen governance** and continue to **build recruiting excellence**
- Further enhance the high level of **employee loyalty**

# Continuity and evolution in executive leadership



On 1 May 2026, Inka Tews will join HENSOLDT as member of the Management Board and new CHRO



On 24 February 2026, the HENSOLDT supervisory board has extended the contract of CEO Oliver Dörre until end of 2031

# Zeitenwende 2.0 is now a reality

## Achievements

- Record **order backlog** provides high visibility
- Strong **revenue** development – execution is on track
- Excellent **profitability** above expectation
- Outstanding **cash** generation
- Successfully expanded our industrial **capacities** and modernized our sites
- Strategic **transformation** “North Star” with strong impact on track

## Outlook

- New strategic **partnerships** drive innovation and ramp-up
- Multitude of **major contracts** to come in 2026 – high order intake level to be sustained
- We remain a reliable partner for our customers while shaping sustainable growth both industrially and organisationally

# Q&A Session

# Back-up

# HENSOLDT content on key armoured vehicles

## Luchs 2



### CERETRON Sensors Suite

#### BAA IV

(surveillance and reconnaissance sensors)

#### SETAS

(See Through Armour System)

#### MUSS L

(self-protection system)

#### RDF

(Radio Direction Finder)

## Leopard 2



### Peri RTWL

(commander periscope)

### EMES OPO

(laser range finder)

### ATTICA GL

(thermal imaging system for the gunner)

### FERO Z18

(gunner auxiliary sight)

### SPECTUS

(driver's sight)

## Schakal



### Peri RTWL

(commander periscope)

### WAO

(long-range electro-optical target acquisition system)

### MUSS 2.0

(self-protection system)

## Puma



### Peri RTWL

(commander periscope)

### WAO

(long-range electro-optical target acquisition system)

### MUSS 2.0

(self-protection system)

## Skyranger

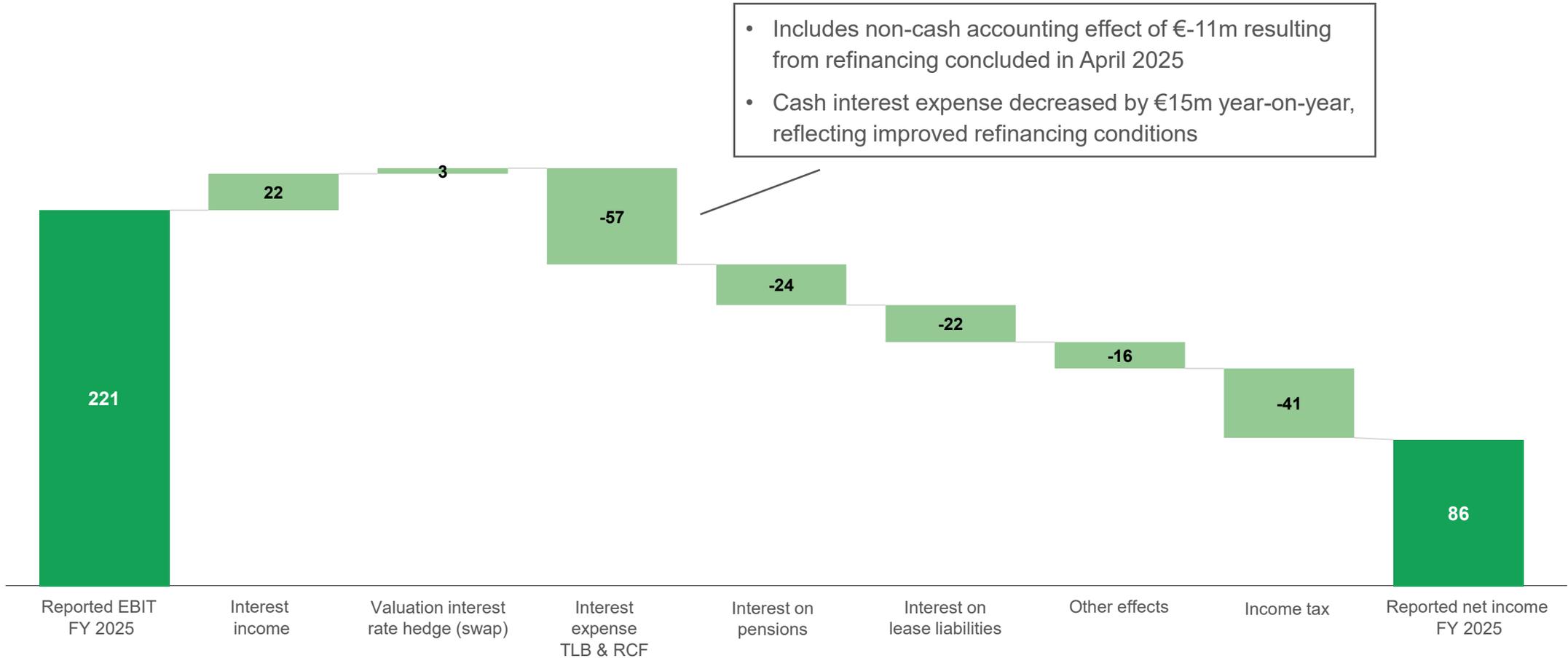


### Spexer 2000 MKIII

(three antennas per vehicle)

# EBIT to net income bridge

in €m



# HENSOLDT

## Financial Section

# Consolidated Income Statement

in € million	Fiscal year	
	2025 (preliminary)	2024
Revenue	2,455	2,240
Cost of sales	-1,930	-1,732
<b>Gross profit</b>	<b>525</b>	<b>508</b>
Selling and distribution expenses	-132	-128
General administrative expenses	-147	-162
Research and development costs	-42	-32
Other operating income	36	22
Other operating expenses	-16	-24
Share of profit / loss from investments accounted for using the equity method	3	3
Other income / expense from investments	-6	-3
<b>Earnings before financial result and income taxes (EBIT)</b>	<b>221</b>	<b>185</b>
Interest income	25	31
Interest expense	-106	-100
Other finance income / expense	-13	1
<b>Financial result</b>	<b>-94</b>	<b>-68</b>
<b>Earnings before income taxes (EBT)</b>	<b>127</b>	<b>117</b>
Income taxes	-41	-12
<b>Group profit / loss</b>	<b>86</b>	<b>106</b>
<i>thereof attributable to the owners of HENSOLDT AG</i>	89	108
<i>thereof attributable to non-controlling interests</i>	-2	-2

# Consolidated Statement of Financial Position – Assets

in € million	31 Dec.	
	2025 (preliminary)	2024
<b>Non-current assets</b>	<b>2,562</b>	<b>2,289</b>
Goodwill	1,117	1,115
Intangible assets	703	667
Property, plant and equipment	242	202
Right-of-use assets	413	249
Investments accounted for using the equity method	6	4
Other investments and non-current other financial investments	42	24
Non-current other financial assets	11	7
Non-current other assets	29	20
Deferred tax assets	1	1
<b>Current assets</b>	<b>2,865</b>	<b>2,407</b>
Non-current other financial investments, current portion	–	0
Inventories	878	719
Contract assets	424	385
Trade receivables	436	426
Current other financial assets	22	8
Current other assets	145	115
Income tax receivables	26	20
Cash and cash equivalents	933	733
<b>Total assets</b>	<b>5,427</b>	<b>4,696</b>

# Consolidated Statement of Financial Position – Equity & Liabilities

in € million	31 Dec.	
	2025 (preliminary)	2024
Share capital	116	116
Capital reserve	439	474
Other reserves	128	37
Retained earnings	309	245
<b>Equity held by shareholders of HENSOLDT AG</b>	<b>991</b>	<b>872</b>
Non-controlling interests	11	14
<b>Equity, total</b>	<b>1,002</b>	<b>886</b>
<b>Non-current liabilities</b>	<b>2,091</b>	<b>1,927</b>
Non-current provisions	287	418
Non-current financing liabilities	1,163	1,072
Non-current contract liabilities	–	4
Non-current lease liabilities	416	256
Non-current other financial liabilities	9	13
Non-current other liabilities	17	15
Deferred income	34	27
Deferred tax liabilities	166	123
<b>Current liabilities</b>	<b>2,334</b>	<b>1,883</b>
Current provisions	253	257
Current financing liabilities	20	22
Current contract liabilities	1,146	776
Current lease liabilities	35	25
Trade payables	591	546
Current other financial liabilities	38	74
Current other liabilities	219	151
Income tax liabilities	32	33
<b>Total equity and liabilities</b>	<b>5,427</b>	<b>4,696</b>

# Consolidated Statement of Cash Flows (1/2)

in € million	Fiscal year	
	2025 (preliminary)	2024
Group profit / loss	86	106
Depreciation, amortisation and impairments of non-current assets	181	162
Impairments (+) / reversals of impairments (-) of inventories, trade receivables and contract assets	5	17
Profit / loss from disposals of non-current assets	–	1
Share of profits in investments accounted for using the equity method	-3	-3
Financial expenses (net)	68	56
Other non-cash expense / income	2	-3
Change in		
Provisions	-27	-5
Inventories	-169	-103
Contract balances	345	34
Trade receivables	-16	-11
Trade payables	44	69
Other assets and liabilities	-17	44
Interest paid	-69	-66
Interest received	10	21
Income tax expense (+) / income (-)	41	12
Income tax payments (-) / refunds (+)	-31	-18
<b>Cash flows from operating activities</b>	<b>450</b>	<b>311</b>
Acquisition / addition of intangible assets and property, plant and equipment	-206	-199
Proceeds from sale of intangible assets and property, plant and equipment	1	2
Payments for investments in non-consolidated affiliates, joint ventures, associates, other investments and other non-current financial assets	-24	-4
Proceeds from disposals of non-consolidated affiliates, joint ventures, associates, other investments and other non-current financial assets	–	0
Dividends received from investments accounted for using the equity method, non-consolidated affiliates, joint ventures, associates and other investments	3	–
Acquisition of subsidiaries net of cash acquired	-6	-543
Other	–	0
<b>Cash flows from investing activities</b>	<b>-233</b>	<b>-745</b>

# Consolidated Statement of Cash Flows (2/2)

in € million	Fiscal year	
	2025 (preliminary)	2024
<b>Cash flows from operating activities</b>	<b>450</b>	<b>311</b>
<b>Cash flows from investing activities</b>	<b>-233</b>	<b>-745</b>
Repayment from financing liabilities to banks	-220	-
Proceeds from financing liabilities to banks	300	450
Transaction costs paid on loans and borrowings	-5	-2
Change in other financing liabilities	-2	-6
Payment of lease liabilities	-35	-27
Dividend payments	-58	-46
Transaction costs paid on issue of equity	-	-1
<b>Cash flows from financing activities</b>	<b>-20</b>	<b>367</b>
Effects of changes in exchange rates on cash and cash equivalents	1	-3
Changes in cash and cash equivalents due to changes in the scope of consolidation	2	-
<b>Net changes in cash and cash equivalents</b>	<b>200</b>	<b>-69</b>
<b>Cash and cash equivalents</b>		
Cash and cash equivalents on 1 January	733	802
Cash and cash equivalents on 31 December	933	733

# Reconciliation to group figures

in € million	Fiscal year	
	2025 (preliminary)	2024
<b>Order intake</b>	<b>4,710</b>	<b>2,904</b>
Sensors	3,143	2,209
Optronics	1,585	740
Elimination/Transversal/Others	-18	-45
<b>in € million</b>		
<b>Segment revenue</b>	<b>2,455</b>	<b>2,240</b>
Sensors	2,058	1,908
Optronics	419	348
Elimination/Transversal/Others	-21	-15
<b>in € million</b>		
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>452</b>	<b>405</b>
Sensors	394	381
Optronics	58	24
Elimination/Transversal/Others	-	-

(1) Adjusted EBITDA is defined as EBIT adjusted for depreciation, amortisation (including effects on earnings from purchase price allocations) and impairment, as well as certain special items relating to transaction costs, OneSAPnow-related special items, as well as other special items.

# Overview of EBITDA and EBIT adjustments

EBITDA adjustments	Fiscal year	
	2025 (preliminary)	2024
<b>in € million</b>		
<b>EBIT</b>	<b>221</b>	<b>185</b>
(+) Depreciation	71	65
(+) Amortisation and impairments of non-current assets	110	98
<b>EBITDA</b>	<b>402</b>	<b>348</b>
(+) Effects on earnings from purchase price allocations	0	0
(+) Transaction costs	0	3
(+) OneSAPnow-related special items	15	12
(+) Other special items	35	42
<b>Adjusted EBITDA</b>	<b>452</b>	<b>405</b>

EBIT adjustments	Fiscal year	
	2025 (preliminary)	2024
<b>in € million</b>		
<b>EBIT</b>	<b>221</b>	<b>185</b>
(+) Effect on earnings from purchase price allocations	45	46
<i>  thereof intangible assets</i>	45	46
<i>  thereof property, plant and equipment</i>	0	0
(+) Transaction costs	0	3
(+) OneSAPnow related special items	16	13
(+) Other special items	44	49
<b>Adjusted EBIT</b>	<b>327</b>	<b>295</b>

# Reconciliation of reported to adjusted FCF

in € million	Fiscal year	
	2025 (preliminary)	2024
<b>Cash flows from operating activities</b>	<b>450</b>	<b>311</b>
<b>Cash flows from investing activities</b>	<b>-233</b>	<b>-745</b>
<b>Free cash flow</b>	<b>217</b>	<b>-434</b>
(+) Transaction costs	0	11
(+) OneSAPnow related special items	45	36
(+) M&A-activities <sup>(1)</sup>	29	574
(+) Other special items	56	62
<b>Adjusted free cash flow</b>	<b>347</b>	<b>249</b>
<b>Cash flows from financing activities</b>	<b>-20</b>	<b>367</b>

(1) Defined as sum of "Proceeds from sale of intangible assets and property, plant and equipment", "Payments for investments in non-consolidated affiliates, joint ventures, associates, other investments and other non-current financial assets", "Proceeds from disposals of non-consolidated affiliates, joint ventures, associates, other investments and other non-current financial assets", "Acquisition of subsidiaries net of cash acquired" as well as "Other cash flows from investing activities" as reported in the Consolidated Statement of Cash Flows. In addition, a compensation obligation paid in connection with the acquisition of the ESG Group was recognised in operating cash flow in the fiscal year 2024.

# Q4 Financial Overview HENSOLDT Group

in € million	Fourth quarter	
	2025 (preliminary)	2024
Order intake	2,693	1,047
Book-to-bill ratio <sup>(1)</sup>	2.9x	1.2x
Revenue	919	863
Adjusted EBIT <sup>(2)</sup>	205	184
Adjusted EBITDA <sup>(3)</sup>	241	217
Adjusted EBITDA margin	26.2 %	25.2 %
Adjusted free cash flow <sup>(4)</sup>	466	406

(1) The book-to-bill ratio is defined as the ratio of order intake to revenue in the relevant fiscal year.

(2) Adjusted EBIT corresponds to earnings before financial result and income taxes (EBIT), adjusted for certain special items relating to transaction costs, effects on earnings from purchase price allocations, OneSAPnow-related special items as well as other special items.

(3) Adjusted EBITDA is defined as EBIT adjusted for depreciation, amortisation (including effects on earnings from purchase price allocations) and impairment, as well as certain special items relating to transaction costs, OneSAPnow-related special items as well as other special items.

(4) Adjusted free cash flow is defined as free cash flow adjusted for special items and M&A activities. The free cash flow is defined as the sum of the cash flows from operating and investing activities as reported in the consolidated statement of cash flows.

# Reconciliation of reported to adjusted net income

in € million	Fiscal year	
	2025 (preliminary)	2024
<b>Group profit / loss</b>	<b>86</b>	<b>106</b>
(+) Effect on earnings from purchase price allocations	45	46
(+) Transaction costs	0	3
(+) OneSAPnow related special items	16	13
(+) Other special items	55	49
<b>Adjusted net income pre-tax adjustment</b>	<b>203</b>	<b>216</b>
(+) Tax adjustments <sup>(1)</sup>	-33	-30
<b>Adjusted net income</b>	<b>170</b>	<b>185</b>

(1) Includes tax adjustments for effects on earnings from purchase price allocations, OneSAPnow-related special items as well as other special items.

# Special items

in € million	FY 2025 (preliminary)
Effect on earnings from purchase price allocations	-45
<b>EBIT adjustments</b>	<b>-45</b>

2026	mid-term
~(40)	~(40)
<b>~(40)</b>	<b>~(40)</b>

in € million	FY 2025 (preliminary)
Special items <small>(Transaction Cost, One SAP now related items, Other special items)</small>	-60
<b>EBIT adjustments</b>	<b>-60</b>

Special items are driven by  
- Move to new site Oberkochen  
- S4HANA implementation

2026	mid-term
~(35)	further ramp-down
<b>~(35)</b>	<b>further ramp-down</b>

Special items are driven by  
- S4HANA implementation

in € million	FY 2025 (preliminary)
Special items <small>(Transaction Cost, One SAP now related items, Other special items)</small>	-50
<b>EBITDA adjustments</b>	<b>-50</b>

Special items are driven by  
- Move to new site Oberkochen  
- S4HANA implementation

2026	mid-term
~(35)	further ramp-down
<b>~(35)</b>	<b>further ramp-down</b>

Special items are driven by  
- S4HANA implementation

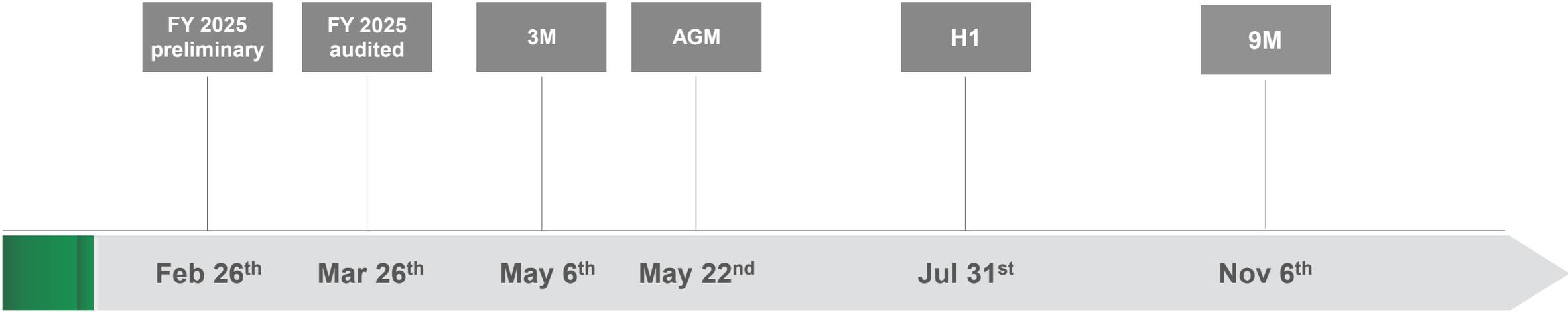
in € million	FY 2025 (preliminary)
Special items <small>(Transaction Cost, One SAP now related items, Other special items)</small>	-101
<b>FCF adjustments</b>	<b>-101</b>

Special items are driven by  
- Move to new site Oberkochen  
- S4HANA implementation

2026	mid-term
~(60)	further ramp-down
<b>~(60)</b>	<b>further ramp-down</b>

Special items are driven by  
- S4HANA implementation

# Upcoming IR events



# IR Contacts

## Contact

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## HENSOLDT share

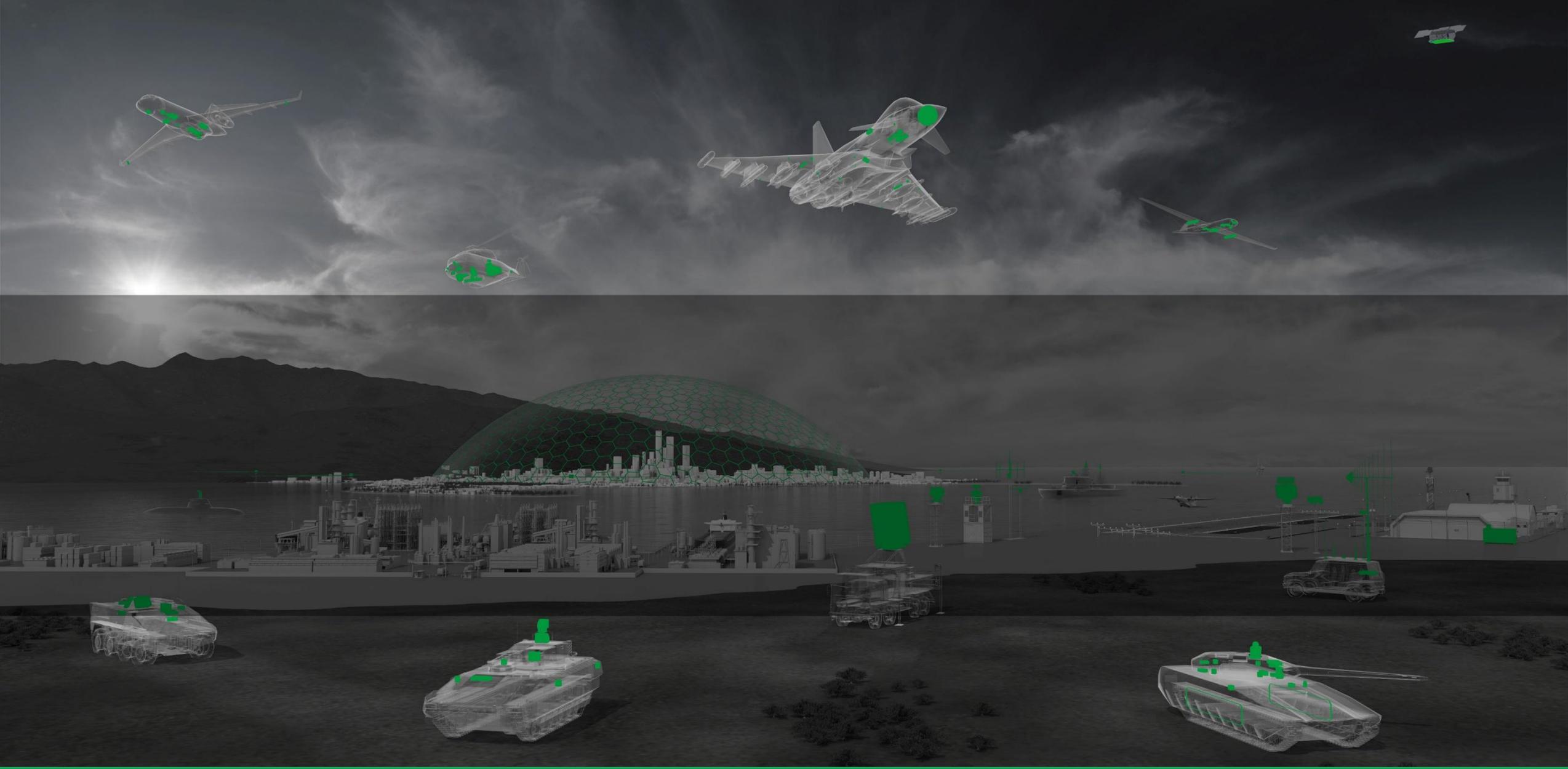
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- **Type of share:**  
Bearer shares
- **Stock Exchange:**  
Frankfurt Stock Exchange
- **Security reference number:**  
ISIN DE000HAG0005

## Reports

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- **Financial Reports:**  
<https://investors.hensoldt.net>
- **Annual Report:**  
<https://annualreport.hensoldt.net>
- **Sustainability Report:**  
[www.hensoldt.net](http://www.hensoldt.net)



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