

ALLANE SE

Analyst Call

Q4 2025 / Q1 2026

29 May 2026

allane mobility group



Disclaimer

This presentation contains certain forward-looking statements relating to the business, financial performance and results of the Allane SE (together with its subsidiaries, the “Company”) and/or the industry in which the Company operates. Forward-looking statements, regardless if made orally or in writing, concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words “believes,” “expects,” “predicts,” “intends,” “projects,” “plans,” “estimates,” “aims,” “foresees,” “anticipates,” “targets,” and similar expressions.

Forward-looking statements, including assumptions, opinions and views of the Company or cited from third party sources, are solely opinions and forecasts which are uncertain and subject to risks. Actual events may differ significantly from any anticipated development due to a number of factors, including without limitation, changes in general economic conditions, in particular economic conditions in the Company’s target markets, changes affecting interest rate levels, changes in competition levels, changes in laws and regulations, environmental damages, the potential impact of legal proceedings and actions and the Group’s ability to achieve operational synergies from past or future acquisitions. The Company does not guarantee that the assumptions underlying forward-looking statements, regardless if made orally or in writing, are free from errors nor does it accept any responsibility for the future accuracy of opinions or any obligation to update the statements in this presentation to reflect subsequent events. Forward-looking statements are made only as of the date hereof. Neither the delivery of this presentation nor any further discussions of the Company with any of the recipients thereof shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since such date. Consequently, the Company does not undertake any obligation to review, update or confirm investors' expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events that occur or circumstances that arise in relation to the content of the presentation.

Furthermore, a totally different performance can ensue from an unexpected slump in demand or economic stagnation in our key market Germany and/or in other Western European markets. The actual development can differ materially from the forecasts made in this presentation, in case one of the aforementioned risks or other risks not mentioned here should materialize and/or the assumption on which we have based our forecasts and prospects turn out to be wrong.

This presentation contains summary information only and does not purport to be comprehensive and is not intended to be (and should not be used as) the basis of any analysis or other evaluation. In addition, the information in this presentation is subject to change. No representation or warranty (express or implied) is made as to, and no reliance should be placed on, any information, including projections, estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein.

Due to rounding, individual figures in this presentation may not always add up to the total figure.

The presentation is furnished to you solely for your information and may not be reproduced or redistributed, in whole or in part, to any other person.

By accepting this presentation, you acknowledge the foregoing.

Agenda

01 KPIs and Highlights

02 Revenue and Earnings

03 Outlook 2026

04 Appendix





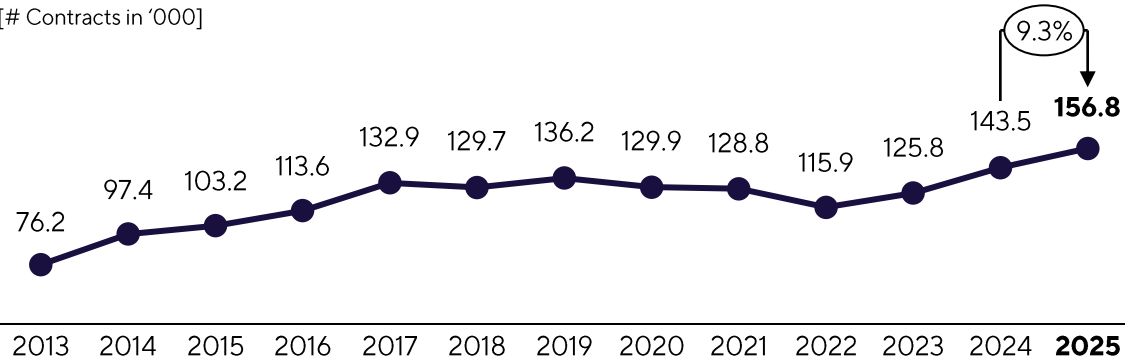
01

KPIs and Highlights

Group contract portfolio up to 156,800 contracts as of 31 Dez. 2025, Captive Leasing share in new business continues to grow

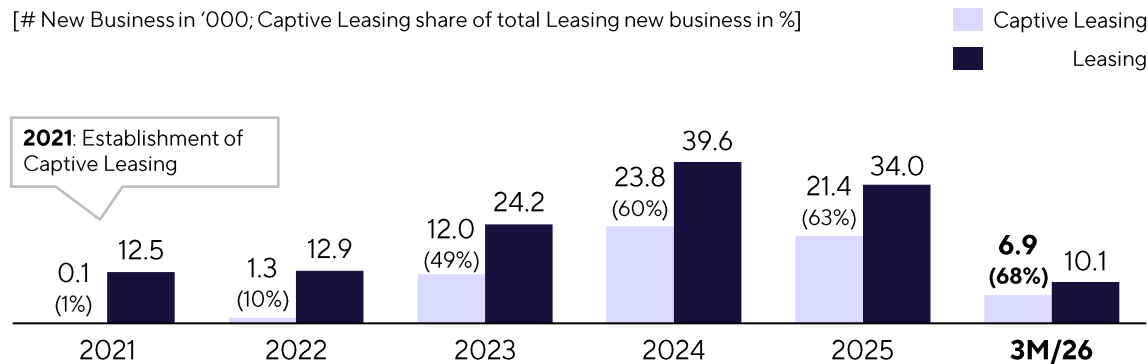
CONTRACT VOLUME INCREASES

[# Contracts in '000]



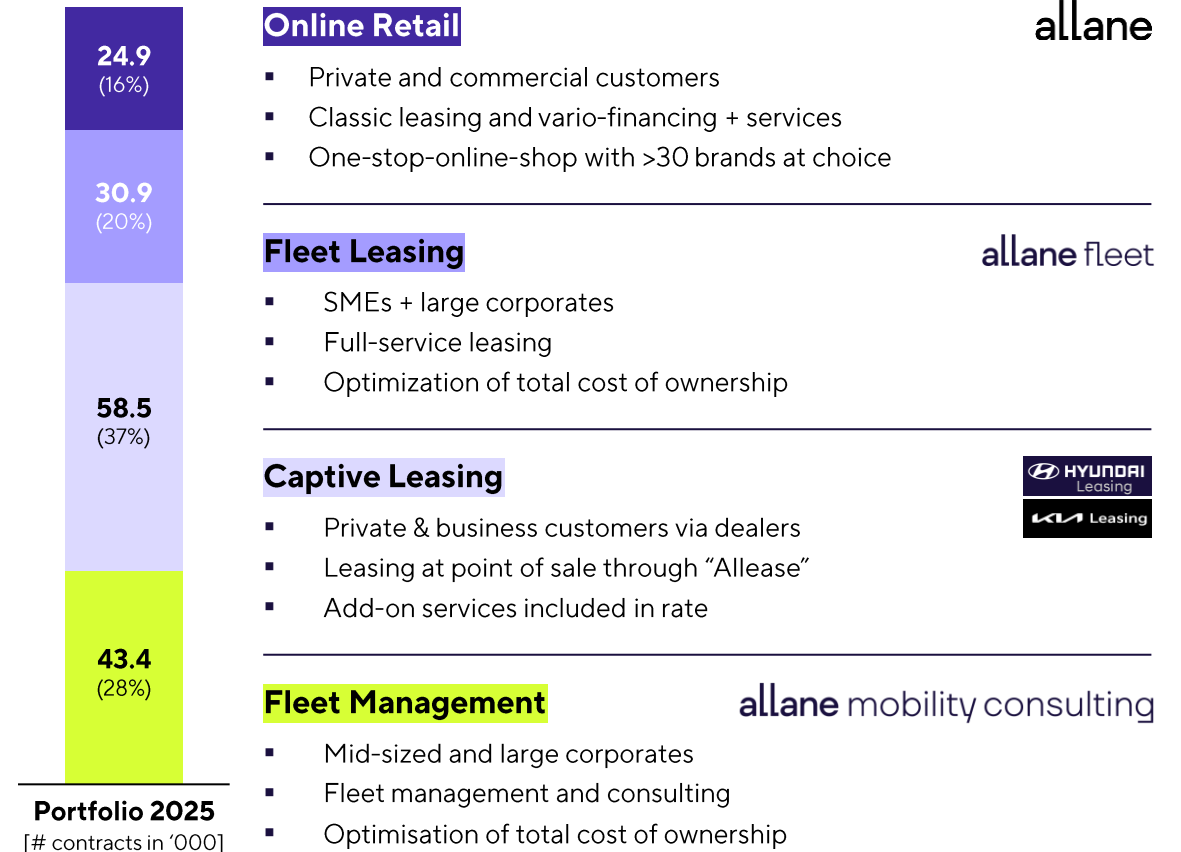
CAPTIVE LEASING SHARE IN NEW BUSINESS

[# New Business in '000; Captive Leasing share of total Leasing new business in %]



2021: Establishment of Captive Leasing

WELL DIVERSIFIED CONTRACT PORTFOLIO¹⁾



Online Retail

allane

- Private and commercial customers
- Classic leasing and vario-financing + services
- One-stop-online-shop with >30 brands at choice

Fleet Leasing

allane fleet

- SMEs + large corporates
- Full-service leasing
- Optimization of total cost of ownership

Captive Leasing



- Private & business customers via dealers
- Leasing at point of sale through "Allease"
- Add-on services included in rate

Fleet Management

allane mobility consulting

- Mid-sized and large corporates
- Fleet management and consulting
- Optimisation of total cost of ownership

5 1) Due to rounding it is possible that selected figures do not add up to the overall amount recorded.

02 Revenue and Earnings

Allane Mobility Group: Revenue and earnings performance 2025¹⁾

in EUR million

	2025	2024	Change in %
Operating revenue	574.7	457.6	25.6
Sales revenue	289.4	289.7	-0.1
Revenue	864.1	747.3	15.6
thereof Leasing business unit	835.4	722.1	15.7
thereof Fleet Management business unit	28.8	25.2	14.3
Expenses for vehicle fleet and leased assets	376.3	347.3	8.4
Personnel expenses	55.1	55.2	-0.2
Other operating profit/expenses	-19.8	-19.7	-0.5
Earnings before interest, taxes, depreciation and amortization (EBITDA)	407.9	322.0	26.7
Depreciation and amortization	307.6	324.3	-5.2
Financial result	-66.6	-47.0	-41.7
Earnings before taxes (EBT)	33.7	-49.3	>+100.0
<i>Operating return on revenue (%)²⁾</i>	5.9	-10.8	+16.7 points
Income taxes	12.3	-10.1	>+100.0
Consolidated net income	21.4	-39.2	>+100.0
Earnings per share – basic and diluted (euros)	1.04	-1.90	

1) Due to rounding it is possible that selected figures do not add up to the overall amount recorded.

2) Ratio of EBT to operating revenue

In 2025, Allane Mobility Group achieved its target ranges for its group contract portfolio, operating consolidated revenue, and EBT

Financial forecast for 2025

	31 December 2024	Outlook	31 December 2025
Group contract portfolio (number of contracts)	143,500	150,000 to 170,000	156,800
Operating consolidated revenue (in EUR million)	457.6	570 to 620	574.7
Earnings before taxes (EBT) (in EUR million)	-49.3	25 to 35	33.7

Allane Mobility Group: Revenue and earnings performance Q1 2026¹⁾

in EUR million

	Q1 2026	Q1 2025	Change in %
Operating revenue	157.7	131.6	19.9
Sales revenue	80.7	62.9	28.3
Revenue	238.5	194.5	22.6
thereof Leasing business unit	233.6	188.2	24.2
thereof Fleet Management business unit	6.3	5.8	9.7
Expenses for vehicle fleet and leased assets	106.7	78.0	36.9
Personnel expenses	14.1	14.9	-5.0
Other operating profit/expenses	-4.3	-4.2	2.3
Earnings before interest, taxes, depreciation and amortization (EBITDA)	112.5	96.1	17.0
Depreciation and amortization	89.0	77.11	15.4
Financial result	-17.9	-15.2	17.7
Earnings before taxes (EBT)	5.6	3.8	45.9
<i>Operating return on revenue (%)²⁾</i>	3.6	2.9	+0.7 Points
Income taxes	1.7	1.1	60.8
Consolidated net income	3.9	2.8	40.2
Earnings per share – basic and diluted (euros)	0.19	0.13	

1) Due to rounding it is possible that selected figures do not add up to the overall amount recorded.

2) Ratio of EBT to operating revenue

03 Outlook 2026

Management Board expects contract portfolio in the range of 170,000 to 185,000 contracts, operating revenue of €670-720m and EBT €25-35m

Financial forecast for 2026

	31 December 2025	Outlook 2026
Group contract portfolio (number of contracts)	156,800	170,000 to 185,000
Operating consolidated revenue (in EUR million)	574.7	670 to 720
Earnings before taxes (EBT) (in EUR million)	33.7	25 to 35

Contact

Address

Allane SE

Parkring 33
D-85748 Garching bei München

Investor Relations

Allane SE

T. +49 89 7080 81610
E. ir@allane.com