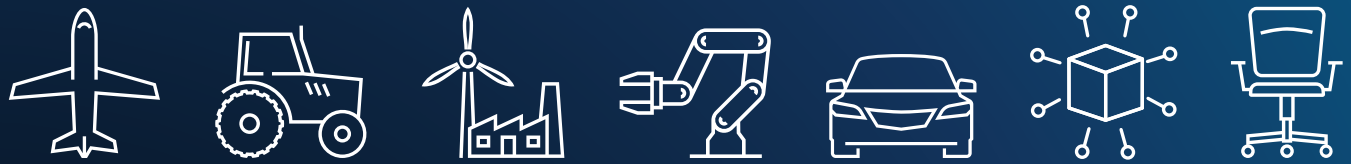
STABILUS



FY2026 PRELIMINARY RESULTS

ANALYST & INVESTOR WEB CONFERENCE
NOVEMBER 6, 2026

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Numbers were rounded to one decimal. Due to rounding, numbers presented may not add up precisely to the totals provided.

KEY TAKEAWAYS



According to preliminary figures, **revenue and adj. EBIT margin in Q4 FY26 and in FY2026 stronger than our guidance** from August 3, 2026.

Goodwill impairment charges of €67m in Q4 FY2026.

Mid-term targets updated to **c. €1.5bn revenue** with **an adj. EBIT margin of 12% to 15%** in FY2030.

Final figures for FY2026 (incl. Annual Report 2026) will be released on **Monday, December 7, 2026, 07:00 CET**; on the same day, at **10:30 CET**, there will be an **analyst & investor web conference** on the usual full set of results.

PRELIMINARY KEY FINANCIALS IN FY2026

RESULTS IMPACTED BY CURRENT MARKET ENVIRONMENT

STABILUS

REVENUE

€1,197.6m

(PY: €1,296.1m)

ADJ. EBIT MARGIN

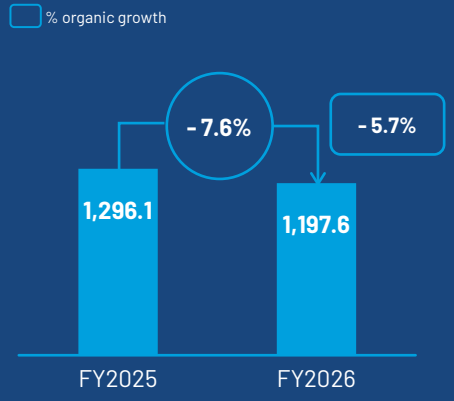
10.4%

(PY:11.0%)

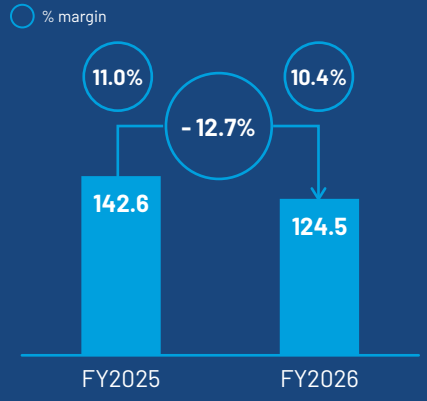
STABILUS GROUP IN FY2026: PRELIMINARY RESULTS

REVENUE AND EARNINGS IMPACTED BY CURRENT MARKET ENVIRONMENT

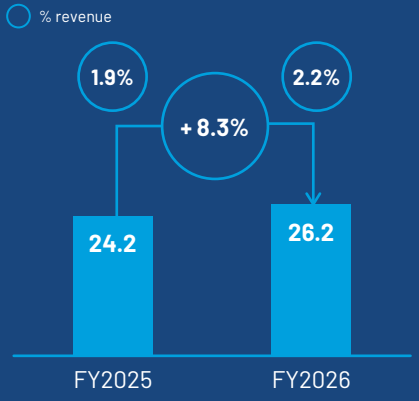
REVENUE (€M)



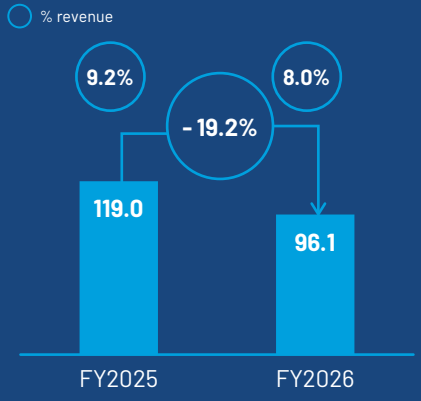
ADJ. EBIT (€M)



PROFIT (€M)



ADJ. FCF (€M)



Revenue ▼ 7.6% y/y

- Organic -5.7%, M&A -0.3%, FX -1.6%
- Lower sales in Automotive, predominantly in APAC and Americas
- Destaco revenue synergies €9.2m

Adj. EBIT margin ▼ 60bp y/y

- Stringent execution of the transformation program
- Destaco cost synergies €2.4m

Profit margin ▲ 30bp y/y

- Gain of €44.7m from divestiture of Fabreeka and Tech Products
- Goodwill impairment charges of €66.7m

Adj. FCF % revenue ▼ 1.2pp y/y

- Lower cash inflow from operations by €49.1m y/y, partly offset by lower capex

FY2026 IMPAIRMENT CHARGES

IMPAIRMENT OF GOODWILL BOOKED IN Q4 FY2026

GOODWILL IMPAIRMENT

Total one-time charge

€67m

Recognized in Q4 FY2026.

DRIVERS AND AFFECTED BUSINESSES

Weakness in **automotive and related automotive manufacturing equipment markets**.

The impairment relates to **the Americas region**.

Adj. EBIT and adj. FCF unaffected
The €67m charge is included in EBIT adjustments and thus excluded from adj. EBIT. Adj. FCF is also unaffected.

Reported earnings reduced
The charge reduced reported EBIT by €67m and also reduced profit.

UPDATED MID-TERM TARGETS

REVENUE AND PROFITABILITY TARGETS REVISED TO REFLECT THE CURRENT MARKET ENVIRONMENT

FY2030 FINANCIAL TARGETS

Metric	Previous target	**Revised target**
Revenue	up to €2bn	**c. €1.5bn**
Adj. EBIT margin	15%	**12% - 15%**

KEY DRIVERS FOR THE REVISION

Weakness in **automotive markets**.

Lower **Automotive Powerise sales** in China and North America.

Increased **pricing pressure in the automotive business in China**.

Weaker demand in **automotive manufacturing equipment markets**.

Final FY2026 results: December 7, 2026
Final figures, including the **Annual Report 2026**, will be released on **Monday, December 7, 2026**.

Analyst & investor web conference
Monday, December 7, 2026, 10:30 CET.
Presentation and discussion of final FY2026 results.



Q&A SESSION

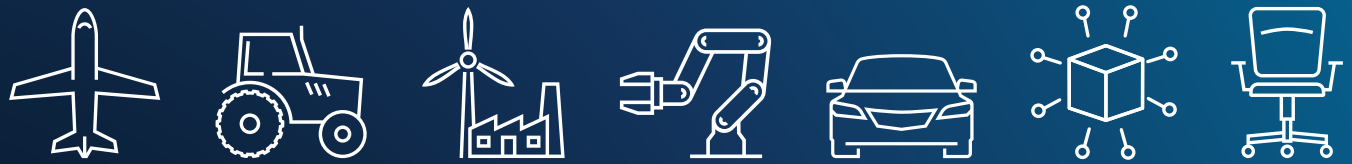


APPENDIX

ACRONYMS AND ABBREVIATIONS

STABILUS

Adj.	Adjusted
AGS	Automotive Gas Spring
AMRD	Aerospace, Marine, Rail & Defense
APAC	Asia-Pacific
APR	Automotive Powerise
bp	Basis point
CAPEX	Capital expenditure
CV	Commercial Vehicles
CY	Calendar year
D&A	Depreciation and amortization
DIAMEC	Distributors, Independent Aftermarket, E-commerce
EMEA	Europe, Middle East & Africa
EBIT	Earnings before interest and taxes
EBITDA	Earnings before interest, taxes, depreciation and amortization
EBT	Earnings before taxes
EC	Energy & Construction
FCF	Free cash flow
FX	Foreign exchange, currency effect
FY	Fiscal year
GDP	Gross domestic product
HRF	Health, Recreation & Furniture
IMA	Industrial Machinery & Automation
LTM	Last twelve months
LVP	Light vehicle production
M&A	Mergers & Acquisitions, acquisition effect
NLR	Net leverage ratio
NWC	Net working capital
pp	Percentage point
PPA	Purchase price allocation
PPE	Property, plant and equipment
Prelim	Preliminary
PY	Prior year
q/q	Quarter-on-quarter
y/y	Year-on-year



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