# LEG

LEG Immobilien SE
9M-2025 Results

12 November 2025



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# Financial Summary



Operating results		9M-2025	9M-2024	change
Net cold rent	€m	687.7	643.8	+6.8%
NOI (recurring)	€m	577.2	530.3	+8.8%
EBITDA (adjusted)	€m	544.9	491.7	+10.8%
FFO I	€m	370.7	329.3	+12.6%
FFO I per share	€m	4.95	4.43	+11.7%
AFFO	€m	181.3	152.0	+19.3%
AFFO per share	€	2.42	2.05	+18.0%
Operating cashflow	€	313.2	286.6	+9.3%
NOI margin (recurring)	%	83.9	82.4	+150bps
EBITDA margin (adjusted)	%	79.2	76.4	+280bps
FFO I margin	%	53.9	51.1	+280bps
AFFO margin	%	26.4	23.6	+280bps
Portfolio		30.09.2025	30.09.2024	change
Residential units	number	171,781	165,299	+3.9%
In-place rent (I-f-I)	€/sqm	6.99	6.78	+3.1%
Investments (adjusted) <sup>1</sup>	€/sqm	26.16	24.63	+6.2%
EPRA vacancy rate (I-f-I)	%	2.5	2.4	+10bps

Balance sheet		30.09.2025	31.12.2024	change
Dalarice Silect		30.07.2023	31.12.2024	Change
Investment properties	€m	19,242.0	17,853.3	+7.8%
Cash and cash equivalents <sup>2</sup>	€m	448.1	914.3	-51.0%
Equity	€m	8,439.5	7,396.5	+14.1%
Total financing liabilities	€m	9,887.3	9,718.6	+1.7%
Net debt <sup>3</sup>	€m	9,393.8	8,756.9	+7.3%
LTV	%	48.3	47.9	+40bps
Average debt maturity	years	5.6	5.7	-0.1 years
Average debt interest cost	%	1.59	1.49	+10bps
Equity ratio	%	41.2	37.8	+340bps
EPRA NTA, diluted	€m	9,900.1	9,375.4	+5.6%
EPRA NTA per share, diluted	€	131.00	125.90	+4.1%

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Highlights
9M-2025



# Highlights 9M-2025



2025 performance

On track for 2025 targets, i.e. **10**% AFFO growth<sup>1</sup>

2026 guidance

New 2026 guidance points to **5**% AFFO growth<sup>1</sup>



Expected valuation result of **+1.5 to +2.0**% for H2-2025



**2,200 units** sold – more expected to come until year-end



Moody's **affirms Baa2 rating** and revises rating outlook to **positive** 

# Highlights 9M-2025

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Strong FFO I as well as AFFO growth powered by rental growth and BCP integration

9M-2025

Net cold rent €687.7m

+6.8%

FFO I +12.6%

**€370.7**m

Adj. EBITDA-margin +280bps

**79.2**%

AFFO +19.3%

**€181.3**m

Guidance 2025

Adj. EBITDA-margin

c.77%

**AFFO** 

**€215 – 225**m

Key driver

**3.1**% l-f-l rent growth – on track for guidance

Moody's affirms Baa2 rating and revises rating outlook to positive

Expected valuation result of +1.5 to +2.0% for H2-2025

## Bottom-line earnings with further progress



High stability of earnings throughout the cycle – further improving cash generation

### Historical development of earnings per share<sup>1</sup>



### Steady execution

- EBITDA (adj.) margin to improve to c.78% in 2026
- FFO I to remain at around peak level
- Fully off-setting headwinds from interest rates and lower subsidies
- AFFO as core KPI to offer further increase of c.5%<sup>2</sup>
- LTV expected to reach target level of c 45% in 2026

## Rent development

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On track for the target level of 3.4% – 3.6% l-f-l rent growth based on a stronger Q4-2025

### Residential rent total portfolio

€/sqm/month/l-f-l

6.78

9M-2024

6.99

9M-2025

Rent table Modernisation/Re-letting +1.4%

+1.7%

+3.1%

### Guidance 2025

L-f-l rent growth

3.4% - 3.6%

#### Free financed rent

€/sqm/month/l-f-l

7.12

7.37

9M-2024

9M-2025

+3.6%1

>4.0%

### Key driver

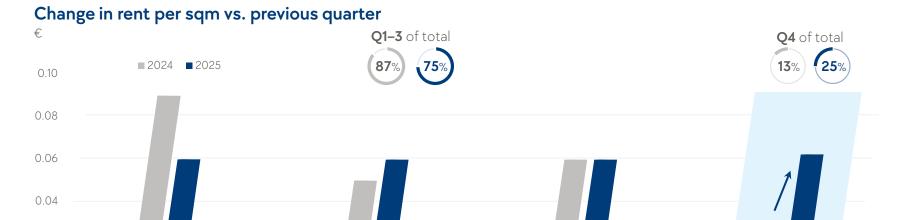
Increase in free financed rent of 3.6% Next adjustment of cost rent in 2026

Seasonality effects affect I-f-I rent growth on a quarterly basis

# Rental growth on track for the 3.4% - 3.6% target range



A more even distribution in 2025 vs. front-end loaded 2024



**Drivers** 

0.02

0.00

**2024** rent increases driven by strong Q1

Q2

**2025** increases similarly distributed

Q3

**Q4-2025** rent increases on track for target range

Q4/Q4e

### Investments

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Further ramping up – on track for guidance level

for >€**35**/sqm target



of 57% (unchanged)

of €189.4m (+7%)



2,200 units sold in 2025 sold so far – c.€190m of proceeds – more to come until year-end

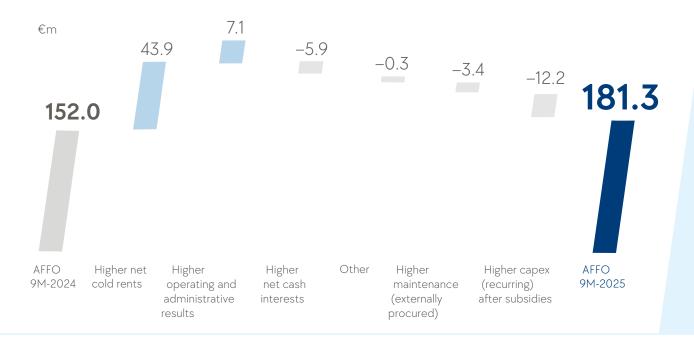


- **2,200** units for c.**€190**m sold so far
- Substantial volume expected to be signed until year-end
- Disposals at or above book values remain key focus
- Disposal programme of up to c.5,000 units including c.1,350 units in Eastern Germany from BCP

# AFFO bridge



AFFO-growth driven by higher rents, cost discipline and limited interest cost effects



#### Higher net cold rents

- Organic rent growth +€20.3m
- Acquisition BCP +€**37.0**m
- Disposals -€13.4m

# Higher maintenance / capex (recurring)

 Overall rising level of maintenance and capex (-€15.6m) driven by portfolio increase

## Attractive financing structure

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2026 maturities covered – target LTV of 45% expected in 2026

Loan-to-Value

48.3%

9M-2025

Average interest cost

1.59%

48.5%

9M-2024

Average maturity

5.6 years

Debt maturities covered

100%

€965m

2026

**ICR** 

**4.5**×

Key driver

Still strong liquidity position of > €445m as of 9M-2025

Redemption of €**400**m convertible bond in 09/2025

Pay-out of loans in Q4 to address January 2026 bond

## New guidance 2026 - new record levels

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Targeting 5% AFFO growth – reaching the 45% LTV target in 2026

#### Guidance 2026

FFO I **AFFO** Adj. EBITDA-margin **€220**m **€475**m c.**78**% +5%1 +1%1 +100bps<sup>2</sup> - **€495**m - **€240**m L-f-l rent growth Adj. investments ITV **3.8**% >**€35**/sqm C.45% +40bps1 stable **-3**pp<sup>3</sup> ↓ ↓ **-4.0**%

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### 9M-2025 Results

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# FFO I/ AFFO calculation



€m	9M-2025	9M-2024
Net cold rent	687.7	643.8
Profit from operating expenses	-15.4	-16.5
Personnel expenses (rental and lease)	-85.9	-86.2
Allowances on rent receivables	-11.8	-13.5
Other income (rental and lease)	-2.6	-2.2
Non-recurring special effects (rental and lease)	5.2	4.9
Net operating income (recurring)	577.2	530.3
Net income from other services (recurring)	3.5	1.6
Personnel expenses (admin.)	-28.8	-28.7
Non-personnel operating costs	-26.7	-16.1
Non-recurring special effects (admin.)	19.3	4.5
Administrative expenses (recurring)	-36.2	-40.3
Other income (admin.)	0.4	0.1
EBITDA (adjusted)	544.9	491.7
Net cash interest expenses and income FFO I	-110.8	-104.9
Net cash income taxes FFO I	-5.3	-0.2
Maintenance (externally-procured services)	-80.9	-77.5
Subsidies recognised in profit or loss	9.2	9.1
Own work capitalised	14.9	14.0
FFO I (including non-controlling interests)	372.0	332.2
Non-controlling interests	-1.3	- 2.9
FFO I (excluding non-controlling interests)	370.7	329.3
FFO II (including disposal of investment property)	367.9	324.7
Capex (recurring)	-189.4	-177.3
AFFO (capex-adjusted FFO I)  New line item from 2025 for the AFFO calculation from 2025 equands: Profit from Green Ventures which will	181.3	152.0

#### Net cold rent

- +€43.9m or +6.8% driven by the acquisition of BCP (+€37.0m) and residential rent increases (+3.1% l-f-l or +€20.3m)
- Disposals had a negative impact of -€13.4m

#### Net cash interest expenses and income

 Small increase (-€5.9m) as total debt increased due to BCP consolidation while average interest costs remained low at 1.59%

#### **Subsidies & Investments**

(maintenance and capex)

- Investment volumes gradually ramping up
- Subsidies for 2025 expected to be in the lower end of our guidance range of around €20 – €25m
- Around €10m of subsidies expected for 2026

### Loan to Value



€m	30.09.2025	31.12.2024
Financial liabilities	9,887.3	9,718.6
Excluding lease liabilities (IFRS 16)	45.4	47.4
Cash & cash equivalents <sup>1</sup>	448.1	914.3
Net Debt	9,393.8	8,756.9
Investment properties	19,242.0	17,853.3
Properties held for sale	43.8	141.0
Participation in other residential companies	174.6	298.7
Property values	19,460.4	18,293.0
Loan to Value (LTV) in %	48.3	47.9

#### Loan to Value

- Increase by **40**bps to **48.3**% vs. FY2024
- Decline by **20**bps vs. 9M-2024
- Ongoing high level of cash and cash equivalents in the amount of €448.1m
- Redemption of convertible bond (€400.0m) from liquidity.
- Payment of the dividend in Q3 (€124.7m)
- Furthermore, payment of the acquisition price for BCP (€222.8m less BCP's cash position of €75.4m) from liquidity

## Participation in other residential companies

 Decline due to full consolidation of BCP stake. As of 31.12.2024 a stake of 35.7% with a market value of €124.1m was recognised

### Balance sheet



€m	30.09.2025	31.12.2024
Investment property	19,242.0	17,853.3
Other non-current assets	429.5	529.9
Non-current assets	19,671.5	18,383.2
Receivables and other assets	341.9	754.1
Cash and cash equivalents	407.8	306.9
Current assets	749.7	1,061.0
Assets held for sale	43.8	141.0
Total Assets	20,465.0	19,585.2
Equity	8,439.5	7,396.5
Non-current financing liabilities	7,515.6	7,796.6
Other non-current liabilities	1,727.0	2,115.0
Non-current liabilities	9,242.6	9,911.6
Current financing liabilities	2,371.7	1,922.0
Other current liabilities	411.2	355.1
Current liabilities	2,782.9	2,277.1
Total Equity and Liabilities	20,465.0	19,585.2

#### **Equity ratio: 41.2**% (FY-2024: 37.8%)

Positive tax income of >€430m mainly sourced from decrease in deferred taxes (and respective increase in equity) due to change in corporate tax rate from 15% to 10% between 2028 and 2032

#### Investment property

- Additions to portfolio: +€1,023.5m
- Valuation: +**€228.0**m / Capex: +**€176.7**m Disposals: –€**39.9**m

#### Receivables and other assets

Mainly release of short-term deposits (€567.0m)

#### Cash and cash equivalents

- Operating activities: +€**313.2**m
- Investing activities: +€349.4m
- BCP shares (net of cash): -€147.4m
- Disposals: +**€148.2**m
- Release of short-term deposits: +€**567.0**m
- Financing activities: –€**561.7**m

#### Financing liabilities

- Bond issuance +€465.9m/ BCP financings +€163.9m
- Other new financings +€156.8m
- Repayments -€**652.5**m

## **EPRA NTA**



€m	EPRA NTA	– diluted
	30.09.2025	31.12.2024
IFRS equity attributable to shareholders (before minorities)	8,375.6	7,371.5
Hybrid instruments	29.2	29.2
Diluted NAV (at Fair Value)	8,404.8	7,400.7
Deferred tax in relation to fair value gains of IP and deferred tax on subsidised loans and financial derivatives	1,564.9	2,025.7
Fair value of financial instruments	-63.5	-44.8
Intangibles as per the IFRS balance sheet	-6.1	-6.2
NAV	9,900.1	9,375.4
Fully diluted number of shares	75,570,800	74,469,665
NAV per share (€)	131.00	125.90

# Guidance 2025: Unchanged and confirmed



### Guidance 2025<sup>1</sup>

**AFFO** 

€215m - 225m

FFO I

€470m - 490m

Adj. EBITDA margin

c.**77**%

L-f-l rent growth

3.4% - 3.6%

Investments

>**35**€/sqm

ITV

**45**%

Max. medium-term target level

Dividend

100%

AFFO as well as a part of the net proceeds from disposals

Disposals

Not reflected<sup>1</sup>

**Environment** 

2025

**6,000** tonnes

CO<sub>2</sub> reduction

2025 - 2028

**€20**m

profit and disposal results of Green Ventures<sup>2</sup>

# Guidance 2026: Improving cash generation with AFFO +5%



### Guidance 2026<sup>1</sup>

AFFO

€220m - 240m

FFO I

€475m - 495m

Adj. EBITDA margin

c.**78**%

L-f-l rent growth

3.8% - 4.0%

Investments

>**35**€/sqm

ITV

c.**45**%

in 2026

Dividend

100%

AFFO as well as a part of the net proceeds from disposals

Disposals

Not reflected<sup>1</sup>

**Environment** 

2026

**7,600** tonnes

CO<sub>2</sub> reduction

2026 - 2029

Reduction of persistent relative CO₂ emission saving costs in €/ton by 20%

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### 9M-2025 Results

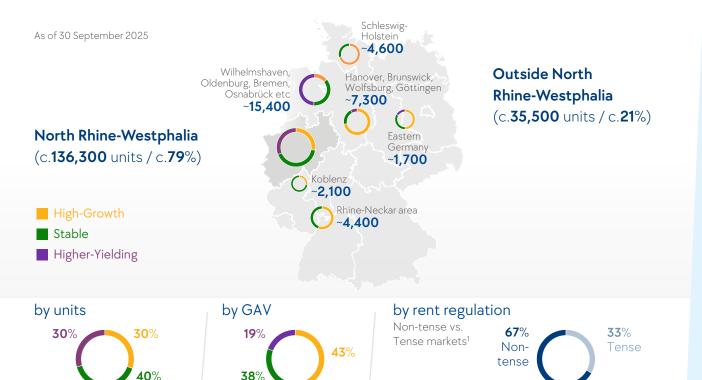
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## LEG's portfolio comprises of c.171,800 residential units





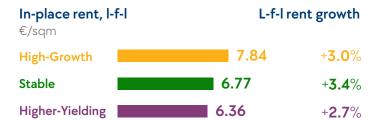
10p 5 locations i	y market
	units
High-Growth	51,967
District of Mettmann	9,187
Dusseldorf	6,328
Muenster	6,144
Cologne	4,282
Kiel	3,204
Stable	69,349
Dortmund	14,645
District of Unna	6,968
Moenchengladbach	6,420
Essen	4,253
Bielefeld	3,229
Higher-Yielding	50,465
District of Recklinghausen	8,169
Gelsenkirchen	7,511
Duisburg	7,044
Wilhelmshaven	6,626
Hamm	4,795
Total	171,781

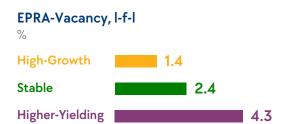
Ton Elegations by market

### Portfolio KPIs



#### **Total portfolio**







# **Top locations upcoming rent tables** (MSP – Mietspiegel)

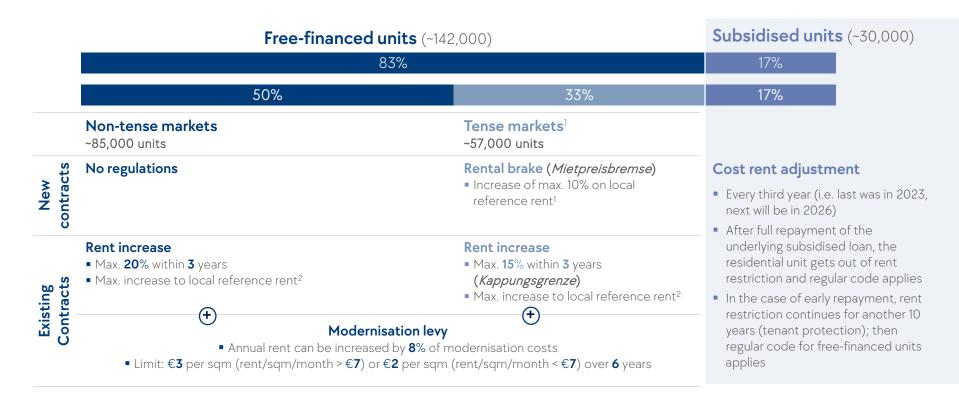


Location	# Residents	LEG market segment	# LEG free financed units	Current MSP type	Current MSP valid since	New M expect	SP ed type	New MSP expected time of update	H
Neuss	>100,000	High-Growth	668	Simple	01/2023	Qualifi	ed	01/20251	
Siegen	>100,000	Stable	1,360	Simple	01/2023	Simple	2	01/20251	
Iserlohn	>50,000	Higher-Yielding	1,668	Simple	12/2023	Simple	2	12/2025	
Leverkusen	>100,000	High-Growth	1,046	Qualified	12/2023	Qualifi	ed	12/2025	
Mönchengladbach	>100,000	Stable	5,307	Simple	01/2024	Qualifi	ed	01/2026	
Gelsenkirchen	>100,000	Higher-Yielding	7,263	Simple	01/2024	Simple	Ž	01/2026	
Duisburg	>100,000	Higher-Yielding	6,400	Qualified	02/2024	Qualifi	ed	02/2026	
Bielefeld	>100,000	Stable	2,720	Qualified	03/2024	Qualifi	ed	03/2026	
Wilhelmshaven	>50,000	Higher-Yielding	6,626	Qualified	03/2024	Qualifi	ed	03/2026	
Düsseldorf	>100,000	High-Growth	4,744	Simple	04/2024	Qualifi	ed	04/2026	

1 Publication delayed.

## Rent regulation in Germany





## Subsidised units account for around 17% of the portfolio



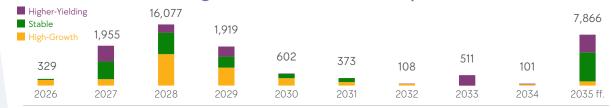
### Rent potential subsidised units

- Until 2028, around 18,400 units will come off rent restriction
- Units show significant upside to market rents
- The economic upside can theoretically be realised the year after restrictions expire subject to general legal and other restrictions<sup>3</sup>

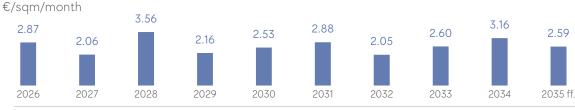
# Around 60% of units to come off restriction until 2028



### Number of units coming off restriction and rent upside



#### Spread to market rent

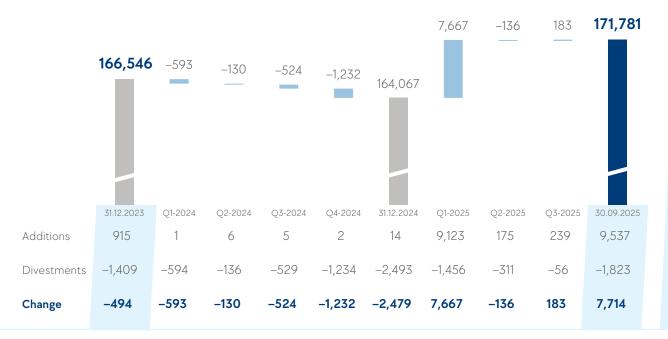


	until 2029	2030 - 2034	2035 ff.
In-place rent	€5.37	€6.22	€5.39
Market rent <sup>1</sup>	€8.63	€8.86	€7.99
Upside potential <sup>2</sup>	61%	43%	48%
Upside potential p.a. <sup>2</sup>	€53.5m	€3.6m	€16.5m

## Portfolio growth to >170k units driven by BCP integration



### Number of units based on date of transfer of ownership<sup>1,2</sup>



### Portfolio changes

- ~9,100 additions from BCPacquisition in Q1-2025
- Nearly all additions to the portfolio in Q2 and Q3 from finished new built projects – partly already sold

# Portfolio values 9M-2025: Gross yield of c.5%

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Market segment	Residential Units <sup>1</sup>	GAV Residential Assets (€m)	GAV/ sqm (€)	Gross yield	In-Place Rent Multiple	GAV Commercial (€m)	Total GAV² (€m)
High-Growth Markets	51,967	7,728	2,273	4.1%	24.4x	174	7,903
Stable Markets	69,349	6,923	1,562	5.1%	19.6x	117	7,040
Higher-Yielding Markets	50,465	3,519	1,153	6.3%	15.8x	36	3,554
Total Portfolio	171,781	18,170	1,669	4.9%	20.4x	327	18,497

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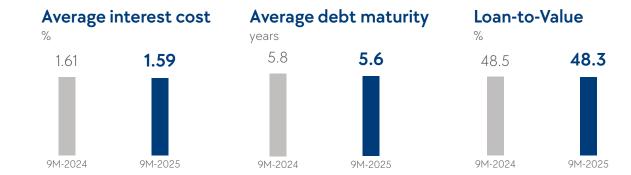
# Financing profile

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2026 maturities fully covered while strong ICR stands at 4.5x

## Maturity profile





### **Highlights**

- All 2026 maturities covered pro forma by cash and cash equivalents as well as by signed financing agreements
- Redemption of the €400m convertible at maturity date (1 September 2025)
- Strong liquidity position of > €445m as of 30 September 2025<sup>1</sup>
- Undrawn RCFs amounting to €750m as of the reporting date, along with an unused commercial paper program of €600m
- Average interest hedging rate of c.97.6%
- **LTV** ratio of **48.3**%
- Interest Coverage Ratio (ICR) at 4.5x

# Financing-KPIs

as of Q3-2025

### LEG

#### Bond Covenants<sup>1</sup>

Covenant	Threshold	Q3-2025
Consolidated Adjusted EBITDA / Net Cash Interest	≥1.8x	<b>4.5</b> ×
Unencumbered Assets / Unsecured Financial Indebtedness	≥125%	178.6%
Net Financial Indebtedness / Total Assets	≤60%	46.3%
Secured Financial Indebtedness / Total Assets	≤45%	15.6%

#### Ratings (Moody's)

Туре

Long Term Rating	Baa2 (positive)
Short Term Rating	P-2

Koy financial ratios	
Key financial ratios	Q3-2025
LTV	48.3%
Net debt / adj. EBITDA <sup>2</sup>	<b>13.0</b> x
Equity ratio	41.2%
Unencumbered Assets / Total Assets	<b>47.4</b> %



### Debt mix



# Capital market financing – Corporate bonds



Duration	Issue Size	Maturity Date	Coupon	Issue Price	ISIN	WKN
2019/2027	<b>€500</b> m	28 Nov 2027	0.875% p.a.	99.356%	DE000A254P51	A254P5
2019/2034	<b>€500</b> m	28 Nov 2034	1.625% p.a.	98.649%	DE000A254P69	A254P6
2021/2033	<b>€700</b> m	30 Mar 2033	0.875% p.a.	99.232%	DE000A3H3JU7	АЗНЗЈИ
2021/2031	<b>€700</b> m	30 Jun 2031	0.750% p.a.	99.502%	DE000A3E5VK1	A3E5VK
2021/2032	<b>€500</b> m	19 Nov 2032	1.000% p.a.	98.642%	DE000A3MQMD2	A3MQMD
2022/2026	<b>€500</b> m	17 Jan 2026	0.375% p.a.	99.435%	DE000A3MQNN9	A3MQNN
2022/2029	<b>€700</b> m	17 Jan 2029	0.875% p.a.	99.045%	DE000A3MQNP4	A3MQNP
2022/2034	<b>€500</b> m	17 Jan 2034	1.500% p.a.	99.175%	DE000A3MQNQ2	A3MQNQ
2025/2035	<b>€300</b> m	20 Jan 2035	3.875% p.a.	98.248%	DE000A383YA0	A383YA

# Capital market financing – Convertibles



Issue Size	<b>2020/2028</b> € <b>550</b> m	<b>2024/2030</b> <b>€700</b> m
Term / Maturity Date	8 years/ 30 June 2028	6 years/ 4 September 2030
Coupon	0.400% p.a. (semi-annual payment: 15 January, 15 July)	1.000% p.a. (semi-annual payment: 4 March, 4 September)
# of shares	3,580,370	6,189,919
Redemption Price	100.00%	106.34%
Initial Conversion Price	€155.2500	€117.4748 (effective: €124.9227)
Adjusted Conversion Price <sup>1</sup>	€153.6154 (since 7 June 2022)	€113.0871 (effective: €120.2568) (since 16 June 2025)
Issuer Call	From 5 August 2025, if LEG share price >130% of the then applicable conversion price	From 25 September 2028, if LEG share price >130% of the then applicable conversion price
ISIN	DE000A289T23	DE000A3L21D1
WKN	A289T2	A3L21D

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### 9M-2025 Results

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# Among the best in class

LEG

Reflecting LEG's strong sustainability commitment

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# Comprehensive ESG update



Published on the LEG webpage at **ESG-Strategy – Factbook 2030** 





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### 9M-2025 Results

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### LEG share information



#### Basic data

Market segment Prime Standard
Stock Exchange Frankfurt
Total no. of shares 75,570,800
Ticker symbol LEG

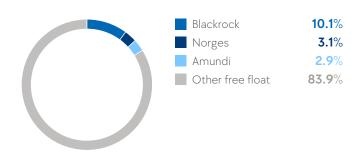
ISIN DE000LEG1110

Indices MDAX, FTSE EPRA/NAREIT, GPR 250, Stoxx Europe 600, DAX 50

ESG, i.a. MSCI Europe ex UK, MSCI World ex USA, MSCI World

**Custom ESG Climate Series** 

#### Shareholder structure<sup>1</sup>

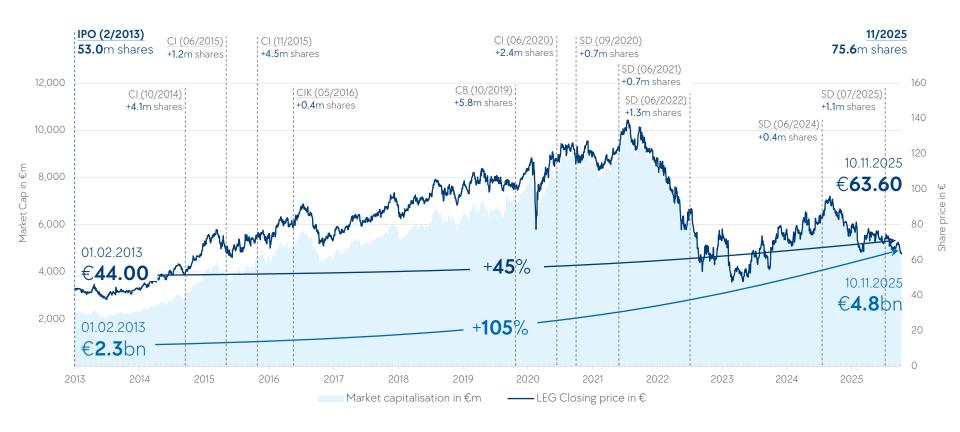


#### **Share** (10.11.2025; indexed; in %; 01.02.2013 = 100)



## Share price and market capitalisation since IPO





### Financial calendar





For our detailed financial calendar, please visit https://ir.leg-se.com/en/investor-relations/financial-calendar

### IR contact



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