



2G Energy AG

in a world full of opportunities

02.04.2025



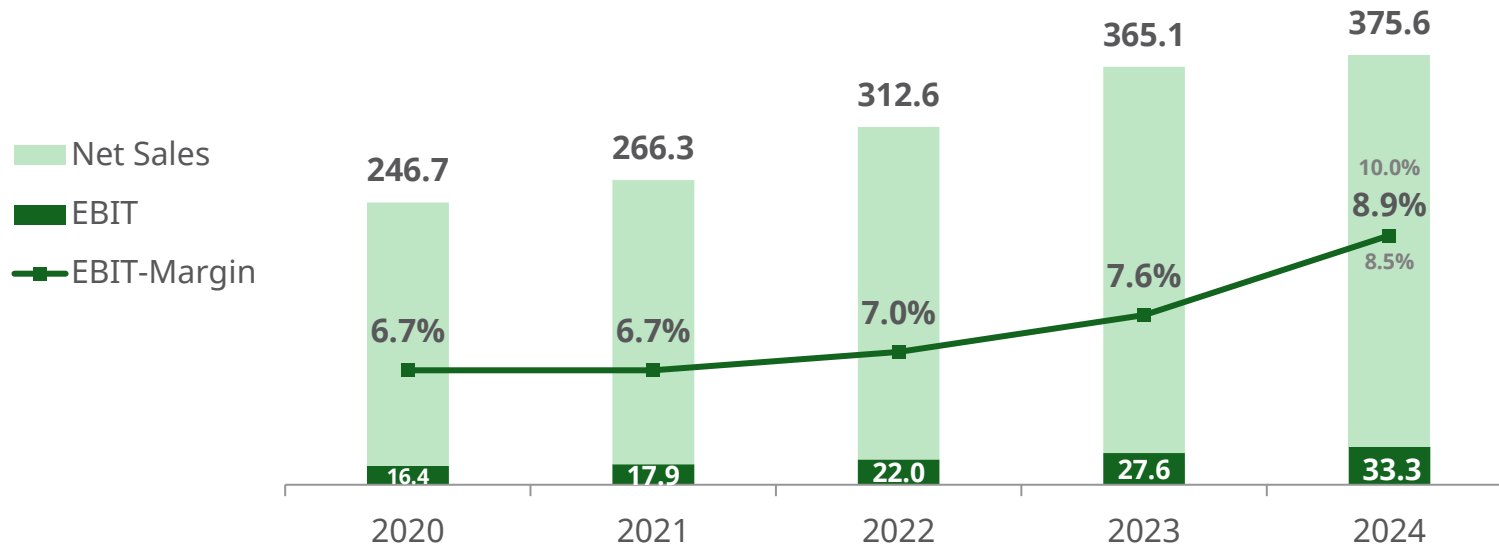
Key figures

in EUR million	2024	2023	Δ
Net sales	375.6	365.1	+ 3 %
Total output	364.8	371.0	- 2 %
EBIT	33.3	27.6	+ 21 %
Liquidity	49.5	12.3	+ 303 %



Development since 2020

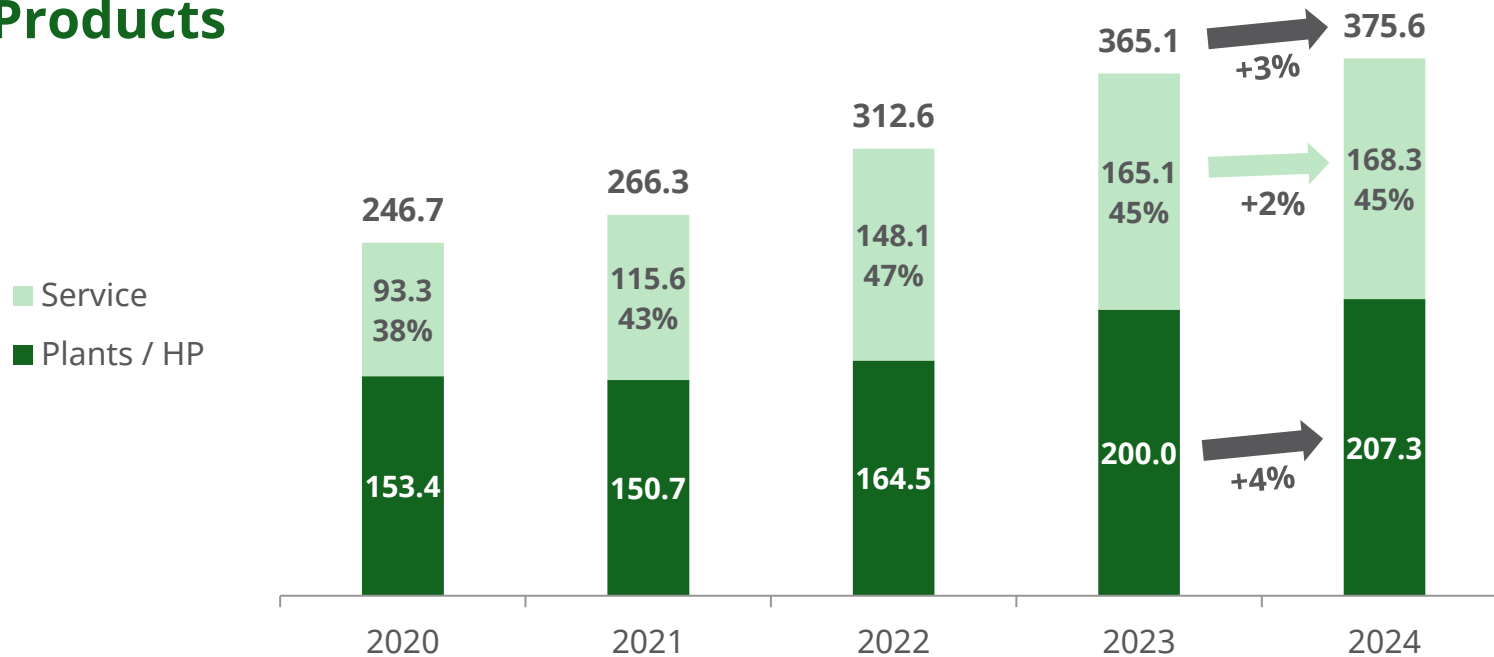
Net Sales, EBIT an EBIT-Margin are growing





Development of sales

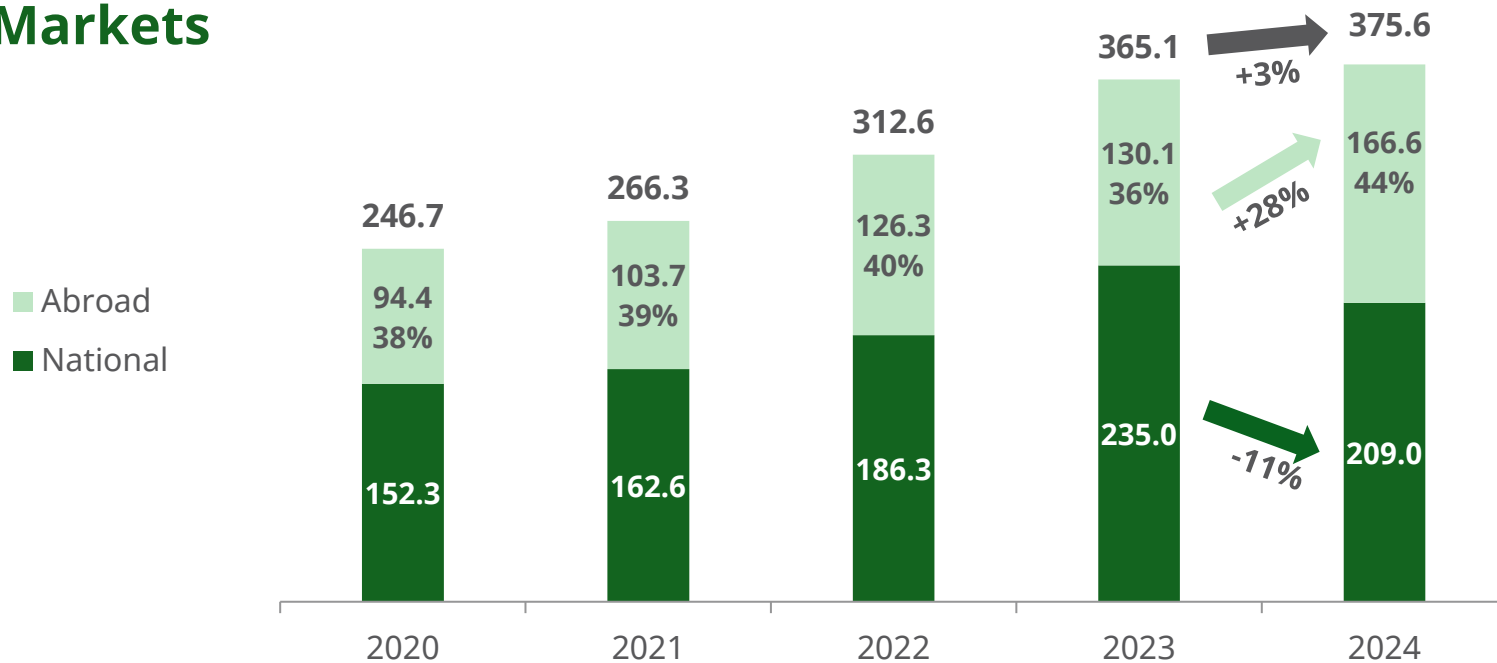
Products





Development of sales

Markets





Consolidated income statement

in EUR million *	2024	2023	abs. diff.	rel. diff.
Net sales	375.6	365.1	10.5	2.9 %
Change in work in progress and finished goods	-12.3	5.8	- 18.1	
Other own work capitalized	1.6	0.2	1.4	
Total output	364.8	371.0	-6.2	-1.7 %
Other operating income <i>(EBIT-effective)</i>	4.6	3.1	1.5	
Costs of materials	- 217.5	- 238.3	20.8	
<i>Costs of materials ratio (related to total output)</i>	<i>59.6%</i>	<i>64.2%</i>	<i>-4.6%pts.</i>	
Personnel costs	- 73.0	- 64.3	- 8.7	
<i>Personnel costs ratio (related to total output)</i>	<i>20.0 %</i>	<i>17.3 %</i>	<i>2.7%pts.</i>	
Depreciation and amortization	- 7.8	- 6.7	- 1.1	
Other operating expenses	- 37.9	- 37.1	- 0.8	
Earnings before interest and taxes = EBIT	33.3	27.6	5.7	20.7 %
<i>EBIT in % of net sales</i>	<i>8.9 %</i>	<i>7.6 %</i>	<i>1.3%pts.</i>	



Operating working capital

in EUR million *	2024	2023	abs. diff.	rel. diff.
Raw materials and supplies	62.0	62.2	- 0.2	0.3 %
Work in progress	43.1	72.3	- 29.2	- 40.4 %
Prepayments rendered	5.6	3.7	1.9	51.3 %
Prepayments received for orders	- 22.0	- 28.4	6.4	- 22.5 %
Inventories	88.7	109.8	- 21.1	- 19.2 %
Trade receivables	68.7	58.5	10.2	17.4 %
Prepayments received w/o connection to orders	- 73.4	- 40.4	- 33.0	81.8 %
Trade payables	- 9.5	- 17.1	7.6	- 44.6 %
Operating working capital	74.6	110.9	- 36.3	- 32.7 %



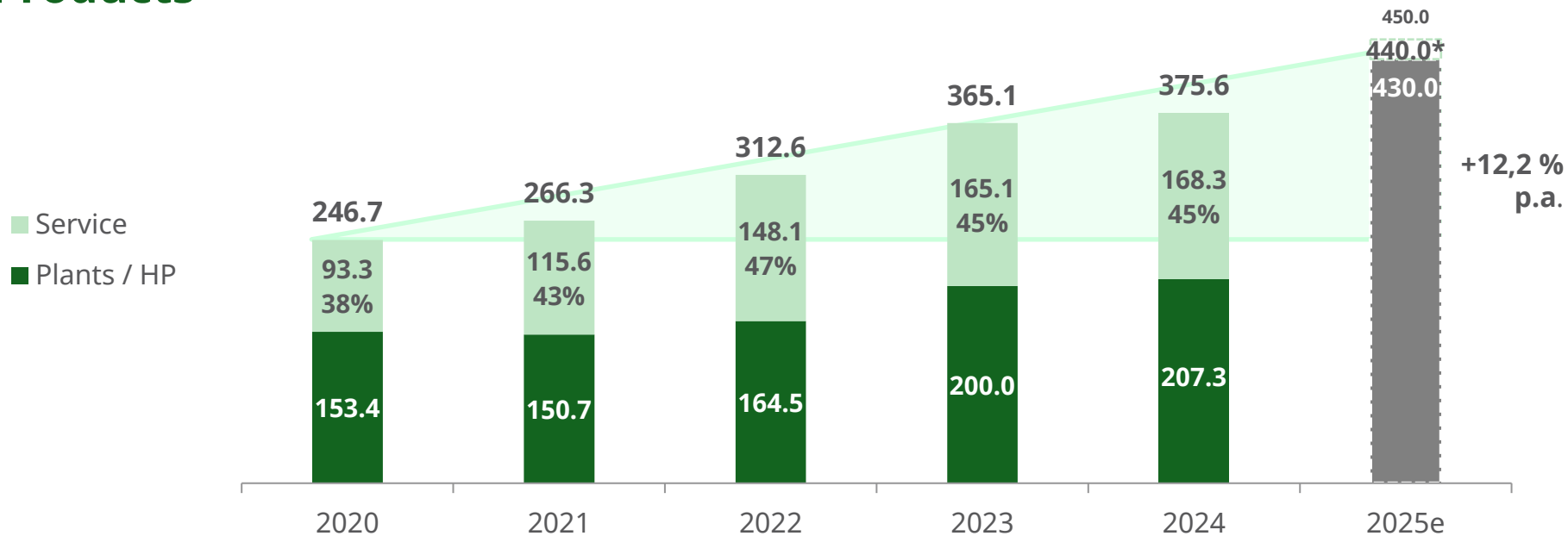
Development of liquidity

in EUR million *	2024	2023	abs. diff.	rel. diff.
EBIT	33.3	27.6	5.7	20.7 %
Depreciation and amortization	7.8	6.7	1.1	
Change in operating net working capital	19.6	- 16.3	35.9	
Change in other provisions	2.7	- 1.5	4.2	
Other operational changes e.g. payables, liabilities, profit/loss sold assets (w/o financing and investing)	1.3	1.4	-0.1	
Income tax payments	- 11.3	- 6.1	-5.2	
Cash flow from operating activities	53.3	11.7	41.6	355.5 %
Cash flow from investing activities	- 11.5	- 11.4	- 0.1	
Cash flow from financing activities incl. dividend	- 5.4	- 1.2	- 4.2	
Net change in cash <i>(incl. currency-related changes)</i>	37.2	- 0.9	38.2	
Cash as of January 1	12.3	13.3	-1.0	
Cash as of December 31	49.5	12.3	37.2	302.2 %



Sales(-forecast) – average growth rate

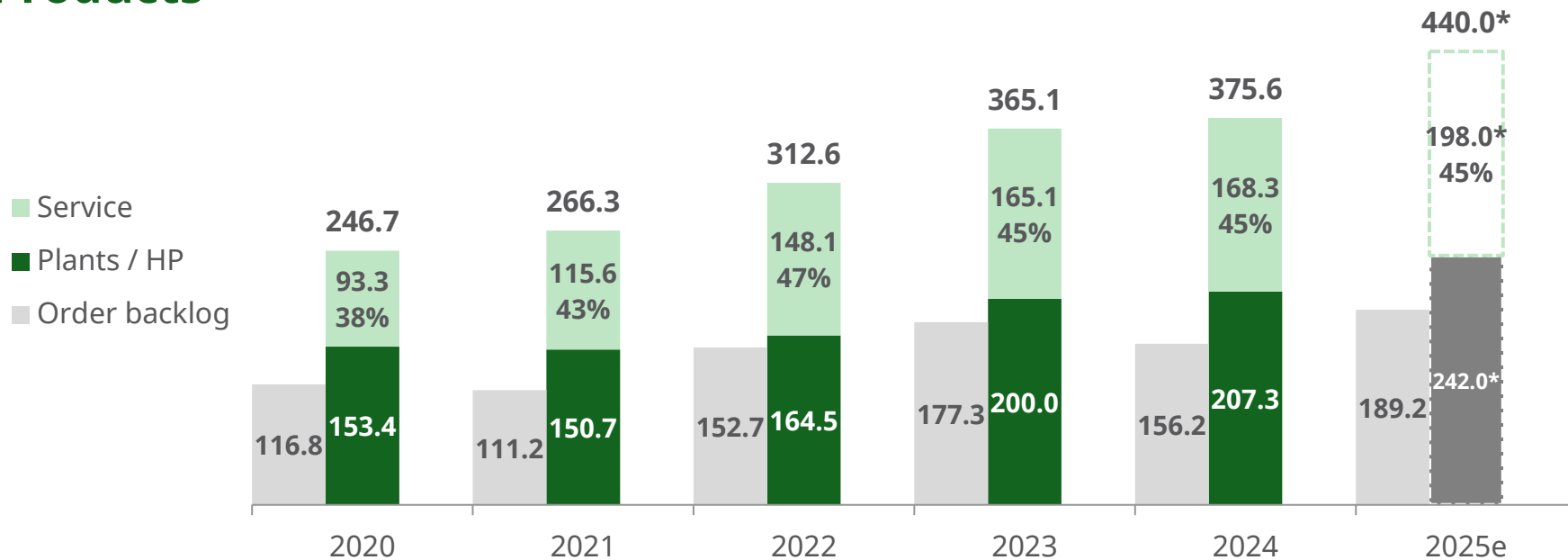
Products





Sales(-forecast) to order backlog

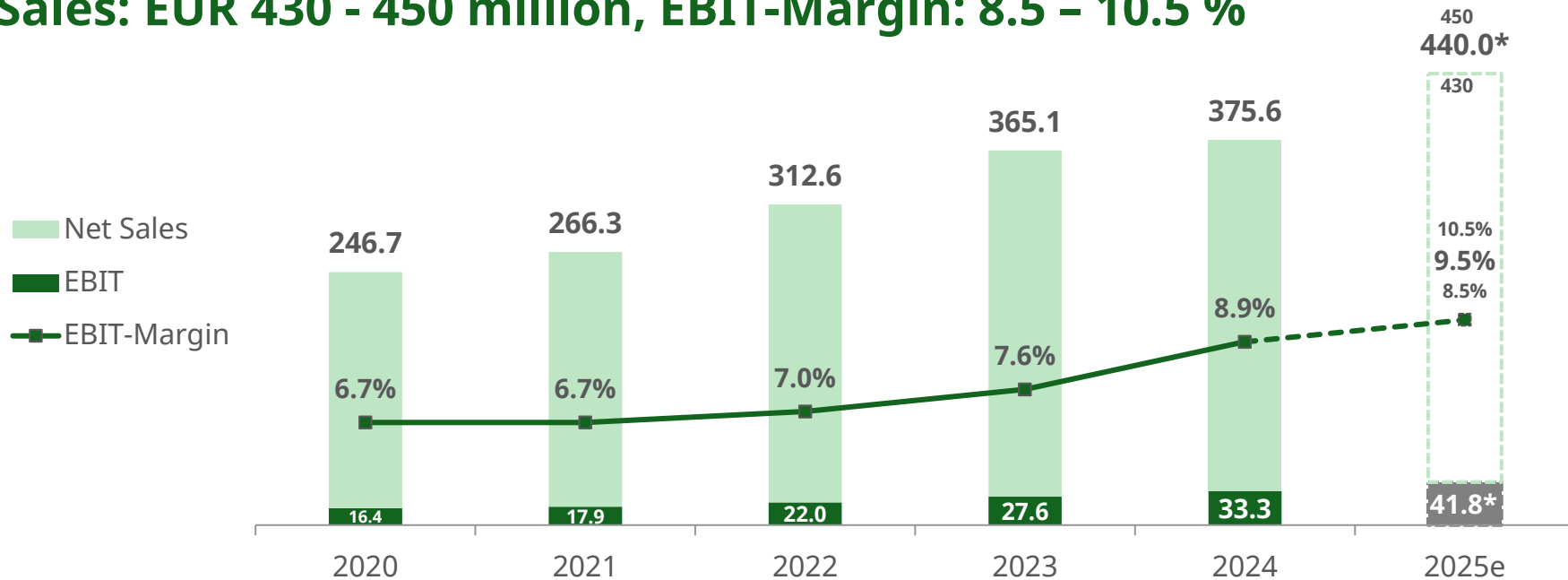
Products





Forecast 2025

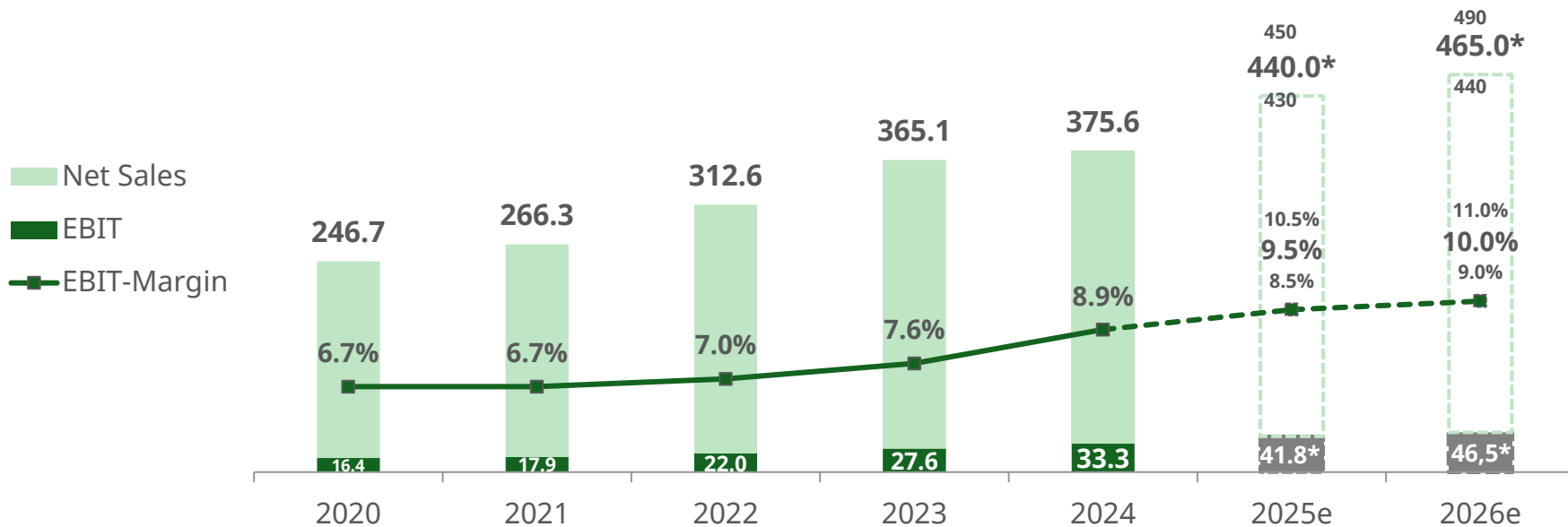
Sales: EUR 430 - 450 million, EBIT-Margin: 8.5 - 10.5 %





Forecast 2025 - 2026

Sales: EUR 440 - 490 million, EBIT-Margin: 9.0 - 11.0 %



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Calendar.

2025

- April 03 Metzler Small Cap Days, Frankfurt
- April 29 Consolidated financial statements for FY 2023
- May 12-13 Spring Conference, Frankfurt
- May 22 Q1 key figures and business trends
- June 12 Ordinary AGM, Ahaus/Germany
- September 4 Consolidated financial statements for H1 2025
- November 24-25 German Equity Forum, Frankfurt