

AUMOVIO SE – Reference Sheet Q3 2026

Pre-Close Call October 5, 2026

This reference sheet is a quarterly summary of public information previously provided by AUMOVIO, or otherwise available in the market, which may support in assessing AUMOVIO SE's financial performance ahead of its Q3 2026 results on November 5, 2026. With this summary, AUMOVIO SE will not provide any new information or commentary on current trading. Please note that this release and all information herein is unaudited. Our next quiet period starts on October 6, 2026.

Reiteration of 2026 outlook (August)

KPI	2025 Actuals	2026 March	2026 August
Adj. Sales (€bn)	18.5	17.0-18.5	17.0-17.5
Adj. EBIT Margin (%)	3.9%	3.5-5.0%	3.0-4.0%
Normalized FCF (€mn)	650	500-800	500-700

Q3 Trading

- Market environment:
 - Global market environment remains challenging. The ongoing geopolitical tensions in the Middle East continue to contribute to an environment of elevated uncertainty for the global automotive industry.
 - According to the latest Mobility Global data from September, global light vehicle production declined by 2.3% year-over-year in Q3. Europe remained broadly stable year-over-year, while North American production declined by 3.8% and China recorded a 5.5% decrease.
- Business development:
 - As previously indicated, adj. sales in Q3 2026 are expected to mark the trough of the year, before accelerating in Q4.
 - Profitability continues to be supported by self-help measures, operational improvements and restructuring execution.
 - Consistent with previous comments, Q3 2026 adj. EBIT margin is expected to be at the lower end of the 3% to 4% margin range.
 - This development primarily reflects a timing difference, as the related cost increases are already reflected in Q3, while the larger portion of the corresponding recoveries is now expected to be recognized in Q4.

- Free Cash Flow:
 - Q3 cash performance benefited from continued spending discipline, controlled CapEx and solid net working capital management, despite the initial cash payment related to the BMW settlement of €100 million (fully reflected in Adjusted Free Cash Flow, one third in Normalized Free Cash Flow).
- Transformation program:
 - Execution of the transformation program is progressing according to plan, with €115 million of R&D-related savings realized in the first half of 2026, more than €200 million expected for the full year and a further €150 million planned for 2027.
 - Focus remains on reducing complexity, increasing productivity and bringing the cost structure to a competitive level of below 10% of net R&D to sales in 2027.
 - Divestment of the plant in Belgium completed, and divestment of the washer and cleaning business in the Czech Republic signed.
- Material costs and memories:
 - Raw material cost volatility remains elevated, while sustainable solutions with customers are helping to reduce the impact of raw material market volatility over time.
 - The memory market in particular remains highly dynamic. For 2026 supply requirements have been secured. Focus is now shifting towards 2027, with efforts aimed at aligning with customers on transparent and efficient mechanisms to manage future cost volatility. Further progress is expected over the coming months.

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