

RENK Group AG Capital Markets Day 2025

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We power freedom.

#1

in mission critical drive systems

22

Locations worldwide **75%**

Presence in military vehicles¹

Total order backlog, Sep-2025

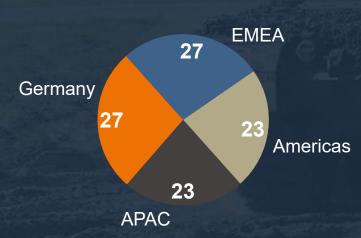
€6.4bn €1.1bn 16.6%

Revenue, 2024

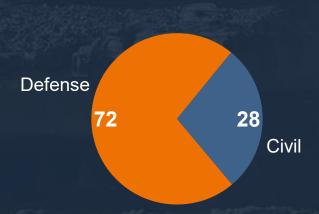
Adj. EBIT margin², 2024

Revenue distribution FY 2024 in %, by ...

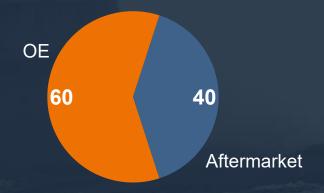
Geography







Original equipment (OE) vs. **Aftermarket**



^{1.} Globally in tracked military vehicles in accessible markets; 2. Adj. EBIT is defined as operating profit before the PPA depreciation and amortization as well as income/losses from PPA asset disposals and adjusted for certain items which management considers to be exceptional or non-recurring in nature



Market:

Expanded international production footprint



Acquired US naval presence and launched operations in India



Operations:

Accelerated ramp-up



Launched new modular assembly concept at VTA and stabilized RAM







Customers: Won large

defense contracts

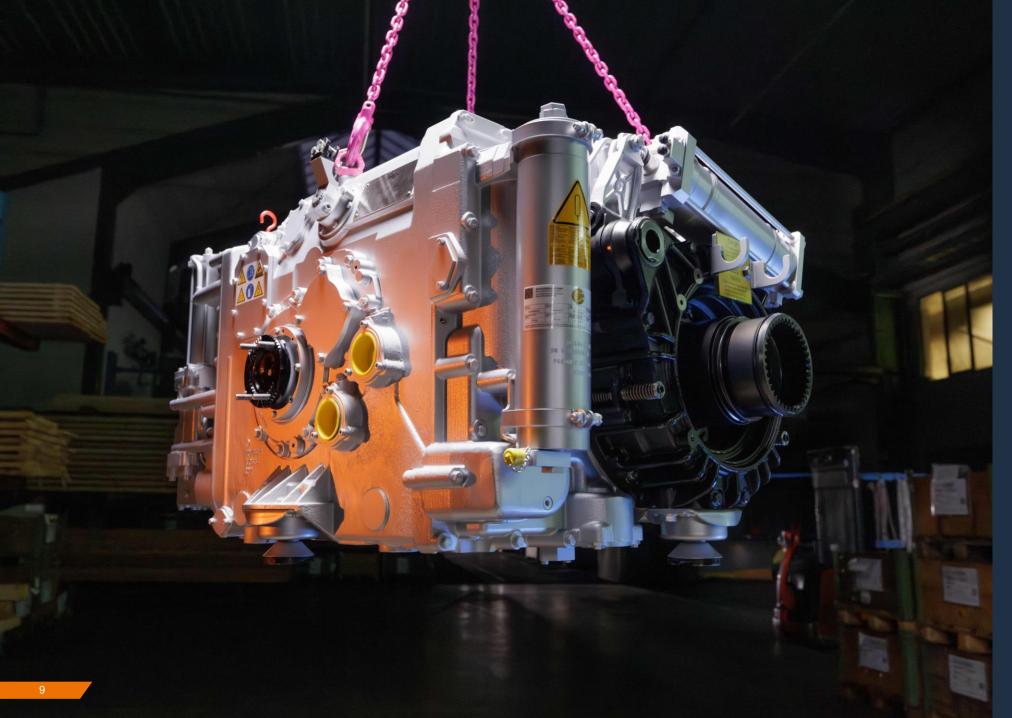






Maintained strong growth trajectory with global customer base





Technology:

Invested in NextGen mobility

NextGen Mobility



Introduced HSWL 406 and 076 transmissions – enabling drive-bywire

















Partners:

Formed network of strategic cooperations



Set foundation for future product portfolio



Leadership:

Formed a new management team



Established new leadership to steer RENK in its next phase of growth

RENK

Financial performance reflects delivery of our strategy ...

Adj. EBIT margin

15.2%



+45%



+34%

Revenue, in €mn

+19%



14.4%

+25%









... which is recognized in our strong share price development



Global shareholder base





Introducing sector end-market strategy for RENK's defense and civil business



Focus on Profitable Growth

Manage for Return



Capture defense super cycle, win next-gen platforms & international programs and capitalize on increased aftermarket



Focus strategic initiatives and capital allocation (investments, development, and M&A) on defense



Scale capacity and optimize operations



Maintain **technological leadership** and explore new product segments







Employ selective **project acquisition** strategy focused on profitability



Implement cost optimizations (e.g., product costs, operations)



Drive aftermarket through portfolio expansion and increasing service



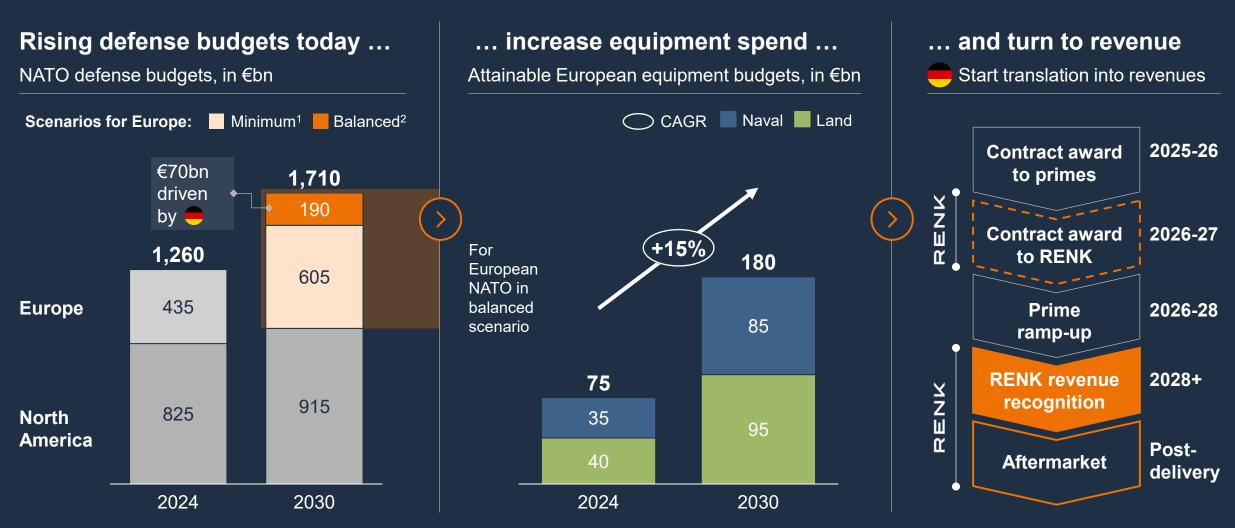
Right-size production capacity and improve order-to-cash

^{1.} Potential future revenue share for 2030 presented

Ongoing geopolitical tensions – Europe and Germany as growth drivers for defense budgets in last 12 months



NATO budget uplift drives increase in equipment spend – with expected revenue and profit impact for RENK 2028+



^{1.} Minimum scenario is based on national government plans from early 2025; 2. Balanced acceleration scenario is reflecting increased ambitions of NATO after its June 2025 Summit as well as national fiscal constraints; Source: McKinsey ("Mission Verteidigungsfähigkeit"); National defense budgets (US Greenbook FY 2025, Canadian strategy paper "Our North, Strong, and Free") – converted into Euro

We will grow through four major areas on our road to 2030 and beyond



Order backlog

Deliver on secured orders and contracts



Pipeline potential

Convert upcoming defense programs



Germany uplift

Capture on top potential from NATO capability targets



M&A

Expand product range and geographical footprint

Original equipment

Aftermarket



Total order backlog, Sep-2025

~€11.5bn

Pipeline order intake potential, until 2032

€1.4-2.2bn

On top revenue potential, until 2035

~€3-4bn

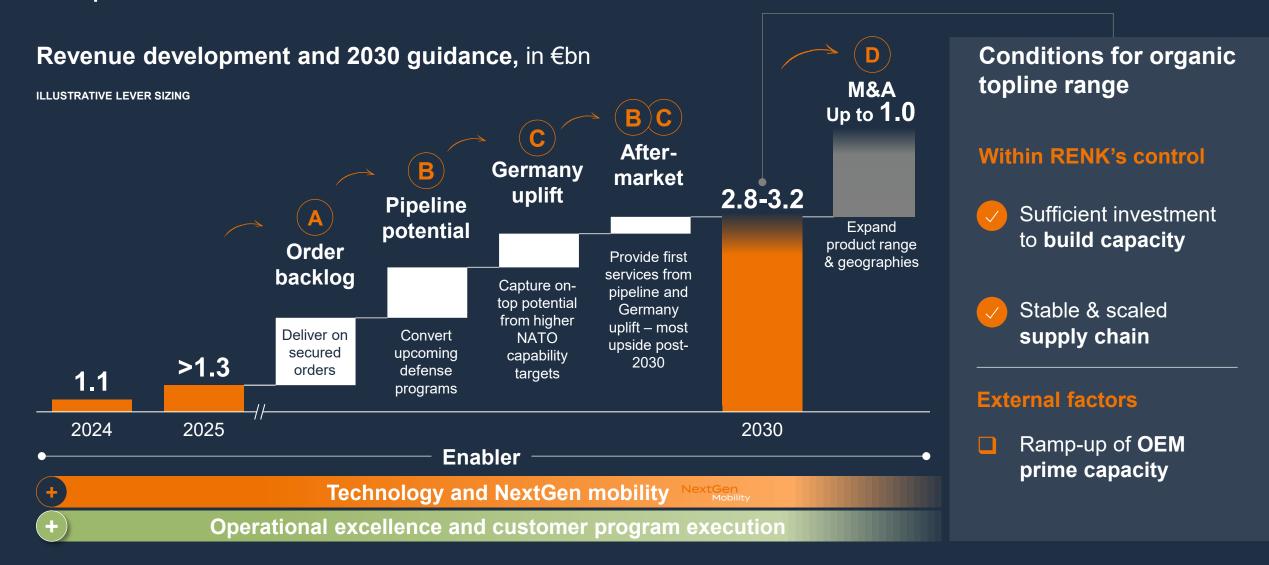
Aftermarket revenue potential, until 2035



Revenue ambition, until 2030

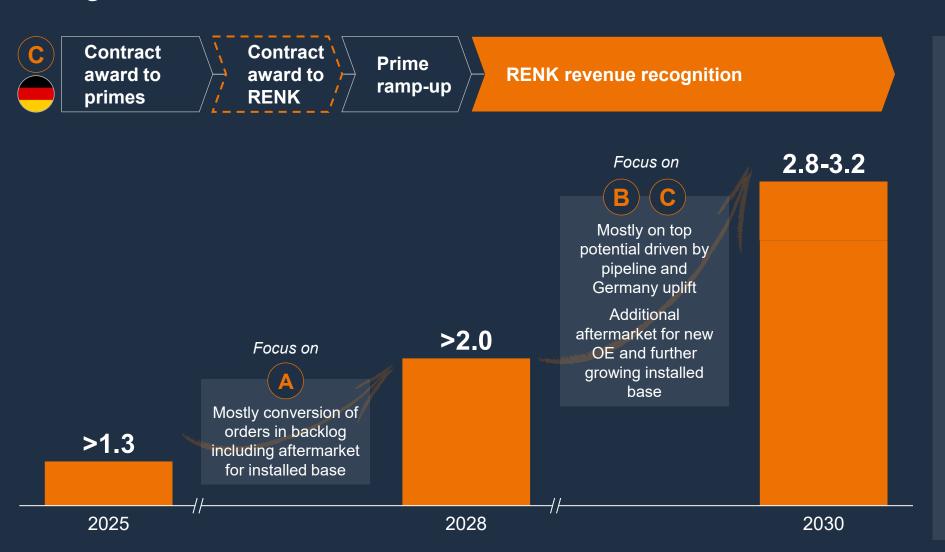


Accelerating markets drive an updated 2030 target with a confirmed guidance on the path towards it



Focus contributor

Our growth picks up from 2028, driven by backlog delivery and delayed revenue recognition



Path forward

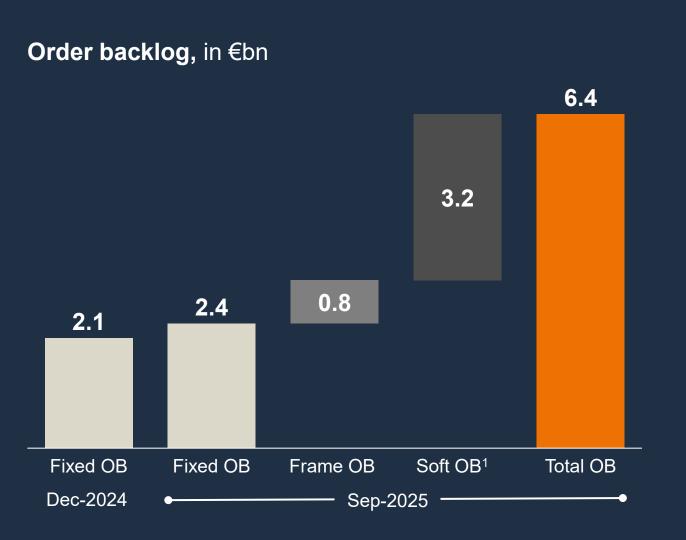
High visibility on growth path until 2028 based on secured order backlog

Upside from additional accelerating visible in revenue from 2028+

Enables substantial, but backloaded growth towards 2030 and beyond



Current and future growing order backlog will provide solid base for organic growth



	International customers	Land Naval		
Selected order intake, 9M-2025				
	THOR III Bradley, PIM, AMPV	€235mn		
	Engines + transm. MBT	€130mn		
	Naval SSC, FSS, PPA	€105mn		
	VTA spare parts MBT, IFV, APC	€75mn		
	HSWL 295 K2	€70mn ²		
	Engines AVDS Tracked howitzers	€45mn		

^{1.} For 4-year period (until Sep-2029); 2. Including order intake from first weeks of October

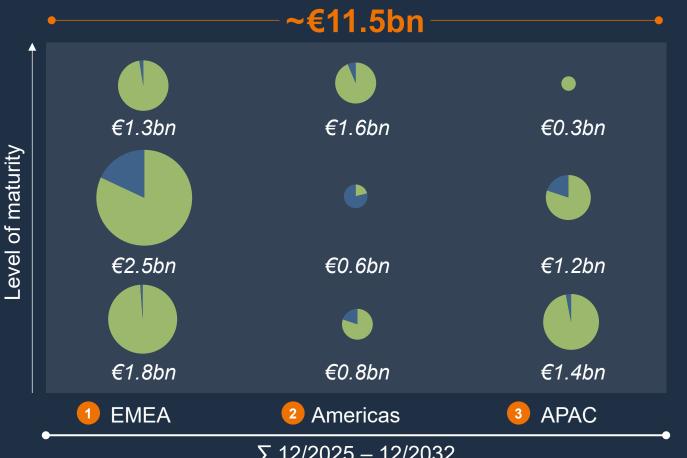
Naval

Growth outlook is driven by strong increase in order potential from key markets



Light Battle Tank

Overview of defense OE pipeline, excluding OB items



∑ 12/2025 − 12/2032

FFX IV



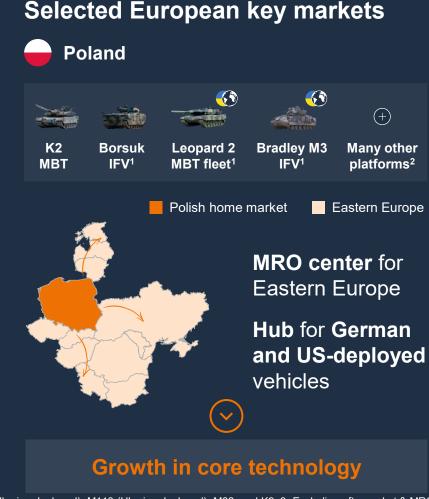
Europe with strong additional order potential across the continent – captured through targeted localization strategy

EMEA

- Capture **European** market potentials
- Localization strategy according to specific market demand and needs
- Deploy new technology first

€5.6bn

Pipeline potential³, until 2032





1. Already deployed platforms; 2. Among others including Stryker (Ukraine deployed), M113 (Ukraine deployed), M88, and K9; 3. Excluding aftermarket & MRO

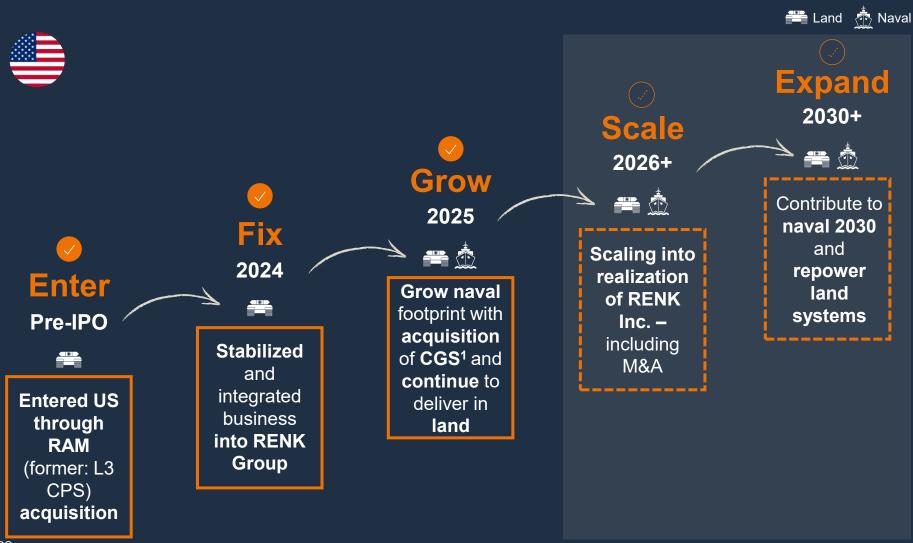
B Clear plan to further strengthen market position in the US after acquisition of CGS¹ – RENK now with strong "boots on the ground" in both domains

Americas

- Use new naval footprint and leverage existing land portfolio
- Integrate activities into one RENK America organization ("RENK Inc.")
- Execute on structuredM&A approach

€2.9bn

Pipeline potential², until 2032



1. Cincinnati Gearing Systems; 2. Excluding aftermarket & MRO



Expansion of NATO's capability targets in 2025 implies substantial uplift in equipment demand from Germany

One third of NATO uplift driven by German budget increase



Order intake potential Land¹ Naval Platforms, business estimated additional units for 2025 to 2035^{2,3} 500-1.100 Leopard 24 **MEKO A-200** 200-350 PzH 2000 404 succession 400-750 **U212CD** Puma 3,000-5,000 12 **MJ334** Boxer

^{1.} Small portion of business associated with quantified land platforms already captured in total order backlog; 2. Incl. reserve for large equipment; 3. Reflecting on top potential of platforms not yet fully included in soft order backlog; 4. Incl. support vehicles; Source: Management estimations



We see significant increase in order potential from an ever-increasing aftermarket with locked-in business model

Aftermarket dynamics

- Locked-in business over platform lifecycle
- Increased need due to higher usage of military equipment
- Offers:
 - Spare parts
 - Spare transmissions
 - MRO
 - Services

~€3-4bn

On top potential, until 2035

Original equipment (OE)



further upside
 from installed base
 and order backlog
 driven by increased
 utilization

Selective repowering

Aftermarket/MRO





3-4X
OE price over lifecycle¹



/

RENK ready to capture new aftermarket through **MRO hubs** such as Poland or further local cooperations (e.g., Ukraine)

Two sets of target criteria to ensure positive impact from M&A



1. Business criteria



Focus on naval and land defense



Market consolidation in North America/Europe



Acceleration in future technologies (e.g., digitalization/UGV)

2. Value criteria



Driving profitable growth for respective segment



Positive impact on ROCE for disciplined growth



Allowing deployment of best suited funding structure



Established **clear PMI frameworks** and **processes**

Our four defined key technology areas are driving our innovation

Core Technology



Defend position as #1 in mission-critical propulsion and drive solutions

Electrification/ Hybridization



Prepare current product portfolio for **future battlefield** requirements

Digitalization incl. unmanned



Become market leader in digital and autonomous mobility for tracked vehicles

System Engineering



Enhance performance as a "mobility system" & subsystem integrator

NextGen Mobility



Future-proof existing product portfolio by 2030



Innovate for **next generation mobility** defense technologies

Future-proof existing product portfolio for heavy-weight tracked vehicles by 2030



Tracked platforms for RENK transmissions



Expansion of RENK's product portfolio towards lower weight tracked vehicles & **UGVs**



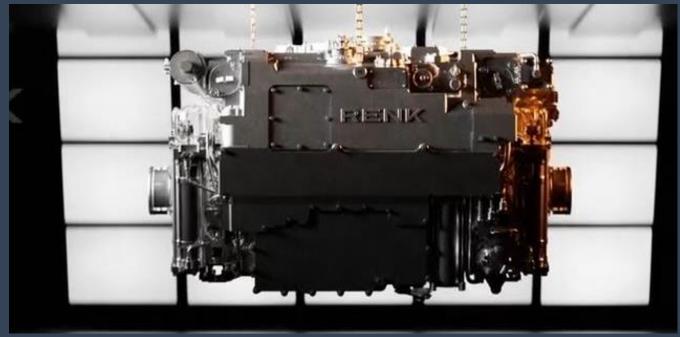
Tracked platforms for RENK transmissions



weight

HSWL 076

First transmission for lower weight tracked vehicles & **UGVs**



- Compact and light design
- **Superior mobility** up to 90 km/h
- Ready for drive-by-wire and digitalization
- >2,000 km successful qualification



Our fully digitalized drivetrain builds the foundation for expanding into unmanned technology as a future prime

Drive-by-wire technology



Unlocks **assisted** and **remote driving**



Paves the road towards autonomy

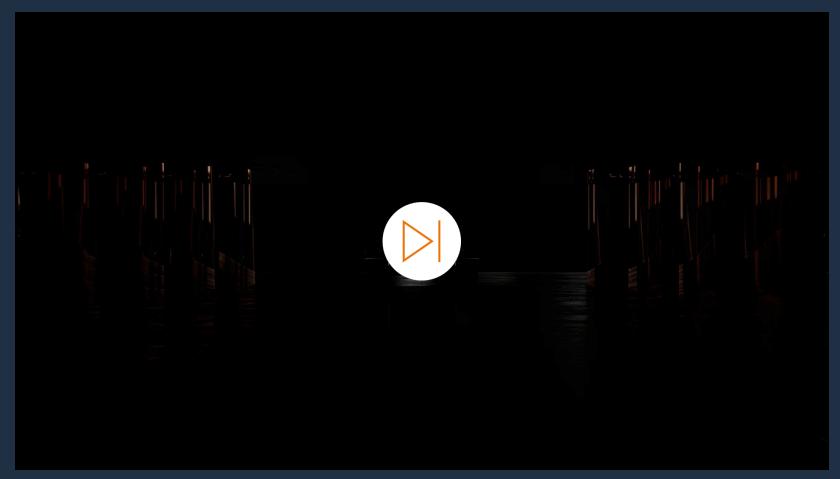


Enables **reduction of crew size** – down to zero



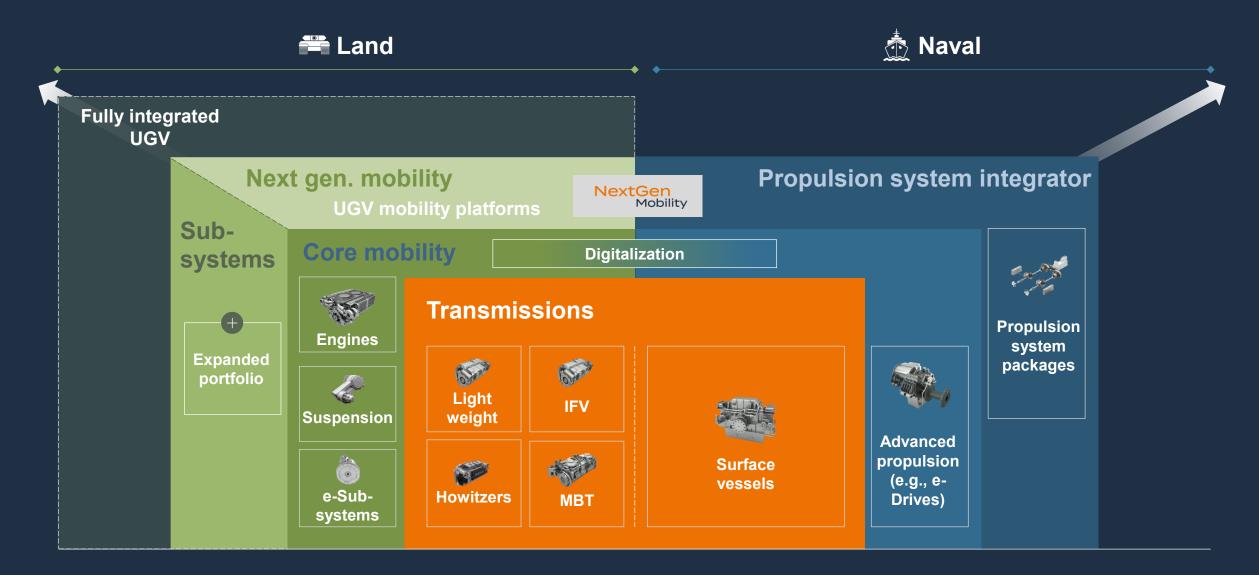
First certified¹ series driveby-wire system for tracked vehicles globally

Basis for RENK's UGV offering for battlefield of future



^{1.} Certified according to ISO 26262 with an ASIL-D "Fail Operational" rating

We are guided by a clear technology and innovation vision – mobility is key



RENK with continued growth after 2030 and clear organizational development path for the future

Growth levers 2030+



Capture defense OE business for conventional platforms, e.g.:

- LBT, Arjun Batch 2
- Diverse platforms
- DDG/FFG & AMPV/XM-30
- Diverse platforms, e.g. TRACKX





Increase aftermarket/MRO revenue along lifecycle and profit from growing aftermarket share



Digitalization: enter unmanned defense vehicle market with RENK mobility systems & UGV

Keep strong position for re-acceleration in alternative energies



RENK's value creation model – unlocking our potential

Growth levers

Organic M&A

- Structural growth
- Growing installed base
- Technology product extension

- Consolidation
- Perimeter extension
- Value accretion

Return on capital levers

Margin expansion

Segment mix

Operational

efficiency

Operating leverage

Capital productivity

Well-invested

asset base

- Optimize use of current facilities
- Targeted & strategic CapEx

Cash conversion

- Optimize working capital
- Optimize supply chain



The performance of operations, especially the capability of scaling, will determine success or failure of any defense company in the next years

Operations is the key enabler for RENK's future growth

9M-2024 vs. 9M-2025

+19%
Revenue growth

+25% adj. EBIT growth

Operations contribution to RENK's profitable growth

Secure output to deliver on growth ambition



2 Ensure resilience against disruptions



Increase efficiency to improve margins and reduce CapEx



VTA is role model for scaling up operations at RENK

Why VTA



Main driver for revenue and EBIT growing strongly



Offers ideal conditions for applying automotive small series approach



Close to headquarter/critical planning and engineering departments

How to approach



Transfer and implement automotive standards at VTA



Prove feasibility and benefits



Define as a standard



Roll out into the global (VMS) production network



Our progress is measurable through improved KPIs

NOT EXHAUSTIVE



Capacity

+13%

Transmissions produced at VTA Aug-Oct 2024 vs. Aug-Oct 2025



Procurement

-55%

lead time post renegotiation initiative at VTA¹

>3

RAM transmissions/day

~96%

Sourcing from German suppliers at VTA in 2025²

^{1.} Based on lead time reduction achieved during first wave of ongoing supplier terms renegotiation initiative (~€36 mn in procurement volume successfully renegotiated under new frame contracts as of 02.10.2025); 2. Based on spend value available for 2025 (as of 09-2025)

We have delivered on our commitment to scale series production and supply



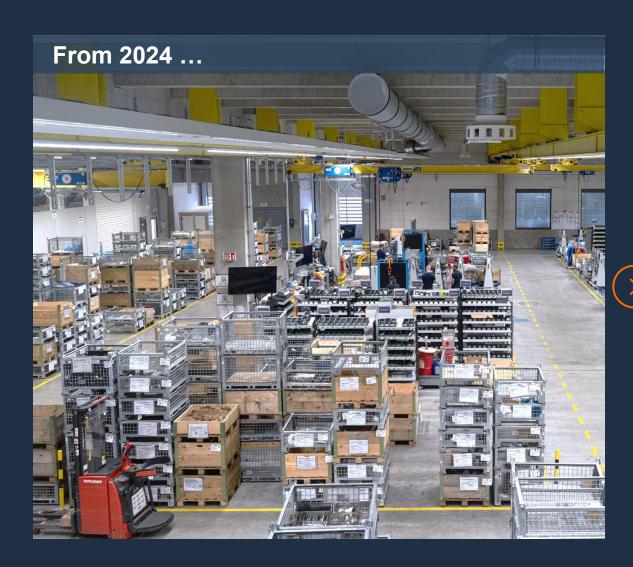
1 Strategy



A Successful ramp-up of **modular assembly** concept at VTA

VTA 🛑











~1 year from idea to implementation – blueprint for further upscaling

VTA -

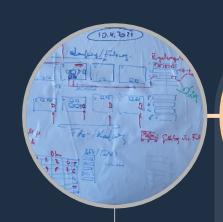




New assembly concept



from idea to implementation



First sketch

Apr-2024



3D concept visualization

Aug-2024

Announced at last CMD



Start of construction

Apr-2025



Conversion warehouse processes

Jul-2025



GoLive

J00

Aug-2025



Further rollout across production network

Next

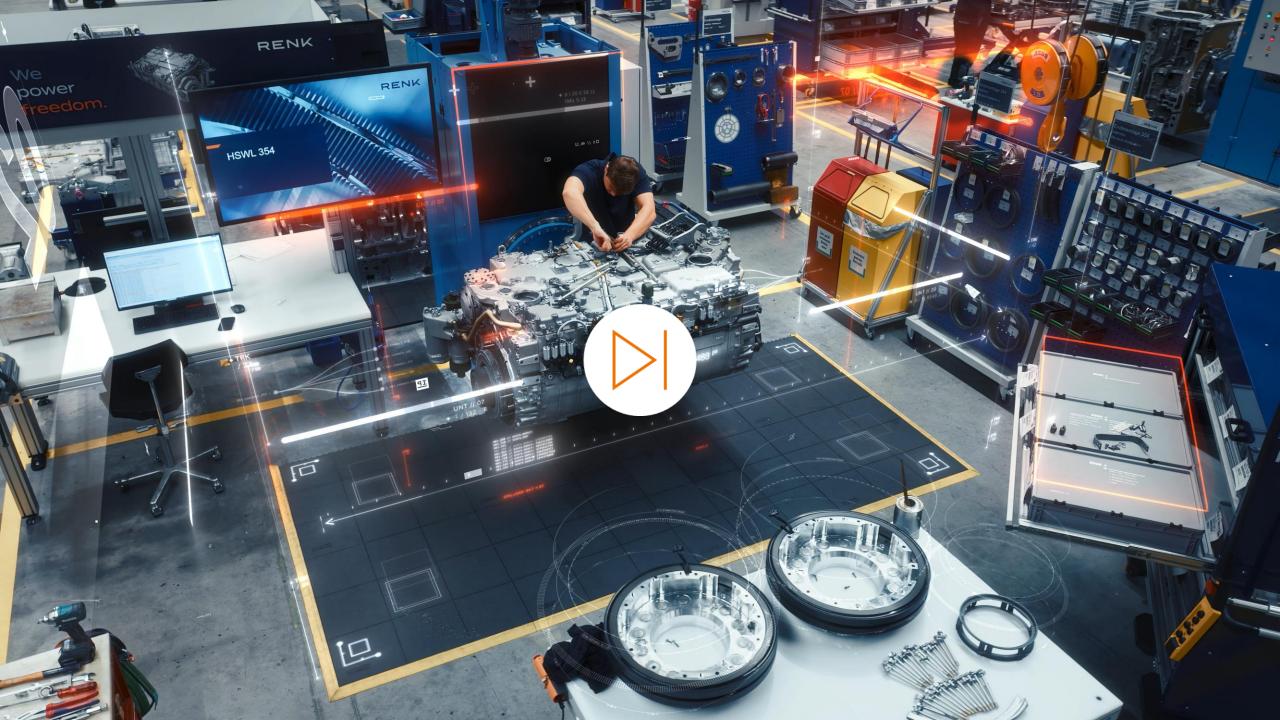














A It is not just what you see, but even more what you do not



Line Back principle



Focus on value-adding activities



Material flow optimization



Integration of the supply chain





Efficiency 1

Costs



Quality



Lead time 👃





Completion of shift to series production with clear benefits

VTA =

Type flexibility

logistics space

Qualification

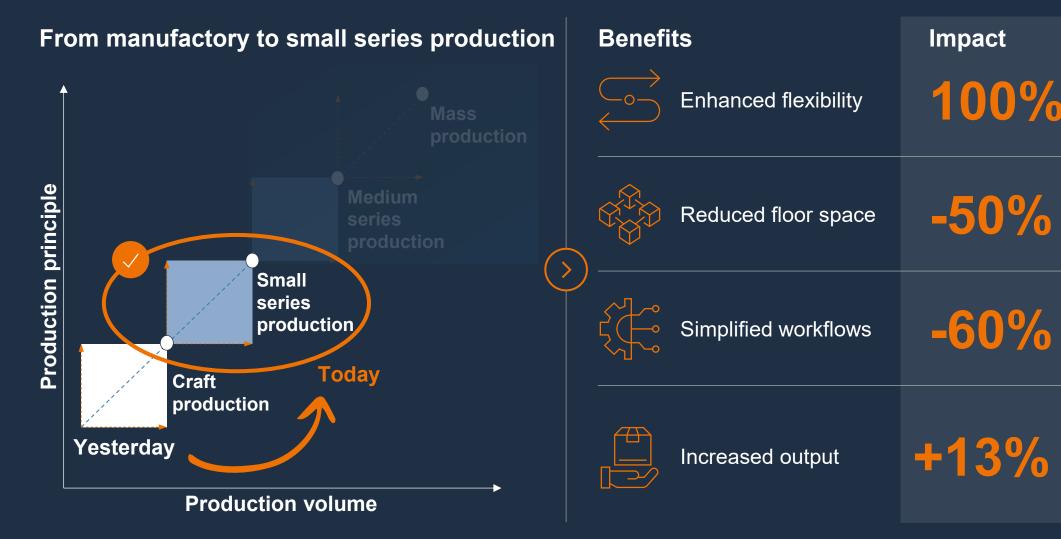
Transmissions

Aug-Oct 2024 vs. Aug-Oct 2025

produced,

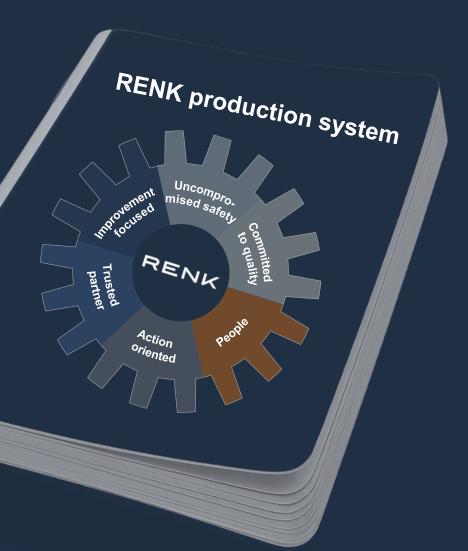
effort

Reduced





RENK production system is basis to take operations to the next levels



EXEMPLARY KEY ELEMENTS



Modularity Scalable

Business plans

Adaptable shopfloor design

Scalable production concept

Developed for all sites



5S

CIS

JIS

Clean workspace organization

Continuous improvement

Match orders to production



Commonality

Ease adding capacity and product lines

Automation

Utilize robust software & technology





Global production network requires group wide global standards





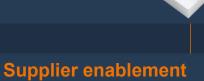
Plug and play module for 100-150 transmissions

Module components



2x turning centers
3x milling centers
2x gear cutting & grinding machines







Casting & forging tools
Fixtures & tools for mechanical processing



Personnel



Manufacturing Assembly Logistics



Assembly

4x final modules

<u>Subassembly</u> & operating equipment



RENK production network is basis for optimal use of existing capacity

RENK production network for "VTA" transmissions



Benefits

Fast adaptation and scaling

+ No investment for new buildings

+ Increased capacity utilization



RAM stabilized, transfer of best practices underway, progress measurable

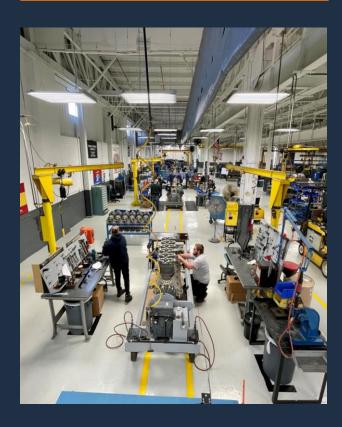


Improvements at RAM

Assembly concept



Supply chain







Impact

>3

Transmissions/day





Localized production to India, Poland, and Italy to fulfill local content requirements and capture additional growth



New international production sites



India



Couplings & transmissions manufacturing

SOP **07/25**



Poland



Final **assembly** & MRO

SOP **Q1/26**



Italy



Transmissions manufacturing

SOP **06/27**





Successful acquisition and PMI of Cincinnati Gearing Systems expands US naval footprint leading to newly formed RAMI





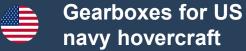


RAMI is **highly complementary** – integration is well underway









Advanced integration from day one



Transferred RENK production standards and fostered harmonization



Professionalized build-to-order process



Optimized supplier network via co-sourcing across U.S. sites



Established PMI blueprint for future acquisitions





Improved supplier steering significantly strengthens supply chain resilience



Upscale to series supply



De-risked sourcing of critical components

Supplier management

Renegotiated terms and leveraged scale System suppliers

Reduced complexity and optimized contracts



Reduced lead times

-55%

Reduction in lead time post renegotiation initiative at VTA¹





Frame contracts

~70%

Suppliers at VTA with newly established frame contracts²

^{1.} Based on lead time reduction achieved during first wave of ongoing supplier terms renegotiation initiative (~€36 mn in procurement volume successfully renegotiated under new frame contracts as of Oct-2025); Excluding C-parts; 2. Based on long-lead item suppliers (participants at Supplier Day)



Dedicated renegotiation initiative for improved lead times is well on track

VTA _



1st supplier day at VTA (06-2025)

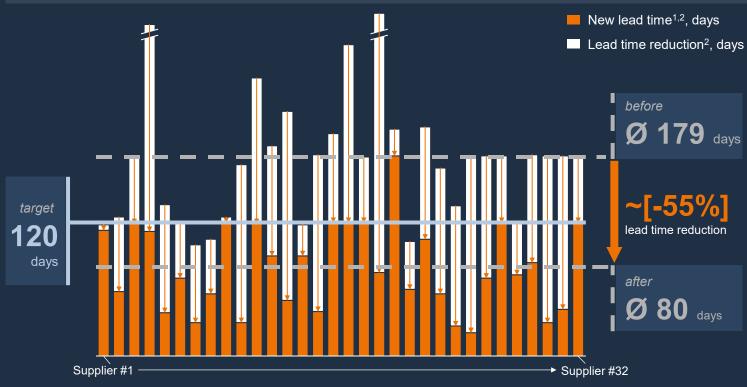


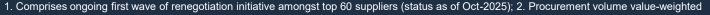


Renegotiation initiative



Lead time target of <120 days secured in frame contracts







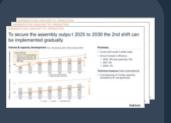
Going forward: Dedicated **plant strategies** are basis for capacity growth for 2025+ in every plant – every site has a **clear** and **traceable strategy**

NON-EXHAUSTIVE

Plant strategies



Demand



Output and capacity



SWOT analysis

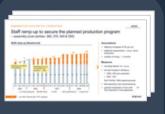


Health check





Ambitions (KPIs & OKRs)



Personnel planning



Ideal operating point



Transparency about investments and personnel needs

Actionable initiatives, milestones, and work packages

Going forward: Assembly in VTA **ready for scaling** – next step is to debottleneck manufacturing and testing



Manufacturing





Invest in additional machinery, efficiency, and automation

Assembly



shift

New modular assembly concept introduced - potential to add second and third shift

Testing



Invest in type-flexible and electrified test rigs

Scaling potential



Transmissions produced in 2025

>1,800

Transmissions produced p.a. in Mid-term



Capturing growth



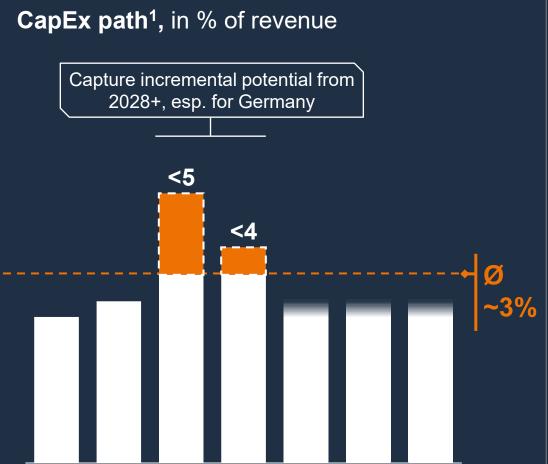
"Growth CapEx"

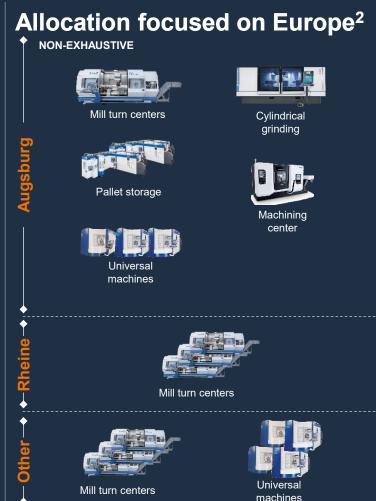
Capacity for incremental potential focused on Europe



"Core CapEx"

- Leverage well-invested asset base to maintain growth trajectory
- Substance preservation





2025

2026

2027

2028

2029

2030

2024

^{1.} Comprises IT-related CapEx yet excludes expenditures for SAP S4 Hana transformation program; 2. Refers to procurement plan for new machinery in 2026-2029

Making it happen: Delivering on our business plan(s) and securing growth

Fix the Basics

2024/25

- ... series production
- ... series supply

Next Level

2026/27

- Further optimizing and professionalizing operations
- Streamlining and digitalized processes
- Localizing production to fulfill local content requirements
- Targeting investments to add capacity
- ______

Benchmark in Defense Operations

2028+

- Doubling down on ongoing initiatives
- Further expanding RENK production network
- Continue automating, using IT tools and systems
- Further optimizing supplier ecosystem for Europe and North America
- _____



RENK's value creation model – unlocking our potential

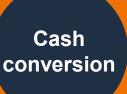
• Growth levers • •

Return on capital levers









Our exceptional growth story manifests in a strong financial performance



^{1.} Adj. EBIT is defined as operating profit before the PPA depreciation and amortization as well as income/losses from PPA asset disposals and adjusted for certain items which management considers to be exceptional or non-recurring in nature; 2. ROCE is defined as adj. EBIT in relation to the average capital employed for the fiscal year; 3. CCR is defined as free cash flow in relation to adjusted net income

Momentum continued through 9M-2025, driven by strong orders and profitable growth

Adj. EBIT margin

Strong growth at group level...



... enabled by profitable segment performance

+45%
Order intake,
9M-2024 - 2025

+34%

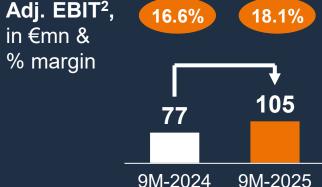
Order backlog¹, Sep-2024 - Sep-2025

+19%

Revenue,
9M-2024 - 2025

+25% Adj. EBIT,
9M-2024 - 2025







^{1.} Total order backlog; 2. Adj. EBIT is defined as operating profit before the PPA depreciation and amortization as well as income/losses from PPA asset disposals and adjusted for certain items which management considers to be exceptional or nonrecurring in nature

15

9M-2025

92

16.1%

As a result of strong momentum and identified opportunities, we are confirming our 2025 guidance and setting our 2030 ambition at >20% Adj. EBIT margin

Adj. EBIT¹ (margin) path, in €mn (%)



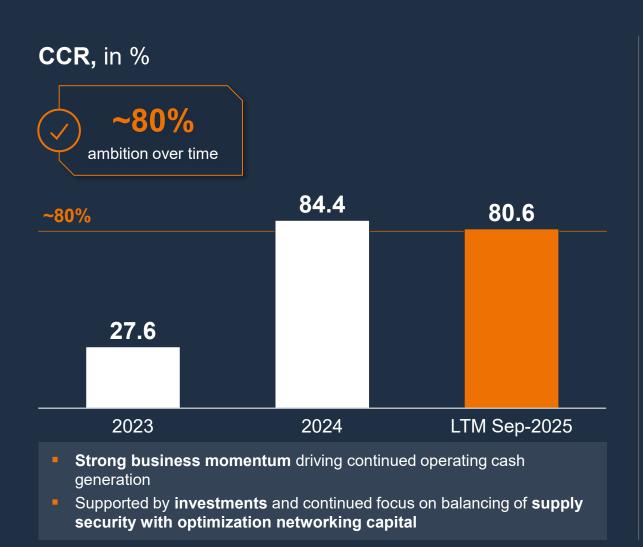
- Deliver on secured order backlog
 - Capture product mix shift to defense
 - Convert pipeline and German uplift
- Capture potential from new OE
 - Leverage more heavily used installed fleet
- Optimize utilization and synergies between plants through RENK production system
 - Roll out RENK production system
 - Realize operating leverage
- Capture scale benefits from higher base
 - Drive supplier optimization

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In line with our topline development, Adj. EBIT growth will accelerate from 2028



CCR and ROCE remain at robust levels, validating the success of our initiatives





- Improved utilization of asset base driving disproportionate growth in operating performance vis-a-vis invested capital
- Fully leveraging RENK's well invested platform
- Margin expansion supporting sustained profitability gains

Focus on cash – NWC program targets substantial cash unlock, without compromising top priority of delivery reliability

Focus on cash

Within RENK's control



Targeted investments



NWC optimization

Outside RENK's control

Timing of selected prepayments vis-a-vis financial reporting cut-off dates

NWC characteristics

Defined by **industry standards** and **customer mix**:

Inventory

Adaptive balancing of input availability and reduced stock levels

Pre-payments

Intensified tender process to enhance payment patterns

Active project controlling to enhance cash-positive projects

Payables

Strategic supplier management & contracting

Realization of potential efficiency gains through supplier bundling

Receivables

Active customer interaction and dunning process

Enhancing cash conversion through excellent project execution

NWC target



enabled through

NWC optimization

program balancing

growth ambition

^{1.} As a percentage of revenues target for the mid-term

RENK's Capital Allocation Framework to drive Shareholder Value Creation



Invest in growth (organic & inorganic)

Core business and R&D

- Long-term avg. Capex of ~3% of revenue to drive growth
- One time Capex push in 2026/2027

M&A defense

 Capturing of value-accretive opportunities tailored financing with potential funds from portfolio reassessment



Balance Sheet strength

- De-leverage in line with target capital structure
- Target Net Debt / EBITDA below 1.5x



Paying an attractive dividend

- Secure strong cash returns to investors
- ~40% 50% of adj. net income

Shareholder Value Creation

ROCE target

>20%



Our financial foundations for growth rest on two key elements supported by embedded ESG criteria

Enhancing backbone for future growth

Cash focus



Enhancing cash focus with doubling down on Net Working Capital optimization



Capital allocation



Refining capital allocation to align with accelerating market growth

Environmental



- Climate neutral by 2050
- Enforcing wide ranging energy saving measures

Social



- Increasing gender balance in leadership
- Promoting health, safety, and inclusion

Governance



- Adding relative TSR to executive compensation – aligning with shareholder value creation
- Reporting in line with CSRD and ESRS



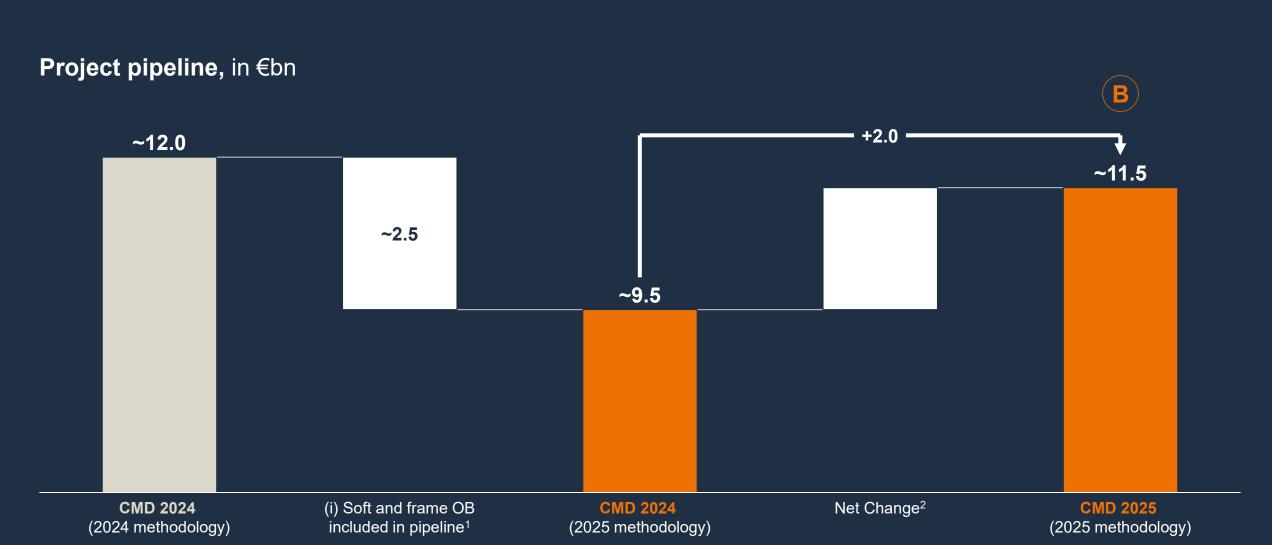
Summary: Our updated financial framework



^{1.} Excluding M&A; 2. Adj. EBIT is defined as operating profit before the PPA depreciation and amortization as well as income/losses from PPA asset disposals and adjusted for certain items which management considers to be exceptional or nonrecurring in nature; 3. ROCE is defined as adj. EBIT in relation to the average capital employed for the fiscal year; 4. CCR is defined as Free cash flow in relation to adjusted net income; 5. Net leverage defined as net debt/adj. EBITDA

Appendix

Like for like comparison of project pipeline in 2024 vs. 2025



^{1.} In 2024 methodology, project pipeline also included soft order backlog (i.e., high maturity projects in next four years) and frame order backlog; 2. Deducting order intake and lost tenders and adding new projects